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ASX Release

EXPENSE8 ANNOUNCES STRATEGIC PARTNERSHIP WITH TRAVEL GROUP QBT

Expense8, a subsidiary of 8common Limited (ASX: 8CO), is pleased to announce a strategic partnership with travel management company, QBT – a subsidiary of ASX-listed travel provider Helloworld Limited (ASX: HLO). The non-exclusive agreement will see Expense8 and QBT integrating their software solutions, creating a seamless travel and expense experience for clients.

The major benefits of the partnership include:

- Improved productivity for Expense8 clients through faster automation of the overall travel booking and expense reconciliation process
- Greater client satisfaction through a single interface for the end-to-end booking process, which is intuitive and simple to use
- Greater efficiencies with expense policy enforcement and more accurate currency conversions
- Cross-sell opportunities for Expense8 through QBT's large client base of federal government, state government, and multi-national corporates

The integration of the Expense8 solution with QBT allows clients a seamless experience, from pre-trip approval through to expense reconciliation. This will include bookings completed via both Amadeus e-Travel Management and the QBT consulting team.

Commenting on the partnership, Nick Gonios, Chief Operating Officer for 8common, said, "Expense8 is delighted to announce the partnership with QBT. With our combined expertise and knowledge in travel and expense management solutions, we will be able to deliver a simple and integrated solution that will drastically simplify the travel booking and expense reconciliation process for our clients".

"QBT has a blue-chip client base of both state and federal government bodies, as well as multi-national corporates, and these represent significant cross-selling opportunities for both Expense8 and QBT. This agreement is in line with Expense8's strategy of partnering with complementary businesses in order to provide our clients with a superior and more comprehensive user experience, whilst also offering us strong new business opportunities", said Mr Gonios.

Russell Carstensen, Group General Manager for QBT, said, "We're excited about the possibilities that this new partnership presents for our clients. It integrates with all our best-in-market systems and robotic technology to provide a streamlined end-to-end solution from start to finish. Single sign on from the QBT portal ensures we provide a true one-stop-shop."

Expense8 will continue to look for additional alliances that will build on the Expense8 offering and open up new client opportunities.

Today's announcement follows Expense8's successful appointment by the NSW Department of Education, to provide a purchasing card solution for up to 10,000 card holders. Expense8 has been building a substantial footprint across Federal and State government agencies, including the whole of Northern Territory government.

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About QBT

QBT is a wholly owned subsidiary of Helloworld Limited (ASX:HLO). QBT is a travel management expert specialising in simplifying travel for its clients which comprise a range of government, large corporate and small to medium enterprises. Services include management of air transportation, accommodation, car hire and a range of travel products in order to assist organisations to manage their travel programs.

www.qbt.travel

About Expense8

Expense8 is an integrated software solution that streamlines the accounting, reporting, tax compliance (GST, FBT) and governance of employee generated expenses and corporate travel bookings. A pioneer of Expense Management Systems (EMS) since 2000, Expense8 delivers its solution to users in blue chip organisations including government agencies, large corporates and multinationals globally.

www.expense8.com

About 8common Limited

The 8common Group is listed on the Australian Securities Exchange (ASX:8CO). Its enterprise Performance and Productivity software products support government agencies, large corporates, multinationals and professional verticals (i.e. Real Estate) globally. The 3 primary products are Expense8, Realtors8 and Perform8. Expense8 is an integrated end-to-end travel and expense management solution used by government agencies, Australian corporates and multinationals in 8 countries. Expense8 operates on both a licence fee and transaction based business model. Realtors8 provides real estate agents and brokers in North America and Asia with a web based content management system that allows for the creation of unique websites to list property portfolios including integration with multi listing services (MLS) systems. It provides real estate agents and brokers with tools to generate lead for their property listings and to manage their customers. Perform8 incorporates the Centre for Organisational Innovation's (COI) employee survey product to assist organisations with employee surveying and performance improvement.

www.8common.com