

## **Attachment to Appendix 4C**

### **Summary of period 1 July to 30 September 2016**

Wingara Ag Ltd (ASX:WNR) is pleased to provide the Company's Appendix 4C for the period 1 July to 30 September 2016.

#### **September Quarter Review**

- \$5m capital raised to pursue acquisitions
- MoU signed for 20Ha greenfield development at Horsham
- Further reduction of debt
- Planning complete for harvest season

#### **25<sup>TH</sup> October 2016**

Operating activities for the quarter reflected higher than normal volume in domestic sales relative to previous periods as storage sheds were cleared in preparation of the new harvest season.

One off costs associated with the capital raise were also incurred.

During the quarter, the Company announced a \$5m capital raise from new and existing institutional and sophisticated investors. The capital raise was via the issue of convertible notes to the value of \$2m with the balance in fully paid ordinary shares at a price of \$0.30 per share.

The Company has already provided an update to market, dated 11<sup>th</sup> October 2016, with commentary surrounding the proposed acquisition of Pyrenees Hay Processing Co-Operative Ltd ("PHPC").

The Company also announced it has signed a Memorandum of Understanding ("MoU") with Horsham City Council which gives an exclusive option to purchase a 20Ha greenfield site adjacent to the railway for development. Details have also been included in the 11<sup>th</sup> October 2016 ASX release.

The Company is pleased to advise it continues to reduce its debt in line with forecast.

For the purpose of ASX Listing Rule 4.10.19, the Board confirms that during the period from 27 January 2016 to 30 June 2016, the Company used its cash and assets readily convertible to cash in a manner consistent with its stated business perspective

The Appendix 4C follows.

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

Wingara AG Limited

**ACN**

009 087 469

**Quarter ended ("current quarter")**

30 September 2016

| <b>Consolidated statement of cash flows</b>               | <b>Current quarter<br/>\$A'000</b> | <b>Year to date<br/>(3 months)<br/>\$A'000</b> |
|---|------------------------------------|--|
| <b>1. Cash flows from operating activities</b>            |                                    |  |
| 1.1 Receipts from customers                               | 3,109                              | 3,109  |
| 1.2 Payments for  |                                    |  |
| (a) research and development                              | -                                  | -  |
| (b) product manufacturing and operating costs             | (604)                              | (604)  |
| hay Purchases   | (1,794)                            | (1,794)  |
| (c) advertising and marketing                             | -                                  | -  |
| (d) leased assets   | (20)                               | (20)   |
| (e) staff costs   | (343)                              | (343)  |
| (f) administration and corporate costs                    | (210)                              | (210)  |
| 1.3 Dividends received (see note 3)                       | -                                  | -  |
| 1.4 Interest received                                     | 2                                  | 2  |
| 1.5 Interest and other costs of finance paid              | (31)                               | (31)   |
| 1.6 Income taxes paid                                     | -                                  | -  |
| 1.7 Government grants and tax incentives                  | -                                  | -  |
| 1.8 Other (provide details if material)                   | -                                  | -  |
| <b>1.9 Net cash from / (used in) operating activities</b> | <b>110</b>                         | <b>110</b>                                     |
| <b>2. Cash flows from investing activities</b>            |                                    |  |
| 2.1 Payments to acquire:                                  |                                    |  |
| (a) property, plant and equipment                         | (50)                               | (50)   |
| (b) businesses (see item 10)                              | -                                  | -  |

| Consolidated statement of cash flows |   | Current quarter<br>\$A'000 | Year to date<br>(3 months)<br>\$A'000 |
|--------------------------------------|---|----------------------------|---------------------------------------|
|                                      | (c) investments                                       | -                          | -                                     |
|                                      | (d) intellectual property                             | -                          | -                                     |
|                                      | (e) other non-current assets                          | -                          | -                                     |
| 2.2                                  | Proceeds from disposal of:                            |                            |                                       |
|                                      | (a) property, plant and equipment                     | -                          | -                                     |
|                                      | (b) businesses (see item 10)                          | -                          | -                                     |
|                                      | (c) investments                                       | -                          | -                                     |
|                                      | (d) intellectual property                             | -                          | -                                     |
|                                      | (e) other non-current assets                          | -                          | -                                     |
| 2.3                                  | Cash flows from loans to other entities               | -                          | -                                     |
| 2.4                                  | Dividends received (see note 3)                       | -                          | -                                     |
| 2.5                                  | Other (provide details if material)                   | -                          | -                                     |
| 2.6                                  | <b>Net cash from / (used in) investing activities</b> | (50)                       | (50)                                  |

|           |   |       |       |
|-----------|---|-------|-------|
| <b>3.</b> | <b>Cash flows from financing activities</b>                                 |       |       |
| 3.1       | Proceeds from issues of shares  | 2,828 | 2,828 |
| 3.2       | Proceeds from issue of convertible notes                                    | 1,995 | 1,995 |
| 3.3       | Proceeds from exercise of share options                                     | -     | -     |
| 3.4       | Transaction costs related to issues of shares, convertible notes or options | (266) | (266) |
| 3.5       | Proceeds from borrowings  | 165   | 165   |
| 3.6       | Repayment of borrowings   | (91)  | (91)  |
| 3.7       | Transaction costs related to loans and borrowings                           | -     | -     |
| 3.8       | Dividends paid  | -     | -     |
| 3.9       | Other (provide details if material)   | -     | -     |
| 3.10      | <b>Net cash from / (used in) financing activities</b>                       | 4,631 | 4,631 |

|           |  |       |       |
|-----------|--|-------|-------|
| <b>4.</b> | <b>Net increase / (decrease) in cash and cash equivalents for the period</b> | 4,690 | 4,690 |
| 4.1       | Cash and cash equivalents at beginning of quarter/year to date               | 2,145 | 2,145 |
| 4.2       | Net cash from / (used in) operating activities (item 1.9 above)              | 110   | 110   |
| 4.3       | Net cash from / (used in) investing activities (item 2.6 above)              | (50)  | (50)  |

| Consolidated statement of cash flows |  | Current quarter<br>\$A'000 | Year to date<br>(3 months)<br>\$A'000 |
|--------------------------------------|--|----------------------------|---------------------------------------|
| 4.4                                  | Net cash from / (used in) financing activities (item 3.10 above) | 4,631                      | 4,631                                 |
| 4.5                                  | Effect of movement in exchange rates on cash held                | 11                         | 11                                    |
| 4.6                                  | <b>Cash and cash equivalents at end of quarter</b>               | 6,847                      | 6,847                                 |

| 5.  | Reconciliation of cash and cash equivalents<br>at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts | Current quarter<br>\$A'000 | Previous quarter<br>\$A'000 |
|-----|--|----------------------------|-----------------------------|
| 5.1 | Bank balances  | 6,847                      | 2,145                       |
| 5.2 | Call deposits  | -                          | -                           |
| 5.3 | Bank overdrafts  | -                          | -                           |
| 5.4 | Other (provide details)  | -                          | -                           |
| 5.5 | <b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>   | 6,847                      | 2,145                       |

**6. Payments to directors of the entity and their associates**

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

| Current quarter<br>\$A'000 |
|----------------------------|
| 56                         |
| -                          |

The amount at 6.1 includes payment of directors' fees and payments to a director related entity excluding reimbursement for administrative expenses and travel expenses.

**7. Payments to related entities of the entity and their associates**

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

| Current quarter<br>\$A'000 |
|----------------------------|
| -                          |
| -                          |

N/A

**8. Financing facilities available**

*Add notes as necessary for an understanding of the position*

|  | <b>Total facility amount<br/>at quarter end<br/>\$A'000</b> | <b>Amount drawn at<br/>quarter end<br/>\$A'000</b> |
|--|---|--|
| 8.1 Loan facilities  | 4,805   | 2,386  |
| 8.2 Credit standby arrangements  | -   | -  |
| 8.3 Other (please specify)   | -   | -  |
| 8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well. |   |  |

Item 8.1 includes the following facilities with the ANZ Banking Group:

| <b>Facility</b>                                 | <b>Credit Limit<br/>(\$A'000)</b> | <b>Interest rate<br/>(% p.a.)</b> |
|---|-----------------------------------|-----------------------------------|
| ANZ Tailored Commercial Facility                | 800                               | BBR + 1.3                         |
| Overdraft Facility                              | 800                               | BBR + 1,8                         |
| Asset Finance Facility                          | 600                               | -                                 |
| Stand by Letter of Credit or Guarantee Facility | 80                                | -                                 |
| Inventory Loan Facility – Daily rate            | 2,500                             | BBR + 1.5                         |
| Commercial Card Facility                        | 25                                | -                                 |

All of the above facilities are secured.

**9. Estimated cash outflows for next quarter**

**\$A'000**

|   |                  |
|---|------------------|
| 9.1 Research and development                  | -                |
| 9.2 Product manufacturing and operating costs | (1,920)          |
| 9.3 Advertising and marketing                 | -                |
| 9.4 Leased assets                             | (20)             |
| 9.5 Staff costs                               | (370)            |
| 9.6 Administration and corporate costs        | (220)            |
| 9.7 Other (provide details if material)       | -                |
| <b>9.8 Total estimated cash outflows</b>      | <b>(\$2,530)</b> |

| <b>10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)</b> | <b>Acquisitions</b> | <b>Disposals</b> |
|--|---------------------|------------------|
| 10.1 Name of entity  | -                   | -                |
| 10.2 Place of incorporation or registration  | -                   | -                |
| 10.3 Consideration for acquisition or disposal   | -                   | -                |
| 10.4 Total net assets  | -                   | -                |
| 10.5 Nature of business  | -                   | -                |

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.



Sign here: .....  
Company secretary

Date: 28<sup>th</sup> October 2016

Print name: Phillip Hains

### Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.