



CHAIRMAN'S ADDRESS

92nd Annual General Meeting of Shareholders

Thursday, 30 July 2015

Whitefield has reported an Operating Profit after Tax for the year ended 31st March 2015 of \$12,740,740. Total Comprehensive Income After Tax, which also includes capital growth on investments, amounted to \$54,541,063.

Operating Profit after Tax per Ordinary Share amounted to 16.69 cents, an increase of 15% compared to the prior year (excluding one-off demerger distributions on investments in the prior year).

Notable increases in Whitefield's dividend earnings came from the company's investments in ResMed, Lend Lease, Harvey Norman, Amcor, Macquarie Group, Incitec Pivot, AMP, CSL and Asciano.

The company's investment portfolio generated a return of 21.1% over the year to 31st March 2015, 0.1% higher than the return of the S&P/ASX200 Industrials Accumulation Index and 7.0% higher than the return of the S&P/ASX200 Accumulation Index.

The company's portfolio return over the last 3 years has been 23.1% per annum, above the S&P/ASX200 Industrials Accumulation Index return of 22.9% per annum and higher than the return of the S&P/ASX200 Accumulation Index at 15.8% per annum.

Whitefield has declared and paid fully franked dividends on Ordinary shares of 17.0 cents for the year (consisting of 8.5 cent interim and final dividends). In addition the company has paid two 350 cent, fully franked dividends on Convertible Resettable Preference Shares.

Over the last year Whitefield has moved to broaden its investment portfolio to around 140 stocks. This broadening provides an added level of stock diversity in an environment where technological change is occurring at an unprecedented rate. Our greater diversity assists us in navigating the challenges that this rapid period of change brings.

While Whitefield's performance in terms of earnings and total investment return has been exceptionally strong over the last three years the upcoming year is likely to be less buoyant. Consensus projections for earnings in 2015/16 for the non-resource sectors of the Australian market remain low, with flat to low single digit growth expected. It is likely that Whitefield's own earnings for the upcoming year will reflect this outlook.

Notwithstanding these subdued expectations, both global and Australian economic activity is continuing to develop in a mildly favourable manner at this time, and we would have some optimism that conditions may improve as the year progresses.

Accordingly, we look forward to providing details on the company's progress in our regular Quarterly Reports and Monthly Asset Backing releases to shareholders.

David Iliffe, Chairman