

10<sup>th</sup> December 2014

The Manager  
Market Announcements Platform  
Australian Securities Exchange

**MCN CHINA ORDERS ADDITIONAL BEAM INMARSAT MARINE TERMINALS**

World Reach Limited announced today that its wholly-owned subsidiary, Beam Communications Pty Limited (Beam), has received an additional order from Beijing Marine Communications & Navigation Company (MCN) - <http://www.bjmcn.com/EN/>- for the supply of a further \$250K of Beam's Inmarsat marine terminals.

These terminals were specifically designed and manufactured by Beam to support the voice, data and tracking communications that take place over the Inmarsat satellite network via its 'Fleetphone' maritime service. These terminals were launched to the global market in late 2011 to specifically target high volume deployments in emerging satellite markets.

Beijing Marine Communication & Navigation Company (MCN) is a leading operator of satellite communication services in China. Founded in 1979, under the Ministry of Communication, MCN supply all the Inmarsat services in China, delivering complete solutions to customers, including terminal products, system integration, services and on-going support.

This is the fifth order received by Beam from MCN for the China market and further reinforces Beam's continued penetration into these emerging markets for satellite communications over the last three years.

The order was taken into account in Beam's FY'15 budget and the entire \$250K of terminals will be shipped and invoiced by 31st December.

Yours faithfully



Michael Capocchi  
Managing Director

## **About Beam Communications Pty Ltd**

Beam Communications Pty Ltd is a wholly owned subsidiary of World Reach Limited (ASX: WRR) ; Beam Communications designs, manufactures and distributes a wide range of Iridium and Inmarsat satellite voice, data, tracking terminals and accessories for the global telecommunications market. Through a global network of resellers Beam solutions are deployed in a wide range of vertical markets including Maritime, Transport, Government, Defence, Mining, Construction, Forestry, Emergency Services, Relief Aid, Telemetry and Rural Telephony. For more information, [www.beamcommunications.com](http://www.beamcommunications.com)

## **About Beijing Marine Communication & Navigation**

Beijing Marine Communication & Navigation Company (MCN) is a leading operator of satellite communication services in China. It was founded in 1979, and under the Ministry of Communication. MCN was solely authorized to supply the Inmarsat services in China mainland, and deliver the package solutions to the customers, including terminal products, system integration, services and on-going support. MCN also has the responsibility of international Accounting Authority (CN03). With more than twenty years of experience, market knowledge, technical expertise, MCN is involved in various market segments, such as Chinese governments, China telecom operators, enterprise, organisation and so on, with high quality and total solution. [www.bjmcn.com](http://www.bjmcn.com)

## **About World Reach Limited**

World Reach Limited is an Australian publicly listed company, with strategic ownership of companies involved in the design, manufacturing and distribution of equipment, applications and services for the global needs of Information Communication & Technology markets. World Reach Limited owns 100% of Beam Communications Pty Ltd, [www.beamcommunications.com](http://www.beamcommunications.com) and SatPhone Shop [www.satphoneshop.com](http://www.satphoneshop.com) For more information, [www.worldreach.com.au](http://www.worldreach.com.au)