

Monthly Operational Data

For the month ended 30 September 2015

Highlights for September 2015



- Average Otahuhu wholesale price for September 2015: \$58/MWh (p3)
- Hydro storage as at 30 September: South Island 94% of mean, North Island 127% of mean (p4)
- Otahuhu futures settlement wholesale price for 4th quarter 2015 (ASX) (p4):

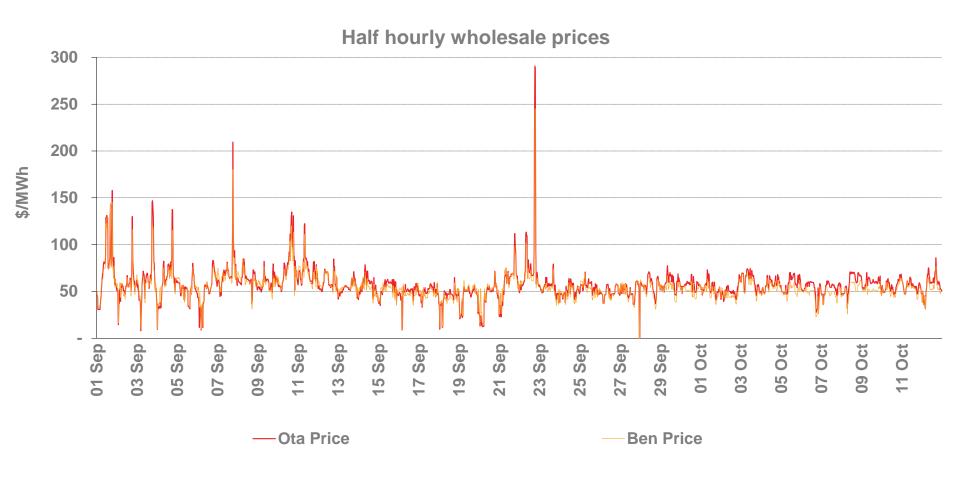
As at 12 October: \$56/MWh

As at 30 September: \$55/MWh

As at 31 August : \$58/MWh

Wholesale electricity prices

• The average price at Otahuhu (North Island) for September 2015 was \$58/MWh while the average price at Benmore (South Island) was \$56/MWh.



Storage levels and wholesale electricity prices

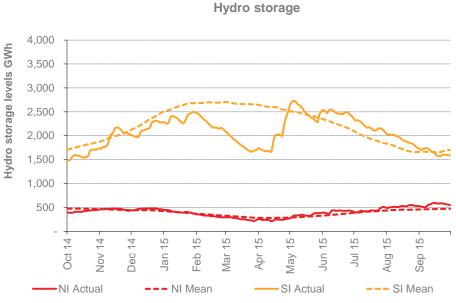


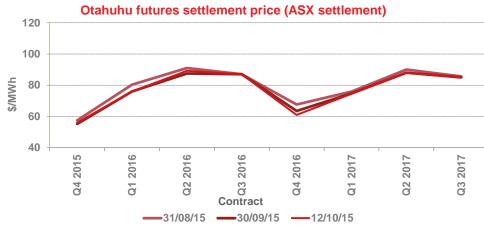
 At 30 September, South Island storage was 94% of mean (31 August: 104%) and North Island storage was 127% of mean (31 August: 121%)

As at 13 October 2015, storage was:

South Island: 93% of mean

North Island: 116% of mean

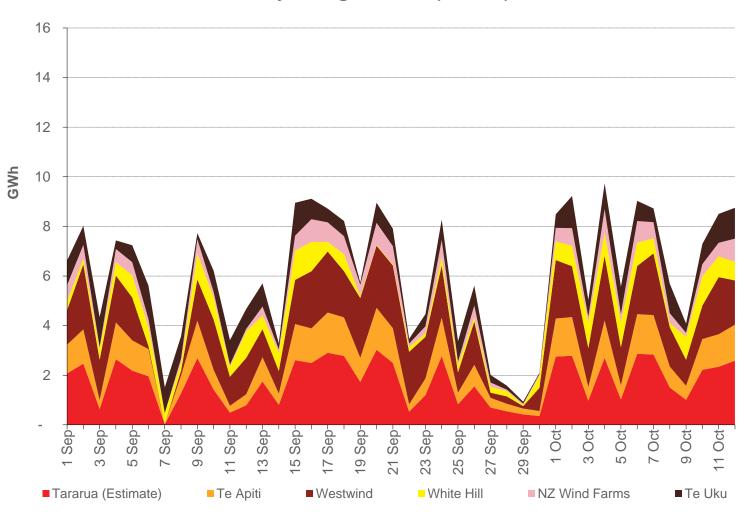








Daily wind generation (SCADA)

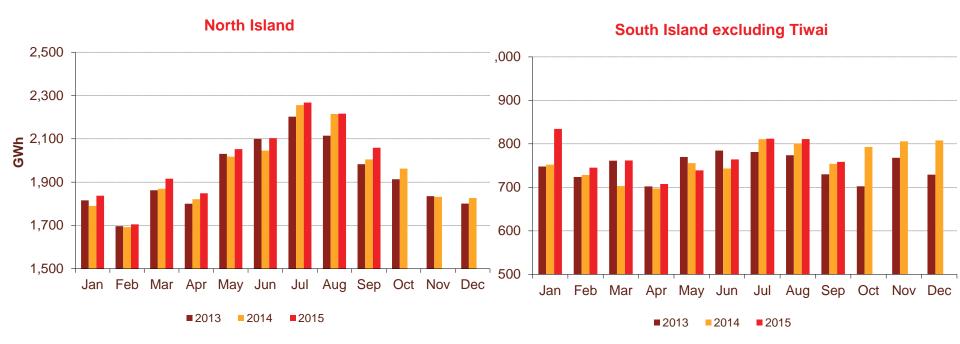




• NIWA's national climate summary for September 2015 reports:

 The New Zealand national average temperature in September was 9.8°C (0.9°C below the 1981-2010 average)

Demand	mand September demand GWh			Growth rate % p.a.		12 months to date GWh			Growth rate % p.a.	
	2015	2014	2013	1 year	2 year	2015	2014	2013	1 year	2 year
North Island	2,059	2,005	1,983	2.7%	1.9%	23,627	23,260	23,323	1.6%	0.6%
South Island excluding Tiwai	759	754	730	0.6%	1.9%	9,340	8,946	8,950	4.4%	2.2%
Total	2,818	2,759	2,713	2.1%	1.9%	32,967	32,206	32,273	2.4%	1.1%



Contact Netback, Cost of Energy and LPG Data



September 2015

Netback Mass market electricity sales GWh 359 351 Commercial & industrial electricity sales GWh 314 374 Retail gas sales GWh 69 65 Steam sales GWh 67 69 Total retail sales GWh 810 859 Average electricity sales price \$/MWh 185.62 177.28 Electricity direct pass through costs \$/MWh (78.72) (80.95) Electricity and gas cost to serve \$/MWh (14.84) (13.07) Netback \$/MWh 82.15 75.16 Electricity line losses % 4% 5% Retail gas sales PJ 0.2 0.2 Electricity customer numbers ¹ # 424,500 436,000 Gas customer numbers ¹ # 61,000 62,500 Cost of energy Thermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 26 <td< th=""><th>404 322 84 70 880 193.67 (77.69) (13.98) 90.28 5% 0.3</th><th>(13.89) 88.09</th><th>` ′</th></td<>	404 322 84 70 880 193.67 (77.69) (13.98) 90.28 5% 0.3	(13.89) 88.09	` ′
Retail gas sales GWh 69 65 Steam sales GWh 67 69 Total retail sales GWh 810 859 Average electricity sales price \$/MWh 185.62 177.28 Electricity direct pass through costs \$/MWh (78.72) (80.95) Electricity and gas cost to serve \$/MWh (14.84) (13.07) Netback \$/MWh 82.15 75.16 Electricity line losses % 4% 5% Retail gas sales PJ 0.2 0.2 Electricity customer numbers # 424,500 436,000 Gas customer numbers # 61,000 62,500 Cost of energy Thermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 692 751 CfD sales GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh 60.34) (57.17) LWAP/GWAP %/MWh 60.34) (57.17)	84 70 880 193.67 (77.69) (13.98) 90.28 5%	241 175 2,550 191.84 (78.92) (13.89) 88.09	230 170 2,681 188.99 (77.38)
Steam sales GWh 67 69 Total retail sales GWh 810 859 Average electricity sales price \$\frac{1}{MWh} 185.62 177.28 Electricity direct pass through costs \$\frac{1}{MWh} (78.72) (80.95) Electricity and gas cost to serve \$\frac{1}{MWh} (14.84) (13.07) Netback \$\frac{1}{MWh} 82.15 75.16 Electricity line losses \frac{1}{MWh} 82.15 75.16 Electricity customer numbers \frac{1}{MWh} 424,500 436,000 Gas customer numbers \frac{1}{MWh} 424,500 436,000 Gas customer numbers \frac{1}{MWh} 454 273 Geothermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$\frac{1}{MWh} 57.02 56.53 LWAP \$\frac{1}{MWh} (60.34) (57.17) LWAP/GWAP \$\frac{1}{MWh} (60.34) (60.34) LWAP LWAP/GWAP \$\frac{1}{MWh} (60.34) (60.34) LWAP LWAP/GWAP \$\frac{1}{MWh} (60.34) (60.34) LWAP LWAP/GWAP \$\frac{1}{MWh	70 880 193.67 (77.69) (13.98) 90.28 5%	175 2,550 191.84 (78.92) (13.89) 88.09	170 2,681 188.99 (77.38) (11.77)
Total retail sales	880 193.67 (77.69) (13.98) 90.28 5%	2,550 191.84 (78.92) (13.89) 88.09	2,681 188.99 (77.38) (11.77)
Average electricity sales price \$/MWh 185.62 177.28 Electricity direct pass through costs \$/MWh (78.72) (80.95) Electricity and gas cost to serve \$/MWh (14.84) (13.07) Netback \$/MWh 82.15 75.16 Electricity line losses % 4% 4% 5% Retail gas sales PJ 0.2 0.2 Electricity customer numbers 1 # 424,500 436,000 Gas customer numbers 1 # 61.000 62,500 Cost of energy Thermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP %/MWh (60.34) (57.17)	193.67 (77.69) (13.98) 90.28 5%	191.84 (78.92) (13.89) 88.09	188.99 (77.38) (11.77)
Electricity direct pass through costs \$/MWh (78.72) (80.95)	(77.69) (13.98) 90.28 5%	(78.92) (13.89) 88.09	(77.38) (11.77)
Electricity and gas cost to serve \$/MWh (14.84) (13.07) Netback \$/MWh 82.15 75.16 Electricity line losses % 4% 5% Retail gas sales PJ 0.2 0.2 Electricity customer numbers # 424,500 436,000 Gas customer numbers # 61,000 62,500 Cost of energy Thermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP %/MWh (60.34) (57.17)	(13.98) 90.28 5%	(13.89) 88.09	(11.77)
Netback \$/MWh 82.15 75.16 Electricity line losses % 4% 5% Retail gas sales PJ 0.2 0.2 Electricity customer numbers # 424,500 436,000 Gas customer numbers # 61,000 62,500 Cost of energy Thermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	90.28	88.09	, ,
Electricity line losses	5%		89.30
Retail gas sales PJ 0.2 0.2 Electricity customer numbers ¹ # 424,500 436,000 Gas customer numbers ¹ # 61,000 62,500 Cost of energy Thermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%		6%	
Electricity customer numbers ¹ # 424,500 436,000 Gas customer numbers ¹ # 61,000 62,500 Cost of energy Thermal generation GWh Geothermal generation GWh Hydro generation GWh Spot market generation GWh Spot electricity purchases GWh CfD sales GWh GWAP LWAP LWAP/GWAP # 424,500 436,000 # 61,000 GWh 254 C973 GWh 264 C916 GWh 768 733 GWh 692 751 C90 GWh 57,02 56.53 LWAP \$/MWh 60.34) (57.17) LWAP/GWAP # 424,500 # 424,500 # 622,500 GWh 264 C16 C90	0.3		6%
Gas customer numbers # 61,000 62,500		0.8	0.8
Cost of energy Thermal generation GWh 254 273 Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	427,000		
Geothermal generation GWh 264 216 Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	61,500		
Hydro generation GWh 250 243 Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	236	722	541
Spot market generation GWh 768 733 Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	293	832	782
Spot electricity purchases GWh 692 751 CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	339	973	1,116
CfD sales GWh 26 (20) GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	868	2,526	2,439
GWAP \$/MWh 57.02 56.53 LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	751	2,239	2,399
LWAP \$/MWh (60.34) (57.17) LWAP/GWAP % 106% 101%	18	67	(12)
LWAP/GWAP % 106% 101%	52.91	53.62	60.52
	(55.53)	(57.03)	(66.26)
	105%	106%	109%
Gas used in internal generation PJ 2.2 2.3	2.0	6.3	5.0
Wholesale gas sales PJ 0.0 0.3	0.0	0.0	0.4
Gas storage net movement PJ (0.4)	(0.4)	(1.2)	0.8
Unit generation cost \$/MWh (43.45) (49.00)	(36.94)	(38.31)	(36.50)
Cost of energy \$/MWh (40.47) (44.06)	(34.40)	(36.85)	(36.96)
LPG LPG sales tonnes 6,502 6,064	(34.40)	21,336	20,278
LPG customer numbers (includes franchises) ¹ # 71,500 67,500	7,158		

¹ Data has been rounded to the nearest 500 and reflects numbers as at month end.