

MEDIA & ASX ANNOUNCEMENT

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STANDARDS AUSTRALIA REQUESTS ARBITRATION OVER AN ASPECT OF ROYALTIES PAYABLE UNDER PUBLISHING LICENCE AGREEMENT

Sydney, Australia: SAI Global Limited (ASX: SAI) has been served with a Statement of Claim by Standards Australia in relation to royalties that it claims are payable to it by SAI (“the Claim”). SAI disputes liability, intends to defend the Claim, and believes that, even if the Claim is successful, it will not have a financially material impact on SAI.

SAI and Standards Australia have been undertaking an audit exercise in relation to royalties paid by SAI to Standards Australia under the Publishing Licence Agreement, an agreement that has been in place since SAI’s listing on ASX in 2003 (“the PLA”).

The parties hold differing opinions on SAI’s obligation to pay a royalty on revenue derived from membership fees from SAI’s customer loyalty program (“the Program”). The Program has been run by SAI since listing, in the same manner that it had been run by Standards Australia for years before, and is not expressly nominated as a royalty source in the PLA. Since 2003, Standards Australia has regularly exercised its contractual rights to audit royalty payments under the PLA and has never claimed an entitlement to royalties derived from the Program before.

As the parties have been unable to reach agreement on the matter, Standards Australia has invoked the Dispute Resolution procedure under the PLA and the Claim will be resolved by Arbitration.

SAI estimates that its maximum potential exposure under the Claim, as asserted by Standards Australia, could approximate \$1.5M but it denies that it has any such liability under the PLA.

SAI considers that the revenue derived from the Program is beyond the scope of the PLA and that it is in SAI shareholders’ interests to defend the Claim.

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