



**ENERGY ONE LIMITED**

ABN 37 076 583 018

**APPENDIX 4D  
for the half year ended  
31 December 2015**

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## Reporting Period

Previous Reporting Period

Half year ended 31 December 2015

Half year ended 31 December 2014

Results for announcement to the market	31 Dec 2015	31 Dec 2014	Change
	\$	\$	%
Revenue and other income	2,771,962	2,774,437	0%
EBITDA	752,938	650,970	16%
Profit before income tax	435,931	391,377	11%
Profit / (Loss) from ordinary activities after tax attributable to members	179,893	513,060	-65%
Profit / (Loss) attributable to members	179,893	513,060	-65%
Net tangible asset backing per ordinary share shown in cents	13.11	11.69	12%

## Dividends

No Dividends were paid or made payable during the half year ended 31 December 2015.

## Commentary

EBITDA is up 16% on the PCP and Net Profit Before Tax is up 11%.

The Net Profit After Tax is lower than the PCP. This is because the company had utilised tax losses in the PCP, resulting in a benefit of \$388,900. With previous tax losses fully utilised the Company is now paying tax. In addition the research and development incentive receivable by the company is a non deductible tax item resulting in a tax rate higher than the standard company tax rate of 30%.

During the half cash (and restricted cash deposit) increased by \$0.322M and as a result net tangible assets increased from 11.7 cents per share to 13.1 cents per share vs the PCP.

Please refer to the attached CEO's commentary and financial report for the half year ended 31 December 2015 for further information.

## Other information

Control gained over entities having a material effect	N/A
Loss of control over entities having a material effect	N/A
Dividend or distribution reinvestment plans	N/A
Details of associates and joint venture entities	Please refer to the 30 June 2015 Annual Report for details.
Audit Status	This report is based on accounts that have been subject to a review.
Attachments	Additional disclosure can be found in the notes to the attached financial report.

Signed By :-



Shaun Ankers - Chief Executive Officer

12 February 2016

## CEO's Commentary

for the half year ended 31 December 2015

We are pleased to report another strong operational result for the six months to 31 December 2015.

*Financial Performance*

- Operating revenue of \$2.4M - up 0.3% over the same period last year
- EBITDA \$0.753M is up 16% on the same period last year
- NPBT \$0.435M is up 11% on the same period last year (31 December 2014)
- Cash (including restricted term deposit) has increased by \$0.322M since 30 June 2015.

Operating revenues were \$2.4M from our core operations for this half (\$1.47M were recurring revenues, or 61% of total). The modest rise in operating revenues over the same period last year reflects the timing of project revenues with two major projects completed in late 2015. The Company is actively marketing new projects and these efforts have secured a large project for our spot trading product (EnergyOffer) which will commence in early 2016.

Underlying performance continues to improve, with increases in recurring revenue during the most recent periods, as follows:

	For the 6 months period ending		
	31/12/2014	30/06/2015	31/12/2015
Operating Revenue	\$2,395,359	\$2,372,664	\$2,403,742
Recurring revenue	\$1,017,781	\$1,213,606	\$1,473,557
% of Total revenue	43%	51%	61%

Given the variable nature regarding the timing of major project work the Company specifically targets recurring revenue from support and maintenance and ongoing licence fees. More than 60% of our operating revenue now comes from recurring sources.

EBITDA margin is also up, at 31% of operating revenue. This is a direct benefit of growth in recurring revenues, which not only delivers increased consistency, but also provides higher margins than labour-related services.

Additionally, we continue to effectively manage costs through project lifecycles. To this end, reduced employee and consultant expenses in the first half reflect the completion of projects.

Increased margins are reflected in the net profit before tax of \$0.435M (up 11% on last year) and increase in cash with a cash balance of \$2.4M, up 15% or \$0.3M since 30 June 2015.

In the prior corresponding period the company brought to account the tax effect of carried forward losses and timing differences amounting to a tax benefit of \$389k. The company has now fully utilised its previous tax losses. In addition the research and development incentive received by the company is a non deductible tax item resulting in a tax rate higher than the standard company tax rate of 30%. These events giving rise to a lower net profit after tax than last year.

The Company is well positioned to fund continued innovation and expansion generating \$0.571M of cash in the past 12 months. This is the 4th consecutive half of profitability and reflects the recent investment in products and services, which positions us for the next stage of growth.

*Operations*

In the past 6 months, the Company has completed two important projects for Alinta and EnergyAustralia. Both organisations are leading Australian energy companies, who rely on information systems to operate within the complex and fast-paced market for electricity, gas and environmental (carbon) trading.

## CEO's Commentary (continued)

Half year ended 31 December 2015

These complex projects were successfully delivered to time and budget constraints, further enhancing our reputation as a reliable and trusted vendor for blue-chip energy generation, retail and trading companies.

As previously mentioned we enter 2016 with a large project pending, another one in development and a selection of additional medium-sized and ongoing opportunities in the short-term pipeline. Much of this opportunity can be directly attributed to the suite of wholesale products we now offer. Trading activities across physical and derivative energy markets are interlinked and share common processes and data. Our customers recognise the synergistic benefits and flexibility that an integrated platform of discrete modules can offer. Whilst long sales lead times can be challenging we are confident in the marketability of the Company's software.

Recently, the Company launched its EnergyCloud offering. This is a cloud-based, Software-As-A-Service platform aimed at customers for whom energy trading may not be part of their core business. EnergyCloud offers cost-effective and easy to use functionality for customers such as large industrial customers and start-up retailers who trade occasionally or have less complex portfolios. The initial response to the offering has been encouraging with several customer trials currently underway. The Company expects to successfully complete at least one sale in this segment in the near future. Whilst not material from a revenue or profitability perspective, these sales further enhance and expand our presence in the sector, diversify our customer base and provide opportunities for cross-selling other products and services over time.

*Strategy & outlook*

The Company will continue to develop our products and services to meet the demands of the market. This includes providing a variety of ongoing support and product roadmap developments to new and existing customers. The Company has recently noted increased interest in the trading of oil and gas. This is due, in part, to the changes in the wholesale gas market as LNG export facilities enter production. Many wholesale gas contracts are pegged to international oil prices, which necessitates trading and position reporting for oil instruments denominated in foreign currencies, bringing increased complexity over traditional arrangements.

Energy One's systems are well placed to take advantage of these market developments and the Company will shortly commence a mid-size project to implement oil trading capability for a large customer. We are looking to develop similar opportunities in the short term.

Furthermore, our EnergyFlow platform provides a useful and reliable platform for customers who have an operational need to manage the supply and transport logistics of gas via nominations onto financial markets (such as STTM) and physical delivery via gas pipelines. EnergyFlow is proven in this area and is being well received by a market that relies on predominantly manual processes to perform these activities. The Company is actively marketing this platform to a number of energy customers and expects to complete at least one new sale within the next few months.

In the year ahead, we will continue to explore and develop the opportunities for EnergyFlow in other geographic markets and industry sectors. Work is ongoing in this area of growth, whilst remaining committed to maintaining a strong domestic operation.

*Summary*

We remain committed to building on our existing product range, reputation and customer base to make EOL a one-stop shop for energy trading software and services in our target markets. To this end, we continue to seek opportunities for growth through new and existing customers whilst looking for potential acquisitions, as opportunities arise.

**CEO's Commentary (continued)****Half year ended 31 December 2015**

The Company has (and continues to actively seek) complementary acquisitions to reinforce strategic growth of the business. This remains a high priority for the Board and management and opportunities are continuously being developed and evaluated.

A handwritten signature in black ink, appearing to read 'S Ankers', is centered within a light gray rectangular box.**Shaun Ankers - Chief Executive Officer**



**ENERGY ONE LIMITED**

ABN 37 076 583 018

**Financial Report  
for the half year ended  
31 December 2015**

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**DIRECTORS' REPORT****for the half year ended 31 December 2015**

Your directors present their report on the Company and its controlled entity (the Group) for the half-year ended 31 December 2015.

**Directors**

The names of directors who held office during or since the end of the half-year :

Ottmar Weiss – Chairman

Shaun Ankers – Chief Executive Officer

Ian Ferrier - Non-executive Director

Andrew Bonwick – Non-executive Director

Vaughan Busby – Non-executive Director

**Principal Activities**

The principal activity of the group during the half year was the development and supply of software services to energy companies and utilities.

**Review of Results and Operations**

The net profit for the Group for the half year before providing for income tax amounted to \$435,931 (31/12/2014: \$391,377).

During the period the Company has continued to invest in people and systems to ensure that Energy One maintains its position as the leader in information systems in the Australian energy trading and risk management (ETRM) market.

**Auditor's Independence Declaration**

The lead auditor's independence declaration under section 307C of the Corporations Act 2001 is set out on page 8 for the half-year ended 31 December 2015.



**Shaun Ankers - Chief Executive Officer**

12 February 2016



**Ottmar Weiss - Chairman**

## DECLARATION OF INDEPENDENCE BY IAN HOOPER TO THE DIRECTORS OF ENERGY ONE LIMITED

As lead auditor for the review of Energy One Limited for the half-year ended 31 December 2015, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
2. No contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Energy One Limited and the entities it controlled during the period.



**Ian Hooper**  
Partner

**BDO East Coast Partnership**

Sydney, 12 February 2016



**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND  
OTHER COMPREHENSIVE INCOME**
**for the half year ended 31 December 2015**

	Notes	Consolidated Group	
		31 Dec 2015	31 Dec 2014
		\$	\$
<b>Revenue and other income</b>			
Revenue from continuing operations	2	<b>2,403,742</b>	2,395,359
Other income	2	<b>368,220</b>	379,078
		<b>2,771,962</b>	<b>2,774,437</b>
Direct project costs		<b>(20,827)</b>	(18,095)
Employee benefits expense	3	<b>(1,380,731)</b>	(1,384,905)
Depreciation and amortisation expense	3	<b>(363,602)</b>	(283,088)
Rental expenses		<b>(92,684)</b>	(83,313)
Consulting expenses		<b>(186,207)</b>	(364,770)
Insurance		<b>(29,270)</b>	(29,404)
Accounting fees		<b>(34,300)</b>	(43,169)
Other expenses		<b>(228,410)</b>	(176,316)
		<b>(2,336,031)</b>	<b>(2,383,060)</b>
<b>Profit before income tax</b>		<b>435,931</b>	391,377
Income tax (expense) / benefit	4	<b>(256,038)</b>	121,683
<b>Profit after income tax attributable to members</b>		<b>179,893</b>	513,060
Other comprehensive income		<b>0</b>	0
<b>Total comprehensive income</b>		<b>179,893</b>	513,060
<b>Total comprehensive income attributable to members of the Parent entity</b>		<b>179,893</b>	513,060
<b>Earnings per share attributable to the ordinary equity holders of the Company</b>			
Basic earnings per share (cents per share)		<b>0.97</b>	2.88
Diluted earnings per share (cents per share)		<b>0.92</b>	2.88

*The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.*

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 December 2015

	Notes	Consolidated Group	
		31 Dec 2015	30 Jun 2015
		\$	\$
<b>Assets</b>			
<b>Current Assets</b>			
Cash and cash equivalents	5	2,076,959	1,982,629
Trade and other receivables	6	1,986,516	2,318,825
Other current assets		44,524	42,666
<b>Total Current Assets</b>		<b>4,107,999</b>	<b>4,344,120</b>
<b>Non-Current Assets</b>			
Property, Plant and equipment	7	554,315	64,209
Intangible assets	8	2,446,122	2,327,292
Trade and other receivables	6	203,685	92,658
Deferred tax asset	9	123,755	177,371
Other non current assets	5	330,981	103,760
<b>Total Non-Current Assets</b>		<b>3,658,858</b>	<b>2,765,290</b>
<b>Total Assets</b>		<b>7,766,857</b>	<b>7,109,410</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and other payables		698,546	553,983
Income tax payable		529,306	326,884
Current deferred revenue	10	504,192	882,353
Current provisions		104,487	181,030
<b>Total Current Liabilities</b>		<b>1,836,531</b>	<b>1,944,250</b>
<b>Non-Current Liabilities</b>			
Trade and other payables	14	392,828	0
Non current deferred revenue	10	479,346	440,224
Non current provisions		60,334	52,853
<b>Total Non-Current Liabilities</b>		<b>932,508</b>	<b>493,077</b>
<b>Total Liabilities</b>		<b>2,769,039</b>	<b>2,437,327</b>
<b>Net Assets</b>		<b>4,997,818</b>	<b>4,672,083</b>
<b>Equity</b>			
Contributed Equity	11	8,519,308	8,262,059
Reserves		85,938	274,925
Accumulated losses		(3,607,428)	(3,864,901)
<b>TOTAL EQUITY</b>		<b>4,997,818</b>	<b>4,672,083</b>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the half year ended 31 December 2015

	Consolidated Group			Total \$
	Share Based		Accumulated Losses \$	
	Contributed Equity \$	Payments Reserve \$		
Balance at 1 July 2014	8,246,064	77,581	(4,552,262)	3,771,383
Comprehensive profit for the half year :-				
Profit after income tax for the period	0	0	513,060	513,060
Other comprehensive income	0	0	0	0
	0	0	513,060	513,060
Transactions with owners in their capacity as owners :-				
Share Issues	15,994	0	0	15,994
Share based payment expense	0	42,715	0	42,715
Balance at 31 December 2014	8,262,058	120,296	(4,039,202)	4,343,152
Balance at 1 July 2015	8,262,059	274,925	(3,864,901)	4,672,083
Comprehensive profit for the half year :-				
Profit after income tax for the period	0	0	179,893	179,893
Other comprehensive income	0	0	0	0
	0	0	179,893	179,893
Transactions with owners in their capacity as owners :-				
Share Issues	257,249	(239,256)	0	17,994
Share based payment expense	0	127,848	0	127,848
Options Lapsing	0	(77,580)	77,580	0
Balance at 31 December 2015	8,519,308	85,938	(3,607,428)	4,997,818

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF CASH FLOWS

for the half year ended 31 December 2015

		Consolidated Group	
	Notes	31 Dec 2015	31 Dec 2014
		\$	\$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Receipts from customers		2,901,579	2,156,366
Receipt of research and development tax incentive	16	0	709,326
Payments to suppliers and employees		(2,374,412)	(2,196,613)
Interest received		21,793	23,243
Net cash provided by operating activities		<u>548,960</u>	<u>692,322</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of property, plant & equipment		(50,900)	(3,544)
Payment for development costs of software		(433,759)	(368,867)
Receipt from restricted term deposit - Bank Guarantee		103,758	0
Payment for restricted term deposit - Bank Guarantee		(330,979)	0
Net cash used in investing activities		<u>(711,880)</u>	<u>(372,411)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issuance of shares		257,250	15,994
Net cash provided by financing activities		<u>257,250</u>	<u>15,994</u>
Net increase in cash held		94,330	335,905
Cash at beginning of financial period	5	<u>1,982,629</u>	<u>1,501,404</u>
<b>Cash at the end of the financial period</b>	5	<u><b>2,076,959</b></u>	<u><b>1,837,309</b></u>

*The above consolidated statement of cash flows in equity should be read in conjunction with the accompanying notes.*

## NOTES TO THE FINANCIAL STATEMENTS

for the half year ended 31 December 2015

**Note 1 Summary of significant accounting policies**

These consolidated interim financial statements for the half-year reporting period 31 December 2015 have been prepared in accordance with the requirements of the *Corporations Act 2001*, and Australian Accounting Standards including AASB 134: Interim Financial Reporting.

This consolidated interim financial report is intended to provide users with an update on the latest annual financial statements of Energy One Limited and its subsidiary (the Group). As such, it does not contain information that represents relatively insignificant changes occurring during the half-year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2015, together with any public announcements made during the half-year in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements and the corresponding interim reporting period unless otherwise stated.

*New accounting policies not yet effective*

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2015 reporting periods and have not been early adopted by the Fund. The Directors' assessment of the impact of these new standards (to the extent relevant to the Group) and interpretations is set out below:

AASB 9 Financial Instruments addresses the classification, measurement and derecognition of financial assets and financial liabilities. It has now also introduced revised rules around hedge accounting. The standard is not applicable until 1 January 2018 but is available for early adoption. When adopted, the standard will not significantly affect the group's accounting for its financial assets.

There will be no impact on the group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the group does not have any such liabilities. The derecognition rules have been transferred from AASB 139 Financial Instruments: Recognition and Measurement and have not been changed. The group has not yet decided when to adopt AASB 9.

AASB 15 Revenue from Contracts from Customers establishes principles for recognising, measuring and disclosing the revenue that arises from an entity's contracts with customers. The standard is not applicable until 1 January 2017. There is likely to be changes to the amount or timing of revenue recognition where contracts extend over time, have variable considerations or have multiple elements.

The group has not fully assessed the impact of AASB 15 on their revenue recognition policy. There are no other standards that are not yet effective and that are expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

	Notes	31 Dec 2015 \$	31 Dec 2014 \$
<b>NOTE 2 Revenue and other income</b>			
Sales revenue			
Licences and related services		2,403,742	2,395,359
Other income			
Interest income		46,940	25,571
Research & development incentive income		321,280	353,506
Total other income		<u>368,220</u>	<u>379,077</u>
Total revenue and other income		<u>2,771,962</u>	<u>2,774,436</u>

## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the half year ended 31 December 2015

	Notes	31 Dec 2015 \$	31 Dec 2014 \$
<b>NOTE 3 Expenses</b>			
The consolidated statement of profit or loss includes the following specific expenses :-			
Depreciation & amortisation			
Depreciation - Plant & equipment		17,486	21,322
Amortisation - Leasehold improvements		13,094	0
Amortisation - Software development costs		314,928	261,766
Loss on disposal - Plant & equipment		18,094	0
		<b>363,602</b>	<b>283,088</b>
Rental expense of operating lease			
Minimum lease payments		92,684	83,313
Employee benefits expense			
Superannuation expense		124,496	90,787
Employee option / share plan benefits		145,844	58,709
Other employee benefits		1,110,390	1,235,408
		<b>1,380,730</b>	<b>1,384,904</b>
<b>NOTE 4 Income tax (expense) / benefit</b>			
Profit from ordinary activities before income tax expense		435,931	391,377
Tax effect of :-			
Tax at the Australian tax rate of 30% (2014: 30%)		(130,779)	(117,413)
Non-deductible expenses (excluding research and development)		(53)	(105)
Adjustment recognised for prior period		170	0
Income tax expense before tax effect of R&D incentive and recognition of tax balances not previously recognised		(130,662)	(117,518)
Tax effect of R&D incentive *		(125,376)	(149,699)
Income tax expense before recognition of tax balances not previously recognised		(256,038)	(267,217)
Recognition of prior year tax losses not previously brought to account **		0	183,563
Benefit of temporary differences not previously brought to account **		0	205,337
Income tax (expense) / benefit for the period		<b>(256,038)</b>	<b>121,683</b>

\* The company accounts for R&D incentives as government grants under AASB 120, resulting in the incentive being recognised in the profit and loss (see Note 2) and the R&D expenditure being treated as not deductible for tax purposes.

\*\* The company recognised previously unrecognised deductible temporary differences and unused tax losses in the prior corresponding period resulting in a one-off tax benefit of \$388,900.

	31 Dec 2015 \$	30 Jun 2015 \$
<b>NOTE 5 Cash and cash equivalents</b>		
Cash at the end of the financial year as shown in the statement of cash flows reconciled to items in the balance sheet as follows :-		
Cash at bank and on hand	186,998	209,404
Short term bank deposits	1,889,961	1,773,225
Total cash and cash equivalents	<b>2,076,959</b>	<b>1,982,629</b>
Other non-current assets - restricted term deposit *	330,979	103,758
Total cash and restricted term deposit	<b>2,407,938</b>	<b>2,086,387</b>

\* At the reporting date, the Consolidated Group has deposits with banks that are used for restricted bank guarantees. These have been classified as Other Non-Current Assets in the consolidated statement of financial position as they have a term of more than 1 year.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the half year ended 31 December 2015

	Notes	31 Dec 2015 \$	30 Jun 2015 \$
<b>NOTE 6 Trade and other receivables</b>			
Current			
Trade receivables		456,720	639,889
Accrued Income	*	309,991	836,343
R&D Tax Incentive	16	1,204,868	836,017
Other receivables		14,937	6,576
		<u>1,986,516</u>	<u>2,318,825</u>
Non Current			
Accrued Income		203,685	92,658

\* Accrued income has decreased in the period with the invoicing of major projects in the period.

**NOTE 7 Property, plant and equipment**

Plant and equipment - at cost		307,130	329,931
Plant and equipment - accumulated depreciation		(140,580)	(265,722)
		<u>166,550</u>	<u>64,209</u>
Leasehold improvements - at cost	**	400,860	0
Leasehold improvements - accumulated amortisation		(13,094)	0
		<u>387,766</u>	<u>0</u>
Total Property, plant and equipment		<u>554,316</u>	<u>64,209</u>

\*\* During the half the Company relocated its head office. Leasehold improvements are for the Company's head office level 13, 77 Pacific Highway North Sydney.

**NOTE 8 Intangible assets**

Software development - at cost		5,818,020	5,384,261
Software development - accumulated amortisation		(4,000,038)	(3,686,394)
		<u>1,817,982</u>	<u>1,697,867</u>
Patents - at cost		12,836	12,836
Patents - accumulated amortisation		(1,802)	(519)
		<u>11,034</u>	<u>12,317</u>
Goodwill - at cost		617,107	617,107
Goodwill - impairment losses		0	0
		<u>617,107</u>	<u>617,107</u>
Total Intangible assets		<u>2,446,123</u>	<u>2,327,291</u>

**NOTE 9 Deferred tax asset**

Deferred tax assets and liabilities are recognised on items of revenue and expenditure as timing differences at the tax rates expected to apply when those items are brought to account in future periods.

	123,755	177,371
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**NOTE 10 Deferred revenue**

Current			
Support & maintenance fees received in advance	***	253,934	640,545
Unearned R&D Tax Incentive - Current		250,258	241,809
		<u>504,192</u>	<u>882,354</u>
Non-Current			
Unearned R&D Tax Incentive - Non Current		479,346	440,224
		<u>479,346</u>	<u>440,224</u>

\*\*\* Support and maintenance fees in advance is lower due to timing of some annual support agreements that are invoiced in the second half of the financial year.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the half year ended 31 December 2015

	Notes	31 Dec 2015 \$	30 Jun 2015 \$
<b>NOTE 11 Issued capital</b>			
18,519,876 (17,835,341 : 30 Jun 2015) fully paid ordinary shares		<u>8,519,308</u>	<u>8,262,059</u>

The company issued shares under the Energy One Equity Incentive Plan which was approved at the AGM on 16 October 2014 as follows :-

166,667 Ordinary shares issued on vesting of share rights to the CEO on 2 September 2015  
 55,368 Ordinary shares issued to employees on 2 November 2015  
 312,500 Ordinary shares issued on vesting of share rights to Non Executive Directors on 2 November 2015  
 150,000 Ordinary shares issued on vesting of share rights to the CEO on 18 November 2015

**NOTE 12 Share based payments**

The company issued the following share rights on 2 November 2015 as approved at the AGM dated 22 October 2015 under the Energy One Executive incentive Plan which was approved at the AGM on 16 October 2014 :-

384,615 Shares rights Issued at 32.0c to Non Executive Directors vesting 30/10/2016

The company issued 55,368 shares 2 November 2015 to employees under the Energy One Equity Incentive Plan which was approved at the AGM 16 October 2014.

There are 333,333 share rights outstanding as at 31 December 2015 as approved at the AGM dated 16 October 2014 under the Energy One Equity Incentive Plan also approved at the same AGM.

500,000 options lapsed on 18 November. The exercise price of those options was \$0.37.

**NOTE 13 Related party transactions**

Revenue for software and hardware components amounted to \$Nil (2014: \$4,405) which was provided to a company in which one of the directors has an ownership interest.

**NOTE 14 Contingencies and commitments**

The Group had no contingent liabilities or contingent assets as at 31 December 2015.

The Company signed a non-cancellable operating lease for its head office that it commenced occupying in November 2015 which expires 30 November 2020. The Company also agreed to lease incentives over the period reflected in trade and other payables in the balance sheet.

**NOTE 15 Operating segments**

The Group is managed primarily on the basis of product and service offerings and operates in one segment, being the Energy software industry, and in one geographical segment, being Australia. During the period ended 31 December 2015 the Group derived 89% (2014 : 82%) of revenue from three major customers to which it provided consulting and support and maintenance work. The Group's most significant external customer accounts for 43% (2014 : 40%) of external revenue with the next largest customer contributing 35% (2014 : 34%). Management assesses the performance of the operating segment based on the accounting profit and loss.

**NOTE 16 Events subsequent to reporting date**

In January 2016, the Company received a tax refund of \$509,048, which incorporated \$835,762 of the R&D tax incentive receivable shown at Note 6.

There have been no other after balance date transactions that have significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group subsequent to the half year ended 31 December 2015.



**Directors' Declaration**

In the director's opinion:

(a) the financial statements and notes set out on 5 to 12 are in accordance with the Corporations Act 2001, including:

- (i) complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001;
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 31 December 2015 and of its performance for the half year ended on that date; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.



Shaun Ankers  
Chief Executive Officer  
12 February 2016



Ottmar Weiss  
Chairman  
12 February 2016

## INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Energy One Limited

### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Energy One Limited, which comprises the consolidated statement of financial position as at 31 December 2015, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a statement of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year's end or from time to time during the half-year.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the company's financial position as at 31 December 2015 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Energy One Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Energy One Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.



## Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Energy One Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2015 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and *Corporations Regulations 2001*.

**BDO East Coast Partnership**

BDO

A handwritten signature in black ink, appearing to read 'Ian Hooper', with a stylized flourish at the end.

**Ian Hooper**

**Partner**

Sydney, 12 February 2016