

## ASX Announcement

15 February 2016

# LiveTiles Signs U.S. Distribution Agreement with Tech Data

LiveTiles Limited (ASX:LVT) (“LiveTiles”) is pleased to announce that it has entered into a distribution agreement with Tech Data Corporation (“Tech Data”) under which Tech Data will distribute LiveTiles’ products in the United States.

Tech Data is one of the world's largest wholesale distributors of technology products, services and solutions. Its network of 115,000 resellers supports end users in more than 100 countries. Tech Data generated US\$27.7 billion in net sales for its fiscal year ended January 31, 2015.

Tech Data is a Microsoft Cloud Solution Provider (CSP) in the United States, which allows it to provide direct billing, sell combined offers and services, as well as directly provision, manage and support Microsoft cloud offerings.

Stacy Nethercoat, vice president, Tech Data Cloud at Tech Data said: "We are excited to add LiveTiles to our software portfolio. LiveTiles’ software tools will enable our resellers to offer modern digital workplace solutions to their clients."

LiveTiles CEO and co-founder Karl Redenbach said: "We are very pleased to be partnering with Tech Data to access their vast customer reach through their reseller ecosystem."

"Tech Data’s infrastructure to support independent software vendor growth and its extensive network of Microsoft solution providers make the technology giant an ideal distribution partner for LiveTiles in the United States."

"This is another step in executing our strategy to partner with major technology distributors to broaden our reach and accelerate our growth", Mr Redenbach said.

Tech Data expects to commence distributing LiveTiles products by the end of March 2016.

LiveTiles’ proprietary software tools operate together with Microsoft’s cloud collaboration platforms and enable businesses to rapidly build and deploy digital workplace solutions. LiveTiles’ products are touch-enabled, mobile-friendly, device-agnostic and easy to configure.

LiveTiles’ products are actively targeting the large installed base of Microsoft SharePoint which has an estimated 200 million users globally.



LiveTiles | Your digital workplace

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**About LiveTiles:**

LiveTiles is a global software company headquartered in New York, with offices in Sydney, Melbourne, London and Richland, Washington State. LiveTiles offers digital workplace solutions for the commercial and education markets, and is an award-winning Microsoft Partner. LiveTiles' products comprise LiveTiles Design, LiveTiles Build and LiveTiles Mosaic (for the K-12 Education market). LiveTiles' customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe and Asia-Pacific.