

ASX ANNOUNCEMENT

29 April 2015

Collection House to establish new investment trust with Balbec Capital LP

Collection House Limited (ASX code: CLH), in partnership with Balbec Capital LP, an affiliate of Starwood Capital Group, announces the upcoming launch of Australian Credit Recoveries Trust ("ACRT").

ACRT will invest in purchased debt portfolios ("PDLs"), for which Collection House will provide due diligence and investment recommendations, as well as providing ongoing servicing.

Managing Director and CEO, Matt Thomas said "After lengthy research into various strategies to extend our PDL market share outside of traditional debt or equity funding, we identified the ACRT trust structure as an ideal platform. Our existing PDL business will continue as normal under existing funding arrangements, however ACRT provides us additional means to generate revenue from surplus PDL opportunities of which there is strong supply".

Balbec has PDL investment experience globally with the management team being responsible for deploying in excess of US\$3 billion of capital for PDL purchases with Balbec and in prior roles. Starwood Capital Group is a privately held global investment firm that since 1991 has raised over US\$31 billion of equity across 15 funds, has purchased assets worth over US\$62 billion and currently has approximately US\$42 billion of assets under management.

Chairman, David Liddy expressed confidence in the new venture, explaining "Balbec's access to capital and Collection House's strong relationships and PDL experience provides the foundations for a great partnership, which can further expand our presence in the PDL market without balance sheet constraints".

For more information please contact: **Matthew Thomas** Managing Director and CEO Collection House Limited Ph: 07 3100 1245





Collection House Group - Overview

Collection House Limited

Debt collection and receivables management



CLH Legal Group

Legal services including insolvency administration



Lion Finance

Debt purchasing and recovery



CashFlow Financial Advantage

Licensed intermediary for the provision of credit



Collective Learning & Development

Credit management and related training services



Midstate CreditCollect Pty Ltd

Debt collection services, specialising in **Local Government**





