

Announcement

Strategic Partnership with Schneider Electric

16 December 2015

RungePincockMinarco Limited (ASX: RUL) [RPM] has today announced it has entered into a global strategic partnership agreement with Schneider Electric (Australia) [Schneider], part of the Schneider Electric (Euronext Paris: SE) group of companies, an S&P Global 100 French headquartered global engineering company.

The Strategic Partnership Agreement will facilitate RPM and Schneider working together around the world to leverage existing customer and partner networks within the mining and resources industry in order to jointly pursue market opportunities where their combined industry leading software and services solutions are competitively positioned.

Commenting on the agreement, RPM's CEO and Managing Director Richard Mathews said "Entering into the right strategic alliances with other truly global suppliers is a key component of RPM's enterprise software strategy, which is all about delivering tightly integrated and innovative solutions to the mining and resources industry."

"This is the first non-exclusive global strategic agreement that RPM has entered since I started with the Company back in August 2012, and the decision to enter into this agreement was not taken lightly. Both RPM and Schneider are determined to provide the industry with software and services solutions which add tremendous value, innovation and significance."

"Schneider are recognised as an innovative and trusted provider of software and services to mining companies who are looking to improve productivity and profitability from their production, manufacturing and infrastructure. Both RPM and Schneider operate at the top end of the mining products and services market and our respective offerings are extremely complementary which has led to our joint customers both requesting and expecting us to work closer together for their and the collective markets' benefit.

"We have been working closely with Schneider over the last year to deliver an integrated enterprise solution to the third largest iron ore company in the world. We are really excited about leveraging our joint expertise to extend the reach and integrated offering of our industry leading enterprise mine planning, execution, scheduling, simulation and financial modelling solutions and services."

"Both RPM and Schneider together with BHPB, SAP, Caterpillar and Modular Mining are contributing members to the ISA95 Process Centric Events working committee. The primary goal of this committee is to add support for Event Driven Architectures to ISA95, improving the performance and reliability of information exchanges between manufacturing operations and control functions and other enterprise functions. ISA95 is an international standard under the guidance of the International Society of Automation (ISA). ISA95 is applicable to all manufacturing industries"

"The key objectives of the ISA95 standard are to, provide a consistent terminology that is a foundation for supplier and manufacturer communications, provide consistent information models and provide consistent operations models which are key for clarifying application functionality and how information is to be used. These models help define boundaries between the enterprise systems and the control systems, reducing the cost and risk associated with implementing interfaces between these systems. They help address questions like 'which tasks can be executed by which function' and 'what information must be exchanged between applications'".

Mr. Mathews concluded by saying, "the mining industry is yet to adopt a common messaging standard and without one it is arguably impossible to seamlessly bring together IT and OT systems as other industries are in the process of doing. This initiative, which is being driven by BHPB, is an important one for the whole industry."

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About RungePincockMinarco:

RungePincockMinarco Limited (ASX: RUL) is the world's largest publicly traded independent group of mining technical experts, with history stretching back to 1968. We have local expertise in all mining regions and are experienced across all commodities and mining methods.

Listed on the Australian Securities Exchange on 27 May 2008, RungePincockMinarco is a global leader in the provision of advisory consulting, technology and professional development solutions to the mining industry. We have global expertise achieved through our work in over 118 countries and our approach to the business of mining is strongly grounded in economic principles.

We operate offices in 18 locations across 12 countries.

<http://www.rpmglobal.com>

About Schneider Electric

Schneider Electric is an innovative and trusted provider of software and services that improve productivity and profitability for production, manufacturing and infrastructure industries. Schneider Electric's software solutions allow customers to deliver sustainable performance with flexibility and agility to address evolving market requirements.

Schneider Electric is the global specialist in energy management and automation. With revenues of €25 billion in FY2014, our 170,000 employees serve customers in over 100 countries, helping them to manage their energy and process in ways that are safe, reliable, efficient and sustainable. From the simplest of switches to complex operational systems, our technology, software and services improve the way our customers manage and automate their operations. Our connected technologies will reshape industries, transform cities and enrich lives.

At Schneider Electric, we call this **Life Is On**.

<http://software.schneider-electric.com/about-us/software-overview/>
