# NSX LIMITED ABN 33 089 447 058

## Appendix 4E (rule 4.3A)

Preliminary Final Report
Financial Year Ended 30 June 2015
(previous corresponding period is for the year ended 30 June 2014)

### **Results For Announcement To The Market**

			\$A'000	
Revenues from ordinary activities (Appendix 4E Item 2.1)	Up	54%	То	1,672.9
Net loss for the period attributable to members (Appendix 4E item 2.2)	Down	33%	То	(1,397.0)
Net loss from ordinary activities after tax attributable to members (Appendix 4E item 2.3)	Down	33%	То	(1,397.0)

Dividends/distributions (Appendix 4E item 2.4)	Amount per security	Franked Amount per security
Final dividend	Nil	Nil
Previous corresponding period	Nil	Nil

Record date for determining entitlements to dividends.	N/A
(Appendix 4E item 2.5)	

#### **Explanation of Result**

(Appendix 4E item 2.6)

The results have been audited.

During the year the Economic Entity incurred a loss after tax of \$1.4 million (2014-loss of \$2.1 million) or a 33% decrease in the loss compared to 2014.

Continued next page

#### **Group Summary**

The operating loss for the Group was \$1,397 million for the period (33% decrease on the previous period's operating loss). Factors leading to this result are explained in the revenue and expense analysis sections above. The Group maintains a cash balance of \$2.4 million at the end of the period. Of the cash held, \$2.2 million is held as part of the Stock Exchange's market compensation arrangements and other general guarantees leaving \$0.2 million as working capital for the NSX Group as at 30 June. The remaining funding due from Financial and Energy Exchange for the SIMVSE joint venture is \$0.7 million as at 30 June 2015.

Earnings per share (EPS) increased from (2.0) cents per share to (1.3) cents per share or an improvement of 34.7% based on a weighted average number of shares of 104,857,621. Net tangible asset backing per share improved from 0.5 cents to 2.0 cents.

The Group is reliant on income received from customers during the year to finance its activities and where there is a shortfall then the funding guarantee with FEX is utilised or additional capital is sought from shareholders. The NSX Group successfully completed a rights issue during the year which was used to repay debt and provide further working capital.

30 June	2015	2014	Change
Summary	\$'000	\$'000	%
Revenue	1,673	1,087	53.9
Expenses excluding impairments	3,070	3,178	-3.4
Operating loss	(1,397)	(2,091)	-33.2
Expenses including impairments	3,070	3,178	-3.4
Net loss after tax	(1,397)	(2,091)	-33.2
			Change
Key Statistics	2015	2014	%
Earnings per share (cents)	(1.3)	(2.0)	34.7
Net tangible asset backing (cents)	2.0	0.5	265.7
Share price at end of period (cents)	8.1	10.0	-19.0
Shares on Issue at end of period (mil)	131.4	102.4	28.3
Market capitalisation (\$'mil)	10.6	10.2	3.9
Cash at bank (\$'000)	2,434	2,331	4.4
Cash held for statutory purposes (\$'000)	2,200	2,200	0.0
Working Capital (\$'000)	234	131	78.6
SIMVSE capital due from FEX (\$'000) *	710	710	0.0

<sup>\*</sup> Note on 10 July FEX contributed \$176,253 to the joint venture leaving a balance of \$533,747.

#### **REVENUE**

Out of total revenue, receipts associated with the operation of the stock exchanges business accounts for 95% of all revenue earned.

Gross revenue has increased by 54.0% due to the increased number of companies applying and successfully listing during the financial year.

Interest received increased by 12.9% due to higher cash balances held within the NSX Group.

Other revenue has declined by 42.3% due to no other one off revenue gains.

Changes in Revenue Categories from 30 June 2015 vs. 30 June 2014 (Table 1)

30 June Revenue Category	Notes	2015 \$'000	2014 \$'000	Change %
Exchange Revenue	1	1,586.6	1,009.7	57.1
Interest Received		85.7	75.9	12.9
Other Revenue	2	0.6	1.0	-42.3
Total Revenue		1,672.9	1,086.6	54.0

#### **EXPENSES**

Gross operating expenses decreased by 3.4% from \$3.2 million to \$3.0 million. The following is an explanation of major movements within each expense category that led to the above result.

Employee benefits expense decreased by 16.2% as share based variable contracts were not paid in the current financial year for two executives that had been converted to fixed employment agreements and outstanding entitlements under the previous agreements and been concluded in the previous financial year. Also contributing were lower employment on costs associated with payroll tax, workers compensation due to overall lower employment costs.

Consultancy expenses includes contractor payments, external advisers and payments to Financial and Energy Exchange for the services of Ann Bowering as CEO of the SIMVSE Joint Venture and capital raising services. This expense increased by 45.6% due capital raising services provided by FEX.

Compliance expense includes any activities associated with the external committees for the Exchanges such as the Listing and Admission Committee and the Compliance Committee. It also includes any other compliance related expenses not classified elsewhere in the accounts. This expense increased by 9.3% due to increased regulatory activities of both Exchanges due to the increased number of corporate listings on the Exchange and general business improvement and therefore an increased in matters that need to be heard by each committee. This expense category tends to increase or decrease depending on the amount of listing applications by issuers, applications for participant broker status, compliance and surveillance activity required of the Listing Admission and Compliance Committees.

Legal and professional expenses includes any payments to outside legal and professional representation. This expense increased by 108.4% due to the professional advice required for the completed rights issue and advice required as part of the operations of the Exchange business.

Market trading expenses encompasses any costs associated with running the trading and settlement activities of the exchanges, including trading systems, websites, fees to regulators and key service provider costs that can be identified as contributing to the operation of the markets. This expense also includes fees associated with NSX participation in the ASX Settlement Facilitation Service as well as ASIC annual fees for the Stock Exchanges' Market Licences. This expense increased by 6.5% during the year due to the cycle of renewal associated with the market infrastructure.

Marketing and promotion includes any costs associated with external promotion of the Exchanges such as sales activities at exhibitor conferences, business development related travel and rental of external venues to hold listing ceremonies. Expenditure has increased by 195.6% due to increased rental of the FEX Marketsite to accommodate the listing ceremonies for the increase in new listing business during the year.

Occupancy expense includes any expense related to the three offices maintained by NSX in Sydney, Melbourne and Newcastle during the year. It also includes any allocation by FEX for office space utilised by the SIMVSE Joint Venture.

This expense has decreased by 27.8% due the relocation of the Melbourne and Sydney offices to less expensive locations.

General administration and other expenses have increased by 1.5% mainly due to increased travel related expenditure associated with business development of the Exchanges.

The table of expenses (below) summarises the movements in major expense categories relative to the previous comparable period's expenses.

30 June Expense Category	2015 \$'000	2014 \$'000	Change %
Employee benefits expense	1,209.4	1,442.6	-16.2
Depreciation, amortisation and impairments	9.0	11.5	-21.7
Consultancy expenses	233.3	160.2	45.6
Compliance expenses	62.5	57.2	9.3
Legal expenses	27.3	13.1	108.4
Market trading expenses	864.9	811.8	6.5
Marketing and promotion expenses	46.7	15.8	195.6
Occupancy expenses	143.8	199.1	-27.8
Administration & Other expenses	473.3	466.2	1.5
Total Expenses	3,070.2	3,177.5	-3.4

#### **ANNUAL GENERAL MEETING**

The NSX Limited Annual General Meeting will be held at 3.30pm (AEST) on Thursday, 22 October 2015, at the FEX Marketsite, Ground Floor, 7 Bridge Street, Sydney NSW 2300.

### 28 August 2015

This report is based on the consolidated financial statements which have been audited.