

#### **ANNOUNCEMENT**

## **Quarterly Cashflow Report**

**Melbourne, Australia; 30 January 2015:** <u>LatAm Autos</u>, a leading online auto classifieds business in Latin America, today released its Appendix 4C – Quarterly Cashflow report for the period ended 31 December 2014.

The cash balance at 31 December 2014 was \$12.9 million, with the operating and investing cash outflows being \$17.6 million for the quarter. Receipts from customers represent the pro-rata contribution from various acquisitions completed on different dates during the quarter.

The cash balance includes the proceeds from the company Initial Public Offer which raised \$18 million (before costs). The funds raised provide working capital to fund operational, marketing and technology based initiatives which will accelerate the company's growth and market leadership.

On December 24<sup>th</sup>, 2014, the Company announced the successful completion of the acquisition of online auto classified business <a href="https://www.demotores.com.mx">www.demotores.com.mx</a>, the leading dedicated auto classifieds website in Mexico.

In addition, the company finalised the share purchase agreement to acquire Avisoriaweb which operates in the Ecuador, Bolivia and Panama markets. The website, <a href="www.patiotuerca.com">www.patiotuerca.com</a> is ranked first among dedicated online auto classifieds in these countries.

As at the date of this announcement, the integration of all operations onto the proprietary PTX technology platform is progressing ahead of schedule.

LatAm Autos is a leading dedicated online auto classifieds and content platform with operations in six countries in Latin America - Argentina, Mexico, Ecuador, Peru, Panama and Bolivia. As early movers in the region's online auto classifieds industry, LatAm Autos is positioned to capitalise on the shift of auto classifieds advertising from traditional print media sources to online channels.

### For more information, please contact:

## **Investor enquiries**

Rebecca Wilson Buchan Consulting P: (03) 9866 4722 / 0417 382 391

E: rwilson@buchanwe.com.au

## Media enquiries

Cristina Whittington Buchan Consulting

P: (03) 8866 1204 / 0481 353 692 E: cwhittington@buchanwe.com.au

#### **About LatAm Autos**

LatAm Autos is a leading dedicated online auto classifieds and content platform in Latin America, with operations in six countries: Argentina, Mexico, Ecuador, Peru, Panama and Bolivia. For more information on LatAm Autos, please visit its website: www.latamautos.com.

Rule 4.7B

## **Appendix 4C**

## Quarterly report for entities admitted on the basis of commitments

Introduced 31/3/2000. Amended 30/9/2001, 24/10/2005, 17/12/2010

Name of entity

LATAM AUTOS LIMITED	
ABN	Quarter ended ("current quarter")
12 169 063 414	31 December 2014

## Consolidated statement of cash flows

Cash flows related to operating activities		Current quarter \$A'000	Year to date (12 months) \$A'000
1.1	Receipts from customers	649	747
1.2	Payments for:	(692)	(746)
	<ul><li>(a) staff costs</li><li>(b) advertising and marketing</li></ul>	(683)	(746)
	(c) research and development		-
	(d) leased assets	-	-
	(e) other working capital	(525)	(1,317)
1.3	Dividends received	-	-
1.4	Interest and other items of a similar nature		
	received	8	23
1.5	Interest and other costs of finance paid	-	
1.6	Income taxes paid	(21)	(24)
1.7	Other items		
	(a) Sales tax paid on acquisitions (refundable)	(1,719)	(1,719)
	Net operating cash flows	(2,291)	(3,036)

<sup>+</sup> See chapter 19 for defined terms.

		Current quarter \$A'000	Year to date (12 months) \$A'000
1.8	Net operating cash flows (carried forward)	(2,291)	(3,036)
1.9	Cash flows related to investing activities Payment for acquisition of:	_	_
	(a) businesses (item 5) (b) equity investments	(10,401) (4,739)	(10,401) (4,960)
	(c) intellectual property (d) physical non-current assets	(144)	-
	(e) other non-current assets	(144)	(146)
1.10	Proceeds from disposal of:	-	-
	<ul><li>(a) businesses (item 5)</li><li>(b) equity investments</li></ul>	-	
	<ul><li>(c) intellectual property</li><li>(d) physical non-current assets</li></ul>	-	
	(e) other non-current assets	-	-
1.11	Loans to other entities	-	-
1.12 1.13	Loans repaid by other entities Other (provide details if material)	-	-
	Net investing cash flows	(15,284)	(15,507)
1.14	Total operating and investing cash flows	(17,575)	(18,543)
1.15 1.16	Cash flows related to financing activities Proceeds from issues of shares, options, etc. Proceeds from sale of forfeited shares	19,480	33,275
1.17	Proceeds from borrowings	-	-
1.18 1.19	Repayment of borrowings Dividends paid	-	-
1.20	Capital raising costs	(1,981)	(1,981)
	Net financing cash flows	17,499	31,294
	Net increase (decrease) in cash held	(76)	12,751
1.21	Cash at beginning of quarter/year to date Exchange rate adjustments to item 1.21 Cash acquired on Acquisitions	12,890 4 53	- 4 116
1.23	Cash at end of quarter	12,871	12,871

<sup>+</sup> See chapter 19 for defined terms.

# Payments to directors of the entity and associates of the directors Payments to related entities of the entity and associates of the related entities

			Current quarter \$A'000
1.24	Aggregate amount of payments to the parti	ies included in item 1.2	79
1.25	Aggregate amount of loans to the parties included in item 1.11		
1.26	Explanation necessary for an understanding of the transactions		
	Director's fees and salaries paid to directors during the December 2014 quarter.		
No	on-cash financing and investing ac	tivities	
2.2	480,000 shares issued at \$0.05 and 370,371 shares issued at \$0.27 were issues for payment of services provided in lieu of capital raising. 23,694,000 shares were issues at \$0.30 to Avisoriaweb vendors to purchase the remaining stake in the company.  Details of outlays made by other entities to establish or increase their share in businesses in which the		
	reporting entity has an interest		
	nancing facilities available I notes as necessary for an understanding of the pos	sition.	
0.1		Amount available \$A'000	Amount used \$A'000
3.1	Loan facilities		-
3.2	Credit standby arrangements		

<sup>+</sup> See chapter 19 for defined terms.

## **Reconciliation of cash**

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A'000	Previous quarter \$A'000
4.1	Cash on hand and at bank	12,871	12,890
4.2	Deposits at call	-	-
4.3	Bank overdraft	-	-
4.4	Other (provide details)	-	-
	Total: cash at end of quarter (item 1.23)	12,871	12,890

## Acquisitions and disposals of business entities

		Acquisitions	Disposals
		(Item 1.9(a)	$(Item \ 1.10(a))$
5.1	Name of entity	<ol> <li>Anuntis Segundamano</li> </ol>	
		Argentina S.A. & Anuntis	
		Segundamano Argentina	_
		Holdings S.A	
		2. Avisoriaweb S.A.	
5.2	Place of incorporation	1. Argentina	
	or registration	2. Equador.	-
5.3	Consideration for	1. US\$200,000	
	acquisition or disposal	2. A\$4,738,800 for initial	
		49.9% acquisition (on 13-	
		Oct-2014) and shares in the	-
		Company for the remaining	
		50.1% of Avisoriaweb S.A.	
		(on 17-Dec-2014)	
5.4	Total net assets	1. A\$640,206	_
		2. A\$112,327	
5.5	Nature of business		
		1. Operation of auto classifieds	
		website and magazine in	_
		Argentina	
		2. Operation of auto classifieds	
		website in Ecuador, Panama	
		and Bolivia	

<sup>+</sup> See chapter 19 for defined terms.

## **Compliance statement**

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.

Sign here:

Company Socretory)

Date: 30 January 2015

Print name: Melanie Leydin

## **Notes**

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
- 2. The definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report except for any additional disclosure requirement requested by AASB 107 that are not already itemised in this report.
- 3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

<sup>+</sup> See chapter 19 for defined terms.