

**PRM CLOUD SOLUTIONS LTD**

**FINANCIAL REPORT  
FOR THE YEAR ENDED  
30 JUNE 2013**

A large, abstract teal graphic is positioned in the lower half of the page. It features a series of curved lines that sweep upwards and to the right, creating a sense of motion. A grid of intersecting lines is visible in the lower-left portion of this graphic, while the rest consists of smooth, flowing curves.

# PRM CLOUD SOLUTIONS LTD

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# PRM CLOUD SOLUTIONS LTD

## PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

	2013 \$	2012 \$
<b>INCOME</b>		
Referral Commission	110,413	179,501
Services Income	698,571	786,233
Support Contracts	64,387	14,250
	<u>873,371</u>	<u>979,984</u>
<b>LESS: DIRECT COSTS</b>		
Commission	-	671
Consulting Labour	80,085	219,803
Licence Fees	31,736	41,418
Marketing Expenses	40,508	23,965
Travel Costs	2,610	-
	<u>154,939</u>	<u>285,857</u>
<b>GROSS PROFIT</b>	<u>718,432</u>	<u>694,127</u>
<b>OTHER INCOME</b>		
FBT Contribution	4,657	4,657
Other Income	-	489
	<u>4,657</u>	<u>5,146</u>
	<u>723,089</u>	<u>699,273</u>

The accompanying notes form part of these financial statements.  
These statements should be read in conjunction with the attached compilation  
report of Koschel Simpson Mattner.

# PRM CLOUD SOLUTIONS LTD

## PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

	2013 \$	2012 \$
<b>EXPENSES</b>		
Accountancy	23,077	50,950
Administration Salaries	182,094	263,767
Administration Superannuation	16,734	23,689
Administration Costs	9,100	9,736
Bank Charges	6,685	4,543
Business Development Expenses	6,504	-
Cleaning	1,854	1,654
Cloud Subscriptions	3,355	12,785
Computer Maintenance	742	-
Computer Rental	4,683	5,576
Conference Registration	6,798	407
Consulting Fees	750	16,750
Depreciation	24,669	10,007
Development Costs	(379,082)	-
Donations	200	100
Electricity	4,420	1,572
Entertainment - Deductible	1,723	112
Entertainment - Non Deductible	855	3,991
Exchange Rate Gain/Loss	458	1,768
Fixed Assets Scrapped and Written Off	-	8,793
Freight & Cartage	131	67
General Expenses	1,035	331
Insurance	3,482	7,253
Interest	35,725	30,662
Internal Consultants	180,850	-
Legal Costs	-	2,467
Motor Vehicle Expenses	6,266	5,326
Office Supplies	2,317	3,765
Parking Fees	1,349	869
Parking Fines	431	82
Penalties	-	880
Printing & Stationery	714	1,049
Prior Year Adjustments	38,595	-
Rent - Perth	30,000	27,000
Rent- Queensland	30,000	-
Repairs & Maintenance	163	562
Salaries	198,987	-
Sponsorships	13,500	780

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**PRM CLOUD SOLUTIONS LTD**

**PROFIT AND LOSS STATEMENT**  
**FOR THE YEAR ENDED 30 JUNE 2013**

	2013 \$	2012 \$
Staff Amenities	1,610	141
Staff Relocation Expenses	8,118	7,708
Storage	180	-
Subscriptions	17,435	-
Superannuation	16,864	-
Technical Services Contractor	77,884	81,180
Telephone & Internet	11,671	8,543
Training & Certification	7,505	1,641
Travelling	83,431	55,544
Workers Compensation	-	1,314
	<u>683,862</u>	<u>653,364</u>
<b>Profit before income tax</b>	<u>39,227</u>	<u>45,909</u>

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report of Koschel Simpson Mattner.

# PRM CLOUD SOLUTIONS LTD

## BALANCE SHEET AS AT 30 JUNE 2013

	Note	2013 \$	2012 \$
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	2	2,236	48,055
Trade and other receivables	3	134,291	198,603
<b>TOTAL CURRENT ASSETS</b>		<u>136,527</u>	<u>246,658</u>
<b>NON-CURRENT ASSETS</b>			
Trade and other receivables	3	250,057	235,062
Property, plant and equipment	4	49,854	37,397
Intangible assets	5	397,926	11,678
<b>TOTAL NON-CURRENT ASSETS</b>		<u>697,837</u>	<u>284,137</u>
<b>TOTAL ASSETS</b>		<u>834,364</u>	<u>530,795</u>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Trade and Other Payables	6	297,498	286,989
Borrowings	7	245,658	19,577
Other current liabilities	8	10,000	-
<b>TOTAL CURRENT LIABILITIES</b>		<u>553,156</u>	<u>306,566</u>
<b>NON-CURRENT LIABILITIES</b>			
Trade and Other Payables	6	59,365	41,613
Borrowings	7	170,000	170,000
<b>TOTAL NON-CURRENT LIABILITIES</b>		<u>229,365</u>	<u>211,613</u>
<b>TOTAL LIABILITIES</b>		<u>782,521</u>	<u>518,179</u>
<b>NET ASSETS</b>		<u>51,843</u>	<u>12,616</u>
<b>EQUITY</b>			
Issued capital	9	20,020	20,020
Reserves	10	79,994	79,994
Accumulated losses	11	(48,171)	(87,398)
<b>TOTAL EQUITY</b>		<u>51,843</u>	<u>12,616</u>

The accompanying notes form part of these financial statements.  
These statements should be read in conjunction with the attached compilation  
report of Koschel Simpson Mattner.

# PRM CLOUD SOLUTIONS LTD

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

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### 1 Statement of Significant Accounting Policies

The directors have prepared the financial statements on the basis that the company is a non reporting entity because there are no users dependent on general purpose financial statements. The financial statements are therefore special purpose financial statements that have been prepared in order to meet the needs of members.

The financial statements have been prepared in accordance with the significant accounting policies disclosed below which the directors have determined are appropriate to meet the needs of the members. Such accounting policies are consistent with the previous period unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs unless stated otherwise in the notes. The accounting policies that have been adopted in the preparation of these statements are as follows:

#### Property, Plant and Equipment

All property, plant and equipment excluding freehold land and buildings, are initially measured at cost and are depreciated over their useful lives to the company.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have not been discounted in determining recoverable amounts.

#### Depreciation

The depreciation method and useful life used for items of property, plant and equipment (excluding freehold land) reflects the pattern in which their future economic benefits are expected to be consumed by the company. Depreciation commences from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements. The depreciation method and useful life of assets is reviewed annually to ensure they are still appropriate.

#### Intangibles

Borrowing costs, if applicable, are amortised over 5 years or the term of the loan, whichever is lesser.

Formation costs, if applicable, are amortised over 5 years.

# PRM CLOUD SOLUTIONS LTD

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

	2013 \$	2012 \$
<b>2 Cash and Cash Equivalents</b>		
ANZ Business Account	-	43,734
ANZ GST Account	48	49
AMEX Corporate Card	1,695	-
Petty Cash	-	12
Rental Bond	493	4,260
	<u>2,236</u>	<u>48,055</u>
<b>3 Trade and Other Receivables</b>		
<b>Current</b>		
Trade Debtors	<u>134,291</u>	<u>198,603</u>
<b>Non-Current</b>		
Directors Loan	-	10,973
Loan - L Kelson & C Gollan	<u>250,057</u>	<u>224,089</u>
	<u>250,057</u>	<u>235,062</u>
<b>4 Property, Plant and Equipment</b>		
Motor Vehicles - at Cost	117,027	84,173
Less Prov'n for Depreciation	<u>(70,721)</u>	<u>(51,845)</u>
	46,306	32,328
Office Equipment - at Cost	11,170	6,898
Less Prov'n for Depreciation	<u>(7,622)</u>	<u>(1,829)</u>
	3,548	5,069
<b>Total Plant and Equipment</b>	<u>49,854</u>	<u>37,397</u>
<b>Total Property, Plant and Equipment</b>	<u>49,854</u>	<u>37,397</u>
<b>5 Intangible Assets</b>		
Development Costs Micloud.com	390,760	11,678
Equity Raising Costs	<u>7,166</u>	<u>-</u>
	397,926	11,678
<b>Total</b>	<u>397,926</u>	<u>11,678</u>

# PRM CLOUD SOLUTIONS LTD

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

	2013 \$	2012 \$
<b>6 Trade and Other Payables</b>		
<b>Current</b>		
ANZ Business One	9,397	9,796
Trade Creditors	133,766	68,083
AMEX Blue	-	1
GST Adjustment	466	-
Insurance Payable	-	2,873
PAYG Withholding Payable	6,928	6,454
Superannuation Payable	41,496	79,772
ATO Integrated Client Account	89,169	79,988
GST Accruals Adjustment	3,213	-
Net GST Liability	13,063	40,022
	<u>297,498</u>	<u>286,989</u>
<b>Non-Current</b>		
Esanda Loan - Ford FG	21,866	28,741
Esanda Loan - Ford XT	-	3,921
Esanda Loan - Rav 4	32,890	-
Loan - Nissan X Trail	4,609	8,951
	<u>59,365</u>	<u>41,613</u>
<b>7 Borrowings</b>		
<b>Current</b>		
ANZ Business One	245,658	-
Citibank	-	19,705
NAB Business Access Visa	-	(128)
Total current borrowings	<u>245,658</u>	<u>19,577</u>
<b>Non-Current</b>		
Loan - Goode Nicholson Family Trust	<u>170,000</u>	<u>170,000</u>
Total borrowings	<b>3</b> <u>415,658</u>	<b>3</b> <u>189,577</u>
<b>8 Other Liabilities</b>		
<b>Current</b>		
Loan - Kelson & Gollan	<u>10,000</u>	-

# PRM CLOUD SOLUTIONS LTD

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

	2013 \$	2012 \$
<b>9 Issued Capital</b>		
Paid Up Capital	<u>20,020</u>	<u>20,020</u>
<b>10 Reserves</b>		
Share Premium Reserve	<u>79,994</u>	<u>79,994</u>
<b>11 Accumulated Losses</b>		
Accumulated losses at the beginning of the financial year	(87,398)	(133,307)
Net profit attributable to members of the company	<u>39,227</u>	<u>45,909</u>
Accumulated losses at the end of the financial year	<u>(48,171)</u>	<u>(87,398)</u>

## PRM CLOUD SOLUTIONS LTD

### DIRECTORS' DECLARATION

The directors have determined that the company is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

The directors of the company declare that:

1. The financial statements and notes present fairly the company's financial position as at 30 June 2013 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements; and
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

**Director:** \_\_\_\_\_  
Mr Leigh Kelson

**Director:** \_\_\_\_\_  
Mr John Nicholson

**Date :**

## **COMPILATION REPORT TO PRM CLOUD SOLUTIONS LTD**

### **Scope**

On the basis of information provided by the directors of PRM Cloud Solutions Ltd, we have compiled in accordance with APS 9: Statement on Compilation of Financial Reports the special purpose financial report of PRM Cloud Solutions Ltd for the year ended 30 June 2013.

The specific purpose for which the special purpose financial report has been prepared is set out in Note 1. The extent to which Australian Accounting Standards and other mandatory professional reporting requirements have or have not been adopted in the preparation of the special purpose financial report is set out in Note 1.

The directors are solely responsible for the information contained in the special purpose financial report and have determined that the accounting policies used are consistent with the financial reporting requirements of PRM Cloud Solutions Ltd's constitution and are appropriate to meet the needs of the directors and members of the company.

Our procedures use accounting expertise to collect, classify and summarise the financial information, which the directors provided, into a financial report. Our procedures do not include verification or validation procedures. No audit or review has been performed and accordingly no assurance is expressed.

To the extent permitted by law, we do not accept liability for any loss or damage which any person, other than the company, may suffer arising from any negligence on our part. No person should rely on the special purpose financial report without having an audit or review conducted.

The special purpose financial report was prepared for the benefit of the company and its members and the purpose identified above. We do not accept responsibility to any other person for the contents of the special purpose financial report.

**KOSCHEL SIMPSON MATTNER  
CHARTERED ACCOUNTANTS & BUSINESS ADVISERS  
RUNAWAY BAY**

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**SANDRA KOSCHEL**

**Date :**