

RETAILFOODGROUP
BUILDING ON 25 YEARS OF SUCCESS
ANNUAL REPORT 2014

Retail Food Group Timeline

Retail Food Group celebrates a remarkable 25 year journey by executing upon a strategy which has created one of Australasia's pre-eminent franchising organisations. Currently the steward of nine full format franchised Brand Systems, the Company boasts a network population approaching 1,700 outlets and a burgeoning coffee business that supplies its franchised outlets and a growing wholesale customer base.



2006

- RFG unveils its new 'strength in brands' logo.
- RFG is admitted to the Official List of the ASX following an over-subscribed IPO, capitalising the Company at c.\$71.5m.



2002

- First purpose built RFG National Office established with a state-of-the-art Training Academy.



1999

- RFG embarks on acquisition of Brand System intellectual property rights and dissolution of master franchises.



2007

2008

- RFG successfully completes the off-market takeover of BSX listed Brumby's Bakeries Holdings & acquires the Michel's Patisserie Brand System, increasing network population to over 1,000 outlets.
- Launch of Donut King Central Manufacturing Facility (CMF), revolutionising donut product.
- RFG pays its first ever dividend as a Listed entity (3.125cps representing a payout ratio of 60%).



- Conversion of the Michel's Patisserie system from a wholesale to royalty based model commences.

2009



- Brumby's Go! concept relaunched.



La Porchetta

Eat Live Love – Italian

2014

- Surpasses 1,400 outlet milestone.
- RFG acquires the 236 outlet Cafe2U Brand System.
- Contract entered to acquire the La Porchetta Brand System.
- Celebrates 25th anniversary with record \$36.9m FY14 NPAT.

1989



- Foundation of Retail Food Group.
- Less than 50 Donut King outlets and a novel BB's Coffee & Bake concept.



1990

- The concept of royalties & marketing levies is introduced to RFG's Brand Systems.



1992

- Donut King opens 50th outlet.



1993

- Donut King relaunched with 'sprinkles' logo.

1994

- BB's Coffee & Bake launched in New Zealand.



1998

- Launch of the Donut King Lamborghini Roadshow and Donut King Stunrider Team.



1996

- RFG unveils its new look logo.
- Donut King opens 100th outlet and advertises on television for the first time.
- Donut King launches hot dogs via the 'Hot Dog Construction Zone'.



1995

- First purpose built franchisee training academy established on the Gold Coast.



2010

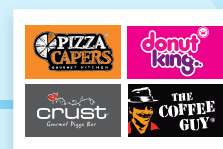
- RFG acquires Big Dad's Pies and DCM Donuts, Coffee & Muffins.
- Michel's Patisserie National Bakery Solution piloted.

2011

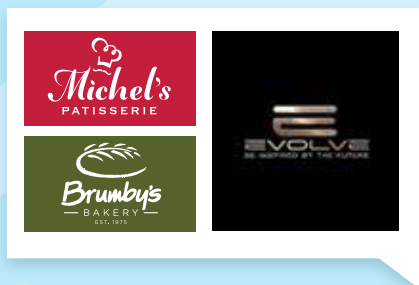


- Acquisition of New Zealand based Esquires Coffee and Evolution Coffee Roasters Group.
- Launch of Project EVO to revitalise traditional Brand Systems.
- Relocation to purpose built National Office and state-of-the-art Training Academy in Southport.

2012



- Entry into QSR via Pizza Capers & Crust Gourmet Pizza acquisitions.
- \$53.5m capital raising to fund Crust acquisition.
- New Zealand based The Coffee Guy acquired, heralding entry into the mobile coffee market.
- Donut King EVO pilot outlet launched.
- Introduction of Brand System organisational structure to drive growth.
- Acquisition of commercial properties in Ashmore and Yatala to support growth and introduce Michel's National Bakery Solution to Queensland.



2013

- RFG added to the S&P/ASX300 (March) & S&P/ASX200 (December).
- Michel's Patisserie and Brumby's Bakery EVO pilot outlets launched.
- Project QSR400 launched to expedite QSR outlet proliferation.
- \$58.3m capital raising to fund growth initiatives.
- RFG's "Evolve" international franchise conference hosts over 1,000 delegates.

FY14 Financial Highlights

Since listing on the ASX in June 2006, RFG has demonstrated the significant potential inherent in its business model and 'strength in brands' philosophy by building a stable of high quality complementary Brand Systems that provide for diversification of revenue streams, increased economies of scale and desensitization to risk. RFG's impressive FY14 results underscore the Company's ability to deliver sustainable growth concurrent with significant investment in the future, ensuring lasting success and elevating RFG as a reliable and attractive investment proposition.

UNDERLYING REVENUE

\$128.8m (FY14)

\$117.0m (FY13)

10.1%



EBITDA

\$59.1m (FY14)

\$53.8m (FY13)

9.8%



NPAT

\$36.9m (FY14)

\$32.0m (FY13)

15.2%



EPS

26.5cps (FY14)

26.0cps (FY13)

1.9%



DIVIDENDS PAID

22.0cps (FY14)

19.75cps (FY13)

11.4%



OUTLETS

1,434 (FY14)

1,374 (FY13)

60 outlets



Chairman's Letter

"It is no small feat that the Company has augmented its milestone celebration by delivering shareholders record outcomes amongst a number of key metrics during FY14".



Colin Archer | **Chairman, Retail Food Group Limited**

During 2014, Retail Food Group celebrates its 25th anniversary as a successful Australian retail food franchisor and Brand System manager. Established in 1989 to manage the Donut King and bb's café Brand Systems, the Company is now one of the pre-eminent franchisors in Australasia, boasting nine brand systems and a growing network footprint of circa 1700 outlets across ten countries.

RFG has augmented its celebrations by delivering record outcomes amongst all key metrics during FY14 - as it has consistently achieved during its 8 years as a Listed corporation - with the principal beneficiaries being the Company's loyal shareholders.

Net Profit after Tax (NPAT) of \$36.9m represented a 15.2% increase over FY13, driven by a \$11.8m increase in underlying revenue (to \$128.8m) and a 9.8% increase in Earnings Before Interest Tax Depreciation & Amortisation (EBITDA) to \$59.1m.

These impressive results set a platform for payment of a final FY14 fully franked dividend of 11.25 cents per share, a 9.8% increase on the prior year, and the 16th consecutive bi-annual dividend increase for shareholders, an increase in every dividend period since Listing.

When coupled with the Company's FY14 interim dividend, total dividends for the year were 22.0 cents per share, an 11.4% increase on FY13, and contributed to a Total Shareholder Return (TSR) for the 12 months to 30 June 2014 of 22.8%.

These outcomes are in large part the function of a dedicated management and staffing complement, who remain committed to ensuring the Company and its Brand Systems remain at the forefront of retail food franchising, and support the Board's resolve to pursue acquisition and organic growth opportunities well able to deliver shareholders enhanced value and sustainable returns.

These opportunities include RFG's entry into the Quick Service Restaurant (QSR) segment via the Pizza Capers and Crust Gourmet Pizza Brand Systems in 2012. QSR has quickly become a principal driver of RFG growth, contributing 22.7%, or \$13.5m, to FY14 Group EBITDA, and delivering the Company a record 85 new outlet commissionings throughout FY14.

Project EVO is another of those opportunities, with the Company's resolve to embark upon a structural enhancement of its traditional Brand Systems delivering significant rewards to franchisees and shareholders, and provides optimism for renewed customer engagement and enhanced outlet proliferation.

As at 30 June 2014, 117 outlets had been established consistent with the EVO blueprint, of which 44 represent new outlets. Average Weekly Sales (AWS) amongst those new outlets is tracking well in advance of the comparable store set, with refurbished outlets also generating improved AWS traction versus pre-refurbishment levels.

Further, coffee roasting continues to drive positive outcomes, with FY14 gross coffee revenues of \$21m (a 6.5% increase on prior year) now representing a central platform of the Company's business. Supported by the recent commissioning of a second Australian roasting facility, together with a dedicated wholesale coffee team, RFG anticipates further growth from its coffee pursuits.

As Retail Food Group enters the next chapter of its journey, it has established concrete platforms for delivering sustainable stakeholder rewards and a renewed positivity for enhanced outcomes given the increasing growth pathways available to be exploited. When coupled with the acquisitive opportunities actively being pursued, including those recently announced by the Company, the future bodes well for RFG, its franchisees and shareholders.

On behalf of the Board, I would like to take this opportunity to thank management and staff, together with RFG's complement of hard-working and motivated franchisees, for their valued contributions to the Company's success. I would also like to take this opportunity to thank you, as a valued shareholder, for your support and commitment to Retail Food Group Limited.

Colin Archer
Chairman, Retail Food Group Limited.

Managing Directors Report

A.J. (Tony) Alford



“The platform has been laid for reinvigorated outlet growth amongst RFG’s traditional Brand Systems, with some 117 EVO outlets in operation as at 30 June 2014”.

BUILDING ON 25 YEARS OF SUCCESS

As RFG celebrates its 25th year as an organisation, there is little doubt that the founders would not have anticipated that their fledgling business would, over a relatively short period, propagate to become one of Australasia's pre-eminent franchising organisations.

Established in 1989 to manage the then sub-50 outlet Donut King Brand System, and a novel coffee shop concept known as "BB's Coffee & Croissants", RFG has indeed metamorphosed into a franchising powerhouse.

As a private company, RFG demonstrated its ability to deliver successful outcomes by growing the Donut King Brand System to become Australia's leading treat offer, supported by the BB's concept which was cultivated within the Australian and New Zealand markets.

By March 2006, when Retail Food Group issued its Prospectus as a precursor to admission to the Official List of the Australian Securities Exchange, the Company managed a network of 327 outlets across both Brand Systems.

ASX admission following an over-subscribed initial public offer was in retrospect a watershed event which enabled RFG to fully exhibit and leverage the unquestionable potential of the Company's business model.

Within 18 months of Listing, the Company completed its c.\$46m off-market takeover of then BSX listed Brumby's Bakery, followed shortly thereafter by the c.\$100m acquisition of the Michel's Patisserie Brand System. Together, these transactions contributed over 600 outlets to the Company's network population.

Between 2010 and 2011, the Company fortified its outlet penetration and existing Brand Systems by assimilating the DCM Donuts, Big Dad's Pies and Esquires Coffee concepts, and re-acquiring master franchise rights across various Brumby's and Michel's territories.

The Company also enhanced its coffee expertise, and entered into the wholesale coffee market, via acquisition of New Zealand based Evolution Coffee Roasters Group.

Thereafter, having identified the significant opportunity to capitalise on the outstanding growth potential within the rapidly (albeit unobtrusively) emerging "gourmet" segment, RFG executed upon its strategic entry into the Quick Service Restaurant (QSR) sector via acquisition of Pizza Capers Gourmet Kitchen in April 2012.

In order to cement itself as Australia's unrivalled gourmet pizza leader, in the same year the Company acquired the (then) 120 outlet Crust Gourmet Pizza Bar Brand System – thus becoming stewards of the two largest gourmet pizza participants in the Australian market.

Entry into the mobile coffee market was heralded in late 2012 via acquisition of the largest operator in New Zealand, The

Coffee Guy Brand System, further diversifying the opportunities available for distribution of RFG's growing coffee offer. This acquisition was fortified in September of this year with the acquisition of Australia's largest mobile coffee brand operator – the c.230 outlet Café2U Brand System.

Presently under its stewardship, Retail Food Group owns and manages nine full format Brand Systems, a network population approaching 1,700 outlets across numerous countries with further Brand System acquisition opportunity presently being investigated. The Company's Brand System platforms also fortify an increasing wholesale coffee operation which supplies the Company's franchised outlets and a diverse complement of third party customers.

Importantly, Retail Food Group has demonstrated the multiple leverage opportunities inherent in its business model, and the 'strength in brands' strategy it embarked upon in 2006, by building on its past success to deliver shareholders consistently positive outcomes amply demonstrated by the Company's 25.5% eight year cumulative annual growth rate (CAGR) achieved in respect of Net Profit after Tax (NPAT).

BUILDING BETTER OUTCOMES

For the ninth consecutive year since Listing, RFG delivered record annual profit to shareholders.

Consistent with guidance provided earlier in the financial year, NPAT increased 15.2% to \$36.9m, driven by a 10.1% increase in underlying revenues to \$128.8m.

EBITDA increased 9.8% to \$59.1m, also a record for the Company. This achievement is extremely pleasing given the significant investment made in accelerating QSR outlet growth opportunity on the one hand, whilst deferring franchisee recruitment amongst the Michel's Patisserie and Brumby's Bakery Brand Systems pending full implementation of Project EVO commissioning, a matter further ventilated below.

Further demonstrating the underlying strength and scalability of RFG's business model and Brand Systems, the Company allocated \$9m to capital investment activities and \$4m to franchisee financing initiatives – both designed to enhance growth in the longer term.

Such programs are testimony to a business model well able to deliver future sustainable growth, and importantly, which possesses multiple growth levers capable of delivering significant earnings over a prolonged period of time.

QSR divisional performance is of particular note given the Company's relatively recent entry into that market segment. "Gourmet pizza" has been a significant driver of RFG performance, with an FY14 Group EBITDA contribution of 22.7% (or \$13.5m), validating the strategic decision to not only enter the sector, but fortuitously, to succeed in

the acquisition of both the Pizza Capers and Crust Brand Systems in CY2012.

Notwithstanding the non-core expenditures associated with Project EVO, QSR400 and franchisee accommodations, together with the delayed acquisitive activity – which has only recently crystalized – and the dilutive effect of the Company's DRP and 1H14 capital raising, Earnings per Share (EPS) remained strong at 26.5 cents per share, an increase of 1.9% over FY13.

Operationally, the traditional Brand System weighted Average Weekly Sales (AWS) and Average Transaction Value (ATV) grew 1.5% and 5.2% respectively over FY13. QSR weighted store sales and ATV growth was respectively 2.7% and 2.5%.

These outcomes are an endorsement of the efforts made by the Company's motivated staff and franchisee complement to drive enhanced Brand System performances in a challenging trading environment which more recently has been adversely impacted by the May 2014 Federal Budget.

BUILDING ENHANCED DIVIDENDS

The Company's impressive FY14 performance supports the provision of an increased final fully franked dividend of 11.25 cents per share, an increase of 9.8% on FY13.

Representing the 16th consecutive bi-annual dividend ascendance, when coupled with the interim dividend paid in April, RFG's full year dividends increased 11.4% to 22.00 cents per share, and contributed to an FY14 Total Shareholder Return of 22.8% (pre-tax).

BUILDING A LARGER NETWORK

During FY14, a record 150 new outlets were commissioned, comprising 85 QSR outlets and 65 traditional Brand System outlets, resulting in an FY14 closing network population of 1,434.

New outlet commissionings have been driven by a 56% increase in franchisee enquiry rates (to over 2,500), which are a product of enhanced interest generated by introduction of Project EVO concept outlets across the Donut King, Michel's Patisserie and Brumby's Bakery Brand Systems, and Project QSR400.

Of particular note, the successful implementation of the Project EVO initiative has afforded RFG significant scope in terms of supporting growth within traditional (shopping centre) locations, facilitating enhanced opportunity for outlet relocation where shopping centre performance and or lease renewal terms are unacceptable, and of note, significantly increasing the potential domestic network footprint of the Company's traditional Brand Systems.

Insofar as this last point is concerned, EVO treatment of RFG's traditional Brand Systems now affords considerable elevated new outlet opportunity within neighbourhood

shopping centres (of which there are over 1,000 domestic centres), retail strip sites, bulky goods and outlet shopping locations.

This has in fact been the experience of the Donut King Brand System, which was the first to enjoy Project EVO application, wherein a large portion of new outlet opportunity is represented by neighbourhood and sub-regional shopping centre sites. A significant transition, when one considers that at the time of Listing in 2006 Donut King was overwhelmingly represented in the enclosed shopping centre environment.

BUILDING BETTER OUTLETS (PROJECT EVO)

FY14 witnessed the establishment of the Michel's Patisserie and Brumby's Bakery EVO pilot outlets, together with commissioning of the inaugural full format Donut King Drive-Thru outlet.

Pleasingly, the Michel's EVO pilot outlet has been successful, with the format now having been applied to 18 new outlets and a further 26 refurbished stores. First established in December 2013, the Brumby's EVO pilot outlets have remained under assessment for the bulk of 2H14, however are generating encouraging results with EVO build costs being reduced by circa 18% and EVO outlet proliferation now mandated.

That said, it is clear that the platform has been laid for reinvigorated outlet growth amongst RFG's traditional Brand Systems, with some 117 EVO outlets in operation as at 30 June 2014.

EVO has also delivered robust outcomes at an operational level.

Donut King AWS amongst new EVO outlets is trending at 13.3% above the comparable store set (CSS) AWS, and for existing outlets, 4.8% above pre-refurbishment levels. Similarly, AWS amongst new Michel's Patisserie outlets is trending at 11.4% above CSS, and for existing outlets, some 10.4% above pre-refurbishment levels.

As indicated previously, the Brumby's EVO concept has only recently been mandated. That said, outlet AWS is trending at 28.1% above CSS, providing much optimism in terms of future application of the EVO standard to the remainder of the Brand System.

BUILDING RFG'S COFFEE BUSINESS

Coffee now represents a central platform of the RFG business model, with a 6.5% increase in gross coffee revenues achieved during FY14 (to \$21.0m), driven in large part by enhanced third party contracts.

External coffee sales, which presently represent c.16.6% of the Company's coffee business, remain a significant growth opportunity for RFG, with the Group having now established a dedicated wholesale coffee team to support the Australian



introduction of RFG's New Zealand proprietary coffee brand, Roasted Addiqtion.

The recent commissioning of RFG's second Australian roasting facility in Yatala, Queensland provides additional capacity to service the increasing coffee appetite amongst the Company's Brand Systems, including the introduction of coffee and allied beverage products to non-traditional coffee networks such as QSR and Brumby's Bakery.

BUILDING NEW BUSINESS

In August RFG announced its entry into conditional Share Purchase Agreements (SPAs) to acquire the Cafe2U mobile coffee Brand System, and La Porchetta casual dining Brand System. Whereas RFG is yet to complete due diligence enquiry in respect of the La Porchetta Brand System, the Cafe2U transaction settled on the 11th of September this year.

Each of these acquisitions are immediately EPS accretive, with a combined investment totalling c.\$31m. Upon settlement of both transactions, RFG outlet population will increase by c.20% to 1,750.

Acquisitive activity and Brand System consolidation remain a central platform of RFG's strategic growth aspiration, with the aforementioned transactions representing the outcome of the continuation of significant and wide-ranging acquisitive opportunity investigation, analysis and due diligence activity undertaken over the course of the past 18

months. Importantly, these transactions once again validate the motivation which partially drove the Company to raise capital in 1H14.

RFG's motivation to achieve further leverage and scale through acquisition activity has not waned and indeed is heightened where key prerequisites of providing immediate earnings accretion, supply-side scale and vertical integration is present in abundance. To be sure, the Company is presently investigating other acquisitive opportunities which will be advised to shareholders at the appropriate time.

BUILDING A BRIGHTER FUTURE

RFG is resplendent with both organic and acquisitive growth opportunity, ably supported by a growing array of genuine platforms which not only generate increasing contributions to earnings but importantly lessen the reliance on any singular business driver.

Whereas RFG remains attuned to ongoing challenges within the retail market, the Company has developed a solid foundation during FY14 and prior years for sustainable future growth, and consequently, remains enthusiastic regarding future performance.

A.J (Tony Alford)
Managing Director & CEO, Retail Food Group Limited.



Building Better Brand Systems

In 2011 RFG embarked upon the Project EVO journey – an initiative which represents the single largest project of reinvigoration ever applied to the Company's Brand Systems. With key objectives that include increasing AWS and ATV, improving outlet profitability, menu innovation, facilitating entry into non-traditional markets, and ensuring Brand System sustainability, relevance and modernity through new store design, brand communication and customer experience, Project EVO has thus far proven an outstanding success, laying the platform for RFG to build and maintain enhanced Brand System outcomes.

Building Innovative Outlets

The Donut King EVO pilot was commissioned in December 2012, establishing a benchmark for new store design and innovation within the retail treat market. Michel's Patisserie and Brumby's Bakery EVO pilot outlets were established in July and December 2013 respectively, drawing immediate positive customer feedback and laying the foundation for revitalisation of RFG's Brand Systems. Today, 117 EVO outlets have been established across the Donut King, Michel's Patisserie and Brumby's Bakery Brand Systems, including 44 new outlets and 57 refurbished outlets during FY14. RFG is building on the success of its EVO journey, with a further 170 outlets scheduled for EVO treatment during FY15 (110 refurbishments & 60 new outlet commissionings).



Inaugural Donut King Drive-Thru Outlet. Deagon, Queensland.

Building a More Robust Outlet Pipeline

Project EVO facilitates Brand System entry into non-traditional site locations, which supports growth in traditional (enclosed shopping centre) locations, enables enhanced scope for relocation where shopping centre performance or lease renewal terms are unsatisfactory, and significantly increases potential domestic network footprint. Importantly, EVO treatment of RFG's traditional Brand Systems affords opportunity for new outlet growth amongst neighbourhood shopping centres (of which there are over 1,000 domestic centres), retail strip sites, bulky goods and outlet shopping locations.







Inaugural Brumby's Bakery EVO Outlet. Underwood, Queensland.



Building Better Performance

Project EVO is evidencing positive trends which provide optimism for enhanced Brand System performance. Donut King and Michel's Patisserie AWS amongst new EVO outlets is trending at 13.3% and 11.4% above the comparable store set. In the case of refurbished outlets, Donut King and Michel's Patisserie EVO AWS is trending at 4.8% and 10.4% above pre-refurbishment AWS levels. The Brumby's Bakery EVO pilot outlet AWS is trending at 28.1% above the comparable store set, with an 18% reduction in EVO build costs having already been identified for the Brand System.





Building a Larger Footprint

In order to take advantage of the unique and compelling growth opportunity offered by the Company's recently acquired QSR Brand Systems, in 2013 RFG launched Project QSR400: an initiative designed to fast-track gourmet pizza outlet growth within Australia to 400 outlets. RFG is well on-track with this ambitious program, with FY14 witnessing 85 new QSR outlet commissionings and 26.7% growth in total QSR outlet population.

Building Better Customer Solutions

Relaunch of the Crust website during 2014 has provided customers with enhanced digital solutions, driving online order completion rates to 70% (from 53%) and increasing online sales by 21% (to 30% of total sales).

Building Better Customer Experiences

Pizza Capers was awarded the Canstar Blue "Most Satisfied Customers (Pizza Stores)" for a record fourth consecutive year, positioning the Brand System as Canstar Blue's longest running award-winner in a single category.



**MEAN
BEANS**



Building Scale

The 2014 commissioning of RFG's second Australian roasting facility, its third in total, significantly enhances roasting capacity whilst securing supply for a growing coffee business.

Building Diversity

RFG's entry into mobile and portable coffee (via The Coffee Guy in 2012 and Cafe2U in 2014) diversified the avenues to market available to the Company. RFG will further expand coffee penetration via the introduction of coffee into traditionally non-coffee Brand Systems, including QSR and Brumby's Bakery.

Building New Wholesale Relationships

In 2014 RFG established a dedicated wholesale coffee team to drive external wholesale supply opportunity and support the Australian introduction of RFG's New Zealand originated Roasted Addiction coffee brand. Wholesale now represents c.16.6% of coffee revenues.

RETAILFOODGROUP

FINANCIAL YEAR ENDED 30 JUNE 2014

ACN 106 840 082

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SUMMARY

	REPORTED				
	FY10	FY11	FY12	FY13	FY14
Financial					
Underlying Revenue ⁽¹⁾	\$ 118.6m	\$ 110.0m	\$ 101.9m	\$ 117.0m	\$ 128.8m
EBITDA	\$44.9m	\$45.9m	\$48.4m	\$53.8m	\$59.1m
EBIT	\$43.8m	\$45.1m	\$47.5m	\$52.8m	\$57.5m
NPAT	\$26.0m	\$27.2m	\$28.5m	\$32.0m	\$36.9m
Basic EPS	25.3 cps	25.4 cps	26.4 cps	26.0 cps	26.5 cps
Dividend	11.75 cps	14.5 cps	17.5 cps	19.75 cps	22.00 cps
Operating Performance					
Revenue Growth	(9.1%)	(7.3%)	(7.4%)	14.8%	10.1%
EBITDA Growth	7.9%	2.2%	5.4%	11.2%	9.8%
EBIT Growth	8.7%	3.0%	5.3%	11.3%	8.9%
NPAT Growth	10.6%	4.6%	4.9%	12.1%	15.2%
Basic EPS Growth	6.8%	0.4%	3.9%	(1.5%)	1.9%
Outlets	1,122	1,148	1,251	1,374	1,434

- (1) Underlying Revenue excludes revenue associated with marketing pursuits including:
- Revenue derived from marketing activities (FY14: \$34.1m; FY13: \$24.0m; FY12:\$14.5m; FY11: \$15.7m; FY10: \$15.4m); and
 - Revenue derived from warehousing and distribution activities (FY14: \$5.5m; FY13 and prior: \$nil).

Directors	Mr Colin Cameron Archer <i>Chairman & Independent Non-Executive Director</i>
	Mr Anthony James Alford <i>Managing Director & Chief Executive Officer</i>
	Ms Jessica Buchanan <i>Independent Non-Executive Director</i>
	Mr Stephen Edward Lonie <i>Independent Non-Executive Director</i>
Company Secretary	Mr Anthony Mark Connors
Registered Office	RFG House 1 Olympic Circuit Southport QLD 4215
Principal Place Of Business	RFG House 1 Olympic Circuit Southport QLD 4215
Share Register	Computershare Investor Services Level 19, 307 Queen Street Brisbane QLD 4000
Solicitors	McCullough Robertson Lawyers Level 11, 66 Eagle Street Brisbane QLD 4000
Auditors	Deloitte Touche Tohmatsu Level 25, 123 Eagle Street Brisbane QLD 4000
Bankers	National Australia Bank Limited Level 20, 100 Creek Street Brisbane QLD 4000
Stock Exchange Listings	Retail Food Group Limited shares are listed on the Australian Securities Exchange (ASX: RFG).
Website Address	www.rfg.com.au

CORPORATE GOVERNANCE STATEMENT

Overview

Retail Food Group Limited (the Company), the Board of Directors (the Board), and executive management are committed to achieving and demonstrating the highest standards of corporate governance. The Board endorses the 2nd edition of the Australian Securities Exchange (ASX) Corporate Governance Council's Corporate Governance Principles and Recommendations (ASX Principles), amended by the ASX Corporate Governance Council in January 2011.

The following table describes the various ASX Principles and statements and the Group's compliance or otherwise with them. Terms used in the table have the meanings given to them in the ASX Principles unless otherwise defined.

Principle Number	Best Practice Recommendation	Compliance	Reason For Non-Compliance
1.	Lay Solid Foundations For Management And Oversight		
1.1	Establish the functions reserved to the Board and those delegated to senior executives and disclose these functions.	Refer page 6	Complied
1.2	Disclose the process for evaluating the performance of senior executives.	Refer page 26	Complied
1.3	Provide the information in the Guide to reporting on Principle 1.	Refer pages 6, 26	Complied
2.	Structure The Board To Add Value		
2.1	A majority of the Board should be independent non-executive Directors.	Refer page 7, 8, 9	Complied
2.2	The Chair should be an independent non-executive Director.	Refer page 7	Complied
2.3	The roles of the Chair and Chief Executive Officer should not be exercised by the same individual.	Refer page 8	Complied
2.4	The Board should establish a Nomination Committee.	Refer page 8	Complied
2.5	Disclose the process for evaluating the performance of the Board, its Committees and individual Directors.	Refer page 8	Complied
2.6	Provide the information in the Guide to reporting on Principle 2.	Refer page 9	Complied
3.	Promote Ethical And Responsible Decision-Making		
3.1	Establish a code of conduct and disclose the code or summary of the code as to: <ul style="list-style-type: none"> the practices necessary to maintain confidence in the Company's integrity; the practices necessary to take into account their legal obligations and the reasonable expectations of their stakeholders; and the responsibility and accountability of individuals for reporting and investigating reports of unethical practices. 	Refer page 9, 10	Complied
3.2	Establish a policy concerning diversity and disclose the policy or a summary of that policy.	Refer page 10	Complied
3.3	Disclose, in each Annual Report, the measurable objectives for achieving gender diversity set by the Board in accordance with the Diversity Policy and progress towards achieving them.	Refer page 10	Complied
3.4	Disclose, in each Annual Report, the proportion of women employees in the whole organisation, women in senior executive positions and women on the Board.	Refer page 10	Complied
3.5	Provide the information in the Guide to reporting on Principle 3.	Refer page 9	Complied

CORPORATE GOVERNANCE STATEMENT

Principle Number	Best Practice Recommendation	Compliance	Reason For Non-Compliance
4.	Safeguard Integrity In Financial Reporting		
4.1	The Board should establish an Audit Committee.	Refer page 10	Complied
4.2	The Audit Committee should be structured so that it: <ul style="list-style-type: none"> consists only of non-executive Directors; consists of a majority of independent non-executive Directors; is chaired by an independent non-executive Director, who is not Chair of the Board; and has at least three members. 	Refer page 10	Complied
4.3	The Audit Committee should have a formal Charter.	Refer page 10	Complied
4.4	Provide the information in the Guide to reporting on Principle 4.	Refer page 10	Complied
5.	Make Timely And Balanced Disclosures		
5.1	Establish written procedures designed to ensure compliance with ASX Listing Rule disclosure requirements and to ensure accountability at a senior executive level for that compliance and disclose those policies or a summary of those policies.	Refer page 11	Complied
5.2	Provide the information in the Guide to reporting on Principle 5.	Refer page 11	Complied
6.	Respect The Rights Of Shareholders		
6.1	Design a communication policy for promoting effective communication with shareholders and encouraging their participation at general meetings and disclose their policy or a summary of that policy.	Refer page 11	Complied
6.2	Provide the information in the Guide to reporting on Principle 6.	Refer page 11	Complied
7.	Recognise And Manage Risk		
7.1	Establish policies for the oversight and management of material business risks and disclose a summary of those policies.	Refer page 12	Complied
7.2	The Board should require management to design and implement the risk management and internal control system to manage the Company's material business risks and report to it on whether those risks are being managed effectively. The Board should disclose that management has reported to it as to the effectiveness of the Company's management of its material business risks.	Refer page 12	Complied
7.3	The Board should disclose whether it has received assurance from the Chief Executive Officer (or equivalent) and the Chief Financial Officer (or equivalent) that the declaration provided in accordance with section 295A of the Corporations Act is founded on a sound system of risk management and internal control and that the system is operating effectively in all material respects in relation to financial reporting risks.	Refer page 12	Complied
7.4	Provide the information in the Guide to reporting on Principle 7.	Refer page 12	Complied
8.	Remunerate Fairly And Responsibly		
8.1	The Board should establish a Remuneration Committee.	Refer page 12	Complied
8.2	The Remuneration Committee should be structured so that it: <ul style="list-style-type: none"> consists of a majority of independent non-executive Directors; is chaired by an independent non-executive Director; and has at least three members. 	Refer page 12, 13	Complied
8.3	Clearly distinguish the structure of non-executive Directors' remuneration from that of executive Directors and senior executives.	Refer page 13	Complied
8.4	Provide the information in the Guide to reporting on Principle 8.	Refer page 12	Complied

CORPORATE GOVERNANCE STATEMENT

The Board has in place Corporate Governance practices that it considers to be the most appropriate for the Company and its controlled entities (together referred to as the 'Group' in this statement). The Board continues to review its governance framework and practices to ensure they meet the interests of shareholders. This statement describes the main Corporate Governance practices in place during the year.

The Board maintains a comprehensive set of policies to assist in the discharge of its Corporate Governance responsibilities, including:

- Code of Conduct;
- Board Charter;
- Nomination Committee Charter;
- Audit & Risk Management Committee Charter;
- Remuneration Committee Charter;
- Standing Rules of Committee Charter;
- Continuous Disclosure Policy;
- Remuneration Policy;
- Appointment of Directors Policy;
- Share Trading Policy; and
- Shareholder Communications Policy.

Copies are available from the Company's registered office or may be downloaded from the Company's website under the Investor Relations section.

Principle 1: Lay Solid Foundations For Management And Oversight

The Directors are responsible to the shareholders for promoting and managing the performance of the Group in both the short and longer term. Their focus is to enhance the interests of shareholders and other key stakeholders and to ensure the Group is properly managed.

The responsibilities of the Board include:

- chart strategy and set financial targets for the Group;
- monitor the implementation and execution of strategy and performance against financial targets;
- appoint and oversee the performance of senior executive management;
- monitor the culture and values of the Group; and
- to take and fulfil an effective leadership role in relation to the Group.

The Board has reserved to itself, in addition to those matters reserved to it by law, the following matters and all power and authority in relation to those matters:

- composition of the Board itself (including appointment and retirement or removal of Directors);
- oversight of the Group, including its control and accountability systems;
- appointing and removing the Chief Executive Officer;
- ratifying the appointment and, where appropriate, the removal of the Chief Financial Officer and the Company Secretary;
- reviewing and overseeing the operation of systems of risk management and internal compliance and control, codes of ethics and conduct, and legal and regulatory compliance;
- input into and final approval of management's development of corporate strategy and performance objectives;
- monitoring senior executive management's performance and implementation of strategy, and ensuring appropriate resources are available;
- approving and monitoring the progress of major capital expenditure, capital management, acquisitions and divestitures;
- approving and monitoring financial and other reporting;
- performance of investment and treasury functions;
- monitoring industry developments relevant to the Group and its business;
- developing suitable key indicators of financial performance for the Group and its business;
- the overall corporate governance of the Group, including strategic direction, establishing goals for management and monitoring the achievement of these goals; and
- oversight of Committees.

The Board has delegated specific responsibilities to various Board Committees which act, subject to the terms of their respective charters, in an advisory capacity, subject to the oversight of the Board.

Day to day management of the Group's affairs and the implementation of the corporate strategy and policy initiatives are formally delegated by the Board to the Chief Executive Officer and senior executive management of the Group. These delegations are reviewed at least annually, and otherwise as appropriate.

Principle 1: Lay Solid Foundations For Management And Oversight (cont.)

The Board generally meets on a monthly basis. On an annual basis, the Board sets financial and non-financial performance targets for the Chief Executive Officer and senior executive management and performance is assessed against these performance targets. A performance assessment for the Chief Executive Officer and senior executive management last took place in September 2013.

Principle 2: Structure The Board To Add Value

The Board operates in accordance with the broad principles set out in its charter. The charter details the Board's composition and responsibilities.

Board Composition

The composition of the Board is determined according to the following principles:

- the Board must comprise members with a broad range of experience, expertise, skills and contacts relevant to the Group and its business;
- there must be at least four Directors;
- the number of Directors may be increased where the Board considers that additional expertise is required in specific areas or when an outstanding candidate is identified;
- the Chairman must be a non-executive Director who is also independent; and
- at least half of the Board must be non-executive Directors, at least two of whom must also be independent.

Directors' Independence

The Board has adopted specific principles in relation to Directors' independence, which state that, when determining independence, a Director must be a non-executive and the Board should consider whether the Director:

- is a substantial shareholder of the Company or an officer of, or otherwise associated directly with, a substantial shareholder of the Company;
- is employed, or has previously been employed in an executive capacity by the Company, and there has not been a period of at least three (3) years between ceasing such employment and serving on the Board;
- has, within the last three (3) years, been a principal of a professional advisor or a significant consultant to the Group, or an employee significantly associated with the service provided, except in circumstances where the advisor might be considered to be independent, notwithstanding their position as a professional advisor, due to the fact that fees payable by the Group to the advisor's firm represents an insignificant component of its overall revenue;
- is a significant supplier or customer of the Group, or an officer of or otherwise associated directly or indirectly with a significant supplier or customer of the Group;
- has a material contractual relationship with the Group other than as a Director;
- is free from any interest and any business or other relationship, which could, or could reasonably be perceived to, materially interfere with the Director's ability to act in the best interests of the Group; and
- has served on the Board for a period which could, or could reasonably be perceived to, materially interfere with the Director's ability to act in the best interests of the Group.

The Board assesses independence each year. To enable this process, the Directors must provide all information that may be relevant to the assessment.

Board Members

The names, skills and experience of the Directors in office at the date of this Statement, and the period of office of each Director, are set out in the Directors' Report. At the date of signing the Directors' Report, the Board comprised one executive Director and three non-executive Directors, including the Chairman. The three non-executive Directors have no relationships adversely affecting independence and are deemed independent under these principles.

Mr Anthony (Tony) Alford, an executive Director, is a substantial shareholder of the Company and accordingly is not considered to be independent of the Group based on the ASX guidelines. Mr Alford has a long association with Retail Food Group and the Board considers that it is in the best interests of all shareholders to have a Director with Mr Alford's industry and business expertise and Group history as a member of the Board.

Term Of Office

The Company's Constitution requires that one third (or the nearest number thereto but not less than one third) of the Directors, other than the Managing Director, must retire from office at each Annual General Meeting of the Company. The Director/s who must retire is that Director/s who has been in office longest since last being elected. Director/s retiring by rotation are eligible for re-election.

CORPORATE GOVERNANCE STATEMENT

Chairman And Chief Executive Officer

The Chairman is responsible for leading the Board, ensuring Directors are properly briefed in all matters relevant to their role and responsibilities, facilitating Board discussions and managing the Board's relationship with the Group's senior executive management. In accepting the position, the Chairman has acknowledged that it will require significant time commitment and has confirmed that other positions will not hinder his effective performance in the role of the Chairman.

The Chief Executive Officer is responsible for implementing Group strategies and policies.

The Board Charter requires that the Chairman must be a non-executive Director who is also independent, and, therefore, is unable to act as Chief Executive Officer.

Induction

The induction provided to new Directors enables them to actively participate in Board decision-making as soon as possible. It ensures that they have a full understanding of the Group's financial position, strategies, operations and risk management policies. It also explains the respective rights, duties, responsibilities and roles of the Board.

Commitment

The Board held fourteen (14) Board meetings during FY14.

Non-executive Directors are expected to spend at least 20 days a year preparing for and attending Board and Committee meetings and associated activities.

The number of meetings of the Company's Board of Directors and each Board Committee held during the year ended 30 June 2014, and the number of meetings attended by each Director, is disclosed on page 15.

The commitments of non-executive Directors are considered by the Nominations Committee prior to the Director's appointment to the Board and are reviewed each year as part of the annual performance assessment.

Prior to appointment or being submitted for re-election, each non-executive Director is required to specifically acknowledge that they have and will continue to have the time available to discharge their responsibilities to the Company.

Independent Professional Advice

Directors have the right, in connection with their duties and responsibilities, to seek independent professional advice at the Group's expense. Prior approval of the Chairman is required, but this approval will not be unreasonably withheld. The advice obtained must be made available to all Board members in due course, where appropriate.

Board Performance

The Board undertakes an annual self-assessment of the performance of the Board as a whole, its Committees, the Chairman, individual Directors and governance processes that support Board activities.

Performance of individual Directors is assessed against a range of dimensions including the ability of the Director to consistently create shareholder value, to contribute to the development of strategies and risk identification, to provide clarity of direction to senior executive management, to listen to the views of fellow Directors and members of management and key third party stakeholders and to provide the time commitment to ensure the discharge of duties and obligations to the Group.

Board Committees

The Board has established a number of Committees to assist in the execution of its duties and to allow detailed consideration of complex issues. Current Committees of the Board are the Nominations, Remuneration and Audit and Risk Management Committees. The Nominations, Remuneration and Audit and Risk Management Committees are all entirely comprised of non-executive Directors.

Each Committee has its own written charter setting out its role and responsibilities, composition, structure, membership requirements and the manner in which the committee is to operate. All matters determined by the committees are submitted to the Board as recommendations for Board consideration.

Nominations Committee

The Board has a Nominations Committee to assist the Board and make recommendations to it in relation to the appointment of new Directors (both executive and non-executive) and senior executive management. The Nominations Committee consists of the following Directors:

- Mr Colin Archer (Committee Chairman);
- Mr Stephen Lonie; and
- Ms Jessica Buchanan.

Nominations Committee (cont.)

Details of these Directors' attendance at Nominations Committee meetings are set out in the Directors' Report on page 15.

Functions performed by the Committee include the following:

- developing of suitable criteria (as regard experience, expertise, skills, qualifications, diversity, contacts or other qualities) for Board candidates;
- identifying individuals who, by virtue of their experience, expertise, skills, qualifications, contacts or other qualities, are suitable candidates for appointment to the Board or to any relevant management position;
- recommending individuals accordingly for consideration by the Board;
- establishing procedures, for recommendation to the Chairman, for the proper oversight of the Board and senior executive management; and
- ensuring that the performance of each Director, and of all members of senior executive management, is reviewed and assessed each year in accordance with procedures adopted by the Board.

When a new Director is to be appointed, the Committee reviews the range of skills, experience and expertise on the Board, identifies its needs and prepares a short-list of candidates with appropriate skills and experience. Where necessary, advice may be sought from independent search consultants. The Board then appoints the most suitable candidate who must submit themselves to shareholders for election at the first Annual General Meeting following their appointment.

New Directors are provided with a letter of appointment setting out the Company's expectations including involvement with Committee work, their responsibilities, remuneration, including superannuation and expenses, requirement to disclose their interests and any matters which affect the Director's independence.

New Directors are also provided with all relevant policies, including the Company's share trading policy, a copy of the Company's Constitution, organisational chart and details of indemnity and insurance arrangements. A formal induction program, which covers the operation of the Board and its Committees and financial, strategic, operations and risk management issues, is also provided, to ensure that Directors have significant knowledge about the Group and the industry within which it operates.

New Directors are advised of the time commitment required of them in order to appropriately discharge their responsibilities as a Director of the Company. Directors are required to confirm that they have sufficient time to meet this requirement.

The Committee also assumes responsibility for overseeing management succession planning, including the implementation of appropriate executive development programmes and ensuring adequate arrangements are in place, so that appropriate candidates are recruited for later promotion to senior positions.

The Committee has an advisory role, consistent with its purpose of assisting the Board in relation to the matters with which it is charged with responsibility, and does not have any power to commit the Board to any recommendation or decision made by it but may, nevertheless, consult independent external expert advisers, as it may consider appropriate, for the proper performance of its function and charge the costs to the Group.

Principle 3: Promote Ethical And Responsible Decision-Making

Code Of Conduct

The Company has developed a Code of Conduct (the Code) which has been endorsed by the Board and applies to all Directors and employees. The Code is reviewed by the Board and updated as necessary. The Code draws together all of the Group's practices and policies. The Code reflects the Group's values of:

- respect for others;
- honesty, integrity and accountability;
- leadership and teamwork;
- diligence and care in the performance of duties; and
- an acknowledgement of the service orientated nature of the Group's core franchising business.

It reinforces the need for Directors, employees, consultants and all other representatives of the Group to always act in good faith, in the Group's best interests and in accordance with all applicable policies, procedures, laws and regulations relevant to the regions in which the Group operates.

Trading In Company Securities By Directors, Senior Executive Management And Employees

The Company has a detailed Trading Policy which regulates dealings by Directors, senior executive management and employees in shares, options and other securities issued in the Company.

The Trading Policy provides that Restricted Persons, including the Directors and senior executive management, are normally precluded from trading in the Company's securities during Closed Periods. Under the Trading Policy, the Closed Periods are the period from 1 January until publication of the Company's Half Year Report and the period from 1 July until publication of the Company's Preliminary Final Report. The Trading Policy also imposes an over-riding restriction whereby officers and employees may not trade in the Company's securities whilst in possession of price sensitive information.

CORPORATE GOVERNANCE STATEMENT

Trading In Company Securities By Directors, Senior Executive Management And Employees (cont.)

Trading in the Company's securities during Closed Periods may be authorised under the Trading Policy where the Restricted Person is in severe financial hardship or there are other exceptional circumstances, provided that the Restricted Person is not in possession of price sensitive information, such trading would not otherwise be contrary to law and such trading does not relate to financial products issued or created over or in respect of the Company's securities. There are also limited situations where trading in the Company's securities is not subject to the Trading Policy (for example, exercising options granted under an employee incentive scheme).

Diversity policy

The Board is committed to having an appropriate blend of diversity at all levels of employment within the Group. To achieve this objective, the Company has established employment, reward and recognition policies with reference and adherence to relevant provisions of the *Fair Work Act 2009* and the *Equal Opportunity Act 2010*. Appointment or promotion to positions vacant within the Group are based on merit, without regard to the gender, age, cultural background and/or ethnicity of candidates.

The following table shows the proportional representation of women at various levels within the Group:

Gender representation	Women %	Women %
	FY14	FY13
Board representation	25%	25%
Senior management personnel representation (excluding CEO)	40%	33%
Group representation	66%	69%

Principle 4: Safeguard Integrity In Financial Reporting

Audit And Risk Management Committee

The Board has an Audit and Risk Management Committee to advise on the establishment and maintenance of a framework of internal control and appropriate ethical standards for the management of the Company. The Audit and Risk Management Committee consists of the following Directors:

- Mr Stephen Lonie (Committee Chairman);
- Mr Colin Archer; and
- Ms Jessica Buchanan.

Details of these Directors' qualifications and attendance at Audit and Risk Management Committee meetings are set out in the Directors' Report on pages 14 and 15 respectively.

All members of the Audit and Risk Management Committee are financially literate and have an appropriate understanding of the Group's business.

The Audit and Risk Management Committee has a formal charter and internal control framework. The Committee charter requires that Committee meetings are convened at least four (4) times each year.

The Committee has responsibility for the following:

- ensuring an appropriate Board and Committee structure is in place so as to facilitate a proper review function by the Board;
- monitoring the establishment of an appropriate internal control framework, including information systems, and its operation and considering enhancements;
- monitoring corporate risk assessment and compliance with internal controls;
- overseeing business continuity planning and risk mitigation arrangements;
- assessing the objectivity and performance of the internal audit function and considering enhancements;
- reviewing reports on any material defalcations, frauds and thefts from the Group;
- reviewing reports on the adequacy of insurance coverage;
- reviewing financial statements and other financial information distributed externally;
- preparing and recommending for approval by the Board the corporate governance statement for inclusion in the Annual Report or any other public document;
- reviewing external audit reports to ensure that, where major deficiencies or breakdowns in controls or procedures have been identified, appropriate and prompt remedial action is taken by management; and
- reviewing and monitoring compliance with the Code of Ethics.

Audit And Risk Management Committee (cont.)

In fulfilling its responsibilities, the Audit and Risk Management Committee:

- receives regular reports from management and the external auditor;
- meets with the external auditor at least twice a year, or more frequently if necessary;
- reviews any significant disagreements between the external auditor and management, irrespective of whether they have been resolved; and
- meets separately with the external auditor at least twice a year without the presence of management.

The Audit and Risk Management Committee has authority, within the scope of its responsibilities, to seek any information it requires from any employee or external party.

The Audit and Risk Management Committee reports to, and makes recommendations to, the Board in relation to each of its functions.

The Audit and Risk Management Committee charter is available on the Group's corporate website.

External Auditor

The Company and Audit and Risk Management Committee policy is to appoint an external auditor which clearly demonstrates quality and independence. The performance of the external auditor is reviewed annually. Deloitte Touche Tohmatsu (Deloitte) was appointed as the external auditor in 2003. It is Deloitte's policy to rotate audit engagement partners on listed companies at least every five years, and, in accordance with that policy, a new audit engagement partner was introduced for the year ended 30 June 2012.

An analysis of fees paid to the external auditor, including a break-down of fees for non-audit services, is provided in the notes to the financial statements. It is the policy of the external auditor to provide an annual declaration of their independence to the Audit and Risk Management Committee.

The external auditor is requested to attend the Annual General Meeting and be available to answer shareholder questions about the conduct of the audit and the preparation and content of the audit report.

Principle 5: Make Timely And Balanced Disclosures

The Group has an established policy and procedure for timely disclosure of material information concerning the Group. This policy includes internal reporting procedures, to ensure that any required market announcements are reported to the Company Secretary in a timely manner.

The Company Secretary has been nominated as the person responsible for communication with the ASX. This role includes co-ordinating information disclosure to the ASX, and to analysts, brokers, shareholders, the media and the public, following confirmation from the ASX that such information has been released by it.

All information disclosed to the ASX is posted on the Group's corporate website as soon as it is disclosed to the ASX. When analysts are briefed following half year and full year results announcements, the material used in the presentations is released to the ASX prior to the commencement of the briefing. This information is also posted on the Group's corporate website.

Procedures have also been established for reviewing whether any price sensitive information has been inadvertently disclosed and, if so, this information is also immediately released to the market. The Group is committed to ensuring that all stakeholders and the market are provided with relevant and accurate information regarding its activities in a timely manner.

A copy of the Continuous Disclosure Policy is available on the Group's corporate website.

Principle 6: Respect The Rights Of Shareholders

The Group aims to keep shareholders informed of the Group's performance and all major developments in an ongoing manner.

Information is communicated to shareholders through:

- the Annual Report and Financial Reports, including the Full Year Financial Report, the Preliminary Final Report, and the Half-Year Financial Report, which are published on the Group's corporate website and distributed to shareholders where nominated;
- the Annual General Meeting, and any other formally convened Company meetings; and
- all other information released to the ASX is posted to the Group's corporate website.

The Group's corporate website maintains, at a minimum, information about the last three years' press releases or announcements.

A copy of the Shareholder Communications Policy is available on the Group's corporate website.

CORPORATE GOVERNANCE STATEMENT

Principle 7: Recognise And Manage Risk

The Board, through the Audit and Risk Management Committee, is responsible for ensuring the adequacy of the Group's risk management and compliance framework and system of internal controls and for regularly reviewing its effectiveness.

Considerable importance is placed on maintaining a strong control environment. There is an organisation structure with clearly drawn lines of accountability and delegation of authority. The Board actively promotes a culture of quality and integrity.

The Group has implemented a risk management system based on ASX Corporate Governance Principles and Recommendations.

The framework is based around the following risk activities:

- risk identification: identifies all significant foreseeable risks associated with business activities in a timely and consistent manner;
- risk evaluation: evaluating risks using an agreed risk assessment criteria;
- risk treatment/mitigation: developing mitigation plans for risk areas where the residual risk is greater than tolerable risk levels; and
- risk monitoring and reporting: reporting risk management activities and risk specific information to appropriate levels of management in a timely manner.

The Chief Executive Officer and Chief Financial Officer, and other senior executive management, are responsible for identifying, evaluating and monitoring risk in accordance with the risk management framework. The senior executive management are responsible for the accuracy and validity of risk information reported to the Board and for also ensuring clear communication of the Board and senior executive management's position on risk throughout the Group.

In particular, at Board and senior executive management strategy planning sessions held throughout the year, the Chief Executive Officer and senior executive management review and identify key business and financial risks which could prevent the Group from achieving its objectives.

Additionally, a formal risk assessment process is part of each major capital acquisition with ongoing reviews undertaken of major business acquisitions, major capital expenditures or significant business initiatives.

Certification Of Financial Reports

The Chief Executive Officer and Chief Financial Officer state in writing to the Board each reporting period that:

- the Group's financial reports are complete and present a true and fair view, in all material respects, of the financial condition and operational results of the Group and are in accordance with the relevant Accounting Standards; and
- this statement is founded on a sound system of risk management and internal compliance and control which implements the policies adopted by the Board and that the Group's risk management and internal compliance and control is operating efficiently and effectively in all material respects.

Principle 8: Remunerate Fairly And Responsibly

Remuneration Committee

The Board has a Remuneration Committee to assist the Board and report to it on remuneration and issues relevant to remuneration policies and practices, including those policies and issues for senior executive management and non-executive Directors. Its current members are:

- Mr Colin Archer (Committee Chairman);
- Mr Stephen Lonie; and
- Ms Jessica Buchanan.

Details of these Directors' attendance at Remuneration Committee meetings are set out in the Directors' Report on page 15.

The Committee has responsibility for the following:

- reviewing and evaluating market practices and trends in relation to remuneration relevant to the Group;
- reviewing and making recommendations to the Board in relation to the Group's remuneration policies;
- reviewing and making recommendations to the Board in relation to the Group's remuneration practices;
- overseeing the performance of the Chief Executive Officer and Chief Financial Officer and other members of senior executive management and non-executive Directors;
- reviewing and making recommendations to the Board in relation to the remuneration of the Chief Executive Officer and Chief Financial Officer and other members of senior executive management and of non-executive Directors; and
- preparing for the Board any report that may be required under applicable legal or regulatory requirements in relation to remuneration matters.

The Committee reviews and sets key performance indicators (KPI's) relating to financial and non-financial targets for senior executive management at the commencement of each financial year.

The Remuneration Committee reports to, and makes recommendations to, the Board in relation to each of its functions.

Remuneration Committee (cont.)

Further information of Directors' and executives' remuneration, including principles used to determine remuneration, is set out in the Directors' Report under the heading "Remuneration Report".

The Remuneration Committee charter is available on the Group's corporate website.

Structure Of Remuneration

Details of the nature and amount of each element of remuneration for Directors and senior executive management of the Group are set out in the "Remuneration Report" section of the Directors' Report.

Remuneration for executive Directors and senior executive management are appropriately structured for each executive based on the duties allocated to them, the size of the Group's business and the industry in which the Group operates. Service contracts outline the components of compensation paid to the executives (including executive Directors), but do not prescribe how compensation levels are modified year to year. Compensation levels are reviewed each year to take into account cost-of-living changes, any change in the scope of the role performed by the executive and any changes required to meet the principles of the Remuneration Policy.

Fees and payments to non-executive Directors reflect the demands which are made on, and the responsibilities of, the Directors. Non-executive Directors' fees and payments are reviewed annually by the Board. Non-executive Director remuneration takes the form of a set fee plus superannuation entitlements, however, may comprise other benefits or rewards in certain circumstances.

The maximum aggregate amount of fees that can be paid to non-executive Directors is subject to approval by shareholders at the Annual General Meeting. The maximum amount which has been approved by the Company's shareholders for payment to non-executive Directors is \$600,000. Fees for non-executive Directors are not linked to the performance of the Group. However, to align Directors' interests with shareholder interests, the Directors are encouraged to hold shares in the Company.

DIRECTORS' REPORT

The Directors of Retail Food Group Limited (referred to hereafter as the Company) submit herewith the Annual Report of the Company for the financial year ended 30 June 2014. In order to comply with the provisions of the Corporations Act 2001, the Directors report as follows:

Information About The Directors

The names and particulars of the Directors of the Company during or since the end of the financial year are:

Name	Particulars
Mr Colin Archer	Independent non-executive Chairman, Bachelor of Economics, Dip. Financial Planning, Chartered Accountant. Mr Archer joined the Board on 12 April 2006 and was appointed as Chairman of the Board on 30 April 2013. Mr Archer is a member of the Company's Audit and Risk Management Committee and Chairman of the Nominations and Remuneration Committees. Mr Archer was re-elected to the Board at the Company's AGM held on 29 November 2013, following retirement by rotation.
Mr Anthony (Tony) Alford	Chief Executive Officer and Managing Director, Bachelor of Business (Accountancy), CPA, CTA. Mr Alford joined the Board on 28 October 2003, having been a Chartered Accountant in public practice for in excess of 20 years. Mr Alford commenced his involvement with Retail Food Group in 1994 in an advisory role, thereafter becoming the Group Financial Controller. In December 1999, he was appointed Managing Director of the Group.
Ms Jessica Buchanan	Independent non-executive Director. Ms Buchanan joined the Board on 29 May 2012. Ms Buchanan has over 13 years' experience in branding, marketing and advertising, having commenced her career in the advertising industry working with multi-national agencies such as Wunderman, Young & Rubicam Mattingly and EHS Brann (UK). Ms Buchanan also managed campaigns for various blue chip companies including Ericsson, Tabcorp, Du Pont, Cadbury Schweppes, The Australian Defence Force, British Gas and BMW. Ms Buchanan is a member of the Company's Nominations, Remuneration, and Audit and Risk Management Committees. Ms Buchanan was re-elected to the Board at the Company's AGM held on 29 November 2013, following retirement by rotation.
Mr Stephen Lonie	Independent non-executive Director, Bachelor of Commerce, MBA, FCA, FFin, FAICD, FIMCA. Mr Lonie joined the Board on 24 June 2013. Mr Lonie is a Chartered Accountant by profession and director of listed corporations, MyState Limited, Dart Energy Limited and Corporate Travel Management Limited. Mr Lonie is the Chairman of the Company's Audit and Risk Management Committee and a member the Nomination and Remuneration Committees. Mr Lonie was elected to the Board at the Company's AGM held on 29 November 2013.

Directorships Of Other Listed Companies

Directorships of other listed companies held by Directors in the 3 years immediately before the end of the financial year are as follows:

Name	Company	Period Of Directorship
Mr Stephen Lonie	Corporate Travel Management Limited	23 June 2010 to present
	MyState Limited	12 December 2012 to present
	Dart Energy Limited	26 November 2013 to present
	The Rock Building Society Limited	23 April 2010 to 1 December 2011
	CMI Limited	1 December 2012 to 28 February 2013

Directors' Shareholdings

The following table sets out each Director's relevant interest in shares and options in shares of the Company as at the date of this report:

Directors	Fully Paid Ordinary Shares	Executive Share Options
	Number	Number
Mr Anthony (Tony) Alford	22,957,004	-
Mr Colin Archer	375,842	-
Mr Stephen Lonie	45,139	-
Ms Jessica Buchanan	23,256	-

Remuneration Of Directors And Senior Executive Management

Information about the remuneration of Directors and senior executive management is set out in the "Remuneration Report" of this Directors' Report.

Share Options Granted To Directors And Senior Executive Management

During and since the end of the financial year, there were no share options granted to the Directors and senior executive management of the Company as part of their remuneration.

Directors' Meetings

The following table sets out the number of Directors' meetings, including meetings of Committees of Directors, held during the financial year and the number of meetings attended by each Director, while they were a Director or Committee member. During the financial year, 14 Board meetings, 6 Audit and Risk Management Committee meetings, 2 Remuneration Committee meetings and 2 Nominations Committee meetings were held.

Directors	Board of Directors		Audit Committee		Remuneration Committee		Nominations Committee	
	Held	Attended	Held	Attended	Held	Attended	Held	Attended
Mr Colin Archer	14	14	6	6	2	2	2	2
Mr Anthony (Tony) Alford	14	14	n/a	n/a	n/a	n/a	n/a	n/a
Ms Jessica Buchanan	14	13	6	4	2	2	2	2
Mr Stephen Lonie	14	13	6	6	2	2	2	2

Company Secretary

The Company Secretary is Mr Anthony Mark Connors. Mr Connors was appointed as Company Secretary on 26 April 2006, having prior to and since that time acted as the Company's Legal Counsel. Mr Connors is a Solicitor of the Supreme Court of Queensland.

Principal Activities

The Group's principal activities during the course of the financial year were:

- intellectual property ownership of the Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses (Australia & New Zealand), Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy Brand Systems;
- development and management of the Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses, Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy Brand Systems throughout Australia & New Zealand and international licensor throughout the rest of the world for all systems excluding Esquires Coffee Houses; and
- development and management of the Coffee Roasting Facilities and the wholesale supply of certain products to the Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses, Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy Brand Systems.

DIRECTORS' REPORT

Changes In State Of Affairs

No significant changes in the nature of the Group's core business activities occurred during the financial year.

Review Of Operations And Financial Condition

Group Overview

The following table summarises the Group's results for the financial years ending 30 June 2014 and 30 June 2013:

	FY14	FY13	Change
Underlying Revenue ⁽¹⁾	\$128.8m	\$117.0m	10.1%
EBITDA	\$59.1m	\$53.8m	9.8%
NPAT	\$36.9m	\$32.0m	15.2%
EPS (Basic)	26.5 cps	26.0 cps	1.9%
Dividend per Share (DPS)	22.0 cps	19.75 cps	11.4%
Outlets	1,434	1,374	+60 outlets
Net Debt	\$57.4m	\$92.1m	(37.7%)

(1) Underlying Revenue excludes revenue derived from marketing activities (FY14: \$39.6m; FY13: \$24.0m).

The results for the 2014 financial year reflect a continued solid performance from the Group's Cash Generating Units (CGU's), including the continuing restructure of the Michel's CGU and accelerated proliferation of outlets within the QSR CGU attributable to the QSR400 project.

The NPAT performance represents the ninth successive year that the Company has delivered a record annual profit, reflecting a cumulative average growth rate (CAGR) of 25.5% since ASX Listing in June 2006.

Underlying Revenue (excluding marketing related receipts) for FY14 was \$128.8 million, representing an increase of \$11.8 million (10.1%) on FY13.

The increase in revenue is attributable to the following key factors:

- contributions from Brand System acquisitions completed in FY13 (principally Crust Gourmet Pizza Bar);
- a 6.5% increase in total Coffee revenues; and
- additional operating revenues from Company owned outlets operated during the period (Non-voluntary, Project Evo pilot outlets and QSR400 outlets).

Growth in earnings was attributable to positive EBITDA contributions from FY13 acquisitions, and resilient earnings from traditional Brand Systems and coffee roasting activities. Of particular note was the resilience of the Michel's CGU in delivering \$17.3 million of EBITDA continuing as the largest contributing CGU to Group EBITDA (29.0% of Group EBITDA), the QSR CGU (now comprising 22.7% of the Group's total EBITDA) delivering \$13.5 million EBITDA contribution, and the 8.5% increase in EBITDA contribution from the Group's coffee assets allocated across the Group's respective CGU's.

This growth was achieved notwithstanding the ongoing financial assistance to Michel's franchisees through product cost subsidisation as the business transitions through the National Bakery Solution, deferral of new outlet sales in certain brands, and an increase in the average number of Company owned outlets operated during the period (Non-voluntary, Project Evo pilot outlets and QSR400 outlets).

The Group issued 14.4 million shares during the year, raising capital of \$61.8 million (before costs) to support organic growth initiatives and small acquisition opportunities. EPS growth on PCP was 1.9% to 26.5 cps, reflecting an 11.2% increase in shares on issue to approximately 145 million.

Total Shareholder Return (TSR) for the 12 months to 30 June 2014 was a respectable 22.8% (pre-tax).

Given the Group's continuing strong cash position, the Directors declared a fully franked final ordinary dividend of 11.25 cents per share, taking the full year dividend to 22.0 cents per share, an increase of 11.4% on prior year. In recognition of the continuing internal growth and acquisition opportunities available to the Group, the Directors have resolved the final dividend will constitute an eligible dividend for the purposes of the Company's Dividend Reinvestment Plan (DRP).

Review Of Operations And Financial Condition (cont.)

Financial Position and Cash Flows

Net Assets of \$310.0 million have increased by \$69.6 million (or 28.9%) from 30 June 2013, as a result of the Group's FY14 positive operating cash flow, debt management and capital raising activities. Return on Investment (EBIT/Total Assets) increased 0.2% on a PCP basis to 14.5%, reflecting utilisation of capital raised in the period to reduce debt pending execution of investment opportunities and investing in organic growth opportunities.

Cash inflows from operating activities for FY14 remained strong at \$29.9 million (FY13: \$31.1 million), reflecting a conversion to EBITDA of 85.8% (FY13: 96.5%). The decreased conversion to EBITDA margin on a PCP basis is primarily attributable to an increased number of QSR400 outlets, increased short-term funding of marketing initiatives undertaken by the respective Brand System marketing funds, and an increased number of Non-Voluntary Company Stores (NVCS) and Voluntary Company Stores (VCS) operated in FY14.

Working capital increases to 30 June 2014 are attributable to increased investment in funding initiatives offered to franchisees in respect of new outlet openings and franchise renewal and VCS's. Increased balances of current asset classes Trade debtors, Inventories (in respect of NVCS/VCS on hand) and Other financial assets (marketing fund receivables) at 30 June 2014 aligns with the organic growth profile of the business under RFG stewardship.

Non-current other financial assets have increased since 30 June 2013 due to increased long-term funding of marketing and innovation initiatives, in particular the Michel's Brand System Project Evo and National Bakery Solution pursuits, and online/digital development activity within the QSR Brand Systems.

The \$9.0 million investment in Property, plant and equipment reflects:

- fit out and commissioning of the Octal Street, Yatala (QLD) property, providing mixed use coffee roasting, freezer and bakery distribution capacity;
- fit out of Commercial Drive, Ashmore (QLD) property, providing additional corporate office and franchise training capability;
- continued roll out of Project Evo outlets within Michel's Patisserie, Donut King and Brumby's Bakery; and
- an increase in VCS QSR400 related outlet construction across the Crust and Pizza Capers networks.

The Group received \$56.4 million (net of costs) in cash arising from the Share Placement in October 2013 and Share Purchase Plan (SPP) completed in December 2013.

The combined proceeds of surplus free cash derived from operations, Share Placement and the SPP were applied as follows:

- a net \$40 million voluntary reduction in gross borrowings to \$68.9 million, and consequential increase in facility headroom to \$77.7 million;
- a \$2 million earn-out payment to the Crust vendors as a result of the Brand System achieving its acquisition earnings performance targets; and
- the investment in VCS, property, plant and equipment, funding of marketing innovation activities, QSR400 roll out and financial services accommodations to franchisees previously discussed.

Debt Structure

As at 30 June 2014, the Group's total gross debt reduced to \$68.9 million subsequent to the aforementioned net \$40 million voluntary debt repayment. This amount is presented as a non-current liability in the Statement of Financial Position, reflecting its maturity date of 30 March 2016.

On 18 December 2013, the Group completed an amendment to its existing bank facility, effecting removal of an amortising repayment condition on borrowings in excess of \$120 million. Subsequent to the amendment, the entire \$135 million facility is on interest only payment terms until the maturity date of March 2016.

The Group's leverage ratio (net debt / trailing EBITDA) of 1.04 times, interest coverage (Interest / trailing EBITDA) of 12.3 times and gearing ratio (net debt / (net debt + equity)) of 18.5%⁽¹⁾ remain comfortably within current banking covenants.

As at 30 June 2014, 72.5% (\$50 million) of the Group's gross debt was subject to fixed interest rates, with the remaining 27.5% (\$18.9 million) subject to variable interest rates. The Group's weighted average interest rate as at 28 August 2014 was 4.83%.

At the conclusion of FY14, the Group's gross debt was \$68.9 million with cash reserves and facility headroom of \$77.7 million.

Operating Segment Review

The Group is organised into two major operating divisions – franchising operations and wholesale / retail operations, and traditionally reports on this basis. Given the increasing number of Brand Systems under Group ownership, the Directors additionally present operating results on a Brand System Cash Generating Unit (CGU) basis. This information is presented subsequent to the operating segment review.

A review of consolidated revenues and results by operating segment is set out in the following table.

(1) 16.55% for bank covenant testing, calculated in accordance with NAB senior facility agreement.

DIRECTORS' REPORT

Review Of Operations And Financial Condition (cont.)

Segment	Segment Revenues		Segment Profit	
	FY14 \$'000	FY13 \$'000	FY14 \$'000	FY13 \$'000
Franchising Operations	111,900	95,580	54,315	50,602
Wholesale / Retail Operations	56,247	45,086	5,080	3,865
	168,147	140,666	59,395	54,467
Other gains and losses			-	(11)
Interest revenue	286	330	286	330
Finance costs			(4,795)	(7,389)
Unallocated	10	36	(2,135)	(1,864)
Profit before tax			52,751	45,533
Income tax expense			(15,890)	(13,527)
Revenue and profit for the year - Statutory	168,443	141,032	36,861	32,006
Less: Revenue associated with marketing pursuits	(39,614)	(24,049)		
Total Revenue for the year	128,829	116,983		

Franchising Operations

Franchising Operations incorporate the development and management of the Group's retail Brand Systems – Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses, Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy - and include the following principal activities:

- the establishment and grant of new franchises;
- the administration of royalty collection, supplier licensing, franchisee compliance, training and administration; and
- the performance of marketing and promotional activities, brand development, and product research and development.

Segment revenue for FY14 was \$111.9 million (FY13: \$95.6 million), representing growth of \$16.3 million (or 17.1%). Revenue growth was primarily driven by the additional business attributable to acquisitions completed by the Group during FY13 (Crust & The Coffee Guy), and an increase in Licence Fee, and Initial Franchise Fee revenues.

Offsetting the revenue growth was the reduction in royalty and other revenue as a consequence of the reduced Average Weekly Sales (AWS) in the Michel's Brand System, an increase in the average number of corporate outlets operated, financial assistance via product subsidisation provided to Michel's franchisees consequential to the National Bakery Solution, and overhead cost increases attributable to the QSR400 growth initiative. Segment revenue includes revenues derived from marketing activities of \$39.6 million (FY13: \$24.0 million).

Wholesale / Retail Operations

Wholesale / Retail Operations incorporate the development and management of the Group's Procurement, Wholesale & Manufacturing divisions, including coffee roasting activities, NVCS, VCS, and QSR400 outlets.

These pursuits are managed and reported separately to Franchising Operations, and involve the following principal activities:

- the procurement, sale and distribution of bakery and other related items to Michel's Patisserie franchisees;
- the manufacture and sale of roasted coffee and related products to franchisees and external customers;
- the interim operation of NVCS and VCS across each of the Company's Brand Systems; and
- the return of NVCS to franchisee stewardship.

Segment revenue for FY14 was \$56.3 million (FY13: \$45.1 million), representing an increase of \$11.2 million (or 24.8%) on a PCP basis attributable to:

- a 6.5% increase in total coffee revenues over PCP due to new wholesale coffee supply contracts, as well as organic growth in coffee sales within existing Brand Systems;
- an increase in revenues generated from NVCS and VCS due to the increased average number of outlets operated by the Group in FY14 compared to PCP; and
- a \$3.4 million increase in revenue arising from operation of certain Michel's bakery operations.

Offsetting the revenue growth was increased operational costs arising from the increase in NVCS and VCS operated, and, in particular, the increased operating expenses from commissioning a record number of VCS under project QSR 400.

Review Of Operations And Financial Condition (cont.)

Information related to the Group's operating results on a Brand System CGU basis is presented in the following table and reviewed internally by management in assessing Brand System performance. Information presents the four major CGU's, with smaller Brand Systems and operations included in Other. Inter-CGU revenue is eliminated on consolidation for Statutory reporting. Group expenses are allocated on a consistent basis in determination of the respective CGU's contribution to Group EBITDA. CGU outlet numbers for Australia and New Zealand are presented, as earnings contributions from internationally located outlets operated under Master Licence agreements are insignificant.

CGU	Donut King		Michel's Patisserie		Brumby's Bakery		QSR		All Other CGU		Total	
	FY14 \$'000	FY13 \$'000	FY14 \$'000	FY13 \$'000	FY14 \$'000	FY13 \$'000	FY14 \$'000	FY13 \$'000	FY14 \$'000	FY13 \$'000	FY14 \$'000	FY13 \$'000
External revenue	26,847	26,963	37,939	38,037	23,516	22,762	24,577	15,486	15,950	13,735	128,829	116,983
Inter-CGU revenue	566	547	1,083	434	333	239	215	4	433	419	2,630	1,643
CGU revenue ⁽¹⁾	27,413	27,510	39,022	38,471	23,849	23,001	24,792	15,490	16,383	14,154	131,459	118,626
CGU EBITDA	13,293	12,666	17,271	15,468	12,403	12,906	13,465	10,099	2,396	2,453	58,828	53,592
Depreciation & amortisation											(1,568)	(1,000)
Interest revenue											286	330
Finance costs											(4,795)	(7,389)
Profit before tax											52,751	45,533
Income tax expense											(15,890)	(13,527)
Profit after tax for the year											36,861	32,006
Outlet numbers (Australia & NZ)	340	333	314	315	278	295	335	265	150	146	1,417	1,354

⁽¹⁾ CGU – revenue reconciliation	FY14 \$'000	FY13 \$'000
Revenue for the year - Statutory	168,443	141,032
Less: revenue associated with marketing pursuits	(39,614)	(24,049)
Underlying revenue for the year	128,829	116,983
Inter-CGU revenue: eliminated on consolidation	2,630	1,643
Total CGU revenue	131,459	118,626

DIRECTORS' REPORT

Review Of Operations And Financial Condition (cont.)

Performance Indicators

Outlet Growth

New outlet growth for FY14 totalled 150 (FY13: 248) and were derived from growth in QSR outlets (85 outlets) and non-QSR Brand Systems (65 outlets).

Net outlet growth for FY14 was 60, comprising:

- 141 commissionings by organic growth;
- 9 commissionings by store acquisition; and
- 90 closures of existing outlets.

Whilst reduced premium site opportunities, tight lending requirements among financiers and a cautious franchisee market continued to impact organic non-QSR Brand System outlet growth, the Group intentionally deferred new outlet openings of the Brumby's, Michel's Patisserie and Esquires Brand Systems in 1H14 due to the imminent commissioning of "Project Evo" outlet platforms, with the Michel's Patisserie Evo outlet opening in July 2013 followed by the Brumby's Evo outlet opening in December 2013. The first Donut King Drive thru pilot store was opened in February 2014. The "Project Evo" concept includes substantial outlet redesign and operational enhancements, thus necessitating the deferral of new outlet commissionings until completion of the new "Project Evo" outlet format and operational testing phase for each of the Brumby's, Michel's Patisserie and Esquires Brand Systems.

Outlet closures were predominantly a factor of the Group's rejection of sites, attributable to unacceptable lease renewal terms and/or an inability of the existing site to appropriately accommodate a "Project Evo" format refurbishment.

Outlet numbers for the major Brand Systems are presented in the preceding table including CGU earnings.

Outlet Average Weekly Sales (AWS) & Average Transaction Values (ATV)

Compared to FY13 and attributable to the operating activities previously discussed, the Group's Brand Systems exhibited:

- weighted average weekly sales (AWS) growth of 1.9%; and
- weighted average transaction value (ATV) growth of 4.5%.

Brand System (Australia Only)	Average Weekly Sales (AWS) growth		Average Transaction Value (ATV) growth	
	FY14 %	FY13 %	FY14 %	FY13 %
QSR (Pizza Capers & Crust) ⁽²⁾	2.7%	1.5%	2.5%	3.3%
Donut King	3.5%	4.4%	7.6%	6.5%
Brumby's Bakery	1.9%	0.4%	5.7%	5.1%
Michel's Patisserie	(1.0%)	(1.3%) ⁽¹⁾	2.2%	1.4%
Esquires Coffee Houses (including bb's café)	2.2%	0.2%	3.5%	2.1%

(1) Including Queensland operations: -2.2% growth.

(2) Weighted store sales – represents blended metric of Pizza Capers and Crust Same Store Sales.

Future Developments

The Group will continue to pursue key organic growth platforms of Project QSR 400, the roll out of the Project Evo concepts for non-QSR Brand Systems and advancing the Coffee & Allied Beverages strategy, whilst continuing investigation and evaluation of retail food franchise system and other complementary asset acquisition opportunities, in addition to the most recent acquisition announcement.

New outlet growth in FY15 is programmed to be circa 150, similar to FY14 and will be underpinned by the Project QSR 400 and Project Evo initiatives. Significant QSR400 territory opportunity remains for the roll out of gourmet pizza outlets throughout FY15, whereby the Group will continue with initial direct investment in voluntary corporate owned and operated outlets, pending subsequent franchising of same via MSO (Multi-Site Owner) franchisee initiatives and financial accommodation to approved franchise applicants.

Having substantially completed the Project EVO initiatives in respect of the non-QSR Brand Systems and encouraged by the positive trading results of EVO format stores to date, RFG is motivated to further promote EVO conversion and new outlet growth across the respective Brand Systems. RFG will continue to provide financial and other accommodations to franchisees to facilitate a coordinated reinvigoration process.

The Group is focussed on increasing third party wholesale coffee supply, and vertical integration of new and existing products within the existing customer base, with the recently completed Yatala coffee roasting and warehousing facility supporting this growth initiative.

The Group continues to investigate and evaluate potential retail food franchise systems and other complementary asset acquisitions. These acquisition targets include both competitor and complementary systems which provide system growth opportunities, synergies, intellectual property enhancement, and are EPS accretive. In this respect, the Company will keep the market informed in accordance with its reporting obligations.

Disclosure of further information on likely developments in the operations of the Group and the expected results of operations have not been included in this report as the Directors consider that it would be likely to result in unreasonable prejudice to the Group.

Significant Events After The Balance Date

There has not been any matter or circumstance occurring, other than that referred to in this Directors' Report, the financial statements or notes thereto, that has arisen since the end of the financial year, that has significantly affected, or in the reasonable opinion of the Directors, may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the group in future financial years, other than the following:

Final Dividend

On 28 August 2014, the Board of Directors declared a final dividend in respect of profits of the financial year ending 30 June 2014. The final dividend of 11.25 cents per share (based on 144,878,508 shares on issue at 28 August 2014), franked to 100% at 30% corporate income tax rate will be paid on 10 October 2014. The final dividend was approved by the Directors following the conclusion of FY14 and, therefore, was not provided for in the year-end financial report. It was resolved that the final FY14 dividend will constitute an eligible dividend for the purpose of the Company's Dividend Reinvestment Plan.

Acquisitions

Acquisition of Café 2U

On 28 August 2014, the Group announced its entry into a Sale & Purchase Agreement (SPA), subject to normal contractual terms, for the acquisition of 100% of the issued share capital of Café 2U International Pty Ltd (and associated entities) for cash consideration of circa \$15 million.

Café 2U International Pty Ltd is the owner and franchisor of the Cafe2U Brand System consisting of circa 236 mobile coffee vans. Settlement is scheduled to be completed in September 2014, with control of the business and intellectual property transferring to the Group at that time.

Acquisition of La Porchetta

On 28 August 2014, the Group announced its entry into a conditional Sale & Purchase Agreement (SPA), subject to normal contractual terms and finalisation of due diligence enquiry to its satisfaction, for the acquisition of 100% of the issued share capital of La Porchetta Holdings Pty Ltd (and associated entities) for cash consideration of circa \$16.3 million.

La Porchetta Holdings Pty Ltd is the owner and franchisor of the La Porchetta Brand System comprising circa 70 casual dining restaurants. Settlement is scheduled to be completed in October 2014, with control of the business and intellectual property transferring to the Group at that time.

DIRECTORS' REPORT

Dividends

Dividends paid or declared by the Company to members since the end of the previous financial year were:

Company	FY14		FY13	
	Cents Per Share	Total \$'000	Cents Per Share	Total \$'000
Declared and paid during the financial year				
Fully paid ordinary shares				
Final dividend – fully franked at 30% tax rate ⁽¹⁾	10.250	13,356	9.000	9,802
Interim dividend – fully franked at 30% tax rate ⁽²⁾	10.750	15,485	9.500	12,372
	21.000	28,841	18.500	22,174
Declared after the end of the financial year				
Fully paid ordinary shares				
Final dividend – fully franked at 30% tax rate ⁽³⁾	11.250	16,299	10.250	13,356

(1) In respect of the financial year ended 30 June 2013, as detailed in the Directors' Report for that financial year, a final dividend of 10.25 cents per share, based on 130,301,190 shares on issue at 13 September 2013, franked to 100% at 30% corporate income tax rate, was paid on 11 October 2013. The final dividend was approved by the Directors following the conclusion of the 30 June 2013 financial year and, therefore, was not provided for in the Company's financial report. It was resolved that the FY13 final dividend would not constitute an eligible dividend for the purpose of the Company's dividend reinvestment plan.

(2) In respect of profits of the financial year ended 30 June 2014, an interim dividend of 10.75 cents per share, based on 144,049,390 shares on issue at 21 March 2014, franked to 100% at 30% corporate income tax rate, was paid on 9 April 2014. The interim dividend was approved by the Directors on 21 February 2014 and it was resolved that the interim dividend would constitute an eligible dividend for the purposes of the Company's dividend reinvestment plan. The issue price of the shares was \$4.27 per share.

(3) In respect of profits of the financial year ended 30 June 2014, a final dividend of 11.25 cents per share, based on 144,878,508 shares on issue at 28 August 2014, franked to 100% at 30% corporate income tax rate, will be paid on 10 October 2014. The final dividend was approved by the Directors on 28 August 2014 and, therefore, was not provided for in the Company's financial report. It was resolved that the FY14 final dividend will constitute an eligible dividend for the purpose of the Company's dividend reinvestment plan.

Shares Under Option Or Issued On Exercise Of Options

Details of shares or interests issued during or since the end of the financial year as a result of exercise of an option are:

Issuing Entity	No. Of Shares Under Option	Class Of Shares	Amount Paid For Shares	Amount Unpaid On Shares
Retail Food Group Limited	113,334	Ordinary	\$264,134	\$nil

There were nil unissued shares, or interests under option, as at the date of this report.

Environmental Regulations

The Group, due to the nature of its operations, is not required to be environmentally licensed nor is it subject to any conditions which have been imposed by an environmental regulator specifically related to the Group or its operations.

In circumstances where the nature of the Group's operations requires, the Group is committed to compliance with all prescribed environmental laws and regulations.

Indemnification Of Officers And Auditors

During the financial year, the Company entered into a contract insuring the Directors of the Company, the Company Secretary, and all executive officers of the Company and of any related body corporate against a liability incurred as a Director, Secretary or executive officer to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

The Company has also entered into a Deed Poll indemnifying the Directors, officers and certain other parties in respect of certain claims that may be raised against them relative to the operations of the Company, its former and current subsidiaries.

To the maximum permitted by the Corporations Act, the Deed Poll indemnifies those persons from liabilities incurred as a consequence of the acts of those persons, including the giving of personal guarantees on behalf of the Company and its former and current subsidiaries.

The Company has not, otherwise, during or since the end of the financial year, indemnified or agreed to indemnify an officer or auditor of the Company or of any related body corporate against a liability incurred as such an officer or auditor.

Non-audit Services

Details of amounts paid or payable to the auditor for non-audit services provided during the year by the auditor are outlined in note 36 to the financial statements.

The Directors are satisfied that the provision of non-audit services, during the year, by the auditor, or by another person or firm on the auditor's behalf, is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The Directors are of the opinion that the services, as disclosed in note 36 to the financial statements, do not compromise the external auditor's independence, based on advice received from the Audit and Risk Committee, for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence, as set out in Code of Conduct APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional & Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as advocate for the Company or jointly sharing economic risks and rewards.

Auditor's Independence Declaration

The auditor's independence declaration is included on page 35 of the financial report.

Rounding Off Of Amounts

The Company is a company of the kind referred to in ASIC Class Order 98/100, dated 10 July 1998, and, in accordance with that Class Order, amounts in the Directors' report and the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

DIRECTORS' REPORT

Remuneration Report

This Remuneration Report, which forms part of the Directors' Report, sets out information about the remuneration of Retail Food Group Limited's Directors and its senior executive management for the financial year ended 30 June 2014.

The prescribed details for each person covered by this report are contained below under the following headings:

- Director and senior executive management details;
- remuneration policy;
- relationship between the remuneration policy and Group performance;
- remuneration of Directors and senior executive management;
- Directors and senior executive management equity holdings;
- key terms of employment contracts;
- loans to Directors and senior executive management; and
- other transactions with Directors and senior executive management;

The information provided in this Remuneration Report has been audited as required by section 308(3C) of the Corporations Act 2001.

1. Director And Senior Executive Management Details

The Company does not directly remunerate any of its Directors, key management personnel or specific executives. Rather, the Directors, key management personnel and specific executives are remunerated through subsidiaries of the Company.

The following persons acted as Directors of the Company during or since the end of the financial year:

- Mr Colin Archer (Chairman and Independent Non-Executive Director);
- Mr Anthony (Tony) Alford (Managing Director and Chief Executive Officer);
- Ms Jessica Buchanan (Independent Non-Executive Director); and
- Mr Stephen Lonie (Independent Non-Executive Director).

The term 'senior executive management' is used in this remuneration report to refer to the following persons, and, except as noted, the named persons held their current position for the whole of the financial year and since the end of the financial year:

- Mr Peter McGettigan (Chief Financial Officer);
- Mr Andre Nell (Chief Operating Officer);
- Mr Anthony Mark Connors (Chief Legal Officer and Company Secretary);
- Ms Tracey Catterall (Managing Director of Michel's Patisserie Brand System); and
- Mr Gary Alford (Director of Franchise).

2. Remuneration Policy

The Board considers that it is critical to its long term success, and the building of shareholder value, that it attracts, retains and motivates appropriate personnel to lead, manage and serve the Group in an increasingly competitive marketplace for senior executive talent.

The objectives of the Group's remuneration policy are to:

- motivate executive and non-executive personnel to successfully lead and manage the Group, with a focus on driving long term growth and shareholder value;
- drive successful performance and achievement of long and short term goals and otherwise reinforce the objectives of the Group;
- deliver competitive remuneration packages necessary to attract and retain appropriate personnel;
- ensure fair remuneration, having regard to duties, responsibilities and other demands;
- ensure flexibility, to enable the Group to cope with planned or unforeseen threats and opportunities;
- ensure compliance with relevant laws; and
- ensure sustainable value for all stakeholders.

Remuneration Report (cont.)

2. Remuneration Policy (cont.)

When determining executive remuneration packages, the Board may have regard to:

- the need to attract, retain and motivate appropriate personnel;
- market practices;
- alternative benefits including incentive programs, fringe benefits and equity schemes;
- assessment of individual performance against set goals and targets; and
- the scope of responsibility, duties and other demands.

Executive remuneration shall generally take the form of a base salary plus superannuation, however, may comprise performance bonuses and other benefits or rewards in certain circumstances.

When determining non-executive remuneration packages, the Board may have regard to:

- the need to attract, retain and motivate appropriately qualified and experienced Directors with diverse backgrounds and experiences best suited to ensure the Board is comprised of a range of skills necessary to properly understand the business environment in which the Group operates;
- the scope and complexity of the responsibilities assumed by such Directors in connection with the oversight and leadership of the Group;
- comparative market practices; and
- alternative benefits, including equity schemes.

Role of the Remuneration Committee

The Board has a Remuneration Committee to assist the Board and report to it on remuneration and issues relevant to remuneration policies and practices, including those policies and practices for senior executive management and non-executive Directors.

The functions performed by the Committee are to:

- review and evaluate the market practices and trends on remuneration matters;
- make recommendations to the Board in relation to the Group's remuneration policies and practices;
- oversight of the performance of the Chief Executive Officer, Chief Financial Officer and other members of senior executive management and non-executive Directors; and
- make recommendations to the Board in relation to the remuneration of senior executive management and non-executive Directors.

The Remuneration Committee has adopted the following policies to which it will continue to have regard when determining the remuneration of executives and senior executive management members, being to:

- annually review executive and senior executive management member packages by reference to Group performance, executive performance, comparable information from industry sectors and other listed companies;
- reward performance which results in long-term growth in shareholder value;
- link all bonuses, options and incentives to pre-determined performance criteria; and
- reference any changes to measurable performance criteria.

3. Relationship Between Remuneration Policy And Group Performance

The following compensation structures are designed to attract suitably qualified executives, reward the achievement of strategic objectives, and to achieve the broader outcome of long-term success and the building of shareholder value. The compensation structures take into account:

- the capability and experience of the executive;
- the executive's ability to manage and deliver the Group's forecast results;
- the attainment of pre-determined KPIs developed specially for the executive's role;
- the Group's overall performance including:
 - the Group's earnings;
 - the growth in earnings per share and return on shareholder wealth; and
- the relative size incentives within each executive's remuneration package.

Remuneration packages include a mix of fixed and variable compensation and short-term and long-term performance-based incentives. The mix of these components is based on the role the individual performs.

In addition to their salaries, the Group also provides non-cash benefits to its executives and contributes to a post-employment superannuation plan on their behalf, in accordance with its statutory obligations.

DIRECTORS' REPORT

Remuneration Report (cont.)

3. Relationship Between Remuneration Policy And Group Performance (cont.)

Fixed Compensation

Fixed compensation consists of base compensation, which is calculated on a total cost basis and includes any fringe benefits tax (FBT) charges related to employee benefits including motor vehicles), as well as employer contributions to superannuation funds.

Compensation levels are reviewed annually by the Remuneration Committee and the Chief Executive Officer, through a process that considers the individual responsibilities and the achievement of pre-determined KPIs, and the overall performance of the Group.

An executive's remuneration is also reviewed on promotion.

Executives receive a superannuation guarantee contribution required by the Government, which is currently 9.5% (FY14: 9.25%) and do not receive any other retirement benefits. Some individuals, however, have chosen to sacrifice a further part of their salary to increase payments towards superannuation.

Performance-linked Compensation

Performance-linked compensation includes both short-term and long-term incentives and is designed to reward executives for meeting or exceeding their financial and personal objectives. The short-term incentive (STI) is an 'at risk' bonus provided in the form of cash, while the long-term incentive (LTI) is provided as options over ordinary shares of the Company under the rules of the Executive Share Option Plan (ESOP). In respect of the options granted, there is no performance criteria required to be achieved in order for the option to vest. Rather, the decision to grant options to executives is based on past performance.

Short-term Incentive Bonus

Each year, the Remuneration Committee sets pre-determined key performance indicators (KPIs) for certain key executives. The KPIs generally include performance measures relating to the Group and the individual and include financial, people, customer, strategy and risk measures. The measures chosen directly align the individual's reward to the KPIs of the Group and to its strategy and performance. The Group undertakes a rigorous and detailed annual forecasting and budget process. The Board considers that the achievement of the annual forecast and budget is, therefore, the most relevant short-term performance condition.

The financial performance objectives may include but not be limited to "Net Profit", "Revenue", "Franchise Revenue", "Corporate Expenditure" and "Minimum Earnings Per Share" compared to budget and forecast amounts. The non-financial objectives vary with position and responsibility and include measures such as achieving strategic objectives, compliance with governance and regulatory requirements, new store commissionings, growth in network sales from effective brand marketing and promotions, growth in average weekly sales, growth in customer counts, customer satisfaction and staff development.

At the end of the financial year, the Remuneration Committee assesses the actual performance of the Group and the relevant individual against the KPIs set at the beginning of the financial year. No bonus is awarded where performance objectives are not achieved. The Chief Executive Officer recommends to the Remuneration Committee the performance bonus amounts of individuals for approval by the Board. This method of assessment was chosen as it provides the Remuneration Committee with an objective assessment of the individual's performance.

Long-term Incentive Bonus

Options can be issued over ordinary shares under the ESOP, in accordance with thresholds set in plans approved by the Board on 9 May 2006, as determined by the Board. Once granted, the ability to exercise the options is conditional upon the executive remaining an employee of the Group. The Remuneration Committee considers this equity performance-linked compensation structure to be appropriate as executives only receive a benefit where there is a corresponding benefit to shareholders.

Remuneration Report (cont.)

3. Relationship Between Remuneration Policy And Group Performance (cont.)

The following table sets out summary information about the Group's earnings and movements in shareholder wealth for the five years to 30 June 2014:

Metrics	FY10	FY11	FY12	FY13	FY14
EBIT	\$43.8m	\$45.1m	\$47.5m	\$52.8m	\$57.5m
NPAT	\$26.0m	\$27.2m	\$28.5m	\$32.0m	\$36.9m
Share price at start of financial year	\$1.60	\$2.65	\$2.41	\$2.65	\$3.95
Share price at end of financial year	\$2.65	\$2.41	\$2.65	\$3.95	\$4.54
Interim dividend	5.25 cps	7.00 cps	8.50 cps	9.50 cps	10.75 cps
Final dividend	6.50 cps	7.50 cps	9.00 cps	10.25 cps	11.25 cps
Basic EPS	25.3 cps	25.4 cps	26.4 cps	26.0 cps	26.5 cps
Diluted EPS	25.0 cps	25.2 cps	26.3 cps	25.9 cps	26.5 cps

4. Remuneration Of Directors And Senior Executive Management

FY14	Short-term Employment Benefits			Post-Employment Benefits	Share-based Payments	Total	Consisting of Options
	Salary & Fees	Bonus	Other	Super-annuation			
	\$	\$	\$	\$	\$	\$	%
Non-Executive Directors							
Mr Colin Archer	103,943	-	-	9,615	-	113,558	-
Ms Jessica Buchanan	72,074	-	-	-	-	72,074	-
Mr Stephen Lonie	70,319	-	-	6,505	-	76,824	-
Executive Directors							
Mr Anthony (Tony) Alford	698,225	-	-	17,775	450,000	1,166,000	-
Senior Executive Management							
Mr Peter McGettigan	243,043	107,500	1,800	17,467	-	369,810	-
Mr Andre Nell	228,786	-	1,800	20,064	-	250,650	-
Mr Anthony Mark Connors	236,179	-	1,800	17,997	-	255,976	-
Ms Tracey Catterall	155,870	-	1,454	13,785	-	171,109	-
Mr Gary Alford	227,403	-	-	17,995	-	245,398	-
	2,035,842	107,500	6,854	121,203	450,000	2,721,399	-

DIRECTORS' REPORT

Remuneration Report (cont.)

4. Remuneration Of Directors And Senior Executive Management (cont.)

FY13	Short-term Employment Benefits			Post-Employment Benefits	Share-based Payments	Total	Consisting of Options
	Salary & Fees	Bonus	Other	Super-annuation			
	\$	\$	\$	\$	\$	\$	%
Non-Executive Directors							
Mr Colin Archer	64,587	-	-	5,813	-	70,400	-
Ms Jessica Buchanan	51,150	-	-	-	-	51,150	-
Mr Stephen Lonie	-	-	-	-	-	-	-
Executive Directors							
Mr Anthony (Tony) Alford	699,800	-	-	16,200	-	716,000	-
Senior Executive Management							
Mr Peter McGettigan	181,957	-	1,800	15,674	-	199,431	-
Mr Andre Nell	204,396	82,225	1,800	18,328	-	306,749	-
Mr Anthony Mark Connors	213,187	-	1,800	18,739	-	233,726	-
Ms Tracey Catterall	139,042	-	1,662	12,514	-	153,218	-
Mr Gary Alford	216,397	23,408	1,523	18,730	-	260,058	-
Former Directors and Executives							
Mr Bruce Hancox	63,462	-	-	-	-	63,462	-
Mr Anthony Williams	51,150	-	-	-	-	51,150	-
Mr Nigel Nixon	379,286	-	-	6,048	-	385,334	-
Mr Gavin Nixon	237,604	-	3,669	5,086	-	246,359	-
	2,502,018	105,633	12,254	117,132	-	2,737,037	-

Remuneration Report (cont.)

4. Remuneration Of Directors And Senior Executive Management (cont.)

The relative proportions of remuneration that are linked to performance and those proportions that are fixed are as follows:

	Fixed		Short-Term Incentive		Long-Term Incentive	
	FY14	FY13	FY14	FY13	FY14	FY13
Non-Executive Directors						
Mr Colin Archer	100.0%	100.0%	-	-	-	-
Ms Jessica Buchanan	100.0%	100.0%	-	-	-	-
Mr Stephen Lonie	100.0%	-	-	-	-	-
Executive Directors						
Mr Anthony (Tony) Alford	61.4%	100.0%	-	-	38.6%	-
Senior Executive Management						
Mr Peter McGettigan	70.9%	100.0%	29.1%	-	-	-
Mr Andre Nell	100.0%	73.2%	-	26.8%	-	-
Mr Anthony Mark Connors	100.0%	100.0%	-	-	-	-
Ms Tracey Catterall	100.0%	100.0%	-	-	-	-
Mr Gary Alford	100.0%	91.0%	-	9.0%	-	-

Bonuses

Mr Anthony (Tony) Alford was issued with shares to the value of \$450,000 in respect of his performance during the year ended 30 June 2013. The bonus was approved by shareholders at the 2013 Annual General Meeting.

Mr Peter McGettigan was granted a cash bonus of \$107,500 in respect of his performance during the year ended 30 June 2013. The bonus was approved by the Board.

No other bonuses were granted during 2014.

Executive Share Option Plan

The Group has an ownership-based compensation scheme for Directors, executives and senior employees. In accordance with the provisions of 'ESOP', Directors, executives and senior employees may be granted options to purchase parcels of ordinary shares on terms resolved by the Board. Certain Directors and senior executive management have also been granted options pursuant to the terms of formal Option Deeds which are outside the scope of, but substantially in accordance with, the terms of the ESOP.

Each share option granted converts into one ordinary share on exercise. No amounts are paid or payable by the option-holder on grant of the option. The options carry neither rights to dividends nor voting rights. Options may be exercised at any time from the date of vesting to the date of their expiry. All share options are non-transferable in accordance with the provisions of the ESOP.

During the financial year, the number of share options granted, vested, lapsed, cancelled and/or forfeited in respect of Directors and senior executive management were nil.

DIRECTORS' REPORT

Remuneration Report (cont.)

4. Remuneration Of Directors And Senior Executive Management (cont.)

Executive Share Option Plan (cont.)

During the current financial year, the following share-based payment arrangements were in existence:

Option Series	Number	Grant Date	Expiry Date	Vesting Date	Exercise Price
Tier 2C	150,740	01/08/07	31/07/13	01/08/10	\$1.15
Tier 3B	123,333	01/08/08	31/07/13	01/08/10	\$1.32
Tier 3C	123,334	01/08/08	31/07/14	01/08/11	\$1.32
Tier 9	260,000	16/11/10	19/10/13	20/10/11	\$2.78

There are no performance criteria that need to be met in relation to the options granted before the beneficial interest vests in the recipient, other than the continued service of the Director, executive or senior executive management to the Group. Options are forfeited if the Director, executive or senior executive management ceases to be employed by the Group prior to the exercise of the option.

During the financial year, the following Directors and senior executive management exercised options that were granted to them as part of their remuneration. Each option converts into one ordinary share of Retail Food Group Limited.

Name	No. Of Options Exercised	No. Of Ordinary Shares Issued	Amount Paid	Amount Unpaid
Senior Executive Management				
Mr Anthony Mark Connors	25,000	25,000	\$69,500	\$nil
Ms Tracey Catterall	20,000	20,000	\$55,600	\$nil
Mr Gary Alford	43,334	43,334	\$84,134	\$nil

The following table summarises the value of options granted, exercised, lapsed or that were cancelled to Directors and senior executive management during the financial year:

	Value Of Options Granted At The Grant Date	Value Of Options Exercised At The Exercise Date ⁽¹⁾	Value Of Options Lapsed At The Date Of Lapse	Value Of Options Cancelled At The Date Of Cancellation
	\$	\$	\$	\$
Senior Executive Management				
Mr Anthony Mark Connors	-	109,115	-	-
Ms Tracey Catterall	-	91,184	-	-
Mr Gary Alford	-	174,930	-	-

(1) The value of options exercised during the year is calculated as the market price of shares of the Company as at close of trading on the date the options were exercised after deducting the price paid to exercise the option.

Remuneration Report (cont.)

5. Directors And Senior Executive Management Equity Holdings

Fully paid ordinary shares of Retail Food Group Limited:

FY14	Balance 1 July 2013	Granted As Compensation	Received On Exercise Of Options	Net Other Change	Balance 30 June 2014	Balance Held Nominally
	Number	Number	Number	Number	Number	Number
Non-Executive Directors						
Mr Colin Archer	374,793	-	-	1,049	375,842	-
Ms Jessica Buchanan	-	-	-	23,256	23,256	-
Mr Stephen Lonie	-	-	-	45,139	45,139	-
Executive Directors						
Mr Anthony (Tony) Alford	22,500,214	104,408	-	342,382	22,947,004	852,410
Senior Executive Management						
Mr Peter McGettigan	-	-	-	26,750	26,750	-
Mr Andre Nell	20,000	-	-	(10,000)	10,000	-
Mr Anthony Mark Connors	170,567	-	25,000	-	195,567	-
Mr Gary Alford	963,659	-	43,334	(187,426)	819,567	-
Ms Tracey Catterall	-	-	20,000	(12,111)	7,889	-
	24,029,233	104,408	88,334	229,039	24,451,014	852,410

FY13	Balance 1 July 2012	Granted As Compensation	Received On Exercise Of Options	Net Other Change	Balance 30 June 2013	Balance Held Nominally
	Number	Number	Number	Number	Number	Number
Non-Executive Directors						
Mr Colin Archer	362,844	-	-	11,949	374,793	-
Executive Directors						
Mr Anthony (Tony) Alford	22,558,785	-	-	(58,571)	22,500,214	704,823
Senior Executive Management						
Mr Andre Nell	n/a	-	20,000	-	20,000	-
Mr Anthony Mark Connors	74,566	-	96,001	-	170,567	-
Mr Gary Alford	1,073,009	-	86,667	(196,017)	963,659	-
Former Executives						
Mr Gavin Nixon	5,617,921	-	123,666	n/a	n/a	n/a
Mr Nigel Nixon	5,650,387	-	210,332	n/a	n/a	n/a
	35,337,512	-	536,666	(242,639)	24,029,233	704,823

DIRECTORS' REPORT

Remuneration Report (cont.)

5. Directors And Senior Executive Management Equity Holdings (cont.)

Executive share options of Retail Food Group Limited:

FY14	Balance 1 July 2013	Granted As Compensation	Exercised	Net Other Change	Balance 30 June 2014	Balance Vested 30 June 2014	Vested And Exercisable	Options Vested During The Year
	Number	Number	Number	Number	Number	Number	Number	Number
Senior Executive Management								
Mr Anthony Mark Connors	25,000	-	(25,000)	-	-	-	-	-
Mr Gary Alford	53,334	-	(43,334)	-	10,000	10,000	10,000	-
Ms Tracey Catterall	20,000	-	(20,000)	-	-	-	-	-
	98,334	-	(88,334)	-	10,000	10,000	10,000	-

FY13	Balance 1 July 2012	Granted As Compensation	Exercised	Net Other Change	Balance 30 June 2013	Balance Vested 30 June 2013	Vested And Exercisable	Options Vested During The Year
	Number	Number	Number	Number	Number	Number	Number	Number
Senior Executive Management								
Mr Andre Nell	-	-	(20,000)	20,000	-	-	-	-
Mr Anthony Mark Connors	121,001	-	(96,001)	-	25,000	25,000	25,000	-
Mr Gary Alford	140,001	-	(86,667)	-	53,334	53,334	53,334	-
Ms Tracey Catterall	20,000	-	-	-	20,000	20,000	20,000	-
Former Executives								
Mr Gavin Nixon	123,666	-	(123,666)	-	-	-	-	-
Mr Nigel Nixon	210,332	-	(210,332)	-	-	-	-	-
	615,000	-	(536,666)	20,000	98,334	98,334	98,334	-

During the financial year, 88,334 options (FY13: 536,666) were exercised by key management personnel at an exercise price of \$1.15 per option for 13,334 ordinary shares (FY13: 93,332), \$1.32 per option for 10,000 ordinary shares (FY13: 100,000), \$2.78 per option for 65,000 ordinary shares (FY13: 40,000). No amounts remain unpaid on the options exercised during the financial year at year end.

Details of the Executive Share Option Plan and of share options granted during FY14 and FY13 are contained in note 33.

Remuneration Report (cont.)

6. Key Terms Of Employment Contracts

The employment specifics of the non-executive Directors are as follows:

Name	Particulars
Mr Colin Archer	The letter of appointment entered into with the Company requires the Director to give notice of resignation in accordance with the Company's Constitution. The Company may also terminate the Director's appointment in accordance with the Company's Constitution.
Ms Jessica Buchanan	The letter of appointment entered into with the Company requires the Director to give notice of resignation in accordance with the Company's Constitution. The Company may also terminate the Director's appointment in accordance with the Company's Constitution.
Mr Stephen Lonie	The letter of appointment entered into with the Company requires the Director to give notice of resignation in accordance with the Company's Constitution. The Company may also terminate the Director's appointment in accordance with the Company's Constitution.

Fees and payments to non-executive Directors reflect the demands which are made on, and the responsibilities of, the Directors. Non-executive Directors' fees and payments are reviewed annually by the Board. Non-executive Director remuneration takes the form of a set fee plus superannuation entitlements, however, may comprise other benefits or rewards in certain circumstances.

The maximum aggregate amount of fees that can be paid to non-executive Directors is subject to approval by shareholders at the Annual General Meeting. The maximum amount which has been approved by the Company's shareholders for payment to non-executive Directors is \$600,000. Fees for non-executive Directors are not linked to the performance of the Group. However, to align Directors' interests with shareholder interests, the Directors are encouraged to hold shares in the Company and are granted share options.

The employment specifics of the key executive Directors and senior executive management are as follows:

Name	Particulars
Mr Anthony (Tony) Alford	The contract of employment entered into with RFGA Management Pty Ltd (subsidiary of the Company) requires the employee to give a minimum of six (6) months notice to the employer. RFGA Management Pty Ltd may terminate the employee by giving at least twelve (12) months notice or payment of the equivalent salary of the required notice in lieu.
Mr Peter McGettigan	The contract of employment entered into with RFGA Management Pty Ltd (subsidiary of the Company) requires the employee to give a minimum of four (4) months notice to the employer. RFGA Management Pty Ltd may terminate the employee by giving at least four (4) months notice or payment of the equivalent salary of the required notice in lieu.
Mr Andre Nell	The contract of employment entered into with RFGA Management Pty Ltd (subsidiary of the Company) requires the employee to give a minimum of three (3) months notice to the employer. RFGA Management Pty Ltd may terminate the employee by giving at least three (3) months notice or payment of the equivalent salary of the required notice in lieu.
Mr Anthony Mark Connors	The contract of employment entered into with RFGA Management Pty Ltd (subsidiary of the Company) requires the employee to give a minimum of three (3) months notice to the employer. RFGA Management Pty Ltd may terminate the employee by giving at least three (3) months notice or payment of the equivalent salary of the required notice in lieu.
Ms Tracey Catterall	The contract of employment entered into with RFGA Management Pty Ltd (subsidiary of the Company) requires the employee to give a minimum of three (3) months notice to the employer. RFGA Management Pty Ltd may terminate the employee by giving at least three (3) months notice or payment of the equivalent salary of the required notice in lieu.
Mr Gary Alford	The contract of employment entered into with RFGA Management Pty Ltd (subsidiary of the Company) requires the employee to give a minimum of three (3) months notice to the employer. RFGA Management Pty Ltd may terminate the employee by giving at least three (3) months notice or payment of the equivalent salary of the required notice in lieu.

The Directors consider that the compensation for each executive is appropriate for the duties allocated to them, the size of the Group's business and the industry in which the Group operates. The service contracts outline the components of compensation paid to the executives, including executive Directors, but do not prescribe how compensation levels are modified year to year. Compensation levels are reviewed each year to take into account cost-of-living changes, any changes in the scope of the role performed by the executive and any changes required to meet the principles of the Remuneration Policy.

DIRECTORS' REPORT

Remuneration Report (cont.)

7. Loans To Directors And Senior Executive Management

There were no loans outstanding at the end of the financial year (FY13: \$nil) to Directors or senior executive management or their related parties.

8. Other Transactions With Directors And Senior Executive Management of the Group

Profit for the year includes the following items of revenue and expense that resulted from transactions, other than compensation, loans or equity holdings, with Directors or senior executive management or their related entities:

Consolidated	FY14 \$	FY13 \$
Consolidated revenue includes the following amounts arising from transactions with key management personnel of the Group and their related parties:		
Franchise revenue	35,625	14,693
	35,625	14,693
Consolidated profit includes the following expenses arising from transactions with key management personnel of the Group or their related parties:		
Rental expense	22,079	26,495
Consulting services	144,287	25,502
	166,366	51,997

The following transactions are made on arm's length terms within the meaning of Section 210 of the Corporations Act.

The Group utilised a storage / archive facility that is owned by the Cranot Superannuation Fund. The Cranot Superannuation Fund is a related party of Mr Anthony (Tony) Alford and Mr Gary Alford. A total of \$22,079, excluding Goods and Services Tax (GST), was paid or payable during the year (FY13: \$26,495 excluding GST).

The Group engaged the services of Brands R People 2 Pty Ltd, a related party of Ms Jessica Buchanan, during the year, to provide marketing consulting services to the Group. Amounts were billed to the Group based on normal market rates for such services and were due and payable under normal payment terms. A total of \$50,400, excluding GST, was paid or payable to Brands R People 2 Pty Ltd during the year (FY13: \$7,040 excluding GST).

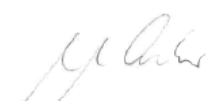
The Group engaged the services of Consumerology Pty Ltd, a related party of Ms Jessica Buchanan, during the year, to provide marketing consulting services to the Group. Amounts were billed to the Group based on normal market rates for such services and were due and payable under normal payment terms. A total of \$93,886, excluding GST, was paid or payable to Consumerology Pty Ltd during the year (FY13: \$nil).

Harbour Town Investments Pty Ltd, a related party of Mr Anthony (Tony) Alford owned and operated one Donut King outlet during the year. Included in revenue for the year is an amount of \$35,625 (excluding GST) earned by the Group in respect of royalties and product sales to this store (FY13: \$nil). As at 30 June 2014, trading debts of \$706 were outstanding (FY13: \$nil).

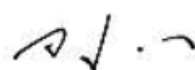
In the prior year, Holiday Loaf Pty Ltd was a related party of former executive, Mr. Gavin Nixon. Holiday Loaf Pty Ltd owned and operated one Brumby's Bakery outlet from which the Group earned franchise revenue.

This Directors' report is signed in accordance with a resolution of Directors made pursuant to s.298 (2) of the Corporations Act 2001.

RETAIL FOOD GROUP LIMITED



COLIN ARCHER
Chairman
Southport, 28 August 2014



A J (TONY) ALFORD
Managing Director and CEO



The Board of Directors
Retail Food Group Limited
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1 Olympic Circuit
Southport QLD 4215

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28 August 2014

Dear Directors

Retail Food Group Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Retail Food Group Limited.

As lead audit partner for the audit of the financial statements of Retail Food Group Limited for the financial year ended 30 June 2014, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

DELOITTE TOUCHE TOHMATSU

Tendai Mkwanzani
Partner
Chartered Accountants



Deloitte Touche Tohmatsu
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Independent Auditor's Report to the Members of Retail Food Group Limited

Report on the Financial Report

We have audited the accompanying financial report of Retail Food Group Limited, which comprises the consolidated statement of financial position as at 30 June 2014, the consolidated statement of profit or loss and other comprehensive income, the statement of cash flows and the consolidated statement of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity, comprising the company and the entities it controlled at the year's end or from time to time during the financial year as set out on pages 38 to 89.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 2, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the consolidated financial statements comply with International Financial Reporting Standards.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control, relevant to the company's preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Liability limited by a scheme approved under Professional Standards Legislation.

A member of Deloitte Touche Tohmatsu Limited



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's Independence Declaration

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Retail Food Group Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

Opinion

In our opinion:

- (a) the financial report of Retail Food Group Limited is in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
- (b) the consolidated financial statements also comply with International Financial Reporting Standards as disclosed in Note 2.

Report on the Remuneration Report

We have audited the Remuneration Report included in pages 24 to 34 of the directors' report for the year ended 30 June 2014. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Opinion

In our opinion the Remuneration Report of Retail Food Group Limited for the year ended 30 June 2014, complies with section 300A of the *Corporations Act 2001*.

A handwritten signature in dark ink that reads "Deloitte Touche Tohmatsu".

DELOITTE TOUCHE TOHMATSU

A handwritten signature in dark ink, appearing to be "Tendai Mkwananzi".

Tendai Mkwananzi
Partner
Chartered Accountants
Brisbane, 28 August 2014

DIRECTORS' DECLARATION

The Directors declare that:

- (i) in the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable;
- (ii) in the Directors' opinion, the following financial statements are in compliance with International Financial Reporting Standards, as stated in note 2 to the financial statements;
- (iii) in the Directors' opinion, the following financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity; and
- (iv) the Directors have been given the declarations required by s.295A of the Corporations Act 2001.

Signed in accordance with a resolution of the Directors made pursuant to s.295 (5) of the Corporations Act 2001.

On behalf of the Directors

RETAIL FOOD GROUP LIMITED



AJ (TONY) ALFORD
Managing Director and CEO
Southport, 28 August 2014

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CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2014

	Note	FY14 \$'000	FY13 \$'000
Continuing operations			
Revenue from sale of goods	6	56,247	45,086
Cost of sales	9	(29,387)	(22,773)
Gross profit		26,860	22,313
Other revenue	6	112,196	95,946
Other gains and losses		-	(11)
Selling expenses		(24,206)	(12,857)
Marketing expenses		(28,011)	(24,283)
Occupancy expenses		(2,051)	(2,556)
Administration expenses		(6,658)	(6,043)
Operating expenses		(17,983)	(16,541)
Finance costs	7	(4,795)	(7,389)
Other expenses		(2,601)	(3,046)
Profit before tax		52,751	45,533
Income tax expense	8	(15,890)	(13,527)
Profit for the year from continuing operations	9	36,861	32,006
Other comprehensive income, net of tax			
Items that may be reclassified subsequently to profit or loss			
Net gain on cash flow hedges		-	851
Net gain/(loss) on net investment hedge		378	(182)
Other comprehensive income for the year, net of tax		378	669
Total comprehensive income for the year		37,239	32,675
Profit attributable to:			
Equity holders of the parent		36,861	32,006
Total comprehensive income attributable to:			
Equity holders of the parent		37,239	32,675
Earnings per share			
From continuing operations:			
Basic (cents per share)	10	26.5	26.0
Diluted (cents per share)	10	26.5	25.9

The consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2014

	Note	FY14 \$'000	FY13 \$'000
Current assets			
Cash and cash equivalents	31	11,559	16,822
Trade and other receivables	11	22,350	18,602
Other financial assets	12	6,218	5,707
Inventories	13	10,092	5,180
Other	14	440	236
Total current assets		50,659	46,547
Non-current assets			
Trade and other receivables	11	1,380	444
Other financial assets	12	17,689	6,965
Property, plant and equipment	15	27,713	18,719
Deferred tax assets	8	1,542	1,310
Intangible assets	16	299,121	297,425
Total non-current assets		347,445	324,863
Total assets		398,104	371,410
Current liabilities			
Trade and other payables	18	8,308	9,977
Current tax liabilities	8	5,006	4,793
Provisions	20	1,887	1,607
Other	21	3,833	3,507
Total current liabilities		19,034	19,884
Non-current liabilities			
Borrowings	19	68,949	108,897
Provisions	20	78	373
Other	21	-	1,797
Total non-current liabilities		69,027	111,067
Total liabilities		88,061	130,951
Net assets		310,043	240,459
Equity			
Issued capital	22	221,703	160,469
Reserves	23	368	38
Retained earnings	24	87,972	79,952
Total equity		310,043	240,459

The consolidated statement of financial position should be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2014

		Fully Paid Ordinary Shares	Equity Settled Employee Benefits Reserve	Hedging Reserve	Retained Earnings	Total
	Note	\$'000	\$'000	\$'000	\$'000	\$'000
Balance as at 1 July 2012		99,876	379	(693)	70,120	169,682
Profit for the year		-	-	-	32,006	32,006
Other comprehensive income		-	-	669	-	669
Total comprehensive income		-	-	669	32,006	32,675
Issue of ordinary shares	22	60,540	-	-	-	60,540
Share issue costs		(1,809)	-	-	-	(1,809)
Related income tax		543	-	-	-	543
Issue of shares under executive share option plan	22	1,002	-	-	-	1,002
Transfer from equity-settled employee benefits reserve		317	(317)	-	-	-
Payment of dividends		-	-	-	(22,174)	(22,174)
Balance as at 30 June 2013		160,469	62	(24)	79,952	240,459
Balance as at 1 July 2013		160,469	62	(24)	79,952	240,459
Profit for the year		-	-	-	36,861	36,861
Other comprehensive income		-	-	378	-	378
Total comprehensive income		-	-	378	36,861	37,239
Issue of ordinary shares	22	62,271	-	-	-	62,271
Share issue costs		(1,909)	-	-	-	(1,909)
Related income tax		573	-	-	-	573
Issue of shares under executive share option plan	22	251	-	-	-	251
Transfer from equity-settled employee benefits reserve		48	(48)	-	-	-
Payment of dividends		-	-	-	(28,841)	(28,841)
Balance as at 30 June 2014		221,703	14	354	87,972	310,043

The consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2014

	Note	FY14 \$'000	FY13 \$'000
Cash flows from operating activities			
Receipts from customers		175,530	150,317
Payments to suppliers and employees		(124,886)	(98,389)
Interest and other costs of finance paid		(5,439)	(7,050)
Income taxes paid		(15,261)	(13,761)
Net cash provided by operating activities	31	29,944	31,117
Cash flows from investing activities			
Interest received		289	330
Amounts advanced to other entities		(7,791)	(6,578)
Payments for property, plant and equipment		(15,363)	(11,123)
Proceeds from sale of property, plant and equipment		32	28
Payment for intangible assets		(1,696)	(104)
Payment for business	30	(2,000)	(38,193)
Net cash used in investing activities		(26,529)	(55,640)
Cash flows from financing activities			
Proceeds from issues of equity securities	22	58,575	54,543
Payment for share issue costs		(1,909)	(1,809)
Proceeds from borrowings		23,500	9,000
Repayment of borrowings		(63,500)	(11,000)
Dividends paid		(25,344)	(22,174)
Net cash provided by/(used in) financing activities		(8,678)	28,560
Net (decrease) / increase in cash and cash equivalents		(5,263)	4,037
Cash and cash equivalents at the beginning of year		16,822	12,785
Cash and cash equivalents at the end of year	31	11,559	16,822

The consolidated statement of cash flows should be read in conjunction with the accompanying notes.

NOTES TO THE FINANCIAL STATEMENTS

1. General Information

Retail Food Group Limited (the Company) is a public company listed on the Australian Securities Exchange (ASX: RFG), incorporated in Australia and operating in Australia and New Zealand. Retail Food Group Limited's registered office and its principal place of business are as follows:

Registered Office	Principal Administration Office
RFG House 1 Olympic Circuit Southport QLD 4215	RFG House 1 Olympic Circuit Southport QLD 4215

The principal activities of the Company and its subsidiaries (the Group) during the course of the financial year were the:

- intellectual property ownership of the Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses (Australia and New Zealand), Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy Brand Systems;
- development and management of the Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses, Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy Brand Systems throughout Australia and New Zealand, and international licensor throughout the rest of world for all systems excluding Esquires Coffee Houses; and
- development and management of the Coffee Roasting Facilities and the wholesale supply of certain products to the Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses, Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy Brand Systems.

2. Significant Accounting Policies

2.1 Statement Of Compliance

These financial statements are general purpose financial statements which have been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and comply with other requirements of the law.

The financial statements comprise the consolidated financial statements of the Group. For the purpose of preparing the consolidated financial statements, the Group is a for-profit entity.

Accounting Standards include Australian Accounting Standards. Compliance with Australian Accounting Standards ensures that the financial statements and notes of the company and the Group comply with International Financial Reporting Standards ('IFRS').

The financial statements were authorised for issue by the Directors on 28 August 2014.

2.2 Basis Of Preparation

The financial report has been prepared on the basis of historical cost, except for the revaluation of certain financial instruments. Cost is based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted.

The Company is a company of the kind referred to in ASIC Class Order 98/100, dated 10 July 1998, and, in accordance with that Class Order, amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

Early Adoption Of Accounting Standards

The Directors have elected not to early adopt Accounting Standards that are not applicable to the reporting period ended 30 June 2014.

Going Concern Basis

The financial report has been prepared on a going concern basis.

2. Significant Accounting Policies (cont.)

The following significant accounting policies have been adopted in the preparation and presentation of the financial report:

(a) Basis Of Consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) (referred to as 'the Group' in these financial statements). Control is achieved where the Company has power over an entity, is exposed or has rights to variable returns from the entity and has the ability to use its power to affect its returns.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

(b) Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

(c) Business Combinations

Acquisitions of subsidiaries and businesses are accounted for using the acquisition method. The consideration for each acquisition is measured at the aggregate of the fair values (at the date of exchange) of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred.

Where applicable, the consideration for the acquisition includes any asset or liability resulting from a contingent consideration arrangement, measured at its acquisition-date fair value. Subsequent changes in such fair values are adjusted against the cost of the acquisition where they qualify as measurement period adjustments. All other subsequent changes in the fair value of contingent consideration classified as an asset or liability are accounted for in accordance with relevant Standards. Changes in the fair value of contingent consideration classified as equity are not recognised.

Where a business combination is achieved in stages, the Group's previously held interests in the acquired entity are remeasured to fair value at the acquisition date (i.e. the date the Group attains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have been recognised in other comprehensive income are reclassified to profit or loss, where such treatment would be appropriate if that interest was sold.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with AASB 112 'Income Taxes' and AASB 119 'Employee Benefits' respectively;
- liabilities or equity instruments related to the replacement by the Group of an acquiree's share-based payment awards are measured in accordance with AASB 2 'Share-based Payment'; and
- assets (or disposal groups) that are classified as held for sale in accordance with AASB 5 'Non-current Assets Held for Sale and Discontinued Operations' are measured in accordance with that Standard.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognised as of that date.

The measurement period is the period from the date of acquisition to the date the Group obtains complete information about facts and circumstances that existed as of the acquisition date – and is subject to a maximum time of one year.

Business combinations that took place prior to 1 July 2009 were accounted for in accordance with the previous version of AASB 3.

NOTES TO THE FINANCIAL STATEMENTS

2. Significant Accounting Policies (cont.)

(d) Cash And Cash Equivalents

Cash comprises cash on hand and demand deposits. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash, which are subject to an insignificant risk of changes in value and have a maturity of three months or less at the date of acquisition. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

(e) Derivative Financial Instruments

The Group has previously entered into interest rate swaps to manage its exposure to interest rate risk. The Group has not entered into any other derivative financial instruments. Further details of derivative financial instruments are disclosed in note 32.

Derivatives are initially recognised at fair value at the date the derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event, the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

The Group designates certain derivatives as either hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedges), hedges of highly probable forecast transactions or hedges of foreign currency risk of firm commitments (cash flow hedges), or hedges of net investments in foreign operations.

A derivative with a positive fair value is recognised as a financial asset and a derivative with a negative fair value is recognised as a financial liability. A derivative is presented as a non-current asset or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

Hedge Accounting

At the inception of the hedge relationship, the Group documents the relationship between the hedging instrument and hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Group documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item.

Note 32 sets out details of the fair values of the derivative instruments used for hedging purposes.

Cash Flow Hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss and is separately disclosed.

Amounts previously recognised in other comprehensive income and accumulated in equity are reclassified to profit or loss in the periods when the hedged item is recognised in profit or loss, in the same line of the statement of comprehensive income as the recognised hedged item. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously accumulated in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

Hedge accounting is discontinued when the Group revokes the hedging relationship, when the hedge instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss accumulated in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognised immediately in profit or loss.

(f) Employee Benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave when it is probable that settlement will be required and they are capable of being measured reliably.

Liabilities recognised in respect of short-term employee benefits are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Liabilities recognised in respect of long-term employee benefits are measured as the present value of the estimated future cash outflows to be made by the Group in respect of services provided by employees up to the reporting date.

Contributions to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

2. Significant Accounting Policies (cont.)

(g) Financial Assets

All financial assets are recognised and derecognised on trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'held-to-maturity' investments, 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Effective Interest Method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than for those financial assets classified as at FVTPL.

Loans And Receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

Impairment Of Financial Assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial asset have been affected.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

With the exception of AFS equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised. In respect of AFS equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income.

Derecognition Of Financial Assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

NOTES TO THE FINANCIAL STATEMENTS

2. Significant Accounting Policies (cont.)

(h) Financial Liabilities And Equity Instruments Issued By The Group

Classification As Debt Or Equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

Equity Instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised as the proceeds received, net of direct issue costs.

Financial Guarantee Contract Liabilities

Financial guarantee contract liabilities are measured initially at their fair values, and, if not designated as at FVTPL, are subsequently measured at the higher of:

- the amount of the obligation under the contract, as determined in accordance with AASB 137 'Provisions, Contingent Liabilities and Contingent Assets'; or
- the amount initially recognised less, where appropriate, cumulative amortisation, recognised in accordance with the revenue recognition policies set out at note 2(s).

Financial Liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

Financial Liabilities At FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability is classified as held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or,
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and AASB 139 'Financial Instruments: Recognition and Measurement' permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. Fair value is determined in the manner described in note 32.

Other Financial Liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

Derecognition Of Financial Liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire.

2. Significant Accounting Policies (cont.)

(i) Foreign Currencies

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each group entity are expressed in Australian dollars ('\$'), which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in profit or loss in the period in which they arise except for:

- exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings;
- exchange differences on transactions entered into in order to hedge certain foreign currency risks; and
- exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognised initially in other comprehensive income and reclassified from equity to profit or loss on disposal or partial disposal of the net investment.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are expressed in Australian dollars using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity.

Goodwill and fair value adjustments on identifiable assets and liabilities acquired arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Exchange differences arising are recognised in equity.

(j) Goods And Services Tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- for receivables and payables, which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified within operating cash flows.

(k) Goodwill

Goodwill arising in a business combination is recognised as an asset at the date that control is acquired (the acquisition date). Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed.

If, after reassessment, the Group's interest in the fair value of the acquiree's identifiable net assets exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held equity interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Goodwill is not amortised but is reviewed for impairment at least annually. For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period. On disposal of a subsidiary, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

NOTES TO THE FINANCIAL STATEMENTS

2. Significant Accounting Policies (cont.)

(l) Impairment Of Tangible And Intangible Assets Excluding Goodwill

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset (or cash generating unit) is carried at a revalued amount, in which case, the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

(m) Intangible Assets

Intangible Assets Acquired Separately

Intangible assets acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Intangible Assets Acquired In A Business Combination

Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

Franchise Networks And Intellectual Property

Intangible assets include franchise networks (consisting of identifiable franchise systems and brand names) and intellectual property (consisting of trademarks, recipes, manuals and systems).

Franchise networks are identified and recognised at the time of a business combination and recorded at their fair value, if their fair value can be measured reliably. Franchise networks acquired separately and intellectual property are recorded at cost.

Franchise networks and intellectual property are not amortised on the basis that they have an indefinite life and are reviewed annually in accordance with note 2(l).

Expenditure incurred in maintaining intangible assets is expensed in the period in which it is occurred.

(n) Inventories

Inventories are stated at the lower of cost and net realisable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories by the method most appropriate to each particular class of inventory, with all categories being valued on a first in first out basis. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

2. Significant Accounting Policies (cont.)

(o) Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Group As Lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

Group As Lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred. In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

(p) Non-current Assets Held For Sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

(q) Property, Plant And Equipment

Land and buildings held for use in the production or supply of goods or services, or for administrative purposes, are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Properties in the course of construction for production, supply or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Freehold land is not depreciated.

Fixtures and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is recognised to write off the cost or valuation of assets (other than freehold land and properties under construction) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Voluntary company stores (VCS) including leasehold improvements and fixtures and equipment are included as items of property, plant and equipment until such time as the VCS becomes held for sale, and is, thereafter, reclassified to Inventories.

The following useful lives are used in the calculation of depreciation:

- buildings 40 years;
- leasehold improvements 5 – 10 years; and
- plant and equipment 2 – 20 years.

NOTES TO THE FINANCIAL STATEMENTS

2. Significant Accounting Policies (cont.)

(r) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Onerous Contracts

Present obligations arising under onerous contracts are recognised and measured as provisions. An onerous contract is considered to exist where the Group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

Make-good

Make-good obligations arising under leases are recognised and measured as provisions. Make-good refer to obligations in respect of restoring sites to their original condition when the premises are vacated. Management has estimated the provision based on historical data in relation to store closure numbers and costs, as well as future trends that could differ from historical amounts.

Contingent Liabilities Acquired In A Business Combination

Contingent liabilities acquired in a business combination are initially measured at fair value at the acquisition date. At the end of subsequent reporting periods, such contingent liabilities are measured at the higher of the amount that would be recognised in accordance with AASB 137 'Provisions, Contingent Liabilities and Contingent Assets' and the amount initially recognised less cumulative amortisation recognised in accordance with AASB 118 'Revenue'.

(s) Revenue

Revenue is measured at the fair value of the consideration received or receivable.

Sale Of Goods

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Franchise Income

Franchisor income is recognised on an accrual basis, in accordance with the substance of the relevant agreement.

Royalty revenue and revenue from Suppliers (Supplier licence fees) are recognised on an accrual basis in accordance with the substance of the relevant agreement, provided that it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably.

Dividend And Interest Income

Dividend revenue from investments is recognised when the shareholder's right to receive payment has been established.

Interest revenue is recognised when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably. Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

2. Significant Accounting Policies (cont.)

(t) Share-based Payments

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instrument at the grant date. Details regarding the determination of the fair value of equity-settled share-based transactions are set out in note 33.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest. At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled employee benefits reserve.

Equity-settled share-based payment transactions with parties other than employees are measured at the fair value of the goods or services received, except where that fair value cannot be estimated reliably, in which case they are measured at the fair value of the equity instruments granted, measured at the date the entity obtains the goods or the counterparty renders the service.

(u) Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred Tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current And Deferred Tax For The Year

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items that are recognised outside profit or loss (whether in other comprehensive income or directly in equity), in which case the tax is also recognised outside profit or loss, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is included in the accounting for the business combination.

NOTES TO THE FINANCIAL STATEMENTS

3. Adoption Of New And Revised Accounting Standards

3.1 Standards And Interpretations Adopted In the Current Period

The Group has adopted all of the new and revised Standards and Interpretations issued by the AASB that are relevant to its operations and effective for the current reporting period.

The adoption of new Standards and Interpretations during the current reporting period did not have any material effect on the reported results or financial position of the Group, or the presentation and disclosure of amounts in these financial statements, except for the following:

AASB 2011-4 'Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements'	This standard removes the individual key management personnel disclosure requirements in AASB 124 'Related Party Disclosures'. As a result, the Consolidated entity only discloses the key management personnel compensation in total and for each of the categories required in AASB 124. In the current year, the individual key management personnel disclosure previously required by AASB 124 is now disclosed in the Remuneration Report due to an amendment to Corporations Regulations 2001 issued in June 2013.
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3.2 Standards And Interpretations In Issue Not Yet Adopted

At the date of authorisation of the financial statements, the following Standards and Interpretations were in issue but not yet effective. Initial application is not expected to have any material impact on the financial statements of the Group.

Standard/Interpretation	Effective For Annual Reporting Periods Beginning On Or After	Expected To Be Initially Applied In The Financial Year Ending
AASB 9 'Financial Instruments', and the relevant amending standards	1 January 2017	30 June 2018
AASB 1031 'Materiality' (2013)	1 January 2014	30 June 2015
AASB 2012-3 'Amendments to Australian Accounting Standards – Offsetting Financial Assets and Financial Liabilities'	1 January 2014	30 June 2015
AASB 2013-3 'Amendments to AASB 136 - Recoverable Amount Disclosures for Non-Financial Assets'	1 January 2014	30 June 2015
AASB 2013-4 'Amendments to Australian Accounting Standards - Novation of Derivatives and Continuation of Hedge Accounting'	1 January 2014	30 June 2015
AASB 2013-9 'Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments'	1 January 2014	30 June 2015
Interpretation 21 'Levies'	1 January 2014	30 June 2015
AASB 2014-1 'Amendments to Australian Accounting Standards' <ul style="list-style-type: none"> - Part A: 'Annual Improvements 2010-2012 and 2011-2013 Cycles' - Part B: 'Defined Benefit Plans: Employee Contributions (Amendments to AASB 119)' - Part C: 'Materiality' 	1 July 2014	30 June 2015
AASB 2014-1 'Amendments to Australian Accounting Standards' – Part D: 'Consequential Amendments arising from AASB 14'	1 January 2016	30 June 2017
AASB 2014-1 'Amendments to Australian Accounting Standards' – Part E: 'Financial Instruments'	1 January 2015	30 June 2016
AASB 2014-4 'Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation'	1 January 2016	30 June 2017
IFRS 15 'Revenue from Contracts with Customers'	1 January 2017	30 June 2018
IFRS 9 'Financial Instruments'	1 January 2018	30 June 2019

4. Critical Accounting Judgments And Key Sources of Estimation Uncertainty

4.1 Approach

In the application of the Group's accounting policies, which are described in note 2, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

4.2 Deferred Tax Assets

Deferred tax assets are recognised for deductible temporary differences as management considers that it is probable that future taxable profits will be available to utilise those temporary differences.

4.3 Taxation

The Group's accounting policy for taxation requires management's judgment as to the types of arrangements considered to be a tax on income in contrast to an operating cost. Judgment is also required in assessing whether deferred tax assets and certain deferred tax liabilities are recognised on the balance sheet. Deferred tax assets, including those deferred tax assets arising from unrecouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits. Deferred tax liabilities arising from temporary differences in investments, caused principally by retained earnings held in foreign tax jurisdictions, are recognised unless repatriation of retained earnings can be controlled and are not expected to occur in the foreseeable future.

Assumptions about the generation of future taxable profits and repatriation of retained earnings depend on management's estimates of future cash flows, which, in turn, depend on estimates of future production and sales volumes, operating costs, restoration costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amounts of recognised deferred tax assets and liabilities may require adjustment, resulting in a corresponding credit or charge to the statement of comprehensive income.

4.4 Impairment Of Non-financial Assets Other Than Goodwill And Indefinite Life Intangible Assets

The Group assesses impairment of all assets at the end of each reporting period by evaluating conditions specific to the Group and to the particular asset that may lead to impairment. These assessments include product and manufacturing performance, technology, economic and political environments and future product expectations. If an impairment trigger exists, the recoverable amount of the asset is determined.

Management does not consider that there have been any indicators of impairment and, as such, these assets have not been tested for impairment in this financial period.

4.5 Impairment Of Goodwill And Indefinite Life Intangible Assets

The Group tests annually whether goodwill and indefinite life intangibles have suffered any impairment, in accordance with the accounting policy stated in note 2(k) and 2(l). The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of assumptions. Note 16 sets out the details of these assumptions.

4.6 Share-based Payment Transactions

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined by using the Black-Scholes model, with the assumptions detailed in note 33. The accounting estimates and assumptions relating to equity-settled share-based payments would have no impact on the carrying amounts of assets and liabilities within the next annual reporting period but may impact expenses and equity.

4.7 Estimation Of Useful Lives Of Assets

The estimation of the useful lives of assets has been based on historical experience as well as manufacturers' warranties (for plant and equipment), lease terms (for leased equipment) and turnover policies (for motor vehicles). In addition, the condition of the assets is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

NOTES TO THE FINANCIAL STATEMENTS

4. Critical Accounting Judgments And Key Sources of Estimation Uncertainty (cont.)

4.8 Contingent Consideration

The fair value of contingent consideration arising in a business combination is calculated using the income approach based on the expected payment amounts and their associated probabilities. When appropriate, it is discounted to present value.

4.9 Onerous Lease Provisions And Make-good Provisions

A provision has been made for the present value of future lease payments where the Group is presently obliged to make payments under non-cancellable onerous lease contracts relating to certain loss-making non-voluntary company stores. A provision has been made for the present value of the Director's best estimate of the future sacrifice of economic benefits that will be required to restore site occupied by the loss-making non-voluntary company stores that existed at the end of the reporting period, to a condition specified in the relevant lease agreement. The estimate has been made on the basis of quotes obtained from restoration specialists or past experience.

The calculation of both provisions requires assumptions such as the likelihood of sale of the non-voluntary company store, the estimated lease termination costs, and the expected costs of making-good the premises. These uncertainties may result in future actual expenditure differing from the amounts currently provided. The provision recognised for each site is periodically reviewed and updated based on the facts and circumstances available at the time.

5. Segment Information

5.1 Products And Services From Which Reportable Segments Derive Their Results

AASB 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are reviewed regularly by the chief operating decision maker, in order to allocate resources to the segments and to assess their performance.

For management purposes, the Group is organised into two major operating divisions – franchising operations and wholesale / retail operations. These divisions are the basis on which the Group reports its primary segment information. The Group's reportable segments under AASB 8, and the principal products and services of each, are as follows:

Segment	Description
Franchising Operations	<p>Franchising Operations incorporate the development and management of the Group's retail Brand Systems – Donut King, bb's café, Brumby's Bakery, Michel's Patisserie, Esquires Coffee Houses, Pizza Capers Gourmet Kitchen, Crust Gourmet Pizza Bar and The Coffee Guy – and involves the following principal activities:</p> <ul style="list-style-type: none">▪ the establishment and grant of new franchises;▪ the administration of royalties collection, supplier licencing, franchise compliance, franchisee training and administration; and▪ the performance of marketing and promotional activities, brand development and awareness, and product research and development.
Wholesale / Retail Operations	<p>Wholesale / Retail Operations incorporate the development and management of the Group's Procurement, Wholesale & Manufacturing division, Non-Voluntary Company Store (NVCS) and Voluntary Company Stores (VCS), being Project Evo pilot outlets and QSR400 outlets. These pursuits are managed and reported separately to the Franchising Operations segment, and involve the following principal activities:</p> <ul style="list-style-type: none">▪ the procurement, sale and distribution of bakery and other related items to Michel's Patisserie franchisees;▪ the manufacture and sale of roasted coffee and related products to franchisees and external customers;▪ the interim operation of NVCS and VCS across each of the Brand Systems; and▪ the return of NVCS to franchisee stewardship.

NOTES TO THE FINANCIAL STATEMENTS

5. Segment Information (cont.)

5.2 Segment Revenues And Results

The following table sets out an analysis of the Group's revenue and results from continuing operations by reportable segment:

Segment	Segment Revenues		Segment Profit	
	FY14 \$'000	FY13 \$'000	FY14 \$'000	FY13 \$'000
Franchising Operations	111,900	95,580	54,315	50,602
Wholesale / Retail Operations	56,247	45,086	5,080	3,865
	168,147	140,666	59,395	54,467
Other gains and losses			-	(11)
Interest revenue	286	330	286	330
Finance costs			(4,795)	(7,389)
Unallocated	10	36	(2,135)	(1,864)
Profit before tax			52,751	45,533
Income tax expense			(15,890)	(13,527)
Revenue and profit for the year	168,443	141,032	36,861	32,006

Revenue reported represents revenue generated from external customers. Revenue from franchising operations includes marketing revenue of \$39.6m (FY13: \$24.0m).

The accounting policies of the reportable segments are the same as the Group's accounting policies.

Segment profit represents the profit earned by each segment without allocation of gains derived / losses incurred from derivative financial instruments, interest revenue, finance costs, depreciation, corporate expenses and income tax expense. This measure is reported to the chief operating decision maker for the purpose of resource allocation and assessment of segment performance.

5.3 Geographical Information

An insignificant portion of the Group's activities are located outside of Australia, and, hence, no geographical information has been disclosed.

6. Revenue

An analysis of the Group's revenue for the year, from continuing operations, is as follows:

Consolidated	FY14 \$'000	FY13 \$'000
Revenue from the sale of goods	56,247	45,086
Revenue from the rendering of services	111,900	95,580
	168,147	140,666
Interest revenue:		
Bank deposits	176	304
Other loans and receivables	110	26
	286	330
Rental revenue	10	36
Total	168,443	141,032

NOTES TO THE FINANCIAL STATEMENTS

7. Finance Costs

Consolidated	FY14 \$'000	FY13 \$'000
Interest on bank overdrafts and loans	4,728	7,306
Total interest expense	4,728	7,306
Other finance costs	67	83
	4,795	7,389

8. Income Taxes

8.1 Income Tax Recognised In Profit Or Loss

Consolidated	FY14 \$'000	FY13 \$'000
Tax expense comprises:		
Current tax expense in respect of the current year	15,554	13,667
Tax concessions received in relation to research & development	(5)	(21)
Deferred tax expense relating to the origination and reversal of temporary differences	341	(119)
	15,890	13,527

The expense for the year can be reconciled to the accounting profit as follows:

Consolidated	FY14 \$'000	FY13 \$'000
Profit from continuing operations	52,751	45,533
Income tax expense calculated at 30%	15,825	13,660
Effect of:		
Revenue that is exempt from taxation	-	(94)
Expenses that are not deductible in determining taxable profit	5	5
Effect of concessions (research and development and other allowances)	(5)	(21)
Effect of different tax rates of subsidiaries operating in other jurisdictions ⁽¹⁾	(21)	(23)
Adjustments recognised in the current year in relation to the current tax of prior years	86	-
Income tax expense recognised in profit or loss	15,890	13,527

The tax rate used for the FY14 and FY13 reconciliations is the corporate tax rate of 30% payable by Australian corporate entities on taxable profits under Australian tax law. There has been no change in the corporate tax rate when compared with the previous reporting period.

(1) A corporate tax rate of 28% is payable by New Zealand corporate entities.

8.2 Income Tax Recognised Directly In Equity

Consolidated	FY14 \$'000	FY13 \$'000
Share issue costs	573	543
Total income tax recognised directly in equity	573	543

NOTES TO THE FINANCIAL STATEMENTS

8. Income Taxes (cont.)

8.3 Income Tax Recognised In Other Comprehensive Income

Consolidated	FY14 \$'000	FY13 \$'000
Deferred tax:		
Interest rate swap	-	(360)
Total income tax recognised in other comprehensive income	-	(360)

8.4 Current Tax Liabilities

Consolidated	FY14 \$'000	FY13 \$'000
Income tax payable	5,006	4,793
	5,006	4,793

8.5 Deferred Tax Balances

Consolidated – FY14	Opening Balance	Charged To Income	Credited To Equity	Recognised In Other Comprehensive Income	Closing Balance
	\$'000	\$'000	\$'000	\$'000	\$'000
Temporary differences					
Intangible assets	(205)	-	-	-	(205)
Employee benefits	556	3	-	-	559
Provisions	94	39	-	-	133
Doubtful debts	403	(92)	-	-	311
Share issue costs	453	(240)	573	-	786
Other	9	(51)	-	-	(42)
	1,310	(341)	573	-	1,542

Consolidated – FY13	Opening Balance	Charged To Income	Credited To Equity	Recognised In Other Comprehensive Income	Closing Balance
	\$'000	\$'000	\$'000	\$'000	\$'000
Temporary differences					
Intangible assets	(376)	171	-	-	(205)
Employee benefits	530	26	-	-	556
Provisions	71	23	-	-	94
Doubtful debts	361	42	-	-	403
Share issue costs	30	(120)	543	-	453
Interest rate swap	360	-	-	(360)	-
Other	32	(23)	-	-	9
	1,008	119	543	(360)	1,310

NOTES TO THE FINANCIAL STATEMENTS

8. Income Taxes (cont.)

8.5 Deferred Tax Balances (cont.)

Deferred tax balances are presented in the statement of financial position as follows:

Consolidated	FY14 \$'000	FY13 \$'000
Deferred tax assets	1,542	1,310
	1,542	1,310

8.6 Tax Consolidation

Relevance Of Tax Consolidation To The Group

The Company and its wholly-owned Australian resident entities have formed a tax-consolidated group with effect from 1 July 2003 and are, therefore, taxed as a single entity from that date. The head entity within the tax-consolidated group is Retail Food Group Limited. Tax expense / income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group using the 'separate taxpayer within group' approach by reference to the carrying amounts in the separate financial statements of each entity and the tax values applying under tax consolidation. Current tax liabilities and assets and deferred tax assets arising from unused tax losses and relevant tax credits of the members of the tax-consolidated group are recognised by the Company, as head entity in the tax-consolidation group.

Due to the existence of a tax funding agreement between the entities in the tax-consolidated group, amounts are recognised as payable to or receivable by the Company and each member of the Group in relation to the tax contribution amounts paid or payable between the parent entity and the other members of the tax-consolidated group, in accordance with the arrangement.

Nature Of Tax Funding Arrangements And Tax Sharing Arrangements

Entities within the tax-consolidation group have entered into a tax funding agreement and a tax-sharing agreement with the head entity. Under the terms of the tax funding arrangement, Retail Food Group Limited and each of the entities in the tax-consolidated group have agreed to pay a tax equivalent payment to or from the head entity, based on the current tax liability or current tax asset of the entity.

The tax sharing agreement entered into between members of the tax-consolidated group provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations or if an entity should leave the tax-consolidated group. No amounts have been recognised in the financial statements in respect of this agreement as payment of any such amounts under the tax sharing agreement is considered remote.

9. Profit For The Year From Continuing Operations

Profit for the year from continuing operations has been arrived at after charging (crediting):

Consolidated	FY14 \$'000	FY13 \$'000
Cost of sales	29,387	22,773
Inventory write-down of inventory to net realisable value	-	90
Impairment of trade receivables	1,427	1,754
Depreciation of property, plant and equipment	1,472	910
Employee benefits expenses:		
Post-employment benefits (defined contribution plans)	2,906	2,183
Termination benefits	437	209
Other employee benefits (wages and salaries)	39,282	31,981
Total	42,625	34,373

NOTES TO THE FINANCIAL STATEMENTS

10. Earnings Per Share

Consolidated	FY14 Cents Per Share	FY13 Cents Per Share
Basic earnings per share		
From continuing operations	26.5	26.0
	26.5	26.0
Diluted earnings per share		
From continuing operations	26.5	25.9
	26.5	25.9

10.1 Basic Earnings Per Share

The earnings and weighted average number of ordinary shares used in the calculation of basic earnings per share are as follows:

Consolidated	FY14 \$'000	FY13 \$'000
Profit for the year	36,861	32,006
Earnings used in the calculation of basic EPS from continuing operations	36,861	32,006

Weighted average number of ordinary shares for the purpose of basic EPS

FY14 No. '000	FY13 No. '000
139,185	123,324

10.2 Diluted Earnings Per Share

The earnings and weighted average number of ordinary shares used in the calculation of diluted earnings per share are as follows:

Consolidated	FY14 \$'000	FY13 \$'000
Profit for the year	36,861	32,006
Earnings used in the calculation of diluted EPS from continuing operations	36,861	32,006

Weighted average number of ordinary shares for the purpose of basic EPS

Shares deemed to be issued for no consideration in respect of executive options

Weighted average number of ordinary shares for the purpose of diluted EPS

FY14 No.'000	FY13 No.'000
139,185	123,324
7	32
139,192	123,356

NOTES TO THE FINANCIAL STATEMENTS

11. Trade And Other Receivables

Consolidated	FY14 \$'000	FY13 \$'000
Current		
Trade receivables	18,433	16,118
Allowance for doubtful debts	(1,039)	(1,361)
	17,394	14,757
Accrued income	4,500	3,824
Sundry debtors	456	21
	22,350	18,602
Non Current		
Trade receivables	1,380	437
Sundry debtors	-	7
	1,380	444
	23,730	19,046

Trade receivables disclosed in this table are classified as loans and receivables and are therefore measured at amortised cost.

The average credit period on sales of goods and rendering of services is 30 days. No interest is charged. The Group has recognised an allowance for estimated irrecoverable trade receivable amounts arising from the past sale of goods and rendering of services, determined by reference to past default experience.

Trade receivables disclosed in this table include amounts (summarised in the following table) that are past due at the end of the reporting period but against which the Group has not recognised an allowance for doubtful receivables because there has not been a significant change in credit quality and the amounts are still considered recoverable. The Group holds collateral over the majority of these balances in the form of the franchised outlets.

11.1 Ageing Of Past Due But Not Impaired Receivables

Consolidated	FY14 \$'000	FY13 \$'000
31 – 60 days	3,636	1,235
61 – 90 days	1,694	617
91 + days	8,344	6,354
	13,674	8,206

11.2 Movement In The Allowance For Doubtful Debts

Consolidated	FY14 \$'000	FY13 \$'000
Balance at the beginning of the year	1,361	1,210
Impairment losses recognised on receivables	1,427	1,754
Amounts written off as uncollectable	(1,749)	(1,603)
Balance at the end of the year	1,039	1,361

In determining the recoverability of a trade receivable, the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period. The concentration of credit risk is limited due to the customer base being large and unrelated. Accordingly, the Directors consider that there is no further credit provision required in excess of the allowance for doubtful debts.

The allowance for doubtful debts includes individually impaired trade receivables amounting to \$1,039 thousand (FY13: \$1,361 thousand). The impairment recognised represents the difference between the carrying amount of these trade receivables and the present value of the estimated recoverable amount. The Group holds collateral over these balances in the form of the franchised outlets.

11. Trade And Other Receivables (cont.)

11.3 Ageing Of Impaired Trade Receivables

Consolidated	FY14 \$'000	FY13 \$'000
31 – 60 days	12	138
61 – 90 days	20	30
91 + days	1,007	1,193
	1,039	1,361

12. Other Financial Assets

Consolidated	FY14 \$'000	FY13 \$'000
Current		
Loans and receivables carried at amortised cost		
Vendor finance ⁽¹⁾	2,063	2,111
Amounts advanced to associated national marketing funds ⁽²⁾	4,139	3,575
Other	16	21
	6,218	5,707
Non Current		
Loans and receivables carried at amortised cost		
Vendor finance ⁽¹⁾	1,166	1,476
Amounts advanced to associated national marketing funds ⁽²⁾	16,523	5,489
	17,689	6,965
	23,907	12,672

(1) Vendor finance represents funding provided to franchisees for the purpose of acquiring a franchised outlet, and are primarily secured by the franchised outlet, including the business and shop fittings.

(2) Amounts advanced to associated national marketing funds represent funding of expenditure provided to certain marketing funds associated with the Group's eight Brand Systems.

13. Inventories

Consolidated	FY14 \$'000	FY13 \$'000
Stock held for wholesale supply	1,454	1,961
Equipment held for resale	306	10
Stores held for resale	8,332	3,209
	10,092	5,180

The cost of inventories recognised as an expense during the period in respect of continuing operations was \$29,387 thousand (FY13: \$22,773 thousand). Additionally, no amounts have been expensed in the year (FY13: \$90 thousand expensed) in respect of write-downs of stores held for resale to their assessed net realisable value.

NOTES TO THE FINANCIAL STATEMENTS

14. Other Assets

Consolidated	FY14 \$'000	FY13 \$'000
Current		
Prepayments	440	236
	440	236

15. Property, Plant And Equipment

Consolidated	Land & Buildings At Cost	Leasehold Improvements At Cost	Plant & Equipment At Cost	Motor Vehicles At Cost	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Gross carrying amount					
Balance as at 1 July 2012	4,261	251	7,767	291	12,570
Additions	5,464	1,017	4,576	66	11,123
Acquisition through business combinations	-	-	179	65	244
Disposals	-	-	-	(52)	(52)
Effect of movements in exchange rates	-	1	12	3	16
Balance as at 1 July 2013	9,725	1,269	12,534	373	23,901
Additions	381	16	11,436	106	11,939
Disposals	-	-	(80)	(79)	(159)
Reclassification to Inventories	-	-	(1,665)	-	(1,665)
Effect of movements in exchange rates	-	16	64	4	84
Balance as at 30 June 2014	10,106	1,301	22,289	404	34,100
Accumulated depreciation					
Balance as at 1 July 2012	(76)	(137)	(3,940)	(140)	(4,293)
Disposals	-	-	-	21	21
Depreciation expense	(79)	(32)	(753)	(46)	(910)
Balance as at 1 July 2013	(155)	(169)	(4,693)	(165)	(5,182)
Disposals	-	-	59	68	127
Reclassification to Inventories	-	-	140	-	140
Depreciation expense	(110)	(98)	(1,214)	(50)	(1,472)
Balance as at 30 June 2014	(265)	(267)	(5,708)	(147)	(6,387)
Net book value					
As at 30 June 2013	9,570	1,100	7,841	208	18,719
As at 30 June 2014	9,841	1,034	16,581	257	27,713

16. Intangible Assets

Consolidated	Goodwill	Indefinite Life		Finite Life	Total
		Brand Networks	Intellectual Property Rights	Other	
	\$'000	\$'000	\$'000	\$'000	\$'000
Gross carrying amount					
Balance as at 1 July 2012	27,993	215,013	5,233	231	248,470
Additions	-	300	104	-	404
Acquisitions through business combinations	2,300	46,446	-	-	48,746
Effect of foreign currency exchange differences	52	(226)	-	-	(174)
Balance as at 1 July 2013	30,345	261,533	5,337	231	297,446
Additions	-	1,413	-	283	1,696
Acquisitions through business combinations	-	-	-	-	-
Balance as at 30 June 2014	30,345	262,946	5,337	514	299,142
Accumulated amortisation					
Balance as at 1 July 2012	-	-	-	(21)	(21)
Balance as at 1 July 2013	-	-	-	(21)	(21)
Balance as at 30 June 2014	-	-	-	(21)	(21)
Net book value					
As at 30 June 2013	30,345	261,533	5,337	210	297,425
As at 30 June 2014	30,345	262,946	5,337	493	299,121

16.1 Determination As Indefinite Life

No amortisation is provided against the carrying value of franchise networks and intellectual property rights on the basis that these assets are considered to have an indefinite life.

Key factors taken into account in assessing the useful life of franchise networks and intellectual property rights were:

- these assets are all well established and have experienced strong sales and profit growth over time;
- none of the assets have a foreseeable limit to when they will stop generating net cash inflows to the Group in the future; and
- there are currently no legal, technical or commercial obsolescence factors applying to the assets or products to which they attach which indicate that the life should be considered limited.

Specifically, in respect of the intellectual property rights, the Group holds a significant number of registered trademarks for each franchise network. Since inception, all of the trademarks have demonstrated significant growth and this growth is forecast to continue. It is noted that the trademark registrations have a finite legal life, however, renewal of the registrations is simple, with little cost involved. Management oversees the registration of the trademarks, as well as the protection of these trademarks. The Group intends to renew all trademarks as they expire and has the infrastructure and allocated resources to ensure this renewal occurs.

Therefore, consistent with AASB 138 'Intangible Assets', the Group treats each of its franchise networks and intellectual property rights as having an indefinite life. All such assets are tested for impairment annually.

NOTES TO THE FINANCIAL STATEMENTS

16. Intangible Assets (cont.)

16.2 Allocation Of Goodwill To Cash-Generating Units

Goodwill has been allocated for impairment testing purposes to the following cash-generating units:

Goodwill Allocation	FY14 \$'000	FY13 \$'000
Donut King Brand System	246	246
Esquires Coffee Houses Brand System (including bb's Cafe)	62	62
Michel's Patisserie Brand System	23,438	23,438
Evolution Coffee Roasters	2,810	2,810
OSR Brand System (incorporating Pizza Capers & Crust)	3,789	3,789
	30,345	30,345

16.3 Allocation Of Indefinite Life Intangible Assets To Cash-Generating Units

Indefinite Life Intangibles Allocation	FY14 \$'000	FY13 \$'000
Donut King Brand System	38,476	38,440
Esquires Coffee Houses Brand System (including bb's Cafe)	14,551	14,551
Brumby's Bakery Brand System	56,533	56,533
Michel's Patisserie Brand System	82,200	82,200
OSR Brand System (incorporating Pizza Capers & Crust)	72,386	71,009
The Coffee Guy Brand System	4,137	4,137
	268,283	266,870

16.4 Assessments Of Cash-Generating Units

There are a total of seven CGU's in existence, with six CGU attributable to the operation of the Group's Brand Systems, and the seventh CGU attributable to the coffee roasting business.

The recoverable amounts of the CGU's are based primarily on a "value in use" calculation, which uses cash flow projections based on the financial budget approved by the Board for FY15 as the year one cash flow.

The key assumptions used in the value in use calculation for the various significant CGU's are budgeted system cash flows that are assumed to increase, driven by higher average weekly sales, increased market share, increased customer counts and new store commissioning's. The budgeted cash flows for Project Evolution are assumed to increase, driven by higher sales, increased market share and an increased customer list.

The cash flows in years two to five are based on the expected average percentage growth rate of 2.5% for the Donut King, bb's café, Brumby's Bakery and Michel's Patisserie CGU's, and 3% for the OSR, Coffee Guy and Evolution CGU's. The growth rates applied are based on management's estimate of forecast cash flow by Brand System/business after considering FY14 with the FY15 budget year. Management considers that the growth rates applied are reasonable.

A pre-tax discount rate of 16% has been used in preparing the "value in use" calculations. An indefinite terminal cash flow calculation has been applied for cash flows beyond year five, using the year five cash flow as a base. A growth rate of 2% for the Donut King, bb's café, Brumby's Bakery and Michel's Patisserie CGU's, and 2.5% for the OSR, Coffee Guy and Evolution CGU's has been used in determining the terminal value for each of the CGU's.

Management considers that any reasonable change in the key assumptions on which the recoverable amounts are based would not cause the system's carrying amount to exceed its recoverable amount.

NOTES TO THE FINANCIAL STATEMENTS

17. Assets Pledged As Security

In accordance with the security arrangements of liabilities, as disclosed in note 19 to the financial statements, all non-current assets of the Group, except goodwill and deferred taxes, have been pledged as security. The holder of the security does not have the right to sell or re-pledge the assets other than in an event of default.

18. Trade And Other Payables

Consolidated	FY14 \$'000	FY13 \$'000
Trade payables ⁽¹⁾	3,848	4,882
Accruals and other creditors	4,123	5,046
Goods and services tax (GST) payable	337	49
	8,308	9,977

(1) The average credit period on purchases is 30 days. The Group has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

19. Borrowings

Consolidated	FY14 \$'000	FY13 \$'000
Secured at amortised cost		
Non-current		
Bank loans	68,949	108,897
	68,949	108,897

The Bank loan facility is secured over the Group's consolidated assets. On 18 December 2013, the Group completed an amendment to the existing facility, effecting removal of an amortising repayment condition on borrowings above \$120 million. Subsequent to the amendment, the entire \$135 million facility is on interest only payment terms until maturity date, which has now been extended to March 2016. Details of the effective interest rate applicable to the bank loan are disclosed in note 32.

20. Provisions

Consolidated	FY14 \$'000	FY13 \$'000
Current		
Employee benefits ⁽¹⁾	1,785	1,486
Onerous leases and make-good ⁽²⁾	102	121
	1,887	1,607
Non-current		
Employee benefits ⁽¹⁾	78	373
	78	373
	1,965	1,980

(1) The provision for employee benefits represents annual leave entitlements and vested long service leave.

(2) The provision for onerous lease contracts represents the present value of future lease payments that the Group is presently obligated to make under non-cancellable onerous operating lease agreements, less revenue expected to be earned on the lease including estimated future sub-lease revenue, where applicable. The estimate may vary as a result of changes in the utilisation of the leased premises and sub-lease arrangements, where applicable. The onerous leases are expected to be exited by the Group within twelve months.

The provision for make-good is in respect of restoring retail sites to their original condition when the premises are vacated. Management has estimated the provision based on historical data in relation to stores on hand at the reporting date, the intention for closure, the estimated costs, as well as future trends that could differ from historical amounts. The make-good activities are expected to be completed by the Group within twelve months.

NOTES TO THE FINANCIAL STATEMENTS

20. Provisions (cont.)

Consolidated	Onerous Leases and Make-Good
	\$'000
Balance at 1 July 2013	121
Additional provisions recognised	102
Payments made	(121)
Balance at 30 June 2014	102

21. Other Liabilities

Consolidated	FY14 \$'000	FY13 \$'000
Current		
Retention bonds and deposits	1,552	920
Unearned income	484	587
Other (contingent consideration) ⁽¹⁾	1,797	2,000
	3,833	3,507
Non-current		
Other (contingent consideration) ⁽¹⁾	-	1,797
	-	1,797
	3,833	5,304

(1) Other liabilities represent the estimated fair value of the contingent consideration relating to the acquisition of Crust Gourmet Pizza Bar franchise system (see note 30.2). There has been no change in the fair value of the contingent consideration since the acquisition date.

22. Issued Capital

Consolidated	FY14 \$'000	FY13 \$'000
144,868,508 fully paid ordinary shares (FY13: 130,277,856)	221,703	160,469
	221,703	160,469

Changes to the then Corporations Law abolished the authorised capital and par value concept in relation to share capital from 1 July 1998. Therefore, the Company does not have a limited amount of authorised capital and issued shares do not have a par value.

NOTES TO THE FINANCIAL STATEMENTS

22. Issued Capital (cont.)

	FY14		FY13	
	No. '000	\$'000	No. '000	\$'000
Fully paid ordinary shares ⁽¹⁾				
Balance at beginning of period	130,278	160,469	108,423	99,876
Issue of ordinary shares ⁽²⁾	14,487	62,271	21,144	60,540
Share issue costs	-	(1,909)	-	(1,809)
Related income tax	-	573	-	543
Issue of shares under executive share option plan ³	103	251	711	1,002
Transfer from equity-settled employee benefits reserve	-	48	-	317
Balance at end of period	144,868	221,703	130,278	160,469

(1) Fully paid ordinary shares carry one vote per share and carry the right to dividends.

(2) During the period, a total of 14,487,318 ordinary shares were issued as follows:

- 12,325,582 shares issued on 7 November 2013 in respect of a capital raising from institutional and sophisticated investors;
- 1,238,210 shares issued on 19 December 2013 in respect of a Share Purchase Plan (SPP) offered to shareholders on the shareholder register as at 7 p.m. on 30 October 2013;
- 104,408 shares issued on 23 December 2013 to the Managing Director in respect of FY13 performance in accordance with the resolution approved by shareholders at the Company's Annual General Meeting held on 29 November 2013; and
- 819,118 shares issued on 9 April 2014 in respect of the Company's Dividend Reinvestment Plan, attributable to the payment of the interim dividend for the financial year ended 30 June 2014. The issue price of the shares was \$4.27 per share.

(3) During the period, a total of 103,334 shares were issued following the exercise of options.

22.1 Share Options Granted Under The Executive Share Option Plan

In accordance with the provisions of the executive share option plan, as at 30 June 2014, Directors, executives and senior employees have options over 10,000 ordinary shares which are all vested, in aggregate, expiring on 31 July 2014. As at 30 June 2013, Directors, executives and senior employees have options over 113,334 ordinary shares which are all vested, in aggregate, with 23,334 expiring on 31 July 2013, 80,000 expiring on 19 October 2013 and the remainder expiring on 31 July 2014.

Share options granted under the executive share option plan carry no rights to dividends and no voting rights. Further details of the executive share option plan are contained in note 33 to the financial statements.

23. Reserves

Consolidated	FY14 \$'000	FY13 \$'000
Equity-settled employee benefits reserve	14	62
Hedging reserve	354	(24)
	368	38

NOTES TO THE FINANCIAL STATEMENTS

23. Reserves (cont.)

Equity-settled employee benefits reserve	FY14 \$'000	FY13 \$'000
Balance at beginning of year	62	379
Transfer to share capital	(48)	(317)
Balance at end of year	14	62

The equity-settled employee benefits reserve arises on the grant of share options to Directors, executives and senior executive management in accordance with the provisions of RFG's Executive Share Option Plan (ESOP). Amounts are transferred out of the reserve and into issued capital when the options are exercised. Further information about share-based payments to employees is set out in note 33.

Hedging reserve	FY14 \$'000	FY13 \$'000
Balance at beginning of year	(24)	(693)
Gain / (loss) recognised on:		
Changes in fair value of cash flow hedges (interest rate swaps)	-	1,211
Net investment hedge	378	(182)
Income tax related to amounts recognised in equity	-	(360)
Balance at end of year	354	(24)

The hedging reserve represents the cumulative portion of gains and losses on hedging instruments deemed effective in cash flow hedges, and foreign exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (net investment in the foreign operation or net investment hedge).

The cumulative deferred gain or loss on the hedging instrument is reclassified to profit or loss only when the hedged transaction affects the profit or loss, or is included as a basis adjustment to the non-financial hedged item, consistent with the relevant accounting policies, as set out in notes 2(e) and 2(i).

24. Retained Earnings

Consolidated	FY14 \$'000	FY13 \$'000
Balance at beginning of year	79,952	70,120
Net profit attributable to members of the parent entity	36,861	32,006
Dividends provided for or paid	(28,841)	(22,174)
Balance at end of year	87,972	79,952

NOTES TO THE FINANCIAL STATEMENTS

25. Dividends

Company	FY14		FY13	
	Cents Per Share	Total \$'000	Cents Per Share	Total \$'000
Recognised amounts				
Fully paid ordinary shares				
Final dividend – fully franked at 30% tax rate ⁽¹⁾	10.250	13,356	9.000	9,802
Interim dividend – fully franked at 30% tax rate ⁽²⁾	10.750	15,485	9.500	12,372
	21.000	28,841	18.500	22,174
Unrecognised amounts				
Fully paid ordinary shares				
Final dividend – fully franked at 30% tax rate ⁽³⁾	11.250	16,299	10.250	13,356

- (1) In respect of the financial year ended 30 June 2013, as detailed in the Directors' Report for that financial year, a final dividend of 10.25 cents per share, based on 130,301,190 shares on issue at 13 September 2013, franked to 100% at 30% corporate income tax rate, was paid on 11 October 2013. The final dividend was approved by the Directors following the conclusion of the 30 June 2013 financial year and, therefore, was not provided for in the Company's financial report. It was resolved that the FY13 final dividend would not constitute an eligible dividend for the purpose of the Company's dividend reinvestment plan.
- (2) In respect of profits of the financial year ended 30 June 2014, an interim dividend of 10.75 cents per share, based on 144,049,390 shares on issue at 21 March 2014, franked to 100% at 30% corporate income tax rate, was paid on 9 April 2014. The interim dividend was approved by the Directors on 21 February 2014 and it was resolved that the interim dividend would constitute an eligible dividend for the purposes of the Company's dividend reinvestment plan. The issue price of the shares was \$4.27 per share.
- (3) In respect of profits of the financial year ended 30 June 2014, a final dividend of 11.25 cents per share, based on 144,878,508 shares on issue at 28 August 2014, franked to 100% at 30% corporate income tax rate, will be paid on 10 October 2014. The final dividend was approved by the Directors on 28 August 2014 and, therefore, was not provided for in the Company's financial report. It was resolved that the FY14 final dividend will constitute an eligible dividend for the purpose of the Company's dividend reinvestment plan.

Company	FY14 \$'000	FY13 \$'000
Adjusted franking account balance	39,406	36,298

26. Contingent Liabilities

Consolidated	FY14 \$'000	FY13 \$'000
Contingent liabilities		
Financial guarantees ⁽¹⁾	814	814
Rental guarantees ⁽²⁾	1,660	1,162
	2,474	1,976

- (1) During FY08, RFGA Management Pty Ltd, a subsidiary of Retail Food Group Limited, guaranteed the repayment of borrowings in the amount of \$814 thousand made by the Australia and New Zealand Banking Group (the ANZ Bank) to certain franchisees. The guarantees had been given as security in respect of loans made by the ANZ Bank to enable certain franchisees to commission their outlets. Each guarantee is expected to be extinguished without cost to the Group in future financial periods.
- (2) The Group, through various subsidiaries, is guarantor to a number of leases occupied and licensed to franchisees. No liabilities have been recognised as part of these rental guarantees.

NOTES TO THE FINANCIAL STATEMENTS

26. Contingent Liabilities (cont.)

26.1 Other - Franchisee Disputation

The Group is currently in dispute with certain franchisees over minor matters. No liability has been recognised in relation to these matters as the Directors are confident that these matters will be successfully resolved.

27. Leases

27.1 Leasing Arrangements

Operating leases relate to property leases (company stores and office premises) with lease terms of mainly five years, motor vehicle leases with lease terms of three years and office equipment leases with lease terms between two and four years. The Group does not have an option to purchase the leased asset at the expiry of the lease period.

27.2 Amounts recognised in profit or loss

Consolidated	FY14 \$'000	FY13 \$'000
Lease expense	5,378	4,794
	5,378	4,794

27.3 Future minimum lease payments

Consolidated	FY14 \$'000	FY13 \$'000
Less than one year	4,366	3,846
Between one and five years	10,071	8,305
More than five years	648	288
	15,085	12,439

27.4 Liabilities Recognised In Respect Of Non-cancellable Operating Leases

Consolidated	FY14 \$'000	FY13 \$'000
Onerous leases and make-good (note 20)	102	121
	102	121

28. Commitments For Expenditure

Consolidated	FY14 \$'000	FY13 \$'000
Plant and equipment	7,121	837
Inventories	2,382	-
	9,503	837

NOTES TO THE FINANCIAL STATEMENTS

29. Subsidiaries

Significant subsidiaries of the Group, which are those subsidiaries with contribution to the Group's net profit or net assets, are as follows:

Name Of Entity	Country Of Incorporation	Ownership Interest	
		FY14 (%)	FY13 (%)
Parent entity			
Retail Food Group Limited ⁽¹⁾	Australia		
Subsidiaries			
bb's Café System Pty Ltd ⁽²⁾	Australia	100	100
BDP Franchise Pty Ltd ⁽²⁾	Australia	100	100
BDP System Pty Ltd ⁽²⁾	Australia	100	100
Booming Pty Ltd ⁽²⁾	Australia	100	100
Brumby's Bakeries Corporate Retail Division Pty Ltd ⁽²⁾	Australia	100	100
Brumby's Bakeries Holdings Pty Ltd ⁽²⁾	Australia	100	100
Brumby's Bakeries Pty Ltd ⁽²⁾	Australia	100	100
Brumby's Bakeries System Pty Ltd ⁽²⁾	Australia	100	100
Caffe Coffee Pty Ltd ⁽²⁾	Australia	100	100
Capercorp Pty Ltd ⁽²⁾	Australia	100	100
Capers Construction Pty Ltd ⁽²⁾	Australia	100	100
Capers Gourmet Kitchen Pty Ltd ⁽²⁾	Australia	100	100
CGP Systems Pty Ltd ⁽²⁾	Australia	100	100
Coffee Houses CRD Pty Ltd ⁽²⁾	Australia	100	100
Coleville Enterprises Pty Ltd ⁽²⁾	Australia	100	100
Crust Franchise Pty Ltd ⁽²⁾	Australia	100	100
DCM System Pty Ltd ⁽²⁾	Australia	100	100
DK China Pty Ltd ⁽²⁾	Australia	100	100
Donquay Pty Ltd ⁽²⁾	Australia	100	100
Donut King Corporate Retail Division Pty Ltd ⁽²⁾	Australia	100	100
Donut King Franchise Pty Ltd ⁽²⁾	Australia	100	100
Donut King System Pty Ltd ⁽²⁾	Australia	100	100
Esquires Coffee Houses System Pty Ltd ⁽²⁾	Australia	100	100
Freezer Rental Pty Ltd ⁽²⁾	Australia	100	-
Hot Dog Construction Zone (Aust) Pty Ltd ⁽²⁾	Australia	100	100
International Franchisor Pty Ltd ⁽²⁾	Australia	100	100
Jonamill Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie (SA) Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie (VQ) Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie (VOL) Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie (WA) Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie Corporate Retail Division Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie Management Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie Operations Pty Ltd ⁽²⁾	Australia	100	100
Michel's Patisserie System Pty Ltd ⁽²⁾	Australia	100	100

NOTES TO THE FINANCIAL STATEMENTS

29. Subsidiaries (cont.)

Name Of Entity	Country Of Incorporation	Ownership Interest	
		FY14 (%)	FY13 (%)
Patisserie Delights Pty Ltd ⁽²⁾	Australia	100	100
Pizza Capers Franchise Pty Ltd (formally PCGK Holdings Pty Ltd) ⁽²⁾	Australia	100	100
Pizza Corporate Retail Division Pty Ltd ⁽²⁾	Australia	100	100
Regional Franchising Systems Pty Ltd ⁽²⁾	Australia	100	100
RFG Finance Pty Ltd ⁽²⁾	Australia	100	100
RFGA Equitech Pty Ltd (formerly RFGA CMF Pty Ltd) ⁽²⁾	Australia	100	100
RFGA Holdings (Aust) Pty Ltd ⁽²⁾	Australia	100	100
RFGA Holdings Pty Ltd ⁽²⁾	Australia	100	100
RFGA Management Pty Ltd ⁽²⁾	Australia	100	100
Systems Franchisor Pty Ltd ⁽²⁾	Australia	100	100
TCG Iprop Pty Ltd ⁽²⁾	Australia	100	100
The Michel's Group Australia Pty Ltd ⁽²⁾	Australia	100	100
bb's New Zealand Limited	New Zealand	100	100
Brumby's Bakeries System (NZ) Limited	New Zealand	100	100
Caffe Coffee (NZ) Limited	New Zealand	100	100
CGP (NZ) Limited	New Zealand	100	-
Donut King (NZ) Limited	New Zealand	100	100
ECH System (NZ) Limited	New Zealand	100	100
HDCZ (NZ) Limited	New Zealand	100	100
Michel's Patisserie Systems (NZ) Limited	New Zealand	100	100
RFG (NZ) Holdings Limited	New Zealand	100	100
RFG (NZ) Limited	New Zealand	100	100
TCG Franchising Limited	New Zealand	100	100

(1) Retail Food Group Limited is the head entity within the tax consolidated group.

(2) These companies are members of the tax consolidated group.

NOTES TO THE FINANCIAL STATEMENTS

30. Acquisitions

30.1 FY14 Acquisitions

There were no acquisitions during the financial year ended 30 June 2014.

30.2 FY13 Acquisitions

Name Of Businesses Acquired	Principal Activity	Date Of Acquisition	Total Cost Of Acquisition \$'000	Cash Cost Of Acquisition \$'000	Non-Cash Cost Of Acquisition \$'000
<i>Acquisition Of Businesses:</i>					
Crust Gourmet Pizza Bar ('Crust')	Owner and franchisor of the Crust franchise system	19 October 2012	44,797	34,000	10,797
The Coffee Guy Group ('TCGG')	Owner and franchisor of mobile and portable coffee franchise system	19 November 2012	4,193	4,193	-
Total Consideration:			48,990	38,193	10,797

Crust Gourmet Pizza Bar

On 23 August 2012, the Group announced its entry into a conditional Sale & Purchase Agreement (SPA), subject to normal contractual terms and finalisation of due diligence enquiry, by which the business and intellectual property assets of the Crust Gourmet Pizza Bar ('Crust') brand system would be acquired.

On 19 October 2012, the Group completed the acquisition of Crust for the following consideration:

- \$25 million on settlement in the form of \$22 million cash and the issue of RFG ordinary shares to the value of \$3 million;
- \$16 million in December 2012 in the form of \$12 million cash and the issue of RFG ordinary shares to the value of \$4 million; and
- an earn out payable up to a maximum value of \$4 million, contingent upon Crust achieving future earnings performance targets.

Consideration Transferred	FY13 \$'000
Cash	34,000
RFG Ordinary Shares	7,000
Contingent consideration	3,797
Total	44,797

The transaction was accounted for using the acquisition method of accounting. The net assets acquired in the business combination, and the goodwill arising, were as follows:

Net Assets Acquired	Book Value	Fair Value Adjustment	Fair Value On Acquisition
	\$'000	\$'000	\$'000
Non-current assets			
Property, plant & equipment	501	(313)	188
Intangible Asset (franchise system)	76	42,233	42,309
	577	41,920	42,497
Goodwill on acquisition of business			2,300
			44,797

NOTES TO THE FINANCIAL STATEMENTS

30. Acquisitions (cont.)

30.2 FY13 Acquisitions (cont.)

Crust Gourmet Pizza Bar (cont.)

Net Cash Flow On Acquisition	\$'000
Total purchase consideration	44,797
Less: non-cash consideration	(10,797)
Consideration paid in cash	34,000
Less: cash and cash equivalent balances acquired	-
	34,000

The Coffee Guy Group

On 5 November 2012, the Group announced its entry into a conditional Sale & Purchase Agreement (SPA), to acquire the business and intellectual property assets of the New Zealand domiciled The Coffee Guy Group ('TCGG').

On 19 November 2012, the Group completed the acquisition of TCGG for a cash consideration of \$4.2 million.

Consideration Transferred	FY13 \$'000
Cash	4,193
Contingent consideration	-
Total	4,193

The transaction was accounted for using the acquisition method of accounting. The net assets acquired in the business combination, and the goodwill arising, were as follows:

Net Assets Acquired	Book Value	Fair Value Adjustment	Fair Value On Acquisition
	\$'000	\$'000	\$'000
Non-current assets			
Property, plant & equipment	56	-	56
Intangible Asset (franchise system)	-	4,137	4,137
	56	4,137	4,193
Goodwill on acquisition of business			-
Acquisition price			4,193

Net Cash Flow On Acquisition	\$'000
Total purchase consideration	4,193
Less: non-cash consideration	-
Consideration paid in cash	4,193
Less: cash and cash equivalent balances acquired	-
	4,193

31. Cash And Cash Equivalents

31.1 Reconciliation Of Cash And Cash Equivalents

For the purposes of the statement of cash flows, cash and cash equivalents includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Cash and cash equivalents at the end of the reporting period as shown in the statement of cash flows can be reconciled to the related items in the statement of financial positions as follows:

Consolidated	FY14 \$'000	FY13 \$'000
Cash and bank balances	11,559	16,822
	<u>11,559</u>	<u>16,822</u>

31.2 Financing Facilities

The Group has access to financing facilities at reporting date, as set out in the following table. The Group expects to meet its other obligations from operating cash flows and proceeds of maturing financial assets.

Consolidated	FY14 \$'000	FY13 \$'000
Secured bank loan facility:		
amount used (before deducting debt issue costs)	69,000	109,000
amount unused	66,000	26,000
	<u>135,000</u>	<u>135,000</u>
Secured ancillary bank facilities (guarantees):		
amount used	1,660	1,162
amount unused	1,340	338
	<u>3,000</u>	<u>1,500</u>
Secured ancillary bank facilities (asset finance):		
amount used	33	144
amount unused	967	856
	<u>1,000</u>	<u>1,000</u>

NOTES TO THE FINANCIAL STATEMENTS

31. Cash And Cash Equivalents (cont.)

31.3 Reconciliation Of Profit For The Period To Net Cash Flows From Operating Activities

Consolidated	FY14 \$'000	FY13 \$'000
Profit for the year	36,861	32,006
Depreciation of non-current assets	1,472	910
Interest income received and receivable	(289)	(330)
Amortisation of borrowing costs	67	83
Hedge ineffectiveness on cash flow hedges	-	11
Effect of concessions received in relation to research & development	(5)	(21)
Increase / (decrease) in current tax liability	212	(111)
Increase / (decrease) in deferred tax balances	341	(119)
Movements in working capital:		
Trade and other receivables	(4,684)	(2,424)
Inventories	177	(1,526)
Other assets	(3,053)	(1,203)
Trade and other payables	(1,669)	3,605
Provisions	(15)	111
Other liabilities	529	125
Net cash generated by operating activities	29,944	31,117

32. Financial Instruments

32.1 Capital Risk Management

The Group manages its capital to ensure that entities in the Group will be able to continue as going concerns, while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The Group's overall strategy remains unchanged from FY13.

The capital structure of the Group consists of net debt (borrowings disclosed in note 19, offset by cash and cash equivalents) and equity of the Group (comprising issued capital, reserves and retained earnings, as disclosed in notes 22, 23 and 24).

The Group is not subject to any externally imposed capital requirements.

Operating cash flows are used to maintain and expand the Group's assets, as well as to make the routine outflows of tax, dividends and repayment of debt. The Group's policy is to borrow centrally; using a variety of capital market issues and borrowing facilities, to meet anticipated funding requirements.

32.2 Gearing Ratio

The Group's Board and management review the capital structure on an annual basis. As a part of this review, the Board and management consider the cost of capital and the risks associated with each class of capital. The Group has a target gearing ratio of 40 - 60% as the proportion of net debt to equity. Based on recommendations of management to the Board, the Group will continue to balance its overall capital structure through the payment of dividends, and new share issues, as well as the issue of new debt or the redemption of existing debt.

The gearing ratio of 18.5% at the end of the reporting period is lower than the target gearing ratio range, attributable to the capital raising initiatives undertaken during the reporting period as described in Note 22.

The gearing ratio at the end of the reporting period is presented in the following table:

32. Financial Instruments (cont.)

32.2 Gearing Ratio (cont.)

Consolidated	FY14 \$'000	FY13 \$'000
Debt ⁽¹⁾	68,949	108,897
Cash and bank balances	(11,559)	(16,822)
Net debt	57,390	92,075
Equity ⁽²⁾	310,043	240,459
Gearing ratio ⁽³⁾	18.5%	38.3%

(1) Debt is defined as long and short term borrowings, net of deferred borrowing costs (excluding derivatives and financial guarantee contracts), as described in note 19.

(2) Equity includes all capital and reserves of the Group that are managed as capital.

(3) The Group's gearing ratio for covenant reporting under the senior debt facility with the National Australia Bank (net debt/net debt + equity) was 16.6% (FY13: 29.6%).

32.3 Significant Accounting Policies

Details of the significant accounting policies and methods adopted (including criteria for recognition, the bases of measurement, and the bases for recognition of income and expenses) for each class of financial asset, financial liability and equity instrument are disclosed in note 2.

32.4 Categories Of Financial Instruments

Consolidated	FY14 \$'000	FY13 \$'000
Financial assets		
Loans and receivables		
Trade and other receivables	23,730	19,046
Loans and receivables	23,907	12,672
Cash and cash equivalents	11,559	16,822
Financial liabilities		
Trade payables	3,848	4,882
Other payables	4,460	5,095
Retention bonds and deposits	1,552	920
Contingent Consideration	1,797	3,797
Bank loan (at amortised cost)	68,949	108,897

32.5 Financial Risk Management Objectives

The Group's finance department co-ordinates access to domestic and international financial markets, monitors and manages the financial risks relating to the operations of the Group in line with the Group's policies. These risks include market risk (including currency risk, fair value interest rate risk and price risk), credit risk, liquidity risk and cash flow interest rate risk.

The Group seeks to minimise the effects of these risks by using derivative financial instruments to hedge risk exposures. The use of financial derivatives is governed by the Group's policies approved by the Board, which provide written principles on foreign exchange risk, interest rate risk, credit risk, the use of derivatives and non-derivative financial instruments, and the investment of excess liquidity. Compliance with policies and exposure limits is reviewed by the Chief Financial Officer and the Board. The Group does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

The Group's senior executive management reports to the Board on a monthly basis in relation to the risks and policies implemented to mitigate risk exposure.

NOTES TO THE FINANCIAL STATEMENTS

32. Financial Instruments (cont.)

32.6 Market Risk

The Group's activities expose it primarily to the financial risk of changes in interest rates (refer note 32.7). The Group enters into a variety of derivative financial instruments to manage its exposure to interest rate risk, including interest rate swaps, to mitigate the risk of rising interest rates.

The Group has minor financial risk to changes in foreign exchange rates in respect of the operations in New Zealand and China, however, these risks are considered to be insignificant given the small size of the operations in those countries.

At a Group level, market risk exposures are measured using sensitivity analysis.

32.7 Interest Rate Risk Management

The Group is exposed to interest rate risk as it borrows funds at variable (floating) interest rates. During the year, the Group held fixed rate bank bills to manage interest rate exposure. Hedging activities are evaluated regularly to align with interest rate views and defined risk appetite; ensuring optimal hedging strategies are applied, by either positioning the balance sheet or protecting interest rate expense through different interest rate cycles.

Interest Rate Sensitivity Analysis

The following sensitivity analysis has been determined based on the exposure to interest rates for both derivative and non-derivative instruments at the end of the reporting period. For floating rate liabilities, the analysis is prepared assuming the amount of the liability outstanding at the end of the reporting period was outstanding for the whole year. A 100 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the possible change in interest rates.

If interest rates had been 100 basis points higher/lower and all other variables were held constant, the Group's net profit would decrease by \$230 thousand (FY13: \$191 thousand) and increase by \$230 thousand (FY13: \$191 thousand), which is mainly attributable to the Group's exposure to interest rates on its variable rate borrowings.

The Group's sensitivity to interest rates has increased during the current period attributable to the proportion of variable rate debt as a percentage of total debt.

32.8 Credit Risk Management

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a measure of mitigating the risk of financial loss from defaults. Credit exposure is reviewed continually.

Trade receivables consist of a large number of unrelated customers. Ongoing credit evaluation is performed on the financial conditions of accounts receivable and, where appropriate, additional collateral is obtained for balances identified as "at risk". Often this collateral is in the form of franchised outlets.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit ratings, assigned by international credit rating agencies.

Except as detailed in the following table, the carrying amount of financial assets recognised in the financial statements, which is net of any allowances for losses, represents the Group's maximum exposure to credit risk without taking account of the value of any collateral obtained:

Financial assets and other credit exposures	FY14 \$'000	FY13 \$'000
Contingent liabilities		
Financial guarantees	814	814
Rental guarantees	1,660	1,162
	2,474	1,976

32.9 Liquidity Risk Management

Ultimate responsibility for liquidity risk management rests with the Board, which has established an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate cash reserves, banking facilities and undrawn borrowing facilities, by continuously monitoring forecast and actual cash flows, and matching the maturity profiles of financial assets and liabilities. Note 31.2 sets out details of additional undrawn facilities that the Group has at its disposal to further reduce liquidity risk.

32. Financial Instruments (cont.)

32.9 Liquidity Risk Management (cont.)

Liquidity And Interest Rate Risk Tables

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The information has been presented based on the undiscounted cash flows of financial liabilities, using the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows. To the extent that interest cash flows are at floating rate, the undiscounted amount is derived from forward interest rate curves at the end of the reporting period. The contractual maturity is based on the earliest date on which the Group may be required to pay.

Consolidated	Weighted Average Effective Interest Rate	Less Than 1 Year	1 – 5 Years	Total
	%	\$'000	\$'000	\$'000
FY14				
Trade payables	-	3,848	-	3,848
Other payables	-	4,460	-	4,460
Retention bonds and deposits	-	1,552	-	1,552
Bank loan	4.8	3,330	71,481	74,811
Contingent consideration	-	2,000	-	2,000
Rental guarantee contracts	-	1,660	-	1,660
Financial guarantee contracts	-	814	-	814
		17,664	71,481	89,145
FY13				
Trade payables	-	4,882	-	4,882
Other payables	-	5,095	-	5,095
Retention bonds and deposits	-	920	-	920
Bank loan	5.4	6,351	110,925	117,276
Contingent consideration	-	2,000	2,000	4,000
Rental guarantee contracts	-	1,162	-	1,162
Financial guarantee contracts	-	814	-	814
		21,224	112,925	134,149

The maximum amount the Group could be forced to settle under the rental and financial guarantee contracts, if the fully guaranteed amount is claimed by the counterparty to the guarantee, is \$2,474 thousand (FY13: \$1,976 thousand). At the end of the reporting period, it was not considered probable that the counterparties to the rental or financial guarantee contracts will claim under those contracts.

NOTES TO THE FINANCIAL STATEMENTS

32. Financial Instruments (cont.)

32.9 Liquidity Risk Management (cont.)

The following table details the Group's expected maturity for its non-derivative financial assets. The information has been presented based on the undiscounted contractual maturities of the financial assets, including interest that will be earned on those assets. The inclusion of information on non-derivative financial assets is necessary in order to understand the Group's liquidity risk management, as the liquidity is managed on a net asset and liability basis.

Consolidated	Weighted Average Effective Interest Rate	Less Than 1 Year	1 – 5 Years	Total
	%	\$'000	\$'000	\$'000
FY14				
Cash and cash equivalents	-	11,559	-	11,559
Loans and receivables	-	28,568	19,069	47,637
		40,127	19,069	59,196
FY13				
Cash and cash equivalents	-	16,822	-	16,822
Loans and receivables	-	24,309	7,409	31,718
		41,131	7,409	48,540

The Group has access to financing facilities, as described in note 31.2, of which \$68,307 thousand was unused at the end of the reporting period (FY13: \$27,194 thousand). The Group expects to meet its other obligations from operating cash flows and proceeds of maturing financial assets.

32.10 Fair Value Of Financial Instruments

The fair values of derivative instruments are determined as the estimated amount that the Group and the Company would receive or pay to terminate the interest rate swap at the end of the reporting period, taking into account the current interest rate.

The Directors consider that the carrying amount of financial assets and financial liabilities recorded in the financial statements approximate to their fair values.

Financial instruments that are measured subsequent to initial recognition at fair value are grouped into Levels 1 to 3, based on the degree to which the fair value is observable. The different levels have been identified as follows:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

As at 30 June 2014, the Group has contingent consideration which is classified as a level 3 financial instrument. There are no level 1 or level 2 financial instruments. As at 30 June 2013, the Group had contingent consideration which was classified as a level 3 financial instrument. There were no level 1 or level 2 financial instruments.

33. Share-based Payments

33.1 Executive Share Option Plan

The Group has an ownership-based compensation scheme for Directors, executives and senior employees. In accordance with the provisions of RFG's Executive Share Option Plan (ESOP), Directors, executives and senior employees may be granted options to purchase parcels of ordinary shares on terms resolved upon by the Board. Certain Directors and employees have also been granted options pursuant to the terms of formal Option Deeds which are outside the scope of, but substantially in accordance with, the terms of the ESOP.

Each share option granted converts into one ordinary share of Retail Food Group Limited on exercise. No amounts are paid or payable by the recipient on grant of the option. The options carry neither rights to dividends nor voting rights. Options may be exercised at any time from the date of vesting to the date of their expiry.

33. Share-based Payments (cont.)

33.1 Executive Share Option Plan (cont.)

The following share-based payment arrangements were in existence during the current and prior reporting periods:

Option Series	Number	Grant Date	Expiry Date	Vesting Date	Exercise Price	Grant Date Fair Value
Tier 1C	640,002	01/08/06	31/07/12	01/08/09	\$1.00	\$0.1849
Tier 2B	150,730	01/08/07	31/07/12	01/08/09	\$1.15	\$0.5918
Tier 2C	150,740	01/08/07	31/07/13	01/08/10	\$1.15	\$0.5927
Tier 3A	283,339	01/08/08	31/07/12	01/08/09	\$1.32	\$0.2768
Tier 3B	123,333	01/08/08	31/07/13	01/08/10	\$1.32	\$0.3068
Tier 3C	123,334	01/08/08	31/07/14	01/08/11	\$1.32	\$0.3250
Tier 8	100,000	01/12/10	30/11/12	01/12/10	\$1.50	\$1.0779
Tier 9	260,000	16/11/10	19/10/13	20/10/11	\$2.78	\$0.4661

33.2 Fair Value Of Share Options Granted In The Year

No share options were granted during the financial year (FY13: nil). Options were priced using the Black-Scholes model. Where relevant, the expected life used in the model has been adjusted based on management's best estimate for the effects of non-transferability, exercise restrictions and behavioural considerations. Expected volatility is based on the historical share price volatility for a period consistent with the option life. To allow for the effects of early exercise, it was assumed that executives and senior employees would exercise the options at the mid-point of the expiry period (i.e. mid-point between the grant date and the expiry date).

Inputs	Grant date share price	Exercise price	Expected volatility	Option life	Dividend yield	Risk-free interest rate
Tier 1C	\$0.84	\$1.00	45.00%	4.5 yrs	6.50%	5.17%
Tier 2B	\$1.65	\$1.15	45.00%	3.5 yrs	6.50%	6.39%
Tier 2C	\$1.65	\$1.15	45.00%	4.5 yrs	6.50%	6.39%
Tier 3A	\$1.28	\$1.32	44.00%	2.5 yrs	6.50%	6.03%
Tier 3B	\$1.28	\$1.32	44.00%	3.5 yrs	6.50%	6.03%
Tier 3C	\$1.28	\$1.32	44.00%	4.5 yrs	6.50%	6.03%
Tier 8	\$2.60	\$1.50	42.00%	1.0 yrs	5.00%	4.75%
Tier 9	\$2.57	\$2.78	42.00%	1.93 yrs	5.06%	5.07%

NOTES TO THE FINANCIAL STATEMENTS

33. Share-based Payments (cont.)

33.3 Movements In Share Options During The Financial Year

The following table reconciles the outstanding share options granted under the ESOP at the beginning and the end of the financial year:

Item	FY14		FY13	
	Number Of Options	Weighted Average Exercise Price	Number Of Options	Weighted Average Exercise Price
Balance at beginning of the financial year	113,334	\$2.35	844,167	\$1.57
Granted during the financial year	-	-	-	-
Forfeited during the financial year	-	-	(20,000)	\$2.78
Exercised during the financial year	(103,334)	\$2.43	(710,833)	\$1.41
Cancelled during the financial year	-	-	-	-
Balance at end of the financial year	10,000	\$1.32	113,334	\$2.35
Exercisable at end of the financial year	10,000	\$1.32	113,334	\$2.35

33.4 Share Options Exercised During The Financial Year

The following share options were exercised during the financial year:

FY14 – Option Series	Number Exercised	Exercise Date	Share Price At Exercise Date
Tier 2C – Issued 1 August 2007	13,334	05/07/13	\$4.30
Tier 3B – Issued 1 August 2008	10,000	05/07/13	\$4.30
Tier 9 – Issued 16 November 2010	45,000	15/10/13	\$4.35
	35,000	21/10/13	\$4.42
Total	103,334		

NOTES TO THE FINANCIAL STATEMENTS

33. Share-based Payments (cont.)

33.4 Share Options Exercised During The Financial Year (cont.)

FY13 – Option Series	Number Exercised	Exercise Date	Share Price At Exercise Date
Tier 1C – Issued 1 August 2006	203,334	11/07/2012	\$2.70
Tier 2B – Issued 1 August 2007	66,665	11/07/2012	\$2.70
Tier 2C – Issued 1 August 2007	13,334	16/01/2013	\$3.26
	13,333	15/03/2013	\$3.70
	26,667	18/03/2013	\$3.59
Tier 3A – Issued 1 August 2008	107,500	11/07/2012	\$2.70
Tier 3B – Issued 1 August 2008	10,000	16/01/2013	\$3.26
	10,000	15/03/2013	\$3.70
	20,000	18/03/2013	\$3.59
Tier 3C – Issued 1 August 2008	10,000	11/07/2012	\$2.70
	10,000	16/01/2013	\$3.26
	10,000	15/03/2013	\$3.70
	20,000	18/03/2013	\$3.59
Tier 8 – Issued 1 December 2010	100,000	11/07/2012	\$2.70
Tier 9 – Issued 16 November 2010	20,000	06/03/2013	\$3.68
	20,000	18/03/2013	\$3.59
	50,000	21/05/2013	\$4.20
Total	710,833		

33.5 Share Options Outstanding At The End Of The Financial Year

The following share options were outstanding at the end of the financial year:

Options Series	FY14		FY13	
	Number Outstanding	Remaining Life (in days)	Number Outstanding	Remaining Life (in days)
Tier 2C	-	-	13,334	31
Tier 3B	-	-	10,000	31
Tier 3C	10,000	31	10,000	396
Tier 9	-	-	80,000	110
Total	10,000		113,334	

NOTES TO THE FINANCIAL STATEMENTS

34. Key Management Personnel Compensation

The aggregate compensation made to key management personnel of the Group is set out in the following table:

Consolidated	FY14 \$	FY13 \$
Short-term employee benefits	2,150,196	2,619,905
Post-employment benefits	121,203	117,132
Other Long-term benefits	450,000	-
	2,721,399	2,737,037

Detailed remuneration disclosures are provided in the "Remuneration Report", contained in the Directors' Report.

35. Related Party Transactions

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed in the following sections:

35.1 Equity Interests In Related Parties

Equity Interests In Subsidiaries

Details of the percentage of ordinary shares held in subsidiaries are disclosed in note 29 to the financial statements.

Equity Interests In Associates And Joint Ventures

There are no equity interests in associates or joint ventures.

Equity Interests In Other Related Parties

There are no equity interests in other related parties.

35.2 Transactions With Key Management Personnel

Key Management Personnel Compensation

Details of key management personnel compensation are disclosed in note 34 to the financial statements.

Loans To Key Management Personnel

There were no loans outstanding at the end of the financial year (FY13: \$nil) to key management personnel or their related parties.

35. Related Party Transactions (cont.)

35.2 Transactions With Key Management Personnel (cont.)

Other Transactions With Key Management Personnel Of The Group

Profit for the year includes the following items of revenue and expense that resulted from transactions, other than compensation, loans or equity holdings, with key management personnel or their related entities:

Consolidated	FY14 \$	FY13 \$
Consolidated revenue includes the following amounts arising from transactions with key management personnel of the Group and their related parties:		
Franchise revenue	35,625	14,693
	35,625	14,693
Consolidated profit includes the following expenses arising from transactions with key management personnel of the Group or their related parties:		
Rental expense	22,079	26,495
Consulting services	144,287	25,502
	166,366	51,997

The following transactions are made on arm's length terms within the meaning of Section 210 of the Corporations Act.

The Group utilised a storage / archive facility that is owned by the Cranot Superannuation Fund. The Cranot Superannuation Fund is a related party of Mr Anthony (Tony) Alford and Mr Gary Alford. A total of \$22,079, excluding Goods and Services Tax (GST), was paid or payable during the year (FY13: \$26,495 excluding GST).

The Group engaged the services of Brands R People 2 Pty Ltd, a related party of Ms Jessica Buchanan, during the year, to provide marketing consulting services to the Group. Amounts were billed to the Group based on normal market rates for such services and were due and payable under normal payment terms. A total of \$50,400, excluding GST, was paid or payable to Brands R People 2 Pty Ltd during the year (FY13: \$7,040 excluding GST).

The Group engaged the services of Consumerology Pty Ltd, a related party of Ms Jessica Buchanan, during the year, to provide marketing consulting services to the Group. Amounts were billed to the Group based on normal market rates for such services and were due and payable under normal payment terms. A total of \$93,886, excluding GST, was paid or payable to Consumerology Pty Ltd during the year (FY13: \$nil).

Harbour Town Investments Pty Ltd, a related party of Mr Anthony (Tony) Alford owned and operated one Donut King outlet during the year. Included in revenue for the year is an amount of \$35,625 (excluding GST) earned by the Group in respect of royalties and product sales to this store (FY13: \$nil). As at 30 June 2014, trading debts of \$706 were outstanding (FY13: \$nil).

In the prior year, Holiday Loaf Pty Ltd was a related party of former executive, Mr. Gavin Nixon. Holiday Loaf Pty Ltd owned and operated one Brumby's Bakery outlet from which the Group earned franchise revenue.

NOTES TO THE FINANCIAL STATEMENTS

36. Remuneration Of Auditors

Consolidated	FY14 \$	FY13 \$
Audit Services		
<i>Auditors of the parent entity</i>		
Audit of the financial report	195,870	194,770
Review of the half-year financial report	44,900	43,600
	240,770	238,370
<i>Other Auditors</i>		
Audit of the financial statements	18,988	16,010
	259,758	254,380
Other Services		
<i>Auditors of the parent entity</i>		
Other services	-	13,133
	-	13,133

The auditor of Retail Food Group Limited is Deloitte Touche Tohmatsu.

37. Events After The Reporting Period

There has not been any matter or circumstance occurring, other than that referred to in this Annual Report, that has arisen since the end of the year, that has significantly affected, or, in the reasonable opinion of the Directors, may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the group in future financial periods, other than the following items:

Final Dividend

On 28 August 2014, the Board of Directors declared a final dividend for the financial year ended 30 June 2014, as set out in the "Dividends" section of this financial report.

Acquisitions

Acquisition of Café 2U

On 28 August 2014, the Group announced its entry into a Sale & Purchase Agreement (SPA), subject to normal contractual terms, by which the acquisition of 100% of the issued share capital of Café 2U International Pty Ltd (and associated entities) for cash consideration of circa \$15 million.

Café 2U International Pty Ltd is the owner and franchisor of the Cafe2U Brand System consisting of circa 236 mobile coffee vans. Settlement is scheduled to be completed in September 2014, with control of the business and intellectual property transferring to the Group at that time.

Acquisition of La Porchetta

On 28 August 2014, the Group announced its entry into a conditional Sale & Purchase Agreement (SPA), subject to normal contractual terms and finalisation of due diligence enquiry to its satisfaction, by which the acquisition of 100% of the issued share capital of La Porchetta Holdings Pty Ltd (and associated entities) for cash consideration of circa \$16.3 million.

La Porchetta Holdings Pty Ltd is the owner and franchisor of the La Porchetta Brand System comprising circa 70 casual dining restaurants. Settlement is scheduled to be completed in October 2014, with control of the business and intellectual property transferring to the Group at that time.

38. Parent Entity Disclosures

The parent entity in the Group is Retail Food Group Limited.

38.1 Financial Position

Parent Entity	FY14 \$'000	FY13 \$'000
Assets		
Current assets	14,157	20,155
Non-current assets	321,889	282,546
Total assets	336,046	302,701
Liabilities		
Current liabilities	5,014	471
Non-current liabilities	68,949	108,897
Total liabilities	73,963	109,368
Equity		
Issued capital	221,703	159,925
Retained earnings	40,367	33,346
Reserves		
Equity-settled employee benefits	13	62
Total equity	262,083	193,333

38.2 Financial Performance

Parent Entity	FY14 \$'000	FY13 \$'000
Profit for the year	35,863	29,808
Other comprehensive income	-	851
Total comprehensive income	35,863	30,659

38.3 Other Commitments

The parent entity has no contingent liabilities or expenditure commitments as at 30 June 2014 (FY13: nil).

ADDITIONAL STOCK EXCHANGE INFORMATION

AS AT 19 AUGUST 2014

Number Of Holders Of Equity Securities as at 19 August 2014

Ordinary Share Capital

- 144,878,508 fully paid ordinary shares are held by 5,370 individual shareholders.

All issued ordinary shares carry one vote per share.

Distribution Of Holders Of Equity Securities

	Total Holders Fully Paid Ordinary Shares	Fully Paid Ordinary Shares	% Issued Capital	Total Holders Options	Options
1 – 1,000	1,850	901,894	0.6%	-	-
1,001 – 5,000	2,390	6,281,650	4.3%	-	-
5,001 – 10,000	601	4,441,223	3.1%	-	-
10,001 – 100,000	465	10,647,173	7.4%	-	-
100,001 and over	64	122,606,568	84.6%	-	-
	5,370	144,878,508	100.0%	-	-

Substantial Shareholders

Ordinary Shareholders	Fully Paid		Partly Paid	
	Number	Percentage	Number	Percentage
Mr Anthony (Tony) Alford	22,957,004	15.8%	-	-
Mawer Investment Management Limited	16,964,742	11.7%	-	-
Thorney Holdings Pty Ltd / Tiga Trading Pty Ltd	9,000,000	6.2%	-	-

ADDITIONAL STOCK EXCHANGE INFORMATION

AS AT 19 AUGUST 2014

Twenty Largest Holders Of Quoted Equity Instruments

Ordinary Shareholders	Fully Paid		Partly Paid	
	Number	Percentage	Number	Percentage
1. HSBC Custody Nominees	35,116,060	24.2%	-	-
2. JP Morgan Nominees Australia	20,325,848	14.0%	-	-
3. Citicorp Nominees Pty Ltd	16,545,156	11.4%	-	-
4. CGFH C2 Pty Ltd	9,009,431	6.2%	-	-
5. Alford's Holdings (Old) Pty Ltd	6,635,831	4.6%	-	-
6. National Nominees Limited	6,573,267	4.5%	-	-
7. Anttra Pty Ltd	2,737,239	1.9%	-	-
8. Brecot Pty Ltd	2,520,632	1.7%	-	-
9. Brecot No 1 Pty Ltd	2,241,989	1.6%	-	-
10. BNP Paribas Noms Pty Ltd	1,540,076	1.1%	-	-
11. AMA Holdings (Old) Pty Ltd	1,243,257	0.9%	-	-
12. UBS Nominees Pty Ltd	1,115,855	0.8%	-	-
13. RBC Investor Services Australia Nominees Pty Ltd	1,068,752	0.7%	-	-
14. AMP Life Limited	1,064,081	0.7%	-	-
15. C G F H Holdings Pty Ltd	999,991	0.7%	-	-
16. WSS Holdings (Aust) Pty Ltd	890,827	0.6%	-	-
17. Risby Investments Pty Ltd	882,008	0.6%	-	-
18. Alicia Jayne Atkinson	864,441	0.6%	-	-
19. Bexlie Holdings (Old) Pty Ltd	735,887	0.5%	-	-
20. CSF Investments (Old) Pty Ltd	697,613	0.5%	-	-
Total	112,808,241	77.8%	-	-

Company Secretary	Registered Office	Principal Administration Office	Share Registry
Mr Anthony Mark Connors RFG House 1 Olympic Circuit Southport QLD 4215	RFG House 1 Olympic Circuit Southport QLD 4215	RFG House 1 Olympic Circuit Southport QLD 4215	Computershare Investor Services 117 Victoria Street West End QLD 4000

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