

## Urbanise continues to expand footprint in South Africa

Urbanise.com Limited (Urbanise) (ASX:UBN) announced today that it has entered into a number of new agreements in South Africa which includes one of the largest strata managers on the Western Cape – TopNotch Property Services (TopNotch).

Under the agreement, TopNotch will use the *Community and Property Management* functionality of the Urbanise Industry Cloud platform to manage the Sectional Title and Home Owners Association Schemes of more than 9,000 units.

Urbanise CEO Ben Churchill said, *“As one of the most respected Strata Managers on the Western Cape, we are thrilled that TopNotch has selected our technology to enhance its service offering. This, along with other recent contract wins in South Africa, demonstrates the continued demand we are experiencing for the Community and Property Management functionality of the Urbanise Industry Cloud platform, as well as growing interest in the benefits of our broader, integrated building services solution.”*

Other recent agreements:

- **Tech Tech** will use the *Operations Centre* and *Customer Portal* to manage its IT consulting business nationally and also act as a reseller of Urbanise's *Operations Centre*, *Mobile Workforce* and *CAFM* solutions.
- **Primo Negotium** will use the *Community and Property Management* functionality of the Platform to manage 50 buildings comprising 1,800 units in the Gauteng Province.
- **Mr Homes Property Management** will use the *Community and Property Management* functionality of the Platform to manage 12 buildings comprising 374 units in the Mpumalanga Province.
- **Blueberry Power** will use the *Customer Portal* to sell prepaid electricity tokens to their 5,000 customers in Johannesburg and Pretoria using Urbanise service e-commerce platform.

The agreement with Blueberry Power extends the use of the Urbanise Platform into the energy retail service provider market. The national average spend on prepaid electricity is \$US900 per household, with prepaid meters currently installed in more than 14 million households across South Africa. Under the Blackberry Power agreement, Urbanise will receive Pay As You Grow usage fees equal to 2.5% of revenue transacted through the Urbanise Platform – net of all banking charges.

Urbanise has also recently contracted D-Teq Air (D-Teq) as a reseller of its remote asset monitoring software and devices in South Africa. *“As part of our device rollout strategy for the region, we are pleased to have appointed D-Teq as the first reseller of Urbanise's remote monitoring technology in South Africa. We look forward to working with D-Teq as they expand their service offering through our Platform and devices,”* said Churchill.

With 40,000 “D-Teq installed” air conditioning systems across the region, D-Teq clients include car dealerships such as BMW and Volvo, shopping centres, hotel groups and data centres. D-Teq will use the Urbanise Platform and devices to remotely monitor key client sites and offer proactive maintenance services for their HVAC systems installed across the country.

Urbanise will receive variable platform usage fees (Pay As You Grow) from the above agreements calculated on a monthly basis.

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### About Urbanise

Urbanise is the creator of a cloud-based platform for delivering building services. Designed for service providers, the Urbanise software-as-a-service Industry Cloud platform is transforming the traditional engineering approach to building operations – improving customer service, removing operational costs and enabling new revenue streams. Urbanise technology is used in some of the tallest towers and most prestigious communities around the globe. [www.urbanise.com](http://www.urbanise.com)

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