# GRAYS eCOMMERCE GROUP LIMITED ACN 125 736 914

#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting of Shareholders of Grays eCommerce Group Limited (the **Company**) will be held at Level 40, Governor Phillip Tower, 1 Farrer Place, Sydney NSW 2000 on Wednesday, 25 November 2015 at 11.00am (AEDT) (**Meeting**).

The Explanatory Notes to this Notice provides additional information on matters to be considered at the Meeting. The Explanatory Notes and the Proxy Form forms part of this notice.

Terms used in this Notice of Meeting will, unless the context otherwise requires, have the meaning given to them in the Glossary in the Explanatory Notes.

#### **BUSINESS OF THE MEETING**

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## **Item 1: Financial Statements and Reports**

To receive and consider the Financial Report, the Directors' Report and the Auditor's Report for the year ended 30 June 2015.

## **Item 2: Remuneration Report**

To consider and, if thought fit, to pass the following as an ordinary resolution of the Company:

"To adopt the Remuneration Report for the year ended 30 June 2015."

### Notes:

- (i) In accordance with section 250R of the Corporations Act 2001, the vote on this resolution will be advisory only and will not bind the directors or the Company.
- (ii) A voting exclusion statement applies to this resolution (see Explanatory Notes for details).

## Item 3: Election of Director - Mr Bernie Campbell

To consider and, if thought fit, pass the following as ordinary resolution of the Company:

"That Mr Bernie Campbell, being a Director who was appointed by the Directors on 9 March 2015 and whose appointment as a Director expires at the conclusion of the Annual General Meeting of the Company and, being eligible, offers himself for election, be elected as a Director of the Company."

## Item 4: Re-election of Director – Ms Naseema Sparks

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

"That Ms Naseema Sparks, being a director who is retiring in accordance with clause 13.5 of the Company's Constitution, and being eligible, offers herself for re-election, be re-elected as a Director of the Company."

## Item 5: Ratify the issue of Shares

To consider and, if thought fit, to pass the following as an ordinary resolution of the Company:

"That, for the purposes of ASX Listing Rule 7.4 and for all other purposes, Shareholders ratify the issue of 792,901 fully paid ordinary shares in the capital of the Company on the terms and conditions set out in the Explanatory Notes."

Note: A voting exclusion statement applies to this resolution (see Explanatory Notes)

## **Item 6: Additional 10% Placement Capacity**

To consider and, if thought fit, pass the following as a special resolution of the Company:

"That, for the purposes of Listing Rule 7.1A and for all other purposes, approval is given for the issue of Equity Securities totalling up to 10% of the issued capital of the Company at the time of issue, calculated in accordance with the formula prescribed in Listing Rule 7.1A.2 and on the terms and conditions set out in the Explanatory Notes."

Note: A voting exclusion statement applies to this resolution (see Explanatory Notes)

#### **ENTITLEMENT TO VOTE**

The Directors have determined pursuant to regulation 7.11.37 of the Corporations Regulations 2001 (Cth) that the persons eligible to vote at the Meeting are those who are registered shareholders of the Company as at 7.00pm (AEDT) on Monday, 23 November 2015 (Entitlement Time).

This means that if you are not the registered holder of a share in the Company at the Entitlement Time, you will not be entitled to attend and vote at the Meeting.

#### **VOTING OPTIONS AND PROXIES**

If you do not plan to attend the Meeting in person, you are encouraged to complete and return the Proxy Form, which accompanies this Notice of Meeting.

### **Voting by Proxy**

A Shareholder who is entitled to attend and vote at the Meeting is entitled to appoint not more than 2 proxies to attend and vote in place of the Shareholder.

If the Shareholder appoints 2 proxies, the Shareholder may specify the proportion or number of votes each proxy is entitled to exercise. If no proportion or number of votes is specified, each proxy may exercise half of the Shareholder's votes. If the specified proportion or number of votes exceed that which the Shareholder is entitled to, each proxy may exercise half of She shareholder's votes. Any fractions of votes brought about by the apportionment of votes to a proxy will be disregarded.

A proxy need not be a Shareholder of the Company. A body corporate appointed as a Shareholder's proxy may appoint a representative to exercise any of the powers the body may exercise as a proxy at the Meeting. The representative should bring to the Meeting evidence of his or her appointment, including any authority under which the appointment is signed, unless it has previously been given to the Company.

If a Shareholder has not directed their proxy how to vote, the proxy may vote as the proxy determines.

If a Shareholder appoints the Chairman of the Meeting as proxy and does not direct the Chairman how to vote on an item of business, the Chairman will vote in accordance with their voting intention as stated in this Notice of Meeting, namely in favour of each of the proposed resolutions set out in the Notice of Meeting.

## **Proxy Voting by the Chairman**

For Item 2 (Remuneration Report) where the Chairman is appointed as a Shareholder's proxy and that Shareholder has not specified the way in which the Chairman is to vote on Item 2, the Shareholder is directing the Chairman to vote in accordance with the Chairman's voting intentions for this item of business; even though Item 2 is connected with the remuneration of Key Management Personnel.

The Chairman intends to vote all undirected proxies in favour of the resolutions put in the Notice of Meeting, including Item 2.

#### **Proxy Forms**

To be effective, the Proxy Form must be completed, signed and lodged (together with the relevant original power of attorney or a certified copy if the proxy is signed by an attorney) with the Company's Share Registry, as an original or by facsimile, no later than 11.00am (AEDT) on Monday, 23 November 2015 (Proxy Deadline).

Proxy forms may be submitted in one of the following ways:

- (i) By mail to Computershare Investor Services Pty Limited using the reply paid envelope or GPO Box 242, Melbourne VIC 3001. Please allow sufficient time so that it reaches Computershare Investor Services Pty Ltd by the Proxy Deadline;
- (ii) By fax to Computershare Investor Services Pty Limited on +1800 783 447 (within Australia) or +61 3 9473 2555 (outside Australia);
- (iii) Online via the Company's Share Registry website at www.investorvote.com.au. Please refer to the Proxy Form for more information; or
- (iv) By hand delivery to Computershare Investor Services Pty Limited at Level 4, 60 Carrington Street, Sydney NSW 2000.

Proxy Forms and Powers of Attorney must be received by the Proxy Deadline.

#### CORPORATE REPRESENTATIVES

Where a shareholding is registered in the name of a corporation, the corporate shareholder may appoint a person to act as its representative to attend the meeting by providing that person with:

- (i) a letter or certificate authorising him or her as the corporation's representative, executed in accordance with the corporation's constitution; or
- (ii) a copy of the resolution appointing the representative, certified by a secretary or director of the corporation.

BY ORDER OF THE BOARD

**Leanne Ralph**Company Secretary

24 September 2015

#### **EXPLANATORY NOTES**

#### **Notes on Business**

#### ITEM 1 - Financial Statements

As required by section 317 of the *Corporations Act 2001* (Cth) (**Corporations Act**) the Financial Report, Directors' Report and Auditor's Report of the Company for the most recent financial year will be presented to the Meeting. The Financial Report contains the financial statements of Grays eCommerce Group Limited and its subsidiaries. As permitted by the Corporations Act, a printed copy of the Annual Report has been sent only to those shareholders who have elected to receive a printed copy.

There is no requirement for a formal resolution on this item.

The Chairman of the Meeting will allow a reasonable opportunity at the Meeting for Shareholders to ask questions about or make comments on the management of the Company. Shareholders will also be given a reasonable opportunity at the Meeting to ask the Company's auditor, Ernst and Young (EY), questions about the auditor's report, the conduct of its audit of the Company's financial report for the year ended 30 June 2015, the preparation and content of the auditor's report, the accounting policies adopted by the Company in its preparation of the financial statements and the independence of EY in relation to the conduct of the audit.

Shareholders may submit written questions to the Company in relation to the above matters. Written questions must be received no later than 5.00pm (AEDT) on Wednesday 19 October 2015. A form to facilitate the submission of questions is attached to this Notice and it includes details on the return of this form to the share registry.

## ITEM 2 – Adoption of remuneration report

In accordance with section 300A of the Corporations Act the Company has proposed a remuneration report for the consideration of shareholders.

As provided by section 250R(3) of the Corporations Act, the resolution on this item of business is advisory only and does not bind the Board or the Company.

The Company has designed a remuneration framework to support both a high performance culture and a team focus on adhering to agreed business objectives and directions.

The objective of the Company's executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with achievement of strategic objectives and the creation of value for shareholders, and conforms with market practice for delivery of reward.

#### **Voting Exclusion Statement**

As required by the Corporations Act, the Company will disregard any votes cast on Item 2 by any member of the Company's key management personnel (**Key Management Personnel** or **KMP**) or a Closely Related Party of any such KMP unless the person:

- (i) Votes as a proxy appointed by writing that specifies how the person is to vote on the resolutions; or
- (ii) Is the Chairman of the Meeting and votes as a proxy appointed by writing that authorises the Chairman to vote on the resolutions even though that resolution is connected with the remuneration of a member of the Company's KMP.

What this means for Shareholders: If you intend to appoint a member of the KMP (such as one of the Directors) as your proxy, please ensure that you direct them how to vote on the proposed resolution in Item 2. If you intend to appoint the Chair of the Meeting as your proxy, you can direct him how to vote by marking the boxes for Item 2 (for example, if you wish to vote for, against or abstain from voting), or you can choose not to mark any of the boxes for Item 2 and give the Chair your express authority to vote your undirected proxy (in which case the Chair will vote in favour of this item of business).

#### **Directors' Recommendation**

The Board unanimously recommends that Shareholders vote in favour of this resolution.

#### ITEM 3 - Election of a Director

In accordance with Clause 13.9 of the Company's Constitution and ASX Listing Rule 14.4 any Director appointed to fill a casual vacancy or as an additional Director holds office until the next AGM and is then eligible for election by Shareholders.

Mr Bernie Campbell was appointed to fill a casual vacancy as a Director of the Company on 9 March 2015. Mr Campbell therefore retires at the forthcoming AGM in accordance with the Constitution and being eligible, has offered himself for election.

Details of Mr Campbell are outlined below.

Mr Campbell has more than 35 years' experience in the finance industry. He is the Managing Director, Asset Finance at Pepper Group Limited, a diversified finance group with offices in Australia, UK, Ireland, Spain, Hong Kong, China and Korea.

Mr Campbell was previously Managing Director, Asset Finance at St George Bank, one of Australia's leading retail and business banking brands following the bank's acquisition of Capital Finance in 2013. Bernie was Managing Director of Capital Finance Australia, a financier of vehicles and heavy commercial equipment from 2008 to 2013, after initially joining the Group in 1995.

Mr Campbell holds a Master of Applied Finance from Macquarie University and completed Advanced Management Program at INSEAD. Mr Campbell is also chair of the Audit and Risk Committee.

Having had regard to the ASX Corporate Governance Principles and Recommendations (3rd edition) (ASX Principles), the Board considers Mr Campbell to be an independent Director.

#### Directors' Recommendation

The Board unanimously (other than Mr Campbell) supports the election of Mr Campbell and recommends that Shareholders vote in favour of this resolution.

## ITEM 4 - Retirement and Re-election of Director

In accordance with the Company's constitution and ASX Listing Rule 14.5 an election of Directors must be held at each AGM. Clause 13.5 of the Constitution states that at each AGM one-third of all Directors must retire and offer themselves for reelection, excluding Directors appointed during the year by the Board. If no Directors are scheduled to be elected by virtue of the ASX Listing Rules or the Constitution, then one-third of Directors must still retire and be re-elected by the members of the Company. Normally, this would be the Director who has held office the longest since being appointed or last being elected.

All current Directors, except those filling a casual vacancy, were appointed or reappointed on the same day, 27 November 2014, therefore one has to resign and submit themselves for re-election at this Meeting. Ms Naseema Sparks has agreed to resign by rotation and is eligible for re-election at this meeting.

Ms Sparks holds a Bachelor of Pharmacy, Master of Pharmacy (Pharmacol), Marketing Research and Strategy, Swinburne Institute, MBA, Melbourne Business School, and is a Fellow of the Australian Institute of Company Directors.

Ms Sparks is an experienced director with strong experience in technology driven businesses disrupting traditional sectors. Her expertise is future focused and includes business strategy, marketing, media – traditional and digital, e-commerce and mobile payments platforms. She was previously the Australian Managing Director and a global partner of communications agency M&C Saatchi.

Her other current directorships include: Melbourne IT Ltd, PMP Ltd, Australian Vintage Ltd, Ingogo and AIG Australia. She is also Deputy Chairman of Racing NSW and a Trustee of Sydney Living Museums.

Ms Sparks is the current Chairman of the Remuneration and Nominations Committee and a member of the Audit and Risk Committee.

Having had regard to the ASX Principles, the Board considers Ms Sparks to be an independent director.

#### Directors' Recommendation

The Board unanimously (other than Ms Sparks) supports the re-election of Ms Sparks and recommends that Shareholders vote in favour of this resolution.

## ITEM 5 -Ratify the issue of Shares

#### Background

Item 5 seeks shareholder ratification for the issue by the Company of 792,901 Shares (Acquisition Shares) as follows:

- 316,864 shares at and issue price of \$1.69 per share on 6 May 2015, as part of the consideration for the acquisition of TopBuy Pty Ltd announced to the ASX on 22 April 2014; and
- 476,037 shares at and issue price of \$0.8427 per share on 3 July 2015, in relation to the acquisition of DMS Davlan Pty Ltd as announced to the ASX on 22 June 2015.

#### **ASX Listing Rule 7.1**

ASX Listing Rule 7.1 provides that a company must not, subject to specified exceptions, issue or agree to issue during any 12 month period any equity securities, or other securities with rights to conversion to equity (such as an option), if the number of those securities exceeds 15% of the number of securities in the same class on issue at the commencement of that 12 month period.

#### **ASX Listing Rule 7.4**

ASX Listing Rule 7.4 sets out an exception to ASX Listing Rule 7.1. It provides that where a Company in general meeting ratifies the previous issue of securities made pursuant to ASX Listing Rule 7.1 (and provided that the previous issue did not breach Listing Rule 7.1) those securities will be deemed to have been made with Shareholder approval for the purpose of ASX Listing Rule 7.1.

Ratification by the Shareholders of the Company is now sought pursuant to ASX Listing Rule 7.4 in order to reinstate the Company's capacity to issue up to 15% of its issued capital, if required in the next 12 months without Shareholder approval.

#### **Specific Disclosure of Information**

ASX Listing Rule 7.5 requires that the following information be provided to Shareholders in relation to the Acquisition Shares.

- (a) The total number of Acquisition Shares issued by the Company was 792,901;
- (b) The Acquisition Shares were issued at the following price per Share;
  - 316,864 shares at and issue price of \$1.69 per share; and
  - 476,037 shares at and issue price of \$0.8427 per share.
- (c) The Acquisition Shares rank equally in all respects with the Company's existing Shares on issue;
- (d) The Acquisition Shares were issued as follows:
  - 316,864 shares were issued to the vendors of TopBuy Australia Pty Ltd; and
  - 476,037 shares were issued to the vendors of DMS Davlan Pty Ltd.
- (e) No funds were raised from the issue of Shares.

(f) A voting exclusion statement is included below.

#### **Voting Exclusion Statement**

The Company will disregard any votes cast on the resolution in Item 5 by a person who participated in the issue of the Acquisition Shares and any associate of those persons. However, the Company need not disregard a vote if it is cast by a person as a proxy for a person who is entitled to vote, in accordance with the direction on the proxy form, or it is cast by the person chairing the Meeting as a proxy for a person who is entitled to vote, in accordance with a direction on the proxy form to vote as the proxy decides.

#### **Directors' Recommendation**

The Board unanimously recommends that Shareholders vote in favour of this resolution.

## **ITEM 6 - Additional 10% Placement Capacity**

#### General

ASX Listing Rule 7.1A provides that an Eligible Entity may seek Shareholder approval at its AGM to allow it to issue Equity Securities up to 10% of its issued capital (10% Placement Capacity). If Shareholders approve the resolution in Item 6, the number of Equity Securities the Company may issue under the 10% Placement Capacity will be determined in accordance with the formula prescribed in ASX Listing Rule 7.1A.2 (as set out below).

The effect of the resolution in Item 6 will be to allow the Directors to issue Equity Securities up to 10% of the Company's fully paid ordinary securities on issue under the 10% Placement Capacity during the period up to 12 months after the meeting, without Shareholder approval and without using the Company's 15% annual placement capacity granted under Listing Rule 7.1.

The resolution in Item 6 is a special resolution. Accordingly, at least 75% of votes cast by Shareholders present and eligible to vote at the Meeting must be in favour of this resolution for it to be passed.

#### 10% Placement Capacity

ASX Listing Rule 7.1A came into effect on 1 August 2012 and enables an Eligible Entity to seek Shareholder approval at its AGM to issue Equity Securities in addition to those under the Eligible Entity's 15% annual placement capacity.

An Eligible Entity is one that, as at the date of the relevant annual general meeting:

- (a) Is not included in the A&P/ASX 300 Index; and
- (b) Has a maximum market capitalisation (excluding restricted securities and securities quoted on a deferred settlement basis) of \$300,000,000.

The Company is an Eligible Entity as it is not included in the A&P/ASX 300 Index and has a current market capitalisation as at 14 September 2015 of \$72,463,810.

The Equity Securities must be in the same class as an existing class of quoted Equity Securities. The Company currently has three classes of Equity Securities on issue, being quoted ordinary shares, performance rights and unlisted options.

The exact number of Equity Securities that the Company may issue under an approval under Listing Rule 7.1A is outlined in Listing Rule 7.2A.2. This rule provides that Eligible Entities which have obtained Shareholder approval at an AGM, may issue or agree to issue, during the 12 month period after the date of the annual general meeting, a number of Equity Securities calculated according to the following formula:

#### $(A \times D) - E$

#### Where:

- is the number of Shares on issue 12 months before the date of issue or agreement:
  - (a) plus the number of Shares issued in the previous 12 months under an exception in ASX Listing Rule 7.2;
  - (b) plus the number of partly paid shares that became fully paid in the previous 12 months;
  - (c) plus the number of Shares issued in the previous 12 months with approval of holders of Shares under Listing Rules 7.1 and 7.4. This does not include an issue of fully paid ordinary shares under the entity's 15% placement capacity without shareholder approval; and
  - (d) less the number of Shares cancelled in the previous 12 months.
- D is 10%
- F is the number of Equity Securities issued or agreed to be issued under ASX Listing Rule 7.1A.2 in the 12 months before the date of issue or agreement to issue that are not issued with the approval of holders of ordinary shares under ASX Listing Rule 7.1 or 7.4.

#### Technical information required by ASX Listing Rule 7.1A

Pursuant to and in accordance with ASX Listing Rule 7.3A, the information below is provided in relation to this resolution.

#### (a) **Minimum Price**

The minimum price at which the Equity Securities may be issued is 75% of the volume weighted average price of Equity Securities in that class, calculated over the 15 ASX trading days on which trades in that class were recorded immediately before:

- (i) the date on which the price at which the Equity Securities are to be issued is agreed; or
- (ii) if the Equity Securities are not issued within 5 (five) ASX trading days of the date in paragraph 6.3(a)(i), the date on which the Equity Securities are issued.

#### (b) Date of Issue

The Equity Securities may be issued under the 10% Placement Capacity commencing on the date of the Meeting and expiring on the first to occur of the following:

- (i) 12 months after the date of this Meeting; and
- (ii) the date of approval by Shareholders of any transaction under ASX Listing Rules 11.1.2 (a significant change to the nature or scale of the Company's activities) or 11.2 (disposal of the Company's main undertaking) (after which date, an approval under Listing Rule 7.1A ceases to be valid).

### (10% Placement Capacity Period).

#### (c) Risk of voting dilution

Any issue of Equity Securities under the 10% Placement Capacity will dilute the interests of Shareholders who do not receive any Shares under the issue.

If the resolution in Item 6 is approved by Shareholders and the Company issues the maximum number of Equity Securities available under the 10% Placement Capacity, the economic and voting dilution of existing Shares would be as shown in the table below.

The table below shows the dilution of existing Shareholders calculated in accordance with the formula outlined in ASX Listing Rule 7.1A2, on the basis of the current market price of Shares and the current number of Equity Securities on issue as at the date of this Notice.

The table also shows the voting dilution impact where the number of Shares on issue (Variable A in the formula) changes and the economic dilution where there are changes in the issue price of Shares issued under the 10% Placement Capacity.

Number of Shares	Dilution			
on Issue	Issue Price (per Share)	\$0.390	\$0.780	\$1.56
	Sildle)	(50% decrease in current market price)	(Current market price)	(100% increase in current market price)
91,739,857	Shares issued – 10% voting dilution	9,173,986	9,173,986	9,173,986
(Current Variable A)	Funds raised	\$3,577,854	7,155,709	\$14,311,418
137,609,786	Shares issued – 10% voting dilution	13,760,979	13,760,979	13,760,979
(50% increase in Variable A) *	Funds raised	\$5,366,781	\$10,733,563	\$21,467,126
183,479,714	Shares issued – 10% voting dilution	18,347,971	18,347,971	18,347,971
(100% increase in Variable A)*	Funds raised	\$7,155,709	\$14,311,418	\$28,622,835

<sup>\*</sup>The number of shares on issue (Variable A in the formula) could increase as a result of the issue of shares that do not require Shareholder approval (such as under a pro-rata rights issue or scrip issue under a takeover offer) or that are issued with Shareholder approval under Listing Rule 7.1.

#### The table above has been prepared on the following assumptions:

- 1. Variable A is 91,739,857 which equates to the 93,325,659 Shares currently on issue, less the 792,901 Acquisition Shares.
- 2. The market price set out above is the closing price of the Shares on the ASX on 14 September 2015.
- 3. The Company issues the maximum possible number of shares under the 10% Placement Capacity.
- 4. The Company has issued shares in the previous 12 months. The Company has issued 792,901 Acquisition Shares under the 15% placement capacity, approval of which is being sought from Shareholders in Item 5 of this Notice. The Company has not issued any other Equity Securities in the 12 months prior to the Meeting that were not issued under an exception in ASX Listing Rule 7.2. Variable A excludes these 792,901 Acquisition Shares.
- 5. The issue of Equity Securities under the 10% Placement Capacity consists only of Shares.

- 6. The calculations above do not show the dilution that any one particular Shareholder will be subject to. All Shareholders should consider the dilution caused to their own shareholding depending on their specific circumstances
- 7. This table does not set out any dilution pursuant to approvals under ASX Listing Rule 7.1.
- 8. The 10% voting dilution reflects the aggregate percentage dilution against the issued share capital at the time of issue. This is why the voting dilution is shown in each example as 10%.
- 9. The table does not show an example of dilution that may be caused to a particular Shareholder by reason of placements under the 10% Placement Capacity, based on that Shareholder's holding at the date of the Meeting.

Shareholders should note that there is a risk that:

- (i) the market price for the Company's Shares may be significantly lower on the issue date than on the date of the Meeting; and
- (ii) the Shares may be issued at a price that is at a discount to the market price for those Shares on the date of issue.

#### (d) Purpose of issue under 10% Placement Capacity

The Company may seek to issue Equity Securities under the 10% Placement Capacity for the following purposes:

- (i) as cash consideration in which case the Company intends to use funds raised for working capital purposes or potential acquisitions; or
- (ii) as non-cash consideration for services, equipment or product. In such circumstances the Company will provide a valuation of the non-cash consideration as required by Listing Rule 7.1A.3. The minimum issue price limitation as set out in Listing Rule 7.1A.3 applies to issues for non-cash consideration.

The Company will comply with the disclosure obligations under Listing Rules 7.1A4 and 3.10.5A upon issue of any Equity Securities.

## (e) Allocation under the 10% Placement Capacity

The allottees of the Equity Securities to be issued under the 10% Placement Capacity have not yet been determined. However, the allottees of Equity Securities could consist of current Shareholders or new investors (or both).

The Company will determine the allottees at the time of the issue under the 10% Placement Capacity, having regard to the following factors:

- (i) The purpose of the issue;
- (ii) Alternative methods for raising funds available to the Company at that time, including, but not limited to, an entitlement issue or other offer where existing Shareholders may participate;
- (iii) The effect of the issue of the Equity Securities on the control of the Company;
- (iv) The circumstances of the Company, including, but not limited to, the financial position and solvency of the Company;
- (v) Prevailing market conditions; and
- (vi) Advice from corporate, financial and broking advisers (if applicable).

#### (f) Previous Approval under ASX Listing Rule 7.1A

The Company has not previously obtained approval under ASX Listing Rule 7.1A.

#### (g) Compliance with ASX Listing Rules 7.1A.4 and 3.10.5A

When the Company issues Equity Securities pursuant to the 10% Placement Capacity, it will give to ASX:

- (i) A list of the allottees of the Equity Securities and the number of Equity Securities allotted to each (not for release to the market), in accordance with Listing Rule 7.1A.4; and
- (ii) The information required by Listing Rule 3.10.5A for release to the market.

#### **Voting Exclusion Statement**

The Company will disregard any votes cast on Item 6 by any person who may participate in the issue of Equity Securities under this item and a person who might obtain a benefit, except a benefit solely in the capacity of a holder of ordinary securities, if the resolution is passed and any associates of those persons. However the Company will not disregard a vote if it is cast by a person who is entitled to vote, in accordance with the directions on the Proxy Form, or, it is cast by the person chairing the meeting as proxy for a person who is entitled to vote, in accordance with a direction on the Proxy Form to vote as the proxy decides.

As at the date of this Notice, the Company has not invited any existing Shareholder to participate in an issue of Equity Securities under ASX Listing Rule 7.1A. Therefore, no existing Shareholders will be excluded from voting on the resolution in Item 6.

#### **Directors' Recommendation**

The Board unanimously recommends that Shareholders vote in favour of this resolution.

#### **Chairman's Voting Intention**

The Chairman of the Meeting intends to vote all available undirected proxies in favour of all resolutions.

#### **GLOSSARY**

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The following terms used in this Explanatory Notes (including the Notice of Meeting) have the meaning given to them below, unless the context otherwise requires.

10% Placement Capacity has the meaning given in section 6b of the Notice

\$ means Australian Dollars

**AEDT** means Australian Eastern Daylight Time.

Annual General Meeting or Meeting means the meeting convened by the Notice

**Associate** has the meaning given to that term in Division 2 of Part 1.2 of the Corporations Act, as the context requires.

ASX means ASX Limited ACN 008 624 691

**ASX Listing Rules** means the listing rules of ASX.

ASX Principles means the ASX Corporate Governance Principles and Recommendations (3rd edition).

**Board** the board of directors of the Company.

Closely Related Party has the meaning as defined in section 9 of the Corporations Act.

Company means Grays eCommerce Group Limited (ACN 125 736 914)

Constitution means the Company's Constitution.

Corporations Act means the Corporations Act 2001 (Cth).

**Director** means a director of the Company.

**Eligible Entity** means an entity that at the date of the relevant General Meeting:

- (a) is not included in the A&P/ASX 300 Index; and
- (b) Has a market capitalisation (excluding restricted securities and securities quoted on a deferred settlement basis) of \$300,000,000.

**Equity Securities** includes a Share, a right to a Share or Option, an Option, a convertible security and any security that ASX decides to classify as an Equity Security.

**Explanatory Notes** means this explanatory notes.

**Items** means the resolutions set out in the Notice, or any one of them, as the context requires.

Key Management Personnel or KMP has the meaning as defined in section 9 of the Corporations Act.

**Notice** or **Notice** of **Meeting** or **Notice** of **Annual General Meaning** means this notice of annual general meaning and the explanatory notes accompanying the Notice and the Proxy Form.

**Proxy Form** means the proxy form accompanying the Notice.

Related Body Corporate has the meaning set out in in section 50 of the Corporations Act.

**Remuneration Report** means the remuneration report set out in the Director's Report section of the Company's annual financial report for the year ended 30 June 2015.

**Resolutions** means the proposed resolutions set out in the Notice of Meeting, and Resolution means any of them as the context requires.

**Share** means a fully paid ordinary share in the Company.

**Shareholder** means the holder of one or more Shares, being a person registered in the Share Register as a member of the Company.

**Share Register** means the register of members of the Company maintained by or on behalf of the Company.

Share Registry means Computershare Investor Services Pty Limited.

**Voting Exclusion** means the exclusion of particular Shareholders from voting on a particular Resolution, as specified under that Resolution in the Notice of Meeting.

# **Grays eCommerce Group** Limited

ABN 94125736914



→ 000001 000 GEG MR SAM SAMPLE FLAT 123 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030

## Lodge your vote:

Online:

www.investorvote.com.au



## By Mail:

Computershare Investor Services Pty Limited GPO Box 242 Melbourne Victoria 3001 Australia

Alternatively you can fax your form to (within Australia) 1800 783 447 (outside Australia) +61 3 9473 2555

For Intermediary Online subscribers only (custodians) www.intermediaryonline.com

## For all enquiries call:

(within Australia) 1300 850 505 (outside Australia) +61 3 9415 4000

# **Proxy Form**



# Vote and view the annual report online

- •Go to www.investorvote.com.au or scan the QR Code with your mobile device.
- Follow the instructions on the secure website to vote.

## Your access information that you will need to vote:

Control Number: 999999

SRN/HIN: 19999999999 PIN: 99999

PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential.



For your vote to be effective it must be received by 11:00am (AEDT) Monday 23 November 2015

## How to Vote on Items of Business

All your securities will be voted in accordance with your directions.

## **Appointment of Proxy**

Voting 100% of your holding: Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box your proxy may vote or abstain as they choose (to the extent permitted by law). If you mark more than one box on an item your vote will be invalid on that item.

Voting a portion of your holding: Indicate a portion of your voting rights by inserting the percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement or 100%

Appointing a second proxy: You are entitled to appoint up to two proxies to attend the meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each in Step 1 overleaf.

A proxy need not be a securityholder of the Company.

## Signing Instructions for Postal Forms

Individual: Where the holding is in one name, the securityholder must sign.

Joint Holding: Where the holding is in more than one name, all of the securityholders should sign.

Power of Attorney: If you have not already lodged the Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

Companies: Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held. Delete titles as applicable.

## Attending the Meeting

Bring this form to assist registration. If a representative of a corporate securityholder or proxy is to attend the meeting you will need to provide the appropriate "Certificate of Appointment of Corporate Representative" prior to admission. A form of the certificate may be obtained from Computershare or online at www.investorcentre.com under the help tab, "Printable Forms".

Comments & Questions: If you have any comments or questions for the company, please write them on a separate sheet of paper and return with this form.

GO ONLINE TO VOTE, or turn over to complete the form



MR SAM SAMPLE FLAT 123 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030

Change of address. If incorrect,
mark this box and make the
correction in the space to the left.
Securityholders sponsored by a
broker (reference number
commences with 'X') should advise
your broker of any changes



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LND

Proxy	Form
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Please mark **X** to indicate your direction

• •	xy to Vote on Your Behalf Grays eCommerce Group Limited here	eby appoint
the Chairman OR of the Meeting		PLEASE NOTE: Leave this box blank you have selected the Chairman of th Meeting. Do not insert your own name
to act generally at the Meeting o to the extent permitted by law, a	n my/our behalf and to vote in accordance with sthe proxy sees fit) at the Annual General Me	orporate is named, the Chairman of the Meeting, as my/our pro th the following directions (or if no directions have been given, eeting of Grays eCommerce Group Limited to be held at Level ember 2015 at 11.00am (AEDT) and at any adjournment or
the Meeting as my/our proxy (or proxy on Item 2 (except where I	the Chairman becomes my/our proxy by defa	lated resolutions: Where I/we have appointed the Chairman of ault), I/we expressly authorise the Chairman to exercise my/our a below) even though Item 2 is connected directly or indirectly we the Chairman.
Important Note: If the Chairman voting on Item 2 by marking the		ou can direct the Chairman to vote for or against or abstain fro
P 2 Items of Busin		<b>bstain</b> box for an item, you are directing your proxy not to vote on your I and your votes will not be counted in computing the required majority.
		For Against Abstr
2 To adopt the Remuneration R	teport for the year ended 30 June 2015	
3 Election of Director - Mr Berni	e Campbell	
4 Re-election of Director – Ms N	Naseema Sparks	
5 Ratify the issue of Shares		
6 Additional 10% Placement Ca	apacity	
	s to vote undirected proxies in favour of each item of	f business. In exceptional circumstances, the Chairman of the Meeting r
Change his/her voting intention on an	y resolution, in which case an ASA announcement (	will be filade.

Computershare •

**Director/Company Secretary** 



Contact

Name

**Sole Director and Sole Company Secretary** 

Contact

Daytime

Telephone

Director