



Annual General Meeting

25 November 2014



Agenda

- Chairman's Address
- CEO & Managing Director's Presentation
- Annual General Meeting

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Paul Oneile

- Chairman's Address

FY14 Financial Highlights



- Normalised NPBT \$3.6m, up 27% on PCP
- EPS of 19 cents per share, up 6%
- EBITDA of \$7.7m, up 10%
- Gross margins increasing to 71%, up 13%
- Recurring revenues contributed 52% of total revenues
- Debt reduced to \$2.5m, down 34%
- Low debt gearing ratio of 1:10 (debt to equity)

Healthy Financial Position



- Acquisition of CDOL Business Intelligence business from Industry Data Online
- Raised \$8.38 million in new equity to fund Flexi-NET acquisition
- Favourable ATO class ruling following sale eBET Online joint venture
- Proposed return of capital to shareholders of 6.0cps – equating to a total of \$1.05 million
- Total Shareholder Return during 2014 of 156%



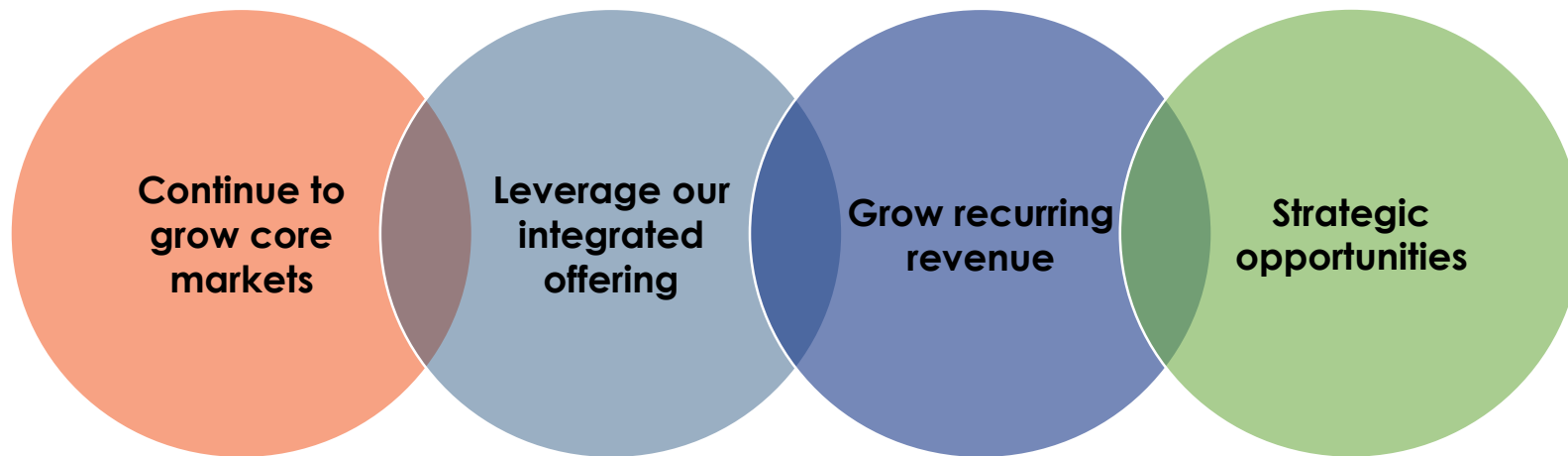
Ken Carr

- CEO & Managing Director's Presentation

Strong Competitive Advantage



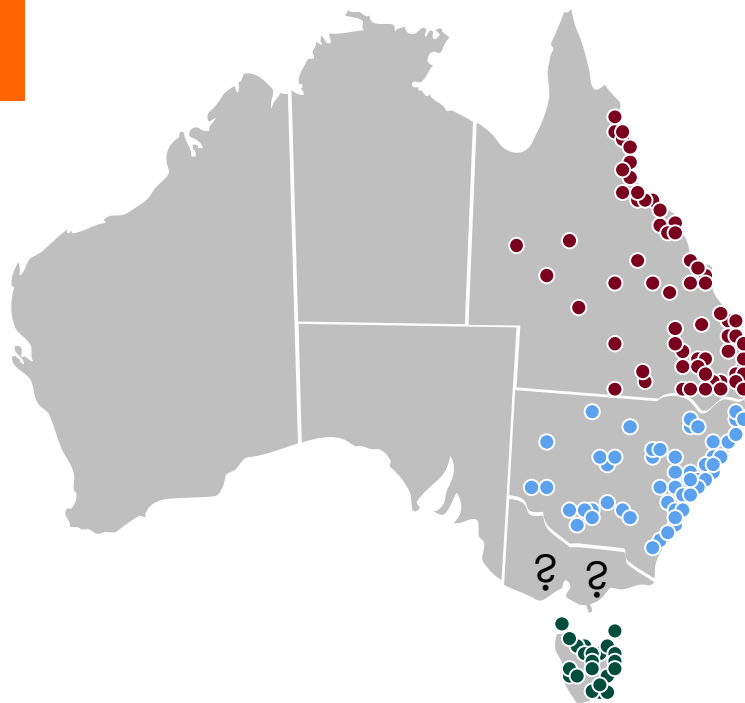
- Uniquely positioned gaming systems provider
- Innovative range of integrated gaming solutions
- Unrivalled Australian footprint
- Strong customer relationships
- History of successfully acquiring and integrating new technologies and businesses
- Poised for growth in FY15:
 - successful entry into Victorian market
 - benefits of IDOL (Astute BI) and Flexi-NET acquisitions



Unrivalled National Gaming Systems Footprint



62,900+
EGMs



353 Venues
16938¹ EGMs
QLD

612 Venues
40700 EGMs
NSW

167 Venues
3526 EGMs
TAS

14 Venues
1765 EGMs
INTERNATIONAL

¹ EGMs connected in QLD are CMS + in venue gaming systems combined

FY15 Opportunities



Gaming Systems:

- Increase market penetration in Queensland through Odyssey
- Rollout to existing Victorian customers
- Continued expansion in Victorian gaming systems market
- Further integration synergies of Astute BI and Flexi-NET acquisitions



Gaming Operations (Qld):

- Aggressive customer acquisition strategy
- Continued migration to integrated eBET offering across Odyssey customer base
- Expansion of CARD IT



Business Intelligence:

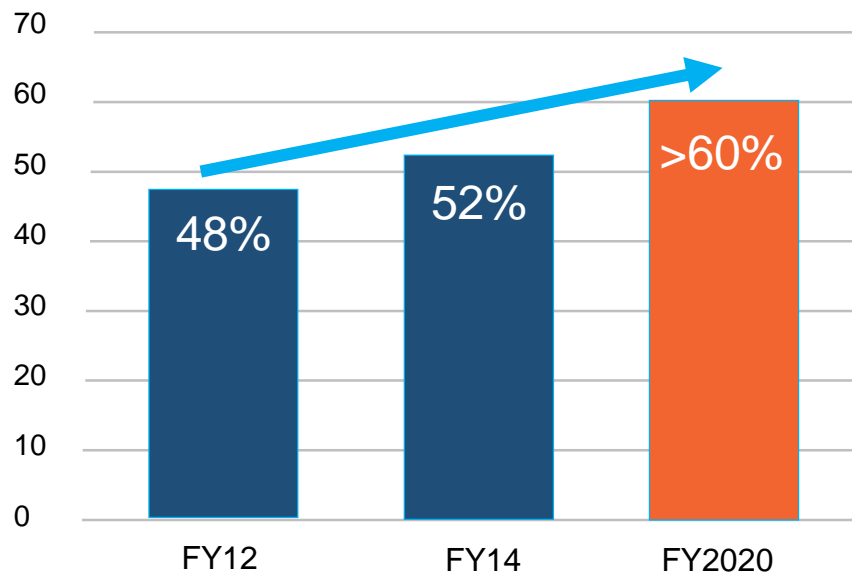
- Complete integration with Metropolis Gaming System
- Aggressive customer acquisition strategy
- Leverage BI reporting and capabilities



Growing Recurring Revenue



STRATEGIC OBJECTIVE



Flexi-NET Integration Update



- Strategically significant transaction
- Integration and synergies progressing as planned
- Projected minimum circa 21% EPS accretion on a pro forma FY14 basis (pre-transaction and integration costs)
- Increased scale in the gaming systems market, from an existing install base of 54,000 to 62,900+
- Strong Recurring cash flows- with 70% of Flexi-NET revenues recurring of which 100% are contracted
- Marketing of Astute BI across customer base
- Improved return on investment on R&D spend

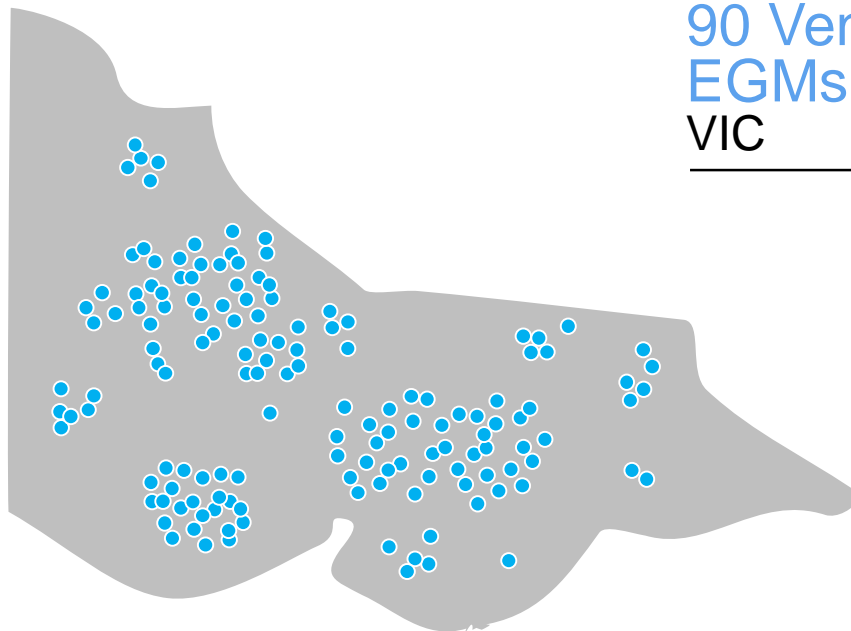
- Successfully signed foundation customer (Mercury Group)
- Regulatory approval received to operate in Victoria
- Technical approvals obtained for Metropolis in Victoria
- Rollout progressing with field trial in Victoria commenced in September 2014
- Implementing Astute BI across the Mercury Group
- Continued targeting of the Victorian gaming systems market
- Revenue generation expected to commence late in 1H FY15

Victorian Market Update



4,100
EGMs¹

90 Venues 4100¹
EGMs
VIC



¹ Memorandum of understanding
signed by Momentum Group and
Specialised Gaming Services



Annual General Meeting 2014

To receive the Financial Statements, Directors' Report and Auditor's Report for the Company and its controlled entities for the year ended 30 June 2014, as set out in the Company's Annual Report.

Remuneration Report

The Company adopts the Remuneration Report for the financial year ended 30 June 2014 as set out in the Annual Report.

Resolution 1: Remuneration Report



On this resolution valid proxy votes exercisable were as follows:

For	7,593,035	89.66%
Against	819,388	9.68%
Abstain	2,494	N/A
Open *	56,302	0.66%

* The Chairman of the Meeting has elected to vote these in favour of the resolution.

Election of Director

That in accordance with the Constitution of the Company, Mr Anthony Peter Toohey, a Director appointed since the last Annual General Meeting and eligible to be elected, be elected as a Director.

Resolution 2: Election of Anthony Paul Toohey



On this resolution valid proxy votes exercisable were as follows:

For	8,453,449	97.94%
Against	58,395	0.68%
Abstain	36,618	N/A
Open *	119,205	1.38%

* The Chairman of the Meeting has elected to vote these in favour of the resolution.

Re-election of Director

That Mr Michael Bernard Hale, who retires by rotation in accordance with the Company's Constitution and the Listing Rules, being eligible for re-election, be re-elected as a Director.

Resolution 3: Re-election of Michael Bernard Hale



On this resolution valid proxy votes exercisable were as follows:

For	7,758,203	89.51%
Against	789,270	9.11%
Abstain	952	N/A
Open *	119,242	1.38%

* The Chairman of the Meeting has elected to vote these in favour of the resolution.

Non-Executive Directors' Fee Pool

That the maximum aggregate amount available for payment by way of remuneration to all Non-Executive Directors per annum be increased by \$100,000 from \$250,000 to \$350,000.”

Resolution 4: Non-Executive Directors' Fee Pool



On this resolution valid proxy votes exercisable were as follows:

For	8,312,481	98.18%
Against	98,446	1.16%
Abstain	4,011	N/A
Open *	56,281	0.66%

* The Chairman of the Meeting has elected to vote these in favour of the resolution.

Return of Capital to Shareholders

That approval is given for the share capital of the Company to be reduced by approximately \$1.05 million, to be effected by the repayment to each holder of fully paid ordinary shares in the Company as at the record date of 5:00pm, Monday 1 December 2014, the amount of 6.0 cents for each fully paid ordinary share held by that holder at that time.

Resolution 5: Return of Capital to Shareholders



On this resolution valid proxy votes exercisable were as follows:

For	8,540,185	98.54%
Against	7,866	0.09%
Abstain	952	N/A
Open *	118,664	1.37%

* The Chairman of the Meeting has elected to vote these in favour of the resolution.

Ratification of Share Issue

That, for the purposes of ASX Listing Rule 7.4 and for all other purposes, the issue of 2,296,975 fully paid ordinary shares in the Company on 23 July 2014 at \$3.65 per share and otherwise as described in the Explanatory Memorandum be ratified and approved.

Resolution 6:Ratification of Shareholder Issue



On this resolution valid proxy votes exercisable were as follows:

For	740,979	83.53%
Against	27,372	3.09%
Abstain	1,105	N/A
Open *	118,664	13.38%

* The Chairman of the Meeting has elected to vote these in favour of the resolution.

Contingent Business

Board Spill Meeting

That subject to and conditional on at least 25% of the votes cast on Resolution 1 being cast against that resolution:

- a. a meeting of the Company's members be held within 90 days after the date of this Meeting (Spill Meeting);
- b. all the Directors who were Directors when the resolution to approve the Remuneration Report for the year ended 30 June, 2014 was passed (excluding the Managing Director) cease to hold office immediately before the end of the Spill Meeting; and
- c. resolutions to appoint persons to offices that will be vacated immediately before the end of the Spill Meeting be put to the vote at the Spill Meeting.

Resolution 7: Board Spill Meeting



On this resolution valid proxy votes exercisable were as follows:

For	1,127,948	13.33%
Against	7,269,068	85.88%
Abstain	6,933	N/A
Open *	67,270	0.79%

* The Chairman of the Meeting has elected to vote against the resolution.

Thank You