



# HALF YEAR RESULTS PRESENTATION

December 2014



**Mitchell**  
SERVICES

# HALF YEAR HIGHLIGHTS

Average rig utilisation

**6 vs 12**

HY2014 vs HY2015

Material increase in

**Tier 1**

client revenue

Total revenue

↑ **105%**

Capital raise completed for

**\$20.2m**

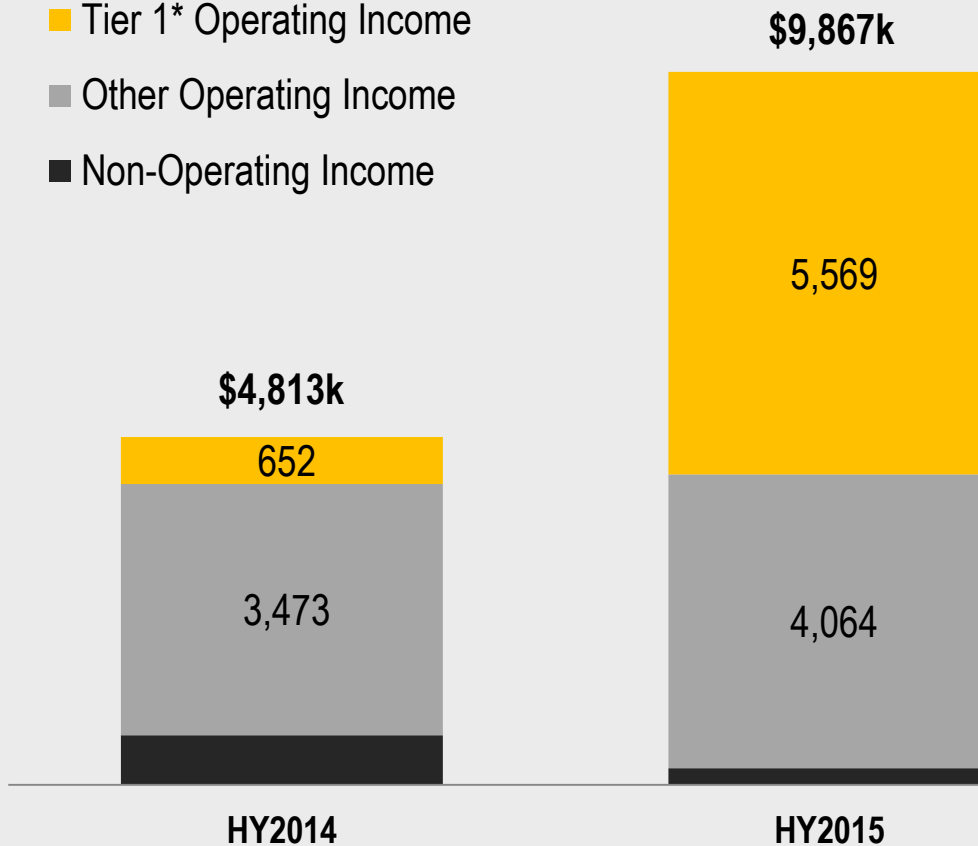
Tom Brown acquisition and  
integration completed

Net assets

↑ **135%**

# REVENUE BY CLIENT TYPE

- Tier 1\* Operating Income
- Other Operating Income
- Non-Operating Income

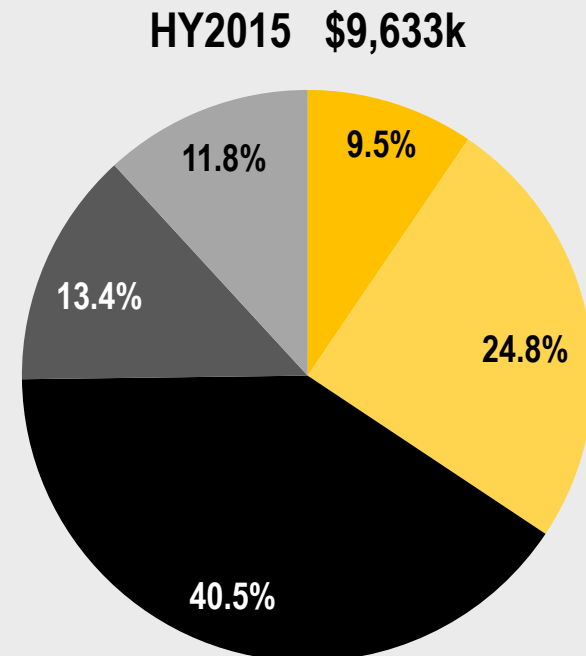
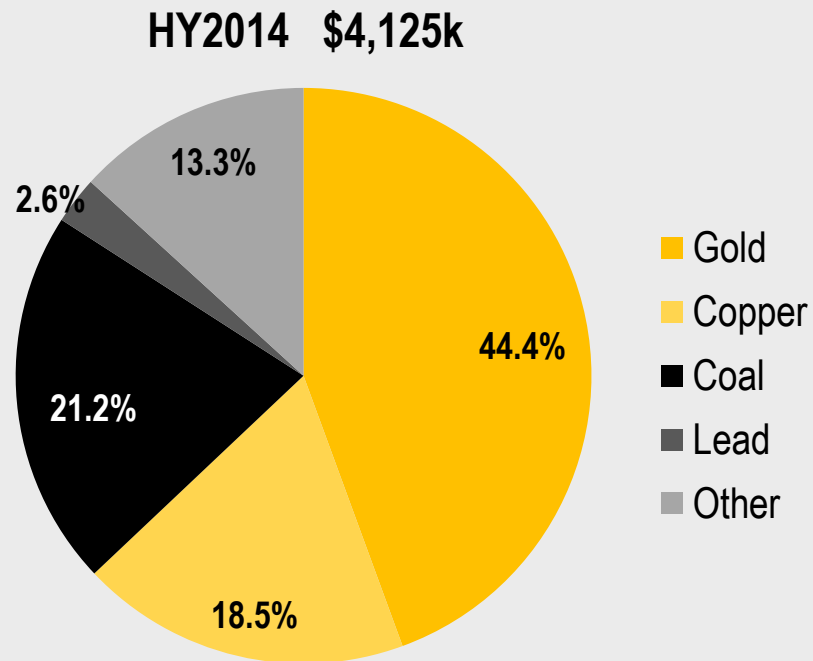


\*multinational mining & energy companies

## VALUE OF TIER 1

- Multinational mining and energy companies
- Very high safety and business system requirements
- Generally brownfield work for existing mining operators
- Longer term contracts

# OPERATING REVENUE SPLIT



Management mindful of managing risk by commodity mix

# ADJUSTED EBITDA



Please note ADJUSTED EBITDA represents non-IFRS information that has not been subject to an audit or review at 31 December 2014



# BALANCE SHEET

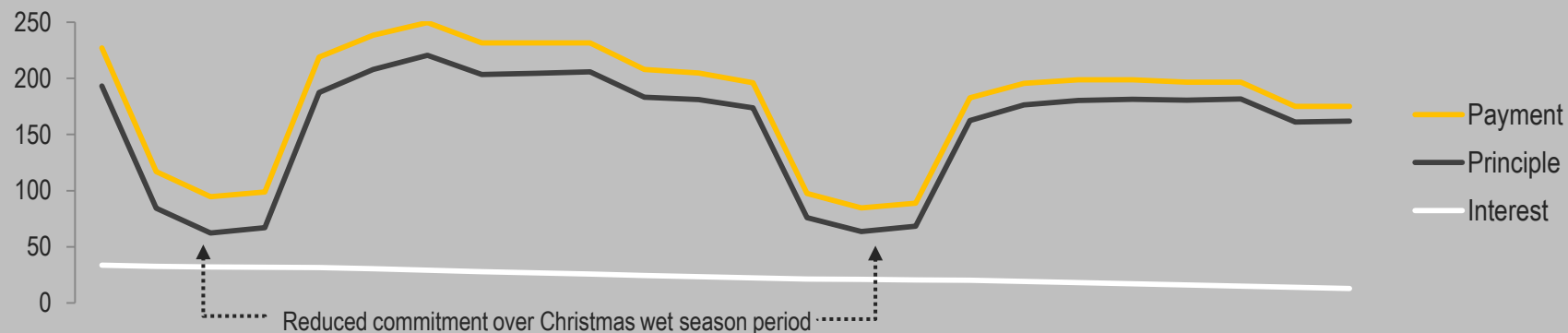
	31 Dec 14	30 Jun 14	Change
	\$	\$	%
Current assets *	8,395	4,384	91%
Property, plant and equipment ^	21,693	14,009	55%
Other non-current assets	9,085	7,905	15%
<b>Total assets</b>	<b>39,173</b>	<b>26,299</b>	<b>49%</b>
Current liabilities *	4,842	8,743	(45%)
Non-current liabilities	4,184	4,744	(12%)
<b>Total liabilities</b>	<b>9,027</b>	<b>13,487</b>	<b>(33%)</b>
<b>Net assets</b>	<b>30,146</b>	<b>12,811</b>	<b>135%</b>

\* Improved current ratio from 0.50 to 1.73 following capital raise

^ Rig count increased from 29 to 52 following Tom Browne asset acquisition

# DEBT COMMITMENTS

## 2 YEAR FACILITY REPAYMENT SCHEDULE

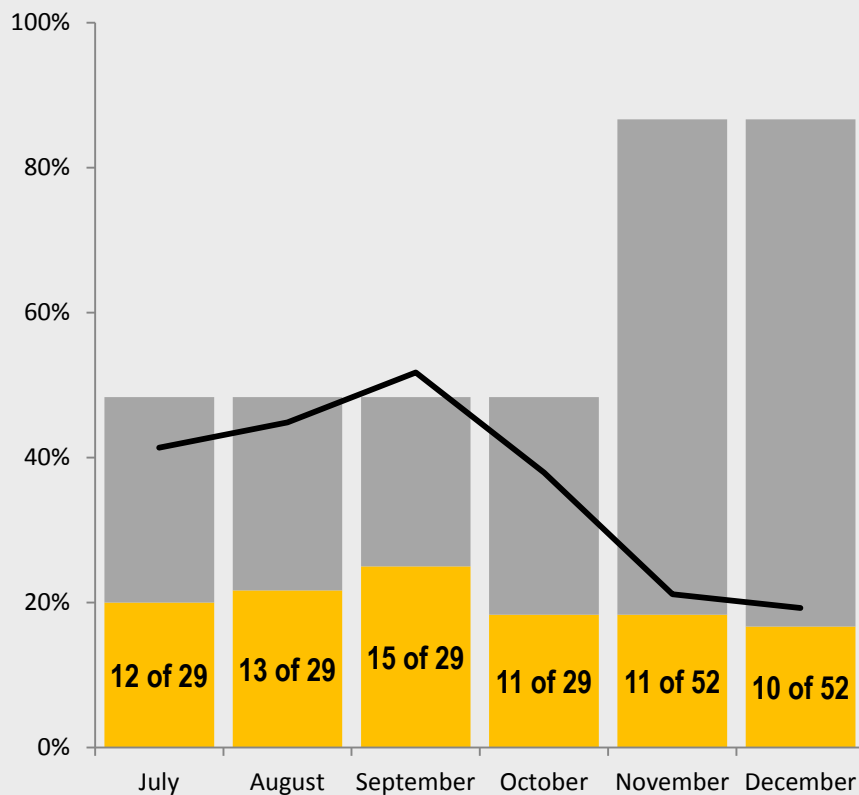


	31 Dec 14	30 Jun 14	Change
	\$	\$	%
Equipment finance	1,732	1,924	(10.0%)
Loan facilities	380	525	(27.7%)
<b>Current financial liabilities</b>	<b>2,112</b>	<b>2,449</b>	<b>(13.8%)</b>
Equipment finance	2,958	3,383	(12.6%)
Loan facilities	1,158	1,316	(12.1%)
<b>Non-current financial liabilities</b>	<b>4,115</b>	<b>4,699</b>	<b>(12.4%)</b>
<b>Total financial liabilities</b>	<b>6,227</b>	<b>7,149</b>	<b>(12.9%)</b>

Debt to equity ratio  
improved from  
**0.56 to 0.21**

# OPERATIONAL UPDATE

## RIG UTILISATION



- Tom Browne asset **acquisition completed**
- Tom Browne **asset integration completed** on time and ahead of budget
- Peak in rig **utilisation of 52%** in September
- **Doubled average rig utilisation** for same period in previous year



# SAFETY UPDATE

- Continued **reduction** in severity and occurrence of incidents has continued
- Numerous initiatives implemented to further strengthen **safety culture and performance**
- **Lifejacket “Cardinal Rules”** and **Employee Assistance programs** are examples of initiatives that have been implemented



# MARKET OUTLOOK

- **Tier 1** major resource and energy companies slowly becoming more active after a prolonged period of cost reduction
- **Greenfield** exploration sector remains subdued
- **General market** conditions remain competitive
- Pipeline of identified opportunities **for business growth** continues to grow
- **Rig utilisation** is expected to increase post Christmas and wet season period
- Mitchell continue to extend relationships with **Tier 1 major resource** companies



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