

Takeover Offer for Ethane Pipeline Income Fund (EPX)

7 March 2016

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Agenda

- Overview of APA's Takeover Offer
- Strategic rationale for the acquisition
- EPX Securityholder benefits

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Takeover Offer summary



Transaction

- Recommended Takeover Offer for Ethane Pipeline Income Fund (EPX)
- Unanimous recommendation by the EPX independent directors, subject to no superior offer and an Independent Expert opinion that the Offer is fair and reasonable
- APA currently owns 6.08% of EPX securities
- Takeover Offer applies to all EPX securities that APA does not already own

Offer consideration

- EPX Securityholders will receive **all-cash** consideration
- Offer Price of \$1.88 per EPX Security **PLUS** retain 3.25 cents per security of declared distribution for the March 2016 quarter if eligible on the distribution record date
- Total cash consideration of \$122 million (net of APA's 6.08% securityholding) funded from APA cash and available funding sources

Conditions

APA's offer is unconditional

Timing

- Bidder's Statement to be lodged with ASIC shortly
- Bidder's Statement dispatch to EPX Securityholders mid to late March

Strategic rationale for the Takeover Offer

- APA's core business is the ownership and operation of transmission pipeline assets
- The Ethane Pipeline acquisition offers APA the opportunity to increase its equity position in a long term ethane pipeline asset
- APA currently has an operating agreement over the Ethane Pipeline
- EPX has a long term contract in place with Qenos, which does not expire until 2030⁽¹⁾
- In the longer term, alternative for the pipeline would be to convert to transporting liquids from the prospective Cooper Basin oil fields
- (1) Qenos may terminate this contract at any time by providing at least 12 months' notice provided termination cannot occur before 1 January 2019





The proposed acquisition satisfies APA's investment criteria and delivers growth, security and value to APA securityholders

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Benefits for EPX Securityholders

- Offer Price of \$1.88 per EPX Security <u>PLUS</u> retain 3.25 cents per security of declared distribution for the March 2016 quarter if eligible on the distribution record date
- Comparison to current trading prices:

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Premium to:	declared distribution	Offer Price only
Last closing price ⁽¹⁾	30.1%	27.9%
1 week VWAP ⁽²⁾	33.7%	31.5%
1 month VWAP	37.6%	35.3%

- Cash consideration provides certainty compared to the uncertainty of EPX's business and future distribution profile which is dependent on a single customer
- APA Group is best placed to offer full value to EPX
 - ownership and operation of transmission pipelines is APA's core business
- Unconditional offer with accelerated payment
- (1) Last closing price of \$1.47 on 4 March 2016
- (2) Based on the volume weighted average price of EPX Securities up to 4 March 2016, being the last trading day before the announcement of the Offer

The proposed acquisition provides EPX Securityholders with certainty and full value for their securities

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