

26th August 2015

3P Learning delivers FY15 result ahead of prospectus forecast

Pro Forma* Financial highlights:

- **Revenue of \$44.8 million, up 23%**
- **EBITDA of \$16.9 million, up 30%**
- **NPAT \$10.8 million, up 28%**
- **EPS of 8.1 cents up 28%**
- **Final Dividend of 1.8 cents per share**

3P Learning Limited (ASX: 3PL) announces its results for the year ended 30 June 2015. Financial highlights for the group included pro forma revenue growth of 23% to \$44.8 million (prospectus \$43.8 million), an increase in EBITDA of 30% to \$16.9 million (prospectus \$16.4 million) and Net Profit after Tax of \$10.8 million (prospectus \$9.7 million), a rise of 28%.

3P Learning's CEO, Tim Power said that, "the FY15 results were strong with the company continuing on its growth path whilst generating impressive cash flows. It is also pleasing to outperform our prospectus forecast on all key metrics. With strong cash billings and substantial deferred revenue balances of \$27 million, we are well positioned to execute on our growth plans for FY16. North America has shown excellent growth with a 41% increase in licence numbers to 931,000."

Key Financial Information AUD\$ million (Unless Stated)	FY15 Pro Forma*	FY14 Pro Forma*	Growth
Revenue	\$44.8	\$36.5	23%
EBITDA	\$16.9	\$13.0	30%
EBITDA (%) margin	38%	36%	6%
NPAT	\$10.8	\$8.5	28%
EPS (Cents)	8.1	6.3	28%
Cash at Bank	\$30.9	\$24.4	27%
Total Licences (million)	5.3	4.7	13%

* Pro forma financial information which has been prepared to reflect 3P's financial performance and position as if accounting policies have been consistently applied over the historical period and with adjustments made for significant abnormal and/or non-recurring items including the impact of the IPO.

"Licence numbers grew by 646,000 in the year with Mathletics contributing 305,000, Reading Eggs 137,000, Spellodrome 142,000 and Into Science 62,000 respectively."

"Into Science continues to grow momentum with 99,000 active licences at 30 June 15 with positive customer and independent reviews. We are further expanding the curriculum content to cover middle years for Australia, US and UK markets."

"Average Revenue per User Licence (ARPU) was \$8.33, in line with our FY15 prospectus target of \$8.32. Our retention rates to date have not been significantly impacted as a result of the changes in pricing, including February renewals in ANZ."

The Board has declared an interim dividend of 1.8 cents per share in line with our prospectus guidance representing a dividend payout of 22% of NPAT. The dividend will be paid on the 22nd October 2015, with a record date of 8th October 2015; and the Board has announced the activation of a Dividend Reinvestment Plan.

ENDS

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FY Results Presentation:

<http://www.3plearning.com/investors/results/>

Read more at www.3plearning.com/hello

About 3P Learning

3P Learning's mission is to create a place where students, families and teachers love learning.

3P Learning has brought together a community of 5.3 million students and 17,000 schools across the world using its award winning resources to learn mathematics (Mathletics), spelling and literacy (Spellodrome), reading (Reading Eggs) and science (IntoScience).

The company is comprised of 300 educators, engineers, product designers and other personnel, based in 11 countries, servicing schools in over 100 countries.

3P Learning has a powerful partnership with UNICEF, which has enabled over 100,000 students to go to school in developing countries.

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