

Creating and developing innovative therapies

#### Deborah Rathjen

**CEO & Managing Director** 

23 September 2014



#### Safe Harbor Statement

#### Factors Affecting Future Performance

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## **Bionomics Overview**

KEY STATISTICS (September 2014)		
ASX code	BNO	
Share price (2/9/14)	A\$0.635	
52 week high	A\$0.89	
52 week low	A\$0.37	
Shares on issue	~417.3M	
Market capitalisation ~A\$265M		
Cash 30/6/14 not inclusive of post-June Merck upfront payments (US\$20M) or the R&D Tax Incentive (\$7.5M)	A\$10.5M	

BIONOMICS FPO BNO.AX					5 Sep, 2014
MM	M.	M			-0.88 -0.80 -0.70
J		A		my	0.60 0.60 0.50
© Yahoo!7			mm	M	0.40
Nov-13	Jan-14	Mar-14	May-14	Jul-14	Sep-14
■Volume					5.0

BOARD		
Graeme Kaufman	Non-exec Chairman	
Deborah Rathjen	CEO & MD	
Trevor Tappenden	Non-exec Director	
Errol DeSouza	Non-exec Director	
Jonathan Lim	Non-exec Director	

MANAGEMENT		
Deborah Rathjen	CEO & MD	
José Iglesias	СМО	
Melanie Young	CFO & Company Secretary	



#### **Our Business**

- Bionomics is a leader in the discovery and development of innovative biopharmaceuticals with operations in Australia, US and Europe.
  - Focus is on serious medical conditions including cancer and central nervous system disorders;
     aim is to deliver treatments that offer substantially improved patient outcomes
  - Global operations have been built through the acquisitions of Eclipse Therapeutics (US),
     Neurofit (France) and Prestwick Chemical (France)
- The company undertakes <u>discovery</u>, <u>development and strategic partnering</u> of first in class and best in class drugs:
  - Two major partnerships with Merck & Co in FY14:
    - BNC375 program targeting memory loss in Alzheimer's Disease, Parkinson's Disease, Schizophrenia, ADHD and other conditions
    - Chronic and neuropathic pain
- Broad and deep portfolio of clinical and preclinical drug candidates with near-term catalysts:
  - BNC101 Cancer Stem Cell (CSC) targeting antibody entering clinic in 2015 (colon, pancreatic cancer)
  - BNC420, a modulator of VEGFR3 in preclinical development for treatment of melanoma and breast cancer
  - Additional, partnerable drug candidates BNC164 (Kv1.3, psoriasis) and BNC105 (kidney cancer, ovarian cancer & other solid tumour types, chronic lymphocytic leukaemia)



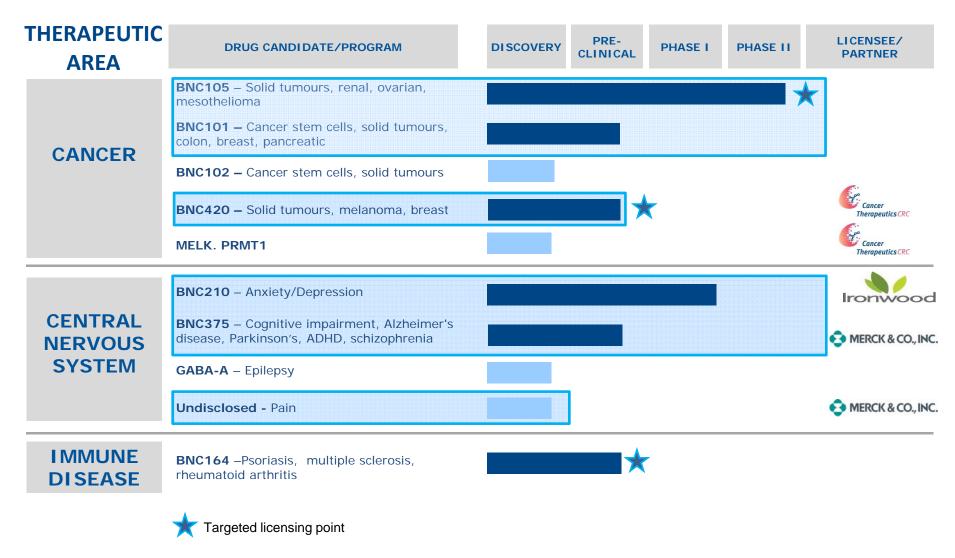
### Strong financial position

#### FY 2014 results:

- Cash at 30 June 2014: \$10.5m
  - Cash position boosted post 30 June 2014:
    - US\$20m upfront payments from Merck
    - \$7.5m cash from Australian R&D Tax Incentive refund for FY14
- Revenue for the period: \$27.5m
- Operating profit after tax: \$3.2m

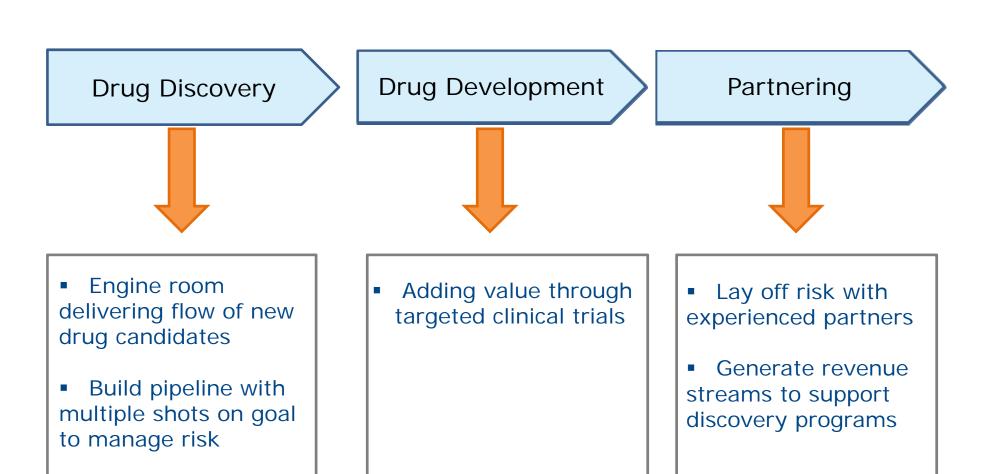


## Platform technologies deliver multi-product pipeline, leveraging core strengths





## Managing the Execution Risk: The Bionomics Business Model





### Bionomics Acquires Prestwick Chemical

- Acquisition expands BNO capacity to rapidly generate highvalue drug candidates for partnering and development
  - Prestwick worked on Bionomics BNC375 program and is currently engaged on Bionomics' pain program, both programs are partnered with Merck & Co
- Prestwick is a premium provider of medicinal chemistry services and smart screening libraries to major pharmaceutical companies
  - Founded in 1999 by Professor CG Wermuth, a world renowned expert in medicinal chemistry, and senior scientists from Strasbourg University
  - Reported revenues for the year to 31 December 2013 of €4.292 million
  - Assets purchased for €270,000
  - Prestwick will continue its business as a CRO, in the same way that Bionomics' wholly owned subsidiary Neurofit operates
- Co-located with Neurofit, expertise and customer base are highly synergistic



#### **Prestwick Customers**

#### Prestwick is a premium provider of chemistry services to:

Big pharma



















- Mid-sized pharma: in France, Germany, Switzerland, USA ...
- Biotech firms: in Austria, Australia, France, Germany, Israel, Switzerland, USA ...









#### Bionomics - Merck & Co BNC375 Program Partnership

- Targeting cognitive impairment Alzheimer's disease, Parkinson's disease & other conditions
- Covers Bionomics' research program on BNC375 and related compounds
- Potential for up to US\$506 million in payments to Bionomics plus royalties on net product sales
  - Upfront payments of US\$20 million Market opportunity includes many neurodegenerative & psychiatric disorders
- BNC375 targets a receptor critical to cognitive processes
- BNC375 has demonstrated potent in vivo memory enhancing properties in animal models
  - Both episodic and working memory improved
  - 100-fold therapeutic dose range & wide safety window in studies to date



#### BNC375 Program: Market Potential

Market opportunity includes many neurodegenerative & psychiatric disorders

	Prevalence	Estimated global sales pa
Alzheimer's disease	9.7m	\$10.2b (2012)
Cognitive Dysfunction in Schizophrenia	3.4m	No approved products
ADHD	44.9m	\$4.9b
Parkinson's disease	7m	\$3.5b

- Alzheimers disease is the most common form of dementia and the 6<sup>th</sup> leading cause of death in the US
- 40% growth in Americans over 65 with Alzheimer's by 2025
- Direct cost of Alzheimer's care in the US in 2014 \$214b
- Need for new treatments, with no new drug for a decade.



### BNC375: Potential Competitive Advantages\*

Characteristics	Bionomics BNC375	Competing Agents+
Potent	✓	✓
Rapid onset of action	✓	×
Potentiates endogenous receptor ligand	✓	×
Preserve the normal signalling patterns of the receptor	✓	×
Do not cause receptor desensitization	✓	*
No potential for development of tolerance	✓	*

<sup>\*</sup>Based on data from preclinical animal studies

<sup>+</sup>Published information & Bionomics' in-house data



#### US\$172m pain partnership with Merck & Co

- Deal further validates ionX® & MultiCore® drug discovery platforms
- Value creation through strategic partnering business model
- Future success based revenue streams & royalties secured

Partnership Deal	<ul> <li>Option &amp; license agreement with Merck &amp; Co</li> <li><u>US\$172m</u> in option exercise fees, development/regulatory milestone payments, plus royalties</li> </ul>
Compound Target	<ul> <li>Treatment of chronic &amp; neuropathic pain</li> </ul>
Market Size & Positioning	<ul> <li>Pain market: ~US\$22b sales in 2010</li> <li>Neuropathic pain segment expected to grow from ~US\$2.4bn in 2010 to~ US\$3.6bn by 2020</li> <li>Current medications have limited effectiveness         <ul> <li>Estimated that only 1 in 4 patients achieve &gt;50% reduction in pain levels</li> <li>side-effects eg drowziness, somnolence &amp; dizziness</li> </ul> </li> </ul>



## BNC210: A next generation compound with potential in the treatment of anxiety and depression

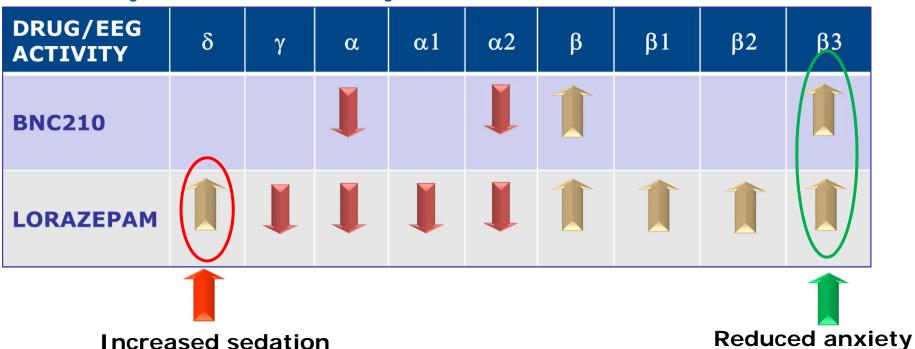
TREATMENT	Anxiety and Depression	
MARKETS	<ul> <li>Anxiety – global sales of US\$5-7bn annually</li> <li>Depression – global sales US\$11bn in 2008</li> </ul>	
CLINICAL/ REGULATORY	<ul> <li>Phase I trial program included a trial assessing panic attack symptoms; BNC210 prevented panic attack and reduced panic attack symptoms</li> <li>BNC210-related changes in human brain activity observed, indicative of efficacy in absence of sedation</li> <li>BNC210 has an excellent safety profile</li> </ul>	

POTENTIAL COMPETITIVE ADVANTAGES OF BNC210*						
DRUG	NO SEDATION	NO WITHDRAWAL SYNDROME	NO MEMORY IMPAIRMENT	FAST ACTING	NO DRUG/DRUG INTERACTIONS	ONCE-A- DAY DOSING
BNC210	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>√</b>	<b>√</b>	<b>√</b>
VALIUM	*	*	*	$\checkmark$	$\checkmark$	$\checkmark$
PROZAC	<b>√</b>	*	$\checkmark$	×	×	$\checkmark$



### BNC210 Phase I trial: BNC210 vs Lorazepam

- BNC210 was compared with Valium-like anti-anxiety drug Lorazepam in a double-blinded, placebo controlled trial involving 21 subjects.
- BNC210 clearly outperformed Lorazepam in tests measuring attention, memory, co-ordination, sedation & potential for addiction.
- EEG data showed BNC210-related changes in human brain activity indicative of efficacy.





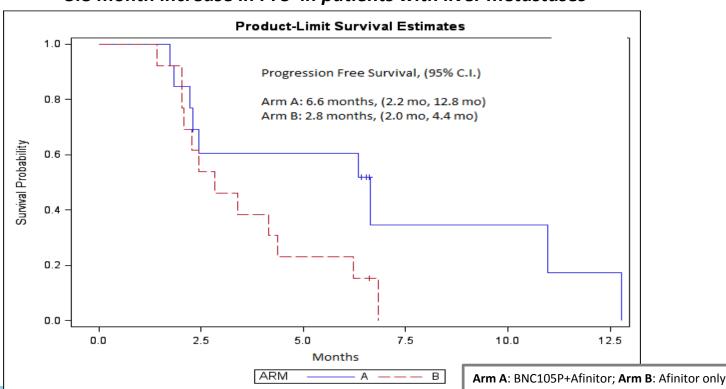
## BNC105: "Best in Class" vascular targeting agent with unique mechanism of action

TREATMENT	Solid Cancers: New paradigm with blockbuster potential
MARKETS	<ul> <li>The current market size in treatment of all solid tumours is &gt;US\$10b</li> <li>Renal cancer market size &gt;US\$2.5bn; includes TKIs Sutent (<i>Pfizer</i>), Nexavar (<i>Bayer/Onyx</i>), Afinitor (<i>Novartis</i>)</li> <li>Ovarian cancer market size ≈US\$2.2bn; includes carboplatin (<i>BMS</i>), gemcitabine (Gemzar, <i>Eli Lilly</i>)</li> </ul>
BENEFITS	<ul> <li>Multi Action – selectively targets both tumour blood vessels and cancer cells</li> <li>Rapid, Potent Action – works rapidly to shut down tumour blood vessels, potent anti-tumour action as a single agent, tumour less likely to escape treatment</li> <li>Enhances Effectiveness of Other Cancer Treatments – delivers synergistic anti-cancer effects in numerous combinations (e.g., anti-VEGF therapies and platin based drugs)</li> </ul>



## DISRUPTOR-1: BNC105 combination treatment benefited patients with advanced disease

- Addition of BNC105 to Afinitor treatment in unselected patient population did not improve PFS
- Addition of BNC105 to Afinitor treatment delayed disease progression in patient subgroups identified on the basis of metastases, previous nephrectomy and Fuhrman tumour differentiation grade
- Biomarker changes correlated with progression-free survival in a statistically significant manner (p-values of 0.0136 to 0.0348)
- Biomarker data will be presented at ESMO end September
   3.8 month increase in PFS in patients with liver metastases





#### BNC105: Phase I Ovarian Trial Results

- Combination study (carboplatin + gemcitabine chemotherapy + BNC105) in partially platinum sensitive ovarian cancer patients in first or second relapse
- 15 patients enrolled
- 10 patients achieved a positive response according to RECIST
   1.1 and/or GCIG CA125 criteria
- 12 patients completed six cycles of combination therapy and commenced with BNC105 monotherapy
- 1 patient has completed the protocol-prescribed 12 cycles of treatment comprised of 6 cycles of combination therapy and 6 cycles of BNC105 monotherapy, and continued on BNC105 monotherapy
- Side-effects related to gemcitabine + carboplatin treatment backbone; haematological origin
- Recommended BNC105 Phase II dose: 12mg/m<sup>2</sup> in combination with carboplatin and gemcitabine



# BNC101: Targeting cancer stem cells in solid tumours

TREATMENT	Solid tumours; colon & pancreatic are priority indications
MECHANISM OF ACTION	<ul> <li>Humanised monoclonal antibody</li> <li>BNC101 binds selectively to LGR5; LGR5 marks tumour-initiating cells in colon &amp; gastric cancer</li> <li>LGR5 highly overexpressed in colon, ovarian, liver, breast, lung &amp; other solid tumours</li> <li>High expression of LGR5 in colon cancer has been linked to tumour recurrence &amp; poor prognosis</li> </ul>
MARKETS	Market for cancer stem cell therapeutics estimated as US\$8B by 2018
DEVELOPMENT STAGE	IND filing and Phase I clinical trials target 2015
BENEFITS	Inhibition of tumour recurrence  Specific targeting of cancer stem cells which are not killed by either chemotherapy or radiotherapy



### VEGFR3 Program: BNC420

- Innovative therapeutic strategy suppressing tumour progression by targeting lymphangiogenesis and tumourinduced immune tolerance
- VEGFR3 is a well validated target for tumour lymphangiogenesis and was recently demonstrated to drive tumour-induced immune tolerance
- BNC420 inhibits VEGFR3 phosphorylation, with favorable PK and safety profile, orally active
  - Displays selectivity over VEGFR2 and this provides broad scope for long term use in maintenance and adjuvant settings as well as potential for safe inclusion in combination regimens
- Indications include Melanoma and Triple Negative Breast Cancer



### **Investment Highlights**

- Robust business model with multiple revenue generating streams through strategic partnering
- Demonstrated in FY14 through two partnership deals with Merck & Co:
  - Cognition eg Alzheimer's Disease: Research collaboration and license agreement, up to US\$506 million in upfront, research and milestone payments, plus royalties on product sales
  - Pain: Option and license agreement, up to US\$172 million in fees and milestone payments, plus royalties on product sales.
- Further significant partnerships anticipated which will continue to validate business model and technology – 3 programs targeted for partnering
- Addressing major market opportunities:
  - Pain market: ~US\$22bn sales in 2010
  - Alzheimer's disease \$10.2bn in 2012
  - Anxiety global sales of US\$5-7bn annually
  - Depression global sales US\$11bn in 2008
- Near-term value inflection points with key data releases at upcoming ESMO, Society for Neuroscience etc in addition to partnership opportunities
- Well financed, first profit in FY14





#### ASX:BNO

www.bionomics.com.au