



ASX Code: **PHK**

Share Price: **A\$0.045**

52 Week High: **A\$0.073**

52 Week Low: **A\$0.025**

Issued Shares: **243.6m**

Market Cap: **A\$11.0m**

Address:

Suite 403  
25 Lime Street  
Sydney NSW 2000

Phone: +61 2 8014 7611

Email: [enquiries@phoslock.com.au](mailto:enquiries@phoslock.com.au)

[www.phoslock.com.au](http://www.phoslock.com.au)

[www.phoslock.eu](http://www.phoslock.eu)

[www.phoslock.com.br](http://www.phoslock.com.br)

[www.phoslock.com.cn](http://www.phoslock.com.cn)

# ASX ANNOUNCEMENT

Monday 23<sup>th</sup> March, 2015

## Business Progress

In late February, 2015 the Company advised shareholders in its 4D Half Year Accounts filing that the Company had a short term sales pipeline of 22 projects with sales value in excess of \$7 Million, for which decisions were expected between now and the end of 2015.

The Company has received orders or advice that orders will be issued shortly, for six projects totalling \$1.1 million. Of this, \$400,000 has been received to date.

As reported in the 4D filing, the Company is working on 11 large projects (defined as sales revenue of \$1 Million to \$100 Million) in Asia, South America, Canada and Europe. The Company continues to expend substantial resources on these large projects. Since the 4D filing, significant progress has been made on several of these projects. Because many of these projects are for government or government authorities, the timing of approvals is beyond the control of the Company.

The decline in the A\$ versus the US\$ and to a lesser extent, the C\$ and GB Pound is positive for the Company as it has improved the A\$ net margin (sales revenue less cost of manufacture and shipping). The Euro has depreciated significantly against the US\$ (18% since the December 2014), resulting in a lower net margin on Euro sales.

The Company separately announced today the issue of a \$1 million Convertible Security to The Australian Special Opportunity Fund, LP, a New York-based institutional investor, managed by The Lind Partners, LLC. This is an important financing for the Company with the majority of the funds to be used to finance inventory currently being manufactured for existing and near term expected orders, as well as working capital for the period between inventory manufacture and customer receipts.

**It is noteworthy that the Company has not sought external funding, but has recently been approached by a number of international institutional investment groups seeking to invest in PHK. Of those, we chose The Lind Partners to invest via this mutually beneficial funding arrangement.**

## **Increased Share Turnover**

It is also pleasing to note the very substantial increase in share turnover in recent months, with some 55 million PHK shares, or 23% of the Company's issued capital having been traded in the past two months.

The growing interest being shown in the Company is a sign of recognition of what Phoslock is achieving in the clean water market and its significant pipeline of major international projects.

### **For more information please contact:**

**Mr Robert Schuitema**

Managing Director

Phone: + 61 (02) 8014 7611

**Mr Laurence Freedman AM**

Chairman

Phone: + 61 (02) 8999 1999

## ABOUT PHOSLOCK WATER SOLUTIONS LIMITED (PHK)

PHK produces *Phoslock*, a patented technology which was developed by the Australian government scientific body, Commonwealth Scientific and Industrial Research Organisation (“CSIRO”). PHK has lodged a subsequent patent to protect the core Phoslock technology which is in an advanced stage of being granted in approx. 50 countries, extending the core *Phoslock* technology to the year 2033.

Phoslock removes phosphorus and harmful contaminants and has been applied in over 250 water bodies and used in over 20 countries since it was commercialised in 2005.

PHK is headquartered in Sydney, Australia and has offices in Brisbane, Sichuan, China and European Operations (covering Europe, Central & South America) near Bremen, northern Germany. PHK is represented by licensees and agents in ten other countries including SePRO Corporation in the United States.

*Phoslock* is a certified NSF/ANSI Standard 60 product - North American Drinking Water (see websites [ansi.org](http://ansi.org) and [scc.ca](http://scc.ca)).



**Phoslock Water Solutions is listed on the Australian Stock Exchange (ASX Code: PHK).**

For more information about Phoslock Water Solutions and *Phoslock* please visit [www.phoslock.com.au](http://www.phoslock.com.au) or [www.phoslock.eu](http://www.phoslock.eu) (Spanish, Italian, Dutch and German) or [www.phoslock.com.br](http://www.phoslock.com.br) (Portuguese) or [www.phoslock.com.cn](http://www.phoslock.com.cn) (Chinese)

## ABOUT PHOSLOCK – the Product

*Phoslock* is a unique water treatment product that binds phosphorus from a water body and provides a protective permeable layer to sediments preventing the re-release of phosphorus. Retention of phosphorus deprives algae of nutrients, which improves water quality for human use and aquatic life as well as preventing and controlling Harmful Algal Blooms (HAB).

*Phoslock* is primarily used as an in water solution for lakes, drinking water reservoirs and other high value recreational water bodies. It is also used as a preventative product to absorb phosphorus before it is transported into water bodies by being applied in storm water basins and inflow channels, rivers and canals.

*Phoslock* is approved for use in North American Drinking Water Reservoirs via NSF/ANSI Standard 60 Certification. This certifies that *Phoslock* is safe for use in drinking water.

*Phoslock* has been used on a number of high profile water bodies in Europe/UK, North America and Australia.

Over 25 peer reviewed technical papers, authored by leading academics, have been published in leading scientific journals on *Phoslock*.