

#### Release

Stock exchange listings: NZX (MEL) ASX (MEZ)

#### Meridian Energy monthly operating report for December 2015

14 January 2016

Attached is Meridian Energy Limited's monthly operating report for the month ended 31 December 2015. Highlights this month include:

- National hydro storage decreased to 86% of historical average by 11 January 2016
- South Island storage sat at 81% of average and North Island storage at 111% of average on 11 January 2016
- Meridian's December 2015 monthly inflows were 80% of historical average
- Meridian's Waitaki catchment storage decreased from 104% to 97% of average by the end of December 2015
- National electricity demand in December 2015 was 0.1% higher than the same month last year
- Demand in the 2015 calendar year was 1.4% higher than the preceding 12 months
- Meridian's retail sales volumes in December 2015 increased by 10.2% compared to December 2014

#### **ENDS**

Mark Binns Chief Executive Meridian Energy Limited

For investor relations queries, please contact:

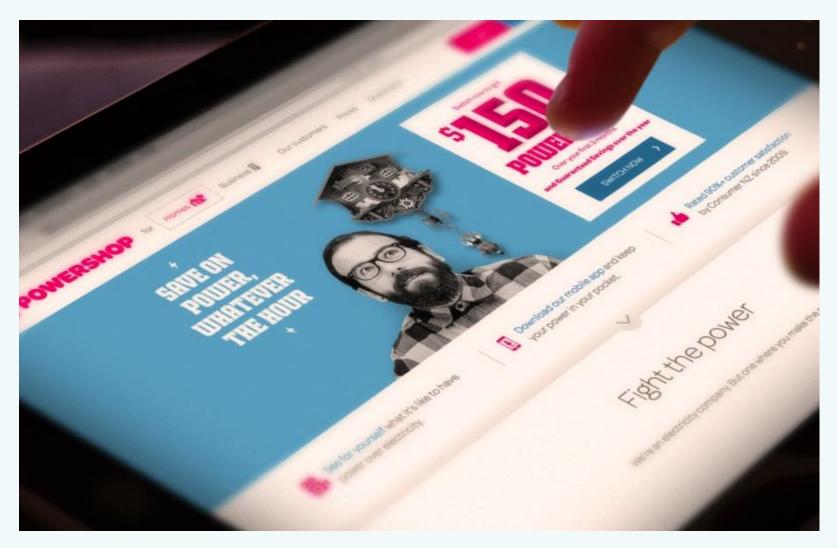
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# Better energy future



### **December highlights**



In the month to 11 January 2016, national hydro storage decreased from 111% to 86% of historical average

South Island storage sat at 81% of average and North Island storage at 111% of average on 11 January 2016



Meridian's December 2015 monthly inflows were 80% of historical average

Meridian's Waitaki catchment storage decreased from 104% to 97% of historical average by the end of December 2015



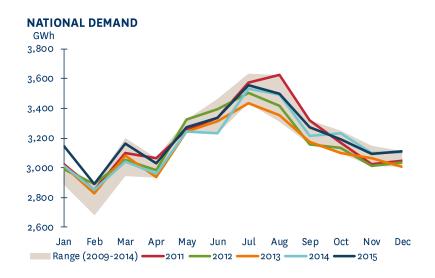
National electricity demand in December 2015 was 0.1% higher than the same month last year

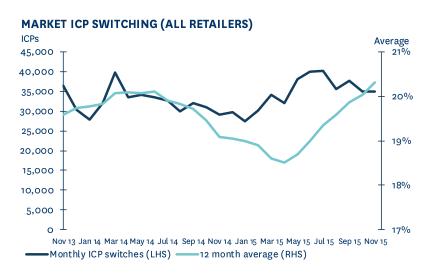
Demand in the 2015 calendar year was 1.4% higher than the preceding 12 months

Meridian's retail sales volumes in December 2015 increased by 10.2% compared to December 2014

#### **Market data**

- National electricity demand in December 2015 was 0.1% higher than the same month last year
- Demand in the 2015 calendar year was 1.4%
   higher than the preceding 12 months
- New Zealand Aluminium Smelter's average load was at the 572MW base quantity of the NZAS agreement during December 2015
- The number of switches for all retailers in November 2015 was 0.4% lower than the previous month and 20.2% higher than November 2014
- The 12 month average switching rate for all retailers was 20.3% at the end of November 2015





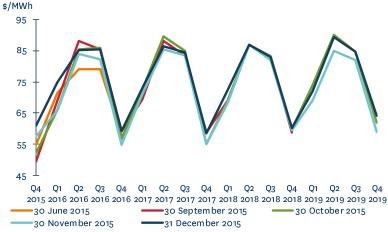
#### **Market data**

#### **OTAHUHU ASX FUTURES SETTLEMENT PRICE**



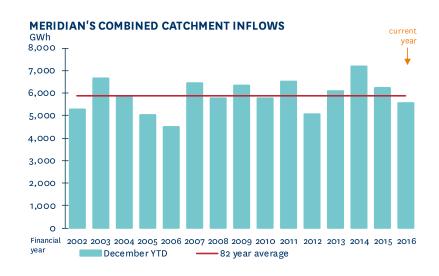
- December 2015 saw some upward movement in ASX prices
- National storage decreased from 111% of the 81 year average on 8 December 2015 to 86% of average by 11 January 2016
- South Island storage decreased to 81% of historical average by 11 January 2016. North Island storage decreased to 111% of average

#### BENMORE ASX FUTURES SETTLEMENT PRICE

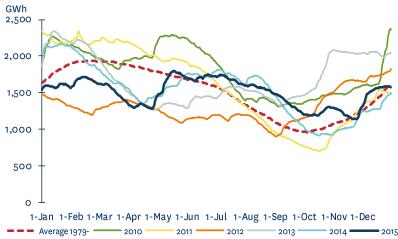


# GWh NATIONAL HYDRO STORAGE (12 JANUARY 2016) 4,000 3,000 1,000 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 81yr Average 1992 2004 2016 2013 2014 2015 2016

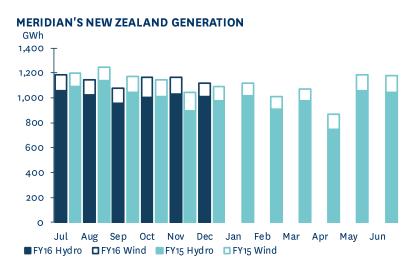
- December 2015 monthly inflows were 80% of historical average
- Meridian's Waitaki catchment storage moved from 1,296GWh to 1,579GWh during December 2015
- Waitaki storage at the end of December 2015 was 97% of historical average, compared with the position a month earlier, where storage was at 104% of historical average
- Waitaki storage at the end of December
   2015 was 6% higher than the same time last
   year
- Storage in Meridian's Waiau catchment also fell during December 2015

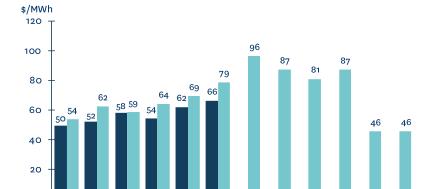


#### **MERIDIAN'S WAITAKI STORAGE**



- Meridian's New Zealand generation in December 2015 was 2.6% higher than the same month last year, reflecting higher hydro generation and lower wind generation
- To date this financial year Meridian's New Zealand generation is 0.6% lower than the same period last year, reflecting higher wind generation and lower hydro generation
- The average price Meridian received for its generation in December 2015 was 15.9% lower than the same month last year
- The average price Meridian paid to supply contracted sales in December 2015 was
   15.8% lower than the same month last year
- To date this financial year, the average price Meridian has received for its generation is 11.1% lower than the same period last year





Dec

Jan

Feb

Mar

\*price received for Meridian's physical generation

Oct Nov

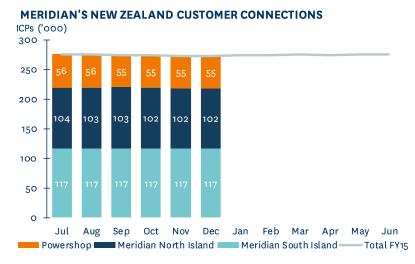
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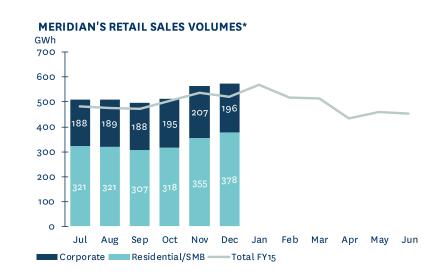
■ FY16 ■ FY15

Sep

**MERIDIAN'S AVERAGE GENERATION PRICE\*** 

- Meridian's New Zealand customer connection numbers were largely unchanged during December 2015
- Retail sales volumes in December 2015 increased by 10.2% compared to December 2014
- Compared to December 2014, residential/SMB sales volumes increased by 12.5% (including higher irrigation volumes) and corporate sales volumes increased by 6.0%
- To date this financial year Meridian's retail sales volumes are 5.7% higher than the same period last year
- This reflects a 6.4% increase in residential/SMB sales volumes and a 4.5% increase in corporate sales volumes





|   | December<br>2015<br>month | December<br>2014<br>month | November<br>2015<br>month | October<br>2015<br>month | 6 months to<br>December<br>2015 | 6 months to<br>December<br>2014 |
|---|---------------------------|---------------------------|---------------------------|--------------------------|---------------------------------|---------------------------------|
| New Zealand Contracted Sales¹                         |                           |                           |                           |                          |                                 |                                 |
| Retail contracted sales volume (GWh)                  | 574                       | 521                       | 563                       | 513                      | 3,164                           | 2,993                           |
| Average retail contracted sales price (\$/MWh)        | \$88.2                    | \$87.6                    | \$94.9                    | \$96.1                   | \$104.6                         | \$101.9                         |
| NZAS sales volume (GWh)                               | 426                       | 426                       | 412                       | 426                      | 2,525                           | 2,525                           |
| Sell side derivative volumes² (GWh)                   | 49                        | 61                        | 102                       | 114                      | 676                             | 606                             |
| Wholesale contracted sales average price (\$/MWh)     | \$50.4                    | \$50.4                    | \$51.7                    | \$50.2                   | \$51.0                          | \$50.6                          |
| Total New Zealand customer connections <sup>3</sup>   | 274,101                   | 273,572                   | 274,146                   | 275,048                  |                                 |                                 |
| Powershop Australia customer connections <sup>4</sup> | 63,763                    | 28,353                    | not disclosed             | not disclosed            |                                 |                                 |
| New Zealand Generation                                |                           |                           |                           |                          |                                 |                                 |
| Hydro generation volume (GWh)                         | 1,013                     | 979                       | 1,033                     | 1,006                    | 6,087                           | 6,163                           |
| Wind generation volume (GWh)                          | 108                       | 113                       | 135                       | 157                      | 771                             | 739                             |
| Total generation volume (GWh)                         | 1,121                     | 1,092                     | 1,168                     | 1,163                    | 6,858                           | 6,902                           |
| Average generation price <sup>5</sup> (\$/MWh)        | \$66.3                    | \$78.9                    | \$62.1                    | \$54.5                   | \$57.1                          | \$64.2                          |
| Acquired generation volume <sup>6</sup> (GWh)         | 105                       | 51                        | 94                        | 133                      | 668                             | 530                             |
| Cost of acquired generation (\$/MWh)                  | \$70.8                    | \$79.4                    | \$70.5                    | \$62.0                   | \$75.3                          | \$83.8                          |
| Acquired generation revenue average price (\$/MWh)    | \$72.3                    | \$87.1                    | \$66.6                    | \$56.6                   | \$58.6                          | \$63.2                          |
| Future contract close outs (\$m)                      | (\$0.2)                   | (\$0.3)                   | (\$0.2)                   | (\$0.1)                  | (\$1.8)                         | (\$6.6)                         |
| Contracted sales supply volume (GWh)                  | 1,086                     | 1,037                     | 1,096                     | 1,090                    | 6,534                           | 6,302                           |
| Cost to supply contracted sales (\$/MWh)              | \$70.7                    | \$84.0                    | \$69.0                    | \$57.9                   | \$61.0                          | \$69.1                          |

Contracted sales volumes and volume weighted average price received from contracted customers less distribution costs

2. Excludes the sell-side of virtual asset swaps

Meridian Retail and Powershop New Zealand installation control points (ICPs), excluding vacants

<sup>4.</sup> Financially responsible market participants, excluding vacants

<sup>5.</sup> Volume weighted average price received for Meridian's physical generation

<sup>6.</sup> Excludes the buy-side of virtual asset swaps

MERIDIAN ENERGY LIMITED Monthly operating report for December 2015

|  | Jul             | Aug           | Sep     | Oct             | Nov          | Dec     | Jan  | Feb  | Mar  | Apr  | May  | Jun  |
|--|-----------------|---------------|---------|-----------------|--------------|---------|------|------|------|------|------|------|
|  | 2015            | 2015          | 2015    | 2015            | 2015         | 2015    | 2016 | 2016 | 2016 | 2016 | 2016 | 2016 |
| New Zealand Contracted Sales                       |                 |               |         |                 |              |         |      |      |      |      |      |      |
| Retail contracted sales volume (GWh)               | 509             | 510           | 495     | 513             | 563          | 574     |      |      |      |      |      |      |
| Average retail contracted sales price (\$/MWh)     | \$120.9         | \$119.3       | \$111.5 | \$96.1          | \$94.9       | \$88.2  |      |      |      |      |      |      |
| NZAS sales volume (GWh)                            | 426             | 426           | 411     | 426             | 412          | 426     |      |      |      |      |      |      |
| Sell side derivative volumes (GWh)                 | 140             | 158           | 113     | 114             | 102          | 49      |      |      |      |      |      |      |
| Wholesale contracted sales average price (\$/MWh)  | \$50.7          | \$51.4        | \$51.6  | \$50.2          | \$51.7       | \$50.4  |      |      |      |      |      |      |
| Total New Zealand customer connections             | 276,366         | 275,479       | 275,875 | 275,048         | 274,146      | 274,101 |      |      |      |      |      |      |
| Powershop Australia customer connections           | not disclosed r | not disclosed | 55,993  | not disclosed r | ot disclosed | 63,763  |      |      |      |      |      |      |
| New Zealand Generation                             |                 |               |         |                 |              |         |      |      |      |      |      |      |
| Hydro generation volume (GWh)                      | 1,060           | 1,021         | 954     | 1,006           | 1,033        | 1,013   |      |      |      |      |      |      |
| Wind generation volume (GWh)                       | 123             | 124           | 124     | 157             | 135          | 108     |      |      |      |      |      |      |
| Total generation volume (GWh)                      | 1,183           | 1,145         | 1,078   | 1,163           | 1,168        | 1,121   |      |      |      |      |      |      |
| Average generation price (\$/MWh)                  | \$49.7          | \$52.2        | \$58.0  | \$54.5          | \$62.1       | \$66.3  |      |      |      |      |      |      |
| Acquired generation volume (GWh)                   | 144             | 97            | 95      | 133             | 94           | 105     |      |      |      |      |      |      |
| Cost of acquired generation (\$/MWh)               | \$82.2          | \$84.7        | \$83.6  | \$62.0          | \$70.5       | \$70.8  |      |      |      |      |      |      |
| Acquired generation revenue average price (\$/MWh) | \$50.4          | \$52.4        | \$56.6  | \$56.6          | \$66.6       | \$72.3  |      |      |      |      |      |      |
| Future contract close outs (\$m)                   | (\$0.1)         | (\$0.9)       | (\$0.1) | (\$0.1)         | (\$0.2)      | (\$0.2) |      |      |      |      |      |      |
| Contracted sales supply volume (GWh)               | 1,093           | 1,120         | 1,050   | 1,090           | 1,096        | 1,086   |      |      |      |      |      |      |
| Cost to supply contracted sales (\$/MWh)           | \$52.6          | \$55.5        | \$60.4  | \$57.9          | \$69.0       | \$70.7  |      |      |      |      |      |      |

|  | Jul           | Aug           | Sep      | Oct            | Nov           | Dec     | Jan             | Feb           | Mar      | Apr           | Мау           | Jun     |
|--|---------------|---------------|----------|----------------|---------------|---------|-----------------|---------------|----------|---------------|---------------|---------|
|  | 2014          | 2014          | 2014     | 2014           | 2014          | 2014    | 2015            | 2015          | 2015     | 2015          | 2015          | 2015    |
| New Zealand Contracted Sales                       |               |               |          |                |               |         |                 |               |          |               |               |         |
| Retail contracted sales volume (GWh)               | 481           | 475           | 474      | 505            | 538           | 521     | 568             | 519           | 514      | 434           | 460           | 479     |
| Average retail contracted sales price (\$/MWh)     | \$117.3       | \$113.0       | \$107.3  | \$95.6         | \$93.4        | \$87.6  | \$91.5          | \$92.7        | \$94.6   | \$110.4       | \$117.0       | \$122.9 |
| NZAS sales volume (GWh)                            | 426           | 426           | 411      | 426            | 412           | 426     | 426             | 384           | 426      | 412           | 426           | 412     |
| Sell side derivative volumes (GWh)                 | 95            | 170           | 125      | 87             | 69            | 61      | 74              | 50            | 49       | 11            | 209           | 100     |
| Wholesale contracted sales average price (\$/MWh)  | \$50.2        | \$50.7        | \$50.7   | \$50.4         | \$51.0        | \$50.4  | \$53.6          | \$53.6        | \$52.1   | \$49.8        | \$49.0        | \$51.0  |
| Total New Zealand customer connections             | 276,413       | 275,410       | 274,821  | 274,319        | 273,970       | 273,572 | 274,052         | 274,673       | 275,488  | 274,881       | 275,360       | 276,446 |
| Powershop Australia customer connections           | not disclosed | not disclosed | 21,776 r | not disclosed  | not disclosed | 28,353  | not disclosed ı | not disclosed | 35,138 1 | not disclosed | not disclosed | 48,208  |
| New Zealand Generation                             |               |               |          |                |               |         |                 |               |          |               |               |         |
| Hydro generation volume (GWh)                      | 1,095         | 1,141         | 1,046    | 1,010          | 894           | 979     | 1,020           | 907           | 977      | 745           | 1,057         | 1,043   |
| Wind generation volume (GWh)                       | 106           | 108           | 124      | 134            | 153           | 113     | 95              | 102           | 95       | 121           | 132           | 136     |
| Total generation volume (GWh)                      | 1,201         | 1,249         | 1,170    | 1,144          | 1,047         | 1,092   | 1,115           | 1,009         | 1,072    | 865           | 1,189         | 1,179   |
| Average generation price (\$/MWh)                  | \$54.0        | \$62.4        | \$58.5   | \$64.2         | \$69.2        | \$78.9  | \$96.4          | \$87.4        | \$81.0   | \$87.1        | \$45.6        | \$45.7  |
| Acquired generation volume (GWh)                   | 142           | 120           | 114      | 48             | 56            | 51      | 39              | 59            | 40       | 114           | 194           | 77      |
| Cost of acquired generation (\$/MWh)               | \$87.6        | \$84.8        | \$86.3   | <b>\$77.</b> 5 | \$76.5        | \$79.4  | \$79.1          | \$85.2        | \$80.1   | \$86.6        | \$60.6        | \$91.7  |
| Acquired generation revenue average price (\$/MWh) | \$54.4        | \$65.0        | \$54.4   | \$67.3         | \$74.4        | \$87.1  | \$99.9          | \$92.2        | \$79.9   | \$81.3        | \$47.9        | \$48.3  |
| Future contract close outs (\$m)                   | (\$2.4)       | (\$2.1)       | (\$0.9)  | (\$0.7)        | (\$0.2)       | (\$0.3) | (\$2.1)         | (\$0.7)       | (\$1.5)  | (\$1.6)       | (\$1.8)       | (\$0.5) |
| Contracted sales supply volume (GWh)               | 1,022         | 1,083         | 1,053    | 1,060          | 1,046         | 1,037   | 1,110           | 984           | 1,001    | 866           | 1,132         | 1,024   |
| Cost to supply contracted sales (\$/MWh)           | \$57.9        | \$70.7        | \$60.4   | \$68.2         | \$73.2        | \$84.0  | \$100.8         | \$91.0        | \$83.2   | \$91.2        | \$48.7        | \$48.7  |

|  | Jul           | Aug           | Sep     | Oct           | Nov           | Dec            | Jan             | Feb           | Mar     | Apr           | Мау           | Jun     |
|--|---------------|---------------|---------|---------------|---------------|----------------|-----------------|---------------|---------|---------------|---------------|---------|
|  | 2013          | 2013          | 2013    | 2013          | 2013          | 2013           | 2014            | 2014          | 2014    | 2014          | 2014          | 2014    |
| New Zealand Contracted Sales                       |               |               |         |               |               |                |                 |               |         |               |               |         |
| Retail contracted sales volume (GWh)               | 479           | 470           | 463     | 448           | 509           | 516            | 492             | 498           | 482     | 479           | 462           | 455     |
| Average retail contracted sales price (\$/MWh)     | \$114.7       | \$120.8       | \$109.1 | \$97.8        | \$91.7        | \$85.6         | \$98.4          | \$92.2        | \$91.9  | \$112.1       | \$116.0       | \$118.4 |
| NZAS sales volume (GWh)                            | 426           | 426           | 411     | 426           | 412           | 426            | 426             | 384           | 426     | 412           | 426           | 412     |
| Sell side derivative volumes (GWh)                 | 38            | 29            | 36      | 82            | 129           | 122            | 97              | 88            | 80      | 53            | 57            | 88      |
| Wholesale contracted sales average price (\$/MWh)  | \$52.6        | \$50.4        | \$51.4  | \$49.3        | \$47.7        | <b>\$48.</b> 5 | \$51.4          | \$52.1        | \$51.1  | \$54.7        | \$54.6        | \$55.2  |
| Total New Zealand customer connections             | 272,972       | 272,638       | 275,303 | 275,870       | 276,403       | 276,564        | 277,059         | 277,226       | 277,404 | 277,810       | 277,412       | 276,708 |
| Powershop Australia customer connections           | not disclosed | not disclosed | 529     | not disclosed | not disclosed | 1,106          | not disclosed ı | not disclosed | 5,879 r | not disclosed | not disclosed | 13,426  |
| New Zealand Generation                             |               |               |         |               |               |                |                 |               |         |               |               |         |
| Hydro generation volume (GWh)                      | 989           | 954           | 892     | 953           | 1,059         | 1,145          | 1,200           | 1,056         | 907     | 785           | 915           | 1,049   |
| Wind generation volume (GWh)                       | 127           | 98            | 117     | 132           | 86            | 99             | 113             | 86            | 90      | 93            | 103           | 100     |
| Total generation volume (GWh)                      | 1,116         | 1,052         | 1,009   | 1,085         | 1,145         | 1,244          | 1,313           | 1,142         | 997     | 878           | 1,018         | 1,149   |
| Average generation price (\$/MWh)                  | \$48.6        | \$45.2        | \$52.3  | \$25.4        | \$25.5        | \$42.5         | \$57.1          | \$113.5       | \$122.9 | \$100.9       | \$55.1        | \$48.0  |
| Acquired generation volume (GWh)                   | 157           | 158           | 119     | 82            | 77            | 71             | 28              | 21            | 123     | 165           | 146           | 121     |
| Cost of acquired generation (\$/MWh)               | \$87.5        | \$86.6        | \$83.7  | \$76.7        | \$68.7        | \$83.7         | \$83.0          | \$86.4        | \$87.3  | \$90.1        | \$89.2        | \$90.4  |
| Acquired generation revenue average price (\$/MWh) | \$52.9        | \$55.O        | \$60.3  | \$40.0        | \$61.1        | \$49.4         | \$104.4         | \$72.3        | \$116.4 | \$90.3        | \$59.2        | \$49.0  |
| Future contract close outs (\$m)                   | (\$2.4)       | (\$1.0)       | (\$1.6) | (\$0.3)       | (\$0.2)       | (\$0.1)        | (\$0.3)         | (\$0.9)       | (\$0.8) | (\$0.1)       | (\$0.9)       | (\$2.1) |
| Contracted sales supply volume (GWh)               | 958           | 933           | 921     | 963           | 1,078         | 1,089          | 1,064           | 980           | 1,045   | 968           | 967           | 991     |
| Cost to supply contracted sales (\$/MWh)           | \$50.0        | \$50.3        | \$56.5  | \$28.2        | \$28.5        | \$46.9         | \$59.1          | \$122.0       | \$125.1 | \$103.8       | \$58.6        | \$51.1  |

### **Glossary**

Acquired generation volumes buy-side electricity derivatives excluding the buy-side of virtual asset swaps

**Average generation price** the volume weighted average price received for Meridian's physical generation

Average retail contracted sales price volume weighted average electricity price received from retail customers, less distribution costs

Average wholesale contracted sales price volume weighted average electricity price received from wholesale customers, including NZAS

Combined catchment inflows combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes

Cost of acquired generation volume weighted average price Meridian pays for derivatives acquired to supplement generation

Cost to supply contracted sales volume weighted average price Meridian pays to supply contracted customer sales

Contracts for Difference (CFDs) an agreement between parties to pay the difference between the wholesale electricity price and an agreed fixed price for a

specified volume of electricity. CFDs do not result in the physical supply of electricity

Customer connections (NZ) number of installation control points, excluding vacants

FRMP financially responsible market participant

**GWh** gigawatt hour. Enough electricity for 125 average New Zealand households for one year

Historic average inflows the historic average combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes over the last 81 years

Historic average storage the historic average level of storage in Meridian's Waitaki catchment since 1979

**HVDC** high voltage direct current link between the North and South Islands of New Zealand

ICP New Zealand installation control points, excluding vacants

ICP switching the number of installation control points changing retailer supplier in New Zealand, recorded in the month the switch was

initiated

MWh megawatt hour. Enough electricity for one average New Zealand household for 46 days

National demand Transpower's Daily Demand reporting, adjusted for embedded generation from Meridian's Te Uku, White Hill and Mill Creek

wind farms

NZAS New Zealand Aluminium Smelters Limited

Retail sales volumes contract sales volumes to retail customers, including both non half hourly and half hourly metered customers

Sell side derivatives sell-side electricity derivatives excluding the sell-side of virtual asset swaps

Virtual Asset Swaps (VAS) CFDs Meridian has with Genesis Energy and Mightly River Power. They do not result in the physical supply of electricity

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