Q1 QUARTERLY PERFORMANCE

genesis ENERGY

Q1 2016 MARKET AND OPERATIONAL INFORMATION

This disclosure includes market and operational information for Genesis Energy Limited, for the quarter ending 30 September 2015 ("Q1").

+4000

There were over 4000 more electricity customers at the end of Q1 than at 30 June 2015

↓15%

Average wholesale electricity price of $54.53/MWh was down 15% on Q1 2015

↓38%

Coal fired generation was 38% lower than a year ago

↑7%

Renewable generation was up 7% versus Q1 2015

Stabilisation of electricity and gas customers, increased sales volumes and increased renewable generation

Genesis Energy continued to stabilise its electricity and gas customer numbers, while usage per customer increased to reflect seasonal weather conditions and improved demand. Suppressed wholesale electricity prices led to an increase in renewable generation, but a reduction in use of the Rankine units at Huntly resulted in marginally lower total generation.

At 30 September 2015 Genesis Energy had 521,035 electricity customers, an increase of approximately 4,500 in the last three months and equivalent to a 0.9% increase in total electricity customers. Approximately a quarter of this increase reflected improvements in the Genesis Energy customer base, while three quarters of the increase was in Energy Online customers.

In Q1 total electricity volumes sold of 1,702 GWh was 8% higher than in Q1 2015, due to a period of colder temperatures which drove mass market electricity sales volumes up around 2% year on year, and the usage per mass market customer by a similar amount. Genesis Energy's average switching rate in Q1 of 20.8% was consistent with that reported in Q4 2015, however, the rolling 12 month switching rate of 19.6% is now 0.4% points lower than that of the broader market.

Total gas customers of 107,034 at 30 September 2015 were 770 higher than at the end of June 2015 due to the Company gaining traction with its fixed price gas plans. Time of Use (TOU) volumes continue to increase year on year (up 7% versus Q1 2015) while a 7% increase in mass market volumes year on year to 1.7PJ reflected a 9% increase in usage per customer. LPG sales increased 15% year on year to 1,319 tonnes, and LPG customers now sit at 13,991.

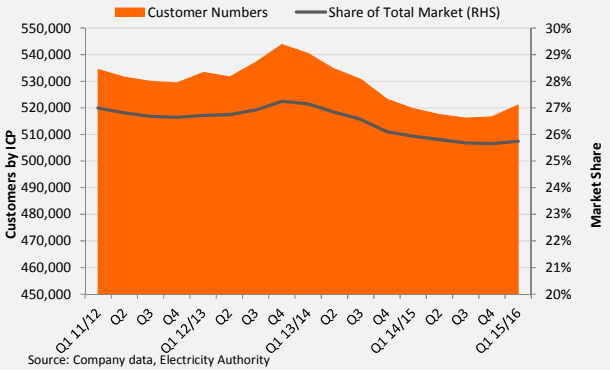
National hydro storage levels were above long run average throughout Q1, and suppressed the wholesale electricity price which ranged between $40 to $80/MWh and averaged $54.53/MWh. Hydro storage for Lake Waikaremoana was significantly below the long run average for most of Q1 until late September 2015, when a significant rainfall event drove storage from 50% of average to over 125% within the space of a week. Tekapo hydro storage was also below average throughout Q1, hence both Tekapo and Waikaremoana Power Schemes generation was down versus Q1 2015.

Significant inflows into the Tongariro catchment enabled the power scheme to increase its generation 45%, and consequently, total renewable generation in Q1 of 822 GWh was 7% higher than Q1 2015. Coal fired generation of 156 GWh was 38% lower than in Q1 2015 as the Rankine units were used sparsely in August and September, while gas fired generation of 751 GWh was up 2%. The coal stockpile of 728,000 tonnes was 21% lower than at the end of Q1 2015, but in line with the level three months ago.

Genesis Energy's share of oil production from the Kupe field in Q1 was 126kbbl, 5% lower than Q1 2015, while Kupe gas sales of 2.1 PJ were up 10%. Oil sales of 102kbbl were up 43% year on year due to the timing of shipments, while the Company's share of LPG sales was up 3% at 8.4kt.

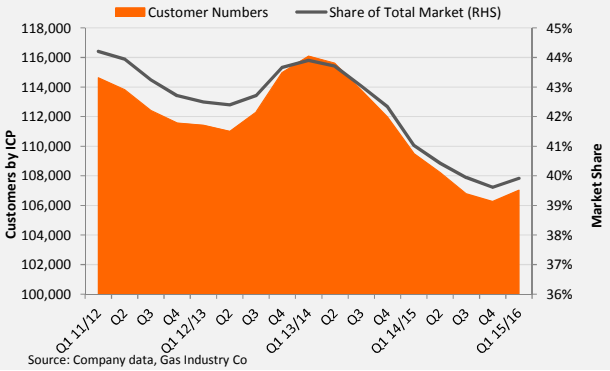
There were no lost time injures in Q1 (one in Q1 2015), which held the Total Recordable Injury Frequency Rate at 30 September 2015 at 2.46 (versus 1.03 at 30 September 2015 and 2.45 three months earlier). There were 892 full time equivalent employees at the end of Q1 compared to 890 a year ago.

Electricity Customers and Market Share



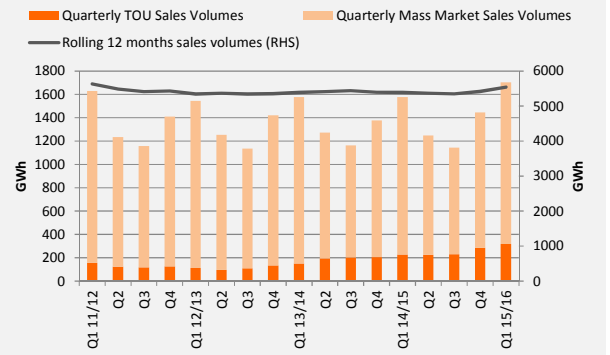
Source: Company data, Electricity Authority

Natural Gas Customers and Market Share

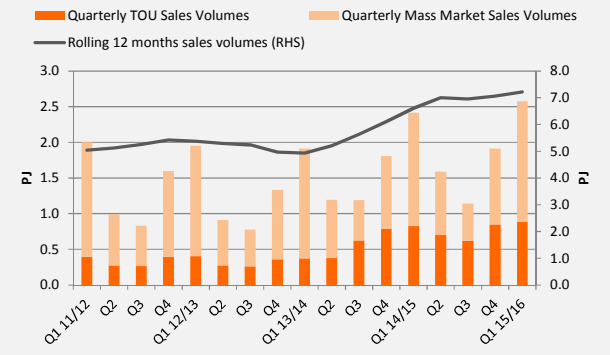


Source: Company data, Gas Industry Co

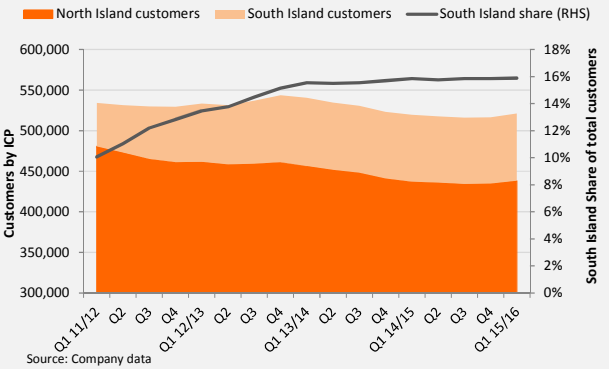
Electricity Sales Volumes (GWh)



Retail Gas Sales Volumes (PJ)

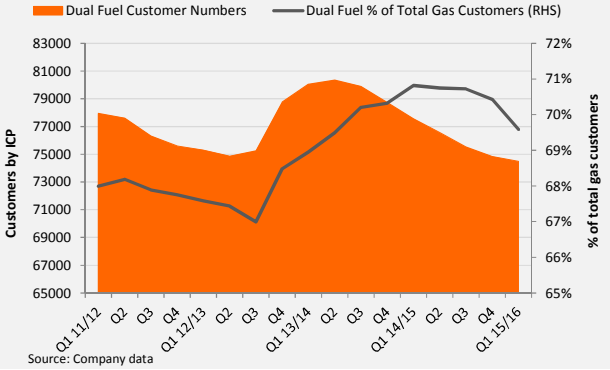


Geographic Split of Electricity Customers



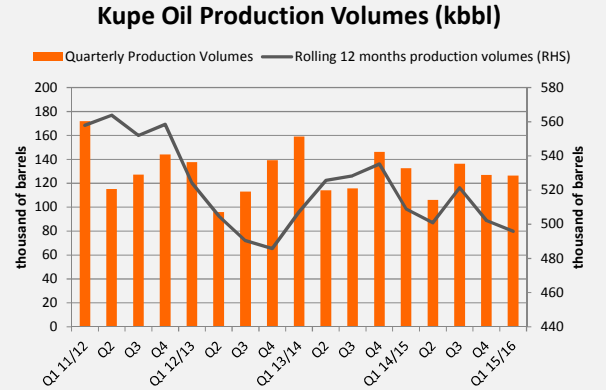
Source: Company data

Dual Fuel Customer Base

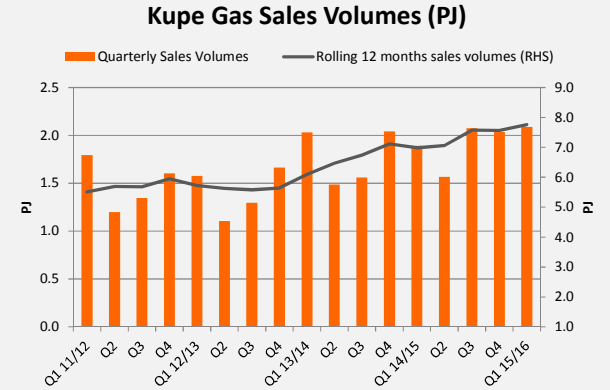


Source: Company data

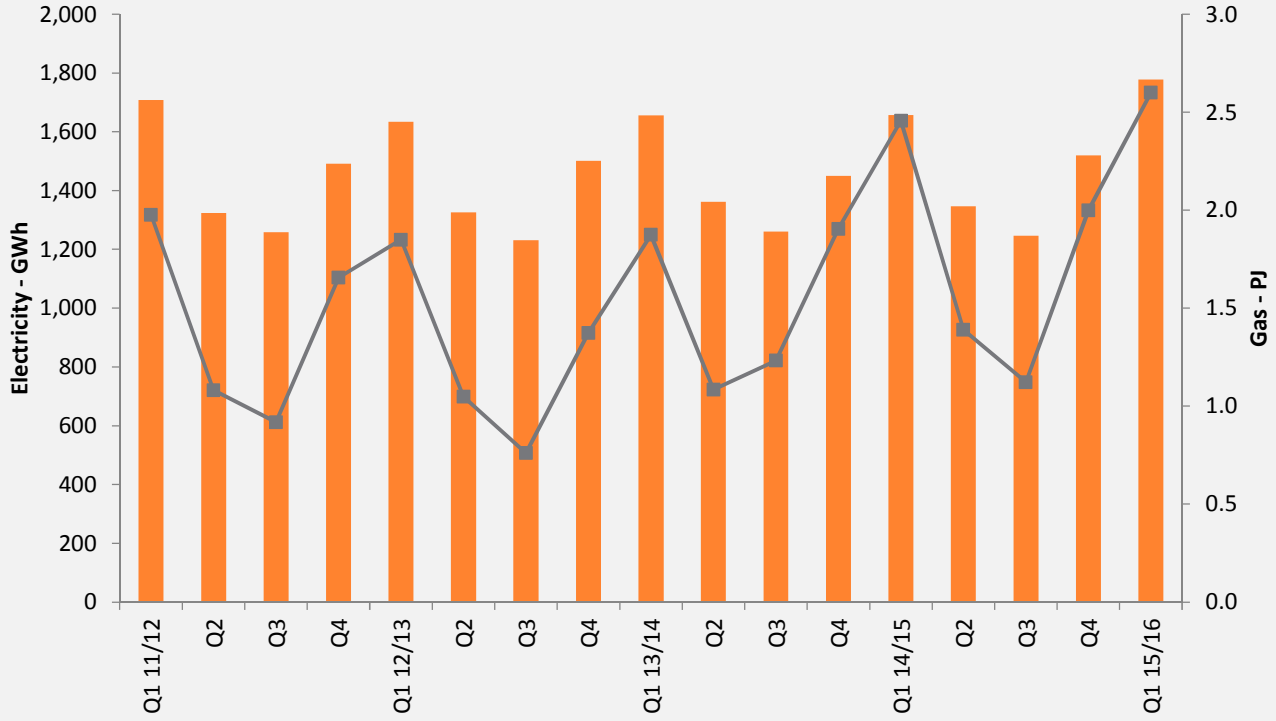
Kupe Oil Production Volumes (kbbl)



Kupe Gas Sales Volumes (PJ)

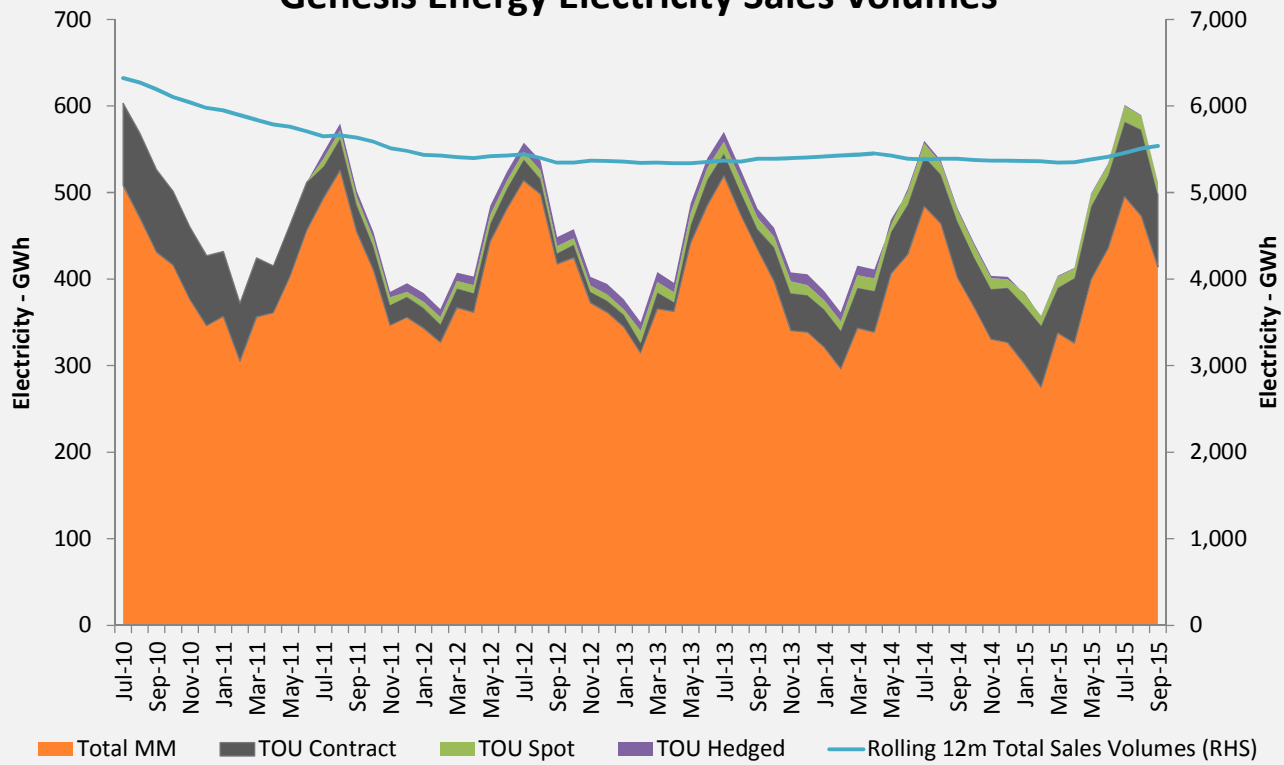


Genesis Energy Electricity and Gas Purchase Volumes



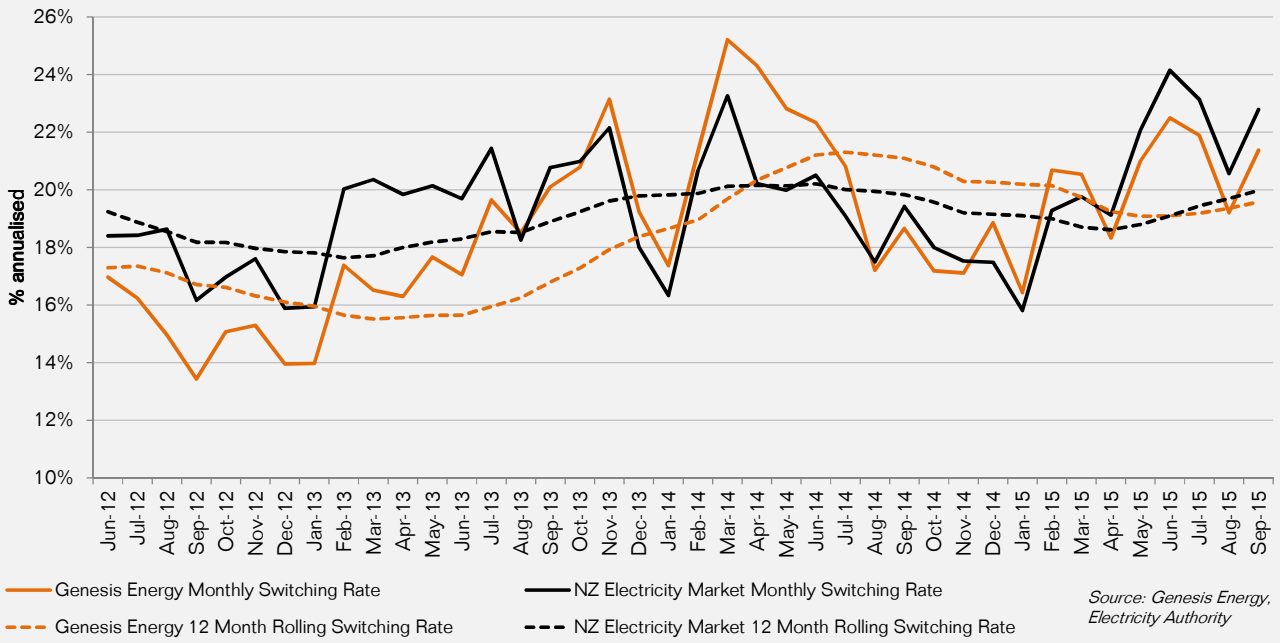
Source: Genesis Energy

Genesis Energy Electricity Sales Volumes



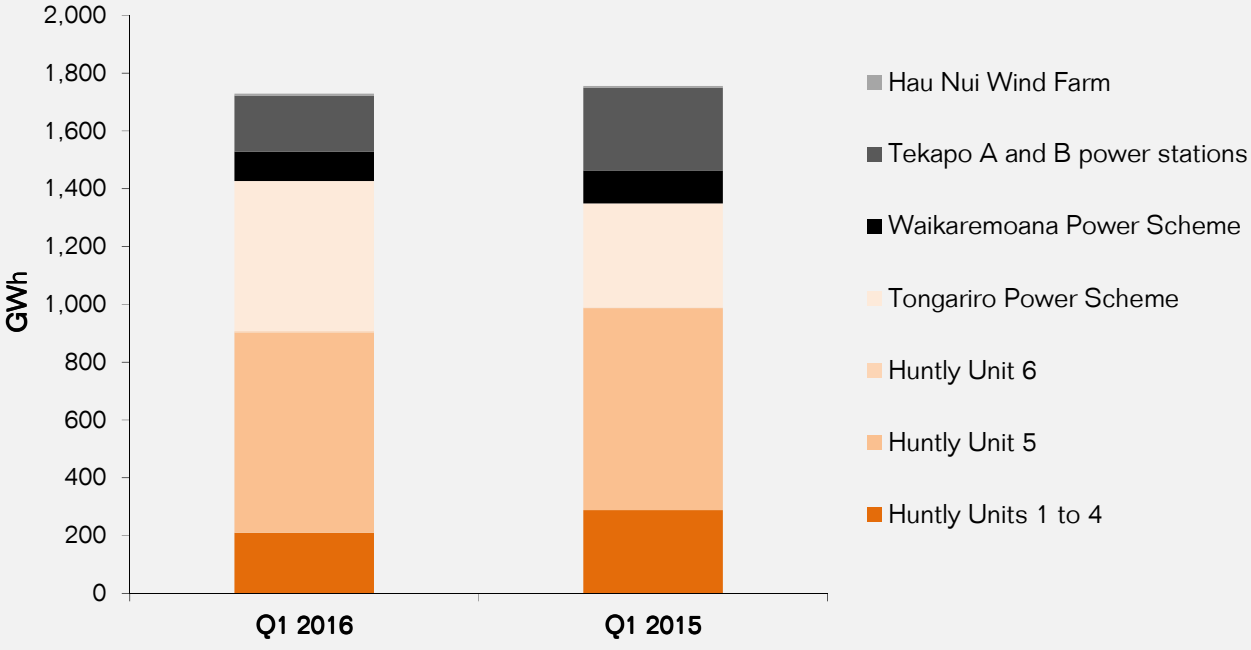
Source: Genesis Energy

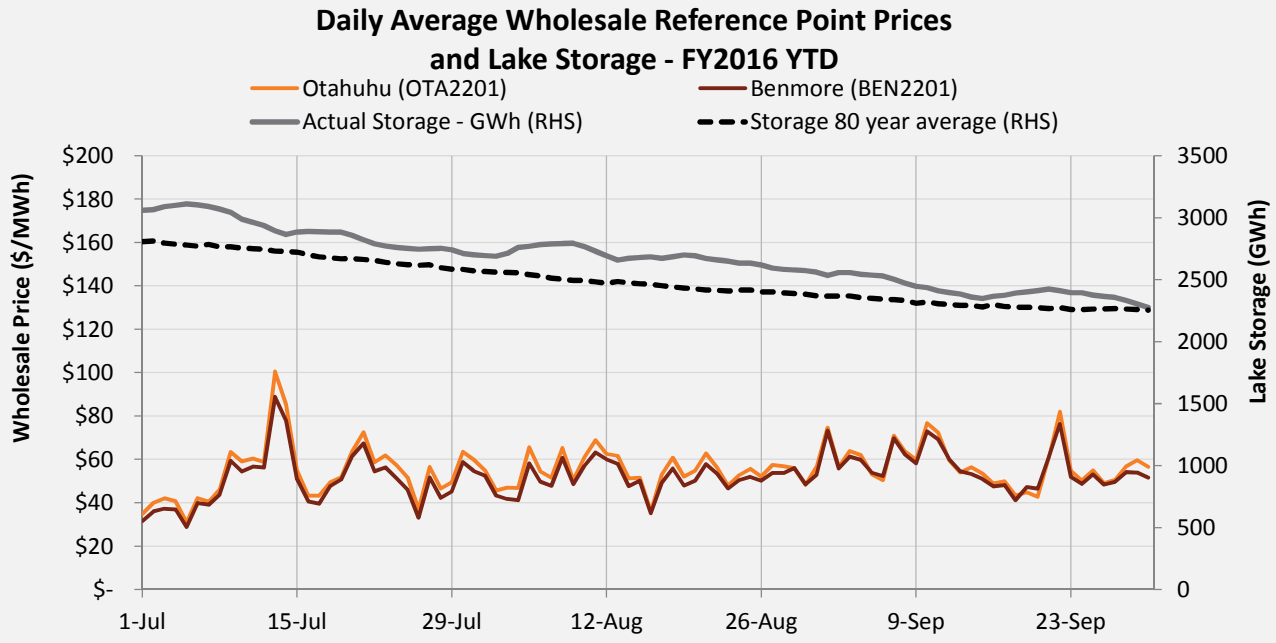
Genesis Energy vs. Industry Electricity Customer Switching



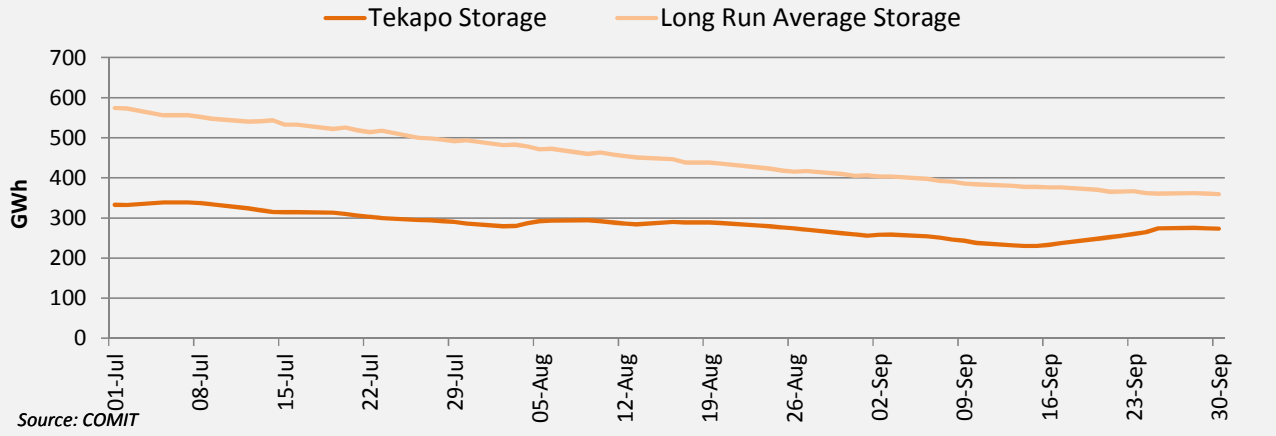
Source: Genesis Energy, Electricity Authority

Genesis Energy Generation - Q1 2016

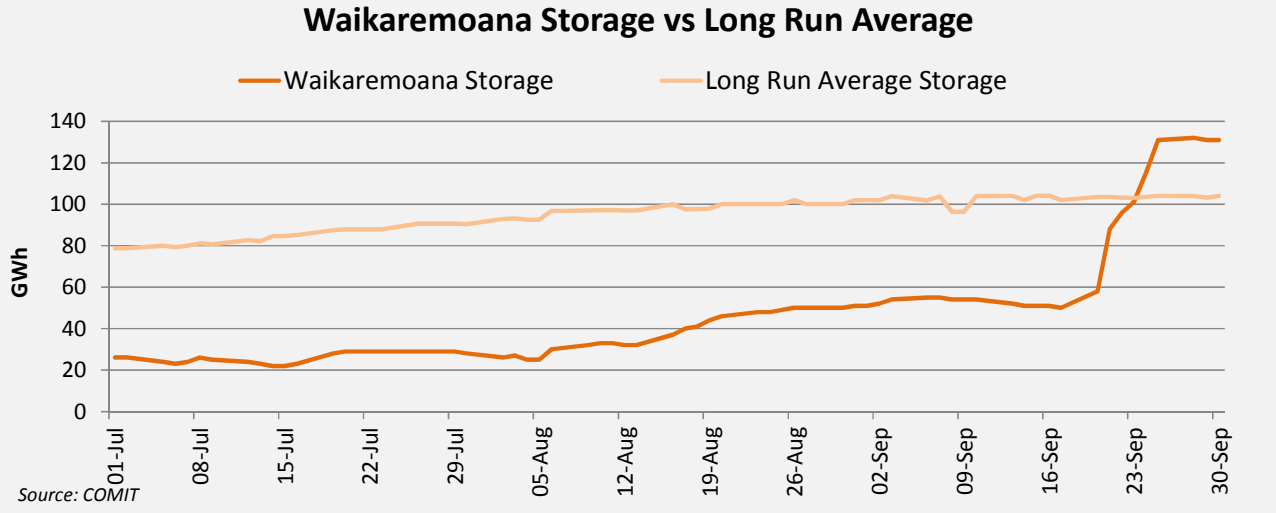




Source: COMIT/Genesis Energy



Source: COMIT



Source: COMIT

APPENDIX A
OPERATIONAL INFORMATION

	First Quarter (July to September)			
Operational Information*	2014/15	2013/14	% Change	Change
Market Information				
Customer-focus				
Electricity Market Share (%) [1]	25.7%	25.9%	-0.7%	-0.2%
Gas Market Share (%) [1]	39.9%	41.0%	-2.7%	-1.1%
Customer Experience				
Customer-focus				
Customer Satisfaction (%) [2]	94%	90%	4.4%	4%
Total Advanced Meters Installed To Date (#)	365,263	368,796	-1.0%	-3,533
Customer Numbers				
Total Customer Numbers (#) [3]	652,523	651,869	0.1%	654
Total Customers by Product:				
Electricity Customers (#) [4]	542,259	540,027	0.4%	2,232
Electricity Customers Excluding Vacants (#) [4]	521,035	519,713	0.3%	1,322
Gas Customers (#) [4]	110,264	111,842	-1.4%	-1,578
Gas Customers Excluding Vacants (#) [4]	107,034	109,521	-2.3%	-2,487
LPG Customer Numbers (#) [5]	13,991	12,620	10.9%	1,371
Total Electricity Customers by Location:				
North Island Electricity Customer Numbers (#) [4]	438,220	437,301	0.2%	919
South Island Electricity Customer Numbers (#) [4]	82,815	82,412	0.5%	403
Customer Volumes and Price				
Volume Weighted Average Electricity Selling Price ($/MWh) [6]	$231.67	$229.06	1.1%	$2.61
Mass Market Electricity Sales (GWh)	1,382	1,349	2.5%	34
TOU Electricity Sales (GWh)	320	229	39.5%	90
Electricity Sales - Retail (GWh)	1,702	1,578	7.9%	124
Electricity Sales - Wholesale (GWh)	371	472	-21.3%	-101
Volume Weighted Average Gas Selling Price ($/GJ) [6]	$22.95	$24.04	-4.5%	($1.08)
Mass Market Gas Sales (PJ)	1.7	1.6	6.6%	0.1
TOU Gas Sales (PJ)	0.9	0.8	7.1%	0.1
Retail Gas Sales (PJ)	2.6	2.4	6.8%	0.2
Retail LPG Sales (tonnes)	1,319	1,144	15.3%	175
Electricity Purchases - Retail (GWh)	1,778	1,657	7.3%	121
Electricity Purchases - Wholesale (GWh)	353	376	-6.1%	-23
Retail Gas Purchases (PJ)	2.6	2.5	5.9%	0.1
Average Retail Electricity Purchase Price - LWAP ($/MWh) [7]	$58.07	$68.33	-15.0%	($10.25)
LWAP/GWAP Ratio (%)	105%	102%	3.0%	3.1%
Energy Management				
Generation				
Gas (GWh)	751	737	1.9%	14
Coal (GWh) [8]	156	251	-37.8%	-95
Total Thermal (GWh)	908	989	-8.2%	-81
Hydro (GWh)	815	761	7.1%	54
Wind (GWh)	6	5	26.5%	1.4
Total Renewable (GWh)	822	766	7.2%	55
Total Generation (GWh)	1,729	1,755	-1.5%	-26.0
Generation by Location:				
North Island (GWh)	1,536	1,468	4.6%	68
South Island (GWh)	194	287	-32.6%	-94
Average Price Received for Generation - GWAP ($/MWh) [7]	$55.51	$67.29	-17.5%	($11.77)
Generation Emissions ($ktCO_2$)	468	545	-14.0%	-76.3
Generation Carbon Intensity (tCO_2/GWh)	271	310	-12.7%	-39.5
Fuel				
Gas Purchases (PJ)	13.8	14.2	-2.2%	-0.3
Coal Purchases (PJ)	2.2	2.2	-0.3%	0.0
Wholesale Gas Sales (PJ)	5.5	6.2	-11.1%	-0.7
Wholesale Coal Sales (PJ)	0.3	0.0	2325.8%	0.3
Gas Used In Internal Generation (PJ)	5.7	5.5	4.3%	0.24
Coal Used In Internal Generation (PJ) [9]	1.8	2.9	-38.9%	-1.1
Coal Stockpile - closing balance (kilotonnes)	728.2	925.0	-21.3%	-197
Kupe Oil and Gas				
Genesis Energy Sales Share				
Gas Sales (PJ)	2.1	1.9	10.3%	0.2
Oil Production (kbbl)	126.5	132.7	-4.7%	-6.3
Oil Sales (kbbl)	101.9	71.4	42.8%	30.5
LPG Sales (kilotonnes)	8.4	8.2	3.0%	0.2

Notes:

[1] September 2014 and 2015 market shares based on published customer records from the Electricity Authority and Gas Industry Company

[2] Based on the survey question: "Overall, how satisfied are you with the customer service you have received from Genesis Energy where 1 is very dissatisfied and 10 is very satisfied?". Survey started in October 2013

[3] Based on Genesis Energy customer records. Includes vacant accounts. Excludes LPG customers. Electricity and gas customers are defined by number of connections.

[4] Electricity and gas customers are defined by number of connections (ICP).

[5] LPG customers are defined by number of customers

[6] Average selling price for mass market customers including lines/transmission and distribution and after prompt payment discount

[7] Excludes settlements from electricity derivatives.

[8] Coal generation is calculated by applying coal burn to monthly average heat rates

[9] Results have been revised to reflect changes in coal kilotonnes to PJ conversion rate and volume methodology