Altium Limited ASX Announcement



14 August 2015

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Altium to Acquire Octopart a Leader in Electronic Parts Content and Search

Sydney, Australia - 14 August 2015 - Electronics design software company Altium Limited (ASX:ALU) today announced that it has signed a definitive purchase agreement to acquire Octopart, a leading provider of electronic parts data and specialised inventory search. Octopart's content enables any engineer to easily access comprehensive electronic parts data for more rapid and cost-effective design, sourcing and manufacturing. In addition, Altium has completed the acquisition of Ciiva, a cloud-based electronic component management system that is designed to transform the way that components are controlled and tracked throughout the product lifecycle management process.

"The acquisitions of Octopart and Ciiva represent a significant step in the evolution of Altium's content strategy. Tightly integrating CAD models and parts supply information will bring a state change to the way in which parts selection and component management are performed during and after the design process is completed" noted Altium's CEO, Mr Aram Mirkazemi.

Content on the Octopart website includes market and technical data for over 30 million electronic and industrial components. Octopart provides advertising and marketing services to electronic component distributors and manufacturers that are eager to reach Octopart's user base of more than 500,000 makers, engineers and component purchasers (some of whom are Altium customers) who access the site monthly. Octopart has developed long-term, recurring-revenue relationships with these component distributor and manufacturer customers.

Mr Mirkazemi further stated, "Octopart will be the basis for Altium's next generation smart content creation and delivery platform, where part information, design data and supply chain intelligence will come together to accelerate and inform the design process for engineers. This acquisition will allow Altium to monetize in a way that will make its efforts in content creation and delivery to be sustainable."

In commenting on the acquisition, Octopart's Co-founder and CEO Sam Wurzel stated "we share Altium's vision for the need to improve how electronic part information is captured and sourced in order to help engineers design with greater confidence. We believe that everyone involved in the product development lifecycle can benefit from the bringing together of Altium's content and design tool expertise with Octopart's data and search capabilities. We are excited to pursue the opportunity to deliver smart content and actionable supply chain intelligence to makers and design engineers as they develop the next generation of connected devices".



In conjunction with the acquisition of Octopart, Altium also has completed the acquisition of Swiss company Ciiva. Ciiva's cloud-based electronic component management system brings together supply chain intelligence from information sources that traditionally have been fragmented and places this intelligence at the engineer's fingertips. The system also includes a fully-traceable, version-controlled bill of materials (BOM) management feature, where every component used in a BOM is linked to an access controlled, centralised component library.

The acquisition of Ciiva has closed and all of Ciiva's 11 engineers have joined Altium. The acquisition of Octopart is expected to close in late August 2015, subject to customary closing conditions and after Altium has published its final audited results for fiscal 2015. Altium expects to retain all 15 of Octopart's New York-based employees. The combined transactions are expected to be accretive to Altium's earnings per share (before amortization) for the fiscal year ending 30 June 2016.

Investor Call

Altium management will host a conference call on 14 August 2015 at 10am AEST to discuss the acquisitions of Octopart and Ciiva. This call will not refer to earnings or the financial impact of the acquisitions, which will be discussed at the company's full year results presentations at the end of August 2015.

Details for the call are provided below.

Date: 14 August 2015 at 10am AEST

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About Altium

Altium Limited (ASX: ALU) is an Australian multinational software corporation that focuses on electronics design systems for 3D PCB design and embedded system development. Altium products are found everywhere from world leading electronic design teams to the grassroots electronic design community. With a unique range of technologies Altium helps organisations and design communities to innovate, collaborate and create connected products while remaining on-time and on-budget. Products provided are Altium Designer®, Altium Vault®, CircuitStudio®, CircuitMaker®, PCBWorks® and the TASKING® range of embedded software compilers.

Founded in 1985, Altium has offices worldwide, with US locations in San Diego and Boston, European locations in Karlsruhe, Amersfoort, Kiev and Zug and Asia-Pacific locations in Shanghai, Tokyo and Sydney. For more information, visit www.altium.com. You can also follow and engage with Altium via Facebook, Twitter and YouTube.