

Dame Jenny Shipley, Chairman

[Slide 1: Title – Annual Shareholder Meeting]

Kia ora koutou katao. Haere mai ke tenei hui motouhake

Good afternoon ladies and gentlemen. My name is Jenny Shipley and I am the Chairman of Genesis Energy.

On behalf of your Directors, the Chief Executive, and Executive Management and all of the Genesis Energy team here today... a very warm welcome to this Annual Shareholder Meeting and a special welcome to those shareholders following this meeting online from our webcast.

Before we proceed any further, Health and Safety is a priority for Genesis Energy, so in the unlikely event of an emergency during the meeting we want to ensure everyone's safety. If you hear the emergency alarm, please make your way through one of the three exits closest to you. There is one through the main entry/exit doors at the back of the room, one to the left of the stage [Dame Jenny's right] and one to the far right by the catering area [Dame Jenny's left]. There is a ramp to the left of the main exit/entry point, to help people with disabilities to exit with ease. The assembly point during an emergency, is the lawn area in front of the Ellerslie Stand. Lastly, if anyone is feeling unwell or requires assistance, please approach one of our team.

I am pleased to confirm that we have a quorum and therefore declare the 2014 Annual Shareholder Meeting of Genesis Energy Limited open.

This is our first shareholders' meeting, with you, our new shareholders, following the Company's listing on the NZX and ASX on 17 April this year.

For the Genesis Energy Board and the Genesis Energy team, this is a proud and important occasion. We are delighted to be able to talk directly with a large number of shareholders and share with you our confidence in this Company.

[Slide 2: Title – Your Board]

I am pleased to introduce to you the Genesis Energy Board – your Directors.

You will see we have a wealth of experience in the composition of the Board, across a range of listed companies, along with extensive commercial, professional and public-sector experience.

[Camera on Joanna Perry]

Our Deputy Chair Joanna Perry is a Chartered Accountant and a professional director. Joanna joined the Board of Genesis Energy in May 2007 making her the longest serving Board Director. Joanna was appointed Deputy Chair in May 2009.

Her current directorships include the TradeMe Group, Kiwi Income Property Trust, Partners Life and The Co-operative Bank. Joanna chairs our Audit and Risk Committee and very ably chaired the Due Diligence committee during the recent IPO.

[Cameral on John Dell]

John Dell was appointed to the Genesis Energy Board in May 2010. John was previously Chief Executive Officer of Tenon Limited and Chief Financial Officer of Air New Zealand.

He is currently a professional company director and is a director of Perpetual Capital Management and EGS Investments.

[Camera on John Leuchars]

John Leuchars joined the Genesis Energy Board in July 2012 and has had a long career as a consulting engineer. He was previously managing director of Connell Wagner NZ Limited, now Aurecon.

John is also a professional director and is currently a director of KiwiRail Holdings.

[Camera on Graeme Milne]

Graeme Milne was appointed as director of the Board in May 2009. Graeme is a professional director and is Chairman of Synlait Milk Limited and New Zealand Pharmaceuticals Limited.

Graeme previously had a variety of senior executive roles with New Zealand dairy exporters, and is past Chairman of the Waikato District Health Board.

Graeme retires by rotation today but is standing for re-election.

[Camera on Rukumoana Schaafhausen]

Rukumoana Schaafhausen joined the Genesis Energy Board in May 2010. Ruku has practised as a lawyer for a number of years and serves as a director on a number of boards including Regional Facilities Auckland Limited and Waikato-Tainui Te Kauhanganui Incorporated.

Rukumoana is of Waikato-Tainui descent.

[Camera on Mark Cross]

Mark Cross joined the Genesis Energy Board in June of this year. Mark has extensive financial markets experience both as a professional director and consultant and from a career as an investment banker. Mark is currently Chairman of MFL Mutual Fund Limited and is a director of Milford Asset Management Limited.

Mark, having been appointed to the Board during the year, is required to retire at this meeting and is now seeking election.

[Camera on Doug McKay]

Doug McKay also joined the Genesis Energy Board in June this year. Doug is an experienced commercial executive and director. Doug began his career with Procter and Gamble and has been chief executive at a number of significant New Zealand companies. Doug is also a director with IAG, the Bank of New Zealand and Ryman Healthcare, amongst others.

Doug, having been appointed to the Board during the year, is required to retire at this meeting but is seeking election.

[Camera on Andrew Clements]

Andrew Clements was appointed to the Genesis Energy Board in July 2012. Andrew brought a considerable amount of governance, financial and general management expertise to the Board. Andrew retires as a director of Genesis Energy today and is not standing for re-election.

We have been very pleased to have Andrew on the Board with us for the last two years during which time he has made a great contribution to the work of the Board including being a member of the IPO Due Diligence Committee and the Chair of the Human Resources and Remuneration Committee.

[Camera on Dame Jenny]

Finally I was appointed to the Genesis Energy Board as Chairman in November 2009. In the 90s I was deeply involved in the splitting up of ECNZ and the establishment of the energy market. In recent years I have chaired or served as a Director on a number of companies and organisations here in NZ and off shore. I Chair China Construction Bank (New Zealand) Limited having served on the CCB parent Company for 6 years which is listed on the Shanghai and HK exchanges.

The Board is joined on the stage by our Chief Executive, Albert Brantley, our Chief Financial Officer, Andrew Donaldson, and our Company Secretary and General Counsel, Maureen Shaddick. Members of the Executive team are with us along with our auditor Deloitte on behalf of the Auditor General.

[Slide 3: Title – Agenda]

The Notice of Meeting was dispatched to all shareholders and to the Company's Auditor on the 10th of October.

I'd now like to take you through the agenda of the meeting.

In a moment, we are going to show you a very brief video of the Company highlights of the year.

As your Chairman I will then provide an overview of the Company's performance and then our CEO Albert Brantley will take you through our financial and business performance for the year ended 30 June 2014.

We'll then take your questions concerning the Company and its performance.

After questions we'll move to the formal business of the meeting. We have five Resolutions to consider and vote on.

I will outline the process for the discussion and voting on the Resolutions at that point in the agenda.

At the conclusion of the meeting you are invited to join your Directors and Management team for afternoon tea and further conversation.

We also have some of our Customer Experience team from Genesis Energy here with us, who can answer any questions you may have about your energy supply for your home or business.

If you are not yet a customer, we have a special Shareholder's Joining Offer available today. Or if you are watching the webcast the Shareholder Offer is available by calling our customer contact centre on 0800 300 400 and quoting your CSN number.

Ladies and Gentlemen, it is now my pleasure to present you with an overview of the Company's performance. You may recall during the IPO process Genesis Energy Board and Management made a commitment to relate to our shareholder in a clear and concise way. Our IPO investment statement had a Genesis Energy "at a glance" as well as a substantive description of the Company. Let me present our past year's results and the key milestones achieved at a glance before Albert and I discuss the business performance of the Company over the past year.

[Slide 4: Title – Your Company]

You have received the Annual Report and Financial Statements for the year ended 30 June 2014 either by post or electronically, depending on your choice. There are further copies available in the room here today.

This is our first Annual Shareholder Meeting as a listed company

The success of Genesis Energy is built on three key premises. These are:

- Genesis Energy's position as New Zealand's largest retailer of electricity and gas,
- our diverse and flexible electricity generation fleet and the diversification in operations
- and our earnings from the Kupe oil and gas field.

The development and success of our strategy has and will continue to be driven by our focused Chief Executive and Senior Management team working closely with the Board of Directors.

Over recent years we have created a better balanced asset portfolio that is fully optimised to support a customer-focused retailer with our two strong brands – Genesis Energy and Energy Online.

Our retail brands supply electricity, natural gas and bottled LPG to around one in four New Zealand homes and businesses.

We are a national supplier of energy in every key regional market, which has enabled us to establish the Company as New Zealand's largest energy retailer.

In the past decade the Company has invested close to two billion dollars:

- in new high efficiency generation at Huntly,
- in developing the Kupe Oil and Gas Field
- and in acquiring the Tekapo Hydro Scheme in the South Island, creating geographic diversity.

These investments have enabled the Company to build a resilient and competitive energy business that is able to withstand the ups and downs of wholesale electricity prices which is a feature of the New Zealand electricity sector.

[Slide 5: Title – Highlights]

2014 was a milestone year for Genesis Energy with its dual listing on the New Zealand and Australian stock exchanges on the 17th of April.

That was the culmination of a lot of hard work by the Board and Management of Genesis Energy and Treasury teams, along with our advisors.

We were delighted to welcome 68,000 new investors on the first day of trading, which was the third highest number of shareholders for any company in New Zealand.

The Board believes we have a very good ownership mix – with a diverse share register of small and large investors.

We are supported by major New Zealand financial institutions. Much of their investment is on behalf of New Zealanders in Kiwisaver and other superannuation funds they manage.

We are also supported by a number of lwi investment funds and offshore investors.

The Crown has the cornerstone investment of around 52 per cent.

There were of course many highlights other than the IPO.

1. During the year the Company continued its relentless focus on delivering for our customers focusing on keeping it simple and competing aggressively in a rapidly changing and highly competitive market.
2. Genesis Energy also completed work on remediation of the Tekapo Canal which was one of the largest infrastructure projects in the country in 2014.

3. This work was completed ahead of schedule and under budget. Further, this was achieved with no lost time injuries or major incidents recorded a fact which we are very proud of.
4. At the end of December 2013 a second 250 megawatt Rankine unit at Huntly was put into long term storage in response to the evolving energy market.
5. At the same time, we made a decision to decommission the first Rankine unit which we had stored at the end of 2012.
6. As a consequence of these decisions we moved to restructure our coal supply agreements to better align with our projected use of the remaining Rankine units at the Huntly site.
7. The Company was pleased to announce other important business developments including a new contract to supply Contact Energy with 27 petajoules of gas over the next six years which is helping to reduce the excess gas in our fuel book.
8. Further, since the end of the financial year we have signed a new four year Swaption agreement with Meridian Energy which provides them with more flexible dry year cover.

Ladies and Gentlemen, as a result of our scale, flexibility, diversity and focus during the year the Company delivered key financial metrics that were in line with, or better than the prospective financial information that was contained in our listing prospectus

Our operating earnings or EBITDAF of \$307.9 million was 1% ahead of the PFI forecast of \$305.2 million, while net profit after tax of \$49.2 million was 18% higher than the PFI.

[Slide 6: Title – Meeting the Challenges]

In many ways the past financial year has provided a test for the Company and proved its resilience to a wide variety of market conditions in both our generation and retail segments.

Intense retail competition across New Zealand, from both large and niche providers, is the new norm in the energy retail sector.

While our overall customers numbers declined slightly we saw a 100% increase in earnings from our Customer Experience business activity.

An abundance of water in hydro storage lakes combined with flat domestic demand due to warmer weather impacted our ability to utilise our thermal generation at Huntly. This resulted in reduced revenue and earnings from this part of our operations. However, we are pleased to report that we were able to rely on increased performance from other parts of our portfolio of assets to make up the difference.

[Slide 7: Title – Progress]

Since the end of the financial year I am proud to say that Genesis Energy, from the Board through to the wider business, continues to be committed to improving its Health and Safety record and achieving a zero harm work place.

This is a key priority for the Board and Management team and I'm pleased to say we have achieved some great results and we expect this to continue.

At the Annual Results briefings in August we discussed our concern with the relatively high numbers of customers switching away to our competitors and said we had strategies in place to address that issue.

By focusing on retaining and acquiring new customers we have achieved a turnaround in customer movement.

From a relatively high switching rate earlier this year, in September we were back in black with considerably lower churn rate than the industry average.

To maintain that momentum is not a simple task but the Company remains focused on delivering to customers.

While part of this turnaround can be attributed to our sponsorship of the popular TV programme, My Kitchen Rules, and its associated new customer offer, the arrival in early August of our new General Manager Retail, David Goadby, kick-started an intense review of business processes, sales activity and marketing campaigns. Immediate gains were made with this focus.

Turning now to dividends...

We are pleased to have paid our first dividend as a listed company on October 17.

As previously announced, the Board declared a total dividend for 2014 of 13 cents per share. This was just ahead of the dividend forecast in the IPO documents and corresponds to a gross dividend yield of 9.9% and a net yield of 7.2%.

Despite the anticipated continuation of the heightened retail competition and elevated hydro storage in the near term, Genesis Energy's Board and Executive remain confident in our ability to deliver on our IPO forecasts of a consistent and reliable return in the 2015 financial year.

Given the Company's portfolio of diverse assets and its ability to manage volatility in the energy markets, we are maintaining our IPO forecast of EBITDAF of \$363 million and, subject to hydrology and fair value movements, we expect to meet or better our net profit after tax forecast of \$95 million.

More guidance on the forecast annual result will be provided at the Half Year results in February.

As a result we expect to deliver a 16 cents per share dividend in 2015.

As you can see it has been an interesting and a busy year for the Board and the Executive team. It is now my pleasure to pass over to Albert Brantley our CEO to talk you through some of those operational highlights of the Company.

End of the Chairman's Address

GENESIS ENERGY

Annual Shareholders' Meeting
28 October 2014



YOUR BOARD



A wide range of professional and commercial experience

- Dame Jenny Shipley, Chairman, DNZM
- Joanna Perry, Deputy Chairman, MNZM
- John Dell
- John Leuchars
- Graeme Milne, ONZM
- Rukumoana Schaafhausen
- Mark Cross
- Doug McKay
- Andrew Clements

THE AGENDA

- Introduction
- Chairman's Overview of Results for FY2014
- Chief Executive's Report
- Questions
- Resolutions and Voting
- Afternoon Tea

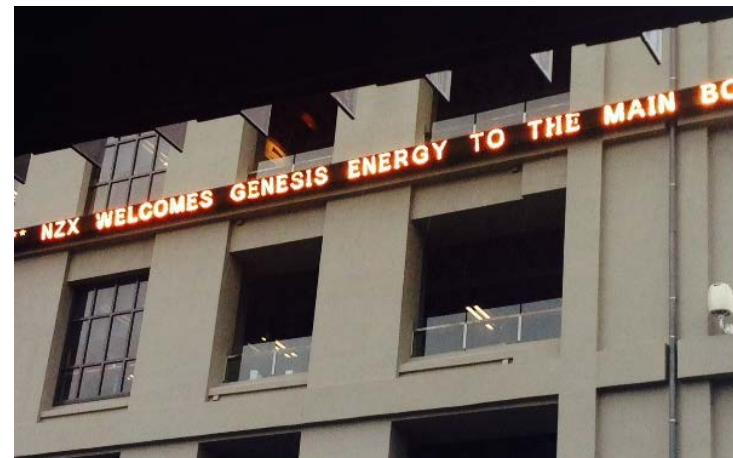


YOUR COMPANY

- 1 NEW ZEALAND'S LARGEST RETAILER OF ELECTRICITY AND GAS
- 2 DIVERSE AND FLEXIBLE ELECTRICITY GENERATION
- 3 OIL AND GAS DIVERSIFICATION



HIGHLIGHTS



Listed on the NZX and ASX on 17 April 2014

- Welcomed 68,000 new investors on first day of trading
- Delivered great service to our customers, both large and small
- Completed major remediation work on Tekapo Canal
- Placed a second coal/gas unit at Huntly into storage
- Sold 27PJ of gas over six years to Contact Energy and agreed a hedge with Meridian Energy

Delivered

- Operating earnings of \$307m ahead of IPO forecast
- NPAT of \$49m ahead of IPO forecast

MEETING THE CHALLENGES

The Company demonstrated its resilience to market challenges

- Abundance of water in hydro schemes
- Warmer weather
- Addition of new renewables
- Reduced thermal generation
- Increasing retail competition
- Lower customer demand



PROGRESS



Successfully pursuing a strategy of diversification and customer focus

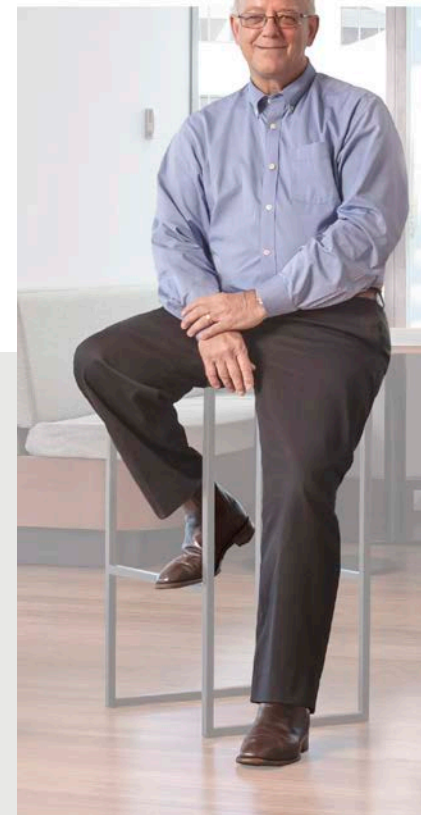
- Outstanding improvements in Health and Safety performance
- Focus on delivering simplified customer service and competitive products
- Identified opportunities to continually improve performance

Delivering consistent returns

- Final dividend of 6.6cps versus PFI forecast of 6.4cps
- Total dividend of 13cps was 2% ahead of PFI
- Corresponds to a gross dividend yield of 9.9% and net dividend yield of 7.2%

2014 HIGHLIGHTS

Albert Brantley
Chief Executive



YOUR EXECUTIVE TEAM

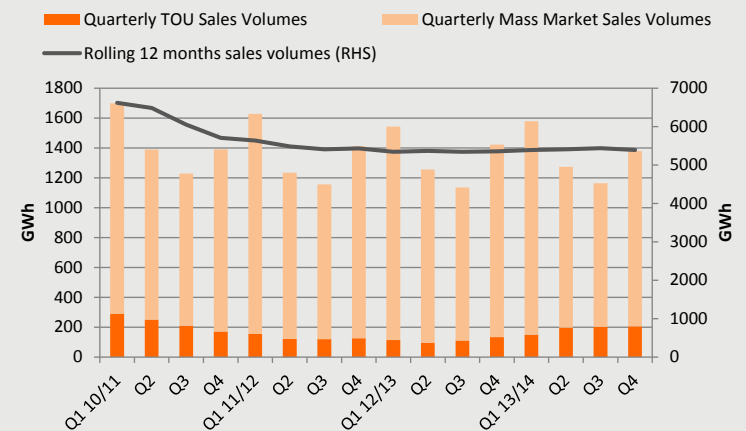


ELECTRICITY CUSTOMERS

- Genesis Energy maintains its position as New Zealand's largest electricity retailer
- Total electricity customers of 523,278 at 30 June 2014
- Market share reduced to 26.1% of ICPs reflecting:
 - Increased switching rates
 - Heightened competition from smaller niche retailers
- Despite lower customer numbers, total retail electricity sales volumes 1% higher in FY2014
- Focused on retaining and gaining valuable customers while leveraging the momentum in the Time of Use market



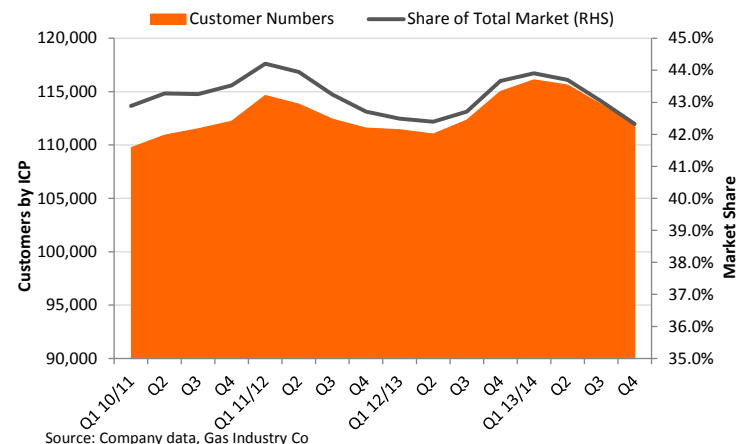
Electricity Sales Volumes (GWh)



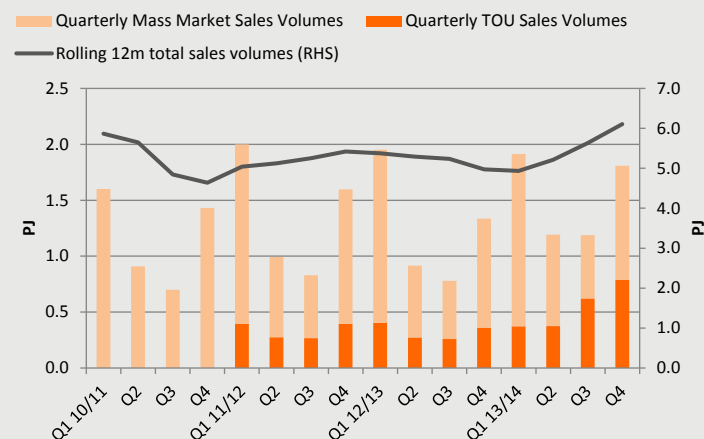
GAS CUSTOMERS

- 42% share of the market by ICPs, but 3,037 fewer customers than a year ago reflecting:
 - Competitive retail gas market
 - New entrants
- Total retail gas sales volumes up 23% in FY2014
 - Increased Time of Use volumes including “All of Government” contract
- 11,803 LPG customers, up 22% on FY2013
 - Continues to be demand for bottled LPG
 - Able to take advantage of LPG offtake volumes from Kupe

Natural Gas Customers and Market Share



Retail Gas Sales Volumes (PJ)



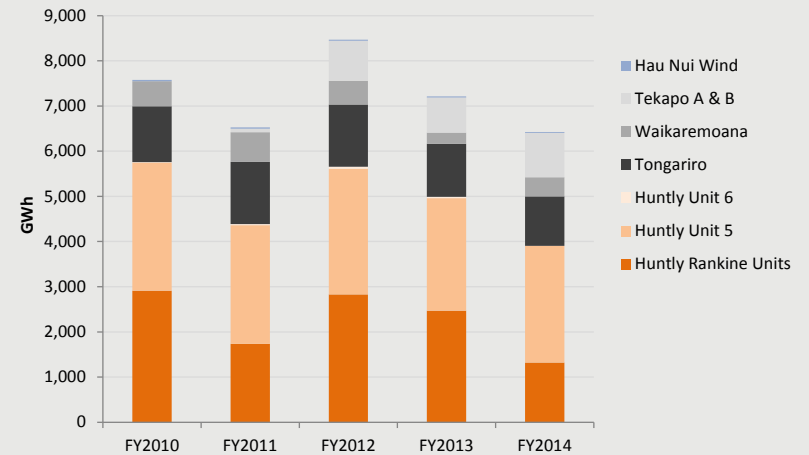
GENERATION PERFORMANCE



Total Generation down 11% vs FY2013 to 6,427 GWh, 4% lower than PFI as a result of:

- A wetter end to the year resulting in reduced opportunity to run thermal fleet
- Reduction in GWh from Huntly Rankine Units due to long term storage of second Unit plus lower peaking requirement
- Hydro generation up 13% versus FY2013 due to shorter outage of Tekapo A and B for canal remediation
- Customer demand continues to be broadly met by generation from Huntly Unit 5 plus hydro stations

Annual Generation Profile

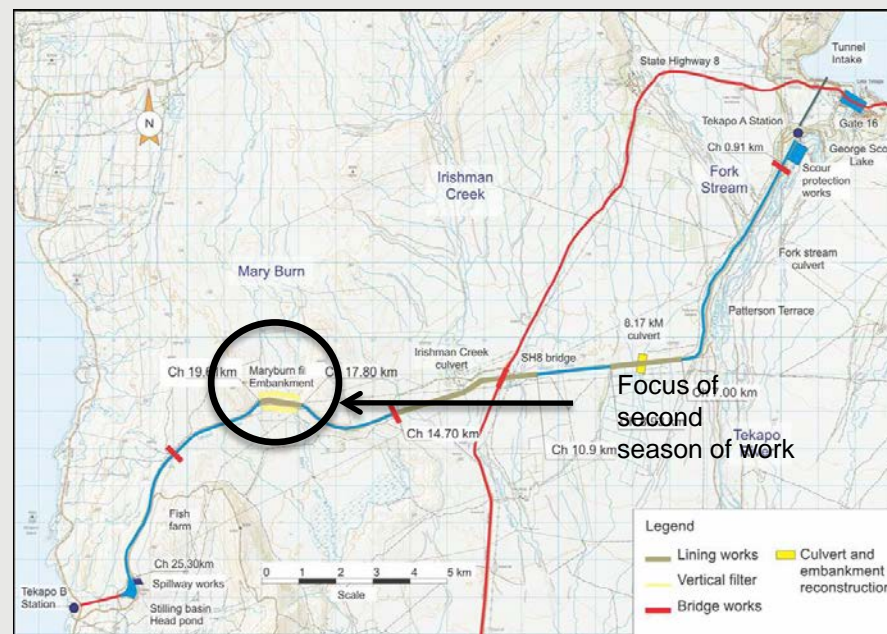


TEKAPO CANAL



Work on the remediation of Tekapo Canal concluded in FY2014

- No lost time injuries over 224,000 man hours of work, over two seasons
- Estimated \$11.5m impact on FY2014 EBITDAF
- Total capital expenditure of \$136m
- Below \$145m to \$155m budget



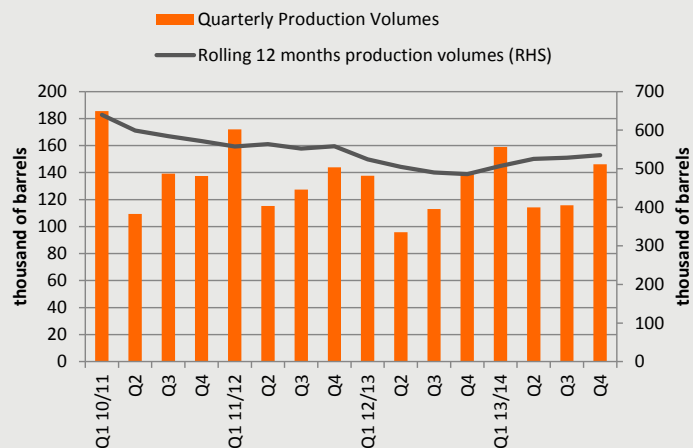
KUPE

Kupe continues to be a consistent source of earnings

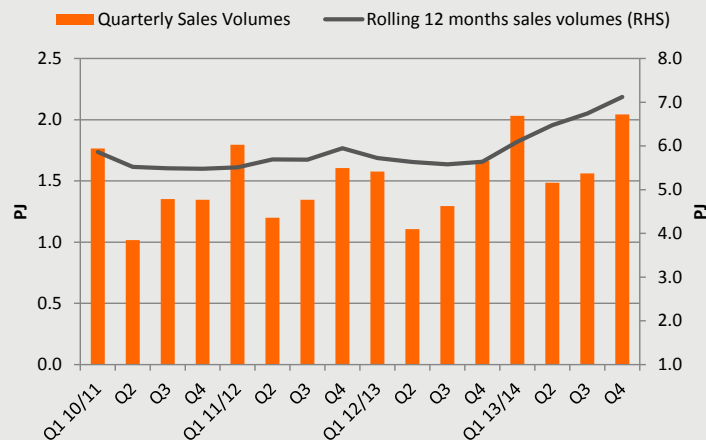
- Natural gas, oil and LPG volumes all up on FY2013 and compared to PFI, reflecting:
 - Higher export oil prices
 - Opportunities to accelerate gas offtake



Kupe Oil Production Volumes (kbbl)



Kupe Gas Sales Volumes (PJ)



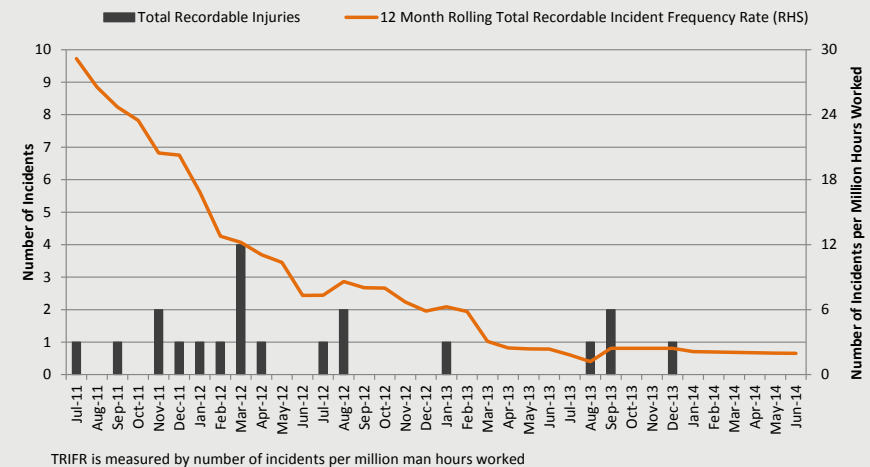
HEALTH AND SAFETY



The safety of our employees and workplace remains a priority

- Genesis Energy is committed to a zero harm work environment
- Only 2 lost time incidents in FY2014 and no serious incidents
- Genesis Energy recent winner of Excellence in Health and Safety award at Deloitte Energy Excellence Awards

Genesis Energy Safety Statistics



OUR PEOPLE AND OUR COMMUNITIES



Community investment is aligned to our business activity

- Strong relationship with iwi in each generation community
- Premier programme – Schoolgen – grows to 66 schools
- Whio Forever partnership with Department of Conservation
- Foundation for Youth Development getting good results

Our people

- Close to 40% of our people participate in the Employee Share Programme

RESULTS SUMMARY

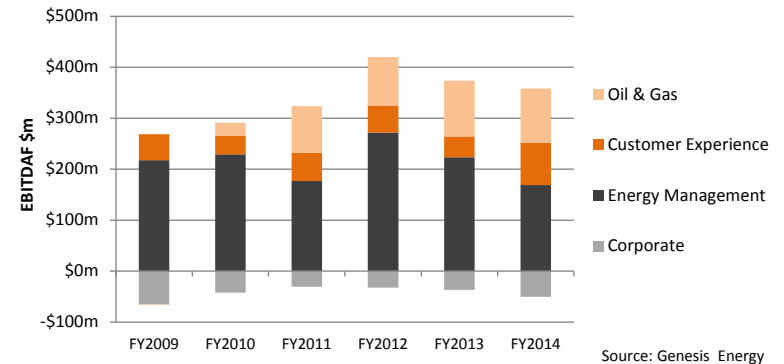
EBITDAF, NPAT, free cash flow (FCF), dividends and net debt were all better than the PFI

- EBITDAF of \$307.8m down 9% on FY2013
 - But 1% ahead of PFI
- NPAT of \$49.2m was down 53% on FY2013
 - But 18% higher than PFI



EBITDAF SEGMENTAL DETAIL

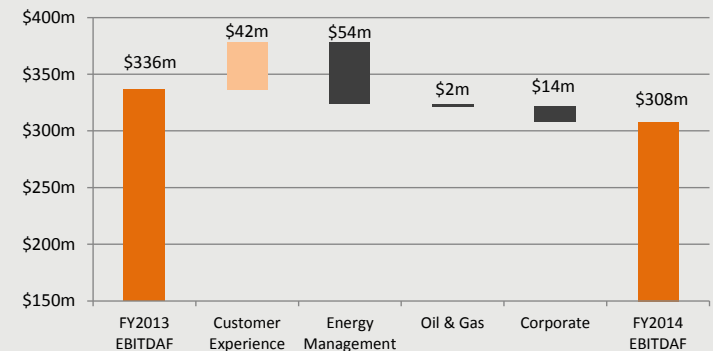
Genesis Energy Contribution to EBITDAF



FY2014 EBITDAF composition changed materially from FY2013

- Significant increase in Customer Experience EBITDAF
- Energy Management EBITDAF reduced 24%
- Corporate overheads increased due to costs associated with IPO and employee restructuring
- Kupe's FY2014 EBITDAF of \$107m represents 35% of Group EBITDAF

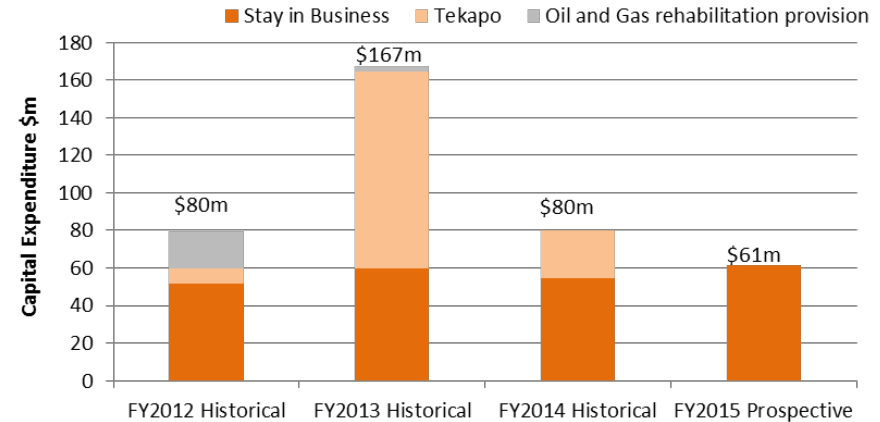
EBITDAF bridge from FY2013 to FY2014



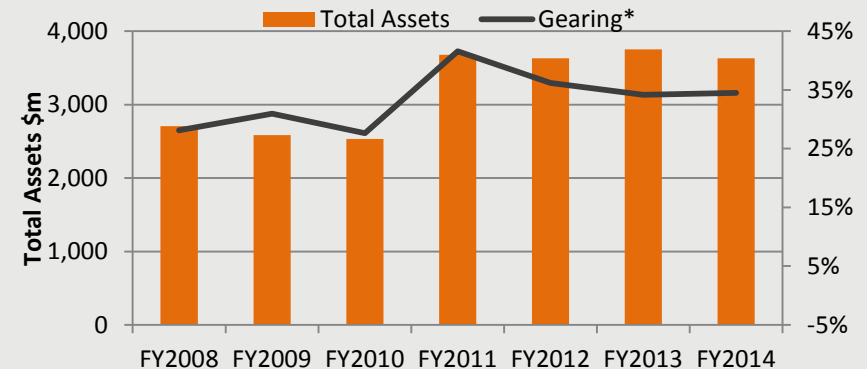
BALANCE SHEET

- Net debt remains within the range of \$950m to \$1,000m
 - Despite increased dividend and capital expenditure associated with Tekapo Canal remediation
- Gearing is flat at 34.5%, but ahead of PFI
- Improvement in key debt metrics included Net Debt/EBITDAF and interest cover

Capex Profile

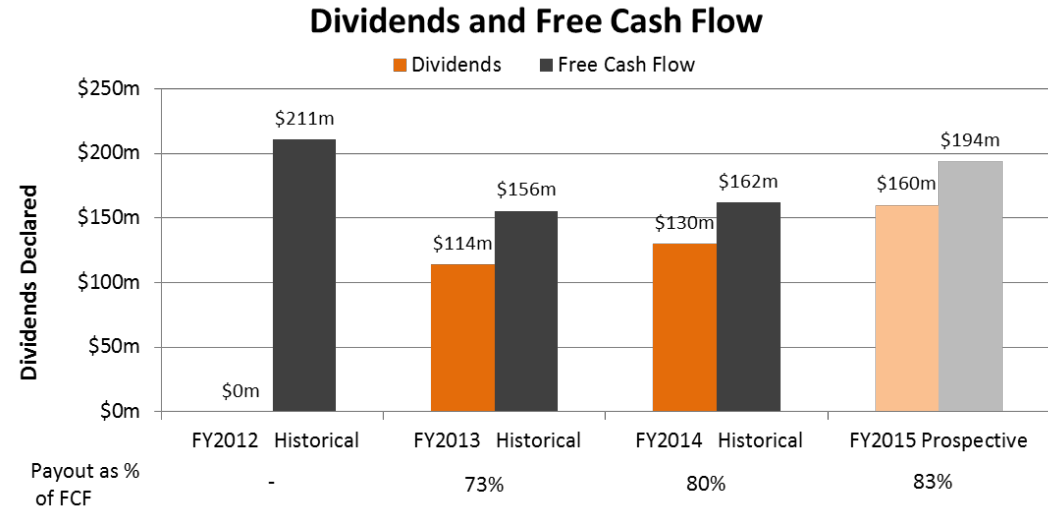


Total Assets and Gearing



*Gearing = Debt/(Debt + Equity) in line with the Company's banking covenants and credit

DIVIDENDS



- Final dividend of 6.6 cps takes total dividends declared in FY2014 to 13cps
 - 14% ahead of FY2013
 - 2% ahead of PFI
- Dividend policy remains unchanged

Intention is to pay a dividend that provides shareholders with a consistent, reliable and attractive dividend even in periods of business-cycle downturn

Expected that year-on-year dividends will be at least maintained in real terms

Download the new
Genesis Energy
Investor App



OUTLOOK

- In the face of challenging retail and wholesale electricity markets, Genesis Energy has delivered FY2014 results better than the April 2014 PFI
- Continuation of heightened retail competition in the electricity and natural gas markets, warmer temperatures and elevated hydro storage levels in the near terms
- Opportunities to improve the Company's results, especially in Customer Experience, have been identified
- However, given the Company's portfolio of assets and its ability to manage volatility in the electricity market, Genesis Energy retains its FY2015 PFI forecasts:
 - EBITDAF of \$363.4m
 - NPAT of \$95.4m.
 - Dividend of 16cps

Albert Brantley, Chief Executive

[Slide 8: Title – Highlights]

Thank you Dame Jenny and good afternoon everyone.

Once again, a warm welcome to you all to our first Annual Shareholders' Meeting and welcome also to those watching via our webcast.

At the beginning of this year we had one shareholder – the Crown. Today we have many more shareholders with a direct investment stake in our Company.

It is great to have so many of you with us today.

Dame Jenny has taken you through the highlights of the year so my job is made a little easier.

However, I am going to take a few minutes to go through some financial and operational achievements during the 2014 year and give you an update on how we are performing in this new financial year.

[Slide 9: Title – Exchange Team]

Before I do that, I'd like to introduce you to our Executive team, who are all here today.

Looking after the balance sheet and keeping a close eye on costs is Andrew Donaldson, our Chief Financial Officer who I have spent a lot of time with this year, talking with investors.

Also up here on the stage is our Company Secretary and General Counsel, Maureen Shaddick.

On the customer experience side, building our brands and working to deliver great customer service, is our General Manager Retail, David Goadby, who joined us very recently from energy leaders in Australia and the United Kingdom.

Keeping our plants operating and fully optimised is our General Manager Generation Assets Tracey Hickman, who has been with Genesis Energy since its inception.

Developing our long term strategy and steering the Company through a variety of external issues is our General Manager Strategy and Corporate Affairs, Dean Schmidt.

Making sure our energy trading operation is maximising value for the Company is our General Manager Portfolio Management, Chris Jewell.

And helping us maintain the right mix of talent and leading our information services is our General Manager Corporate Services, Andrew Steele.

Our focus as an Executive team in the past year was twofold: firstly, to deliver reliable and consistent earnings irrespective of market conditions, and secondly, to prepare for and deliver an initial public offering of shares in the Company.

[Slide 10: Title – Electricity Customers]

We have maintained our position as New Zealand's largest electricity retailer with a 26% market share of all electricity accounts.

The retail electricity market continues to be extremely competitive, and in the last 12 months we have seen increased numbers of customers switching electricity retailers. Some of that is on the back of heightened competition from smaller niche retailers. Some of it is because other competitors are aggressively acquiring customers with a bundled offering of services.

In addition to intense competition we have also seen a marked decline in household consumption in 2014. Some of that is related to the above average temperatures throughout the year and some of the decline is likely due to the impact of more energy efficient appliances, more households with improved insulation and smart meters and applications that allow people to more closely monitor and manage their energy usage.

Despite the loss of customers, and a reduction in average domestic consumption, our total retail electricity sales volumes were up.

This increase was supported by our 67% growth in Time of Use sales, or sales to small and medium businesses and larger consumers, which offset the reduction in domestic sales.

Our average sales volumes over the 12 month rolling period to the end of June 2014 were relatively flat, once again, despite the reduction in customer numbers.

As Dame Jenny has mentioned, since the arrival of David Goadby, we have initiated a series of strategies to stop the customer losses of the past year, with recently reported official Electricity Authority numbers showing that for the month of September, Genesis Energy gained more customers than it lost.

We are very encouraged with the early results these strategies have achieved,

[Slide 11: Title – Gas Customers]

We have also seen a decline in gas customers in FY 2014, but we continue to maintain our leading market share of 42% of all installed gas control points.

As with electricity, the gas market continues to be competitive with new market entrants, and services bundling driving increased rates of switching.

Our total gas volumes are up 23% on the previous year, as we once again saw the benefit of our increased emphasis on the commercial and industrial sector of the market. We were also helped a great deal by winning the "All of Government" Contract to supply gas across a number of departments, including a significant number of schools.

The Company has also seen good growth in the LPG book, so that we now have close to 12,000 customers, representing a 22% growth from last year.

Our position as an off-taker of LPG production from Kupe has certainly helped in what is a good growth area for us.

[Slide 12: Title – Generation Performance]

Turning now to the performance of our Energy Management Division. Total generation across our thermal and renewable fleet was down 11% in 2014 compared to last year, which was also 4% lower than the PFI.

This was mainly a result of wet and warm conditions throughout the year which reduced customer demand, produced fewer opportunities to run our thermal units and generally kept the wholesale electricity price low.

Thermal generation was down 5% during the year, due to reductions in overall demand and the storage of a second Rankine unit at Huntly in December 2013.

Hydro generation was up 13% compared to the previous year due to the shorter plant outage for the Tekapo Canal remediation work.

Our customer demand continues to be largely matched by generation output from the hydro stations plus Huntly Unit 5 but there were a number of times during 2014 when total generation was lower than customer load, either because wholesale prices were low or Tekapo A and B power stations were out.

In each case, given wholesale market prices, it made more economic sense for Genesis Energy to purchase electricity on the wholesale market rather than run our own generation.

[Slide 13: Title – Tekapo Canal Remediation]

2014 saw the completion of the second season of remediation work on the Tekapo Canal. The remediation work in the second phase involved the relining of a section of the canal known as the Maryburn fill.

Overall this was a significant infrastructure project which took 224,000 man hours to complete cost \$136 million and had a negative impact on group EBITDAF of \$11.5 million, due to generation lost during the outage.

However, throughout all the work there were no lost time injuries, the capital expenditure came in under budget and the financial impact due to generation loss was in line with the PFI estimate.

[Slide 14: Title – Kupe]

Turning now to the third of our key business activities, which is the Kupe oil and gas field. Kupe remains an important part of the Genesis Energy story and a consistent source of earnings and cash flow.

In 2014 natural gas, oil and LPG production volumes were all higher than in 2013. We took some opportunities during the latter part of the year to accelerate gas off-take to increase oil and LPG production to take advantage of higher export oil prices.

Whilst Kupe is currently producing very steadily, it is likely that current reserves will reduce over time. We believe there are options open to us, and the Joint Venture partners that could

extend the life of the field or the level of production, but any decisions around field development and future capital expenditure are not likely to be made in the short term.

[Slide 15: Title – Health and Safety]

Dame Jenny spoke earlier about our commitment to a zero harm work place. We all work hard to ensure the safety of our employees and contractors as well as the general public in the environments we work in.

I am sure you have heard similar statements from other companies, but for us at Genesis Energy, this is a very personal goal for all of us.

We believe our attention to safety and well-being is following international best practice, and we continue to develop and expand our internal training programmes as well as participate in positive initiatives such as the Stay Live programme of the electricity industry.

Company-wide there were two lost time incidents in 2014 compared to two last year and no serious incidents. Most significantly the Total Recordable Injury Frequency Rate of 1.97 incidents per million man hours worked was 17% lower than in 2013, and was a key factor in Genesis Energy recently winning the Excellence in Health and Safety award at the Deloitte Energy Excellence Awards.

We are all very proud of what we have achieved in driving a safety culture at Genesis Energy over the last 5 years. But we also remain very aware that we have not achieved our goal of zero harm.

[Slide 16: Title – Our Communities]

One thing that hasn't changed in our transition from State Owned Enterprise to listed company is the commitment of our people to the many partnerships that Genesis Energy has with our communities, iwi, neighbours and stakeholders... an approach that now extends to you, our shareholders.

During the year we signed a partnership agreement with Wellington City Council to co-fund 16 more schools into our successful Schoolgen programme. By the end of the financial year we had 66 schools in the programme generating their own power from solar panels, and many more schools across the country accessing educational resources from the Schoolgen website.

In June this year, the Whio Forever programme, which we support through the Department of Conservation, won the Ministry for the Environment's Green Ribbon Award for protecting New Zealand's Biodiversity.

If you are not aware of Schoolgen or the whio please take a moment after the meeting to look at the information panels we have at the rear of the room.

We are also very proud of our assistance to the Foundation for Youth Development and its achievements in the Huntly Community

Finally, many of our employees have invested directly in the Company, and close to 40% of employees continue to purchase shares through an Employee Share Purchase Programme, reinforcing their alignment with the Company and its shareholders.

[Slide 17: Title – Results Summary]

As Dame Jenny has mentioned, we are pleased to report that EBITDAF, NPAT, free cash flow, dividends and net debt were all better than the estimates in the PFI.

EBITDAF of \$307.8 million was 1% ahead of the PFI forecast, but 9% lower than the \$336 million reported in 2013.

Although revenues were lower in 2014 than last year a reduction in the cost of purchasing electricity for customers and a decline in fuel costs with lower generation led to the improvement in EBITDAF versus the PFI.

Net profit after tax of \$49.2 million was 18% higher than the PFI forecast but was still 53% lower than last year. Compared to the PFI, net profit benefited from lower net interest, positive fair value changes, and marginally lower depreciation, depletion and amortisation costs.

[Slide 18: Title – Segmented EBITDAF details]

The chart on this Slide reinforces a theme that was prominent in our listing earlier this year. That is the ability of Genesis Energy's portfolio of assets to manage the volatility in the wholesale electricity price. Although one part in the business may be lower than the year before, other parts of the business adjust to counter the difference.

There was a significant increase in Customer Experience EBITDAF which partly offset a decline in contribution from Energy Management which was due to lower generation revenues, the impact of the Tekapo Canal outage and costs associated with terminating the offshore coal supply contract.

Meanwhile corporate costs increased due to costs associated with the IPO and restructuring our employee base. We would not expect these costs to return in 2015.

The overall outcome was EBITDAF in 2014 of \$308m, which when adjusted for the significant number of one-off items was very similar to that in 2013.

[Slide 19: Title – Balance Sheet]

On this slide you can see that our total capital expenditure for the past year was \$80 million, which included \$25.3 million associated with the Tekapo Canal in 2014.

From now through to the end of 2015, with no big capital projects on the horizon, we would only expect there to be stay in business capex, which we have previously said would be in the range of \$40 to \$60 million.

In 2011 the Company's gearing rose to accommodate the acquisition of the Tekapo Hydro Scheme but you can see in the bottom chart it has since declined and stabilised at around 35%. Net debt remains within the target range of \$950m to \$1bn, which at 30 June equated to gearing of 34.5% and below the PFI forecast.

The Company is mindful of keeping key debt metrics in line with its BBB+ credit rating afforded by Standard and Poors, and we are pleased to report that in 2014 we have seen an improvement in our interest cover and the all-important Net Debt/EBITDAF ratio.

[Slide 20: Title – Dividends]

Dame Jenny has already indicated that our final dividend of 6.6 cents per share brings the total dividend declared in 2014 to 13 cents per share, which is 12% higher than last year and 2% higher than the PFI.

The dividends in 2014 also equate to slightly over 80% of free cash flow compared to 73% in 2013. However, with the improvements in 2014, we expect that in 2015 the dividend of 16 cents per share will be 23% higher than the dividend just announced in 2014.

[Slide 21: Title – Outlook]

The market conditions we have discussed that impacted FY2014 have continued since July. We have had a challenging, but ultimately solid start to the year.

We are actively managing our diverse assets, with hydro in both the North and South Island, supported by gas and coal generation at Huntly, to get the most value we can from the wholesale market.

Inflows to our North Island hydro schemes have been around average for this time of the year, but storage levels in Waikaremoana in particular have continued to remain below the long run average.

In the South Island we have taken the level of Lake Tekapo down to just above the minimum level in anticipation of a good sized snow melt this spring and summer.

In the Retail segment, despite ongoing competition, we have identified a number of opportunities to improve our performance. Our sponsorship of My Kitchen Rules on TV One is giving us a high profile and our current offer to new customers is gaining good ground to the point where our switching rate has dropped to a more sustainable level.

The Quarterly Report for the first quarter of the financial year is currently being finalised and will be released this week.

As indicated previously by Dame Jenny, we are maintaining our EBITDAF forecast of \$363 million and we expect to meet or better our NPAT forecast of \$95 million for 2015.

And with that I would like to hand you back to Dame Jenny.

End of the Chief Executive's Address

MARKET RELEASE

Date: 28 October 2014

Release: Immediate

Genesis Energy Limited (GNE) – Annual Shareholder Meeting Presentations

Genesis Energy's Annual Shareholder Meeting will be held today, 28 October 2014, at 2.00pm, at the Ellerslie Events Centre in Auckland, New Zealand.

Please see the **attached**:

- Chairman's Address;
- Chief Executive's Address;
- 2014 Annual Shareholder Meeting presentation.

For more information visit our website on www.genesisenergy.co.nz

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