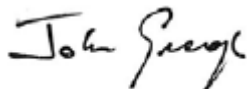


ASX Announcement

Shine Corporate Limited (SHJ)

Morgans Annual Queensland Conference presentation

Shine Managing Director Simon Morrison will be speaking at the Morgans Annual Queensland Conference in Brisbane today. A copy of his presentation follows.



John George
Company Secretary

Shine Corporate Limited
Level 6, 30 Makerston Street
Brisbane QLD 4000

9 October 2014



SHINE CORPORATE LTD

Morgans Annual Conference Presentation

October 2014

INTRODUCTION

Group Holding Company

- 3 law firms and other interests
- Ongoing growth – organic and acquisitions
- Diversification into emerging practice litigation
- Continued clear vision and systems to grow



INTRODUCTION



- Values driven business – “Right Wrong”
- Decentralised national operation
- Australia’s third largest plaintiff litigation firm founded in 1976
- Customised case selection and case management processes



FY 14 - ACHIEVEMENTS

- Exceeded IPO EBITDA forecast in the first full year as an ASX listed company
- Revenue growth of 10% over prior corresponding period
- EBITDA growth of 24% over prior corresponding period
- EBITDA margin at 29.6% up from 26.6% for prior corresponding period
- Overhead control program contributing to improved EBITDA margin – expenses up 5%, compared to revenue growth of 10%
- Personal Injury practice - focus on productivity driving organic growth
- Emerging Practice Areas – revenue growth of 48% from \$12.2m in FY13 to \$18.0m

FY14 RESULTS

Measure	FY14	FY13	%change to pcp	FY14 IPO Forecast
Revenue	\$115.5m	\$105.2m	↑10%	\$114.8m
EBITDA	\$34.2m	\$27.6m	↑24%	\$33.0m
EBITDA Margin	29.6%	26.6%	↑	28.7%
NPAT	\$22.2m	\$17.5m	↑27%	\$21.3m
GOCF *	\$10.5m	\$8.1m	↑30%	\$12.3m
NOCF #	\$11.3m	\$5.0m	↑126%	\$10.7m

Full year FY14 dividend of 3.50 cents (1.75 cents final dividend and 1.75 cents interim dividend), compares to the FY14 full year IPO forecast dividend of 3.00 cents

* Gross Operating Cash Flow, # Net Operating Cash Flow

“INCH WIDE MILE DEEP”

Developing & Harnessing Key Practice Areas

Comprehensive Suite of Skills and Capabilities

Geographic and Scalable



Practice Areas	
Workers' compensation	
Motor vehicle accidents	
Medical negligence	
Public liability	
Product liability	
Professional negligence	
Environmental	
Disability insurance & superannuation	
Class actions	
First party insurance	
Landowners' rights	
Aviation	
Asbestos	
Human rights	

BRAND AWARENESS & MARKETING 2015

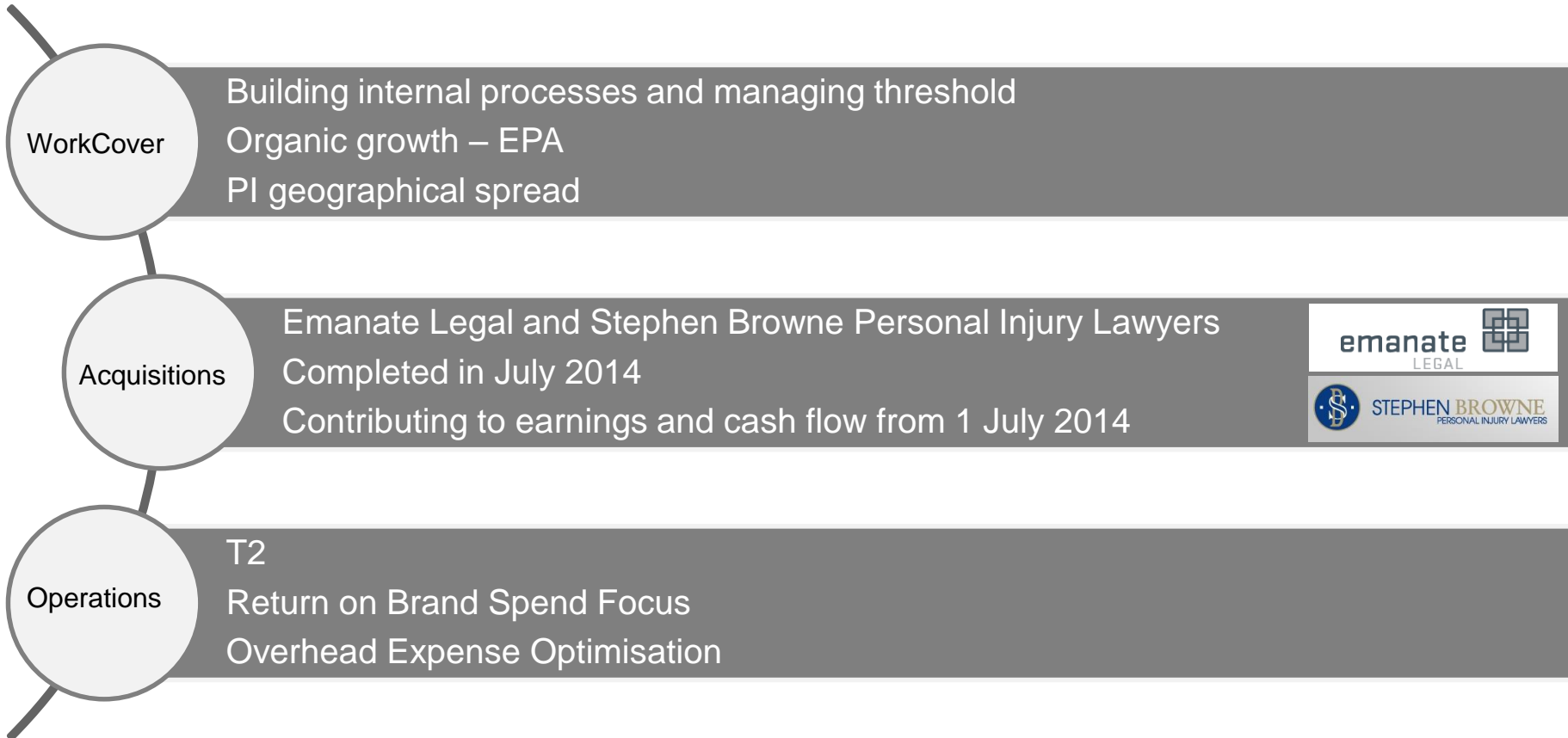


- Brand Awareness
- Integrated Multi Channel Strategy
 - Widen geographic footprint
 - Continue to grow Emerging Practice Areas
 - Take advantage of scalable model

STRATEGY



GENERAL UPDATE



QUESTIONS?

For more information please visit:

www.shine.com.au

THANK YOU

DISCLAIMER

- This presentation contains certain forward-looking statements with respect to the financial condition, results of operations and business of Shine Corporate Limited and certain plans and objectives of the management of Shine Corporate Limited.
- Such forward-looking statements involve both known and unknown risks, uncertainties, assumptions and other important factors which are beyond the control of Shine Corporate Limited and could cause the actual outcomes to be materially different from the events or results expressed or implied by such statements.
- Shine Corporate Limited and none of its officers, advisers or any other person makes any representation, assurance or guarantee as to the accuracy or likelihood of fulfilment of any forward-looking statements or any outcomes expressed or implied by any forward looking statements.
- The information contained in this presentation does not take into account investors investment objectives, financial situation or particular needs. Before making an investment decision, investors should consider their own needs and situation and, if necessary, seek professional advice.
- To the maximum extent permitted by law, none of Shine Corporate Limited, its directors, employees or agents, nor any other person accepts any liability for any loss arising from the use of this presentation or its contents or otherwise arising out of, or in connection with it.