

#### Release

Stock exchange listings: NZX (MEL) ASX (MEZ)

### Meridian Energy monthly operating report for July 2015

27 August 2015

Attached is Meridian Energy Limited's monthly operating report for the month ended 31 July 2015. Highlights this month include:

- National storage increased to 113% of historical average by 21 August 2015
- Meridian's July 2015 monthly inflows were 125% of historical average
- South Island storage now sits at 113% of average and North Island storage at 114% of average
- Meridian's Waitaki catchment storage increased from 109% to 119% of average by 31 July 2015
- Electricity demand in July 2015 was 0.3% higher than the same month last year
- Demand in the last 12 months is 2.6% higher than preceding 12 months

#### **ENDS**

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# Better energy future



## July highlights



In the five weeks to 21 August, national hydro storage increased from 111% to 113% of historical average

South Island storage now sits at 113% of average and North Island storage at 114% of average



Meridian's July 2015 monthly inflows were 125% of historical average

Meridian's Waitaki catchment increased from 109% to 119% of historical average by the end of July 2015

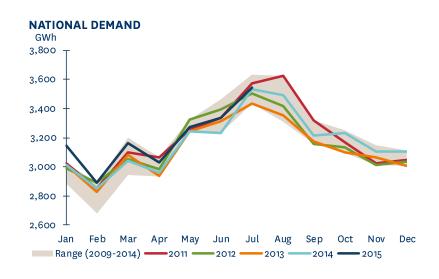


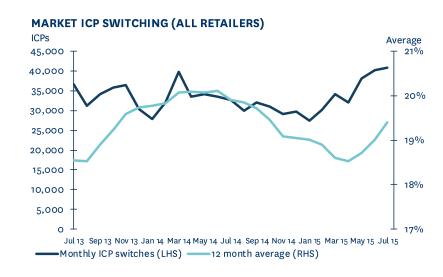
National electricity demand in July 2015 was 0.3% higher than the same month last year

Demand in the last 12 months is 2.6% higher than the preceding 12 months

### **Market data**

- National electricity demand in July 2015 was 0.3% higher than the same month last year
- Demand in the 2015 calendar year is showing 2.3% growth compared to the same seven months last year
- Demand in the last 12 months is 2.6% higher than the preceding 12 months
- New Zealand Aluminium Smelter's average load was slightly below the 572MW base quantity of the NZAS agreement
- The number of switches for all retailers in July 2015 was 1.5% higher than the previous month and 24.5% higher than July 2014
- The 12 month average switching rate for all retailers was 19.4% at the end of July 2015





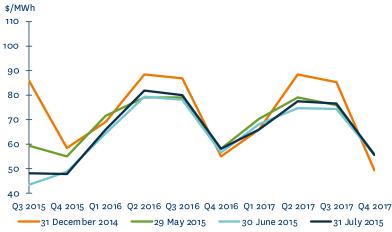
### **Market data**

#### **OTAHUHU ASX FUTURES SETTLEMENT PRICE**

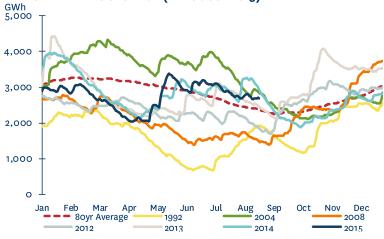


- July 2015 saw little change in ASX futures prices from previous months
- The significant upward movement in ASX prices in August 2015 will be commented on in next month's operating report
- National storage increased from 111% of the 80 year average on 13 July 2015 to 113% of average by 21 August 2015
- South Island storage was unchanged at 113% of historical average by 21 August 2015. North Island storage increased to 114% of average

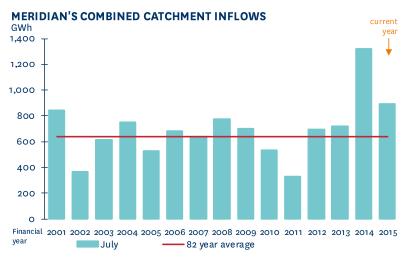
#### BENMORE ASX FUTURES SETTLEMENT PRICE



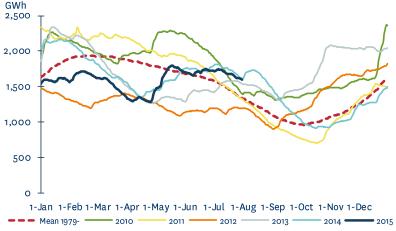
#### NATIONAL HYDRO STORAGE (21 AUGUST 2015)



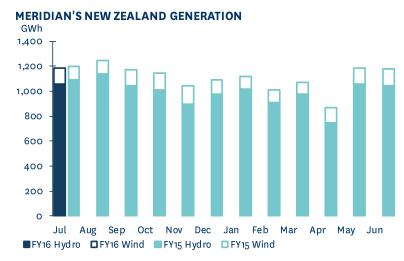
- July monthly inflows were 125% of historical average
- Meridian's Waitaki catchment storage moved from 1,724GWh to 1,594GWh during July 2015
- Storage at the end of July 2015 was 119% of historical average, compared with the position a month earlier, where storage was at 109% of historical average
- Waitaki storage at the end of June 2015 was
   1% lower than the same time last year
- Storage in Meridian's Waiau catchment also declined during July 2015

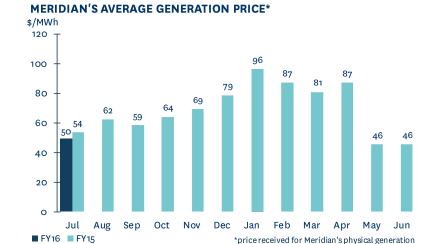


#### MERIDIAN'S WAITAKI STORAGE

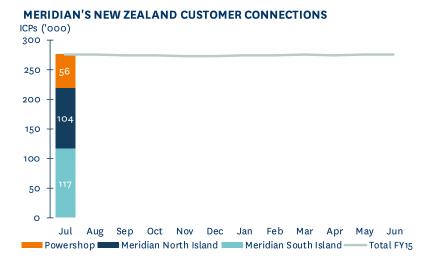


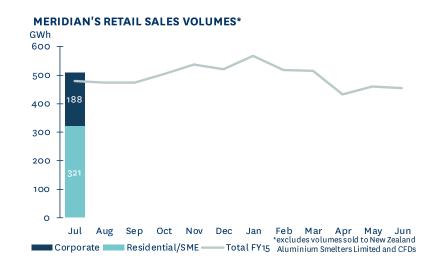
- Meridian's New Zealand generation in July 2015 was 1.5% lower than the same month last year
- This reflected lower hydro generation and a 15.3% increase in wind generation
- The average price Meridian received for its generation in July 2015 was 8.0% lower than the same month last year
- The average price Meridian paid to supply contracted sales in July 2015 was 9.0% lower than the same month last year





- Meridian's New Zealand total customer connection numbers decreased slightly during July 2015
- Retail sales volumes in July 2015 increased by 6.0% compared to July 2014
- Compared to July 2014, residential/SME sales volumes increased by 7.2% and corporate sales volumes increased by 3.8%





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	406		\$117.0
140	426	412	426
170	95	100	209
50.7	\$50.2	\$51.0	\$49.0
,366 27	6,413 27	76,446	275,360
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060 1	1,095	1,043	1,057
123	106	136	132
,183	1,201	1,179	1,189
49.7	54.0	\$45.7	\$45.6
144	142	77	194
82.2	\$87.6	\$91.7	\$60.6
50.4	\$54.4	\$48.3	\$47.9
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Contracted sales volumes and volume weighted average price received from contracted customers less distribution costs

<sup>3.</sup> Meridian Retail and Powershop New Zealand installation control points (ICPs), excluding vacants

<sup>5.</sup> Volume weighted average price received for Meridian's physical generation

<sup>2.</sup> Excludes the sell-side of virtual asset swaps

<sup>4.</sup> Financially responsible market participants, excluding vacants

<sup>6.</sup> Excludes the buy-side of virtual asset swaps

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun
	2014	2014	2014	2014	2014	2014	2015	2015	2015	2015	2015	2015
New Zealand Contracted Sales												
Retail contracted sales volume (GWh)	481	475	474	505	538	521	568	519	514	434	460	479
Average retail contracted sales price (\$/MWh)	\$117.3	\$113.0	\$107.3	\$95.6	\$93.4	\$87.6	\$91.5	\$92.7	\$94.6	\$110.4	\$117.0	\$122.9
NZAS sales volume (GWh)	426	426	411	426	412	426	426	384	426	412	426	412
Sell side derivative volumes (GWh)	95	170	125	87	69	61	74	50	49	11	209	100
Wholesale contracted sales average price (\$/MWh)	\$50.2	\$50.7	\$50.7	\$50.4	\$51.0	\$50.4	\$53.6	\$53.6	\$52.1	\$49.8	\$49.0	\$51.0
Total New Zealand customer connections	276,413	275,410	274,821	274,319	273,970	273,572	274,052	274,673	275,488	274,881	275,360	276,446
Powershop Australia customer connections	not disclosed	not disclosed	21,776 r	not disclosed	not disclosed	28,353 1	not disclosed i	not disclosed	35,138 r	not disclosed	not disclosed	48,208
New Zealand Generation												
Hydro generation volume (GWh)	1,095	1,141	1,046	1,010	894	979	1,020	907	977	745	1,057	1,043
Wind generation volume (GWh)	106	108	124	134	153	113	95	102	95	121	132	136
Total generation volume (GWh)	1,201	1,249	1,170	1,144	1,047	1,092	1,115	1,009	1,072	865	1,189	1,179
Average generation price (\$/MWh)	\$54.0	\$62.4	\$58.5	\$64.2	\$69.2	<b>\$78.</b> 9	\$96.4	\$87.4	\$81.0	\$87.1	\$45.6	\$45.7
Acquired generation volume (GWh)	142	120	114	48	56	51	39	59	40	114	194	77
Cost of acquired generation (\$/MWh)	\$87.6	\$84.8	\$86.3	\$77.5	\$76.5	\$79.4	\$79.1	\$85.2	\$80.1	\$86.6	\$60.6	\$91.7
Acquired generation revenue average price (\$/MWh)	\$54.4	\$65.0	\$54.4	\$67.3	\$74.4	\$87.1	\$99.9	\$92.2	\$79.9	\$81.3	\$47.9	\$48.3
Future contract close outs (\$m)	(\$2.4)	(\$2.1)	(\$0.9)	(\$0.7)	(\$0.2)	(\$0.3)	(\$2.1)	(\$0.7)	(\$1.5)	(\$1.6)	(\$1.8)	(\$0.5)
Contracted sales supply volume (GWh)	1,022	1,083	1,053	1,060	1,046	1,037	1,110	984	1,001	866	1,132	1,024
Cost to supply contracted sales (\$/MWh)	\$57.9	\$70.7	\$60.4	\$68.2	\$73.2	\$84.0	\$100.8	\$91.0	\$83.2	\$91.2	\$48.7	\$48.7

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun
	2013	2013	2013	2013	2013	2013	2014	2014	2014	2014	2014	2014
New Zealand Contracted Sales												
Retail contracted sales volume (GWh)	479	470	463	448	509	516	492	498	482	479	462	455
Average retail contracted sales price (\$/MWh)	\$114.7	\$120.8	\$109.1	\$97.8	\$91.7	\$85.6	\$98.4	\$92.2	\$91.9	\$112.1	\$116.0	\$118.4
NZAS sales volume (GWh)	426	426	411	426	412	426	426	384	426	412	426	412
Sell side derivative volumes (GWh)	38	29	36	82	129	122	97	88	80	53	57	88
Wholesale contracted sales average price (\$/MWh)	\$52.6	\$50.4	\$51.4	\$49.3	\$47.7	<b>\$48.</b> 5	\$51.4	\$52.1	\$51.1	\$54.7	\$54.6	\$55.2
Total New Zealand customer connections	272,972	272,638	275,303	275,870	276,403	276,564	277,059	277,226	277,404	277,810	277,412	276,708
Powershop Australia customer connections	not disclosed	not disclosed	529	not disclosed	not disclosed	1,106	not disclosed ı	not disclosed	5,879	not disclosed r	not disclosed	13,426
New Zealand Generation												
Hydro generation volume (GWh)	989	954	892	953	1,059	1,145	1,200	1,056	907	785	915	1,049
Wind generation volume (GWh)	127	98	117	132	86	99	113	86	90	93	103	100
Total generation volume (GWh)	1,116	1,052	1,009	1,085	1,145	1,244	1,313	1,142	997	878	1,018	1,149
Average generation price (\$/MWh)	\$48.6	\$45.2	\$52.3	\$25.4	\$25.5	\$42.5	\$57.1	\$113.5	\$122.9	\$100.9	\$55.1	\$48.0
Acquired generation volume (GWh)	157	158	119	82	77	71	28	21	123	165	146	121
Cost of acquired generation (\$/MWh)	\$87.5	\$86.6	\$83.7	\$76.7	\$68.7	\$83.7	\$83.0	\$86.4	\$87.3	\$90.1	\$89.2	\$90.4
Acquired generation revenue average price (\$/MWh)	\$52.9	\$55.0	\$60.3	\$40.0	\$61.1	\$49.4	\$104.4	\$72.3	\$116.4	\$90.3	\$59.2	\$49.0
Future contract close outs (\$m)	(\$2.4)	(\$1.0)	(\$1.6)	(\$0.3)	(\$0.2)	(\$0.1)	(\$0.3)	(\$0.9)	(\$0.8)	(\$0.1)	(\$0.9)	(\$2.1)
Contracted sales supply volume (GWh)	958	933	921	963	1,078	1,089	1,064	980	1,045	968	967	991
Cost to supply contracted sales (\$/MWh)	\$50.0	\$50.3	\$56.5	\$28.2	\$28.5	\$46.9	\$59.1	\$122.0	\$125.1	\$103.8	\$58.6	\$51.1

### **Glossary**

Acquired generation volumes buy-side electricity derivatives excluding the buy-side of virtual asset swaps

**Average generation price** the volume weighted average price received for Meridian's physical generation

Average retail contracted sales price volume weighted average electricity price received from retail customers, less distribution costs

Average wholesale contracted sales price volume weighted average electricity price received from wholesale customers, including NZAS

Combined catchment inflows combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes

Cost of acquired generation volume weighted average price Meridian pays for derivatives acquired to supplement generation

Cost to supply contracted sales volume weighted average price Meridian pays to supply contracted customer sales

Contracts for Difference (CFDs) an agreement between parties to pay the difference between the wholesale electricity price and an agreed fixed price for a

specified volume of electricity. CFDs do not result in the physical supply of electricity

Customer connections (NZ) number of installation control points, excluding vacants

FRMP financially responsible market participant

**GWh** gigawatt hour. Enough electricity for 125 average New Zealand households for one year

Historic average inflows the historic average combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes over the last 81 years

Historic average storage the historic average level of storage in Meridian's Waitaki catchment since 1979

**HVDC** high voltage direct current link between the North and South Islands of New Zealand

ICP New Zealand installation control points, excluding vacants

ICP switching the number of installation control points changing retailer supplier in New Zealand, recorded in the month the switch was

initiated

MWh megawatt hour. Enough electricity for one average New Zealand household for 46 days

National demand

Transpower's Daily Demand reporting, adjusted for embedded generation from Meridian's Te Uku, White Hill and Mill Creek

wind farms

NZAS New Zealand Aluminium Smelters Limited

Retail sales volumes contract sales volumes to retail customers, including both non half hourly and half hourly metered customers

Sell side derivatives sell-side electricity derivatives excluding the sell-side of virtual asset swaps

Virtual Asset Swaps (VAS) CFDs Meridian has with Genesis Energy and Mightly River Power. They do not result in the physical supply of electricity

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