

ASX Release 13 October 2015

Investor Update

Stargroup Limited (**Stargroup**) (**ASX**: **STL**) is pleased to provide a copy of the investor presentation by its CEO and Executive Chairman, Todd Zani, to be held in Hong Kong this week.

For further information, please contact:

Todd Zani - CEO and Executive Chairman Tel: +61 (08) 9200 5834

Media
Matt Birney
Managing Director – Birney Corporate
Tel: +61 419 217 090, E: matt@birneycorporate.com.au

Important note

This announcement contains forward-looking statements that are based on the Board's beliefs, assumptions and expectations and on information currently available to management. That information includes information provided to the Company by the management of NeolCP Korea, Inc., which has not been independently verified. All statements that address operating performance, events, or developments that the Company expects or anticipates will occur in the future are forward-looking statements, including without limitation the Company's expectations with respect to potential revenues, costs, profitability and financial performance. The Board believes that the forward-looking statements are reasonable as and when made.









Stargroup Limited (ASX : STL)

Investor Update

October 2015









How Do We Make Money?

The ASX's Only Vertically Integrated, Australian Automatic Teller Machine ("ATM") Deployment Company









- Wholesale Distributor of ATMs, Recycler ATMs, RATM and Back Office Technologies
- ATM Deployment Company
- EFTPOS and payWave Terminal Provider



Corporate Overview

Major Shareholders	% Ownership
Directors, management, related parties	55.07
Тор 20	72.25
Hover Holdings Pty Ltd	19.60
NeoICP Korea Inc.	12.25
Dream Bright Nominees Pty Ltd	10.74
Todd Zani	7.29

Corporate Snapshot	
ASX Code	STL
Cash and Deposits	2.6mil
Market Cap (\$0.035/share)	8.7mil
52 week high (\$/share)	0.077
52 week low (\$/share)	0.023
Shares on issue	248mil

Board of Directors



Todd Zani Chairman | CEO



Shaun SuttonExecutive Director



Zaffer Soemya Non-Executive Director



Jongho Kim Non-Executive Director



Taejin Kim Non-Executive Director



Board of Directors

Executive Chairman and CEO | Todd Zani

 Mr Zani was the founder of Ezeatm in early 2000 and subsequently vended that business into Ezeatm Limited in 2011, which became the largest ASX listed ATM deployer with a market capitalization of \$34.45 million. Mr Zani is a Chartered Accountant with over 25 years experience and is a director of Ezetax Pty Ltd, a chartered accounting firm he founded in 1999. Mr Zani was the CEO and CFO of Ezeatm from 2006 to 2013.

Executive Director and COO | Shaun Sutton

• Mr Sutton has extensive experience in running and operating ATM networks in the Australian ATM industry and was for the former National Logistics Manager of Ezeatm Limited.

Non Executive Director | Zaffer Soemya

 Mr Soemya is the General Manager of a medium-sized engineering company specializing in the installation, maintenance and design of bulk material handling and processing equipment in Western Australia. Mr Soemya was a director of Ezeatm Limited from its listing on the ASX in October 2011 and oversaw the ASX listing and rapid growth of the business.

Non Executive Director | Taejin Kim

• Mr Kim is a trained attorney-at-law, holding degrees at Masters from both the Korean University and the University of California. He is a partner of K & P Law Firm, Seoul, Korea and has served as external legal counsel to NeolCP for a number of years.



Key Investment Highlights

- Proven monetization model and profitable business post completion of EPS accretive acquisition announced on 1 October 2015
- Highly experienced Board and Management Team with over 75 years experience and track record of building large scale operations
- Recurring revenue from long term contracts in both ATM and EFTPOS Businesses
- Gross revenue FY 2015 \$1.5mil, Increased by 840%. Estimated revenue for FY 2016 \$4.5mil, Increase of 200%. (Potential for additional revenue from the launch of the EFTPOS and RATM technologies)
- Attractive entry point, EV of \$5mil, 1 x FY16 Gross Revenue
- Growth in EFTPOS/PayWave business in Australia will be captured by StarPOS division in FY2016
- Further EPS accretive ATM acquisition opportunities
- 5 year Exclusive Distribution Agreement of world leading ATM, back office and casino settlement solutions
- Significant catalysts expected to be delivered by calendar year end, including but not limited to, large
 preferred supplier deals in both StarATM and StarPOS, the launch of the recycler ATM and casino settlement
 solutions.



Key Investment Highlights cont...

Stargroup is the only ASX Company that has a direct ownership interest in the manufacturer of its ATMs!

- Direct ownership interest in NeoICP, the manufacturer of the ATMs, back office and casino settlement solutions
- NeoICP is a private South Korean Company with >80% of the back office market with the following conglomerate customers in Korea









- NeoICP at 30 June 2015 had AUD\$26.6mil in net assets
- NeoICP recorded an EBITDA of AUD\$1.6mil and NPAT of \$1mil for the year ended 30 June 2015.
- Stargroup's direct ownership interest of 19.25% is conservatively valued on its books at just \$938,368. Arguably the real value of this interest is > \$5mil and will be revalued in FY 2016.
- NeoICP is currently finalizing the pilot of its unique casino settlement solutions with 4 major casinos in Macau with significant orders expected in FY 2016.



Stargroup's First Acquisition as part of a long term strategy to become a significant player in the Australian ATM Market

Stargroup Ltd (ASX : STL) pre Acquisition

- 248,213,202 Shares | at date of Announcement
- 85,714,285 Shares | pre Announcement of a fully underwritten rights issue for a minimum of \$3,000,000 at \$0.035

Cash+ Network

- Approx \$6,500,000 purchase price
- 109 ATMs generating \$1,300,000 EBITDA
- Consideration is 50% cash | 50% Equity capped at 19.9% of issued shares at \$0.04 per share
- Approx. 61,987,314 Shares at \$0.04
- Cash of Approx. \$3,250,000 to \$4,000,000.

Stargroup Ltd (ASX: STL) post Acquisition of Cash+ Network

- 230 ATMs | Gross Annual Transactions of 1.8mil and Gross Revenue of >\$4.5mil
- 388,236,338 Shares | at completion at \$0.04, market cap of \$15.5mil
- Directors, management and related parties | 41.75%
- \$1.2mil in cash | at completion | Profitable business



Current Growth Drivers

StarATM





- New tenders being pursued with large Australian businesses
- New EMV technology upgrades required by Australian businesses and significant upgrade revenue agreed with major customer (1,000 ATMs)
- In negotiation with multiple targets for EPS accretive roll up

StarPOS

 5 year wholesale EFTPOS/payWave agreement signed with world's leading payment processing Company



- First terminal installed in late July and soft pilot concluded in September
- Customers include any business looking to accept accept Visa, Mastercard and debit card payments
- 3 year contracts with merchants
- Actively pursuing preferred supplier status with one of the largest Australian buying groups



StarATM revenue explained..\$0.60 to \$1.50 net fee to Stargroup

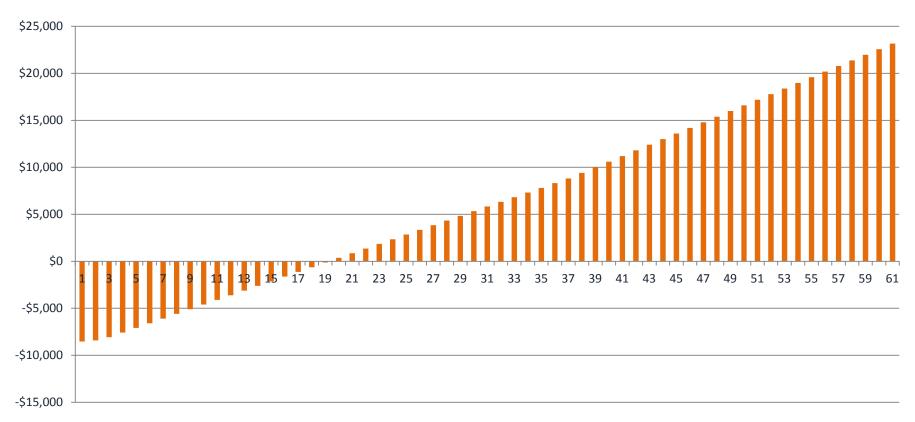


StarATM/Star Payment Systems Process

- \$2.50 direct charge to customer for making a withdrawal or balance enquiry from our ATMs.
- \$0.20 fee payable to the switching company for the processing of each withdrawal and balance enquiry transactions
- \$0.80 to \$1.70 fee payable to the business owner where the ATM is located. The fee is dependent upon whether or not the business owner/merchant provides the cash float in the ATM.
- \$0.60 to \$1.50 net fee to Stargroup depending on the individual ATM contract in place at each site
- Internal rate of return is based on a net profit of \$400 per machine, per month



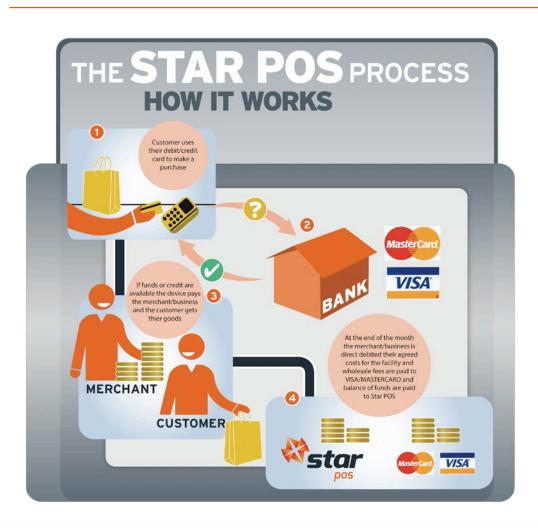
StarATM typical return on initial investment per ATM



• Typically an 18 month payback on initial capital investment



StarPOS revenue explained.... 0.30% to 1.55% to Stargroup



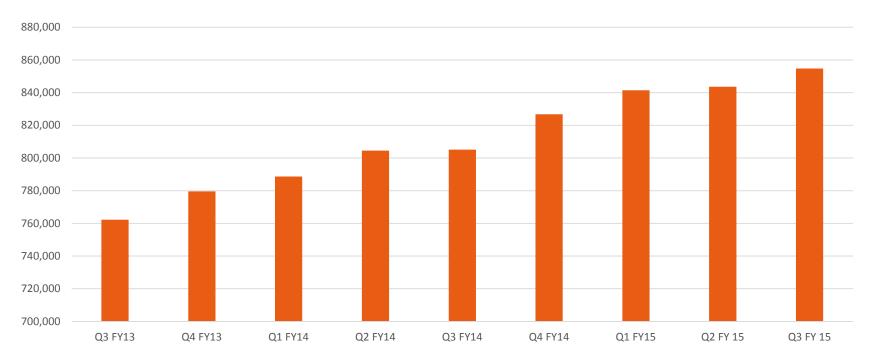
StarPOS Process

- A 1.00% to 2.50% fee is charged to the business owner for acceptance of VISA and Mastercard based on their card payment metrics
- A \$0.33 fee is charged for the processing of Debit Card transactions
- A 0.70% to 0.95% fee is charged to StarPOS for the processing of VISA and Mastercard transactions dependent upon the type of card used by the customer.
- A \$0.22 fee is charged to StarPOS for the processing of debit card transactions
- The average EFTPOS device in Australia processes approximately \$27,000 per month in VISA and Mastercard transactions (219 transactions) and \$24,000 in debit card transactions (410 transactions)



EFTPOS/PayWave terminals growing rapidly in Australia

Number of EFTPOS/PayWave Terminals in Australia

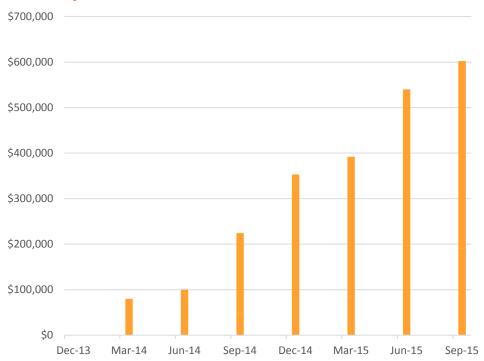


Significant increase in number of terminals since June 2014 attributed to Australia's
early adoption of PayWave technologies. A large number of current EFTPOS machines in
the market are not PayWave ready, creating an opportunity for StarPOS to provide the
new technologies to businesses.

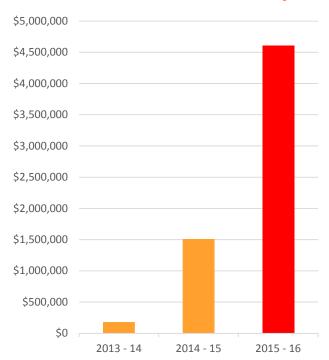


Revenue Profile (Consolidated): Material Growth from ATM Rollout Program and Cash+ Purchase

Quarterly Revenue



Actual Revenue FY 14, FY15 and Projected FY16



Otrly Revenue Update

 12% increase in revenue in last quarter (38% in June quarter)

Annual Revenue Update

• 840% increase in revenue in last financial year 305% projected revenue increase in 2015-16



Merger Completion and ASX Announcements | Jul/Aug 2015



Stargroup Limited (ASX: STL, formerly iCash Payment Systems Limited ASX: ICP)

- Todd Zani appointed interim iCash CEO | 1 July 2015
- Stargroup and iCash 6th Record Quarter | 29 July 2015



- iCash Payment Systems Limited EGM held and the shareholders unanimously accepted the merger with Stargroup Limited (Approx. 98% YES vote) | 29 July 2015
- Substantial Shareholder Notices for Ognenis Group, Todd Zani, Michelle Zani and NeolCP with collectively 49.88% of shares held | 7 August 2015
- Equal Access Scheme Buy-Back Offer Open | 11 August 2015



- Updated Securities Trading Policy | 14 August 2015
- Change in Directors Interest Notice | Shaun Sutton | 14 August 2015
- Execution of 5 Year Distribution Agreement with NeoICP | 17 August 2015
- Increase in Substantial Shareholding of NeoICP from 7.54% to 12.25% via off market purchases at \$0.06 | 18 August 2015



• Increases in Substantial Shareholding of Ognenis Group from 18.25% to 19.60% | 19 August 2015



Merger Completion and ASX Announcements | Aug/Sep/Oct 2015



Stargroup Limited (ASX: STL, formerly iCash Payment Systems Limited ASX: ICP)

- Investor Update | 25 August 2015
- Equal Access Scheme Buy-Back Offer Closed | 28 August 2015
- Preliminary Final Report | 1 September 2015



- Chairman's Letter | 9 September 2015
- Change of Directors Interest Notice | Zaffer Soemya | 11 September 2015
- NeoICP Announces 2015 Results | 25 September 2015
- Annual Report | 30 September 2015



- Stargroup to Acquire Quality Unlisted ATM Network | 1 October 2015
- Stargroup 7th Record Quarter | 7 October 2015







Catalysts (Upcoming and delivered)

Q3 (July - Sep)

- ✓ Completion of merger (Announced 7 August 2015)
- ✓ Launch of StarPOS (Commenced soft pilot first week of July. Launch 1 September on track)
- Execution of 5 year Exclusive Distribution Agreement with NeoICP for ATMs, back office and coin counting hardware (Announced 17 August 2015)
- ✓ Potential EPS Accretive Acquisitions | StarATM (Announced 1 October 2015)

Q4 (Oct - Dec)

- Imminent Preferred Supplier Status for large Australian business | StarPOS
- Launch of ATM Recycler (multi bank depositing ATM) | StarATM
- Launch of Preferred Supplier EFTPOS Agreement for large Australian business | StarPOS
- ✓ Annual Results (historic results for iCash for FY 2015) | iCash (Announced 30 September 2015)
- ✓ Quarterly Trading Update | Stargroup (Announced 7 October 2015)
- Potential preferred Supplier Status for large Australian business | StarATM
- Investment in NeoICP | Completion of its Major Pilot of Casino Gaming hardware in 4 Macau Casinos







In Summary

- STL will be profitable post Cash+ acquisition
- Recurring revenue from long term contracts in ATM business
- Growth in EFTPOS/PayWave business in Australia will be captured by StarPOS division in FY2016
- Multiple targets under contract being rolled up into ATM business
- Disruptive new technologies including the intelligent deposit/recycling ATMs and casino back office technology being launched in FY2016
- Highly experienced Board and Management Team with over 75 years experience and track record of building large scale operations
- Growing revenue base from multiple divisions
- Significant catalysts expected to be delivered by calendar year end







Media

Print and Digital Media

- Sunday Times | "ATM set to cash in on recycling" (7 June 2015)
- Business News | "Zani banks on breakthrough ATMs" (29 June 2015)
- Business News: Bulls n Bears | "iCash growth strategy to follow Stargroup merger" (3 August 2015)
- Business News: Bulls n Bears | "iCash Stargroup merger completes" (7 August 2015)
- Business News | "Stargroup to bank big savings on ATMs" (17 August 2015)
- Business News | "Koreans weigh into Stargroup at above market price" (17 August 2015)









Media (continued)

Print and Digital Media

- The Next Small Cap | "\$670BN Payments Industry to Bear Fruit for Aussie Rising Star?" (1 September 2015)
- Business News | "Zani lays out vision for ATM machine upstart" (9 September 2015)
- Business News: Bulls n Bears | "Passive investment pays for Stargroup" (29 September 2015)
- Proactive Investors | "Stargroup to be cash flow positive following acquisition" (30 September 2015)
- Business News | "Stargroup in \$6.5m assets buy" (1 October 2015)
- Banking Day | "Stargroup buys Cash Plus ATM Network" (1 October 2015)
- Business News: Bulls n Bears | "Stargroup in the black after quality acquisition" (1 October 2015)
- Business News | "Stargroup books 7th record quarter from ATM's" (7 October 2015)











Disclaimer

This document does not, and does not purport to, address any or all issues which are or may be material or of interest to the Recipient in connection with its own due diligence review of the Company, the Business or otherwise. The Recipient may not, and by receiving this document the Recipient acknowledges that it is not entitled to and agrees not to, rely on any part of this document (whether as to a matter of fact, forecast, opinion or belief) for any purpose whatsoever.

Certain statements in this document relate to the future. These forward looking statements involve known and unknown risks, uncertainties, assumptions and other important factors that could cause the actual results, performance or achievements of the Company and the Business to be materially different from future results, performance or achievements expressed or implied by such statements. Such forward looking statements are based on numerous assumptions regarding present and future business strategies and the environment in which the Company will operate in in the future. No representation, assurance or guarantee is given that the occurrence of the events expressed or implied in any forward looking statements in this document will actually occur. The forward looking statements in this document reflect views held only at the date of this document.

Past performance information given in this document is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance. By accepting this document, the Recipient agrees that it will make and rely solely upon its own due diligence investigations and enquiries and will not in any way rely upon any of the information in this document or use this document for any purpose other than as information to assist the Recipient and its advisers to undertake its own due diligence investigations and enquiries.

None of the statements, opinions, projections, forecasts or other forward-looking information contained in this document have been independently verified and no commitment, representation, or warranty, express or implied, is made in relation to their accuracy, reasonableness or completeness. Furthermore, where statements in this document are taken from or attributed to sources created by third parties, the Recipient should have regard to those sources and rely on its own enquiries.

Stargroup has prepared this document based on information available to it at the time of preparation and subject to the qualifications in this document. To the maximum extent permitted by law, neither the Company nor any of its respective related bodies corporate or other affiliates, directors, officers, employees, representatives, agents, advisors or their respective advisors' affiliates or partners, directors, officers, employees or contractors (each a Limited Party and together the Limited Parties) takes any responsibility for the contents of this document or any action taken by the Recipient or any other person on the basis of the information contained in this document. The Limited Parties disclaim any obligation or undertaking to disseminate after the date of this document any updates or revisions to any forward looking statements to reflect any change in expectations in relation to those statements or any change in events, conditions or circumstances on which any statement is based. To the maximum extent permitted by law any and all liability in respect of this document and the information contained within it is expressly excluded including without limitation any direct, indirect or consequential liability, expenses, damages or costs incurred by the Recipient or any other person as a result of their receipt or use of this document or arising from the information in this document being inaccurate or incomplete in any way for any reason, whether by negligence or otherwise. No Limited Party makes any representation or warranty, express or implied, as to the currency, accuracy, completeness, reliability, fairness or correctness of the information contained in this document or about Stargroup generally or any opportunity to invest in Stargroup in the future.



Contacts

Todd Zani Chief Executive Officer | Chairman +61 419 912 566 todd@starpaymentsystems.com.au







Backup Slides



