

IPE Limited
ABN 48 107 843 381
c/o Pomona Australia Pty Limited
Level 9, 1 Castlereagh Street
Sydney NSW 2000 Australia

30 October 2015

The Manager, Listings
Company Announcements Office
Australian Securities Exchange
Level 4, Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

#### **AGM Presentation Materials**

Pursuant to ASX Listing Rule 3.13.3, attached is the Managing Director's presentation to members which was given at the Company's 2015 Annual General Meeting on 28 October 2015.

Yours sincerely,

Sam Jackson

**Company Secretary** 

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# **IPE Limited**

**Annual General Meeting** 



### Agenda

- Opening by the Chairman Geoff Brunsdon
- Review and outlook Jon Schahinger (Managing Director)
- Questions
- Tabling of Reports
- Resolutions
  - Ordinary resolution on re-election of Geoff Brunsdon
  - Ordinary resolution on re-election of Don Stammer
  - Advisory resolution on Remuneration Report
  - Ordinary resolution on further capital returns to shareholders
- Other business
- Closure

# Review & Outlook

### Strategic Progress

- Portfolio continues to be wound down
- Cash generated being used to:
  - Fund small remaining private equity commitments
  - Continue cash returns to shareholders
    - 25.25 cps (\$34.5m) paid out since June 2012
  - Commence an on-market buy-back

#### Key points from FY15:

- Continuing favourable exit conditions
- Outstanding commitments reduced from \$5.1m to \$2.6m
- Debt facility cancelled
- \$13.7m paid as dividends and capital returns
- ATO confirmation of capital returns in FY15

# Financial Summary as at 30 June

	FY15	FY14
Net profit / (loss) after tax	\$2.00m	\$2.85m
NTA (pre tax)	\$0.32	\$0.42
Net debt	nil	nil
Dividends / Capital returns	10.00cps	7.00cps
Undrawn private equity commitments	\$2.6m	\$5.1m
Cash balance	\$4.9m	\$10.1m
Debt facility available	n/a	\$2m
No. of underlying investments	42	55
No. of new investments	nil	3
No. of investments realised	13	15

## Remaining Portfolio \*

No. of Funds	Value	Undrawn
14	\$36.0m	\$1.6m





















\*As at 30 September 2015 through 10 private equity managers

### Largest exposures (as % of total private equity assets at 30 June)

### **Company**

9.5% ive

ThreatMetrix

6.9%

Link Market Services

6.7%

6.1%

Facade Access

HealtheCare 5.9% Threat Metrix.







### 2016 Outlook

- Started very well:
  - Cash from Quadrant 2 iSentia and IPG
  - Cash from PEP IV Spotless Group
  - Cash from IPO of Vitaco co-investment
  - Cash coming from PEP III & IV Link Group and Energy Developments
- The Company today announced a capital return and dividend of 5.50 cps
- Also announced an on-market buyback for up to 10% of issued shares
- Still expect strong cash inflow over the reminder of FY16
- Continual assessment of the portfolio quality and secondary selling potential
- Appears to be value upside in the top 20 assets (at 30 June: 84% of value)
- Less than 40 businesses in the portfolio NAV may be more volatile
- Will again ask the ATO for another class ruling well before the end of FY16

# Questions?

# Tabling of Reports & Other Business

# Proxy count

Resolution	For	Against	Abstain	Open proxy
Re-election: G. Brunsdon	78,079,365	166,527	52,133	792,880
	<b>98.7%</b>	<b>0.2%</b>	<i>0.1%</i>	<b>1.0%</b>
Re-election: D. Stammer	78,075,765	170,127	52,133	792,880
	<b>98.7%</b>	<b>0.2%</b>	<i>0.1</i> %	<b>1.0%</b>
Remuneration report	75,722,425	755,693	297,341	775,446
	<b>97.6%</b>	<b>1.0%</b>	<i>0.4</i> %	<b>1.0%</b>
Further capital returns	78,303,279	86,210	10,000	681,416
	<b>99.0%</b>	<i>0.1%</i>	<i>0.01%</i>	<i>0.</i> 9%

### 1. Reports

The Financial Report for the period ended 30 June 2015 and the Reports of the Directors and the Auditor are laid before the meeting for questions or comments.

No resolution on this item is required by the Constitution.

### 2.1 Re-election of Geoff Brunsdon



#### **Ordinary Resolution:**

"That, Geoffrey N. Brunsdon, a Non-Executive Director retiring in accordance with the Constitution, being eligible, is re-elected as a Non-Executive Director of IPE Limited."

Proxies: For Against Abstain Open

98.7% 0.2% 0.1% 1.0%

### 2.2 Re-election of Don Stammer



#### **Ordinary Resolution:**

"That, Donald W Stammer, a Non-Executive Director retiring in accordance with the Constitution, being eligible, is re-elected as a Non-Executive Director of IPE Limited."

Proxies: For Against Abstain Open

98.7% 0.2% 0.1% 1.0%

### 3. Remuneration Report

### **Advisory Resolution:**

"That, the Remuneration Report included in the Annual Report for the period ended 30 June 2015 (set out in the Directors' Report) is adopted."

Proxies: For Against Abstain Open

97.6% 1.0% 0.4% 1.0%

### 4. Further capital returns to shareholders

### **Ordinary Resolution:**

"That for all purposes, including for the purpose of Part 2J.1 of the Corporations Act 2001 (Cth), approval is given for the Company to reduce its share capital during the period from 1 January 2016 to 31 December 2016 by conducting one or more equal capital reductions up to a total amount not exceeding \$15,000,000. The reductions of capital contemplated under this resolution would be effected by the Company paying to each registered holder of ordinary shares in the Company, on dates and at times to be specified by the Company's Board of Directors, the pro rata amount of each capital reduction per ordinary share."

Proxies: For Against Abstain Open

99.0% 0.1% 0.01% 0.9%

### **Other Business**

Is there other business that any shareholder wishes to raise?

# Thank you

A copy of this presentation has been lodged with the ASX and will be available on the Company website at www.ipelimited.com.au

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