



### **Anteo Diagnostics (ASX:ADO)**

**Annual General Meeting** 

10th November 2014

Welcome

The Surface Science Company

# MEETING FORMAT



- Introductions
- □ Formal Resolutions
- □ CEO Report
- Other Business
- → Meeting Close

# Introductions



#### **Anteo Diagnostics Limited – Present**

- Mark Bouris Non Executive Chairman
- ☐ Geoff Cumming CEO
- ☐ Richard Martin Executive Director
- Sandra Andersen Non Executive Director
- ☐ John Hurrell Non Executive Director

#### **Grant Thornton**

■ Matthew Bell – Partner

# Formal Resolutions



**Resolution 1:** Adoption of Directors' Remuneration Report

**Resolution 2:** Re- Election of Director (Mr Richard Martin)

**Resolution 3:** Approval of 10% Placement Capacity

Resolution 4: Issue of Securities under Executive/Employee Share Plan

**Resolution 5:** Issue of 5,000,000 Options (Mr Mark Bouris)

**Resolution 6:** Issue of 6,000,000 Options (Mr Richard Martin)

**Resolution 7:** Issue of 3,000,000 Options (Ms Sandra Andersen)

**Resolution 8:** Issue of 3,000,000 Options (Dr John Hurrell)

# **RESOLUTIONS – PROXY COUNT**



	Description	For	Against	Open	Excluded	Abstain	Totals
Resolution 1	Adoption of Directors' Remuneration Report	215,294,159	3,717,929	20,000	17,500,000	2,432,978	238,965,066
Resolution 2	Re- Election of Director (Mr Richard Martin)	222,925,455	8,059,713	5,995,120	0	1,984,778	238,965,066
Resolution 3	Approval of 10% Placement Capacity	208,745,197	20,758,167	9,249,404	0	212,298	238,965,066
Resolution 4	Issue of Securities under Executive/Employee Share Plan	202,329,654	6,663,010	9,164,204	17,500,000	3,308,198	238,965,066
Resolution 5	Issue of 5,000,000 Options (Mr Mark Bouris)	200,766,002	9,858,951	8,571,904	17,500,000	2,268,209	238,965,066
Resolution 6	Issue of 6,000,000 Options (Mr Richard Martin)	82,007,782	15,941,351	8,571,904	130,176,320	2,267,709	238,965,066
Resolution 7	Issue of 3,000,000 Options (Ms Sandra Andersen)	197,418,502	13,206,451	8,571,904	17,500,000	2,268,209	238,965,066
Resolution 8	Issue of 3,000,000 Options (Dr John Hurrell)	200,585,202	10,039,751	8,571,904	17,500,000	2,268,209	238,965,066





### **Anteo Diagnostics (ASX:ADO)**

### **Annual General Meeting**

**CEO UPDATE** 

The Surface Science Company

### 2014 Review



- Commercialisation
- Technical Development
- Internal Skill Set Personnel
- Corporate Activities

### **Commercialisation**

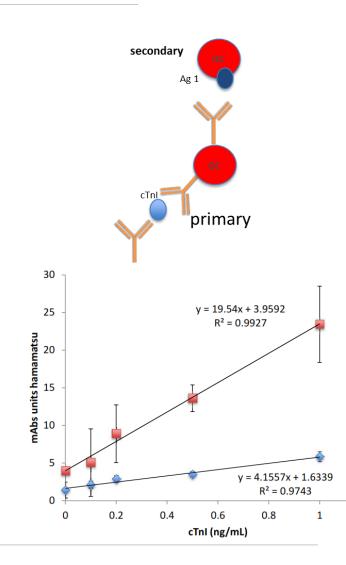


### Headline Projects

- BBI
  - Achieved Phase 3 goals
  - Require better sensitivity
- POC 1
  - Successful delivery
  - Expanded scope of study

#### **AMG Products**

- Maturity recognition with customers
- Broad interest tier 1 companies
- Delivering new product per quarter



### **Commercialisation**



### Global Presence

- Permanent BD capability in 3 time zones
  - Tina Europe
  - Josh Americas
  - Rachel Asia Pacific

### Paid Research & Collaboration

### Expanding demands

- Diagnostics
  - Particles
  - Plates
  - Plastics and other surfaces
- Separations magnetic particles
- Medical products coatings
- Industrial silica

**Commercialisation: New elements and an extended asset base** 

# **Technical Development**



### New Mix&Go Formulations

- Solidify short-term opportunities
- Open up full spectrum of uses
- Reconfirm concepts upon which Mix&Go is founded

2012

**R** & d

### Moved from Research to Production Capability

- Base Mix&Go components
- End products
- Developed 'know how' that further protects patents

2014

r & D

### The Surface You Want on the Surface You Have

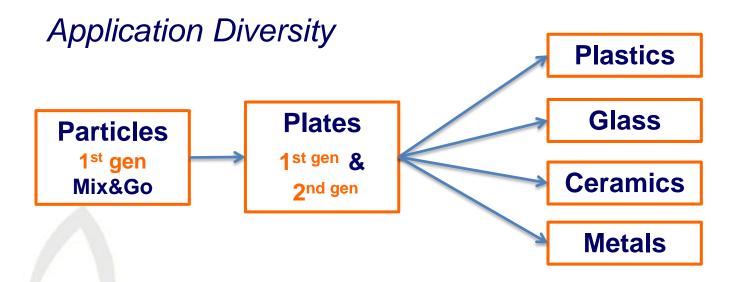
Expanded Capability: Mix&Go now offers optimal results on both Hydrophilic & Hydrophobic Surfaces

# **Technical Development**



### Signal Amplification

- Here & now extending life and utility of lateral flow devices
- Generally applicable to assays



Technical Trifecta: expanded technology base, more applications, addresses target markets.

### Internal Skill Set (Personnel)



### New People with the Expertise and Experience to Expand

- Manufacture desired Mix&Go
  - From base components
  - For specific purposes
- Production capability
- IVD & POC depth to R&D team especially lateral flow
- Techno-commercial skill at tier 1 IVD level

Ability to capably address different surface types used in a broad array of systems

Developed robust internal administration infrastructure and quality control

Implementation: Right People, Right Place, Right Time.

# **Corporate Perspective**



# Operational Subsidiary Change of Name Bio-Layer is now Anteo Technologies

- To better reflect our brand's product, patents & potential
- Avoids market perception of 'just diagnostics'

### Build Capability and Asset Base

- Depth and breadth of products
- Core company skill sets



# **Corporate Perspective**

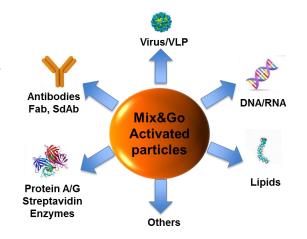


### Strategic outlook: control destiny

- Placement
  - Financial security
  - Opportunity to build asset base and capability
- Own AMG product range

### Minimise Timeframes to Business Goals

- Engaged advisor
- Searching alternatives (incl M&A)



**Commercial Value from Patented Technology** 



### Thank you very much for your attendance today.

