MERCANTILE NZ LIMITED

29 March 2016

Dear Kirkcaldie & Stains shareholder

NOTICE OF VARIATION IN RELATION TO TAKEOVER OFFER FOR KIRKCALDIE & STAINS LIMITED – EXTENSION OF OFFER PERIOD AND CONDITION DATE

We refer to the takeover offer (Offer) by Mercantile NZ Limited (Mercantile) to purchase all of the ordinary shares in Kirkcaldie & Stains Limited (K & S). You will have received a takeover offer document dated 15 March 2016 (Offer Document).

Mercantile advises that it has varied the Offer:

- to extend the Closing Date for the Offer from 15 April 2016 to 13 May 2016; and
- to extend the Condition Date (the latest date by which the Offer can be declared unconditional) from 29 April 2016 to 27 May 2016.

These changes are made in accordance with Rules 27(d) and 27(e) of the Takeovers Code, respectively.

All other terms of the Offer remain as set out in the Offer Document and Mercantile reserves the right to make such further variations as are permitted under the terms of the Offer and the Takeovers Code.

If you wish to accept the Offer, please return the acceptance form sent to you with the Offer Document before the Closing Date of 13 May 2016.

Yours faithfully

Mercantile NZ Limited

Gabriel Radzyminski

Director

cc Kirkcaldie & Stains Limited

19 Regent Street

Petone

LOWER HUTT 5012

CC

NZX Limited Level 1, NZX Centre 11 Cable Street

WELLINGTON 6011

orsola@kirkcaldies.co.nz

announce@nzx.com

cc Takeovers Panel Level 3, Solnet House 70 The Terrace WELLINGTON 6011

takeovers.panel@takeovers.govt.nz