# 2014 BEYOND INTERNATIONAL ANNUAL REPORT







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## CHAIRMAN'S REPORT



On behalf of the Directors of Beyond International Limited (ASX code: BYI) I am pleased to highlight some of the main issues and achievements that occupied the board's attention during the financial year ending 30th June 2014 particularly those that effect future growth and expectations. Mr Mikael Borglund deals with the 2014 operational results of each of the four divisions in the Managing Director's Report.

Beyond Distribution, based in Dublin, London and Sydney and Beyond Home Entertainment based in Brisbane both performed well in 2014. Both start 2015 with attractive content for distribution and will continue to acquire and take delivery of new content rights to internal and external productions during the year. In-house television production, primarily in Beyond Productions and Beyond Screen Productions, was adversely effected in 2014 by broadcaster commissioning delays and the reduction in episodes of *Mythbusters* in particular and the cancellation of two long running series. Directors are confident that new productions will be added to those already in production as 2015 progresses.

The Beyond D business continued to disappoint, with the loss of key clients at the start of the financial year. While revenue expectations were not met, significant progress was made in reducing the cost base of the business. With new key clients gained in the last quarter of the 2014 financial year, Beyond D is well placed and is currently trading profitably.

The Beyond Home Entertainment division concluded its transition from a business focused on the distribution of physical media to become a leading content aggregator. The business has leveraged long-term relationships with content owners to acquire content for distribution on all physical and digital media platforms. Beyond Home Entertainment is now able to exploit its content rights and provide the service infrastructure across physical media, Download to Own (DTO), Video on Demand (VOD) and Subscription Video on Demand (SVOD). We expect in the coming years that Australia will follow other international markets with income from the home entertainment division driven from a mix of physical media sales coupled with the emerging digital sector.

While the four operating divisions faced generally difficult or subdued trading conditions, the Board continues to look at opportunities to expand the business. This included the creation of 7Beyond, a joint venture with the Seven Network, to develop programming for the American market. Other opportunities in relation to the acquisition of content are continually being assessed, including a major acquisition or merger as part of the on-going international consolidation of content rich companies. The Directors believe that Beyond is well placed to initiate and participate in this consolidation.

Table 1 is a 10 year summary of some key performance indicators of Beyond International and is intended to assist shareholders to put annual results in perspective. It illustrates some of the long-term financial trends, particularly EBIT, Return on Equity and Dividends per Share. The Directors are currently expecting EBIT and NPAT in 2015 to increase by approximately 10% over 2014, however this will be reviewed as the year progresses and especially when the Half Yearly Results are released to the ASX in late February 2015.

The Directors have announced a 2014 Final Dividend of 5 cents per share payable on 17th October 2014 to all shareholders registered on 19th September 2014, an increase on the 2013 Final Dividend of 4 cents per share paid on 18th October 2013. This follows the Interim Dividend of 4 cents per share paid on 22nd April 2014. Directors expect to maintain the current interim and final dividend amounts in the 2014-15 financial year.

The Directors thank all the individuals who have contributed to the continuing progress and success of Beyond. We are very aware of the challenges that dealing daily in multiple time zones, languages and international markets present and are always impressed by the knowledge, commitment and courtesy that exists within all parts of Beyond in its different locations.

For and on behalf of the Board of Directors,

lan Ingram.

London Office. 19th September 2014

## BEYOND INTERNATIONAL LIMITED TEN YEAR RESULTS

	<b>EBIT</b> \$000'S	NET PROFIT \$000'S	EPS (CENTS PER SHARE)	<b>NTA</b> PER SHARE	TOTAL EQUITY \$000'S	RETURN ON EQUITY	DIVIDENDS (CENTS PER SHARE)
2005	3,984	2,541	4.28	40.35	23,967	10.60%	-
2006	4,818	3,100	5.26	41.32	26,702	11.61%	3.00
2007	6,524	4,340	7.27	45.61	28,705	15.12%	4.00
2008	7,483	4,992	8.36	43.03	28,220	17.69%	5.00
2009	5,047	4,280	7.28	42.40	28,964	14.78%	5.00
2010	6,205	4,939	8.40	42.63	30,384	16.26%	6.00
2011	8,178	5,099	8.67	45.22	31,377	16.25%	6.00
2012	10,190	8,463	14.39	48.33	36,249	23.35%	6.00
2013	10,841	9,273	15.12	59.00	42,074	22.04%	7.00
2014	8,837	7,975	13.00	64.58	45,640	17.47%	8.00



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# MANAGING DIRECTOR'S REPORT



## FINANCIAL PERFORMANCE FOR THE 12-MONTH PERIOD TO 30TH JUNE 2014

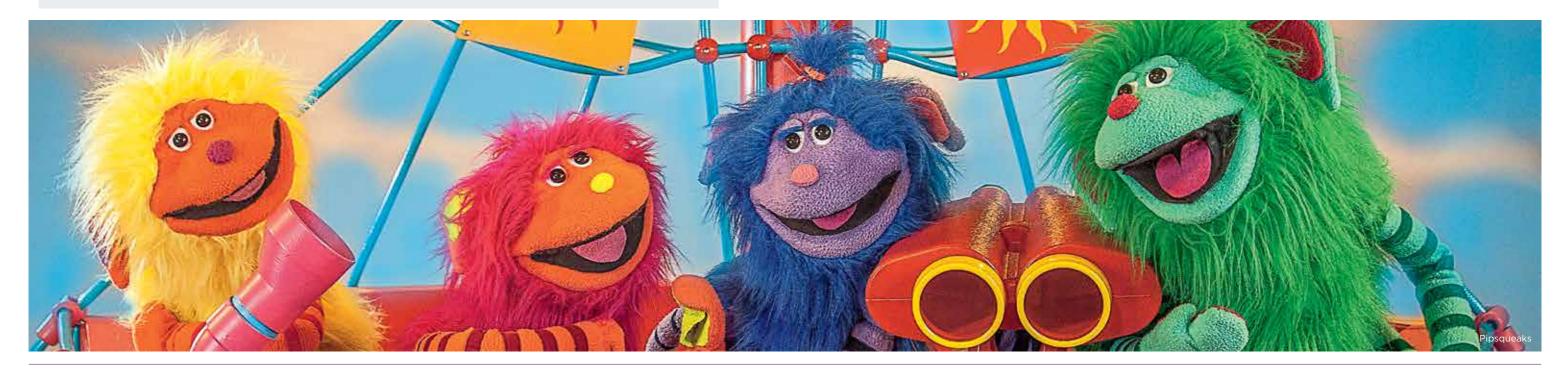
- Operating revenue decreased by 13.2% to \$89,150,000;
- Net profit after tax decreased 14% to \$7,975,000;
- Earnings per share has decreased by 14% to 13 cents;
- EBIT for the period has decreased by 20.7% to \$8,321,000;
- Net cash flows from operating activities decreased by 18.0% to \$8,907,000 from \$10,868,000;
- Net cash increased by \$859,000 to \$10,985,000 and the Company has no bank debt.

	FY 2014	FY 2013	VARIANCE \$	VARIANCE
	\$ 000'S	\$ 000'S	\$ 000'S	%
Operating Revenue	89,150	102,673	13,523	(13.2%)
Expense	(80,313)	(91,832)	11,519	(12.5%)
OPERATING EBIT	8,837	10,841	(2,004)	(18.5%)
Non-operational Items				
Impairment Charge	-	(650)	650	(100%)
Reversal of Earnout Provision	-	300	(300)	(100%)
Restructuring Costs	(516)	-	(516)	-
EBIT	8,321	10,491	(2,170)	(20.7%)
Net Interest Income	228	111	117	105.3%
PROFIT BEFORE TAX	8,549	10,602	(2,053)	(19.4%)
Tax Expense	(537)	(1,121)	584	(52.1%)
PROFIT AFTER TAX	8.012	9,481	(1,469)	(15.5%)
OEI	(37)	(208)	171	(82.2%)
NET PROFIT	7,975	9,273	(1,298)	(14%)
EPS (CENTS PER SHARE)	13.00	15.12	(2.12)	(14%)
DIVIDENDS PER SHARE (CENTS)	8.00	7.00	1.00	14.3%
NTA	64.58	59.00	5.58	9.5%

## REVIEW OF OPERATIONS BY SEGMENT FOR THE FINANCIAL YEAR ENDED 30TH JUNE 2014

REVENUE				
	FY 2014 \$ 000'S	FY 2013 \$ 000'S	VARIANCE \$ 000'S	VARIANCE %
Productions & Copyright	31,480	45,297	(13,817)	(30.5%)
Home Entertainment	24,606	23,045	1,561	6.8%
Distribution	23,080	22,686	394	1.79
Digital Marketing	10,592	11,622	(1,030)	(8.9%
TOTAL REVENUE	89,758	102,650	(12,892)	(12.6%)
OPERATING EBIT Productions & Copyright	9,409	11,657	(2,248)	(19.3%
Home Entertainment	2,395	2,386	(2,240)	0.49
	,	•	-	
Distribution	3,171	2,892	279	9.7%
Digital Marketing	(531)	(49)	(482)	NMI
Corporate	(5,924)	(5,849)	(75)	(1.3%
7Beyond Joint Venture	(239)	-	(239)	
Foreign Exchange Gain / (Loss)	556	(196)	752	NMI
OPERATING EBIT	8,837	10,841	(2,004)	(18.5%
NON OPERATING ITEMS				
Home Entertainment	(398)	-	(398)	
Digital Marketing	(118)	(350)	232	66.3%
EBIT	8,321	10,491	(2,170)	(20.7%)

NMF - Not a meaningful figure



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## 1. TELEVISION PRODUCTIONS AND 2. HOME ENTERTAINMENT **COPYRIGHT SEGMENT**

Segment revenue decreased by \$13,817,000 to \$31,480,000 (-30.5%) compared to the prior year. This was a result of lower production activity during the period and was offset by a commensurate reduction in production costs and copyright amortisation.

This resulted in a segment EBIT of \$9,409,000 (2013: \$11,657,000) - a decrease of 19.3% over the previous year.

The number of programmes in production at any point in time is subject to the commissioning process, and the timing of commissions is outside the Company's control. In the financial year ended 30 June 2014, the Company experienced a reduced production slate with two programmes not renewed and commissioning decisions on other projects not occurring within the financial year, with expectations that they will be commissioned in 2015 financial year. During this financial year, over 170 hours of television commenced production, with over 80 hours commissioned by US broadcasters.

US broadcast commissions produced during the period include Dark Minds 3, Hidden America series 2, Dark Temptations, Deadly Women series 8, Facing Evil 5 and the 10th season of Mythbusters.

Australian program commissions during the period include Pipsqueaks, Songs from the Inside, Wild but True, Pacific 360, Deep Water, Santos Tour Down Under, Hoopla Doopla (a co-production between Australia and China's CCTV) and season 7 and season 8 of Selling Houses Australia.

Copyright income (included in total segment revenue above) decreased by \$944,000 to \$6,016,000 compared to FY2013. This reflects a drop in sales of internally produced programming by Beyond Distribution compared to the prior corresponding period, reflecting the reduced production slate and the timing of production of *Mythbusters* series 10. The effect of the decline in revenue was reduced by lower copyright asset amortisation.

# **SEGMENT (BHE)**

Revenue increased by 6.8% to \$24,606,000 from \$23,045,000 in FY 2013.

The operating EBIT result for Home Entertainment was slightly better than that achieved in the 2013 financial year.

BHE was successful in acquiring and launching market leading content in 2014 including the television miniseries INXS: Never Tear Us Apart. Bogan Hunters broadcast on the Seven Network and new content from Australia's number one stand-up comedian Carl Barron: A One Ended Stick. Other brands that performed well in the year included Ultimate Fighting Championship (UFC) and the National Rugby League (NRL).

The division incurred a number of one-off costs associated with the outsourcing of the product assembly and distribution functions. These costs totalled \$398,000.

The programs provided from the contract with Discovery Communications continue to perform strongly across a broad cross-section of content from all of its program brands. A+E Networks have delivered a broad range of content including Duck Dynasty, Dance Moms, and Ancient Aliens which has generated significant revenues in the period. Our stand-up comedy label PUNCHLINE also continues to perform strongly driven by the release of Carl Barron - A One Ended Stick in November. Other key brands include Pokemon, MTV Networks, IMPS (Smurfs) and Jim Henson Company.

Across the total Australian home entertainment market for the year. BHE improved its market share to 3.1% of the market, up from 3.0% at June 30 2013. This is against a backdrop of the market declining by 8% in the same period. The market leader holds approximately 20% share.

The company has established digital distribution channels to complement its physical media business and is an accredited content ingestion partner with Apple iTunes and Google Play which will help to future proof the business.

## 3. DISTRIBUTION TV AND FILM **SEGMENT**

Revenue increased by \$394,000 or 1.7% to \$23,080,000 compared to the corresponding 2013 period.

Period EBIT improved 9.7% to \$3,171,000 compared to \$2,892,000 in the corresponding 2013 period.

As a percentage of total revenue, the contribution of product sourced from third party producers increased significantly to 54% from 31% for the year to June 2013. This is a result of a number of new episodes of on-going series being delivered in the period from third party producers and of the continued focus on securing and acquiring product from external producers.

During the period significant sales were achieved for programs produced by the Beyond Productions - including Mythbusters and Deadly Women. Successful programs acquired from third party producers include Highway Thru Hell, and Love It or List It.

Third party programs are primarily sourced from independent producers in the US, UK and Canada. Product focus continues to be factual series, documentaries, family and children's programs as there is a steady demand for these genres from broadcasters throughout the world. With the proliferation of media platforms both over the air, cable and on the web - channels are becoming increasingly focused on specific audience demographics when acquiring content.

## 4. DIGITAL MARKETING SEGMENT

Full year revenues for Beyond D were \$10,602,000, 9% down on last year's total of \$11.622.000.

The operating result for the 12 months was a loss of \$531,000 against an operating loss of \$49,000 for the corresponding period last year.

The year started with the loss of several material customers by the First business. Several significant clients have been secured during the year and are expected to contribute to the profitability of the segment in 2015. Other initiatives continue to be implemented to increase digital

inventory and publisher partnerships to improve lead generation revenues. This includes opening up overseas markets, including UK, Ireland, Canada, Singapore and Malaysia. This is expected to be achieved with little incremental cost to existing operations.

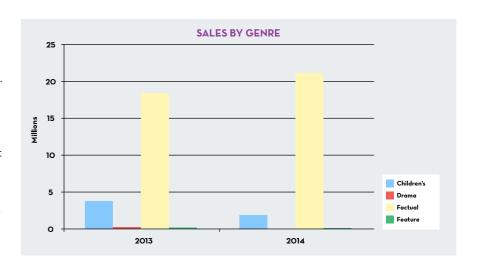
During the fourth quarter of FY2014, management was re-structured across the division and further savings were achieved. Annualised total overhead costs were reduced by over \$1m against FY2013. However, the business incurred one off restructuring costs of \$118.000 to achieve these ongoing savings.

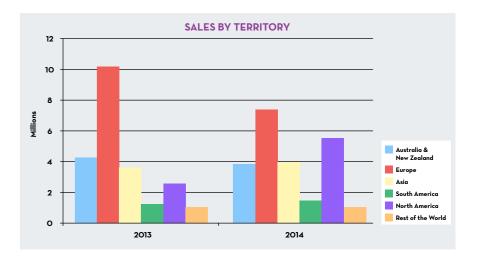
The business continues to work closely with other divisions in the Group, with a new website launched for the Home Entertainment division during the year.

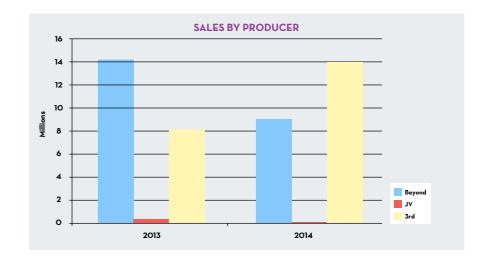
While the result is disappointing, given the work done to reduce the cost structure and the attraction of blue chip clients, management expect that the business can capitalise on this base in the coming 12 months and return to profitability.

## **5. 7BEYOND JOINT VENTURE**

The 7Beyond joint venture started operations in September 2013. The Group's share of operating costs to June 2014 was \$239,000. The venture has a number of projects in development, with most of these receiving funding from US broadcasters. A number of these projects are currently in negotiation to move to production.

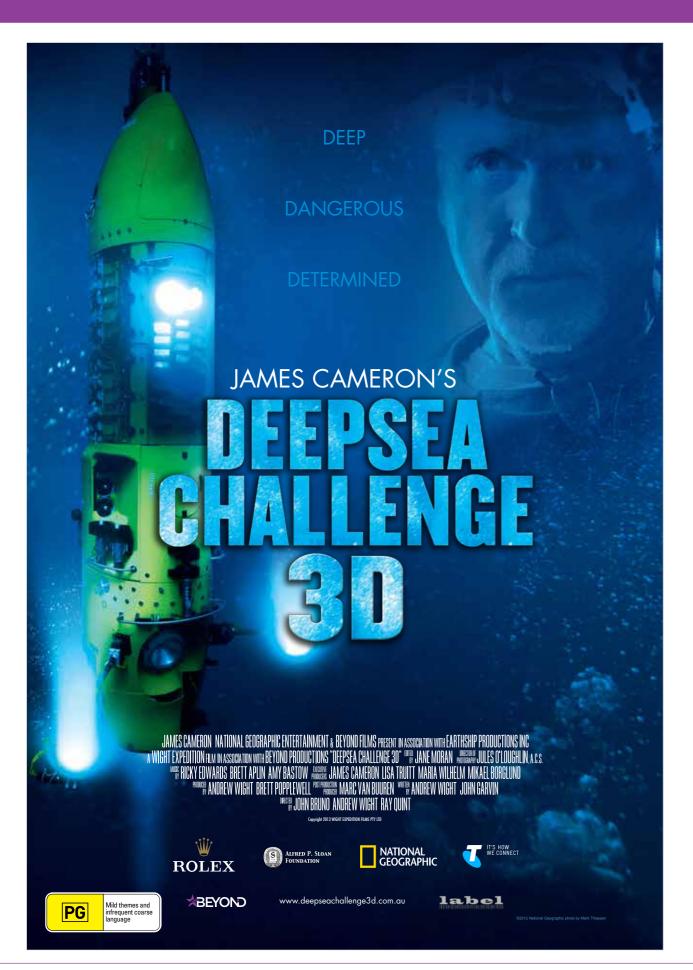






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## FOREIGN EXCHANGE - IMPACT ON GROUP RESULTS

The Group has significant exposure to foreign exchange fluctuations in the television production and distribution operating segments with over 40% of revenues derived from overseas.

In the normal course, the company hedges production costs denominated in US\$. Foreign currency contracts entered into by the distribution segment are generally not hedged.

There continued to be volatility in the currency markets during the reporting period, with the Australian dollar ranging from a high of \$0.967 to a low of \$0.874 against the US dollar. This volatility is reflected in the different business segments in the 2013 and 2014 reporting periods.

The total foreign exchange gain for FY2014 is \$556,149 (2013: loss \$195,958). This gain is allocated to the operating segments as follows:

ITEM	SEGMENT	JUNE 2014	JUNE 2013	MOVEMENT \$	MOVEMENT %
Realised Gain/(Loss).	Distribution/TV	(181,235)	17,301	(198,536)	NMF
Unrealised Gain/(Loss)	Distribution/TV	96,969	194,073	(97,104)	50%
Mark to market revaluation of Currency Hedges Gain /(Loss)	Other*	330,120	(639,225)	969,345	152%
Unrealised Gain /(Loss)	Other	277,931	251,588	26,343	(10%)
Other Gain /(Loss)		32,364	(19,695)	52,059	NMF
TOTAL FX GAIN / (LOSS)		556,149	(195,958)	700,048	NMF

 $<sup>^{</sup>st}$  The Australian dollar expense component of US dollar denominated production contracts are hedged when the contracts are entered into.

## DIVIDEND

The Directors have determined to increase the 2014 (financial year) Final Dividend to 5 cents (unfranked) per share. Shareholders registered on the books on 19 September 2014 will be entitled to this dividend, which will be paid on 17 October 2014.

A 4 cent per share (unfranked) 2014 Interim Dividend was paid on 22 April 2014 making the total dividend for the 2014 financial year 9 cents per share (unfranked).

## **CONCLUSION**

The Beyond International Group of companies delivered a positive result for the 12 months to the 30th June 2014 in the face of changing dynamics across all operating divisions.

The television production segment experienced a change in the order pattern for one of its major programs and two series were not re commissioned which impacted revenue and earnings in the year. The company is focusing on new program development in order to compensate for these losses,

including establishing the 7Beyond Media Rights joint venture to create and produce additional programs . The distribution segment has seen a consolidation of participants in the market. In addition, both divisions are subject to economic fluctuations that occur in the different markets in which they operate throughout the world.

Beyond has continued to strengthen its balance sheet, with investments in new distribution titles and franchises for its distribution and home entertainment segments, while the digital segment has been restructured to accelerate a return to profitability.

The next twelve months will continue to see the Company focus on such investments in order to generate surplus cash to pay dividends, provide working capital and invest in new content. Beyond is also actively seeking and assessing strategic acquisition opportunities across all operating segments.

## Mikael Borglund CEO & Managing Director

27 August 2014



Strawberry Shortcake

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# BEYOND INTERNATIONAL LIMITED AND ITS CONTROLLED ENTITIES

## ABN 65 003 174 409 Corporate Governance Statement 2014

Beyond International Limited and its Controlled Entities ("Consolidated Entity") and the Board of Directors are committed to achieving and demonstrating the highest standards of corporate governance. A review of the Consolidated Entity's corporate governance framework was completed in light of the 2nd edition of the Australian Securities Exchange (ASX) Corporate Governance Council's Corporate Governance Principles and Recommendations (ASX Principles issued in August 2007, including the 2010 amendments). The Consolidated Entity's framework is largely consistent with the recommendations.

A description of the Consolidated Entity's corporate governance practices is set out below. They follow the eight core principles that the ASX Corporate Governance Council believes underlie good corporate governance. All these practices, unless otherwise stated, were in place for the entire financial year ended 30 June 2014.

# 1. THE BOARD LAYS SOLID FOUNDATION FOR MANAGEMENT AND OVERSIGHT

The Directors are committed to the principles underpinning best practice in Corporate Governance, applied in a manner that is most suited to the Consolidated Entity. This is supported by an overriding organisation-wide commitment to the highest standards of legislative compliance and ethical behaviour.

The Directors' overriding objective is to increase shareholder value within an appropriate framework which protects the rights and interests of shareholders and ensures the Consolidated Entity is properly managed through the implementation of sound strategies and action plans and the development of an integrated framework of controls over the Consolidated Entity's resources.

The Board has adopted a formal charter that sets out its responsibilities and is available on the Consolidated Entity's website. Directors are provided with a formal job description and a letter of appointment describing their terms of office, duties, rights and responsibilities and entitlements on termination. The function of the Board of Directors is separate from Senior Executives and has been clearly defined and includes responsibilities for:

- Approval of corporate strategies and the annual budget;
- Monitoring financial performance including approval of the annual and half year financial statements and liaison with the Consolidated Entity's auditors;
- Appointment of, and assessment of the performance of the Managing Director;
- Monitoring managerial performance of Senior Executives; and
- Ensuring the significant risks facing the Consolidated Entity have been identified, and appropriate and adequate control monitoring and reporting mechanisms are in place.

Management's role is to manage the Consolidated Entity in accordance with the direction and delegations of the Board.

Senior Executives and other senior managers are provided with a formal job description and a letter of appointment describing their terms of office, duties, rights and responsibilities and entitlements on termination. There is an induction process managed by Human Resources. Senior Executives are subject to performance review on an annual basis, with performance being measured against qualitative and quantitative key performance indicators that are aligned with the financial and non-financial objectives of the Consolidated Entity. An evaluation was undertaken in the reporting period and was in accordance with the Consolidated Entity's policy.

# 2. THE BOARD IS STRUCTURED TO ADD VALUE

## THE BOARD OF DIRECTORS

The Board operates in accordance with the following principles:

- A majority of the Board are independent Directors.
   The Board comprises of Executive and Non-Executive Directors. At the date of signing the Directors' Report, the Board consisted of three Non-Executive Directors' and one Executive Director.
- The Chairman is a Non-Executive Director and is not the Managing Director.
- Each Director brings relevant complementary skills and experience to the Board.
- The Board is responsible for reviewing the compensation arrangements for the Managing Director and other Senior Executives. The Directors are also responsible for reviewing management incentive schemes, share option schemes, superannuation, retirement and termination entitlements, fringe benefit policies and professional indemnity and liability insurance policies.

Details of the Directors, their term of office, their skills, qualifications, experience and expertise are detailed in the Directors' Report.

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## **EXECUTIVE DIRECTORS**

The individual performance of the Executive Director is reviewed by the Board of Directors on an annual basis.

## NON-EXECUTIVE DIRECTORS

The individual performance of Non-Executive Directors is reviewed by the Chairman on an annual basis. All Non-Executive Directors are regarded as independent. The Consolidated Entity defines independent as independent of the executive management and of business or other relationships that could otherwise detract from the Directors' ability to act impartially in the Consolidated Entity's best interests.

The Board considers Mr Ian Robertson, who is the Managing Partner of the Sydney office of law firm Holding Redlich, whom the Consolidated Entity occasionally engage to provide legal services, to be independent and non-executive. The Board has determined this as Mr Robertson does not himself provide legal advice to the Consolidated Entity, nor is he the supervising partner in matters between Holding Redlich and the Consolidated Entity. Thus, it is the Board's view that Mr Ian Robertson is free from any interest, which could, or could reasonably be perceived to, materially interfere with his ability to act with a view to the best interest of the Consolidated Entity. Information on related parties can be found in Note 27 to the financial statements.

## INDEPENDENT PROFESSIONAL ADVICE

Directors have the right, in connection with their duties and responsibilities, to seek independent professional advice at the Consolidated Entity's expense. Prior written approval of the Chairman is required, but this is not unreasonably withheld.

## NOMINATION COMMITTEE

The Board has established a Nomination Committee attended by all Directors (Chairman: Mr Ian Ingram). Details on attendance of members at meetings of the committee can be found in the Directors' Report.

The primary objective of the Nomination Committee is to review the membership of the Board having regard to present and future needs of the Consolidated Entity and to make recommendations on Board composition and appointments.

The Nomination Committee is responsible for:

- Annually reviewing the Board's role, the processes of the Board and Board Committees, the Board's performance and each Director's performance;
- Identifying, and recommending to the Board, nominees for membership of the Board, including the Managing Director and re-election of incumbent Directors;
- Identifying and assessing the necessary and desirable competencies and characteristics for Board membership and regularly assessing the extent to which those competencies and characteristics are represented on the Board;

- Ensuring succession plans are in place, as well as considering diversity in succession planning in order to maintain an appropriate balance of skills on the Board and reviewing those plans; and
- If appropriate, recommending the removal of Directors.

The Nomination Committee oversees the process for selecting and appointing new Directors. As part of this process, the Nomination Committee considers the potential Director's suitability against a range of criteria including whether the potential Director:

- Has the necessary skills, experience and knowledge to perform their duties and responsibilities as a Director;
- Is able to devote the time necessary to perform their duties and responsibilities;
- · Is sufficiently independent; and
- · Is able to work with the other members of the Board.

The Consolidated Entity has not met 2.4 and 2.6 of the Corporate Governance Council's recommendations of having a formal charter for the Nomination Committee, and to the extent that this charter be published on the Consolidated Entity's website. This is due to the size of the Board. However, the members of the Committee are given terms of reference that clearly set out its roles and responsibilities and membership requirements.

The Constitution of the Consolidated Entity specifies that one third of the Directors for the time being (except the Managing Director), or if their number is not a multiple of three, then the number nearest to but not more than one third, retire at the conclusion of each Annual General Meeting, and each Director (except the Managing Director) must retire from office at the conclusion of the third Annual General Meeting after the Director was elected, even if his or her retirement results in more than one-third of all Directors retiring from office. A retiring Director remains in office until the end of the meeting and is eligible for re-election at the meeting.

## **BOARD PERFORMANCE REVIEW**

The performance of the Board is reviewed regularly. This review includes the following assessments:

- · Whether the Directors have worked together effectively;
- Whether the Directors have the necessary skills, experience and knowledge to perform their duties; and
- Whether the Board and Board Committees could more effectively review key business and strategic issues.

The performance review will be conducted by the Chairman of the Board. The findings will be discussed with individual Directors and the Board as a whole and the Board will then formally adopt the recommendations. The Board, as a whole, decides the appointment or the removal of the Company Secretary. The Board monitors the Company Secretary. The Company Secretary has been appointed as the person responsible for communications and is accountable to the Board, through the Chair, on all governance matters.

# 3. THE BOARD PROMOTES ETHICAL AND RESPONSIBLE DECISION-MAKING

## CODE OF CONDUCT

The Consolidated Entity has an established Code of Conduct that guides Directors, the Managing Director and other Key Executives to:

- The practices necessary to maintain confidence in the Consolidated Entity's integrity;
- The practices necessary to take into account their legal obligations and the reasonable expectations of their shareholders; and
- The responsibility and accountability of individuals for reporting and investigating reports of unethical practices.

Key issues addressed in the Code of Conduct are:

- The responsibility to serve and protect the long-term interests of its shareholders and investors;
- Ensuring regulatory compliance including financial disclosure to shareholders and other investors;
- The responsibility to meet employment laws and regulations, and respect the privacy of employee information; and
- Ensuring the Consolidated Entity acts honestly and fairly in all of its dealings.

It is expected that Senior Executives and other employees will report promptly, and in good faith, any actual or suspected violation of the standards set out in the Code of Conduct. Employees are made aware of the Code of Conduct upon their employment and it is published on the internal website.

## **DIVERSITY POLICY**

The Consolidated Entity has adopted a Diversity Policy that outlines the objectives in relation to gender, age, cultural background and ethnicity. The policy considers the benefits of diversity, ways to promote a culture of diversity, factors to be taken into account in the selection process of candidates for Board and senior management positions in the company, education programs to develop skills and experience in preparation for Board and senior management positions, processes to include review and appointment of directors and identify key measurable diversity performance objectives for the Board and senior management.

Carl Barron

In accordance with the Diversity Policy, diversity within the Consolidated Entity is focused on age, gender and cultural background. Diversity measures are in four key areas, and the Board has set measurable objectives in relation to each:

- Career development and performance;
- Flexible work practices;
- Gender diversity; and
- · Talent and succession planning.

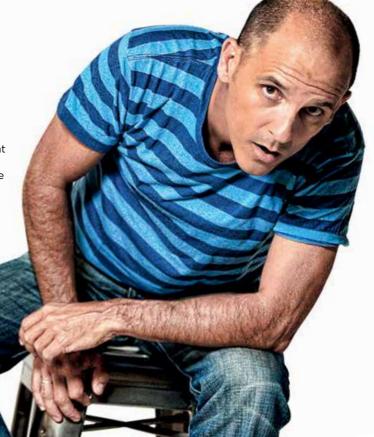
The following Measurable Objectives are in place:

- Report on initiatives that facilitate diversity and promote growth for the Consolidated Entity and for all employees;
- Annual succession planning to consider diversity initiatives; and
- Determine and report on the proportion of women in the Consolidated Entity, in senior executive positions, and on the Board.

The Board of Directors does not contain any women members, however gender diversity exists within the Group, as shown by the proportion of women employees in the consolidated entity as at 30 June 2014:

Women in senior management positions 49%

Women in the organisation 48%



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# 4. THE BOARD SAFEGUARDS INTEGRITY IN FINANCIAL REPORTING

# MANAGING DIRECTOR AND GENERAL MANAGER OF FINANCE DECLARATION

The Managing Director and General Manager of Finance declare that the Consolidated Entity's financial report presents a true and fair view, in all material aspects, of the Consolidated Entity's financial condition and operational results, and are in accordance with relevant accounting standards (refer to financial declaration).

## **AUDIT COMMITTEE**

The Board has established an Audit Committee that consists of the following non-Executive Directors:

- Mr Anthony Lee (Chairperson)
- Mr Ian Ingram

The Chairperson is an independent Director and is not the Chairperson of the Board. The Consolidated Entity has not met 4.1 of the Corporate Governance Council's recommendation that the Audit Committee consists of three members due to the size of the Board.

The Board has adopted a formal charter for the Audit Committee that sets out its responsibilities and the charter is available on the Consolidated Entity's website. The main responsibilities of the Committee are:

- Review and report to the Board on the annual and half-year financial reports, and all other financial information published by the Consolidated Entity or released to the market.
- Assist the Board in reviewing the effectiveness of the organisation's internal control environment covering:
- effectiveness and efficiency of operations;
- reliability of financial reporting; and
- compliance with applicable laws and regulations.
- Reviewing accounting policies to ensure compliance with the current laws, relevant regulations, accounting standards and other mandatory professional reporting requirements.
- Recommend to the Board the appointment, removal and remuneration of external auditors, and review the terms of their engagement and the scope and quality of the audit.

In fulfilling its responsibilities, the Audit Committee receives reports from management and the external auditors. It also meets with the external auditors at least twice a year, more frequently if necessary. The external auditors have a clear line of direct communication at any time to the Chairman of the Audit Committee.

Details of Audit Committee members' qualifications and the number of meetings attended can be found in the Directors' Report.

## **EXTERNAL AUDITOR**

The Consolidated Entity's policy is to appoint an external auditor that clearly demonstrates experience, quality and independence.

BDO has been the external auditor since 26 June 2003. The performance of the external auditor is reviewed annually.

The Consolidated Entity complies with auditor rotation requirements. The lead partner of BDO for the Consolidated Entity's audit was rotated in 2012.

An analysis of fees paid to the external auditor, including a breakdown of fees for non-audit services, is provided in Note 3 to the financial statements. It is the policy of the external auditor to provide to the Audit Committee a bi-annual declaration of its independence. The external auditor will also attend the Annual General Meeting and will be available to answer shareholder questions about the conduct of the audit and the preparation and content of the Auditor's Report.

# 5. THE BOARD MAKES TIMELY AND BALANCED DISCLOSURES

The Consolidated Entity has an established process to ensure that it is in compliance with its ASX Listing Rule disclosure requirements. This includes monthly confirmation by all general managers that their areas have complied with the continuous disclosure policy.

The Company Secretary has been appointed as the person responsible for communications with the Australian Securities Exchange (ASX). This person is also responsible for ensuring compliance with the continuous disclosure requirements in the ASX listing rules, and overseeing and co-ordinating information disclosure to the ASX.

Directors and Senior Executives must notify the Company Secretary as soon as they become aware of relevant information that should be considered for release to the market. This information is then reviewed by the Company Secretary to decide whether disclosure to the ASX is required. The actual form of the disclosure will be co-ordinated by the Company Secretary and the Managing Director.

All information disclosed to the ASX is posted on the Consolidated Entity's website as soon as it is disclosed to the ASX.

# 6. THE BOARD RESPECTS THE RIGHTS OF SHAREHOLDERS

The Consolidated Entity places all relevant market announcements on its website after they have been released to the ASX and registered shareholders receive an email when there is a material announcement.

The external auditor attends the Annual General Meeting and is available to answer shareholder questions on: the conduct of the audit; the preparation and content of the auditor's report; the accounting policies adopted by the Consolidated Entity in relation to the preparation of the financial statements; and the independence of the auditor in relation to the conduct of the audit.

# 7. THE BOARD RECOGNISES AND MANAGES RISK

Policies have been developed that include components relating to oversight, risk profile, risk management and assessing the effectiveness of risk oversight and management. Appropriate insurance cover is purchased to limit the potentially adverse financial impacts associated with risk exposures.





The Board regularly monitors the operational and financial performance of the Consolidated Entity against the budget and other key performance measures. The Board receives from management the key business financial risks that could prevent the Consolidated Entity from achieving its objectives, and ensures the appropriate controls are in place to effectively manage those risks. Below are some of the key business risks identified and managed by the Consolidated Entity.

# ENVIRONMENTAL OCCUPATIONAL HEALTH AND SAFETY

The Consolidated Entity recognises the importance of environmental occupational health and safety issues and is committed to the highest levels of performance. Internal environment occupational health and safety committees have been set up within the Consolidated Entity and the progress is monitored periodically.

## **CONTRACTUAL ITEMS**

The organisation has taken all necessary steps to protect its intellectual property. In all joint ventures the contractual arrangements clearly allocate intellectual property rights to the controlling entity participant.

## MANAGING DIRECTOR/ GENERAL MANAGER OF FINANCE DECLARATION

At the time that the Managing Director and General Manager of Finance provide the Board with the Financial Declaration, they also state that, in accordance with S295A of the Corporations Act in respect of the entire reporting period:

- The Financial Declaration is founded on a sound system of risk management and internal compliance and control which implements the policies adopted by the Board; and
- The Consolidated Entity's risk management and internal compliance and control system is operating efficiently and effectively in all material aspects.

# 8. REMUNERATE FAIRLY AND RESPONSIBLY

The Board is responsible for evaluating and monitoring the performance and compensation arrangements for the Chairman, Managing Director and other Senior Executives on an annual basis.

The Board has established a Remuneration Committee to fulfil this responsibility. The committee consists of the following Non-Executive Directors:

- Mr Ian Robertson (Chairman)
- Mr Anthony Lee
- Mr lan Ingram

The Chairperson is an independent Director and is not the Chairperson of the Board.

Details of Remuneration Committee members' qualifications and the number of meetings attended can be found in the Directors' Report.

The Consolidated Entity's remuneration policy is set out in full in the Consolidated Entity's Human Resources policy and procedures manual. These are reviewed and approved periodically by the Board.

Details on Remuneration including the remuneration policy for Senior Executives, Executive and Non-Executive Directors can be found in the Directors' Report.

## **DIRECTORS' REPORT**





## IAN INGRAM CHAIRMAN BA, BSC (ECON) (HONS), BARRISTER AT LAW

Mr Ingram was the founding Chairman of Beyond International Limited when it was formed in September 1986 and is currently the Non Executive Chairman. During his tenure, Beyond has emerged as one of the world's leading film and television production, sales and distribution organisations.



ANTHONY HSIEN PIN LEE NON-EXECUTIVE DIRECTOR B.A. PRINCETON UNIVERSITY NEW JERSEY USA, MBA THE CHINESE UNIVERSITY OF HONG KONG

Mr Lee is a private investor and a Director of Aberon Pty Limited, his investment company. Prior to moving to Sydney from Hong Kong in 1987, Mr Lee was a corporate finance executive with a leading British merchant bank.



## MIKAEL BORGLUND MANAGING DIRECTOR AND CEO BBUS. CA

A founding director of Beyond International in 1984, Mikael Borglund became Managing Director of the Beyond International Limited Group of companies in 1991 having been responsible for production, international sales and finance. During an outstanding career in the film and television industry Mikael has executive produced a number of Australian award winning feature films including KISS OR KILL (1996), and LANTANA (2001).

Mikael has been Executive Producer of hundreds of hours of television for broadcasters around the globe. His credits include a host of internationally successful shows including, MythBusters, Stingers, Good Guys/Bad Guys, Halifax Fp, Atlas: Australia, South Side Story, Damage Control and the award winning Day Of The Roses.

A highly regarded member of the Australian film and television industry, Mikael was elected to the council of the Screen Producers Association of Australia (SPAA) in 1994, and appointed to the Board of the Australian Film Institute in 1997 – 2005.



IAN ROBERTSON NON-EXECUTIVE DIRECTOR LLB. BCOM. FAICD

lan Robertson is a corporate and media lawyer who heads the media and entertainment practice of national law firm, Holding Redlich. He is also the managing partner of the firm's Sydney office. He has worked in and for the media and entertainment industries for most of his career, including in the 1980's as the in-house counsel for David Syme & Co Limited, publisher of the The Age newspaper, and as a senior executive of the video, post-production and facilities company, AAV Australia. He became a partner of Holding Redlich in Melbourne in 1990 and established the firm's Sydney office in 1994.

He is also the deputy chair of the peak Australian Government film agency, Screen Australia and president of the board of the Victorian Government film agency, Film Victoria. His former appointments include board member of the Australian Broadcasting Authority, director and chair of Ausfilm, director and deputy chair of Film Australia Limited, and director of the predecessor agency to Film Victoria, Cinemedia.

Mr Robertson is a Fellow of the Australian Institute of Company Directors.

# YOUR DIRECTORS PRESENT THEIR REPORT ON THE COMPANY AND ITS CONTROLLED ENTITIES ("CONSOLIDATED ENTITY" OR "GROUP") FOR THE FINANCIAL YEAR ENDED 30 JUNE 2014.

## 1. DIRECTORS

The names of Directors in office at any time during or since the end of the financial year are;

IAN INGRAM Non-Executive Chairman MIKAEL BORGLUND Managing Director ANTHONY LEE Non-Executive Director IAN ROBERTSON Non-Executive Director

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

## 2. COMPANY SECRETARY

The following person held the position of Company Secretary during and at the end of the financial year:

Mr. Paul Wylie, joined Beyond on the 7 November 2013 and replaced Mr Robert Milne as General Manager of Finance for the group, and was appointed Company Secretary on 7 November 2013. Mr. Robert Milne resigned on the 18 October 2013.

# 3. PRINCIPAL ACTIVITIES OF THE GROUP

The principal activities of the group during the financial year were television program production, international sales of television programs and feature films, home entertainment and digital marketing. There was no significant change in the nature of those activities during the financial year.

## 4. OPERATING RESULTS

The consolidated profit attributable to members of the Company for the financial year was \$7,975,000 (2013: \$9,273,000).

## 5. DIVIDENDS

An interim 2014 dividend of 4 cents per share was paid in April 2014 and the Company will pay a final 2014 dividend of 5 cents per share in October 2014. This brings the total dividend for the 2014 year to 9 cents per share.

## 6. REVIEW OF OPERATIONS

Revenue from operations for the year has decreased by 13.2% from \$102,673,000 to \$89,150,000 with operating expenses decreasing by \$11,519,000 or 12.5% year on year. In addition the Group incurred restructuring costs of \$516,000.

Net profit after tax and after adjusting for non-controlling interest is \$7,975,000 for the 2014 financial year - a decrease of 14% over the 2013 financial year.

Net cash flow from operating activities was \$8,907,000 (2013: \$10,868,000) with the final 2013 and interim 2014 dividend totalling \$4,906,958 being paid during the period.

# TELEVISION PRODUCTION AND COPYRIGHT SEGMENT

Television production revenue decreased by \$13,817,000 or 30.5% to \$31,480,000.

In 2014 the net "copyright income" from the further exploitation of the programs by Beyond Distribution is \$6,016,000 compared to \$6,960,000 in 2013, a decline of 13.5%.

Segment EBIT for the 12-month period decreased 23.3% to \$9,170,000 (2013: \$11,657,000).

The television series' produced for the US market during the year includes *Mythbusters* (series 9 and 10), *Dark Minds* (series 3), *Hidden America* (series 2), *Deadly Women* (series 8) and *Facing Evil* (series 5).

Australian commissioned production includes *Selling Houses* (series 8), *Pipsqueaks* (series 2), *Hoopla Doopla* (a co-production between Australia and China's CCTV), *Songs from the Inside*, *Wild but True* and the 2014 Tour Down Under.

In the 2014 financial year 46% of total segment revenues were transacted in US dollars (2013: 50%).

The 7Beyond joint venture began operating in late 2013, and the result for the current year includes a 50% share of operating costs of \$239,000. The venture has a number of projects in development for US broadcasters, most of which have received direct funding from the broadcasters.

# HOME ENTERTAINMENT SEGMENT (BHE)

Revenue increased by 6.7% to \$24,606,000 (2013: \$23,045,000) compared to the corresponding 12-month period.

The segment EBIT has decreased by 16.9% to \$1,977,000 (2013: \$2,386,000) compared to the corresponding 12-month period.

The increase in revenue is due to the focus on delivering new content brands to key customers, and the strong performance of *Carl Barron – A One Ended Stick, INXS: Never Tear Us Apart*, and the NRL State of Origin series. Despite this, the overall physical DVD market contracted 8% during the period under review.

The company has responded to volatile market conditions by outsourcing product assembly and product distribution. This has resulted in a reduction in headcount by 47% to a total of thirty-two people. The result for the 2014 financial year includes restructuring costs of \$398,000. The financial benefit of this restructure was partly realised in the 2014 financial year with the full impact occurring in the 2015 financial year.

# TV AND FILM DISTRIBUTION SEGMENT (BEYOND DISTRIBUTION)

Segment revenue has increased by \$394,000 or 1.7% to \$23,080,000 compared to the corresponding 12 month period (2013: \$22,686,000).

The segment EBIT for the twelve months increased by 9.7% to \$3,171,000 from \$2,892,000 in 2013.

During the current period 71% of total segment revenues are denominated in US\$ (2013: 53%).

During the year successful sales were achieved for in house produced series', which include *Mythbusters*, *History Hunters* and *Deadly Women*.

The most successful third party products sold were *Highway Thru Hell, Love It Or List It, World's Weirdest Restaurants* and *BBQ Crawl.* 

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## DIGITAL MARKETING SEGMENT (BEYONDD)

Segment revenue has decreased by \$1,020,000 or 8.8% to \$10,602,000 compared to the corresponding 12 month period (2013: \$11,622,000).

The segment EBIT for the twelve months decreased to a loss of \$649,000 from a loss of \$49,000 in 2013. The result for 2014 includes \$118,000 of restructuring costs.

Despite a significant reduction in overheads compared to the corresponding 12 month period, the loss of several key accounts at the start of the financial year proved difficult to recover from. Management are confident that after a management restructure and business realignment, the initiatives being undertaken to increase digital inventory and publisher partnerships to improve lead generation revenues will begin to deliver to the bottom line. This includes accessing overseas markets such as the UK, Ireland, Canada and Singapore, with little incremental cost attached to these initiatives.

# 7. SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There were no significant changes in the state of affairs of the Group during the financial year ended 30 June 2014.

# 8. MATTERS SUBSEQUENT TO THE END OF THE FINANCIAL YEAR

On 27 August 2014 the company declared a final dividend of 5 cents per share to be paid in October 2014. With the exception of dividends there are no subsequent events to declare.

# 9. LIKELY DEVELOPMENTS AND EXPECTED RESULTS OF OPERATIONS

The Beyond International Group of companies delivered another strong result for the 12 months to 30 June 2014 despite a difficult global economic climate.

All four operating segments are facing competitive pressures and technological challenges. The television production and distribution segments operate in an international environment and are subject to economic fluctuations that occur in the different markets in which they operate. Although the company has successfully traded in these markets for over twenty years it is difficult to predict how these various economies will perform over the short term.

Beyond has continued to strengthen its balance sheet to ensure the company is positioned to create and acquire media content that will be exploited through both traditional media outlets and new delivery platforms.

Over the next twelve months the Company's focus will be to further strengthen the financial performance in all operating segments of the Group in order to generate surplus cash to pay dividends, invest in working capital, and new content. Beyond is also actively seeking and assessing strategic acquisition opportunities in both core business and the digital media sector.



## 10. INFORMATION ON DIRECTORS & SECRETARY

DIRECTOR	QUALIFICATIONS & EXPERIENCE	SPECIAL RESPONSIBILITIES	DIRECTORS' INTERESTS IN SHARES OF BEYOND INTERNATIONAL LIMITED
IINGRAM BA, Bsc(Econ), Honours Barrister at Law	Chairman of Sealion Media Ltd as well as Chairman of various private venture capital and investment companies. Resides in London. Member of the Board since 1986	Chairman, member of the Audit Committee, member of the Remuneration Committee, and Chairman of the Nomination Committee.	16,176,716 direct/indirect
<b>M BORGLUND</b> B.Bus, CA	Extensive management & finance experience. Former member of the board of the Australian Film Institute.  Member of the Board since 1990	Managing Director, CEO and member of the Nomination Committee.	3,150,949 direct/indirect
<b>A LEE</b> BA, MBA	Director of Aberon Pty Ltd, a private investment company, a substantial shareholder in the company.  Member of the Board since 1990	Non-Executive Director, Chairman of the Audit Committee, member of the Remuneration Committee, and member of the Nomination Committee.	5,474,997 direct/indirect
IAN ROBERTSON LL.B. BComm, FAICD	A media and corporate lawyer who heads the media and entertainment practice of national law firm Holding Redlich and is the Managing Partner of the firm's Sydney office. He is Deputy Chair of the peak Australian Government film agency Screen Australia and is a former board member and Chair of Ausfilm International, Inc.  Member of the Board since 2006	Non-Executive Director, Chairman of the Remuneration Committee and member of the Nomination Committee.	110,000 direct/indirect
PAUL WYLIE BA Acctg, CPA	Extensive media finance experience with 30 years in broadcast and subscription television and television production industries. Company Secretary roles for a number of entities during this period	General Manager, Finance Company Secretary	2,000 Indirect

The particulars of Directors' interests in shares are as at the date of this report.

## 11. DIRECTORS' MEETINGS

The numbers of meetings of the Company's Board of Directors and of each Committee held during the financial year ended 30 June 2014, and the number of meetings attended by each Director was:

	BOARD OF DIRECTORS MEETINGS		AUDIT COMMITTEE MEETINGS		REMUNERATION COMMITTEE MEETINGS		NOMINATION COMMITTEE MEETINGS	
Director	Number Eligible to Attend	Number Attended	Number Eligible to Attend	Number Attended	Number Eligible to Attend	Number Attended	Number Eligible to Attend	Number Attended
I Ingram	8	8	2	2	2	2	2	2
M Borglund	8	8	-	-	-	-	2	2
A Lee	8	8	2	2	2	2	2	2
I Robertson	8	8	-	-	2	2	2	2



Love It or List It

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# 12. INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

The Company has entered into agreements to indemnify all Directors of the Company named in section 1 of this report, and current and former executive officers of the Group, against all liabilities to persons (other than the Company or a related body corporate) which arise out of the performance of their normal duties as Director or executive officer, unless the liability relates to conduct involving a lack of good faith. The Group has agreed to indemnify the Directors and executive officers against all costs and expenses incurred in defending an action that falls within the scope of the indemnity and any resulting payments.

The Group paid insurance premiums totalling \$31,334 in respect of Directors' and officers' liability insurance. The policy does not specify the premium of individual Directors and executive officers.

The directors' and officers' liability insurance provides cover against all costs and expenses involved in defending legal actions, and any resulting payments arising from a liability to persons (other than the Company or a related body corporate) incurred in their position as Director or executive officer, unless the conduct involves a wilful breach of duty or an improper use of inside information or position to gain advantage.

## 13. REMUNERATION REPORT

## A) REMUNERATION POLICY

The broad approach by the Group to remuneration is to ensure that remuneration packages:

- properly reflect individual's duties and responsibilities;
- are competitive in attracting, retaining and motivating staff of the highest quality; and
- uphold the interests of shareholders.

The remuneration policies adopted are considered to have contributed to the growth of the Group's profits and shareholder benefit by aligning remuneration with the performance of the Group. In particular the policies implemented have assisted in:

- driving net profit from \$2,541,000 in FY05 to \$7,975,000 in FY14.
- driving basic earnings per share from 4.28 cents in FY05 to 13.00 cents in FY14; and
- providing dividend returns of 9 cents per share (FY 05: nil).

# B) REMUNERATION APPROACH - NON-EXECUTIVE DIRECTORS

Non-Executive Directors are remunerated from a maximum aggregate amount of \$350,000 per annum.

Current rates effective 1 October 2013 paid to Non-Executive Directors are:

Chairman \$188,025 p.a.

Non-Executive Director \$50,000 p.a.

## **Additional Duties**

Chairman of a board committee \$10,000 p.a.

Member of a board committee \$5,000 p.a.

The Board's policy is to remunerate Non-Executive Directors at market rates from comparable companies having regard to the time commitments and responsibilities assumed.

There are no termination payments to Non-Executive Directors on retirement from office other than payments relating to their accrued superannuation entitlements.

## C) CONTRACTUAL ARRANGEMENTS - KEY MANAGEMENT PERSONNEL

Name	Position	Duration of Contract	Period of Notice to Terminate the Contract		
M Borglund	Managing Director	No fixed term	Either party may terminate on twelve months notice		
J Luscombe	General Manager - Productions & Senior Vice President	No fixed term	Either party may terminate on twelve months notice		
P Tehan	General Manager - Legal & Business Affairs	No fixed term	One month notice given by either party		
T McGee	General Manager - Business Development	No fixed term	One month notice given by either party		
M Murphy	General Manager - Distribution	No fixed term	Either party may terminate on twelve weeks notice		
R Milne	General Manager - Finance & Company Secretary (Resigned 18 October 2013)	No fixed term	One month notice given by either party		
P Wylie	General Manager - Finance & Company Secretary (Appointed 07 November 2013)	No fixed term	Three months notice given by either party		
P Maddison	General Manager - Home Entertainment	No fixed term	One month notice given by either party		
J Ostler	General Manager - Digital Marketing	Fixed Services contract until	One month notice given by either party		
	(Resigned 01 April 2014)	April 2014			
J Ward	General Manager - Digital Marketing	No fixed term	Three months notice given by either party		
	(Appointed 16 April 2014)				

The contracts referred to are currently on foot and variously part performed as to the duration of them. The contracts are terminable by the Company in the event of serious misconduct or non-rectified breach. Only remuneration that is due but unpaid up to the date of termination and normal statutory benefits will be paid in these circumstances.



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## D) KEY MANAGEMENT PERSONNEL REMUNERATION

The Board undertakes an annual review of its performance and the performance of the Board Committees against goals set at the start of the financial year. Any performance related bonuses are available to executives of the Company and thus no bonuses are payable to Non-Executive Directors. Any performance related bonuses will be based on the divisional net profit before tax exceeding the annual budget approved by the Board prior to the commencement of the relevant financial year by a minimum percentage, and achieving pre-agreed KPI's. Details of the nature and the remuneration of each Director of Beyond International Limited and each of the seven executives with the greatest authority for the strategic direction and management of the Company and the Group are set out in the following tables.

## DIRECTORS OF BEYOND INTERNATIONAL LIMITED

2014							
NAME	SALARY & FEES	BONUS	NON- MONETARY BENEFITS	POST- EMPLOYMENT BENEFITS (SUPERANNUATION)	SHARE BASED PAYMENTS	TOTAL	SHARE BASED PAYMENTS % OF TOTAL
M Borglund	\$699,274	-	-	\$17,775	-	\$717,049	0%
I Ingram	\$195,804	-	-	-	-	\$195,804	0%
A Lee	\$54,920	-	-	\$5,080	-	\$60,000	0%
I Robertson	\$54,920	-	-	\$5,080	-	\$60,000	0%
TOTAL	\$1,004,918	-	-	\$27,935	-	\$1,032,853	0%

Mikael Borglund's bonus as a percentage of his salary and fees is 0% (2013: 0%). The bonus calculation is based on the Group's net profit before tax against budget.

## 2013

NAME	SALARY & FEES	BONUS	NON- MONETARY BENEFITS	POST- EMPLOYMENT BENEFITS (SUPERANNUATION)	SHARE BASED PAYMENTS	TOTAL	SHARE BASED PAYMENTS % OF TOTAL
M Borglund	\$684,220	-	-	\$16,470	\$2,929	\$703,619	0.42%
I Ingram	\$203,433	-	-	-	\$2,929	\$206,362	1.42%
A Lee	\$52,752	-	-	\$4,745	\$1,465	\$58,962	2.48%
I Robertson	\$52,752	-	-	\$4,745	\$1,465	\$58,965	2.48%
TOTAL	\$993,156	-	-	\$25,963	\$8,788	\$1,027,907	0.85%

 $\label{eq:main_problem} \mbox{Mr Borglund is the only Executive Director employed by Beyond International Limited}$ 

During the 2014 financial year the Group did not exceed the budget by the set criteria and as such Mikael Borglund was not entitled to a performance bonus. For the 2013 financial year the Group did not exceed the budget by the set criteria and as such Mikael Borglund was not entitled to a performance bonus.

Share based payments are in relation to the 2010 issue of shares under the Employee Share Plan.

## **EXECUTIVE OFFICERS' REMUNERATION**

2014							
NAME	SALARY & FEES	BONUS	NON- MONETARY BENEFITS	POST- EMPLOYMENT BENEFITS	SHARE BASED PAYMENTS	TOTAL	SHARE BASED PAYMENTS % OF TOTAL
J Luscombe	\$531,879	\$595,429	-	\$17,775	-	\$1,145,084	0%
P Wylie	\$141,308	-	-	\$11,486	-	\$152,794	0%
T McGee	\$230,768	-	-	\$17,775	-	\$248,543	0%
M Murphy	\$251,279	-	-	-	-	\$251,279	0%
R Milne	\$182,766	-	-	\$6,714	-	\$189,480	0%
P Tehan	\$198,241	-	-	\$17,775	-	\$216,016	0%
P Maddison	\$321,103	-	-	\$17,775	-	\$338,878	0%
J Ward	\$170,000	\$25,736	-	\$17,775	-	\$213,511	0%
J Ostler	\$341,464	-	-	\$13,331	-	\$354,795	0%
TOTAL	\$2,368,808	\$621,165	-	\$120,406	-	\$3,110,379	0%

## 2013

NAME	SALARY & FEES	BONUS	NON- MONETARY BENEFITS	POST- EMPLOYMENT BENEFITS	SHARE BASED PAYMENTS	TOTAL	SHARE BASED PAYMENTS % OF TOTAL
J Luscombe	\$590,278	\$470,275	-	\$16,470	\$2,929	\$1,079,952	0.27%
T McGee	\$266,482	\$31,511	-	\$16,345	\$1,465	\$315,803	0.46%
F Crago	\$231,720	\$35,292	-	\$11,077	\$2,197	\$280,286	0.78%
M Murphy	\$116,137	-	-	-	-	\$116,137	0.00%
R Milne	\$210,831	\$27,656	-	\$16,470	\$2,197	\$257,154	0.85%
P Tehan	\$220,392	\$26,811	-	\$16,470	\$1,465	\$265,138	0.55%
P Maddison	\$313,818	-	-	\$16,470	\$2,197	\$332,485	0.66%
J Ostler	\$309,224	-	-	\$16,470	-	\$325,694	0.00%
TOTAL	\$2,258,882	\$591,545	-	\$109,772	\$12,450	\$2,972,648	0.42%

John Luscombe's bonus as a percentage of his salary and fees is 112% (2013: 80%). The bonus calculation is based on the financial performance of programs created and produced, and divisional net profit before tax performance to budget.

James Ward's bonus as a % of his salary and fees is 13.7% (2013: 0%). The bonus calculation is based on revenues written during the year.

During the 2014 financial year, the Group did not exceed the budget by the set criteria or for the individual divisions. As such no executives, other than John Luscombe and James Ward, were entitled to a performance bonus. Both have been received and are detailed above.

In the 2013 financial year the budget criteria was not met and consequently those executives other than John Luscombe were not entitled to this bonus. All other bonuses relate to the 2012 performance which were paid in 2013.

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## **EXECUTIVE OFFICERS' SHAREHOLDINGS**

2014					
SPECIFIED EXECUTIVES	BALANCE 1.07.13	RECEIVED AS REMUNERATION	OPTIONS EXERCISED	NET CHANGE OTHER*	BALANCE 30.06.14
J Luscombe	273,478	-	-	-	273,478
T McGee	75,000	-	-	-	75,000
F Crago	125,000	-	-	(125,000)	-
R Milne	150,000	-	-	(150,000)	-
P Wylie	-	-	-	2,000	2,000
P Tehan	75,000	-	-	-	75,000
P Maddison	75,000	-	-	(25,000)	50,000
M Murphy	-	-	-	-	-
J Ostler	-	-	-	-	-
J Ward	-	-	-	-	-
TOTAL	773,478	-	-	(298,000)	475,478

## 2013

SPECIFIED EXECUTIVES	BALANCE 1.07.12	RECEIVED AS REMUNERATION	OPTIONS EXERCISED	NET CHANGE OTHER*	BALANCE 30.06.13
J Luscombe	273,478	-	-	-	273,478
T McGee	75,000	-	-	-	75,000
F Crago	125,000	-	-	-	125,000
R Milne	150,000	-	-	-	150,000
P Tehan	75,000	-	-	-	75,000
P Maddison	75,000	-	-	-	75,000
M Murphy	-	-	-	-	-
J Ostler	-	-	-	-	-
TOTAL	773,478	-	-	-	773,478

 $<sup>^{\</sup>ast}$  The net change from the opening balance represents sale or purchase of shares during the year.





## TRANSACTIONS WITH OTHER RELATED PARTIES

J Luscombe is a director of Ryzara Pty Ltd. The company has received payments for services rendered by J Luscombe during the year. These fees are included as part of the Executive Remuneration disclosed in Note 26 and the Director's Report.

K Borglund (M Borglund's daughter) is the owner of Idylic Interiors. Idylic Interiors provided refurbishment services to the organisation, with a total value of \$17,358 (2013: \$70,965) during the financial year.

M Borglund is a director of Wight Expedition Films Pty Ltd. Beyond International Limited has provided services – including executive producer, production, production accountancy and administration services – to Wight Expedition Films Pty Ltd. An amount of \$90,000 (2013: \$91,500) was recognised in the accounts during the financial year.

# VOTING AND COMMENTS MADE AT THE COMPANY'S 2013 ANNUAL GENERAL MEETING (AGM)

The company received 100% of "for" votes in relation to its remuneration report for the year ended 30 June 2013. The company did not receive any specific feedback at the AGM regarding its remuneration policy.

## BEYOND INTERNATIONAL EMPLOYEE SHARE PLAN

The Board has adopted an employee share plan (note 23) under which employees and Directors of the Group may subscribe for shares in the Company using funds loaned to them by the Group. The Board has also adopted a share plan on substantially the same terms for consultants of the Group (Consultant Plan). The purpose of the Employee Share Plan is to:

- assist in the retention and motivation of employees and Directors of the Group by providing them with a greater opportunity to participate as shareholders in the success of the group; and
- create a culture of share ownership amongst the employees of the Group. The employee share plan was approved by shareholders at the Company's extraordinary general meeting on 12th April 2006.

2,587,500 shares have been issued under the Employee Share Plan to eligible employees and Directors and the Group has entered into loan agreements with participants to provide the funds necessary to subscribe for those shares. Shares have been issued in accordance with the Employee Share Plan rules.

Under the Employee Share Plan rules the Board of the Group has the power to decide which full time or permanent part-time employees and Directors of the Group will participate in the Employee Share Plan and the number of shares offered to each participant. The number of shares offered to be issued under the Employee Share Plan and Consultants Plan in a five year period must not exceed 5% of the total number of issued shares at the time of the offer, disregarding certain share issues.

The shares granted under the Employee Share Plan may be subject to any restrictions the Board considers appropriate and the Board may implement any procedure the Board considers appropriate to restrict the disposal of shares acquired under the Employee Share Plan. The Board also has the power to vary or terminate the Employee Share Plan at any time, subject to the ASX Listing Rules and the Corporations Act 2001.







# 14. TOTAL NUMBER OF EMPLOYEES

The total number of fulltime equivalent employees employed by the Group at 30 June 2014 was 151 as compared with 174 at 30 June 2013.

## 15. SHARES UNDER OPTION

At the date of this report, there are no un-issued ordinary shares of Beyond International Limited under option.

# 16. SHARES ISSUED ON THE EXERCISE OF OPTIONS

652,500 shares have been redeemed from the Beyond International Limited employee share plan during or since the end of the financial year. No further shares have been approved by the Board of Directors under this plan.

# 17. ENVIRONMENTAL REGULATIONS

The Group has assessed whether there are any particular or significant environmental regulations which apply to it and has determined that there are none.

# 18. ROUNDING OF AMOUNTS

The Group is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investment Commission, relating to the "rounding off" of amounts in the report. Amounts in the financial report have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, to the nearest dollar.

# 19. PROCEEDINGS ON BEHALF OF COMPANY

No person has applied for leave of court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

## **20. NON AUDIT SERVICES**

During the year BDO, the Company's auditor, delivered tax services and performed audits in relation to non-statutory submissions.

The following fees for non-audit services were paid/payable to the external auditors during the year ended 30 June 2014:

Tax compliance services \$33,985

When considering BDO to provide additional services the Board considers the non-audit services provided to ensure it is satisfied that the provision of these non-audit services by the auditor is compatible with, and will not compromise the auditor independence requirements of the Corporations Act 2001. In particular it ensures that:

All non-audit services are reviewed and approved by the Audit Committee prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and

Non-audit services provided do not undermine the general principles relating to audit independence, as they would not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the Company, acting as an advocate for the Company, or jointly sharing risks and rewards.

# 21. AUDITORS INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is included on page 35 of the Directors' Report.

## 22. AUDITOR DETAILS

BDO East Coast Partnership continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of the Board of Directors.

For and on behalf of the Board

Mikael Borglund Managing Director 27 August 2014 Sydney



Tel: +61 2 9251 4100 Fax: +61 2 9240 9821 Level 11, 1 Margaret St Sydney NSW 2000

Australia

## DECLARATION OF INDEPENDENCE BY CRAIG MAXWELL TO THE DIRECTORS OF BEYOND INTERNATIONAL LIMITED

As lead auditor of Beyond International Limited for the year ended 30 June 2014, I declare that, to the best of my knowledge and belief, there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- 2. no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Beyond International Limited and the entities it controlled during the period.

Craig Maxwell

**BDO East Coast Partnership** 

Sydney

27 August 2014

BOO East Coast Partnership ABN 83 236 985 726 is a member of a national association of independent entities which are all members of BDO (Australia) ABN 77 950 110 275, an Australian company limited by guarantee. BDO East Coast Partnership and BDO (Australia) Ltd are members of BDO International Ltd, a UK company limited by guarantee, and form part of the international BDO network of independent member firms. Liability limited by a scheme approved under Professional Standards Legislation (other than for the acts or omissions of financial services licensees) in each State or Territory other the Tasmania.

DIRECTOR'S REPORT 2014 BEYOND INTERNATIONAL ANNUAL REPORT 2014 35

# FINANCIAL STATEMENTS







# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2014

	СО	NSOLIDATE	DENTIT
	NOTES	2014	201
		\$000'S	\$000
Revenue from continuing operations	3 (a)	89,399	102,82
Other income	3 (a)	1,243	30
Royalty expense		17,629	16,16
Production costs		22,892	32,77
Home entertainment direct costs		8,329	6,76
Digital marketing direct costs		6,834	7,0
Administration costs		7,270	6,74
Employee benefits expense		14,549	14,99
Finance costs	3 (b)	21	4
Provisions		1,204	1,32
Depreciation and amortisation expense	3 (b)	3,127	5,8
Net foreign exchange loss	3 (b)	-	19
Impairment of assets	3 (b)	-	65
Share of loss of joint venture accounted for using the equity method	14	239	
Profit before income tax	3 (b)	8,549	10,60
Income tax expense	4 (a)	(537)	(1,12
Profit for the year		\$8,012	9,4
	,		
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss:			
Changes in the fair value of available-for-sale financial assets	10 (a)	1	(3
Foreign currency translation		1	
Other comprehensive income for the year, net of tax		2	(2
Total comprehensive income for the year		8,014	9,45
Profit is attributable to:			
Owners of Beyond International Limited		7,975	9,2
Non-controlling interest		37	20
		8,012	9,4
Total comprehensive income for the year is attributable to:			
Owners of Beyond International Limited		7,977	9,24
Non-controlling interest		37	20
	'	8,014	9,45
Farming may about		Cents	Cen
Earning per share:			
Basic and diluted earnings per share	5	13.00	15.

# accompanying notes.

## STATEMENT OF FINANCIAL DOSITION AS AT 30 HINE 2014

	cc	NSOLIDATE	ENTIT
	NOTES	2014	201
		\$000'S	\$000
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	10,985	10,12
Trade and other receivables	7	27,218	25,94
Inventories	8	3,441	4,2
Other current assets	9	17,768	14,39
TOTAL CURRENT ASSETS		59,412	54,69
NON-CURRENT ASSETS			
Trade and other receivables	7	3,318	4,5
Investments accounted for using the equity method	14	82	
Financial assets	10(a)	8	
Property plant and equipment	11	1,890	1,6
Intangible assets	12	6,028	5,8
Deferred tax assets	4(c)	3,449	2,48
Other non-current assets	9	347	4(
TOTAL NON-CURRENT ASSETS		15,122	14,95
TOTAL ASSETS		74,534	69,64
CURRENT LIABILITIES	4-7		
Trade and other payables Financial liabilities	13 10(b)	5,995	6,24
Employee benefits	15	2,768	3,00
Current tax liabilities	4(d)	2,700	3,00
Other current liabilities	16	11,608	9,8
TOTAL CURRENT LIABILITIES	10	20,376	19,79
NON-CURRENT LIABILITIES		20,376	19,73
Deferred tax liabilities	4(c)	7,288	6,46
Employee benefits	15	614	54
Other non-current liabilities	16	617	
TOTAL NON-CURRENT LIABILITIES	10	8,519	7,7
TOTAL LIABILITIES		28,895	27,5
NET ASSETS		45,639	42,0
EQUITY		43,033	72,0
Issued capital	17	33,775	33,3
Reserves	18	(111)	(11
Retained earnings	10	11,975	9,1
		45,639	42,3
Fauity attributable to owners of Reyond International I to			+∠.ఎ
Equity attributable to owners of Beyond International Ltd  Non-controlling interests	19	10,000	(24

The above Statement of Financial Position should be read in conjunction with the accompanying notes.



## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2014

	ISSUED		RETAINED		NON- CONTROLLING	TOTAL
	CAPITAL	RESERVES	EARNINGS	TOTAL	INTERESTS	EQUITY
CONSOLIDATED ENTITY	\$000'S		\$000'S	\$000'S	\$000'S	\$000'S
Balance at 1 July 2013	33,315	(113)	9,114	42,316	(242)	42,074
Profit for the year	-	-	7,975	7,975	37	8,012
Other comprehensive income for the year, net of tax	-	2	-	2	-	2
Total comprehensive income for the year	-	2	7,975	7,977	37	8,014
Transactions with owners in the	ir capacity as	s owners:			,	
Dividends paid or provided for	-	-	(4,906)	(4,906)	-	(4,906)
Transfer of non-controlling interest reserve			(205)	(205)	205	_
Employee share plan	460	-	-	460	-	460
Balance at 30 June 2014	33,775	(111)	11,975	45,639	-	45,639
Balance at 1 July 2012	33,315	(136)	3,521	36,700	(451)	36,249
Profit for the year	-	-	9,273	9,273	208	9,481
Other comprehensive income for the year, net of tax	-	(25)	-	(25)	-	(25)
Total comprehensive income for the year	-	(25)	9,273	9,248	208	9,456
Transactions with owners in the	ir capacity as	s owners:			,	
Dividends paid or provided for	-	-	(3,680)	(3,680)	-	(3,680)
Employee share plan	-	48	-	48	-	48
Balance at 30 June 2013	33,315	(113)	9,114	42,316	(242)	42,074

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2014

	CC	NSOLIDATE	DENTITY
	NOTES	2014	2013
		\$000'S	\$000'5
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		86,709	100,314
Payments to suppliers and employees		(77,030)	(88,525)
Interest received		249	15
Finance costs paid		(21)	(41)
Income tax paid		(1,000)	(1,031)
Net cash provided by operating activities	6(b)	8,907	10,868
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(1,497)	(925)
Investment in websites and databases		(701)	(540)
Distribution guarantees paid		(1,705)	(1,659)
Distribution guarantees recouped		1,617	1,086
Prepaid royalties		(4,591)	(3,090)
Prepaid royalties recouped		3,715	2,668
Proceeds from sale of property, plant and equipment		151	
Payment for investments and joint venture		(320)	
Investment in development projects		(548)	(328)
Net cash flows used in investing activities		(3,879)	(2,788)
CASH FLOWS FROM FINANCING ACTIVITIES			
Finance lease principal repayments		_	(36)
Proceeds from share issue	23	460	(30)
Dividend paid	20	(4,628)	(3,643)
Net cash flows used in financing activities		(4,168)	(3,679)
•	I	( -,,	(=,=:=,
Net increase/(decrease) in cash held		859	4,40
Cash and cash equivalents at the beginning of the financial year		10,126	5,725
Cash and cash equivalents at the end of the financial year	6(a)	10.984	10.126

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014



# 1.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial report of Beyond International Limited for the year ended 30 June 2014 was authorised for issue in accordance with a resolution of the Board of Directors on 27th August 2014.

Beyond International Limited is a company limited by shares, incorporated and domiciled in Australia and whose shares are publicly traded on the Australian Securities Exchange.

The financial report covers the consolidated entity of Beyond International Limited and its controlled entities ("the Consolidated Entity" and/or "the group").

## (A) STATEMENT OF COMPLIANCE

The financial report is a general purpose financial report that has been prepared in accordance with Australian

Accounting Standards, including Australian Accounting Interpretations. other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001, as appropriate for profit oriented entities. The financial report has been prepared on an accruals basis and is based on historical costs, except where stated. The Consolidated Entity has not adopted a policy of revaluing its non-current assets on a regular basis. Non-current assets are revalued from time to time as considered appropriate by the directors and are not stated at amounts in excess of their recoverable amounts.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements

and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below. They have been consistently applied unless otherwise stated.

In the current year, the Consolidated Entity has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are relevant to its operations and effective for the current annual reporting period. The adoption of the revised Standards and Interpretations has had no material impact on the recognition and measurement criteria, only minor changes to some of the disclosure within the financial statements.

The following Australian Accounting Standards have been issued or amended and are applicable to the Consolidated Entity but are not yet effective. They have not been

AASB AMENDMENT		EFFECT OF CHANGE IN ACCOUNTING POLICY	APPLICATION DATE OF STANDARD	APPLICATION DATE FOR GROUP
AASB 9	AASB 9 'Financial Instruments'	The potential effect of the initial application of the expected Standard has been considered by the Directors, and they do not believe it will have a material impact on the financial statements.	1 January 2017	1 July 2017
AASB 2012-3	Amendments to Australian Accounting Standards - Offsetting Financial Assets and Financial Liabilities	The potential effect of the initial application of the expected Standard has been considered by the Directors, and they do not believe it will have a material impact on the financial statements	1 January 2014	1 July 2014
AASB 2013-3	Amendments to AASB 136 - Recoverable Amount Disclosures for Non-Financial Assets	The potential effect of the initial application of the expected Standard has been considered by the Directors, and they do not believe it will have a material impact on the financial statements.	1 January 2014	1 July 2014
AASB 2013-9	Amendments to Australian Accounting Standards - Conceptual Framework, Materiality and Financial Instruments	The potential effect of the initial application of the expected Standard has been considered by the Directors, and they do not believe it will have a material impact on the financial statements.	1 January 2014	1 July 2014

adopted in preparation of the financial statements at reporting date. This list is not complete however it represents the key standards applicable to the Consolidated Entity.

## (B) BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Beyond International Limited ('company' or 'parent entity') as at 30 June 2014 and the results of all subsidiaries for the year then ended. Beyond International Limited and its subsidiaries together are referred to in these financial statements as "the consolidated entity" and/or "the Group". Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

activities of the entity. Subsidiaries

are fully consolidated from the date on which control is transferred to

the consolidated entity. They are

control ceases

de-consolidated from the date that

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Non-controlling interest in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the consolidated entity. Losses incurred by the consolidated entity are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and noncontrolling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

A list of controlled entities is contained in note 24 to the financial statements. Investments in subsidiaries are accounted for at cost, less any impairment, in the parent entity.

## (C) INCOME TAX

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at the reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (or recovered from) the relevant tax authority.

Deferred tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also arise where amounts have been fully expensed but future deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at the reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

## Tax consolidation

Beyond International Limited and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime. Each entity in the group recognises its own deferred tax assets and liabilities, except for any deferred tax assets resulting from unused tax losses and tax credits, which are immediately assumed by the head entity, being Beyond International Limited. The current tax liability for each group entity is then subsequently assumed by the parent entity.

The tax consolidated group has entered into a tax funding arrangement whereby each company in the group contributes to the income tax payable by the group in proportion to their contribution to the group's taxable income. Pursuant to the funding arrangement, transfers of tax losses or tax liabilities are assumed by the head entity through intercompany loans.

## (D) GOODS AND SERVICES TAX (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except when the GST incurred on a purchase of goods and services is not recoverable from the taxation authority. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are presented in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.



## (E) REVENUE RECOGNITION

Revenue from operating activities represents revenue earned from the sale and licensing of the Consolidated Entity's products and services, net of returns and trade allowances. Other revenue from outside the operating activities includes interest income on short term investments, proceeds from sale of plant and equipment and net gains on foreign currency transactions.

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the Consolidated Entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

- Revenue from Australian and international television production contracts is recognised using the percentage of completion method.
- Revenues from international television and feature film licensing contracts are recognised when the programming is able to be delivered and a licence agreement is signed by both parties.
- When the contract outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.
- Royalty revenue within the Distribution and Film divisions is recognised when received.
- Revenues from the sale of DVD inventory is recognised at the time the goods are dispatched, apart from consignment arrangements where revenue is recognised upon sale to the end customer.
- Rending of services revenue from a digital marketing contract to provide services is recognised by reference to the stage of completion of the project. Other digital marketing revenue is recognised when it is received or when the right to receive payment is established.

Where amounts are invoiced before revenue is earned, a deferred revenue liability is brought to account.

## (F) BORROWING COSTS

Borrowing costs are recognised as an expense when incurred. Borrowing costs include:

- Interest on bank overdraft and short-term and long-term borrowings; and
- · Finance lease charges.

## (G) CASH AND CASH EQUIVALENTS

Cash and short-term deposits in the Statement of Financial Position comprise cash at bank and in hand and short term deposits with an original maturity of three months or less.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

## (H) RECEIVABLES

Trade receivables are recognised and carried at original invoice amount less an allowance for any uncollectable amounts or impairment. The following specific recognition criteria must also be met before a receivable is recognised:

- Production debtors receivables are recognised as they are due for settlement, within a term of no more than 30 days.
- Licensing debtors receivable is recognised once a licence agreement is signed by both parties and the programme is able to be delivered. Payment terms are usually based upon signature, delivery and acceptance. In certain contracts instalment payments may extend over the term of the licence agreement.

A provision for doubtful debts is raised when there is objective evidence that the Consolidated Entity will not be able to collect the debts based on a review of all outstanding amounts at the reporting date. Bad debts are written off when they are identified.

## (I) INVENTORIES

Inventories are measured at the lower of cost and net realisable value. Inventories represent stock TV footage and DVD stock at cost. As the footage is used it will be included within the production cost of the programme.

Inventories sold on consignment remain in the financial statements as stock on hand until sold to the end customer.

Costs are assigned to an individual item of inventory on the basis of weighed average costs.

#### (J) INVESTMENTS

Investments have been brought to account as follows:

## Interests in subsidiary companies and trusts

The Company's interests in listed and un-listed companies and trusts are brought to account at cost and dividends and other distributions are recognised in the Statement of Profit or Loss and Other Comprehensive Income when receivable. Controlled entities are accounted for in the consolidated financial statements as set out in note 1 (B).

Where, in the opinion of the Directors, there has been a diminution in the value of an investment, the carrying amount of the investment is written down to its recoverable amount.

# (K) CAPITALISED PRODUCTION COSTS

Television production costs are capitalised and amortised against future sales revenue. Forecast sales revenues are reviewed regularly and the amortisation is adjusted to reflect the estimates of future licensing revenue of each production. The non-current component represents amounts that will not be amortised within the next twelve months. Where doubt exists as to the ability to recover the expenditure from future sales, the amounts in doubt are provided for in the year in which the assessment is made.

Capitalised production costs are disclosed in the accounts net of any cash progress payments received on projects. Where such progress payments exceed these costs the net amounts are disclosed as deferred revenue.

# (L) CAPITALISED DEVELOPMENT COSTS

Costs of developing new programme concepts, which the Directors believe are probable of being recovered from future revenues, are capitalised. Capitalised costs are costed into the production or are written off in the event that the programme does not proceed. These costs are classified as current

assets as the costs of developing new programmes are expected to be realised within one year.

# (M) DISTRIBUTION ADVANCES AND PREPAID ROYALTIES

Distribution advances for television and feature film distribution rights, and prepaid royalties for the DVD rights, are capitalised at cost as paid, and recouped from future sales on cash receipt.

Where doubt exists as to the ability to recover the expenditure from future sales, the amounts in doubt are provided for in the year in which the assessment is made.

## (N) LEASES

A distinction is made between finance leases which effectively transfer from the lessor to the lessee substantially all the risks and benefits incidental to ownership of leased non current assets, and operating leases under which the lessor effectively retains substantially all such risks and benefits.

Where property, plant and equipment is acquired by means of finance leases, the present value of the minimum lease payments is recognised as an asset at the beginning of the lease term and amortised on a straight line basis over the expected useful life of the leased asset. A corresponding liability is also established and each lease payment is allocated between the liability and finance charge.

Operating lease payments are charged to the Statement of Profit or Loss and Other Comprehensive Income on a straight line basis.

# (O) PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are measured at cost.

## **Depreciation and Amortisation**

Depreciation on property, plant and equipment is calculated on a straight line basis to write off the net cost over its expected useful life to the Consolidated Entity. Estimates of the remaining useful lives are made on a regular basis for all assets, with annual reassessment for major items.

The expected useful lives are as follows:

 Plant equipment & leasehold improvements: 2 - 15 years The assets' residual values, useful lives and amortisation methods are reviewed, and adjusted if appropriate, at each financial year end.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the Statement of Profit or Loss and Other Comprehensive Income.

# (P) INTANGIBLE ASSETS Goodwill

Goodwill acquired and goodwill on consolidation are initially recorded at the amount by which the purchase price for a business or for an ownership interest in a controlled entity exceeds the fair value attributed to its net assets at date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisition of associates is included in investments in associates. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

## **Patents and licenses**

Patents and trademarks are recognised at cost of acquisition. Patents and trademarks have a finite life and are carried at cost less any accumulated amortisation and any impairment losses. Patents and trademarks are amortised over their useful life, which is 20 years.

## **Websites and Databases**

Websites and Databases are recognised at cost. Websites and Databases are amortised over their useful life, which is 4 years.

## (Q) IMPAIRMENT OF ASSETS

At each reporting date, the group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the Statement of Profit or Loss and Other Comprehensive Income.

Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

## (R) TRADE AND OTHER PAYABLES

These amounts represent liabilities for goods and services provided to the Consolidated Entity prior to the end of the financial year and which are unpaid. These amounts are unsecured and are usually paid within 30 days of recognition.

## (S) PRODUCER SHARE PAYABLES

These amounts represent the amounts due to producers contracted for payment as royalties upon receipt of licensing sales.

# (T) EMPLOYEE BENEFITS Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled within 12 months of the reporting date are recognised in current liabilities in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

## Other long-term employee benefits

The liability for long service leave not expected to be settled within 12 months of the reporting date are recognised in non-current liabilities, provided there is an unconditional right to defer settlement of the liability. The liability is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

# Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.



# (U) SHARE-BASED PAYMENT TRANSACTIONS

## **Equity settled transactions:**

The group provides benefits to employees of the group in the form of share-based payments, whereby employees render services in exchange for shares or rights over shares (equity-settled transactions).

There is currently one plan in place to provide these benefits: the Employee Share Loan Plan.

The cost of these equity-settled transactions with employees is measured by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined using the market value of a share on the date which they are granted.

The cost of equity-settled transactions is recognised in the Statement of Profit or Loss and Other Comprehensive Income over the vesting period.

The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects:

- (i) the extent to which the vesting period has expired; and
- (ii) the group's best estimate of the number of equity instruments that will ultimately vest.

## (V) BORROWINGS

Loans and borrowings are recorded at their principal amounts. Subsequently they are measured at amortised cost using the effective interest method.

# (W) FOREIGN CURRENCY TRANSLATION

Transactions denominated in a foreign currency are converted to Australian currency at the exchange rate at the date of the transaction. Foreign currency receivables and payables at the reporting date are translated at exchange rates at the reporting date. Exchange gains and losses are brought to account in determining the profit or loss for the year.

Exchange gains and losses arising on forward foreign exchange contracts entered into as hedges of specific commitments are deferred and included in the determination of the amounts at which the transactions are brought to account. Specific hedging is undertaken in order to avoid or minimise possible adverse

financial effects of movements in foreign exchange rates. If the hedging transaction is terminated prior to its maturity date and the hedged transaction is still expected to occur, deferral of any gains and losses which arose prior to termination continues, and those gains and losses are included in the measurement of the hedged transaction.

In those circumstances where a hedging transaction is terminated prior to maturity because the hedged transaction is no longer expected to occur, any previous deferred gains or losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income at the date of termination. All exchange gains and losses relating to other hedge transactions are brought to account in the Statement of Financial Position in the same period as the exchange differences on the items covered by the hedge transactions. Costs on such contracts are expensed as incurred.

Exchange gains and losses on the other hedge transactions entered into as hedges of general commitments are brought to account in the Statement of Profit or Loss and Other Comprehensive Income in the financial year in which the exchange rate changes.

Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Assets and liabilities of overseas controlled entities and branches are translated at exchange rates existing at the reporting date and the exchange gain or loss arising on translation is carried directly to a foreign currency translation reserve.

# (X) FOREIGN CURRENCY TRANSACTIONS AND BALANCES

## **Functional and presentation currency**

The functional currency of each of the group's entities is measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars which is the Company's functional and presentation currency.

## **Transaction and balances**

Foreign currency transactions are translated into functional currency using the exchange rates prevailing

at the date of the transaction.
Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in the Statement of Profit or Loss and Other Comprehensive Income

# (Y) AVAILABLE-FOR-SALE FINANCIAL ASSETS

Shares held in a listed entity are classified as being available-for-sale. These assets were initially recorded at cost and at each reporting date are revalued to fair value. Gains and losses arising from changes in fair value are recognised directly in the investments revaluation reserve unless there is a prolonged or significant decline, upon which the loss is recognised in the Statement of Profit or Loss and Other Comprehensive Income.

The classification of items within this category depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

# (Z) DERIVATIVE FINANCIAL INSTRUMENTS

The Consolidated Entity enters into forward foreign exchange agreements and foreign currency options on production contracts in order to manage its exposure to foreign exchange rate risks. Exchange contracts are brought to account as explained in note 1(W).

## (AA) ISSUED CAPITAL

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

## (AB) EARNINGS PER SHARE

Basic earnings per share is calculated as net profit attributable to members of the parent, adjusted to exclude any costs of servicing equity (other than dividends) and preference share dividends, divided by the weighted average number of ordinary shares, adjusted for any bonus element.

Diluted earnings per share is calculated as net profit attributable to members of the parent, adjusted for:

- costs of servicing equity (other than dividends) and preference share dividends;
- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares;

divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

## (AC) COMPARATIVE FIGURES

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

## (AD) ROUNDING OF AMOUNTS

The Consolidated Entity has applied the relief available to it under ASIC Class Order 98/100 and accordingly, amounts in the financial report and Directors' report have been rounded off to the nearest \$1,000, or in certain cases, the nearest dollar.

## (AE) FAIR VALUE MEASUREMENT

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interest. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are

available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Assets and liabilities measured at fair value are classified, into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed each reporting date and transfers between levels are determined based on a reassessment of the lowest level input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

# (AF) CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The Directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Sections within this financial report whereby estimates and judgments have a material impact are as follows:

- the recoverability of Distribution Advances and Prepaid Royalties in Note 9 has been assessed using an estimate of future sales for the respective titles;
- the recoverability of Capitalised Development Costs in Note 9 is assessed based on a judgment as to whether each program will proceed in the forthcoming year(s);
- Capitalised Production Costs in Note 9 are calculated using an estimate of future sales on a specified title. The recoverability of this asset is assessed based on a judgment as to whether the initial estimated sales will be reached;

- Goodwill and other intangible assets are assessed annually based on an estimate of the value-in-use of the cash generating units to which goodwill and other intangible assets have been allocated. The value-in-use calculation requires the Consolidated Entity to estimate the future cash flows expected to arise from the cash-generating unit. The calculation also uses an estimated growth rate, and a discount rate in order to calculate present value. Details of these estimated rates are provided in Note 12.
- Deferred tax assets are recognised for deductible temporary differences and brought forward income tax losses only if the consolidated entity considers it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

#### (AG) PARENT ENTITY INFORMATION

These financial statements present the results of the Consolidated Entity only. Supplementary information about the parent entity is disclosed in Note 28

## (AH) JOINT VENTURES

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. Investments in joint ventures are accounted for using the equity method. Under the equity method, the share of the profits or losses of the joint venture is recognised in profit or loss and the share of the movements in equity is recognised in other comprehensive income. Investments in joint ventures are carried in the statement of financial position at cost plus post-acquisition changes in the consolidated entity's share of net assets of the joint venture. Goodwill relating to the joint venture is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. Income earned from joint venture entities reduces the carrying amount of the investment.



## 2. OPERATING SEGMENTS

Management has determined the operating segments based on the reports reviewed by the Board that are used to make strategic decisions. The Board considers the business on a global basis in the following five operating divisions:

## TV production and copyright

Production of television programming and ownership of television product copyright.

## Film and Television distribution

International distribution of television programmes and feature films.

#### Home Entertainment

Distribution in Australia and New Zealand of DVDs.

## **Digital Marketing**

Online search optimisation, website creation, development and performance and online media sales in Australia and New Zealand.

# Unallocated corporate benefit/ (expense)

Includes the parent entity, centralised administrative support services to the group comprising legal and business affairs, finance and human resources, in addition to internet development. None of these activities constitute a separately reportable business segment.

## **Geographical segments**

Although the Consolidated Entity's divisions are managed on a global basis they operate in four main geographical areas:

#### Australia

The home country of the parent entity. The areas of operation include all core business segments.

#### **North America**

A portion of the group's production, film and television sales are generated from North America, with production offices in Los Angeles.

#### Europe

Substantial film and television distribution proceeds are derived from European markets. The group's head office for multinational activities is located in Dublin. This office is responsible for production and development, and for the acquisition and international sales of all television programmes and feature films. The Dublin office manages the direct sales and marketing activities of the office located in London, which represents the second overseas sales office base.

## **Rest of World**

The Rest of World comprises all other territories from which film and television distribution income is derived including the Middle East, Asia, and Latin America.

OPERATING SEGMENT	TV PROD & COPY		FILI TELEV DISTRII	ISION		ME AINMENT	DIG MARK		INTER SI Elimin <i>i</i>		CONSOL	IDATION
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S
REVENUE												
External revenues excluding fx, interest	31,480	45,297	23,080	22,678	24,606	23,040	10,592	11,618	-	-	89,758	102,633
Other income	-	-	-	-	-	-	-	300	-	-	-	300
Other segments (b)	6,016	6,960	130	69	-	-	426	748	(6,571)	(7,777)	-	1,962
Total revenue	37,496	52,257	23,210	22,747	24,606	23,040	11,018	12,666	(6,571)	(7,777)	89,758	104,895
Result before fx, interest and D&A	10,611	15,824	3,186	2,894	2,874	3,120	(9)	1,006	-	-	16,662	22,844
Depreciation & amortisation	1,441	4,167	15	9	877	739	640	759	-	-	2,973	5,674
Impairment of assets	-	-	-	-	-	-	-	650	-	-	-	650
Result before interest, fx & other expense	9,170	11,657	3,171	2,885	1,997	2,381	(649)	247	-	-	13,689	16,520
Net interest income/(expense)											228	111
Foreign exchange (loss)/gain											556	(196)
Unallocated corporate benefit/(expense)											(5,924)	(5,833)
Profit before income tax											8,549	10,602
Income tax expense											(537)	(1,121)
Profit after income tax											8,012	9,481
Non-controlling interest profit											(37)	(208)
Profit for the year											7,975	9,273

											·	
OPERATING SEGMENT	TV PROI & COP	OUCTION (RIGHT	FILI TELEV DISTRII	ISION		ME AINMENT	DIG MARK	ITAL ETING	INTER S		CONSOLI	DATION
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S
ASSETS												
Segment assets	86,103	82,856	125,057	113,583	25,377	25,814	4,412	4,153	(197,855)	(187,197)	43,094	39,209
Unallocated corporate assets											31,440	30,440
Total assets											74,534	69,649
LIABILITIES												
Segment liabilities	17,331	17,995	157,233	145,377	11,942	14,015	5,163	4,511	(176,614)	(165,904)	15,055	15,994
Unallocated corporate liabilities											13,840	11,581
Total liabilities											28,895	27,575
Other												
Capital expenditure	296	345	34	1	867	398	26	-	-	-	1,223	744
Other non cash expenses	670	457	451	363	-	(15)	42	54	-	-	1,163	859
Impairment of assets	-	-	-	-	-	-	-	650	-	-	-	650

GEOGRAPHICAL INFORMATION	SEGMENT REV EXTERNAL C		AMOUNT OF T ASSETS	ACQUISITION OF NON CURRENT SEGMENT ASSETS		
	2014	2013	2014	2013	2014	2013
	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S
Australia	50,074	56,715	63,310	64,439	1,164	744
North America	23,896	26,958	960	889	24	-
Europe	6,499	10,147	6,414	1,078	34	-
Rest of World	9,289	8,813	3,850	3,243	1	-
	89,758	102,633	74,534	69,649	1,223	744

# Notes to and forming part of the segment information

## (A) ACCOUNTING POLICIES

Segment revenues, expenses, assets and liabilities are those that are directly attributable to a segment and the relevant portion that can be allocated to the segment on a reasonable basis. Segment assets include all assets used by a segment and consist primarily of operating cash, receivables, inventories, capitalised production and development costs, investments, distribution advances, inventories. property, plant and equipment and goodwill and other intangible assets, net of any related provisions. While most of these assets can be directly attributable to individual segments,

the carrying amounts of certain assets used jointly by segments are allocated based on reasonable estimates of usage. Segment liabilities consist primarily of trade and other creditors, producers share payable, bills of exchange and employee entitlements.

## (B) OTHER SEGMENTS

Segment revenues, expenses and results include transfers between segments. Such transfers are priced on an "arm's length" basis and are eliminated on consolidation.

## (C) MAJOR CUSTOMERS

Included in total revenues is revenue from customers in excess of 10% of total revenue individually. Total

revenues relating to these customers are \$26m (2013: \$27.9M) within the TV Production & Copyright and Film & Television distribution segments, \$12m (2013:nil) within the Home Entertainment segment and \$1.3m (2013:nil) within the Digital Marketing segment.

## (D) PRIOR YEAR

The segment information has been restated to exclude interest revenue. This is now found in "Net interest income/(expense line). Unallocated other corporate income/expenses have been allocated to the segment "Other".



## 3. REVENUES AND EXPENSES

		CONSOLIDATE	D ENTITY
		2014	2013
		\$000'S	\$000'
(a)	Revenue and other income		
	Revenue		
	Sales revenue	88,176	100,793
	Royalty revenue	974	1,880
	Interest - other persons	249	15
		89,399	102,824
	Other income		
	Gain from release of earnout provision (note 12)	-	300
	Realised/unrealised foreign currency translation gains (note 3(b))	556	
	Rental Income	658	
	Gain on the sale of fixed assets	29	
	Total Revenue and other income	90,642	103,124
(b)	Sales revenue  Royalty revenue  Interest - other persons  Other income  Gain from release of earnout provision (note 12)  Realised/unrealised foreign currency translation gains (note 3(b))  Rental Income  Gain on the sale of fixed assets		
	- Trade receivables written off / (recovered) during the period	10	(25
	- Trade receivables movement in provision (Note 7)	24	167
		626	592
		1,997	2,390
	- External	21	40
	Depreciation and amortisation		
	- Tangible assets (note 11)	1,124	960
	- Intangible assets (note 12)	555	649
	- Other assets (Note 9)	1,448	4,21
		3,127	5,822
	- Impairment of assets (Note 12)	-	650
	Fair value (increase)/decrease in derivative financial instruments	(330)	639
	Other realised/unrealised foreign currency translation losses	(226)	(443)
		(556)	196
		2014	2013
		\$	
(c)	Auditors' Remuneration		
	Remuneration of the auditor of the parent entity and its controlled entities for:		
	- Audit or review of the financial report	339,000	331,500
	- Other assurance services	35,960	27,000
	- Tax compliance services	33,985	33,500
	Remuneration of other auditors of subsidiaries for:		
	- Audit or review of the financial report	71,088	44,824
	- Other assurance services	1,578	1,22
	- Tax compliance services	12,897	24,468

## 4. INCOME TAX EXPENSE

	CO	NSOLIDATEI	D ENTITY
		2014	2013
		\$000'S	\$000'
(a)	The components of tax expense comprise:		
	Current income tax	748	1,03
	Deferred income tax	(142)	(33
	Adjustments in respect of current income tax of previous years	(69)	11
	Income tax expense reported in the Statement of Profit or Loss and Other Comprehensive Income	537	1,12
(b)	The prima facie tax on profit from ordinary activities before income tax is reconcile expense as follows:	ed to the inc	ome tax
	Profit before income tax	8,549	10,60
	Prima facie tax payable on profit from ordinary activities before income tax at 30% (2013: 30%)	2,565	3,18
	Less:		
	Tax effect of :		
	- Other nonassessable/deductible items	(783)	(1,025
		1,782	2,15
	Less:		
	Tax effect of :		
	- Adjustments in respect of current income tax of previous years	(69)	11
	- Effect of lower tax rate on overseas income	(1,243)	(1,053
	- Other	67	(100
	Income tax expense	537	1,12
	The applicable weighted average effective tax rates are as follows:	6%	119
(c)	Deferred Tax		
	Deferred tax assets		
	Deferred tax assets comprise:		
	Provisions and accruals	2,126	2,18
	Deferred tax assets attributable to tax losses	1,323	30
		3,449	2,48
	Deferred tax assets expected to be recovered within 12 months	2,431	2,25
	Deferred tax assets expected to be recovered after more than 12 months	1,018	23
		3,449	2,48
	Deferred tax liabilities		
	Deferred tax liabilities comprises:		
	Distribution guarantees and unrecouped program expenses	5,316	5,16
	Capitalised production costs and other expenses	1,972	1,30
		7,288	6,46
	Deferred tax liabilities expected to be recovered within 12 months	6,839	6,03
	Deferred tax liabilities expected to be recovered after more than 12 months	449	43
		7,288	6,46

Deferred tax liabilities for Beyond TV Properties Bermuda and Beyond Film Properties Bermuda totalling \$795,519 (2013: \$862,503) have not been recognised due to the existence of tax losses not brought to account.

Movement in deferred tax assets & deferred tax liabilities has gone through the Statement of Profit or Loss and Other Comprehensive Income.



## 4. INCOME TAX EXPENSE (continued)

	co	NSOLIDATE	D ENTITY
		2014	2013
		\$000'S	\$000'S
(d)	Liabilities		
	Current		
	Income tax	-	365

The above is a current provision for income tax payable by the parent and subsidiaries of the Consolidated Entity.

## (e) Tax Consolidation

Beyond International Limited and its wholly owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidated regime. Each entity in the group recognises its own current and deferred tax assets, except for any deferred tax assets resulting from unused tax losses and tax credits, which are immediately assumed by the head entity, being Beyond International Limited. The current tax liability for each group entity is then subsequently assumed by the parent entity.

The tax consolidated group has entered into a tax funding arrangement whereby each company in the group contributes to the income tax payable by the group in proportion to their contribution to the group's taxable income. Pursuant to the funding arrangement, transfers of tax losses or tax liabilities are assumed by the head entity through intercompany loans.

## **5. EARNINGS PER SHARE**

	CONSOLIDATED ENTITY		
	2014	2013	
		CENTS PER	
	SHARE	SHARE	
Basic and diluted earnings per share:	13.00	15.12	

The following reflects the income and share data used in the basic and diluted earnings per share computations

	2014 \$000'S	2013 \$000'S
	\$000'S	\$000'S
		40000
Net profit attributable to ordinary equity holders (used in calculating basic earning and diluted per share)	7,975	9,273

Weighted average number of ordinary shares in calculating basic earnings and diluted per share	Number	Number
	61,336,968	61,336,968

## 6. CASH FLOW INFORMATION

	CONSOLIDATE	DENTITY
	2014	2013
	\$000'S	\$000'
Cash at bank and in hand	10,985	10,126
The average effective interest rate on cash at bank was 1.62% (2013: 1.73%)		
(a) Reconciliation of Cash		
For the purposes of the Statement of Cash Flows, cash and cash equivalent comprise the following at 30 June:		
Cash at bank and in hand	10,985	10,120
(b) Reconciliation of cash flows from operations with net profit after income tax		
Profit after income tax	8,012	9,48
Adjustment for non-cash flow in profit:		
Depreciation and amortisation	3,127	5,822
Net gain on sale of non-current assets	(29)	
Share of Joint venture operation	239	
Impairment of assets	-	650
Unrealised foreign exchange (gain)/loss	(407)	20
Share options expensed	-	4
Changes in assets and liabilities, net of the effects of business acquisitions:		
(Increase)/decrease in trade and other receivables	8	(1,319
Decrease/(increase) in inventory	778	(427
(Increase)/decrease in other assets	(2,961)	(2,605
Decrease/(increase) in deferred tax assets	(959)	3:
Increase/(decrease) in trade and other creditors	(1,034)	65
(Increase)/decrease in deferred income tax liability	819	(73
Increase/(decrease) in other liabilities	1,388	(1,793
Increase/(decrease) in provisions	(74)	18-
Cash flow from operations	8,907	10,869
(c) Financing facilities available		
At reporting date, the following financing facilities had been negotiated and were available		
Secured multi option facility		
Used at reporting date *	764	764
Unused at reporting date	1,216	1,21
Total facility	1,980	1,980

<sup>\*</sup> The amount of the facility used at reporting date is for bank guarantees on various building leases held by the Group The multi option facility may be drawn at any time and may be terminated by the bank on demand.

The interest rate on the facility is the commercial base rate (8.80% at 30 June 2014).



## **6. CASH FLOW INFORMATION** (continued)

	CONSOLIDATE	D ENTITY
	2014	2013
	\$000'S	\$000'S
The facility is secured by certain covenants on the Consolidated Entity that these financial conditions are met -		
a) That earnings before interest, tax, depreciation and amortisation will exceed 1 x total group facility		
b) Receivables must remain over \$8,000,000 at all times		
c) Minimum capital adequacy rate of 50%		
Secured equipment loan facility		
Used at reporting date	-	-
Unused at reporting date	500	500
Total facility	500	500
The interest rate on the facility is determined on usage as at the time. As no facility is being used no rate is applicable.		
Amount of Assets Pledged as Security		
Fixed and floating charge over assets	74,534	69,649
Total assets pledged as security	74,534	69,649

## 7. TRADE AND OTHER RECEIVABLES

	CONSOLIDA	TED ENTITY
	2014	2013
	\$000'S	\$000'S
Current		
Trade receivables (i)	29,524	28,230
Provision for impairment of receivables	(2,306)	(2,282)
	27,218	25,948
Non-current		
Trade receivables (i)	3,318	4,519
	3,318	4,519

(i) Credit terms for the Consolidated Entity's receivables vary between individual divisions. Distribution, Films and Productions debtors are generally due based on milestones achieved. Debtors within other divisions have credit terms ranging from 30 to 90 days. An allowance has been made for estimated irrecoverable trade receivable amounts arising from the past sale of goods and rendering of services, based on an assessment of individual debtors and the likelihood of recoverability. For Distribution & Films debtors, the Consolidated Entity provides fully for receivables over 360 days, with the exception of specific identifiable receivables which are still considered recoverable. Distribution and Film debtors consist largely of television networks, many of which are government owned, or are listed entities whose published annual reports indicate they continue to be credit-worthy.

Debtors within other divisions, including the Beyond D business unit, are provided for on a specific basis based on an assessment of recoverability. Home Entertainment debtors largely consist of multi-national retail chains, many of which are listed and whose published annual reports indicate they continue to be credit-worthy.

Included in the Consolidated Entity's trade receivables balance are debtors with a carrying amount of \$3.4m (2013: \$5.53m) which are past due between 0 and 180 days at the reporting date and \$50,000 was considered impaired so has been provided for, Other than this all other amounts are considered recoverable based on reference to past collection experience.

Included in the Consolidated Entity's trade receivables balance are debtors with a carrying amount of \$0 (2013: \$169,000) which are past due more than 180 days at the reporting date.

CONSOLIDATED EN					
	20	2014 2013			
	\$000'S		\$000'S		
Ageing of debtors	Gross	Provision	Gross	Provision	
Not past due	27,177	-	24,767	-	
Past due 0-90 days	3,222	-	5,279	-	
Past due 91-180 days	186	(50)	255	(3)	
Past due 180+ days	2,256	(2,256)	2,448	(2,279)	
	32,841	(2,306)	32,749	(2,282)	

	CONSOLIDA	TED ENTITY
	2014	2013
	\$000'S	\$000'S
Reconciliation of provision for impairment of receivables		
Opening balance	(2,282)	(2,115)
Additional provision recognised	(28)	(269)
Utilised	4	102
Closing balance	(2,306)	(2,282)



## 8. INVENTORIES

	CONSOLIDATE	ED ENTITY
	2014	2013
	\$000'S	\$000'S
Current		
DVD Stock - raw material at cost	828	1,020
DVD Stock - finished goods at net realisable value	2,566	3,161
Stock footage - at cost	47	40
	3,441	4,221

## 9. OTHER ASSETS

	CONSOLIDATE	ED ENTITY
	2014	2013
	\$000'S	\$000'5
Current		
Capitalised development costs	1,567	1,396
Less: deferred revenue	(750)	(604)
	817	792
Distribution advances	4,871	3,458
Accumulated amortisation of distribution advances (i)	(3,456)	(1,796)
	1,415	1,662
Prepaid royalties	7,346	6,73
Capitalised production costs	7,623	4,758
Prepayments	567	455
	8,190	5,213
	17,768	14,398
Non-current		
Distribution advances	1,033	2,373
Accumulated amortisation of distribution advances (i)	(686)	(1,968)
	347	405

<sup>(</sup>i) Distribution advances and capitalised production costs are monitored on a title by title basis. The provision detailed above is included within the depreciation and amortisation expense disclosed both in the Statement of Profit or Loss and Other Comprehensive Income.

## 10. FINANCIAL ASSETS & FINANCIAL LIABILITIES

		CONSOLIDA	TED ENTITY
		2014	2013
	NOTES	\$000'S	\$000'S
Available-for-sale financial assets		8	7
Derivative financial liabilities		(5)	(335)
		3	(328)
(a) Available-for-sale financial (non current)			
Listed investments:			
Shares - at fair value (i)		8	7
(b) Derivative financial liabilities (current)			
Foreign currency forward contracts - at fair value	25	(5)	(335)

(i) In 2008, the Consolidated Entity purchased 10% of the ordinary share capital of Motive Television Plc. The shares have been revalued at year end to the closing share price at 30 June 2014, and gains, including the revaluation to Australian dollar, totalling \$1,635 have been recognised in Other Comprehensive Income.

Fair value of financial instruments measured on a recurring basis

The financial instruments recognised and disclosed at fair value in the Statement of Financial Position have been analysed and classified using a fair value hierarchy reflecting the significance of the inputs used in making the measurements. The fair value hierarchy consists of the following levels:

- quoted prices in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (Level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

	CONSOLIDATED ENTITY			CONSOLIDATED ENTITY		
	2014					
	LEVEL 1	LEVEL 2	TOTAL	LEVEL 1	LEVEL 2	TOTAL
	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S
Financial assets and financial liabilities:						
Available-for-sale financial assets:						
- listed investments	8	-	8	7	-	7
Financial liabilities at fair value through profit or loss:						
- derivative instruments	-	(5)	(5)	-	(335)	(335)
	8	(5)	3	7	(335)	(328)

During the 2014 financial period, the Consolidated Entity had nil value of Level 3 financial assets and financial liabilities (2013: nil).

Included within Level 1 of the hierarchy are listed investments. The fair values of these financial assets have been based on the closing quoted bid prices at reporting date, excluding transaction costs.

There has been no change in the valuation technique used in the current or previous reporting period.

Included within Level 2 of the hierarchy are derivatives not traded in an active market (foreign currency forward contracts). The fair values of these derivatives are determined using valuation techniques which uses only observable market data relevant to the hedged position.

There has been no change in the valuation technique used in the current or previous reporting period.

During the current and previous reporting periods, there were no transfers between levels.



## 10. FINANCIAL ASSETS & FINANCIAL LIABILITIES (continued)

Fair value of financial instruments not measured at fair value on a recurring basis

The following financial instruments are not measured at fair value in the statement of financial position. These had the following fair values:

	CONSOLIDA	CONSOLIDATED ENTITY		CONSOLIDATED ENTITY	
	20	2014		13	
	CARRYING AMOUNT			FAIR VALUE	
	\$000'S	\$000'S	\$000'S	\$000'S	
NON-CURRENT ASSETS					
Trade and other receivables	3,318	3,072	4,519	4,184	
	3,318	3,072	4,519	4,184	
NON-CURRENT LIABILITIES					
Other non-current liabilities	617	617 571		702	
	617	571	758	702	

The fair values of the trade and other receivables and other non-current liabilities above are included in the level 2 category and have been determined in accordance with generally accepted pricing models based on a discounted cash flow analysis, with the most significant input being a discount of 8% to determine fair value

Due to their short-term nature, the carrying amounts of cash and cash equivalents, current trade and other receivables, current trade and other payables are assumed to approximate their fair value.

Refer to note 25 for further information on financial instruments.

## 11. PROPERTY, PLANT AND EQUIPMENT

		CONSOLID	ATED ENTITY
	PLANT & EQUIPMENT	LEASED MV & EQUIPMENT	TOTAL
	\$000'S	\$000'S	\$000'S
Year ended 30 June 2014			
Balance at 1 July 2013	1,619	36	1,655
Additions	1,482	-	1,482
Disposal	(122)	-	(122)
Depreciation charge for the year	(1,088)	(36)	(1,124)
Exchange adjustment	(1)	-	(1)
Carrying amount at 30 June 2014	1,890	-	1,890
As at 1 July 2013			
Cost	12,252	385	12,637
Accumulated depreciation and impairment	(10,633)	(349)	(10,982)
Net carrying amount	1,619	36	1,655
As at 30 June 2014			
Cost	12,739	385	13,124
Accumulated depreciation and impairment	(10,849)	(385)	(11,234)
Net carrying amount	1,890	-	1,890
Year ended 30 June 2013			
Balance at 1 July 2012	1,600	109	1,709
Additions	925	-	925
Disposal	(20)	-	(20)
Depreciation charge for the year	(887)	(73)	(960)
Exchange adjustment	1	-	•
Carrying amount at 30 June 2013	1,619	36	1,655
As at 1 July 2012			
Cost	11,950	385	12,335
Accumulated depreciation and impairment	(10,350)	(276)	(10,626)
Net carrying amount	1,600	109	1,709
As at 30 June 2013			
Cost	12,252	385	12,637
Accumulated depreciation and impairment	(10,633)	(349)	(10,982)
Net carrying amount	1,619	36	1,655



## 12. INTANGIBLE ASSETS

	CONSOLIDA	TED ENTITY
	2014	2013
	\$000'S	\$000'S
Patents and Licenses – at cost	232	232
Less: Accumulated amortisation	(77)	(72)
	155	160
Websites and Databases - at cost	2,607	1,905
Less: Accumulated amortisation	(1,333)	(783)
	1,274	1,122
Goodwill - at cost	5,249	5,249
Less: Impairment	(650)	(650)
	4,599	4,599
	6,028	5,881

## Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

CONSOLIDATED ENTITY			ATED ENTITY	
	GOODWILL	WEBSITES AND DATABASES	PATENTS AND LICENSES	TOTAL
	\$'000	\$'000	\$'000	\$'000
Balance at 30 June 2012	5,220	1,226	165	6,611
Additions	29	540	-	569
Impairment of assets	(650)	-	-	(650)
Amortisation expense	-	(644)	(5)	(649)
Balance at 30 June 2013	4,599	1,122	160	5,881
Additions	-	702	-	702
Amortisation expense	-	(550)	(5)	(555)
Balance at 30 June 2014	4,599	1,274	155	6,028

Intangible assets, other than goodwill, have finite useful lives. Patents and licenses have been assessed as having a finite life and are amortised using the straight line method over 20 years. Websites and Databases have been assessed as having a finite life of 4 years and are amortised using the straight line method. The current amortisation charges for intangible assets are included under depreciation and amortisation expense per the Statement of Profit or Loss and Other Comprehensive Income. Goodwill is assessed as having has an infinite life subject to an annual impairment review.

If an impairment indication arises, the recoverable amount is estimated and an impairment loss is recognised to the extent that the recoverable amount is lower than the carrying amount.

## 12. INTANGIBLE ASSETS (continued)

## **Impairment Disclosure**

There were no impairment losses recognised by the consolidated entity in respect of the current financial year.

In the previous financial year, a deferred consideration provision of \$300,000 was recognised on the acquisition of the Beyond D business, based on an agreed EBIT for the financial year ended 30 June 2013. However, based on the actual EBIT of the Beyond D business, no earnout was payable and the deferred consideration provision of \$300,000 was released and recognised in the Statement of Profit or Loss and Other Comprehensive Income (note 3(a)).

In conjunction with the above, an impairment loss on the Goodwill recognised on the acquisition of the Beyond D business was recognised in the 2013 financial year. As disclosed in Note 1 (AF), the directors have made judgments and estimates in respect of the impairment testing of goodwill. Based on the operating result for the Beyond D business (operating loss of \$49,000), management used more conservative growth and discount rates when testing the sensitivity of the Digital Marketing division, which resulted in an impairment loss of \$650,000 being recognised in the 2013 financial year.

The following assumptions were used in the value-in-use calculations:

	GROWTH RATE		GROWTH RATE DISCOUNT		DISCOUNT RATE
	2014	2013	2014	2013	
Beyond D business	2%	2%	15%	15%	
All other businesses	5 - 10%	5 - 10%	10 - 12%	10 - 12%	

Historical performance of the relevant businesses show the above growth rates to be reasonable.

Sensitivity - Digital Marketing Division

As disclosed in Note 1 (AF) the directors have made judgements and estimates in respect of impairment testing of goodwill. Should these judgements and estimates not occur the resulting goodwill may vary in carrying amount. The sensitivities are as follows:

a. If the growth rate decreased by 8% (i.e. from 2% to -6% or lower) or more in the digital marketing division, with all other assumptions remaining constant, impairment of goodwill would be required.

b. If the discount rate increased by more than 6% (i.e. from 15% to 21% or higher) in the digital marketing division, with all other assumptions remaining constant, impairment of goodwill would be required.

Management believes that other reasonable changes in the key assumptions on which the recoverable amount of the digital marketing division goodwill is based would not cause the cash-generating unit's carrying amount to exceed its recoverable amount.

If there are negative changes in the key assumptions on which the recoverable amount of goodwill is based, this would result in a further impairment of the digital marketing division goodwill.

## 13. TRADE AND OTHER PAYABLES

	CONSOLIDA	TED ENTITY
	2014	2013
	\$000'S	\$000'S
Current (unsecured)		
Trade payables (i)	3,257	3,446
Other creditors and accruals	2,738	2,797
	5,995	6,243

(i) Credit terms on trade payables vary between business units and range from 7 days to 90 days. Contractual maturities of trade and other payables have been disclosed in Note 25.



## 14. INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

	CONSOLIDA	ATED ENTITY
	2014	2013
	\$000'S	\$000'S
Investment in joint venture	82	-
	82	-

Interests in joint ventures are accounted for using the equity method of accounting. Information relating to the consolidated entity's joint venture is set out below:

		OWNERSHI	PINTEREST
		2014	2013
NAME	PRINCIPAL PLACE OF BUSINESS / COUNTRY OF INCORPORATION	%	%
7Beyond Media Rights Ltd	United States of America / Ireland	50%	-

SUMMARISED FINANCIAL INFORMATION	7BEYONE RIGHTS	
	2014	2013
	\$000'S	\$000'S
Summarised statement of financial position		
Cash and cash equivalents	62	-
Other current assets	170	-
Non-current assets	105	-
Total assets	337	-
Current financial liabilities (excluding trade and other payables and provisions)	6	-
Other current liabilities	167	-
Non-current financial liabilities (excluding trade and other payables and provisions)	-	-
Non-current liabilities	-	-
Total liabilities	173	-
Net assets	164	-

## 14. INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD (continued)

SUMMARISED FINANCIAL INFORMATION		7BEYOND MEDIA RIGHTS LTD	
	2014	2013	
	\$000'S	\$000'5	
Revenue	-		
Interest revenue	-		
Other revenue	-		
Production costs	(378)		
Administration costs	(82)		
Net foreign exchange loss	(18)		
Loss before income tax	(478)		
Income tax expense	-		
Loss after income tax	(478)		
Other comprehensive income	-		
Total comprehensive income	(478)		
Reconciliation of the consolidated entity's carrying amount			
Opening carrying amount	-		
Investment in joint venture	321		
Share of profit / (loss) after income tax	(239)		
Closing carrying amount	82		

## 15. EMPLOYEE BENEFITS

	CONSOLIDATE	D ENTITY
	2014	2013
	\$000'S	\$000'S
Current		
Provision for annual leave and long service leave	2,768	3,004
	2,768	3,004
Non-current		
Provision for long service leave	614	549
	614	549
Total employee benefits	3,382	3,553

The current provision for employee benefits includes accrued annual leave and long service leave. For long service leave it covers all unconditional entitlements where employees have completed the required period of service. The entire amount of the annual leave provision is presented as current, since the consolidated entity does not have an unconditional right to defer settlement for any of these obligations. However, based on past experience, the consolidated entity does not expect all employees to take the full amount of accrued leave or require payment within the next 12 months. The following amounts reflect leave that is not expected to be taken or paid within the next 12 months.

Annual leave obligations accounted for as current and expected to be settled after		
12 months	1,618	1,654
	1,618	1,654



## **16. OTHER LIABILITIES**

	CONSOLIDATE	CONSOLIDATED ENTITY	
	2014	2013	
	\$000'S	\$000'S	
Current			
Unsecured liabilities			
Deferred revenue	2,307	3,808	
GST payable	247	330	
Producer share payable	9,041	5,634	
Other	13	80	
	11,608	9,852	
Non-current			
Unsecured liabilities			
Producer share payable	617	745	
Other	-	13	
	617	758	

## 17. ISSUED CAPITAL

(a) Share Capital		
61,336,968 ordinary shares - fully paid (2013: 61,336,968)	33,775	33,315

The company has authorised capital amounting to 100,000,000 ordinary shares of no par value.

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the company in proportion to the number of and amounts paid on the shares held.

On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

## (b) Share Options

On 1 May 1998 at an extraordinary general meeting shareholders approved the establishment of the Beyond Employee Share Option Plan.

Under the plan any options on issue are cancellable at the Directors discretion upon an option holder ceasing to be an employee.

## (c) Employee Share Plan

On 21 April 2006, a total of 962,500 shares were issued under the employee plan to eligible employees and directors, and the company has entered into limited non-recourse loan agreements with participants to provide the funds necessary to subscribe for those shares. Shares were issued in accordance with the Employee Plan rules (refer note 23).

On 7 December 2009 and 11 March 2010, a total of 1,625,000 shares were issued under the employee plan to eligible employees and directors, and the company has entered into limited non-recourse loan agreements with participants to provide the funds necessary to subscribe for those shares. Shares were issued in accordance with the Employee Plan rules (refer note 23).

## 18. RESERVES

## **Employee Share Plan Benefit Reserve**

The employee share plan benefit reserve records items recognised as expenses on valuation of employee share options.

#### **Investment Revaluation Reserve**

The investment revaluation reserve records unrealised share price and foreign exchange gains and losses on the available-for-sale financial instruments in Note 10(a).

## **Foreign Currency Translation Reserve**

The foreign currency translation reserve records the variance between converting the Statement of Financial Position at closing spot rate and the Statement of Profit or Loss and Other Comprehensive Income at average rate for Magna Home Entertainment NZ Limited and Beyond D (NZ) Limited which have a functional currency of New Zealand Dollars (NZD).

## 19. NON-CONTROLLING INTEREST

	CONSOLIDAT	CONSOLIDATED ENTITY		
	2014	2013		
	\$000'S	\$000'S		
Interest in:				
Accumulated losses	(205)	(242)		
Transfers	205	-		
	-	(242)		

During the financial year, the Group acquired the remaining 49% of Beyond Screen Productions Pty Ltd for \$49, increasing its interest to 100%. An amount of \$205,000 (being the proportionate share of the carrying amount of the net liabilities of the non-controlling interest at the date of acquisition) has been transferred to retained earnings.

## 20. DIVIDENDS

Net franking credits available based on a tax rate of 30% (2013: 30%)	3,067 577	2,453 577
On 27th August 2014, the directors declared a final unfranked dividend of five cents per share, totalling \$3,066,848 (2013: four cents per share totalling \$2,453,479).		
Interim unfranked ordinary dividend of four cents per share (2013: three cents)	2,453	1,840
Distributions paid		

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- (a) franking credits that will arise from the payment of the current tax liability
- (b) franking debits that will arise from the payment of dividends recognised as a liability at the reporting date
- (c) franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date
- (d) franking credits that may be prevented from being distributed in subsequent financial years

## 21. CONTINGENT ASSETS AND LIABILITIES

The consolidated entity had no contingent assets as at 30 June 2014 (2013: nil).

The consolidated entity has given bank guarantees as at 30 June 2014 of \$1,344,287 (2013: \$1,344,287) to various landlords.



## 22. COMMITMENTS

	CONSOLIDATED ENTITY	
	2014	2013
	\$000'S	\$000'S
(i) OPERATING LEASE PAYABLE COMMITMENTS		
Total lease expenditure contracted at reporting date but not recognised in the financia	l statements:	
	ii stateilleilts.	
Payable no later than one year	2,281	2,345
		2,345 5,022
Payable no later than one year	2,281	

Operating lease commitments includes contracted amounts for various offices and plant and equipment under non-cancellable operating leases expiring within one to five years with, in some cases, options to extend. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated.

## (ii) DISTRIBUTION GUARANTEE COMMITMENTS

In the course of the Consolidated Entity's feature film, television and Home Entertainment businesses, commitments to pay distribution guarantees and advances of minimum proceeds from sales have been made to producers at reporting date but not recognised in the financial statements:

Not later than one year		
Distribution Guarantee	1,224	953
Home Entertainment Advances	2,401	2,626
Later than one year but not later than five years		
Distribution Guarantee	-	663
Home Entertainment Advances	428	1,854
Later than five years		
Home Entertainment Advances	-	-
	4,053	6,096

The above commitments to pay distribution guarantees have been entered into in the normal course of business.

## (iii) OPERATING LEASE RECEIVABLE COMMITMENTS

## Total lease receipts contracted at reporting date but not recognised in the financial statements:

Receivable no later than one year	645	_
Receivable later than one, not later than five years	430	-
Receivable later than five years	-	-
	1,075	-

Operating lease commitment relates to the sub lease of part of the Brisbane office with a lease term of 20 months. The lease commenced in September 2013, there will be no renewal.

## 23. SHARE BASED PAYMENTS

## **General Employee Share Loan Plan**

The Board has adopted an employee share plan under which employees and Directors of the Consolidated Entity may subscribe for shares in the Company using funds loaned to them by the Consolidated Entity. The Board has also adopted a share plan on substantially the same terms for consultants of the Consolidated Entity (Consultant Plan). The purpose of the Employee Plan is to:

- (a) assist in the retention and motivation of employees and Directors of the Consolidated Entity by providing them with a greater opportunity to participate as shareholders in the success of the Consolidated Entity; and
- (b) create a culture of share ownership amongst the employees of the Consolidated Entity.

There have been three issues of shares under the Employee Share plan as follows:

- On 12 April 2006, 962,500 shares were issued under the Employee Plan to eligible employees and Directors of Beyond International Limited and its controlled entities. 712,500 of these shares remain redeemable at 30 June 2014.
- On 7 December 2009, 300,000 shares were issued under the Employee Plan to eligible employees and Directors of Beyond International Limited and it's controlled entities. All of these shares remain redeemable at 30 June 2014
- On 11 March 2010, 1,325,000 shares were issued under the Employee Plan to eligible employees and Directors of Beyond International Limited and it's controlled entities. 872,500 of these shares remain redeemable at 30 June 2014.

In all cases the company entered into limited non-recourse loan agreements to provide participants the funds necessary to subscribe for those shares. Shares were issued in accordance with the Employee Plan rules.

The loans were made based on the greater of market value of the shares on allotment date and \$0.645 (Dec 09 - 2010 plan), \$0.75 (Mar 10 - 2010 plan) & \$0.60 (2006 plan). As the loans are non-recourse, the value of the loans are not recognised as an asset, and the corresponding share value is not recorded in equity. The total of the Plan Shares are included in Issued Capital at note 17(a).

Notwithstanding any other provision of the Plan, each Participant has a legal and beneficial interest in the Shares issued to him or her and is at all times absolutely entitled to those Plan Shares, except that any dealings with those Shares by the Participant may be restricted in accordance with the plan rules. Plan Shares rank equally with all existing Shares from the date of issue in respect of all rights issues, bonus issues, dividends and other distributions to, or entitlements of, holders of existing Shares where the record date for such corporate actions is after the relevant Plan Shares are issued. On termination, the Participant may elect to pay the loan or transfer all of their Plan Shares back to the Company, subject to requirements of the Corporations Act. If the Participant transfers the shares back to the Company, the Company may:

- i) transfer the Plan Shares for the issue price to a person nominated by the Company; or
- ii) procure a broker to sell all or any of the Plan Shares on-market.

Share movements in the plan as follows:

	NUMBER OF SHARES	CHANGE IN EQUITY VALUE \$000'S
Outstanding at the beginning of year	2,537,500	
Redemption of shares under the employee share plan	(652,500)	460
Exercisable at year end	1,885,000	

The Plan Shares issued as part of the 2010 Plan required that Participants could only deal with the shares on a pro-rata basis for a 3 year period. During this period, the Company accounted for the Plan Shares as if they were options. The grant fair value of the shares was amortised across the vesting period as follows:

VESTING PERIOD	AMORTISATION \$
11 March 2010 to 30 June 2010	15,587
Financial year ending 30 June 2011	66,718
Financial year ending 30 June 2012	66,718
Financial year ending 30 June 2013	47,602



## 23. SHARE BASED PAYMENTS (continued)

The grant fair value of the 2010 plan was calculated by using the Black Scholes option pricing model applying the following inputs:

	Weighted average exercise price	\$0.75
	Weighted average life of the option	3
	Underlying share price	\$0.75
	Expected share price volatility (i)	30%
	Risk free interest rate	5.00%
	Expected dividend rate	6.00%
Weighted average	ge fair value price	\$0.10

<sup>(</sup>i) Expected share price volatility has been estimated based on the historical volatility of the Company's share price.

## **24. CONTROLLED ENTITIES**

NAME OF ENTITY	COUNTRY OF FORMATION OR INCORPORATION	DIRECT INTE IN ORDINARY SH	
		2014 %	2013 %
Ultimate parent entity			
Beyond International Limited	Australia		
Controlled entities of Beyond International Limited:			
Beyond Films Limited	Australia	100	100
Beyond Television Group Pty Ltd	Australia	100	100
Beyond Television Pty Ltd	Australia	26	26
Beyond Entertainment Pty Ltd	Australia	100	100
Beyond Simpson le Mesurier Pty Ltd	Australia	51	51
Liberty & Beyond Pty Ltd	Australia	51	51
Beyond Imagination Pty Ltd	Australia	51	51
Beyond Miall Kershaw Pty Ltd	Australia	51	51
Pacific & Beyond Pty Ltd	Australia	51	51
Beyond Screen Productions Pty Ltd ^	Australia	100	51
Beyond Home Entertainment Pty Ltd	Australia	100	100
Beyond Entertainment Holdings Limited	Ireland	100	100
Beyond D Pty Ltd	Australia	100	100
Beyond West Pty Ltd	Australia	100	100
Controlled entities of Beyond Entertainment Pty Ltd:			
Mullion Creek and Beyond (partnership)	Australia	51	51
Equus Film Productions Pty Ltd	Australia	51	51
Controlled entities of Liberty & Beyond Pty Ltd:			
Liberty & Beyond Productions Pty Ltd	Australia	100	100

## 24. CONTROLLED ENTITIES (continued)

Controlled entities of Beyond Television Group Pty Ltd:			
Beyond Television Pty Ltd	Australia	74	74
Controlled entities of Beyond Television Pty Ltd:			
Beyond Properties Pty Ltd	Australia	100	100
Beyond Productions Pty Ltd	Australia	100	100
Beyond Distribution Pty Ltd	Australia	100	100
Controlled entities of Beyond Properties Pty Ltd:			
Beyond Pty Ltd	Australia	100	100
Beyond International Group Inc	USA	100	100
The Two Thousand Unit Trust *	Australia	100	100

<sup>^</sup> During the financial year, the Group acquired the remaining 49% of Beyond Screen Productions Pty Ltd, increasing its interest to 100% (refer note 19).

<sup>\*</sup> The corporate trustee of the trust is Beyond Properties Pty Ltd.

	Controlled entities of Beyond International Group Inc:			
ı	Beyond Productions Inc	USA	100	100

NAME OF ENTITY	COUNTRY OF FORMATION OR INCORPORATION		ORDINARY SHARES
		2014 %	2013 %
Controlled entities of Beyond Simpson le Mesurier Pty Ltd:			
Beyond Simpson le Mesurier Productions Pty Ltd	Australia	100	100
BSLM Productions Pty Ltd	Australia	100	100
Something in the Air Pty Ltd	Australia	100	100
Something in the Air 2 Pty Ltd	Australia	100	100
Beagle Productions Pty Ltd	Australia	100	100
Stingers 3 Pty Ltd	Australia	100	100
Stingers 4 Pty Ltd	Australia	100	100
Stingers 5 Pty Ltd	Australia	100	100
Halifax 5 Pty Ltd	Australia	100	100
Halifax 6 Pty Ltd	Australia	100	100
Controlled entities of Beyond Entertainment Holdings Limited			
Beyond Entertainment Limited	Ireland	100	100
Beyond Films Limited	Ireland	100	100
Controlled entities of Beyond Distribution Pty Limited			
Beyond TV Properties Bermuda	Bermuda	100	100



## 24. CONTROLLED ENTITIES (continued)

NAME OF ENTITY	COUNTRY OF FORMATION OR INCORPORATION	INTEREST IN ORDINARY SHA	
		2014 %	2013 %
Controlled entities of Beyond Films Limited			
Beyond Film Properties Bermuda	Bermuda	100	100
Controlled entities of Beyond Home Entertainment Pty Limited			
Magna Home Entertainment Pty Ltd	Australia	100	100
Controlled entities of Magna Home Entertainment Pty Limited			
Magna Home Entertainment (NZ) Limited	New Zealand	100	100
Controlled entities of Beyond D Pty Ltd			
Beyond D (NZ) Ltd	New Zealand	100	100
Entity controlled jointly by Beyond TV Properties Bermuda and Beyond Films Properties Bermuda			
Beyond International Services Limited	United Kingdom	100	100

## **25. FINANCIAL INSTRUMENTS**

## (i) Capital Risk Management

The Consolidated Entity manages its capital to ensure that entities in the group will be able to continue as a going concern while maximising the return to stakeholders. The Consolidated Entity's strategy remains unchanged from 2013.

The capital structure of the group consists of cash and equity attributable to the equity holders of the parent entity, comprising issued capital, reserves and retained earnings. The Consolidated Entity operates globally, primarily through subsidiary companies established in the markets in which the group trades. The consolidated entity is subject to certain financing arrangements covenants and meeting these are given priority in all capital risk management decisions. For further details on events of default on these financing arrangements, refer to note 6(c)

Operating cash flows are used to make the routine outflows of tax and dividends.

## (ii) Market Risk

The Consolidated Entity's activities expose it primarily to the financial risks of changes in foreign currency exchange rates (refer note 25 (iii)).

## (iii) Foreign Currency Risk Management

The Consolidated Entity undertakes certain transactions denominated in foreign currencies, hence exposures to exchange rate fluctuations arise.

Derivative financial instruments are used by the Consolidated Entity to hedge exposure to exchange rate risk associated with foreign currency trade receivables. Mark-to-market gains on derivative financial instruments used by the economic entity are recognised in the financial statements. Transactions for hedging purposes are undertaken without the use of collateral as only reputable institutions with sound financial positions are dealt with.

## 25. FINANCIAL INSTRUMENTS (continued)

## Foreign currency sensitivity analysis

The Consolidated Entity is mainly exposed to US dollars (USD), Euro (EUR), Great British Pound (GBP) and New Zealand Dollars (NZD).

The carrying amount of the foreign currency denominated financial assets and liabilities at the reporting date is as follows:

CONSOLIDATED ENTITY		2014	2013		
	FINANCIAL ASSETS	FINANCIAL LIABILITIES	FINANCIAL ASSETS	FINANCIAL LIABILITIES	
	\$000'S	\$000'S	\$000'S	\$000'S	
US Dollars	10,185	315	6,911	676	
Euro	962	101	2,279	88	
Great British Pound	1,504	67	924	57	
New Zealand Dollars	705	655	395	715	
Other	171	-	72	-	
	13,527	1,138	10,581	1,536	

The following table details the Consolidated Entity's sensitivity to a 10% increase and decrease in the Australian dollar against the relevant foreign

currencies. A sensitivity rate of 10% is considered reasonable based on exchange rate fluctuations over the past 12 months. The sensitivity analysis includes

only outstanding foreign currency financial assets and liabilities and adjusts their translation at the period end for a 10% change in foreign currency rates.

CONSOLIDATED ENTITY		2014	201	
	10% 10%			10%
	INCREASE	DECREASE	INCREASE	DECREASE
	\$000'S	\$000'S	\$000'S	\$000'S
Profit/(loss)	(936)	1,143	(479)	586
Other reserves	(1)	1	(1)	1
	(937)	1,144	(480)	587



## 25. FINANCIAL INSTRUMENTS (continued)

## Forward foreign exchange contracts

It is the policy of the Consolidated Entity to enter into forward foreign exchange contracts to cover specific production foreign currency receipts.

The Consolidated Entity does not enter into derivative financial instruments for speculative purposes.

The following table details the forward foreign currency contracts outstanding as at the reporting date.

CONSOLIDATED ENTITY	AVERAGE EXCHANGE RATE	PRINCIPAL AMOUNT	AVERAGE EXCHANGE RATE	PRINCIPAL AMOUNT
	2014	2014	2013	2013
		\$000'S		\$000'S
Outstanding Contracts				
Sell USD				
Less than 3 months	0.9427	1,362	0.9980	2,737
3 to 6 months	0.9403	602	1.0063	1,569
Longer than 6 months	0.9312	326	0.9913	518
		2,290		4,824
Gains or Losses from forward exchange contracts				
Unrealised Gains		-		-
Unrealised Losses		5		335
		5		335

## (iv) Interest Rate Risk Management

The Consolidated Entity's exposure to interest rate risk is minimal. The group does not have significant borrowings in the current or prior periods. At 30 June 2014 there are no borrowings attached to variable interest rates.

The Consolidated Entity's exposures to interest rates on financial assets and financial liabilities are detailed in the liquidity risk management section of this note, per below.

## Interest rate sensitivity analysis

The sensitivity analysis below have been determined based on the exposure to interest rates at the reporting date and the stipulated change taking place at the beginning of the financial year and held constant throughout the reporting period. A sensitivity analysis of 50 basis points is considered reasonable based on interest rate fluctuations over the past 12 months.

At reporting date, if interest rates had been 50 points higher or lower and all other variables were held constant, net interest received from cash held by the Consolidated Entity would increase or decrease by \$46,667 (2013: \$33,851).

## (v) Liquidity Risk Management

Ultimate responsibility for liquidity risk management rests with the Board of Directors, who have built an appropriate liquidity risk management framework for the management of the Consolidated Entity's short, medium and long-term funding and liquidity management requirements. This framework is not formally documented. The Consolidated Entity manages liquidity risk by maintaining adequate reserves and banking facilities by continuously monitoring forecast and actual cash flows. Included in note 6(c) is a listing of additional undrawn facilities that the Consolidated Entity has at its disposal to further reduce liquidity risk.

## 25. FINANCIAL INSTRUMENTS (continued)

## Liquidity and interest risk tables

The following tables detail the Consolidated Entity's remaining contractual maturity for it's financial liabilities.

CONSOLIDATED ENTITY								
	NOTES	AVERAGE INTEREST RATE %	THAN 6	6 MONTHS TO 1 YEAR	1 TO 5 YEARS	5+ YEARS	TOTAL OUTFLOWS	CARRYING AMOUNT
			\$000'S	\$000'S	\$000'S	\$000'S	\$000'S	\$000'S
2014								
Financial liabilities								
Trade & other payables	13	-	5,995	-	-	-	5,995	5,995
Financial derivatives	10	-	5	-	-	-	5	5
Producer share payable	16	-	4,521	4,520	617	-	9,658	9,658
Other payables	16	-	260	-	-	-	260	260
Total financial liabilities			10,780	4,520	617	-	15,918	15,918
2013								
Financial liabilities								
Trade & other payables	13	-	6,243	-	-	-	6,243	6,243
Financial derivatives	10	-	304	30	1	-	335	335
Producer share payable	16	-	2,817	2,817	745	-	6,379	6,379
Other payables	16	-	370	40	13	-	423	423
Total financial liabilities			9,734	2,887	759	-	13,380	13,380

## (vi) Credit Risk Exposures

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Consolidated Entity. The consolidated entity has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. This information is supplied by credit rating agencies and, if not available, the Consolidated Entity uses publicly available financial information to assess the credit-worthiness.

Trade receivables consist of a large number of customers, spread across diverse geographical areas. Ongoing reviews are conducted of accounts receivable balances. The Consolidated Entity does not have significant credit risk exposure to any single counterparty. The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The credit risk on financial assets of the Consolidated Entity which are recognised on the Statement of Financial Position is generally the carrying amount, net of any provisions for doubtful debts.

## (vii) Price Risk

The Consolidated Entity is marginally exposed to equity price risk arising from the equity investments classified as available-for-sale assets in Note 10(a). Equity investments are held for strategic rather than trading purposes. The Consolidated Entity does not actively trade in this investment.

## (viii) Equity price sensitivity analysis

The sensitivity analysis below have been determined based on the exposure to equity price risks at the reporting date and the stipulated change taking place at the reporting date. A sensitivity analysis of 20 percent is considered reasonable based on movements in equity markets over the last twelve months.

At reporting date, if the relevant equity price had been 20 percent higher or lower and all other variables were held constant, the Consolidated Entity's reserves would increase or decrease by \$1,661 (2013: \$1,334), as a result of changes in fair value of available-for-sale shares.



## 25. FINANCIAL INSTRUMENTS (continued)

## (ix) Net Fair Value of Financial Instruments

The net fair value of cash and cash equivalents and non-interest bearing monetary financial assets and liabilities approximates their carrying values. A discount rate of 8% (2013: 8%) has been applied to all non-current receivables & borrowings to determine fair value.

The net fair value of other monetary financial assets and liabilities is based upon market prices where a market exists or by discounting the expected future cash flows by the current interest rates for assets and liabilities with similar risk profiles.

For forward exchange contracts the net fair value is taken to be the unrealised gain or loss as at the date of the report calculated by reference to the current forward rates for similar contracts.

	CARRYING	AMOUNT	NET FAIR	R VALUE
	2014	2013	2014	2013
	\$000'S	\$000'S	\$000'S	\$000'S
Financial assets				
Cash and cash equivalents	10,985	10,126	10,985	10,126
Loans and receivables	30,536	30,467	30,290	30,132
Available-for-sale	8	7	8	7
	41,529	40,600	41,283	40,265
Financial liabilities, at amortised cost				
Trade & other payables	5,995	6,243	5,995	6,243
Other payables	260	423	260	423
Financial derivatives	5	335	5	335
Producer share payable	9,658	6,379	9,612	6,324
	15,918	13,380	15,872	13,325

## 26. KEY MANAGEMENT PERSONNEL COMPENSATION

## **Directors**

The following persons were directors of Beyond International Limited during the financial year:

#### Chairman

lan Ingram

## **Executive directors**

Mikael Borglund - Managing Director

## **Non-executive directors**

Anthony Lee Ian Robertson

## Executives (other than directors) with the greatest authority for strategic direction and management

The following persons were the eight executives with the greatest authority for the strategic directions and management of the Consolidated Entity ("specified executives") during the financial year.

_		
Name	Position	Employer
J Luscombe	General Manager - Productions & Executive Vice President	Beyond Television Group Pty Limited
T McGee	General Manager - Business Development	Beyond Television Group Pty Limited
M Murphy	General Manager - Distribution	Beyond Entertainment Limited
R Milne	General Manager - Finance & Company Secretary (resigned 18 October 2013)	Beyond Television Group Pty Limited
P Wylie	General Manager - Finance & Company Secretary (appointed 07 November 2013)	Beyond Television Group Pty Limited
P Tehan	General Manager - Legal & Business Affairs	Beyond Television Group Pty Limited
P Maddison	General Manager - Home Entertainment	Beyond Home Entertainment Pty Limited
J Ostler	General Manager - Beyond D (resigned 31 March 2014)	Beyond D Pty Limited
J Ward	General Manager - Beyond D (appointed 01 April 2014)	Beyond D Pty Limited

Information on key management personnel compensation is disclosed below and in the Directors' Report.

## (ii) REMUNERATION

The aggregate compensation made to directors and other members of key management personnel of the consolidated entity is set out below:

	CONSOLIDA	TED ENTITY
	2014	2013
	\$	\$
Short-term employee benefits	3,994,891	3,651,798
Post-employment benefits	148,341	135,735
Long-term benefits	-	-
Share-based payments		21,238
	4,143,232	3,808,771



## 26. KEY MANAGEMENT PERSONNEL COMPENSATION (continued)

## (iii) SHAREHOLDINGS

Number of Shares held by Directors and Specified Executives, including their personally related parties

2014								
PARENT ENTITY DIRECTORS	<b>BALANCE 1.07.13</b>	RECEIVED AS REMUNERATION	OPTIONS EXERCISED	NET CHANGE OTHER *	BALANCE 30.6.14			
M Borglund	3,509,101	-	-	(358,152)	3,150,949			
I Ingram**	16,154,716	-	-	22,000	16,176,716			
A Lee	5,474,997	-	-	-	5,474,997			
I Robertson	110,000	-	-	-	110,000			
Total	25,248,814	-	-	(336,152)	24,912,662			

SPECIFIED EXECUTIVES	<b>BALANCE 1.07.13</b>	RECEIVED AS REMUNERATION	OPTIONS EXERCISED	NET CHANGE OTHER *	BALANCE 30.6.14
J Luscombe	273,478	-	-	-	273,478
T McGee	75,000	-	-	-	75,000
F Crago	125,000	-	-	(125,000)	-
R Milne	150,000	-	-	(150,000)	-
P Wylie	-			2,000	2,000
P Tehan	75,000	-	-	-	75,000
P Maddison	75,000	-	-	(25,000)	50,000
M Murphy	-	-	-	-	-
J Ostler	-	-	-	-	-
J Ward	-	-	-	-	-
Total	773,478	-	-	(298,000)	475,478

		2013			
PARENT ENTITY DIRECTORS	BALANCE 1.07.12	RECEIVED AS REMUNERATION	OPTIONS EXERCISED	NET CHANGE OTHER *	BALANCE 30.6.13
M Borglund	3,509,101	-	-	-	3,509,101
I Ingram**	14,314,716	-	-	1,840,000	16,154,716
A Lee	5,474,997	-	-	-	5,474,997
I Robertson	110,000	-	-	-	110,000
Total	23,408,814	-	-	1,840,000	25,248,814

SPECIFIED EXECUTIVES	<b>BALANCE 1.07.12</b>	RECEIVED AS REMUNERATION	OPTIONS EXERCISED	NET CHANGE OTHER *	BALANCE 30.6.13
J Luscombe	273,478	-	-	-	273,478
T McGee	75,000	-	-	-	75,000
F Crago	125,000	-	-	-	125,000
R Milne	150,000	-	-	-	150,000
P Tehan	75,000	-	-	-	75,000
P Maddison	75,000	-	-	-	75,000
M Murphy	-	-	-	-	-
J Ostler	-	-	-	-	-
Total	773,478	-	-	-	773,478

<sup>\*</sup> Net Change Other refers to shares purchased or sold during the financial year.

## **27. RELATED PARTIES**

## (i) CONTROLLING ENTITIES

Beyond International Limited is the ultimate parent entity in the wholly-owned group comprising the Company and its wholly-owned controlled entities which are disclosed in note 24.

## (ii) KEY MANAGEMENT PERSONNEL

Disclosures relating to key management personnel are set out in note 26 and the remuneration report in the directors' report.

## Loans to key management personnel

There were no outstanding loans as at 30 June 2014 or at any point during the year (2013: nil).

## Equity transactions with directors and their director-related entities

The aggregate number of equity instruments acquired or disposed of by directors of the Consolidated Entity and their director-related entities during the year were:

		CONSOLIDAT	ED ENTITY
		2014	2013
		NUM	BER
Acquisitions	Ordinary shares	(336,155)	1,840,000
Disposals	Ordinary shares	-	-

The aggregate number of equity instruments held by directors of the Consolidated Entity and their director-related entities at balance date were:

Issuing entity	Class of equity instruments	NUM	BER
Beyond International Limited	Ordinary shares	24,912,662	25,248,814
	Options over ordinary shares	-	-

## Other transactions with directors of the Company and controlled entities and their director-related entities

The following directors and their director related entities provided executive producer services to entities in the Consolidated Entity.

		CONSOLIDA	TED ENTITY
		2014	2013
		\$	\$
Directors	Director related entity		
Denis Spencer	Beyond Screen Productions Pty Ltd	24,000	24,000
All transactions are on normal terms and co	onditions and in the ordinary course of busine	ess.	
The aggregate amounts recognised in res	pect of each of the above transactions with		

All transactions are on normal terms and conditions and in the ordinary course of busin	255.	
The aggregate amounts recognised in respect of each of the above transactions with directors of entities in the Consolidated Entity and their director-related entities:  Transaction type		
Transaction type		
Executive producer services	24,000	24,000

<sup>\*\*</sup> I Ingram opening balance has been restated to include Family members.



## 27. RELATED PARTIES (continued)

## (iii) TRANSACTIONS WITH ENTITIES IN THE WHOLLY-OWNED GROUP

Beyond International Limited is the ultimate parent entity in the wholly-owned group comprising the Company and its wholly-owned controlled entities. The Company advanced and repaid loans, received loans, provided management services, received dividends and charged rent to other entities in the wholly-owned group during the current and previous financial years. With the exception of loans advanced free of interest to wholly-owned subsidiaries, these transactions were on commercial terms and conditions. Such loans are repayable on demand.

## (iv) TRANSACTIONS WITH OTHER RELATED PARTIES

		CONSOLIDAT	ED ENTITY
		2014	2013
		\$	\$
The aggregate amounts recognised in respect of the folloparty involved were:	wing types of transactions a	nd each class o	f related
Transaction type	Class of other related party		
Legal services (Holding Redlich)	Associates	6,388	110

The above transactions were made on commercial terms and conditions, at market rates.

J Luscombe is a director of Ryzara Pty Ltd. The company has received payments for services rendered by J Luscombe during the year. These fees are included as part of the Executive Remuneration disclosed in Note 26 and the Directors Report.

K Borglund (M Borglund's daughter) is the owner of Idylic Interiors. Idylic Interiors provided refurbishment services to the organisation, with a total value of \$17,358 (2013: \$70,965) during the financial year.

M Borglund is a director of Wight Expedition Films Pty Ltd. Beyond International Limited has provided services – including executive producer, production, production accountancy and administration services – to Wight Expedition Films Pty Ltd.

	CONSOLIDATED ENTITY	
	2014	2013
	\$	\$
Amount of the services provided to date which has been recognised in the financial year	90,000	91,500

## (v) TRANSACTIONS WITHIN THE WHOLLY OWNED GROUP

Due to the nature of the operations of the Consolidated Entity, normal operating transactions take place between subsidiaries within the group. These are all at arms length and are eliminated on consolidation.

## 28. PARENT ENTITY

The following information relates to the parent entity Beyond International Limited. The information presented has been prepared using accounting policies that are consistent with those presented in Note 1.

	PARENT	ENTITY
	2014	2013
	\$000'S	\$000'S
Statement of financial position		
Current assets	10,261	10,184
Non-current assets	9,643	8,826
Total assets	19,904	19,010
Current liabilities	781	809
Total liabilities	781	809
Contributed equity	33,774	33,315
Reserves	341	341
Accumulated losses	(14,992)	(15,455)
Total equity	19,123	18,201
Profit for the year	4,769	3,782
Other comprehensive income	-	-
Total comprehensive income for the year	4,769	3,782

## **Contingent Assets and Liabilities**

The parent entity has given a bank guarantee as at 30 June 2014 of \$579,416 (2013: \$579,416) to its landlord.

## **Capital Commitments - Operating Lease Commitments**

## Total lease expenditure contracted at reporting date but not recognised in the financial statements:

Payable no later than one year	648	627
Payable later than one, not later than five years	2,084	2,732
Payable later than five years	-	-
	2,732	3,359

## **29. SUBSEQUENT EVENTS**

## (i) DIVIDEND

Final dividend declared as detailed in Note 20. With the exception of the dividends, there are no subsequent events to disclose.

## **30. COMPANY DETAILS**

The registered office & principal place of business of the company is: Beyond International Limited 109 Reserve Road Artarmon, NSW 2064 Australia

# **DIRECTOR'S DECLARATION**

## BEYOND INTERNATIONAL LIMITED AND ITS CONTROLLED ENTITIES

## **DIRECTORS' DECLARATION**

In the directors' opinion:

ABN 65 003 174 409

- the attached financial statements and notes thereto com ply with the Corporations Act 200 I, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes thereto comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note I to the financial statements;
- the attached financial statements and notes thereto give a true and fair view of the consolidated entity's financial position as at 30 June 2014 and of its performance for the financial year ended on that date;
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- The directors have been given the declarations required by Section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of the directors made pursuant to section 295(5) of the Corporations Act 2001

On behalf of the directors

Mikael Borglund Managing Director 27 August 2014 Sydney

# INDEPENDENT AUDITOR'S REPORT





Tel: +61 2 9251 4100 Fax: +61 2 9240 9821 www.bdo.com.au Level 11, 1 Margaret St Sydney NSW 2000

Australia

## INDEPENDENT AUDITOR'S REPORT

To the members of Beyond International Limited

## Report on the Financial Report

We have audited the accompanying financial report of Beyond International Limited, which comprises the consolidated statement of financial position as at 30 June 2014, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

## Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In note 1(A), the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

## Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

BDO East Coast Partnership ABN 83 236 985 726 is a member of a national association of independent entities which are all members of BDO (Australia) Ltd ABN 77 050 110 275, an Australian company limited by guarantee. BDO East Coast Partnership and BDO (Australia) Ltd are members of BDO International Ltd, a UK company limited by guarantee, and form part of the international BDO network of independent member firms. Liability limited by a scheme approved under Professional Standards Legislation (other than for the acts or omissions of financial services licensees) in each State or Territory other than Tasmania.

DIRECTOR'S DECLARATION 2014 BEYOND INTERNATIONAL ANNUAL REPORT 2014 81



## Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Beyond International Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

## Opinion

In our opinion:

- (a) the financial report of Beyond International Limited is in accordance with the *Corporations Act* 2001, including:
  - giving a true and fair view of the consolidated entity's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 1(A).

## Report on the Remuneration Report

We have audited the Remuneration Report included in pages 23 to 28 of the directors' report for the year ended 30 June 2014. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## Opinion

In our opinion, the Remuneration Report of Beyond International Limited for the year ended 30 June 2014 complies with section 300A of the *Corporations Act 2001*.

**BDO East Coast Partnership** 

Craig Maxwell Partner

Sydney, 27 August 2014

# SHAREHOLDER INFORMATION



## A. SUBSTANTIAL SHAREHOLDERS

The Company's Substantial Shareholders and the number of equity securities in which they have an interest as at September 2014 are:

lan Ingram, Sealion Media Limited have a relevant interest in 15,836,716 full paid ordinary shares. Freemantle Media Overseas Limited have a relevant interest in 11,948,422 full paid ordinary shares. National Nominees Limited and Mr Anthony Lee have a relevant interest in 5,631,853 full paid ordinary shares. Mikael Borglund and Axphon Pty Limited have a relevant interest in 3,132,853 full paid ordinary shares.

## **B. DISTRIBUTION OF EQUITY SECURITIES**

i. Schedule of distribution Ordinary Shares of holdings as of September 2014

RANGE	TOTAL HOLDERS
1 - 1,000	232
1,001 - 5,000	239
5,001 - 10,000	107
10,001 - 100,000	155
100,001 - 9,999,999,999	29
Rounding	
Total	762

ii. There were 136 holders of less than a marketable parcel of shares.

## C. TWENTY LARGEST SHAREHOLDERS

## **BEYOND INTERNATIONAL LIMITED**

559,01 546,82 MITED 450,00 425,99 419,03 340,00 329,48 TAL 53,547,67	0 0.89% 0 0.73% 0 0.69% 31 0.68% 0 0.55% 95 0.54%
546,82 MITED 450,00 425,99 419,00 340,00	0     0.89%       0     0.73%       0     0.69%       31     0.68%       0     0.55%
546,82 MITED 450,00 425,99 419,03	0 0.89% 0 0.73% 0 0.69% 31 0.68%
546,82 MITED 450,00 425,99	0 0.89% 0 0.73% 0 0.69%
546,82 MITED 450,00	0 0.89% 0 0.73%
546,82	0 0.89%
,	
559,01	0.91%
=== 0.0	
1,012,50	0 1.65%
ANNUATION FUND 1,200,00	0 1.96%
ND 1,211,77	0 1.98%
1,581,79	51 2.58%
1,921,08	3.13%
STINE LEE 2,228,04	4 3.63%
ED 2,416,22	3.94%
2,531,1	11 4.13%
2,957,86	
11.338.88	18.49%
EAS LIMITED 11.948.42	19.48%
	2,531,1 ED 2,416,22 STINE LEE 2,228,04 1,921,08 1,581,79 ND 1,211,77

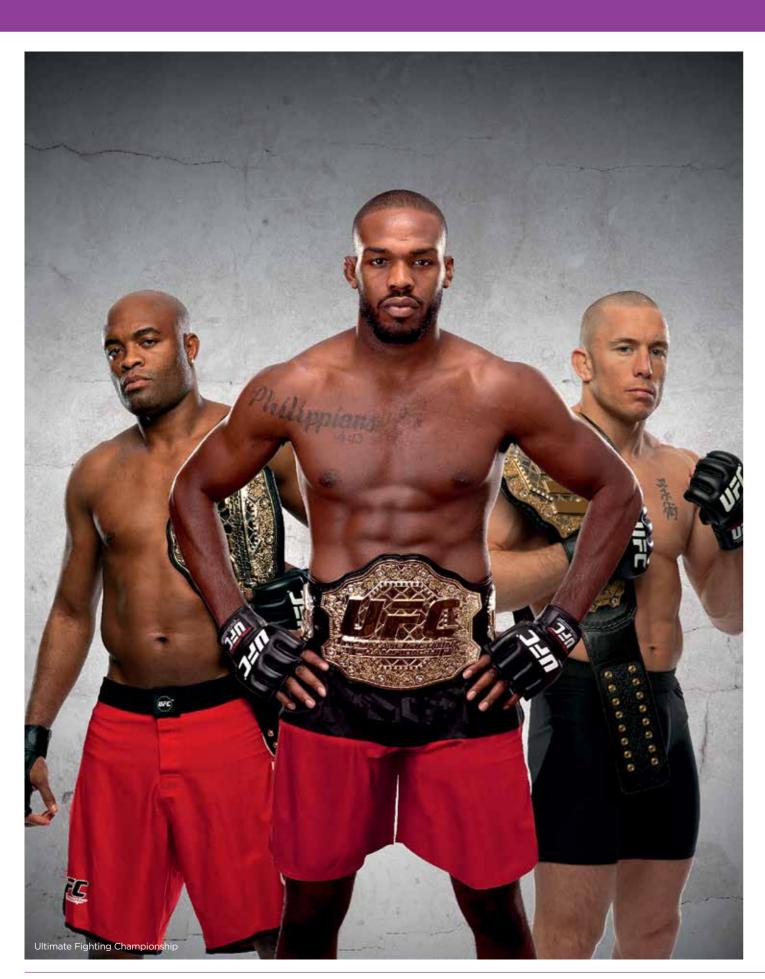
## D. VOTING RIGHTS

The voting rights, upon a poll, are one vote for each share held.

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# **CORPORATE DIRECTORY**





## **DIRECTORS**

## lan Ingram

Chairman of Directors 109 Reserve Road Artarmon NSW 2064

## Mikael Borglund

Managing Director 109 Reserve Road Artarmon NSW 2064

## **Anthony Lee**

Non-Executive Director 109 Reserve Road Artarmon NSW 2064

## Ian Robertson

Non-Executive Director 109 Reserve Road Artarmon NSW 2064

## OFFICERS

**Mikael Borglund**Chief Executive Officer

## **Paul Wylie**

**Company Secretary** 

## **OFFICES**

## **Sydney** 109 Reserve Road

Artarmon NSW 2064 Australia Telephone: +61 (0) 2 9437 2000

Facsimile: +61 (0) 2 9437 2000 www.beyond.com.au

## Brisbane

701 Macarthur Avenue Central Eagle Farm QLD 4009

Australia Telephone: +61 (0) 7 3267 9888 Facsimile: +61 (0) 7 3267 1116

#### Dublin

78 Merrion Square South Dublin 2 Ireland

Telephone: +353 (0) 1 614 6270 Facsimile: +353 (0) 1 639 4944

## London

41/42 Berners Street London W1T 3NB United Kingdom

Telephone: +44 (0) 20 7323 3444 Facsimile: +44 (0) 20 7580 6479

## AUDITOR / ACCOUNTANT / ADVISORS

## **BDO East Coast Partnership**

Chartered Accountants Level 11, 1 Margaret Street Sydney NSW 2000

## **BANKERS**

## St George Bank

Level 12, 55 Market Street Sydney NSW 2000

## Bank of Ireland

Colvill House Talbot Street Dublin 1 Ireland

## **SOLICITORS**

## **Arnold Bloch Leibler**

Level 24, 2 Chifley Square Sydney NSW 2000

## **Holding Redlich**

Level 65, MLC Centre 19 Martin Place Sydney NSW 2000

## Gaines, Solomon Law Group LLP

1901 Avenue of the Stars Suite 1100

Los Angeles, California 90067 United States of America

## SHARE REGISTRY

## **Computer Investor Services Pty Ltd**

Level 3, 60 Carrington Street Sydney NSW 2000 Telephone: 1300 855 080



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