Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003, 24/10/2005.

| Name of entity       |  |
|----------------------|--|
| nib holdings limited |  |
|                      |  |

ABN

51 125 633 856

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

- 1 +Class of +securities issued or to be issued
- Performance Rights over Ordinary Shares issued under the Long Term Incentive Plan
- Number of \*securities issued or to be issued (if known) or maximum number which may be issued
- 473,927 Performance Rights to acquire Ordinary Shares
- Principal terms of the \*securities (eg, if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)

473,927 Performance Rights with an exercise price of \$Nil and an expiry date of 1 September 2018. The Performance Rights are subject to vesting conditions based on Earnings Per Share growth targets and Total Shareholder Return conditions. A two year non-disposal period applies to 50% of the shares allocated on vesting of performance rights. The performance measurement period begins on 1 July 2014 and ends on 30 June 2018.

Appendix 3B Page 1 Date of Notice: 23 December 2014

<sup>+</sup> See chapter 19 for defined terms.

| 4 | Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?   | N/A   |                 |
|---|---|---|-----------------|
|   | <ul> <li>If the additional securities do not rank equally, please state:</li> <li>the date from which they do</li> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul> |   |                 |
| 5 | Issue price or consideration  | Nil issue price   |                 |
| 6 | Purpose of the issue<br>(If issued as consideration for the<br>acquisition of assets, clearly identify<br>those assets)   | Performance Rights issued to Managing Director (shareholder approval received at 29 October 2014 Annual General Meeting) and Executives under the nib Long Term Incentive Plan. |                 |
| 7 | Dates of entering *securities into uncertificated holdings or despatch of certificates  | N/A   |                 |
|   |   | Number  | +Class          |
| 8 | Number and *class of all *securities quoted on ASX ( <i>including</i> the securities in clause 2 if applicable)   | 439,004,182   | Ordinary Shares |
|   |   |   |                 |

Appendix 3B Page 2 Date of Notice: 23 December 2014

<sup>&</sup>lt;sup>+</sup> See chapter 19 for defined terms.

Number and +class of all
 +securities not quoted on ASX
 (including the securities in clause 2 if applicable)

| Number               | +Class               |
|----------------------|----------------------|
| 1,978,527 in total,  | Performance Rights   |
| comprising:          | Reconciled           |
| - 392,307 expiring 1 | - Per 6/12/2013      |
| September 2015       | Appendix 3B,         |
| - 553,236 expiring   | 1,953,527            |
| 1 September 2016     | - Less FY11 – FY14   |
| - 559,057 expiring 1 | LTIP lapsed on       |
| September 2017       | measurement versus   |
| - 473,927 expiring 1 | targets (206,267)    |
| September 2018       | - Less FY11 – FY14   |
|                      | performance rights   |
|                      | vested (206,267)     |
|                      | - Less FY14 – FY17   |
|                      | LTIP lapsed on       |
|                      | resignation (36,393) |
|                      | - Add FY15-FY18      |
|                      | LTIP granted 473,927 |
|                      | - Provides total of  |
|                      | 1,978,527            |

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

| N/A |  |  |  |
|-----|--|--|--|
|     |  |  |  |

### Part 2 - Bonus issue or pro rata issue

| 11 | Is security holder approval required?  | N/A |
|----|--|-----|
| 12 | Is the issue renounceable or non-renounceable?   | N/A |
| 13 | Ratio in which the +securities will be offered   | N/A |
| 14 | *Class of *securities to which the offer relates   | N/A |
| 15 | *Record date to determine entitlements   | N/A |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements? | N/A |
| 17 | Policy for deciding entitlements in relation to fractions  | N/A |
|    |  | 1   |

Appendix 3B Page 3 Date of Notice: 23 December 2014

<sup>&</sup>lt;sup>+</sup> See chapter 19 for defined terms.

| 18 | Names of countries in which the entity has *security holders who will not be sent new issue documents   | N/A |
|----|---|-----|
|    | Note: Security holders must be told how their entitlements are to be dealt with.  |     |
|    | Cross reference: rule 7.7.  |     |
| 19 | Closing date for receipt of acceptances or renunciations  | N/A |
| 20 | Names of any underwriters   | N/A |
| 21 | Amount of any underwriting fee or commission  | N/A |
| 22 | Names of any brokers to the issue   | N/A |
| 23 | Fee or commission payable to the broker to the issue  | N/A |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders   | N/A |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting  | N/A |
| 26 | Date entitlement and acceptance form<br>and prospectus or Product Disclosure<br>Statement will be sent to persons<br>entitled                               | N/A |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders | N/A |
| 28 | Date rights trading will begin (if applicable)  | N/A |
| 29 | Date rights trading will end (if applicable)  | N/A |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   | N/A |

<sup>&</sup>lt;sup>+</sup> See chapter 19 for defined terms.

| 31        | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?                                  | N/A  |
|-----------|---|--|
| 32        | How do *security holders dispose of their entitlements (except by sale through a broker)?   | N/A  |
| 33        | *Despatch date  | N/A  |
|           | t 3 - Quotation of sec  |  |
| 34        | Type of securities (tick one)   |  |
| (a)       | Securities described in Part 1  |  |
| (b)       | =   | ne end of the escrowed period, partly paid securities that become fully rities when restriction ends, securities issued on expiry or conversion of |
|           | ties that have ticked box   |  |
|           | tional securities forming a nev   |  |
| Tick to I | indicate you are providing the information or doc   | cuments  |
| 35        |   | urities, the names of the 20 largest holders of the additional percentage of additional *securities held by those holders                          |
| 36        | If the *securities are *equity secusetting out the number of holders 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over | urities, a distribution schedule of the additional <sup>+</sup> securities s in the categories   |
| 37        | A copy of any trust deed for the a  | additional +securities   |

Appendix 3B Page 5 Date of Notice: 23 December 2014

<sup>&</sup>lt;sup>+</sup> See chapter 19 for defined terms.

| Entit | Entities that have ticked box 34(b)  |               |        |  |  |
|-------|--|---------------|--------|--|--|
| 38    | Number of securities for which<br>+quotation is sought   | N/A           |        |  |  |
| 39    | Class of +securities for which quotation is sought   | N/A           |        |  |  |
| 40    | Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  the date from which they do  the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest | N/A           |        |  |  |
| 41    | payment  Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify that other security)   | N/A           |        |  |  |
| 42    | Number and +class of all +securities quoted on ASX ( <i>including</i> the securities in clause 38)   | Number<br>N/A | +Class |  |  |

<sup>&</sup>lt;sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the <sup>+</sup>securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 

  +securities to be quoted under section 1019B of the Corporations Act at the 
  time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: M. M. Pharacan Date: 23 December 2014

Company secretary

Print name: Michelle McPherson

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Appendix 3B Page 7 Date of Notice: 23 December 2014

<sup>&</sup>lt;sup>+</sup> See chapter 19 for defined terms.