Investor Presentation - August 2015

Runge Pincock Minarco

FY2015 Business Highlights

Software revenue now represents 58% of total revenue and as such Standard and Poor's changed RPM's GICS classification from "Commercial Services and Supplies - Industrial" to "Software and Services - Information Technology".

Software license sales grew 63% to $15.9m including enterprise product sales of $9.6m

Maintenance revenue grew 9% to $13.7m

Advisory division achieved a positive contribution of $0.9m despite very difficult trading conditions

GeoGAS made a $1.3m contribution - up 21% on FY2014 despite lower revenues

The Company made 3 software source code acquisitions, released two new software products and increased the size of its software development team by 60%

The Company completed a 3 year employee downsizing programme at a total cost of $4.8m for annual savings of $14.8m

A 2 year office downsizing programme has now been completed at a total cost of $6.2m (includes accelerated depreciation, lease incentives, onerous leases etc.) which achieved an annual savings of $3.1m

The Company achieved an Operating Profit (before one-offs and tax) of $0.3m (2014: loss $4.4m)

On the 31st July, the Company had $26.2m cash in the bank and no debt

Runge Pincock Minarco

The largest publicly listed independent group of mining technical experts in the world

- 18 offices globally
- 47+ years' experience
- 118 countries
- 5,000 software installs
- 13,000 studies

K 19					C 6
V 23	Fe 26	Ni 28	Cu 29	Zn 30	
Mo 42			Ag 47	Au 79	Pb 82

Financial Results

Runge Pincock Minarco

Revenue By Division

Net revenue up 3% to $62.0m

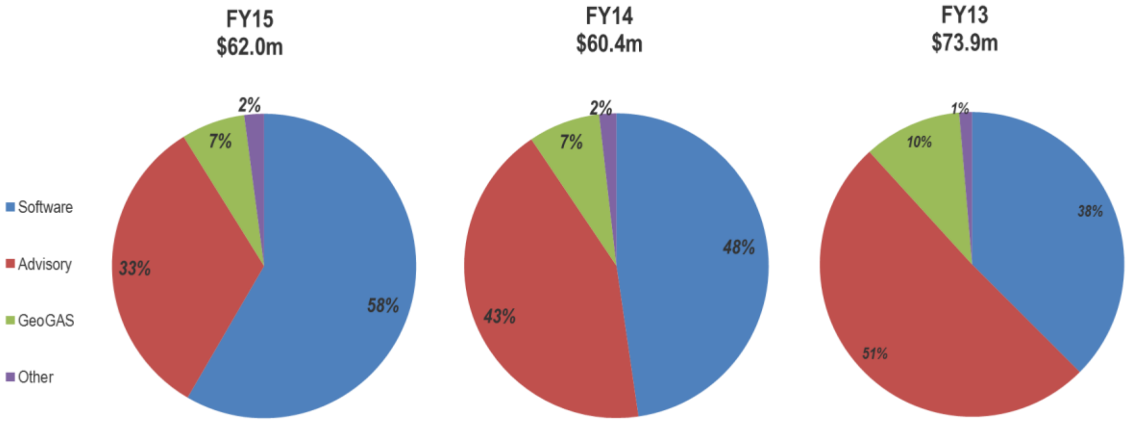
Software revenue up 26% to $36.2m

- License sales up 63% to $15.9m (best result in Company's history)
- Maintenance revenue up 9% to $13.7m (best result in Company's history)

Advisory revenue down 22% to $20.3m

GeoGAS revenue down 9% to $4.2m

Software revenue now accounts for 58% of total revenue (2014: 48%, 2013: 38%)



Division	FY15	FY14	$'var	%'var	FY13	$'var	%'var
Software	36.2	28.8	*7.4*	*26%*	27.7	*8.5*	*31%*
Advisory	20.3	25.9	*(5.6)*	*(22)%*	37.5	*(17.2)*	*(46)%*
GeoGAS	4.2	4.6	*(0.4)*	*(9)%*	7.7	*(3.5)*	*(45)%*
Other	1.3	1.1	*0.2*	*18%*	1.0	*0.3*	*30%*
Net Operating Revenue	**62.0**	**60.4**	***1.6***	***3%***	**73.9**	***(11.9)***	***(16)%***

Software Division

Software revenue up 26% to $36.2m

License sales up 63% to $15.9m

- New commodity solutions and simulation product sales up 4% to $2.4m
- New enterprise product sales up 554% to $9.6m

Maintenance revenue up 9% to $13.7m

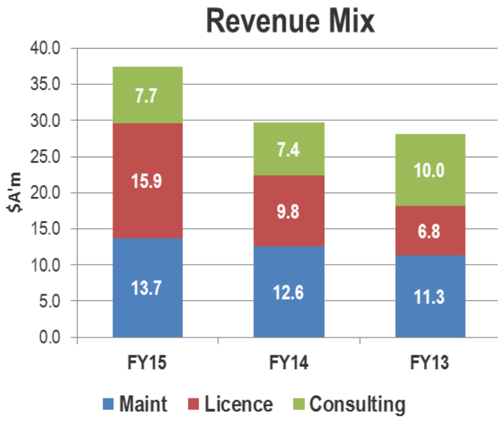
Consulting revenue up 5% to $7.7m

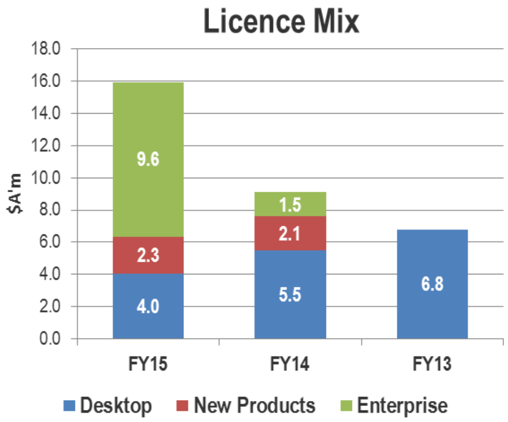
Increased operating investment

- Professional enterprise sales staff
- More hands-on customer interaction
- 60% increase in software development staff

Contribution increased to $9.2m (up 74%)

A$'m	FY15	FY14	$ Var	% Var	FY13
License	15.9	9.8	*6.1*	*62%*	6.8
Maintenance	13.7	12.6	*1.1*	*9%*	11.3
Consulting	7.7	7.3	*0.4*	*5%*	10.0
Direct expenses	*(1.1)*	*(0.9)*	*(0.2)*	*27%*	*(0.4)*
Software revenue	**36.2**	**28.8**	***7.4***	***26%***	**27.7**
Operating expenses	(19.3)	(17.6)	*(1.7)*	*10%*	(19.1)
Gross Contribution	**16.9**	**11.2**	***5.7***	***51%***	**8.6**
Development Expenses	7.7	5.9	*1.8*	*31%*	5.9
Contribution	**9.2**	**5.3**	***3.9***	***74%***	**2.7**





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Advisory Division

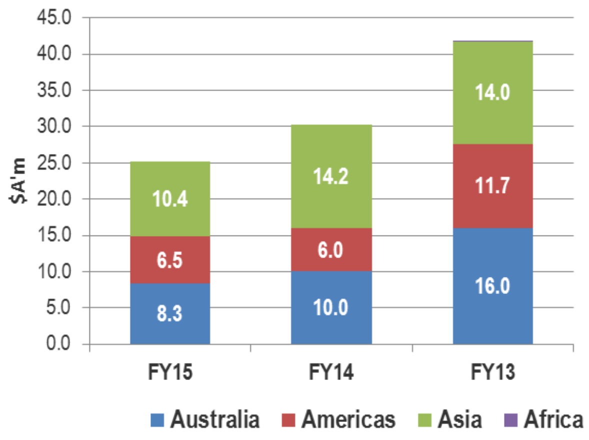
A$'000	FY15	FY14	$ Var	% Var	FY13
Australia	8.3	10.0	(1.7)	*(17)%*	16.0
Americas	6.5	6.0	0.5	*9%*	11.7
Asia	10.4	14.2	(3.8)	*(27)%*	14.0
Africa	-	-			0.2
Advisory Revenue	**25.2**	**30.2**	**(5.0)**	***(17)%***	**41.9**
Direct expenses	(4.9)	(4.3)	(0.6)	*15%*	(4.4)
Operating expenses	(19.4)	(24.5)	5.1	*(21)%*	(30.5)
Contribution	**0.9**	**1.4**	**(0.5)**	***(36)%***	**7.0**

Advisory revenue down 17% to $25.2m

- Australian sourced revenue down 17% to $8.3m
- Asian sourced revenue down 27% to $10.4m

21% reduction in operating expenses

Advisory division returned a positive contribution of $0.9m despite very difficult trading conditions



GeoGAS Division

Compliance volumes increased 4% to 2,235 tests (FY2014: 2,160 tests)

Laboratory revenue fell 11% to $3.6m

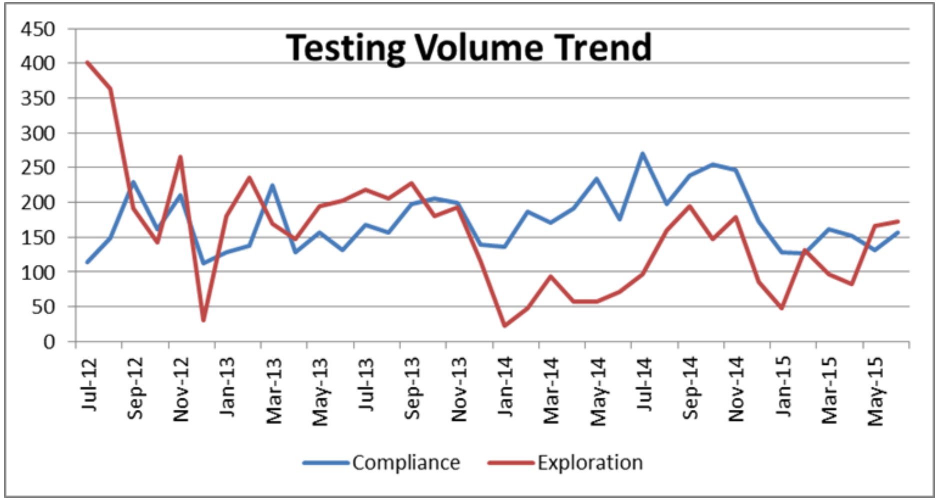
- Canister rental revenue declined 16% as the average rental period reduced significantly

Patchy growth in exploration related testing

Laboratory operating expenses down 15%

Contribution of $1.3m up 21% despite lower revenue

A$'000	FY15	FY14	$ Var	% Var	FY13
Laboratory	3.6	4.0	(0.4)	*(11)%*	6.7
Consulting	0.8	0.7	0.1	*16%*	1.9
GeoGAS revenue	**4.3**	**4.7**	**(0.3)**	*(7)%*	**8.6**
Operating expenses	(3.0)	(3.6)	0.6	*(15)%*	(6.4)
Contribution	**1.3**	**1.1**	**0.2**	*21%*	**2.1**



Financial Results Summary

A$'m	FY15	FY14	$ Var	% Var
Net Operating Revenue	**62.0**	**60.4**	***1.6***	*3%*
Field Expenses	(41.6)	(45.6)	*4.0*	*(9)%*
Development Expenses	(7.7)	(5.9)	*(1.8)*	*31%*
Corporate Expenses	(10.1)	(9.9)	*(0.2)*	*2%*
Operating EBITDA	**2.6**	**(1.0)**	***3.6***	
Depreciation & Amortisation*	(2.6)	(3.3)	*0.7*	*(21)%*
Net Finance Costs	0.3	(0.1)	*0.4*	
Operating Profit/(Loss) Before Tax	**0.3**	**(4.4)**	***4.7***	
Significant One-off Items:				
Impairment of Advisory Goodwill	(2.5)	(3.0)	*0.5*	
Restructure - Staff	(1.3)	(1.0)	*(0.3)*	
Restructure - Office Leases	(1.9)	(0.5)	*(1.4)*	
Accelerated Depreciation - Head Office	(1.5)	(0.2)	*(1.3)*	
Total Significant Items	(7.2)	(4.7)	(2.5)	
Loss before Tax	**(6.9)**	**(9.1)**	***2.2***	*24%*
Net Loss After Tax	**(6.8)**	**(7.4)**	***0.6***	*8%*

** Excludes accelerated depreciation on the Head Office lease shown in significant items*

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Balance Sheet

A$'m	FY15	FY14	$ Var	% Var
Cash	22.6	7.5	*15.1*	*201%*
Receivables - Q4 Software Sales	7.7	3.1	*4.6*	*148%*
Receivables and WIP	10.9	10.9	-	-
Property, Plant and Equipment	2.6	6.4	*(3.8)*	*(59)%*
Intangibles	3.8	2.3	*1.5*	*65%*
Goodwill	18.5	21.0	*(2.5)*	*(12)%*
Deferred Tax	8.6	8.0	*0.6*	*8%*
Prepayments, Deposits, etc	2.0	2.5	*(0.5)*	*(20)%*
Total Assets	**76.7**	**61.7**	***15.0***	***24%***
Trade Payables	(8.0)	(5.1)	*(2.9)*	*57%*
Provisions - Employees	(3.2)	(3.3)	*0.1*	*(3)%*
Provisions - Onerous Leases & Make Good	(1.9)	(2.7)	*0.8*	*(30)%*
Unearned Income	(8.5)	(8.6)	*0.1*	*(1)%*
Lease Straightlining, etc	(0.2)	(2.0)	*1.8*	*(90)%*
Total Liabilities	**(21.8)**	**(21.7)**	***(0.1)***	**-**
Share Capital	69.9	48.7	*21.2*	*44%*
Reserves and Retained Earnings	(15.0)	(8.7)	*(6.3)*	*72%*
Total Equity	**54.9**	**40.0**	***14.9***	***37%***

Cashflow

$'m	FY15	2H15	1H15	Change 2H to 1H
Net Cash 1 July	**7.5**			
Cash from Operations	**(0.1)**	6.1	(6.2)	*12.3*
Payments for:				
Restructure Costs - Staff	**1.0**	0.7	0.3	*0.4*
Restructure Costs - Premises	**1.5**	1.1	0.4	*0.7*
Make Good - Brisbane Office	**1.0**	1.0	-	
	3.5	2.8	0.7	*2.1*
Payments for:				
Property Plant & Equipment	**0.3**	0.2	0.1	*0.1*
Software Acquisitions	**2.6**	1.3	1.3	-
	2.9	1.5	1.4	*0.1*
Proceeds from:				
Capital Raising	**21.0**	-	21.0	*(21.0)*
Net Increase in Cash	**14.5**	1.8	12.7	*(10.9)*
FX Restatement	0.6			
Net Cash 30 June	**22.6**			

Use of Capital Funds Raised

$'m	
Net Capital Raising	**21.0**
Software Acquisitions	(2.5)
Software Development Costs Increase	(1.8)
Cash Retained	**16.7**

FY15 Strategic Achievements

Oversubscribed capital raising AUD$21m

Released two new software products

- XECUTE
- Quarry Solution

Acquired source code of three software products

- Mine Design - Mine 2-4D
- Spatial Database
- Simulation - FlexSim

Continued to work closely with SAP

- Signed the SAP Application Development Cooperation Agreement
- Had our integrations to SAP certified

Reduced occupancy costs significantly

- Brisbane, Sydney, Perth, Jakarta, Wollongong

Software Strategy

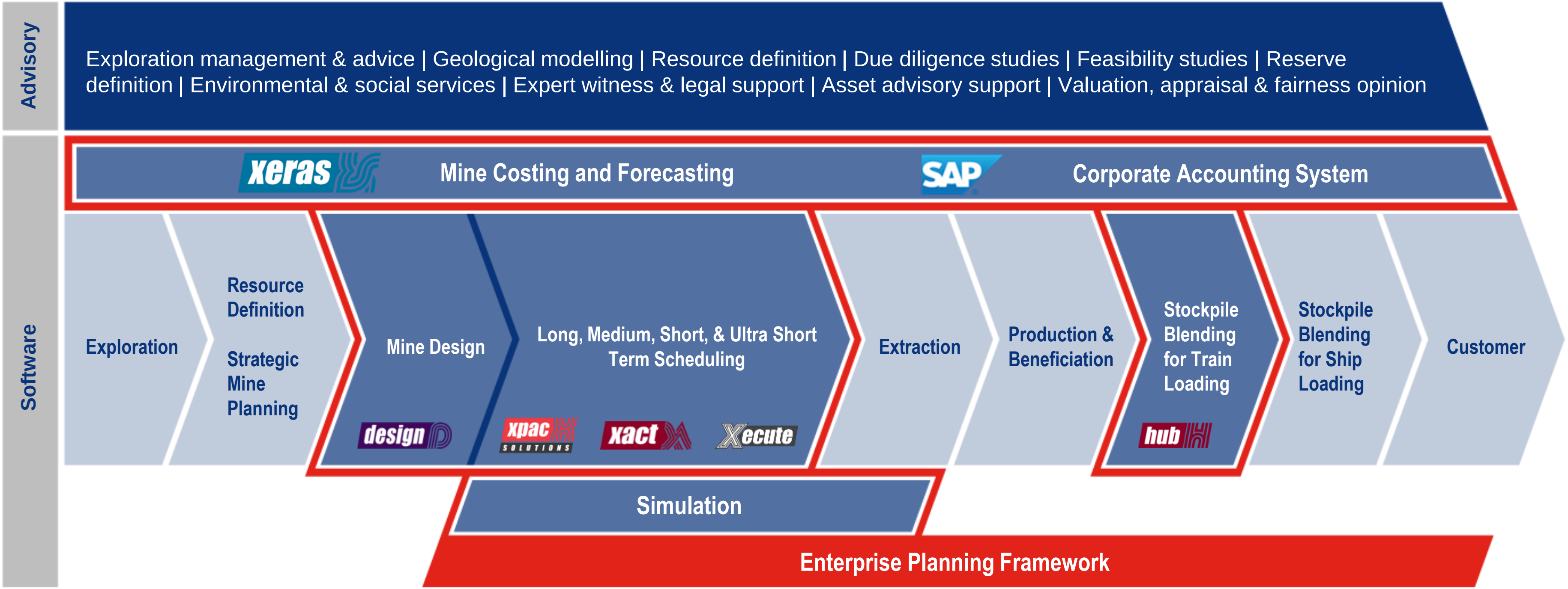
Standardise, Simplify and Integrate

Deliver a complete ***Commercial off the Shelf (COTS) Enterprise planning platform*** built on open industry standards

Release a suite of ***simplified, standardised and integrated solutions*** for different commodities and mining methods built on the same product architecture

Provide software solutions that ***deliver a step change*** in mine planning, execution and value chain optimisation through ***investments in visual innovation***

Mining Value Chain - Where we fit



New Product Adoption - FY2015 only

OPEN PIT METALS
xpac SOLUTION
Mount Gibson Iron
ROY HILL
CLIFFS
Taseko
OCEANAGOLD
ANTOFAGASTA MINERALS
ANGLO AMERICAN
centerraGOLD
arrium MINING AND MATERIALS

Xecute
The International Society of Automation
RPM Enterprise Planning Framework
hub
bhpbilliton

OPEN PIT DIAMONDS
xpac SOLUTION
ЛУКОЙЛ НЕФТЯНАЯ КОМПАНИЯ

haulsim
ANGLO AMERICAN
VOLVO
RioTinto
SOUTHERN COPPER SOUTHERN PERU
A division of EQSTRA MCC
MODULAR
ANTOFAGASTA MINERALS
UKWAZI GROUP
GLENCORE

XERAS FOR ENTERPRISE
DOMINION DIAMOND CORPORATION
GLENCORE
G-RESOURCES
FMG
YANCOAL 兖煤澳大利亚有限公司

Innovation

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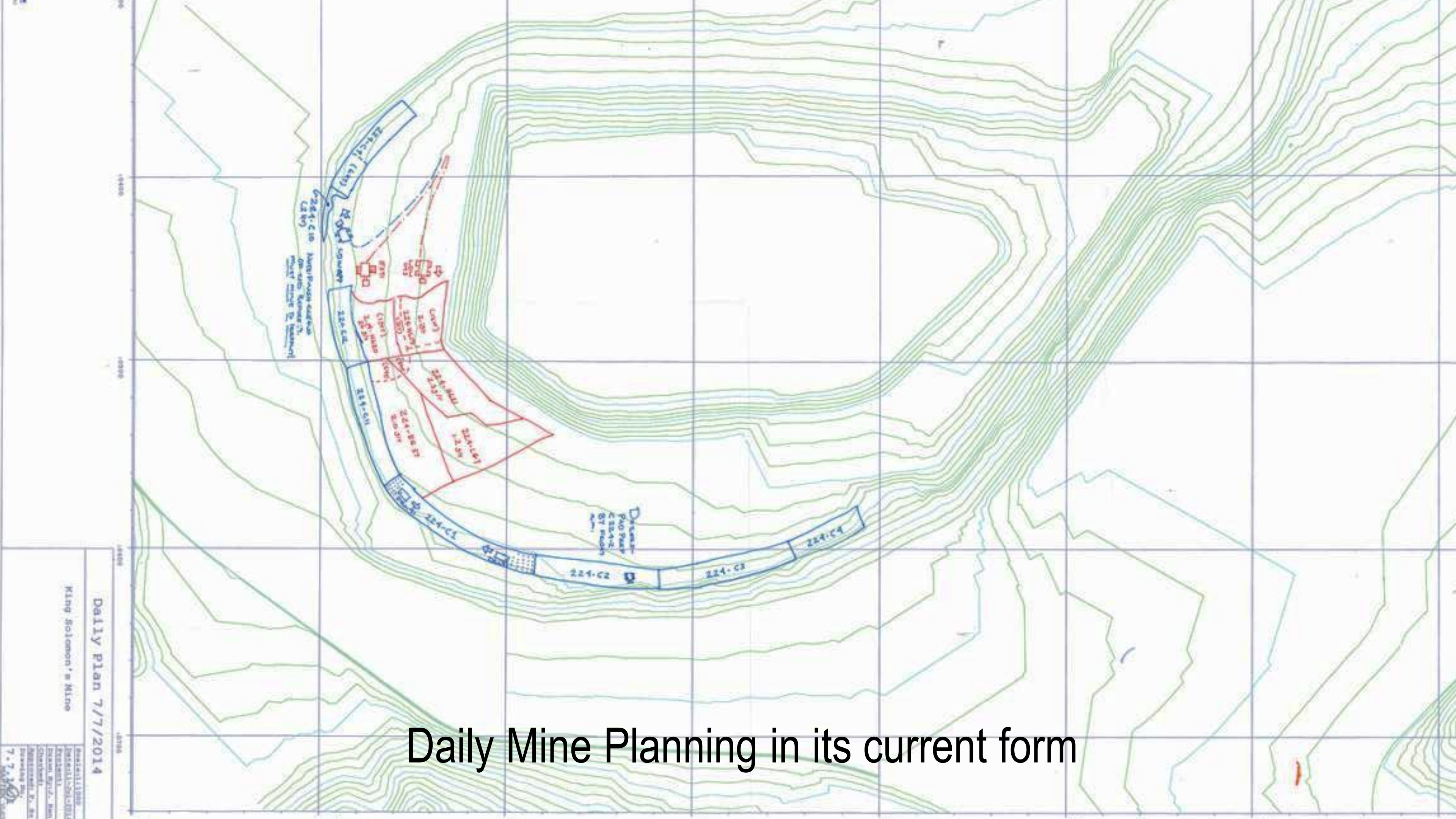
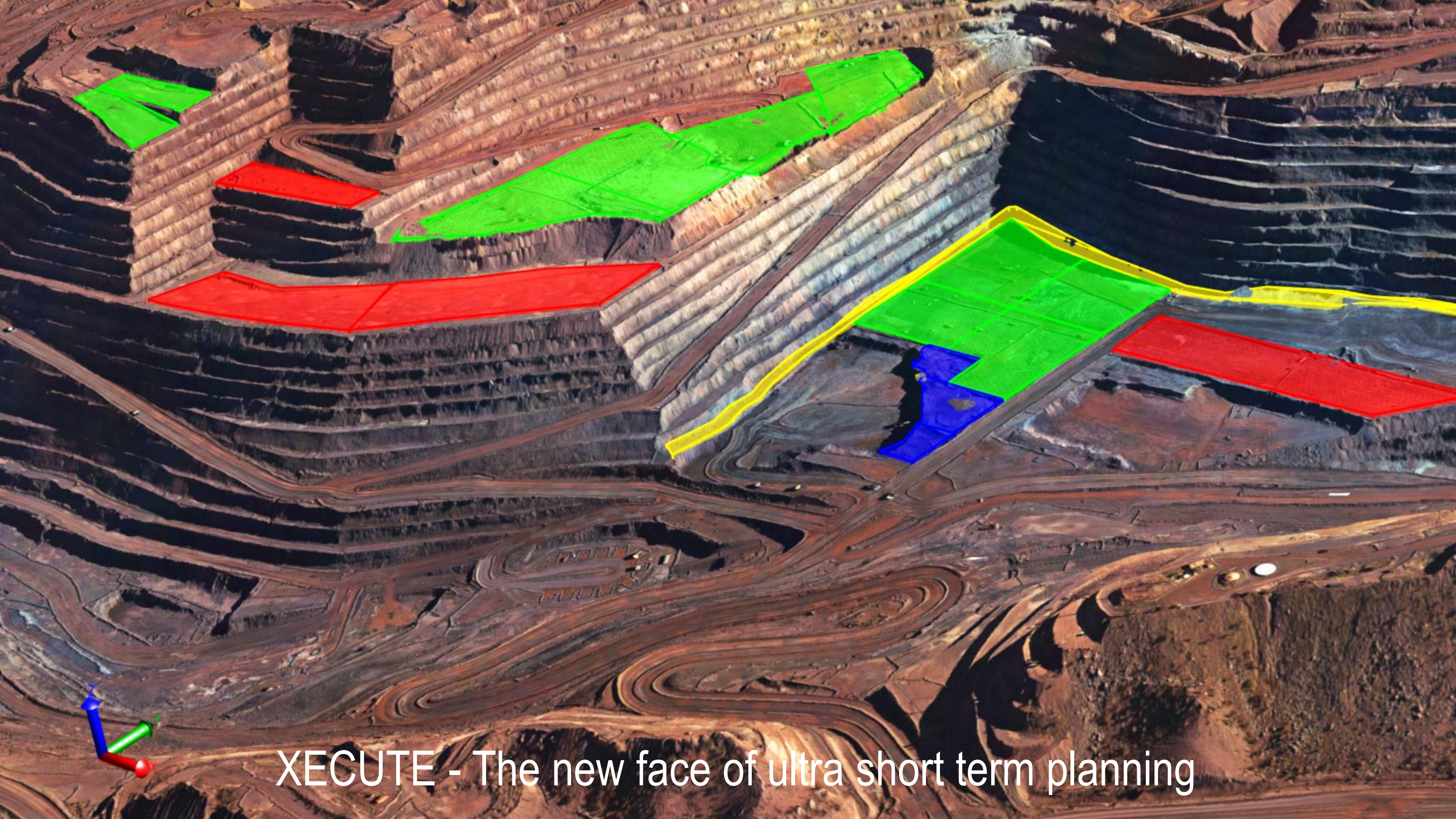


Daily Mine Planning in its current form


XECUTE - The new face of ultra short term planning

ORIGINS

Loading Areas

LA 1 | LA 2 | LA 3

Simulation Applications

DESTINATIONS

Crushers

Dumping Area

TRUCK FLEET

PC	8
DA1	3
DA1	3

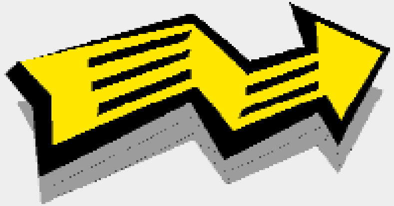
\# 14

Queue Stats | Activity Stats | M & V Stats

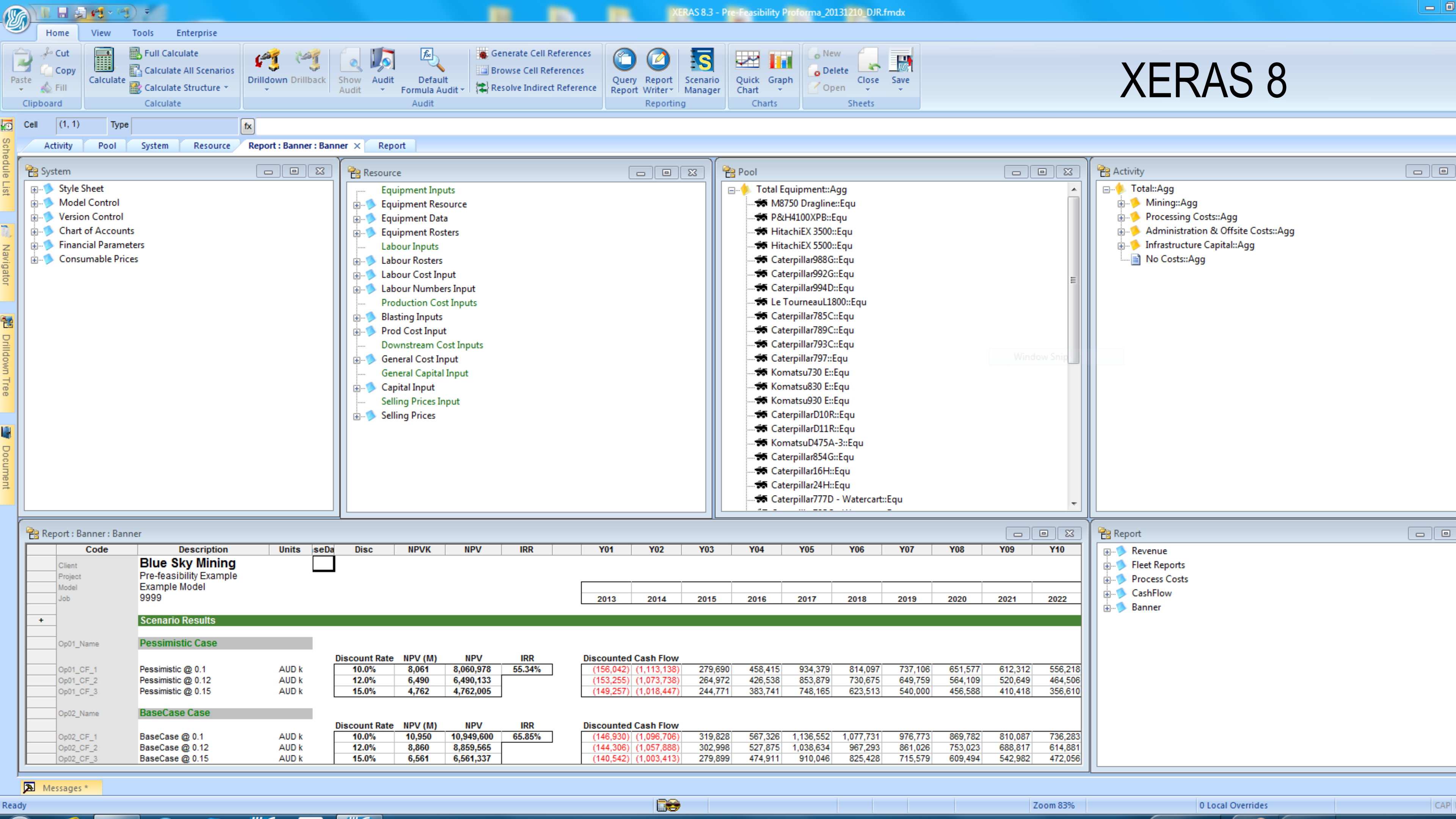
Update Lines & Delays | Update Processes | Update Statistics

Tons Crusher	34641.133648
Tons Dumped	42583.669627
Tons Stock	
Missions	585.5

DISPATCH

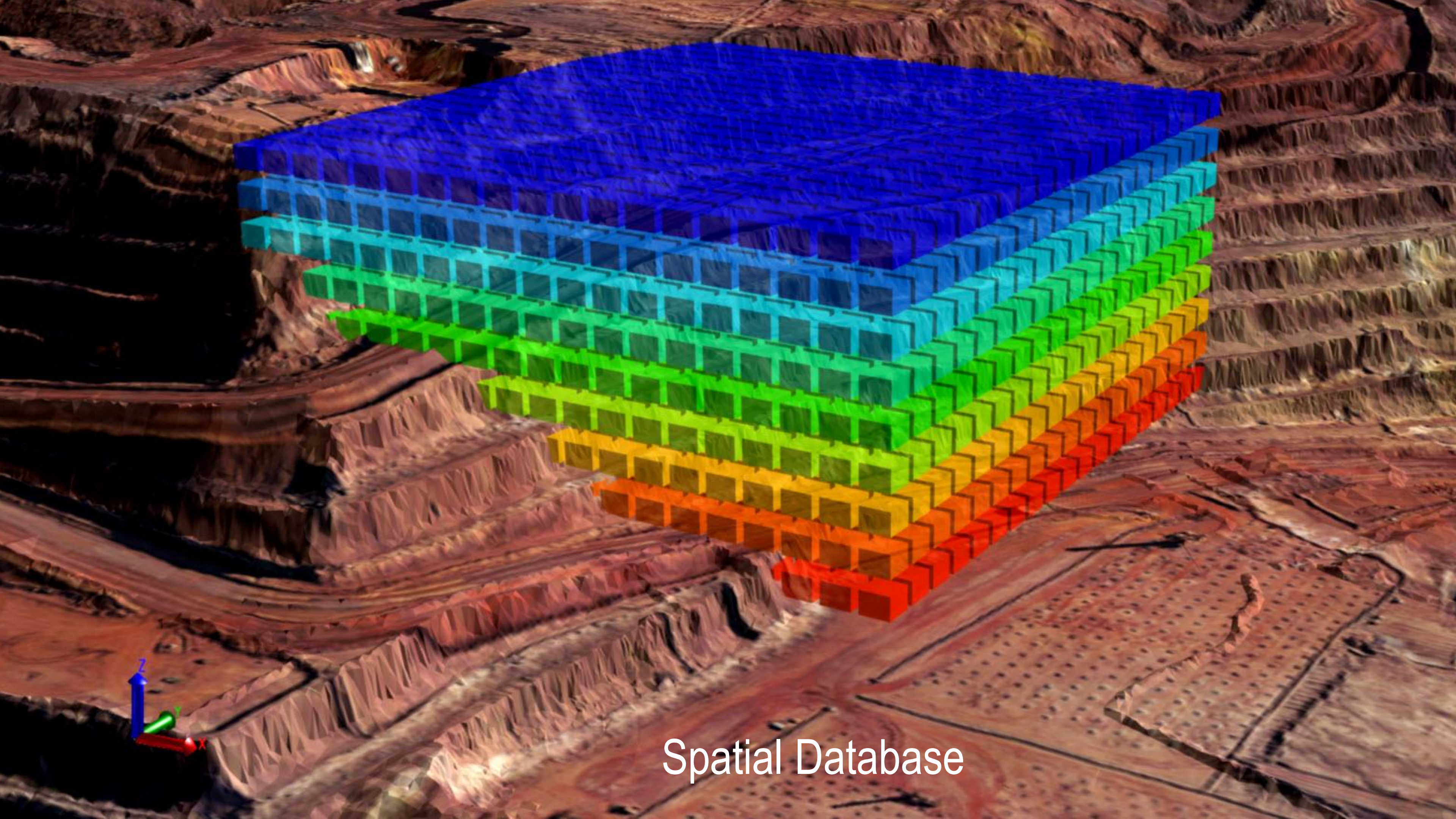


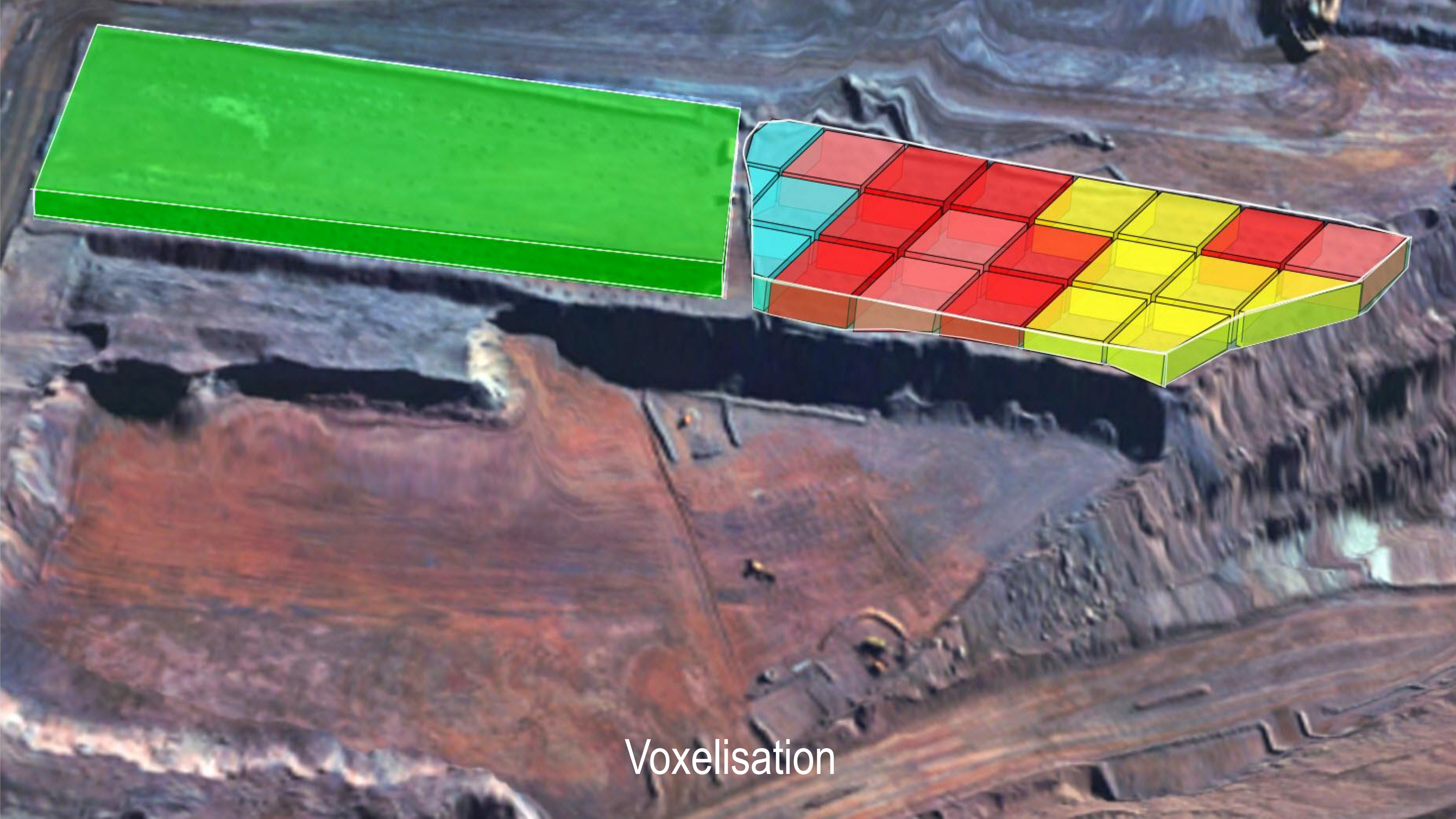
HAULSIM - The new face of mining simulation



XERAS 8.3 - Pre-Feasibility Proforma_20131210_DJR.fmdx
Home
View
Tools
Enterprise
Paste
Cut
Copy
Fill
Clipboard
Calculate
Full Calculate
Calculate All Scenarios
Calculate Structure
Drilldown
Drillback
Show Audit
Audit
Default Formula Audit
Generate Cell References
Browse Cell References
Resolve Indirect Reference
Query Report
Report Writer
Scenario Manager
Reporting
Quick Chart
Graph
Charts
New
Delete
Open
Close
Save
Sheets
XERAS 8
Cell
(1, 1)
Type
fx
Activity
Pool
System
Resource
Report : Banner : Banner
Report
Schedule List
Navigator
Drilldown Tree
Document
System
Style Sheet
Model Control
Version Control
Chart of Accounts
Financial Parameters
Consumable Prices
Resource
Equipment Inputs
Equipment Resource
Equipment Data
Equipment Rosters
Labour Inputs
Labour Rosters
Labour Cost Input
Labour Numbers Input
Production Cost Inputs
Blasting Inputs
Prod Cost Input
Downstream Cost Inputs
General Cost Input
General Capital Input
Capital Input
Selling Prices Input
Selling Prices
Pool
Total Equipment::Agg
M8750 Dragline::Equ
P&H4100XPB::Equ
HitachiEX 3500::Equ
HitachiEX 5500::Equ
Caterpillar988G::Equ
Caterpillar992G::Equ
Caterpillar994D::Equ
Le TourneauL1800::Equ
Caterpillar785C::Equ
Caterpillar789C::Equ
Caterpillar793C::Equ
Caterpillar797::Equ
Komatsu730 E::Equ
Komatsu830 E::Equ
Komatsu930 E::Equ
CaterpillarD10R::Equ
CaterpillarD11R::Equ
KomatsuD475A-3::Equ
Caterpillar854G::Equ
Caterpillar16H::Equ
Caterpillar24H::Equ
Caterpillar777D - Watercart::Equ
Activity
Total::Agg
Mining::Agg
Processing Costs::Agg
Administration & Offsite Costs::Agg
Infrastructure Capital::Agg
No Costs::Agg
Report : Banner : Banner
Code
Description
Units
seDa
Disc
NPVK
NPV
IRR
Y01
Y02
Y03
Y04
Y05
Y06
Y07
Y08
Y09
Y10
Client
Blue Sky Mining
Project
Pre-feasibility Example
Model
Example Model
Job
9999
2013
2014
2015
2016
2017
2018
2019
2020
2021
2022
Scenario Results
Op01_Name
Pessimistic Case
Discount Rate
NPV (M)
NPV
IRR
Discounted Cash Flow
Op01_CF_1
Pessimistic @ 0.1
AUD k
10.0%
8,061
8,060,978
55.34%
(156,042)
(1,113,138)
279,690
458,415
934,379
814,097
737,106
651,577
612,312
556,218
Op01_CF_2
Pessimistic @ 0.12
AUD k
12.0%
6,490
6,490,133
(153,255)
(1,073,738)
264,972
426,538
853,879
730,675
649,759
564,109
520,649
464,506
Op01_CF_3
Pessimistic @ 0.15
AUD k
15.0%
4,762
4,762,005
(149,257)
(1,018,447)
244,771
383,741
748,165
623,513
540,000
456,588
410,418
356,610
Op02_Name
BaseCase Case
Discount Rate
NPV (M)
NPV
IRR
Discounted Cash Flow
Op02_CF_1
BaseCase @ 0.1
AUD k
10.0%
10,950
10,949,600
65.85%
(146,930)
(1,096,706)
319,828
567,326
1,136,552
1,077,731
976,773
869,782
810,087
736,283
Op02_CF_2
BaseCase @ 0.12
AUD k
12.0%
8,860
8,859,565
(144,306)
(1,057,888)
302,998
527,875
1,038,634
967,293
861,026
753,023
688,817
614,881
Op02_CF_3
BaseCase @ 0.15
AUD k
15.0%
6,561
6,561,337
(140,542)
(1,003,413)
279,899
474,911
910,046
825,428
715,579
609,494
542,982
472,056
Report
Revenue
Fleet Reports
Process Costs
CashFlow
Banner
Messages *
Ready
Zoom 83%
0 Local Overrides
CAP


Workflow
XERAS 9
Total Expenditure by Type
12000000
9000000
6000000
3000000
0
January
February
March
April
May
June
July
August
September
October
November
December
UGMaterials
RepairParts
Overheads
MajComp
Labour
FuelLube
Energy
Contractor
Consumables
Total Expenditure Pie
UGMaterials
RepairParts
Overheads
MajComp
Labour
FuelLube
Energy
Contractor
Consumables
Grand Total
Initialize Model
Update Corporate Assumptions
Review Mine Plan
Update Equipment Costs
Update Employee Costs
Update Production Costs
Update Administration Costs
Review Maintenance Cost Allocations
Review Standard Reports


Z
Y
X
Spatial Database



Voxelisation

Specific software focus for next nine months - Coal

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