

Valence Industries

Australia's Only Graphite Producer

Asia Pacific I Europe I North America

December 2014 Christopher S. Darby MD & CEO

SAEM Conference Adelaide Manufacturing Our Carbon Future ™

www.valenceindustries.com

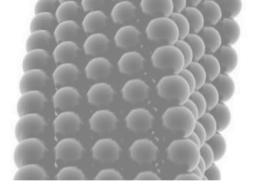
Valence (noun). the combining power of an element, especially as measured by the number of hydrogen atoms it can displace or combine with: carbon always has a valence of 4.

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ASX: VXL
ASX: VXLO

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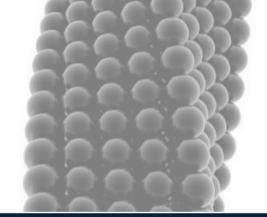
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The information in this presentation which relates to Measured, Indicated & Inferred Mineral Resources compiled in accordance with the JORC Code 2012 is based on information supplied by Ms. Karen Lloyd, Mr. Ingvar Kirchner & Ms. Ellen Maidens as detailed in the Company's ASX announcements on 17 November 2014 and 6 August 2014. The Company confirms that it is not aware of any new information included in this presentation. Valence confirms that all material assumptions underpinning the estimates in this report continue to apply & have not materially changed. The Company confirms that the form & content in which the Competent Person's findings are presented have not been materially modified. The information in this announcement that relates to the Mineral Resources pertaining to the Company's in-fill drilling campaign results is based on information compiled by Ms Karen Lloyd, who has been engaged as General Manager – Technical Delivery by Valence Industries. Ms Lloyd is a Member of the Australian Institute of Mining & Metallurgy. Ms Lloyd has sufficient experience that is relevant to the style of mineralisation & type of deposit under consideration & to the activities being undertaken to qualify as Competent Persons as defined in the 2012 Edition of the "Australasian Code for Reporting of Exploration Results, Mineral Resources & Ore Reserves". Ms Lloyd consents to the inclusion in this release of the matters based on their information in the form & context as it appears. This presentation also references information, that has not been updated since, previously announced on 6 August 2014 & 17 November 2014.

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# Corporate Overview



ASX Code: VXL & VXLO				
Ordinary Shares	186.7m			
Options	68.4m			
Market cap (@55 cents)	\$103m			
Cash (End Q3 2014)	~\$14.5m			
Debt	Nil			

Major Shareholders			
Strategic Energy Resources Ltd (restricted)	11.67%		
HSBC Custody Nominees (Australia) Ltd	5.10%		
Avatar Energy Pty Ltd	4.11%		
EERC Australasia Pty Ltd (restricted)	3.55%		
Chimaera Capital Ltd	2.46%		
Top 20 shareholders hold 45.15%			

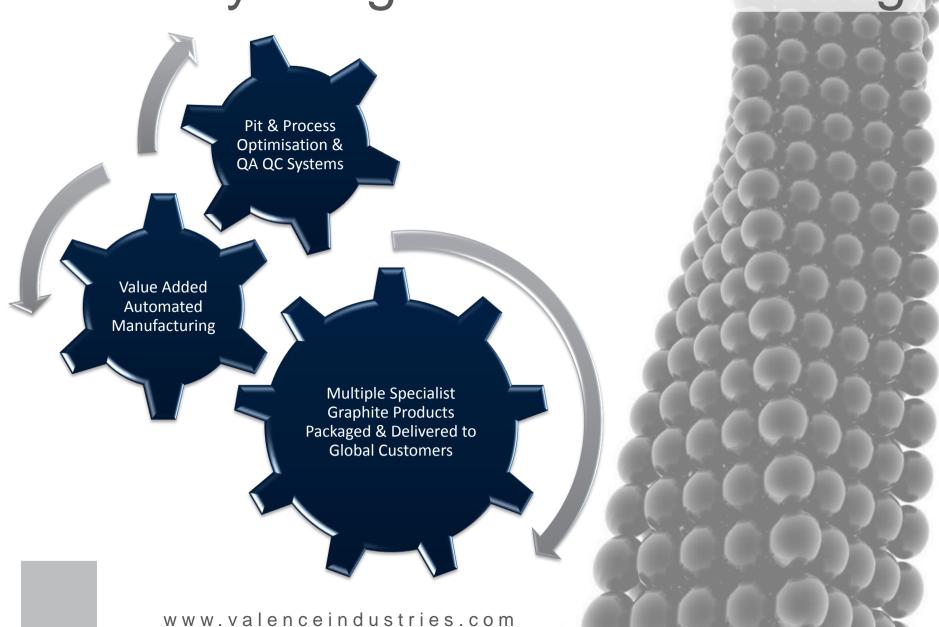


# Corporate Overview

Directors & Officers	Senior Management
Graham Spurling AM	Christopher S. Darby
Chairman	CEO & MD
Christopher S. Darby	Jarek Kopias
CEO & MD	CFO & Co. Sec.
Glenister Lamont	Christopher Whiteley
Non-exec Director	Chief Commercialisation Officer
Ian Schache	Chris Hall
Non-exec Director	Chief Operating Officer
Jarek Kopias	Karen Lloyd
CFO & Co. Sec.	GM Technical Delivery



# Vertically Integrated Manufacturing





## Combined Growth Path

#### Phase I

- Recommission 14000/t
- Primary Process Circuit
- 2ndry Process Circuit
- Personnel Recruitment
- Start Manufacturing
- 9+ Month Stockpiles
- First Customer Sales
- Regulatory Approvals

#### Phase II

- Complete Phase II Feasibility Study
- Capex ~\$34-\$35M
- Expand Capacity by ~50000 tpa
- New Open Pit Mining
- Operate Existing Facilities ~14000 tpa
- 90+ Personnel
- Increase Sales

#### Phase III

- Micronisation Processing
- High Purity Processing
- Significant Value Add
- Direct Entry Tech & Battery Markets
- Existing Customer Base
- Immediate Entry to Advanced Manufacturing
- Significant Margin Advantages

#### Phase IV

- Graphene Research Program
- New & Disruptive Technologies
- Further Advanced
   Manufacturing
- Direct Synergies to Existing Customers
- Spin-Off Manufacturing Potential



## **Production Plant**



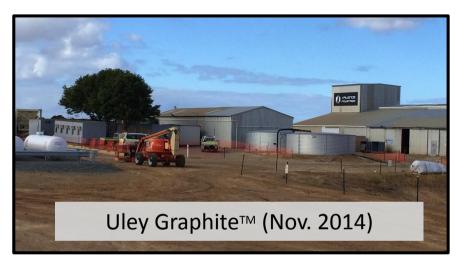








## **Production Plant**







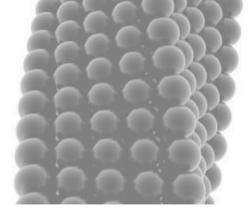




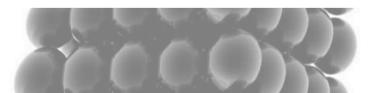
### Production Plant



- Undergone Complete Refurbishment in 2014
- Pre-commissioning & Testing Successful
- All Plant flotation, thickening & drying operational as intended
- Flake size & Purity Exceed Expectations



- 14,000 tonnes of graphite per year (smaller scale facility than Phase II)
- Proven historical production capability (working model for Phase II expansion)
- Established site workshop & support infrastructure & Close to Port & Light Industry (15 minutes)
- Site Operations Crews Recruited (No FIFO)
- ROM Stockpiles First for Production & Regulatory Approvals Received to Screen & Grade (lower grades than Uley Pit 2)
- Plant Ready as Planned & SA Governmental Approvals Due in December





# Feasibility Study Dec. 2014

Expanded
Manufacturing
Capacity

Increased
Automation
& QA/QC

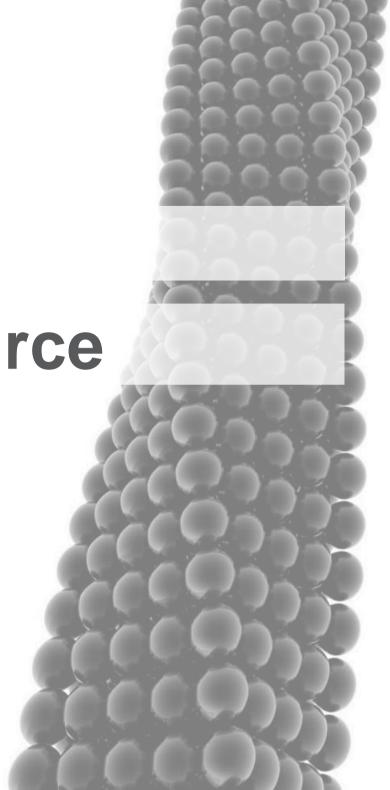
PHASE II

Value Added Products Existing Plant +
New Plant +
New Uley Pit 2



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Geology & Resource





# JORC 2012 Resource

JORC Uley Pit 2 3.0Mt @ 11.7% Graphitic Carbon (gC) (3.5% gC cut-off grade)				
Class	Tonnes (M)	Grade (gC)	Contained Tonnes	
Measured	0.34	17.92%	60,000	
Indicated	1.85	11.84%	220,000	
Inferred	0.85	8.89%	80,000	
Total	3.04	11.69%	360,000	

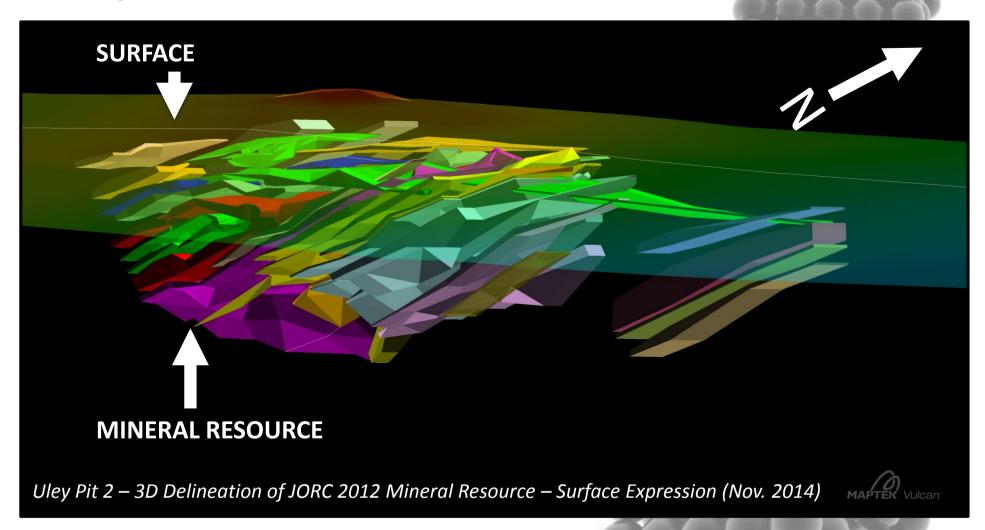
<sup>\*\*</sup>see JORC Statement on Page 2

		MUL		
ROM Stockpiles 174,000t @ 6.23% gC (Inferred) (3.5% gC cut-off grade)				
Stockpile	Volume m³	Avg Grade gC	Contained Tonnes	
1	25,903	6.23%		
2	18,161		10 900	
3	24,748		10,800	
4	1,406			

<sup>\*\*</sup>see JORC Statement on Page 2



# Uley Pit 2





## VXL Arterial Flake™

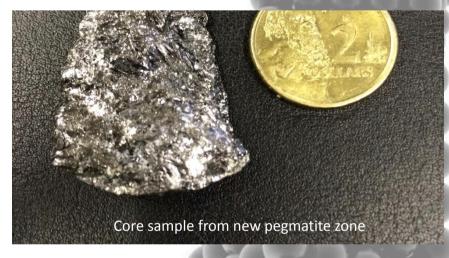
60%+

 Globally Unique Flake Graphite Grades

Super Jumbo Flake

 Exceptionally Large Graphite Flake Sizes +5 Mesh (4mm+)

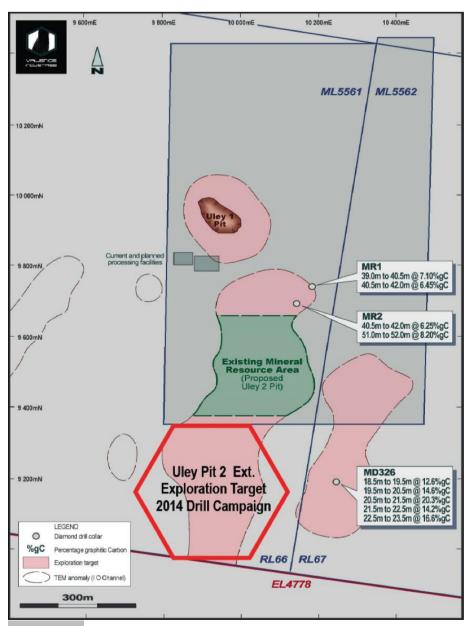
Arterial Flake™  Game Changing & Beyond Any Other Flake Graphite Material







### Uley 2 Extension (JORC Exploration Target)



Uley Pit 2 Extension

JORC Exploration Target

Tonnes of graphite 9.0Mt to 12.0Mt

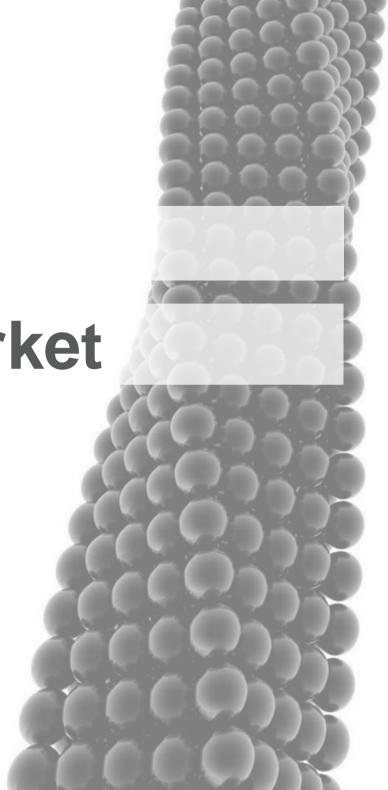
Grade of Graphitic Carbon 9% gC to 12% gC





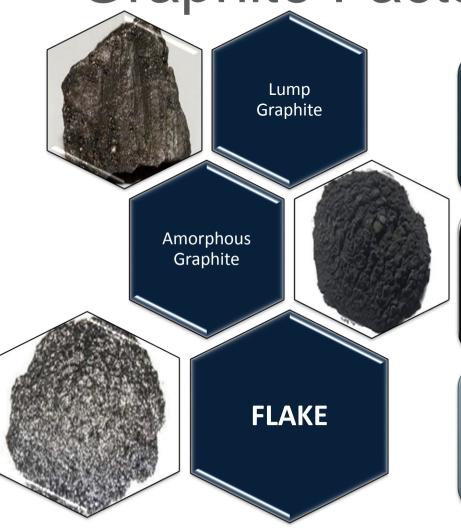
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**VXL** Graphite Market

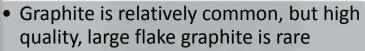




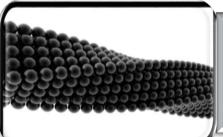
**Graphite Facts** 



HIGH QUALITY
FLAKE GRAPHITE IS
IN VERY LIMITED
SUPPLY



 China, the world's major graphite producer is closing polluting operations



- Valence manufactures high quality flake graphite products for multiple applications
- Selling to traditional & new technologies

NEW
TECHNOLOGIES ARE
DRIVING DEMAND
FOR HIGH PURITY
FLAKE GRAPHITE

- New technologies require high purity graphite
- Valence's Uley graphite is very low in impurities



**VXL** Graphite Products





# Sales Strategy

MOU's signed with separate customers & agents representing 29,000+ tonnes of annual graphite production over 2+ years

Diverse **Products** 

Diverse

Regions

Diverse **Applications** 

Diverse Customers

Diverse Products: Each MOU is for multiple products from across Valence Industries flake graphite product range. Demand is there for flake graphite of all sizes and purities.

Diverse Regions: MOUs are for the supply of flake graphite production to customers in different regions of the world from

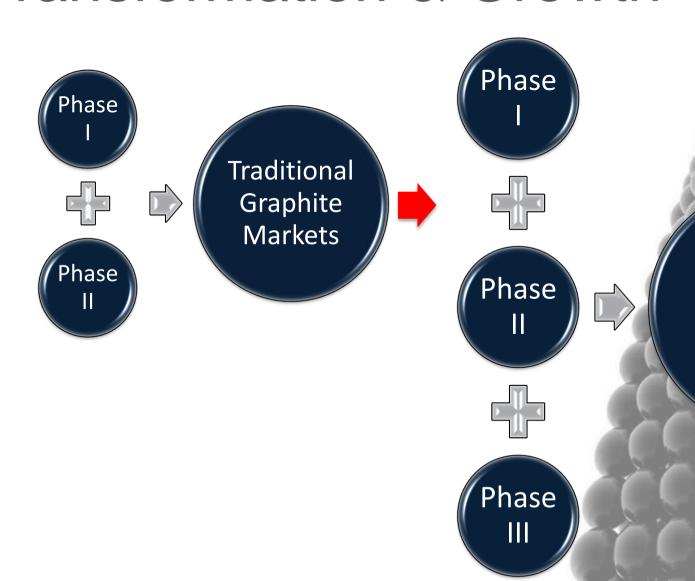
Diverse Applications: MOUs are for supply to customers for use in a large number of applications ranging from foundries and refractories through to batteries and energy storage.

Europe to the Asia Pacific.

Diverse Customers: The MOUs are for supply to end user customers and to agents allowing Valence to achieve a spread of sales and market penetration.

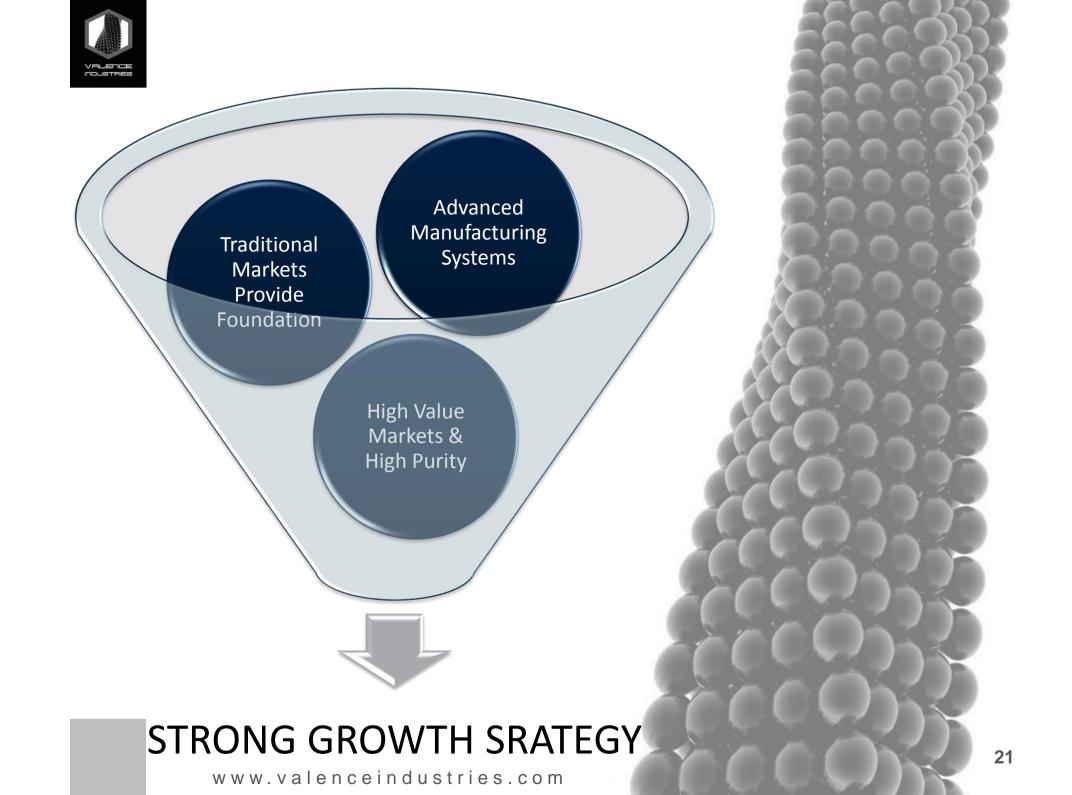
## Transformation & Growth





Traditional

+
Added Value
Markets
+
"High Purity"
Markets





### Valence Industries

Great Progress in less than 12 Months

Ready to Produce Graphite Now Approval Imminent



Feasibility Study – Engineering, Pit Design, Sales all progressing Production Profile & Profits will be driven by Customer Knowledge & Sales Agreements



## Contact

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