

## CHAIRMAN'S ADDRESS TO THE 2014 ANNUAL GENERAL MEETING OF MEDIGARD LIMITED

Shareholders and friends – Welcome to the eleventh Annual General Meeting of Medigard Ltd.

My letter included in the 2014 Annual Report put you in the picture as to where we are placed with our technology and products. I am pleased to be able today to confirm our position and proud to advise that the Blood Collection Device has featured in the 2014 Sol Millennium Catalogue. This catalogue introduces and offers Sol Millennium products throughout the world and they anticipate positive response to our first device.

You will note that the instrument is offered as a complete set in boxes of 25 with 200 to a case. The new packaging has been made possible by achieving vacuum security over long periods and utilizing materials that are both available and not too expensive. Our aspirations to being 'cheapest and best' are being satisfied. We now look forward to the rewards.

The unit was recently shown at Medica with very positive feedback. All manufacturing machinery has been modified for the change in materials and samples of the new device are being circulated in selected locations in United States, United Kingdom and hopefully soon in Brazil.

The Sol Millennium sales team is excited and it is expected that sales of the device will commence in March 2015.

Although it has taken much longer than anyone could have imagined for us to arrive at this position, our experience and success in the evolution of the Blood Collection Device has provided a clear pathway for the commercialisation of future products.

## **Patents**

The Blood Collection Device now has granted patents in Australia, United States, Japan, Canada and Europe with the patent being validated in twenty six European countries.

The 3ml vacuum retractable syringe has granted patents in South Africa, United States, Australia, China Japan and Canada while the 1ml syringe has patents granted in South Africa, China, Australia, United States and Japan.

The Blood Flash Needle which will be the next focus for the Company and Sol Millennium has granted patents in Australia, South Africa and Europe.

## The future

With the incidence of such terrible epidemics as Ebola, the need for safety medical devices is increasing. We believe the Company and Sol Millennium will be well placed to help satisfy this need.

Once again, I thank my co Directors – Chris and Robert, our Company Secretary – Trish and Design Engineer – Aaron, and our partners Shanghai Sol Millennium Medical Co., Ltd but significantly I thank our loyal shareholders. I believe the 2015 will be an exciting year for us.

Don Channer