

26 September 2016

By Electronic Lodgement

The Manager Company Announcements Office ASX Ltd 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam

Pinnacle Investment Management Group Limited - Updated PNI Securities Trading Policy

Pinnacle Investment Management Group Limited (ASX: PNI) is pleased to advise shareholders that it has updated its PNI Securities Trading Policy, effective today.

A copy of the updated policy is attached and is also available on our website at http://www.pinnacleinvestment.com/shareholders-investor-centre/.

Please do not hesitate to contact me if you require any further information.

Yours faithfully

Eleanor Padman Company Secretary

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Pinnacle Investment Management Group Limited PNI Securities Trading Policy

Document Control

Owner	Chairman
Approval	Board
Responsibility	Company Secretary
Relates to	Dealing in PNI Securities and Derivatives
Date Last updated	26 September 2016 (version 3)
Primary Rules/Rationale	Chapter 7, Corporations Act 2001 (Cth) ASX Listing Rules, section 12

DEFINITIONS

ASX means ASX Limited ABN 98 008 624 691

Audit Compliance & Risk Management Committee

means the Board Committee responsible for internal controls, oversight of financial management and financial matters and for risk management and compliance across the Group as detailed in

its Charter

Board means the Company's Board of Directors

Boutiques means the various affiliated investment management firms in

which the Company holds a minority interest

Chairman means the Chairman of the Board or of a board sub-committee as

the context requires

Closely Connected

Persons

means the close family members of a Director or KMP, including but not limited to a spouse/partner and minor children, and any family trust or family company that the Director or KMP or their Closely Connected Persons may control or in which they have an

interest

Company means Pinnacle Investment Management Group Limited ABN 22

100 325 184

Corporations Act means Corporations Act 2001 (Cth)

Director means a director of the Company or of a wholly owned subsidiary

of the Company

Fixed Prohibited

Period

means the periods specified in this Policy during which Directors,

KMP and employees are prohibited from trading

Group means Pinnacle Investment Management Group Limited and its

wholly owned subsidiaries

Inside Information means information that is not generally available and if it were

generally available a reasonable person would expect it to have a material effect on the price or value of the Company's securities

Insider Trading means trading in Securities whilst in possession of Inside

Information

KMP means Key Management Personnel as that expression is defined in

AASB 124

Relevant Interest means where:

a person holds securities directly; or

has the power to exercise, or control the exercise of, a right to

vote attached to the securities; or

has power to dispose of, or control the exercise of a power to

dispose of, the securities

Security means a share, a debenture, an option, a bond or any legal or

equitable right or interest to acquire shares in the Company or any other security of the Company as defined in section 761A of the Corporations Act and includes any derivatives over any Securities.

Substantial Holding

means where the votes attaching to any shareholding held directly by a person or through their Relevant Interests is more than 5% of the total votes attaching to voting shares in the Company

OVERVIEW

- 1. The Board considers that it is desirable that Directors, KMP and other employees of the Company should hold Securities in the Company and that doing so aligns their interests with other shareholders. However, when trading in Securities, such persons must have regard both to applicable legal constraints and this policy.
- 2. This policy applies to the Group and its Directors, KMP and employees. This policy does not apply to the Boutiques, however the Boutiques have each adopted securities trading policies that are substantially similar to this policy in respect of trading in the Company's Securities.
- 3. This policy has the following aims:
 - (a) to establish rules for the Group's Directors, KMP and employees in relation to their owning and dealing in Securities and to ensure that those persons respect the confidentiality of Company information and the integrity of the financial markets in which those Securities are traded;
 - (b) to establish rules to minimise the risk that Directors, KMP and employees deal in Securities when in possession of unpublished price sensitive information or deal when there may be a market perception that they are in possession of such information;
 - (c) to ensure that the Company's Closely Connected Persons are aware of the restrictions on dealing in Securities which apply to them as a result of their involvement with the Company;
 - (d) to maintain the confidence of the market in the Company's Securities and guard against reputational damage.
- 4. The requirements imposed by this policy are separate from, and additional to, the legal prohibitions in the Corporations Act on Insider Trading. No approval to trade sought or obtained under this policy (whether in exceptional circumstances or otherwise) will prevent a breach of the law on Insider Trading, nor should be seen as any endorsement of that transaction or investment. All Directors, KMP and employees are ultimately themselves responsible for forming a view on whether or not they are in possession of Inside Information when trading in Securities. If there is any doubt, the safest course is not to trade.
- 5. A breach of this policy will be regarded as serious misconduct which may lead to disciplinary action up to and including summary dismissal.

LEGAL FRAMEWORK

- 6. The legal duties placed on Directors, KMP and employees of the Group in relation to transacting in the Securities of the Company are onerous. Heavy sanctions apply if these duties are breached, which may include criminal prosecution.
- 7. Under division 3 of Part 7.10 of the Corporations Act Insider Trading is a criminal offence. Insider Trading is:

- (a) trading in Securities whilst in possession of information that is not generally available; and
- (b) If the information was generally available, a reasonable person would expect it to have a material effect on the price or value of those Securities.
- 7. The prohibition on trading in Securities whilst in possession of Inside Information includes:
 - (a) applying for, acquiring, or disposing of, a Security; or
 - (b) entering into an agreement to apply for, acquire, or dispose of, a Security; or
 - (c) procuring another person to apply for, acquire, or dispose of, a Security, or to enter into an agreement to do so.

RESTRICTIONS ON TRADING IN THE COMPANY'S SECURITIES

- 8. The three restrictions set out below are in addition to the prohibition on Insider Trading and other constraints applicable at law.
- 9. First, no Director, KMP or employee may trade in Securities:
 - (a) for short-term speculative gain, "short-term" being to buy and sell Securities within a period of less than 1 month;
 - (b) as part of a short selling strategy; or
 - (c) as part of a hedging arrangement aimed at limiting exposure in relation to part of their "at risk" remuneration
- 10. Such trading is prohibited, whether conducted personally by the Director, KMP or employee or through a Closely Connected Party or related party within the meaning of section 228 of the Corporations Act.
- 11. Secondly, no Director, KMP or employee may trade personally or through a Closely Connected Party in the Company's Securities during a Fixed Prohibited Period. There are two Fixed Prohibited Periods being:
 - (a) the period beginning at 8am on 15 June and ending at 5pm on the first full trading day following the announcement to the ASX of the Company's annual financial results; and
 - (b) the period beginning at 8am on 15 December and ending at 5pm on the first full trading day following the announcement to the ASX of the Company's half-yearly financial results:
- 12. Approval to trade during a Fixed Prohibited Period may only be given in exceptional circumstances as set out below.

EXCEPTIONAL CIRCUMSTANCES

13. A Director, KMP or employee who is not in possession of Inside Information may apply in writing to the Chairman or the Audit Compliance & Risk Management Committee for prior written approval to sell or otherwise dispose of (but not acquire) Securities during a Fixed Prohibited Period in the following exceptional circumstances:

- (a) severe financial hardship a person may be in severe financial hardship if he or she has a pressing financial commitment that cannot be satisfied otherwise than by selling Securities and this is the only reasonable course of action available;
- (b) as required by law, an order of a court or court enforceable undertakings; or
- (c) in any other circumstances that are determined by the Chairman or the Audit Compliance & Risk Management Committee to be exceptional circumstances.
- 14. Permission must be given in writing and may be given only if the Chairman or the Audit Compliance & Risk Management Committee is satisfied that the transaction would not be:
 - (a) contrary to law;
 - (b) for short-term or speculative gain;
 - (c) to take advantage of Inside Information; or
 - (d) likely to be seen by the public, press, other shareholders or ASX as unfair.
- 15. In making the determination the Chairman or the Audit Compliance & Risk Management Committee will give consideration to the purpose of the ASX Listing Rules and use their own discretion.

MARGIN LENDING ARRANGEMENTS

- 16. The Company discourages the use of highly leveraged margin lending arrangements by Directors, KMP and employees to purchase Securities but has not prohibited their use. Directors, KMP and employees are required to:
 - (a) disclose details of any proposed margin lending arrangement to the Board before being entered into it;
 - (b) seek prior written approval to transferring Securities into an existing margin loan account; or
 - (c) selling Securities to satisfy a call pursuant to a margin loan.
- 17. The Company may, at its discretion, make any approval granted to a Director, KMP or employee in accordance with this section conditional upon such terms and conditions as the Company sees fit (for example, in regards to the circumstances in which the Securities may be sold to satisfy a margin call).
- 18. Disclosure of a Director or KMP's margin lending arrangement will be required to be made to the ASX if the Board determines that the existence of such arrangement would have a material effect on the price or value of Securities.

INFORMING THE COMPANY

19. All Directors, KMP and employees must seek prior approval for all transactions involving the Company's Securities. The request for approval must state the volume of stock the subject of the transaction and the likely consideration, if relevant. Approval must be obtained in writing as set out below and copied to Compliance:

	Primary Approver	In his/her absence
Chairman of PNI Board	Chair of Audit, Compliance & Risk Management Committee	Managing Director

Directors of PNI Board	Chairman	Chair of Audit, Compliance & Risk Management Committee
KMP	Chairman	Company Secretary
All other employees of wholly owned subsidiaries	Company Secretary	Chief Operating Officer

- 20. Any approval to trade is valid for a period of 7 days only and provided that there is no material change to the volume or likely consideration during that period. Any approval to trade:
 - (a) can be given or refused in the Company's discretion and without providing reasons. If approval is refused, the person seeking approval should keep that response confidential;
 - (b) may be withdrawn if there is a change in circumstances;
 - (c) is final and binding on the person seeking approval.
- 21. Copies of all trade confirmations must be provided to Compliance. All Directors, KMP and employees are also required to maintain an up to date records of their holdings in PNI and provide the same to Compliance upon request.
- 22. All Directors, KMP and employees who have a Substantial Holding in the Company are required to:
 - (a) notify the Company Secretary and the ASX of that fact when they begin to, or cease to, have a Substantial Holding; and
 - (b) notify the Company Secretary and the ASX of any change of 1% to that Substantial Holding.
- 23. The Company Secretary will maintain a register of Securities transactions for the purposes of this policy. All Directors, KMP and employees are also required to:
 - (a) Notify the Company Secretary of their HIN or SRNs associated with any holdings in Securities so that alerts can be established with the Company's share registry;
 - (b) keep their own records of any transactions and make those records available to the Company if so requested.

DEALINGS NOT COVERED BY THIS TRADING POLICY

- 24. This Trading Policy does not apply to:
 - (a) transfers of Securities already held by a Director, KMP or employee into a superannuation fund or other saving scheme in which the Director, KMP or employee is a beneficiary;
 - (b) an investment in, or trading in units of, a fund or other scheme (other than a scheme only investing in Company Securities) where the assets of the fund or other scheme are invested at the discretion of a third party;
 - (c) where a Director, KMP or employee is a trustee, trading in Securities by that trust provided the Director, KMP or employee is not a beneficiary of the trust and any decision to trade during a Fixed Prohibited Period is taken by the other trustees or by the investment managers independently of the Director, KMP or employee;

- (d) undertakings to accept, or the acceptance of, a takeover offer;
- (e) trading under an offer or invitation made to all or most Security holders, such as a rights issue, a security purchase plan, a dividend or distribution reinvestment plan and an equal access buy-back, where the plan that determines the timing and structure of the offer has been approved by the Board. This includes decisions relating to whether or not to take up the entitlements and the sale of entitlements required to provide for the take up of the balance of entitlements under a renounceable pro rata issue;
- (f) the exercise (but not the sale of Securities following exercise) of a Company-issued option or a right under an employee incentive scheme, or the conversion of a convertible Security, where the final date for the exercise of the option or right, or the conversion of the Security, falls during a Fixed Prohibited Period and the Director, KMP or employee could not reasonably have been expected to exercise it at a time when free to do so; and
- (g) trading under a predetermined investment or divestment trading plan for which prior written clearance from the Chairman or the Audit Compliance & Risk Management Committee has been obtained and where:
 - i. the director, executive or employee did not enter into the plan or amend the plan during a Fixed Prohibited Period; and
 - ii. the trading plan does not permit the director, executive or employee to exercise any influence or discretion over how, when, or whether to trade.

AMENDMENTS TO THIS TRADING POLICY

- 25. Any material amendments to this Trading Policy must be approved by the Board and submitted to ASX for release to the market within 5 business days of the amendments taking effect.
- 26. Changes that are likely to be considered material include, but are not limited to:
 - (a) Changes to the Fixed Prohibited Periods;
 - (b) Changes with respect to the exceptional circumstances; and
 - (c) Changes with respect to the trading that is excluded from the operation of this policy.