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**4X4 ACCESSORIES** 

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www.arb.com.au ABN 31 006 708 756

17 August 2016

ASX Limited
ASX Market Announcements Office
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

#### ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2016

ARB Corporation Limited hereby lodges:

- 1. Appendix 4E for the financial year ended 30 June 2016; and
- 2. Annual Report and Financial Statements for the financial year ended 30 June 2016, incorporating the Chairman's Statement.

Yours Sincerely,

John Forsyth

**Company Secretary** 

Rule 4.3A

## Appendix 4E Preliminary Final Report

Name of entity

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ARB CORPORATION LIMITED	
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ABN or equivalent company reference: ABN 31 006 708 756

### 1. Reporting period

Report for the financial year ended	30 JUNE 2016
Previous corresponding period is the financial year ended	30 JUNE 2015

### 2. Results for announcement to the market

Revenues from ordinary activities (item 2.1)	up	8.4%	to	361,224 ('000)
Net profit (loss) from ordinary activities after tax attributable to members (item 2.2)	up	7.6%	to	47,439 ('000)
Net profit (loss) for the period attributable to members (item 2.3)	up	7.6%	to	47,439 ('000)

Dividends (item 2.4)	Amount per security	Franked amount per security
Interim dividend	14.5¢	14.5¢
Final dividend	17.0¢	17.0¢
Record date for determining entitlements to the dividend ( <i>item 2.5</i> )	7th October 2016	

Brief explanation of any of the figures reported above necessary to enable the figures to be understood (*item 2.6*) An explanation of the results is included in the Chairman's Statement included in the attached Annual Report.

#### ARB CORPORATION LIMITED ABN 31 006 708 756

- **3. Statement of Comprehensive Income** (*item 3*) Refer to the attached statement
- 4. **Statement of Financial Position** (*item 4*) Refer to the attached statement
- 5. **Statement of Cash Flows** (*item 5*) Refer to the attached statement
- **6. Dividends** (item 6)

	Date of payment	Total amount of dividend
Interim dividend – year ended 30 June 2016	22 APRIL 2016	\$11,479 ('000)
Final dividend – year ended 30 June 2015	23 OCTOBER 2015	\$12,665 ('000)

### **Amount per security**

		Amount per security	Franked amount per security at 30% tax
Total dividend:	Current year	30.5¢	30.5¢
	Previous year	129.0¢	129.0¢

### **Total dividend on all securities**

	Current period \$A'000	Previous corresponding Period - \$A'000
Ordinary securities	24,144	82,255
Total	24,144	82,255

#### 7. The dividend reinvestment plan and bonus share plan remain suspended (item 7)

#### 8. **Statement of changes in equity** (item 8)

	<b>Consolidated Entity</b>	
	2016	2015
	\$'000	\$'000
Balance at the beginning of year	226,348	197,814
Hedge and exchange differences	(199)	6,680
Net profit attributable to members of the Parent entity	47,439	44,093
Total available for appropriation	273,588	248,587
Contributions	-	59,865
Employee share issue	164	151
Dividends paid	(24,144)	(82,255)
Balance at end of the year	249,608	226,348

### ARB CORPORATION LIMITED ABN 31 006 708 756

9. Net tangible assets per security (item 9)

	Current period	Previous corresponding period	
Net tangible asset backing per ordinary security	\$2.85	\$2.61	

10. Details of entities over which control has been gained or lost during the period (item 10)

N/A

11. Details of associates and joint venture entities (item 11)

N/A

12. Significant information relating to the entity's financial performance and financial position (item 12)

All significant information is disclosed in this appendix and its attachments.

- 13. The financial information provided in the Appendix 4E is based on the annual financial report (attached), which has been prepared in accordance with the Australian Accounting Standards (item 13)
- 14. Commentary on the results for the period (item 14)

See Chairman's Statement included in the attached Annual Report.

**15.** Audit of the financial report (item 15)

The financial report has been audited.

**16.** The audit has been completed (item 16)





# The year in review



















- Light commercial 4x4 vehicle sales continue to grow creating strong demand for ARB products.
- 2. The development of the Frontier tank
   Australia's first polymer long range
  diesel fuel tank revolutionised the long
  range tank market. ARB went to great
  lengths to test the Frontier tank, using a
  52 tonne Army tank.
- 3. This year proved to be a big year with a raft of new vehicle models hitting the market. The ARB development team was busy developing a range of accessories to suit a number of new vehicles.
- **4.** ARB's 40 anniversary Icons project sees several classic model 4WDs prepared for a major desert trip with media from around the world participating.
- 5. ARB's pristine catalogue was voted 'Catalogue of the Year' in the hotly contested 'Automotive Vehicles & Parts' category at the Australasian Catalogue Awards.
- Engineered from the ground up, ARB released the innovative, one of a kind, five piece designed Sportguard ute liner.
- ARB sponsored Dakar legend Toby Price, who completed the 2016 Finke desert race in his ARB trophy truck faster than he could ride his Dakar bike.

- Adding to the cleverly engineered Summit range, the Summit Sahara bar was introduced, offering customers another innovative option for frontal protection.
- ARB opened its 56th branded store in Australia. New locations include Brookvale, Echuca and Jindalee.

#### In addition

For the past 20 years the Middle East has been a strong export market for ARB and to enhance the supply to the region, ARB Middle East was established in the United Arab Emirates.

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#### **Corporate Information**

#### **Directors**

Roger G Brown B.E., M.B.A.
Andrew H Brown
Adrian R Fitzpatrick B.Com., FCA, CPA, MAICD
John R Forsyth B.E., M.B.A. Robert D Fraser B.Ec., LLB (Hons) Andrew P Stott

Company Secretary John R Forsyth B.E., M.B.A.

Principal Registered Office 42-44 Garden Street Kilsyth Victoria 3137 Australia Tel: (03) 9761 6622 Fax: (03) 9761 6807

**Auditors** Pitcher Partners Level 19 15 William Street Melbourne Victoria 3000

Location of Register of Securities
Computershare Investor Services Pty Limited
Yarra Falls, 452 Johnston Street
Abbotsford Victoria 3067
Tel: 1300 850 505 (within Australia)
Tel: +61 3 9415 4000 (from overseas) Fax: (03) 9473 2500

Stock Exchange Australian Securities Exchange Level 4, North Tower Rialto, 525 Collins Street Melbourne Victoria 3000

#### **Chairman's Statement**

#### **RESULTS**

The Directors of ARB Corporation Limited ("ARB" or the "Company") report that the Company achieved a net profit after tax of \$47.4 million for the year ended 30<sup>th</sup> June 2016. This represented a 7.6% increase over the previous corresponding period. The Company's profit was achieved on an 8.2% increase in sales to \$356.9 million from \$329.8 million last year.

A summary of the 2015/16 result is presented below:

Year to 30 June	2016 \$'000	2015 \$'000	Change
0.1	050.005	000 755	0.00/
Sales Revenue	356,905	329,755	+8.2 %
Total Revenue	361,224	333,356	+8.4 %
Profit Before Tax	64,379	60,016	+7.3 %
Less Tax	16,940	15,923	
Net Profit After Tax	47,439	44,093	+7.6 %
Basic EPS – cents DPS – cents	59.9	57.8	
Interim	14.5	13.0	
Final	_17.0	_16.0	
Total	31.5	29.0*	+8.6 %
Franked Amount	100%	100%	

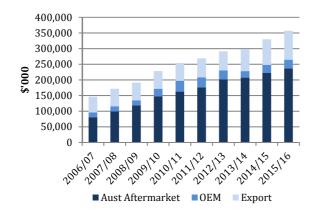
<sup>\*</sup> A special fully franked dividend of \$1.00 per share was also paid in the 2014/15 year.

The 2015/16 profit includes the profit on sale of a property in the USA. Excluding the profit on the sale of the property, the net profit after tax for the 2015/16 year is \$46.2 million.

The Company intends to pay a final fully franked dividend of 17.0 cents per share on the 21<sup>st</sup> October 2016. This brings total dividends for the year to 31.5 cents per share fully franked. The Record Date for the final dividend will be the 7<sup>th</sup> October 2016.

#### 10 YEAR HISTORICAL PERFORMANCE

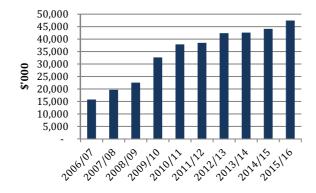
The sales, profits and dividends per share performance of the Company over the past 10 years are illustrated in the graphs below:



### SALES REVENUE

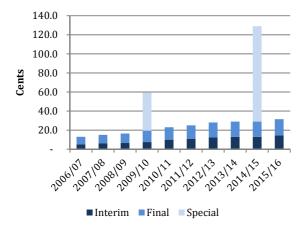
Annual sales revenue has grown at an average compound rate of 10.4% over the past 10 years.

#### Chairman's Statement



#### **NET PROFIT AFTER TAX**

Net profit after tax has grown at an average compound rate of 13.0% over the past 10 years.



#### **DIVIDENDS PER SHARE**

Dividends per share have grown steadily over the past 10 years with special dividends paid in 2009/10 and 2014/15. All dividends have been fully franked.

#### **HIGHLIGHTS OF THE 2015/16 YEAR**

#### **Sales and Distribution**

Sales revenue increased by 8.2% in 2015/16 over the previous corresponding period. Sales growth was achieved in all categories of the business despite demand from mining industry customers around the world continuing to be weak. As can be seen from the table below, ARB's sales growth in the Australian aftermarket was 6.2%, while sales to export and original equipment customers grew by 12.6% and 12.2% respectively.

Customer Category	Percentage of	Sales Growth	
	12 months to June 2016	12 months to June 2015	
Australian Aftermarket	66.3%	67.6%	+6.2%
Exports	25.9%	24.9%	+12.6%
Original Equipment	7.8%	7.5%	+12.2%
	100.0%	100.0%	+8.2%

In the Australian aftermarket the Company distributes through an ARB store network, to ARB stockists, to new vehicle dealers and to various fleet operators. ARB's market-leading store network is pivotal to the Company's strength in the Australian aftermarket. Currently there are 56 ARB stores in Australia, of which 24 are Company owned. At this time last year, 52 ARB stores were operating in Australia. It is expected that 3 or 4 new ARB stores will be established over the 2016/17 financial year.

In the 2015/16 financial year ARB established new state warehouses at Adelaide in South Australia, Liverpool in New South Wales and Brendale in Queensland. Currently the Company is actively addressing warehousing capacity in Victoria and Western Australia.

One of the limiting factors in Australian aftermarket growth over the past 12 months has been the lack of fitting capacity in many areas. Increased fitting capacity is being established to enable sales growth in the Australian market.

provide promising opportunities for the Company in the future.

#### **Chairman's Statement**

Export sales in the second half of 2015/16 grew at a slightly slower pace than in the first half. This was due to a slightly stronger dollar during the period and lower export orders received from customers operating in economies dependent on oil and gas exports. To enable further expansion of export sales, ARB is establishing a sales and distribution centre in Dubai to service the Middle Eastern region. This project commenced in June 2016 and a warehouse and office have been leased and staff have been appointed.

Sales to original equipment manufacturers grew well during the year despite the conclusion of some contracts with OEM customers.

#### **Products and Production**

As noted at the end of the first half, sales growth was hampered by the unusually high number of new vehicle releases that occurred almost simultaneously in Australia and around the world. The releases of all these vehicles over a short period made it impractical for the Company to supply a full range of accessories to its customers in a timely manner. ARB's product development and manufacturing teams have made good progress in the second half although many new products are still being completed for new vehicles released in 2015/16.

New product development remains an essential part of ARB's strategy and it is a key element in maintaining the Company's long-term competitive advantage. Expenditure on R&D was increased over the period.

ARB is pleased to advise that work is continuing on a number of long term product development projects that will

The Australian and Thai manufacturing plants have both operated efficiently for the full year. The Board expects these plants will be busy with new product implementation for the foreseeable future.

To provide for future production and warehousing capacity in Thailand, ARB has recently agreed to purchase a further 55,000 square metres of land in the estate that houses the Company's existing manufacturing and warehousing facilities in Thailand.

#### **Financial**

The increase in profit during 2015/16 was achieved in the face of a number of significant operational challenges. Although increases in product development and manufacturing costs were above average, the Board is pleased that ARB successfully addressed these challenges and responded well to the unusually high number of new vehicle models released during the year.

Cash flows from operating activities increased to \$44.9 million from \$40.4 million last year.

ARB invested \$16 million in additional property, plant and equipment during the year which has significantly expanded the Company's future capacity in local and overseas markets. Notwithstanding this major capital investment programme, ARB has maintained its strong balance sheet. As at 30 June 2016, the Company had a net cash balance of \$13.8 million.

The strong financial position of the Company ensures that ARB can react quickly to appropriate opportunities, including further capital projects or suitable acquisitions.

#### THE FUTURE

The Company's growth in 2015/16 was achieved despite difficult local and global market conditions. The current economic environment still remains uncertain. However, the outlook for the Company is positive and the Board is optimistic about the future.

Demand for the Company's products currently remains healthy in many countries around the world. ARB has long term growth plans in place, both in Australia and in export markets, which include new products and improved distribution.

With strong brands around the world, capable senior management and staff, a strong balance sheet and growth strategies in place, the Board believes ARB is well positioned to achieve on-going success.

A first quarter trading update will be provided to shareholders at the AGM in October 2016.

Roger Brown Chairman 17<sup>th</sup> August 2016

#### **Directors' Report**

The Directors present their report together with the financial report of the consolidated entity of ARB Corporation Limited, being the Company and its controlled entities, for the financial year ended 30 June 2016 and the auditor's report thereon. This financial report has been prepared in accordance with Australian Accounting Standards.

#### **Principal Activities**

The principal activities of the consolidated entity during the course of the financial year remained unchanged and were the design, manufacture, distribution and sale of motor vehicle accessories and light metal engineering works.

#### Results

The consolidated profit attributable to members of the parent entity after income tax expense for the year was \$47,439,000 (2015: \$44,093,000).

#### **Review of Operations**

A review of the consolidated entity's operations is included in the Chairman's Statement on pages 3 to 5.

#### Significant Changes in the State of Affairs

There have been no significant changes in the consolidated entity's state of affairs during the financial year.

#### **Subsequent Events**

With the exception of the declaration of a final dividend detailed in Note 6, no other matters or circumstances have arisen since the end of the financial year, that have significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

#### **Likely Developments**

The Company will continue to pursue its operating and financial strategies to create shareholder value. Further information is included in the Chairman's Statement.

#### **Environmental Regulation**

The consolidated entity's operations are not subject to any significant Commonwealth or State environmental regulations or laws.

#### Dividends Paid, Recommended and Declared

Dividends paid or proposed by the Company since the end of the previous financial year were:

In respect of the prior financial year:	\$'000s
- A final fully franked ordinary dividend of 16 cents per share was paid on 23 October 2015	12,665
In respect of the current financial year:	
<ul> <li>An interim dividend of 14.5 cents per share fully franked was paid on 22 April 2016</li> <li>The final dividend proposed by the Directors of the Company to be paid on 21 October 2016 is a</li> </ul>	11,479
fully franked dividend of 17 cents per share	13,459
Total dividends in respect of the year ended 30 June 2016	24,938

The final dividend proposed by the Directors of the Company has not been provided for in the Consolidated Statement of Financial Position as at 30 June 2016 as it was declared subsequent to 30 June 2016.

#### **Directors' Report (continued)**

#### Information on Directors and Company Secretary

The qualifications, experience and special responsibilities of each person who has been a Director of ARB Corporation Limited at any time during or since the end of the financial year are provided below, together with details of the Company Secretary as at the financial year end.

The Directors listed below each held office as a Director of the Company at all times during or since the end of the financial year, except for:

- Mr. Adrian R Fitzpatrick: appointed 1 July 2016

- Mr. Ernest E Kulmar: retired 1 July 2016

#### **NAME & QUALIFICATIONS**

#### Mr. Roger G Brown

B.E., M.B.A. Chairman

Non-executive Director

#### Mr. Andrew H Brown

Managing Director

#### Mr. Adrian R Fitzpatrick

B.Com., FCA, CPA, MAICD Non-executive Director

#### Mr. John R Forsyth

B.E., M.B.A.

Non-executive Director Company Secretary

#### Mr. Robert D Fraser

B.Ec., LLB (Hons)

Independent Non-executive Director

#### Mr. Ernest E Kulmar

B Com., FCPA, FAICD

Independent Non-executive Director

#### Mr. Andrew P Stott

Independent Non-executive Director

#### **EXPERIENCE AND SPECIAL RESPONSIBILITIES**

Wide range of experience within the automotive industry in Australia and

overseas. Non-executive Director of Amcil Limited.

Executive Chairman of ARB Corporation Limited from 1987 to 2016. Managing Director of ARB Corporation Limited from 1987 to 2012.

Member of the Risk Management Committee.

Wide range of experience in automotive engineering and marketing.

Managing Director of ARB Corporation Limited since 2012. Executive Director of ARB Corporation Limited from 1987 to 2012.

Member of the Risk Management Committee.

Former partner of Pitcher Partners.

Non-executive Director of ARB Corporation Limited since July 2016. Member of the Remuneration and Nomination Committee and the Audit

Committee.

Director of ARB Corporation Limited since 1987.

Executive Director of ARB Corporation Limited from 1989 to 2016.

Chairman of the Risk Management Committee.

Company Secretary of ARB Corporation Limited since 2004.

Company Director and corporate adviser. Director of Taylor Collison Limited and Non-executive Director of F.F.I. Holdings Limited, Gowing

Bros Limited and Magellan Financial Group Limited.

Non-executive Director of ARB Corporation Limited since 2004.

Chairman of the Audit Committee and the Remuneration and

Nomination Committee.

Business consultant with experience in a range of industries.

Non-executive Director of ARB Corporation Limited from 2006 to July 2016. Member of the Remuneration and Nomination Committee and the Audit

Committee.

Wide 4WD industry experience.

Non-executive Director of ARB Corporation Limited since 2006.

Member of the Remuneration and Nomination Committee and the Audit

Committee.

#### **Share Options**

No options over unissued shares or interests in the consolidated entity were granted during or since the end of the financial year and there were no options outstanding at the end of the financial year.

#### Indemnification and Insurance of Directors, Officers and Auditors

The Company has, during the financial year, in respect of any person who is or has been an officer of the Company or a related body corporate, paid a premium in respect of Directors' and Officers' Liability insurance which indemnifies the Directors and Officers of the Company for any claims made against the Directors and Officers of the Company, subject to conditions contained in the insurance policy. Further disclosures required under Section 300(1)(g) of the Corporations Act 2001 are prohibited under the terms of the contract.

No indemnities have been given or insurance premiums paid during or since the end of the financial year, for the auditors of the consolidated entity.

#### **Directors' Report (continued)**

#### **Directors' Meetings**

The number of Board of Directors and Board Committee meetings held during the financial year, and each director's attendance at these meetings were:

Number of meetings held	Directors'	Audit Committee 4	Remuneration & Nomination Committee 2
Mr. Roger G Brown	11	*	*
Mr. Andrew H Brown	11	*	*
Mr. John R Forsyth	11	*	*
Mr. Robert D Fraser	11	4	2
Mr. Ernest E Kulmar	9	4	2
Mr. Andrew P Stott	11	4	2

<sup>\*</sup> Not a member of the Committee

Mr. Adrian R Fitzpatrick became a Director of the Board after the end of the financial year and therefore was not required to attend any of the above meetings.

The Risk Management Committee meetings occur in conjunction with the management meetings. There were 48 Risk Management Committee meetings during the year. These were attended by the Executive Directors with representation by Mr. R Brown on 44 occasions, Mr A Brown on 45 occasions and Mr J Forsyth on 41 occasions.

In addition to scheduled meetings, the Board has informal discussions on a regular basis to consider relevant issues. It also discusses strategic, operational and risk matters with senior management and undertakes site visits.

#### **Auditor's Independence Declaration**

A copy of the Auditor's Independence Declaration as required under section 307C of the Corporations Act 2001 in relation to the audit for the financial year is included at page 39 of this report.

#### Non-Audit Services

Non-audit services are approved by resolution of the Audit Committee. Non-audit services provided during the year by the auditors of the consolidated entity, Pitcher Partners, are detailed below. The Directors are satisfied that the provision of the non-audit services during the year by the auditors is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

Amounts paid or payable to auditors for non-audit services provided during the year by the auditors to any entity that is part of the consolidated entity for:	2016 (\$'000s)	2015 (\$'000s)
Taxation services Other compliance and advisory services	43	31 18

#### **Directors' Interests and Contracts**

As at the date of this report, the number of ordinary shares of ARB Corporation Limited held by each Director, either directly or indirectly were:

Roger G. Brown	7,898,790 (a)
Andrew H. Brown John R. Forsyth	7,897,150 (a) 2,117,845
Robert D. Fraser	27,376
Ernest E. Kulmar	17.345

- (a) Common to each Director are shares held in associated entities of Rogand Unit Trust, a trust that holds 7,851,183 ordinary shares and Rogand Superannuation Fund that holds 28,089 ordinary shares. In addition, R.G. Brown holds 9,759 shares directly and A.H. Brown holds 8,939 shares directly.
  - R.G. Brown is a Director and member of Saharaton Pty Ltd., the holder of 9,759 (2015: 9,759) ordinary shares.
  - A.H. Brown is a Director and member of Thirty Third Jabot Nominees Pty Ltd., the holder of 8,939 (2015: 8,939) ordinary shares.

Since the end of the previous financial year no Director of the Company, other than as disclosed in Note 27, has received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of remuneration received or due and receivable by Directors shown in the consolidated financial report) because of a contract made by the Company, its controlled entities or a related body corporate with a Director or with a firm of which a Director is a member, or with an entity in which the Director has a substantial interest.

#### Proceedings on Behalf of the Consolidated Entity

No person has applied for leave of Court to bring proceedings on behalf of the consolidated entity.

#### **Directors' Report (continued)**

#### **Remuneration Report - Audited**

#### Key Management Personnel

'Key Management Personnel' are those persons having authority and responsibility for planning, directing and controlling the activities of the consolidated entity, directly or indirectly, including any Director (whether executive or otherwise) of that entity. Being a working Board, strategic direction and decision making is exercised by the Directors.

#### Remuneration Policies

The Board's policy for determining the nature and amount of remuneration of Key Management Personnel is agreed by the Board of Directors as a whole based on the recommendations of the Remuneration and Nomination Committee. The Board obtains professional advice where necessary to ensure that the Company attracts and retains talented and motivated Key Management Personnel who can enhance Company performance through their contributions and leadership.

For Executive Directors and Key Management Personnel, the Company provides a remuneration package that incorporates both cash-based and non cash-based remuneration. The contracts for service between the Company and specified Key Management Personnel are on a continuing basis, the terms of which are not expected to change in the immediate future. The remuneration policy is based on providing a fair and competitive annual remuneration package to Key Management Personnel based on market related data and the overall continued performance of the Group. The Company has not provided financial incentives directly in connection with the performance of the Group as the Board considers a remuneration policy based on short-term returns may not be beneficial to the long-term creation of wealth by the Company for shareholders.

The Company determines the total amount of remuneration for Directors by resolution.

The Group has reimbursed or borne expenses incurred by the Non-executive Directors in the discharge of their duties of \$nil (2015: \$nil).

Details of the nature and amount of each major element of the remuneration of each Director of the Company and each of the Key Management Personnel of the Company and the consolidated entity for the financial year are:

2016	Salary & Fees \$	Non-cash Benefits \$	Super contributions \$	Total \$
Directors Roger G. Brown Andrew H. Brown (Executive) John R. Forsyth Robert D. Fraser Ernest E. Kulmar (retired 1 July 2016) Andrew P. Stott	203,682 321,372 203,682 77,332 64,772 52,620	28,579 26,679 4,186 - - -	19,350 30,530 19,350 7,347 6,153 4,999	251,611 378,581 227,218 84,679 70,925 57,619
Total	923,460	59,444	87,729	1,070,633
2015				
Directors Roger G. Brown (Executive) Andrew H. Brown (Executive) John R. Forsyth (Executive) Robert D. Fraser Ernest E. Kulmar Andrew P. Stott	272,935 319,651 272,935 75,080 62,886 51,088	28,035 29,437 28,035 - - -	35,000 30,367 35,000 7,133 5,974 4,853	335,970 379,455 335,970 82,213 68,860 55,941
Total	1,054,575	85,507	118,327	1,258,409

Key Management Personnel do not receive any short term or long term incentive arrangements.

The following table summarises the Company's performance and key performance indicators:

	2016	2015	2014	2013	2012
Revenue (\$'000)	361,224	333,356	299,947	294,509	271,843
Increase in revenue (%)	8.4%	11.1%	1.8%	8.3%	6.0%
Profit before tax (\$'000)	64,379	60,016	57,291	57,965	52,788
Increase/(decrease) in profit before tax (%)	7.3%	4.8%	(1.2%)	9.8%	2.9%
Change in share price (%)	28.5%	6.5%	7.4%	25.3%	20.2%
Dividend paid to Shareholders (\$'000)	24,144	82,255	20,659	19,207	17,396
Total remuneration of Key Management Personnel	1,070,633	1,258,409	1,230,949	1,215,474	1,185,375

#### **Directors' Report (continued)**

#### Key Management Personnel Shareholdings

The ordinary shares of ARB Corporation Limited held by each Director, either directly or indirectly, were:

	JUN 2016	JUN 2015
R.G. Brown	7,898,790	7,898,790
A.H. Brown (Executive)	7,897,150	7,897,150
J.R. Forsyth	2,117,845	2,117,845
R.D. Fraser	27,376	27,376
E.E. Kulmar	17,345	17,345

Common to each of R.G. Brown and A.H. Brown, are shares held in associated entities of Rogand Unit Trust, a trust that holds 7,851,183 ordinary shares and Rogand Superannuation Fund that holds 28,089 ordinary shares. In addition, R.G. Brown holds 9,759 shares directly and A.H. Brown holds 8,939 shares directly.

- R.G. Brown is a Director and member of Saharaton Pty Ltd., the holder of 9,759 (2015: 9,759) ordinary shares.
- A.H. Brown is a Director and member of Thirty Third Jabot Nominees Pty Ltd., the holder of 8,939 (2015: 8,939) ordinary shares.
- J.R. Forsyth, the holder of 10,277 (2015: 10,277) ordinary shares, is a Director and member of Formax Pty Ltd, the holder of 10,277 (2015: 9,414) ordinary shares, Formax Superannuation Pty Ltd, the holder of 10,568 (2015: 192,874) ordinary shares and Formax Pty Ltd (Reparar Account) the holder of 2,086,723 (2015: 1,905,280) ordinary shares.
- R.D. Fraser, the holder of 6,758 (2015: 6,758) ordinary shares is a trustee and a member of the Fraser Family Superannuation Fund, the holder of 20,618 (2015: 20,618) ordinary shares.
- E.E. Kulmar is a Director of Kulmar Pty Ltd which is the holder of 17,345 (2015:17,345) ordinary shares as trustee of the Kulmar Superannuation Fund of which he is a member.

#### \*\*\* End of the Remuneration Report \*\*\*

#### **Corporate Governance Statement**

The Company's Corporate Governance Statement is available on its website at http://www.arb.com.au/about/investor-relations/.

#### **Rounding of Amounts**

In accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, the amounts in the Directors' Report and in the financial statements have been rounded to the nearest \$1,000 (where indicated).

Signed in accordance with a resolution of the Directors.

R.G. Brown Director

Melbourne, 17 August, 2016

J.R. Forsyth

## Consolidated Income Statement For the Year Ended 30 June 2016

		CONSOLIDATED	
	Note	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Sales revenue		356,905	329,755
Other income		4,319	3,601
Total revenue and other income	3	361,224	333,356
Materials and consumables used		(159,876)	(149,646)
Employee expenses		(84,172)	(77,012)
Depreciation and amortisation expense	4	(10,187)	(8,331)
Advertising expense		(6,015)	(5,394)
Distribution expense		(8,260)	(7,738)
Finance expense		(170)	(220)
Occupancy expense		(12,863)	(12,251)
Other expenses		(15,302)	(12,748)
Profit before income tax expense		64,379	60,016
Income tax expense	5	(16,940)	(15,923)
Profit attributable to members of the parent entity		47,439	44,093
Basic and Diluted Earnings per share (cents)	23	59.9	57.8

## Consolidated Statement of Comprehensive Income For the Year Ended 30 June 2016

		CONSOL	IDATED
	Note	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Profit attributable to members of the parent entity		47,439	44,093
Other comprehensive income			
Items that may be reclassified subsequently to Profit/(Loss)			
Movement in fair value of cash flow hedges	17	(38)	647
Exchange differences on translation of foreign operations	17	(161)	6,033
Other comprehensive income for the year		(199)	6,680
Total comprehensive income for the year attributable to members of the parent			
entity		47,240	50,773

## Consolidated Statement of Financial Position As at 30 June 2016

	CONSOLIDA		DATED	
	Note	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)	
CURRENT ASSETS	More	(\$ 0005)	(\$0005)	
Cash and cash equivalents	20	13,776	10,054	
Receivables	7	44,425	42,216	
Derivative financial instruments	13	336	349	
Inventories	8	86,941	77,821	
Other assets	9	2,988	3,380	
Total current assets		148,466	133,820	
NON-CURRENT ASSETS				
Property, plant and equipment	10	116,977	113,968	
Deferred tax assets	5	2,666	2,283	
Intangible assets	11	23,699	19,798	
Total non-current assets		143,342	136,049	
Total assets		291,808	269,869	
CURRENT LIABILITIES				
Payables	12	27,754	28,874	
Derivative financial instruments	13	35	10	
Borrowings	14	-	2,000	
Current tax liabilities		2,482	902	
Provisions	15	10,673	10,758	
Total current liabilities		40,944	42,544	
NON-CURRENT LIABILITIES				
Provisions	15	1,256	977	
Total non-current liabilities		1,256	977	
Total liabilities		42,200	43,521	
Net assets		249,608	226,348	
EQUITY				
Contributed equity	16	106,938	106,774	
Reserves	17	8,579	8,778	
Retained earnings	18	134,091	110,796	
Total equity		249,608	226,348	

## Consolidated Statement of Changes in Equity For the Year Ended 30 June 2016

Consolidated Entity	Contributed equity (\$'000s)	Reserves (\$'000s)	Retained earnings (\$'000s)	Total equity (\$'000s)
Balance as at 1 July 2014	46,758	2,098	148,958	197,814
Profit for the year Movement in fair value of cash flow hedges, net of tax Exchange differences on translation of foreign operations, net of tax	- - -	- 647 6,033	44,093 - -	44,093 647 6,033
Total comprehensive income for the year		6,680	44,093	50,773
Transactions with owners in their capacity as owners:				
Contributions (net of underwriter's fee) Employee share issue Dividends paid	59,865 151 	- - -	- - (82,255)	59,865 151 (82,255)
Total transactions with owners in their capacity as owners	60,016	-	(82,255)	(22,239)
Balance as at 30 June 2015	106,774	8,778	110,796	226,348
Balance as at 1 July 2015	106,774	8,778	110,796	226,348
Profit for the year Movement in fair value of cash flow hedges, net of tax Exchange differences on translation of foreign operations, net of tax	- - -	- (38) (161)	47,439 - -	47,439 (38) (161)
Total comprehensive income for the year		(199)	47,439	47,240
Transactions with owners in their capacity as owners:				
Employee share issue Dividends paid	164	-	- (24,144)	164 (24,144)
Total transactions with owners in their capacity as owners	164	-	(24,144)	(23,980)
Balance as at 30 June 2016	106,938	8,579	134,091	249,608

## Consolidated Statement of Cash Flows For the Year Ended 30 June 2016

Cash Flows From Operating Activities	Note	CONSOL JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Receipts from customers		382,004	352,697
Payments to suppliers and employees		(321,179)	(294,524)
Interest received		33	485
Finance costs		(170)	(220)
Income tax paid		(15,744)	(18,084)
Net cash provided by Operating activities	20	44,944	40,354
Cash Flows From Investing Activities			
Payments for property, plant and equipment		(15,958)	(46,492)
Payments for development costs		(2,802)	(1,994)
Payments for investments & goodwill	21	(2,264)	(1,648)
Proceeds from sales of property, plant & equipment		5,858	438
Net cash used in Investing activities		(15,166)	(49,696)
Cash Flows From Financing Activities			
Dividends paid		(24,144)	(21,889)
Proceeds from borrowings		-	16,000
Repayment of borrowings		(2,000)	(14,000)
Net cash used in Financing activities		(26,144)	(19,889)
Foreign exchange differences		88	450
Net increase/(decrease) in cash held		3,722	(28,781)
Cash at the beginning of the financial year		10,054	38,835
Cash at the end of the financial year	20	13,776	10,054

#### **Notes to the Financial Statements**

For the Year Ended 30 June 2016

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#### **Notes to the Financial Statements**

For the Year Ended 30 June 2016

#### 1. Statement of significant accounting policies

The following is a summary of significant accounting policies adopted by the consolidated entity ("the Group") in the preparation and presentation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

#### (a) Basis of preparation of the financial report

This financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Interpretations and other applicable authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. The consolidated entity is a for-profit entity for the purpose of preparing the financial statements.

The financial report covers ARB Corporation Limited and its controlled entities as a consolidated entity. ARB Corporation Limited is a company limited by shares, incorporated and domiciled in Australia.

The financial report was authorised for issue by the Directors as at the date of the Directors' report.

#### Compliance with IFRS

The consolidated financial statements of ARB Corporation Limited also comply with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Historical Cost Convention

The financial report has been prepared under the historical cost convention, as modified by revaluations to fair value for certain classes of assets as described in the accounting policies.

#### (b) Going concern

The financial report has been prepared on a going concern basis.

#### (c) Principles of consolidation

The consolidated financial statements are those of the consolidated entity, comprising the financial statements of the parent entity and of all entities which the parent entity controls. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of subsidiaries are prepared for the same reporting period as the parent entity, using consistent accounting policies. Adjustments are made to bring into line any dissimilar accounting policies.

All inter-company balances and transactions, including any unrealised profits or losses have been eliminated on consolidation. Subsidiaries are fully consolidated from the date on which control is established.

#### (d) Revenue recognition

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered passed to the buyer at transfer of ownership of the goods to the customer.

Revenue from rendering services to customers is recognised upon delivery of the service to the customer.

Interest revenue is recognised when it becomes receivable on a proportional basis taking into account the interest rates applicable to the financial assets.

#### (e) Cash and cash equivalents

Cash and cash equivalents include cash on hand and at banks, short-term deposits with an original maturity of six months or less held at call with financial institutions, and bank overdrafts.

#### (f) Inventories

Inventories are measured at the lower of cost and net realisable value. Costs incurred in bringing each product to its present location and condition are accounted for as follows:

- Raw materials and consumables: purchase cost on a first-in-first-out basis;
- Finished goods and work in progress: cost of direct material and labour and a proportion of manufacturing overheads based on normal operating capacity.

#### (g) Property, plant and equipment

Cost and valuation

Freehold land and buildings are shown at cost less accumulated depreciation for buildings and accumulated impairment losses.

All other classes of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

#### Depreciation

Land is not depreciated. The depreciable amounts of all other fixed assets are depreciated over their estimated useful lives commencing from the time the asset is held ready for use.

The useful lives for each class of assets are:

- Buildings:
- Plant and equipment:

2016

40 years

40 years

3 to 10 years

3 to 10 years

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

#### 1. Statement of significant accounting policies (continued)

#### (h) Leases

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement so as to reflect the risks and benefits incidental to ownership.

#### Operating Leases

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the term of the lease.

#### (i) Business combinations

A business combination is a transaction or other event in which an acquirer obtains control of one or more businesses and results in the consolidation of the assets and liabilities acquired. Business combinations are accounted for by applying the acquisition method.

The consideration transferred is determined as the aggregate of fair values of assets given, equity issued and liabilities assumed in exchange for control. Deferred consideration payable is discounted to present value using the Group's incremental borrowing rate.

Goodwill is recognised initially at the excess over the aggregate of the consideration transferred, the fair value of the non-controlling interest, and the acquisition date fair value of the acquirer's previously held equity interest (in case of step acquisition), less the fair value of the identifiable assets acquired and liabilities assumed.

Acquisition related costs are expensed as incurred.

#### (j) Intangibles

#### Goodwill

Goodwill is initially measured as described in Note 1 (i).

Goodwill is not amortised but is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is carried at cost less accumulated impairment losses.

#### Research and Development

Expenditure on research activities is recognised as an expense when incurred.

Expenditure on motor vehicle accessories design and development activities is capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably. Capitalised development expenditure is stated at cost less accumulated amortisation. Amortisation is calculated using a straight-line method to allocate the cost of the intangible assets over their estimated useful lives, which range from 3 to 5 years. Amortisation commences when the intangible asset is available for use.

Other development expenditure is recognised as an expense when incurred.

#### Distribution Rights

Distribution rights are recorded at cost.

Amortisation is calculated using a straight-line method to allocate the cost over the period of the distribution rights.

#### (k) Impairment of non-financial assets

Assets with an indefinite useful life are not amortised but are tested annually for impairment in accordance with AASB 136. Assets subject to annual depreciation or amortisation are reviewed for impairment whenever events or circumstances arise that indicate that the carrying amount of the asset may be impaired.

An impairment loss is recognised where the carrying amount of the asset exceeds its recoverable amount. The recoverable amount of an asset is defined as the higher of its fair value less costs to sell and value in use.

#### (I) Taxes

Current income tax expense or revenue is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities.

Deferred tax assets and liabilities are recognised for temporary differences at the applicable tax rates when the assets are expected to be recovered or liabilities are settled. No deferred tax asset or liability is recognised in relation to temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only when it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

#### Tax Consolidation

The parent entity and its controlled Australian entities have formed an income tax consolidated group under the tax consolidation legislation. The parent entity is responsible for recognising the current tax liabilities and deferred tax assets arising in respect of tax losses, for the tax consolidated group. The tax consolidated group has also entered into a tax funding agreement whereby each company in the Group contributes to the income tax payable in proportion to their contribution to the net profit before tax of the tax consolidated group.

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

#### 1. Statement of significant accounting policies (continued)

#### (m) Employee benefits

Liabilities arising in respect of wages and salaries, annual leave and any other employee benefits expected to be settled within 12 months of the reporting date are measured at their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee benefit liabilities are measured at the present value of the estimated future cash outflow to be made in respect of services provided by employees up to the reporting date.

#### (n) Financial instruments

#### Loans and Receivables

Loans and receivables are measured at fair value at inception and subsequently at amortised cost using the effective interest rate method. Loans and receivables are tested for impairment. Any impairment loss is recognised in the profit and loss.

#### Financial Liabilities

Financial liabilities include trade payables, other creditors and loans from third parties.

#### Hedge Accounting

Certain derivatives are designated as hedging instruments and are classified as cash flow hedges.

At the inception of each hedging transaction the Group documents the relationship between the hedging instruments and hedged items, its risk management objective and its strategy for undertaking the hedge transaction. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been and will continue to be highly effective in offsetting changes in cash flows of hedged items.

#### Cash flow hedge

To qualify as a cash flow hedge the underlying transactions generating the cash flows must be highly probable.

Changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity in the cash flow hedging reserve. The gain or loss is released to profit or loss in the same period when the forecast transactions occur, thereby mitigating any exchange fluctuations that would have transpired in the absence of the hedge.

#### (o) Foreign currency

#### Functional and presentation currency

The financial statements of each Group entity are measured using its functional currency, which is the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

#### Transactions and balances

Transactions in foreign currencies of entities within the consolidated entity are translated into their functional currency at the rate of exchange ruling at the date of the transaction.

Foreign currency monetary items that are outstanding at the reporting date (other than monetary items arising under foreign currency contracts where the exchange rate for that monetary item is fixed in the contract) are translated using the spot rate at the end of the financial year.

Except for certain foreign currency hedges, all resulting exchange differences arising on settlement or re-statement are recognised as revenues and expenses for the financial year.

Entities that have a functional currency different to the presentation currency are translated as follows:

- Assets and liabilities are translated at the closing rate prevailing on reporting date;
- Income and expenses are translated at actual exchange rates or average exchange rates for the period, where appropriate; and
- All resulting exchange differences are recognised as Other Comprehensive Income.

#### (p) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the Consolidated Statement of Financial Position are shown inclusive of GST.

Cash flows are presented in the Consolidated Statement of Cash Flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### (q) Comparatives

Where necessary, comparative information has been reclassified and repositioned for consistency with current year disclosures.

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

#### 1. Statement of significant accounting policies (continued)

#### (r) Significant accounting estimates and judgements

Certain accounting estimates include assumptions concerning the future, which, by definition, will seldom represent actual results. Estimates and assumptions based on future events have a significant inherent risk, and where future events are not as anticipated there could be a material impact on the carrying amounts of the assets and liabilities discussed below:

#### Inventories

Management has assessed the value of inventory that is likely to be sold below cost using past experience and judgement on the likely sell through rates of various items of inventory, and booked a provision for this amount.

#### Impairment of goodwill

Goodwill is allocated to cash generating units (CGU) according to management's expectations regarding which assets will be expected to benefit from the synergies arising from the business combination that gave rise to the goodwill. The recoverable amount of a CGU is based on value in use calculations. These calculations are based on projected cash flows approved by management. Management's determination of cash flow projections and gross margins are based on past performance and its expectation for the future. The present value of future cash flows has been calculated as disclosed in Note 11 of the financial statements.

#### Impairment of non-financial assets other than goodwill

All assets are assessed for impairment at each reporting date by evaluating whether indicators of impairment exist in relation to the continued use of the asset by the consolidated entity. Impairment triggers include declining product or manufacturing performance, technology changes, adverse changes in the economic or political environment or future product expectations. If an indicator of impairment exists the recoverable amount of the asset is determined. The recoverable amount of a CGU is based on value in use calculations.

#### (s) Rounding amounts

In accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, the amounts in the Directors' Report and in the financial statements have been rounded to the nearest \$1,000 (where indicated).

#### (t) New accounting standards and interpretations issued but not operative at 30 June 2016

AASB 9 Financial Instruments, simplifies the approach for classification and measurement of financial assets and financial liabilities, when compared with AASB 139. When adopted, the standard could change the classification and measurement of financial assets. AASB 9 only permits the recognition of fair value gains and losses in other comprehensive income for equity investments that are not held for trading. The new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss. Therefore, there will be no impact on the consolidated entity's accounting for financial liabilities.

In December 2013, new general hedge accounting requirements are also incorporated in AASB 9. The new model aligns hedge accounting more closely with risk management, and will be easier to apply and reduce the costs of implementation. However, the new model requires extended disclosure. The standard is not applicable until 1 January 2018 but is available for early adoption. The consolidated entity has yet to assess the impact of new general hedge accounting model on its hedge arrangements. The consolidated entity has decided not to early adopt AASB 9 at 30 June 2016.

AASB 15 Revenue from contracts with customers introduces a five step process for revenue recognition with the core principle being for entities to recognise revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the entity expects to be entitled in exchange for those goods or services. The five step approach is as follows:

- Step 1: Identify the contracts with the customer;
- Step 2: Identify the separate performance obligations;
- Step 3: Determine the transaction price;
- Step 4: Allocate the transaction price; and
- Step 5: Recognise revenue when a performance obligation is satisfied.

AASB 15 will also result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements.

The effective date is annual reporting periods beginning on or after 1 January 2018.

The changes in revenue recognition requirements in AASB 15 may cause changes to the timing and amount of revenue recorded in the financial statements as well as additional disclosures. The impact of AASB 15 has not yet been quantified. The consolidated entity has decided not to early adopt AASB 15 at 30 June 2016.

AASB 16 Leases requires a lessee to recognise right-of-use assets and lease liabilities for all leases with a term greater than 12 months. Right-of-use assets are initially measured at their cost and lease liabilities are initially measured on a present value basis. Subsequent to initial recognition:

- right-of-use assets are accounted for on a similar basis to non-financial assets, whereby the right-of-use asset is accounted for in accordance with a cost model; and
- lease liabilities are accounted for on a similar basis as other financial liabilities, whereby interest expense is recognised in respect of the liability and the carrying amount of the liability.

The consolidated entity has decided not to early adopt AASB 16 at 30 June 2016.

A number of other accounting standards and interpretations have been issued at the reporting date but are not yet effective. The Directors have not yet assessed the impact of these standards or interpretations.

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

#### 2. Financial risk management

The consolidated entity is exposed to a variety of financial risks comprising:

- (a) Currency risk
- (b) Interest rate risk
- (c) Credit risk
- (d) Liquidity risk
- (e) Fair values

The Board of Directors has overall responsibility for ensuring that the risk mitigation actions recommended by the Risk Management Committee are implemented. The Board's policy with respect to the Group's exposure to financial risks is to seek to minimise potential adverse effects on the financial performance as a result of risks arising from financial instruments.

#### (a) Currency risk

Derivative financial instruments are used by the Group to hedge exposure to exchange rate risk associated with foreign currency transactions. Transactions for hedging purposes are undertaken without the use of collateral as the Group only deals with reputable institutions with sound financial positions.

The Group enters into forward exchange contracts to buy and sell specified amounts of foreign currencies in the future at stipulated exchange rates. The objective in entering the forward exchange contracts is to protect the consolidated entity against unfavourable exchange rate movements for both the contracted and anticipated future sales and purchases undertaken in foreign currencies.

Forward exchange contracts as at 30 June were:

	JUN 2016 A(\$'000s)	JUN 2015 A(\$'000s)	JUN 2016 JUN 2015 Forward Exchange Rate
Settlement - less than 6 months			Ψ
Sell AUD/Buy JPY	539	316	<b>83.48</b> 90.88
Sell AUD/Buy NZD	888	-	1.1261 -
Sell AUD/Buy SEK	2,418	2,694	<b>6.2038</b> 6.4953
Sell AUD/Buy THB	11,994	10,854	<b>26.2634</b> 26.2572

The Group trades in various foreign currencies for both sales and purchases.

The Group purchases some equipment and products in New Zealand Dollars (NZD), Japanese Yen (JPY), Thai Baht (THB) and Swedish Krona (SEK). To minimise the risk on the exposure to these currencies, the Group may take out hedge contracts.

There is a net deficit of United States Dollars (USD) received over the Group's USD payments. Accordingly, the Group monitors the foreign currency exchange rates and may take out hedge contracts to stabilise the Group's purchase of USD.

There is a net surplus of Euro received over the Group's Euro payments. Accordingly, the Group monitors the foreign currency exchange rates and may take out hedge contracts to stabilise the Group's sale of Euro.

If the Group considers its exposure in a foreign currency to be significant it will consider the use of hedging contracts.

#### Sensitivity

No reasonable movement in the Australian dollar (AUD) rates used to determine the fair value of the consolidated entity's financial instruments would result in a significant impact on profit or equity.

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

#### 2. Financial risk management (continued)

#### (b) Interest rate risk

The Group monitors its cash flow on a daily basis. Borrowings as at the year ended 30 June 2016 were \$nil (2015: \$2.0 million). Finance facilities available and used as at the reporting date are disclosed in Note 14.

The consolidated entity's exposure to interest rate risks and the effective interest rates of financial assets and liabilities, both recognised and unrecognised at the balance date, are as follows:

	Fixed interest						
	Note	Weighted	Floating	maturir	ng in:	Non	
		Average	Interest	1 year	More than	Interest	
Consolidated Entity		Interest rate	rate (\$'000s)	or less (\$'000s)	1 year (\$'000s)	Bearing (\$'000s)	Total (\$'000s)
2016			(4 0000)	(4 0000)	(4 0000)	(4 0000)	(+ 0000)
Financial assets							
Cash	20	1.45%	13,776	-	-	-	13,776
Receivables	7	-	-	-	-	44,425	44,425
Derivative financial instruments	13	-	-	-	-	336	336
Financial liabilities							
Payables	12	_	_	_	_	27,754	27,754
Borrowings	14	2.90%	_	_	_	-	
Derivative financial instruments	13	-	-	-	-	35	35
2015							
Financial assets	00	4.000/	40.054				40.054
Cash	20	1.20%	10,054	-	=	40.040	10,054
Receivables	7	=	=	=	-	42,216	42,216
Derivative financial instruments	13					349	349
Financial liabilities							
Payables	12	-	-	-	-	28,874	28,874
Borrowings	14	3.09%	2,000	-	-	- , - -	2,000
Derivative financial instruments	13	-	-	-	-	10	10

#### (c) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date of recognised financial assets is the carrying amount of those assets, net of any provisions for impairment of those assets, as disclosed in the Consolidated Statement of Financial Position and Notes to the Financial Statements.

Credit risk for derivative financial instruments arises from the potential failure by counterparties to the contract to meet their obligations. The credit risk exposure to forward exchange contracts is the net fair value of these contracts.

The consolidated entity does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the consolidated entity.

#### Concentrations of credit risk

The consolidated entity minimises concentrations of credit risk in relation to trade receivables by undertaking transactions with a large number of customers. The majority of cash holdings are held on deposit with Australian banks.

#### (d) Liquidity risk

The Group monitors its cash flow on a daily basis to ensure it can meet its obligations associated with financial liabilities.

#### Maturity analysis

All financial liabilities are due to be settled within the next six months in accordance with their contractual terms.

#### (e) Fair values

The net fair value of financial assets and financial liabilities approximates their carrying amounts as disclosed in the Consolidated Statement of Financial Position and Notes to the Financial Statements.

The fair values of derivative hedging instruments have been determined based on observable inputs including foreign currency forward exchange rates. Derivative hedging instruments are classified as Level 2 in the fair value measurement hierarchy. These foreign currency forward contracts are valued on a discounted cash flow basis using forward exchange rates. All other financial assets and liabilities carrying amounts are a reasonable approximation of fair values as they are short term trade receivables and payables.

## Notes to the Financial Statements (continued) For the Year Ended 30 June 2016

	CONSOLIDATE		
3. Revenues from continuing operations	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)	
Sales revenue Revenue from sale of goods	356,905	329,755	
Other income: - Interest	33	485	
- Net gain on disposal of property, plant and equipment	2,115	177	
- Foreign exchange gains/(losses)	202	1,263	
- Other	1,969	1,676	
Total other income	4,319	3,601	
Total income from continuing operations	361,224	333,356	
4. Profit from continuing operations			
Profit from continuing operations before income tax has been determined after the following specific expenses:			
Cost of goods sold	207,013	184,706	
Depreciation of non-current assets:			
Buildings	1,558	1,147	
Plant and equipment	7,464	6,306	
	9,022	7,453	
Amortisation of non-current assets:	4.405	070	
Development costs capitalised	1,165	878	
	1,165	878	
Total depreciation and amortisation	10,187	8,331	
Other expense items:			
- Provision for impairment of receivables	(248)	(224)	
- Research and development expenditure	6,756	5,596	
- Operating lease rentals	5,406	5,567	

## Notes to the Financial Statements (continued) For the Year Ended 30 June 2016

5.	Income tax	CONSOL JUN 2016	JUN 2015
(a)	The components of tax expense:	(\$'000s)	(\$'000s)
	Current tax Deferred tax Under/(over) provision prior year	16,573 383 (16)	15,885 102 (64)
	Total income tax expense	16,940	15,923
(b)	Income tax expense		
	Prima facie income tax expense at 30% (2015: 30%) on the operating profit Increase/(decrease) in income tax expense due to:	19,314	18,005
	Differences in overseas tax rates Research & development & building allowance deductions Other	(2,189) (277) 108	(1,880) (186) 48
	Income tax expense on operating profit Under/(over) provision prior year	16,956 (16)	15,987 (64)
	Total income tax expense	16,940	15,923
(c)	Deferred tax		
	Deferred tax assets		
	Deferred tax asset comprises the estimated future benefit at applicable income tax rates of the following items:		
	Provisions, accruals and accrued employee benefits Doubtful debt impairment Inventory write-down Income tax expense on group unrealised profit Other	3,454 314 583 1,940 247 6,538	3,454 400 458 1,057 335
	Deferred tax liabilities	0,336	5,704
	Provision for deferred income tax comprises the estimated expenses at applicable income tax rates for the following items:  Difference in depreciation and amortisation of property, plant and equipment for accounting and income tax purposes	1.672	1,513
	Development costs capitalised Other income not yet assessable	2,011 189	1,524 384
		3,872	3,421
	Net deferred tax assets	2,666	2,283

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

6.	Dividends	Note	CONSOL JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Div	ridends recommended or paid by the Company are:			
Re	cognised Amounts			
(i) (ii)	a final fully franked ordinary dividend of 16 cents per share (2015: 16 cents fully franked) was paid on 23 October 2015 A fully franked special dividend of \$nil paid during the year (2015: \$1.00 per share fully franked)		12,665	11,599 60,366
(iii)			- 11,479	10,290
		18	24,144	82,255
Un	recognised Amounts			
(iv)	a final fully franked ordinary dividend is proposed of 17 cents per share (2015: 16 cents fully franked) to be paid on 21 October 2016		13,459	12,665

The final dividend proposed was declared subsequent to the financial year end and has therefore not been recognised as a liability.

The dividends paid by the Company were fully franked at the tax rate of 30% (2015: 30%) and the recommended final dividend will be fully franked at the tax rate of 30%.

#### **Dividend franking account**

The balance of the franking account at year end that could be distributed as franked dividends using franking credits already in existence or which will arise from the payment of income tax provided for in the financial statements and after deducting franking credits to be used in payment of the above dividends:

Franking Credits (measured on a tax paid basis under	Australian Legislati	on)	27,837	24,430
7. Receivables				
Current Trade receivables Other receivables			43,436 2,036 45,472	41,698 1,842 43,540
Less: provision for impairment			(1,047)	(1,324)
Provident for invariant			44,425	42,216
Provision for impairment	CONSOL	IDATED	CONSOLI	DATED
Receivables ageing analysis at 30 June is:	Gross 2016 (\$'000s)		Gross 2015 (\$'000s)	Impairment 2015 (\$'000s)
Not past due Past due 0 - 30 days Past due 31 - 90 days Past due more than 91 days	42,538 1,684 678 572	(668) (67) (53) (259)	35,773 6,066 1,322 379	(801) (122) (76) (325)
	45,472	(1,047)	43,540	(1,324)

Trade receivables are non interest bearing with 30 day terms. An impairment loss is recognised when there is objective evidence that an individual trade receivable is impaired. The impairment losses have been included within Other expenses in the Consolidated Income Statement. All trade receivables that are not impaired are expected to be received.

	CONSOL	.IDATED
	JUN 2016	JUN 2015
	(\$'000s)	(\$'000s)
Movements in the provision for impairment were:		
Opening balance at 1 July	(1,324)	(1,637)
(Charge) / writeback for the year	248	224
Amounts written off	32	106
Foreign exchange translation	(3)	(17)
Closing balance at 30 June	(1,047)	(1,324)

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

Balance at the beginning of financial year

Balance at the end of financial year

Additions

Disposals

Depreciation

Foreign exchange impact

8. Inventories		CONSOL JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Current Raw materials and work in progress Finished goods Goods in transit, at cost Less: Provision for stock obsolescence	_	21,756 55,887 11,283 (1,985)	17,993 50,943 10,412 (1,527)
9. Other assets	=	86,941	77,821
Current			
Prepayments	=	2,988	3,380
10. Property, plant and equipment			
Land and buildings, at cost Less: accumulated depreciation	_	85,861 (7,576) 78,285	86,355 (6,510) 79,845
Plant and equipment, at cost Less: accumulated depreciation	_	91,733 (53,041)	81,413 (47,290)
Total property, plant and equipment Net book value	_	38,692 116,977	34,123 113,968
(a) Movements in the carrying amounts	Land & Buildings (\$'000s)	Plant & Equipment (\$'000s)	TOTAL (\$'000s)
JUN 2016 Balance at the beginning of financial year Additions Disposals Depreciation Foreign exchange impact	79,845 3,237 (3,119) (1,558) (120)	34,123 12,721 (624) (7,464) (64)	113,968 15,958 (3,743) (9,022) (184)
Balance at the end of financial year	78,285	38,692	116,977
JUN 2015	46.250	25 694	71 042

46,259

32,830

(1,147)

79,845

1,941

(38)

25,684

13,662

(6,306)

34,123

(223)

1,306

71,943

46,492

(7,453)

113,968

(261)

3,247

<sup>(</sup>b) Property, plant and equipment have been granted as security over bank facilities. Refer to Note 14 for details.

<sup>(</sup>c) Fair value of freehold land and buildings – The Group obtains independent property valuations of freehold land and buildings on a 3 year rotational basis. The total current valuations for freehold land and buildings are \$87.5 million, compared with the collective carrying value of \$78.3 million. The fair value measurements have been determined as level 3 in the fair value measurement hierarchy. The valuations are based on the expected vacant possession sales price with consideration of comparable sales information and prevailing rental capitalisation rates.

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

	CONSOLIDATED			
11. Intangible assets	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)		
Goodwill	16,917	14,653		
Development, at cost Less: accumulated amortisation	18,104 (11,322) 6,782	15,678 (10,533) 5,145		
	23,699	19,798		
Movements in the carrying amounts				
Goodwill Balance at the beginning of financial year Additions	14,653 2,264	13,005 1,648		
Balance at the end of financial year	16,917	14,653		
Development costs Balance at the beginning of financial year Additions Amortisation	5,145 2,802 (1,165)	4,029 1,994 (878)		
Balance at the end of financial year	6,782	5,145		

#### Impairment

Goodwill is allocated to the following cash-generating units. The impairment test for each of these units has been prepared using a value in use calculation with a calculation for year 1 cash flows approved by management and years 2 to 5 projected using the growth rate below. Growth rates are based upon Directors' assumptions and consideration of historical averages.

2016		Goodwill (\$'000s)	Growth rate	Discount Rate (post tax)	Period of projection
	Thule Car Rack systems	2,008	5.0%	10.0%	5 years
	Kingsley Enterprises	3,226	4.5%	10.0%	5 years
	SmartBar	1,648	5.0%	10.0%	5 years
	ARB Corporation (Australia)	10,035	6.5%	10.0%	5 years
2015	Thule Car Rack systems	1,748	5.0%	10.0%	5 years
	Kingsley Enterprises	3,226	4.5%	10.0%	5 years
	SmartBar	1,648	5.0%	10.0%	5 years
	ARB Corporation (Australia)	8,031	6.5%	10.0%	5 years

No reasonable change in any of the key assumptions would result in an impairment.

	CONSOL	IDATED
12. Payables	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Current Trade payables Other payables	21,028 6,726	22,559 6,315
	27,754	28.874

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

Tot the Total Ended 60 balls 2010		CONSOLIDATED		
13. Derivative financial instruments	Note	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)	
Derivatives that are designated and effective as hedging instruments carried at fair value:				
Current assets Forward exchange contracts		336	349	
Current liabilities Forward exchange contracts		35	10	
14. Borrowings				
Current				
Secured Borrowings			2,000	
(a) Financing arrangements				
The consolidated entity has access to the following lines of credit:				
Total facilities available: Bank overdraft Interchangeable facility Online facility Lease guarantees		7,250 - 2,000 750	500 15,000 2,000 750	
		10,000	18,250	
Facilities utilised at balance date: Interchangeable facility Lease guarantees		- 643	2,000 632	
		643	2,632	
Facilities not utilised at balance date: Bank overdraft Interchangeable facility Online facility Lease guarantees		7,250 - 2,000 107	500 13,000 2,000 118	
		9,357	15,618	

#### Bank overdraft

The bank overdraft is subject to annual review. Following such review, the bank retains the right at its discretion to review all of the terms and conditions of the facilities including without limitation all facility limits, fees, pricing, security and facility conditions. This facility was unused at 30 June 2016.

#### Interchangeable facility

The interchangeable facility is subject to annual review.

#### Online facility

This facility is used for the clearance of wages and was unused at 30 June 2016.

Security & Conditions
The above facilities are secured by a First Registered Company Charge over all assets and undertakings of the Company and its Australian controlled entities.

## Notes to the Financial Statements (continued) For the Year Ended 30 June 2016

15. Provisions		JUN 2016			
<b>Current</b> Employee benefits			(\$'000s) 10,673	(\$'000s) 10,758	
Non-current Employee benefits			1,256	977	
Total employee benefits			11,929	11,735	
16. Contributed equity					
Issued and paid up capital					
79,168,214 ordinary shares (2015: 79,156,214)			106,938	106,774	
Fully paid ordinary shares carry one vote and carry the right to dividends.					
Movements during the year	CONSOLIDATED JUN 2016 JUN 2015 No. of shares		CONSOL JUN 2016 (\$'000s)	JUN 2015 (\$'000s)	
Balance at the beginning of the financial year Dividend reinvestment plan, Bonus share plan and associated underwriting	79,156,214 -	72,493,302 6,650,912	106,774 -	46,758 60,366	
Other shares issued Transaction costs of share issue	12,000	12,000	164 	151 (501)	
Balance at the end of the financial year	79,168,214	79,156,214	106,938	106,774	

#### **Capital management**

When managing capital, the Board monitors, with consideration of the domestic and international economic climates, the Group's debt and liquidity levels. The capital management objective is to maintain the dividend payment ratio, whilst generating cash for future growth. It is the Board's current intention to maintain a dividend payout ratio of between 40% to 60% of Net Profit after Tax, excluding any special dividends.

## Notes to the Financial Statements (continued) For the Year Ended 30 June 2016

	CONSOL	CONSOLIDATED	
17. Reserves	JUN 2016 e (\$'000s)	JUN 2015 (\$'000s)	
Capital profits reserve Foreign currency translation reserve Cash flow hedge reserve	4,090 4,188 301	4,090 4,349 339	
	8,579	8,778	
Capital profits reserve Balance at the beginning and end of the financial year	4,090	4,090	
Capital profits reserve reflects previously realised profits on sale of capital assets.			
Foreign currency translation reserve Balance at the beginning of the financial year Movement during the year	4,349 (161)	(1,684) 6,033	
Balance at the end of the financial year	4,188	4,349	
Foreign currency translation reserve reflects exchange differences on translation of foreign operation	ntions into Australian do	ollars.	
Cash flow hedge reserve Balance at the beginning of the financial year Amount recognised in equity	339 (38)	(308) 647	
Balance at the end of the financial year	301	339	
Cash flow hedge reserve represents hedging gains and losses recognised on the effective portion	n of cash flow hedges.		
18. Retained earnings			
Retained earnings	134,091	110,796	
Retained earnings Balance at the beginning of the financial year Net profit attributable to members of the parent entity Dividends paid  6	110,796 47,439 (24,144)	148,958 44,093 (82,255)	
Balance at the end of the financial year	134,091	110,796	

## Notes to the Financial Statements (continued) For the Year Ended 30 June 2016

Tot the Teal Ended of Build 2010	COMP	ΔΝΥ
19. Parent entity information	JUN 2016	JUN 2015
	(\$'000s)	(\$'000s)
Profit before income tax expense	52,483	52,692
Income tax expense	(15,661)	(14,268)
Profit attributable to members of the parent entity	36,822	38,424
Total comprehensive income for the year attributable to members of the parent		
entity	36,784	38,742
Current assets	120,082	115,082
Total assets	252,190	242,565
Current liabilities	33,392	36,657
Total liabilities	34,648	37,633
Net assets	217,542	204,932
Equity		
Contributed equity	106,938	106,774
Reserves Retained earnings	4,292 106,312	4,330 93,828
-		
Total equity	217,542	204,932
Capital expenditure commitments Contracted, but not provided for and payable within one year	504	3,650
	CONCOL	IDATED
20. Cash flow information	CONSOL JUN 2016	JUN 2015
	(\$'000s)	(\$'000s)
(i) Reconciliation of Cash		
Cash	13,776	10,054
(ii) Reconciliations of the net profit after tax to the net cash flows from operations:		
Net profit	47,439	44,093
	,	,
Add/(less) items classified as Investing/financing activities:  (Profit)/loss on disposal of non-current assets	(2,115)	(177)
	(=,::0)	()
Add/(less) non-cash items  Depreciation and amortisation	10,187	8,331
Provision for impairment of receivables	(277)	(313)
Impact of foreign exchange	(65)	2,633
Employee share issue	164	
Net cash provided by operating activities before change in assets and liabilities	55,333	54,567
Change in assets and liabilities		
(Increase)/decrease in trade receivables	(1,738)	(2,221)
(Increase)/decrease in other receivables (Increase)/decrease in inventories	(194) (9,120)	80 (7.279)
(Increase)/decrease in inventories (Increase)/decrease in other assets	(9,120)	(7,378) (1,800)
(Increase)/decrease in deferred tax asset	(383)	(116)
(Decrease)/increase in payables	(1,120)	(1,328)
(Increase)/decrease in derivative financial instruments	4 500	(647)
(Decrease)/increase in income tax payable (Decrease)/increase in provisions	1,580 194	(2,290) 1,487
Net cash flow from operating activities	44,944	40,354
		10,00-

(iii) Credit stand-by arrangements and loan facilities are identified at Note 14.

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

#### 21. Business combinations

#### **Current year**

During the year the consolidated entity purchased a retail store in Dandenong, Victoria (July 2015), a manufacturing business, AutoXtras (September 2015) and distribution rights for Thule Chariot products (May 2016).

A summary of these aggregated transactions is:

\$'000s
---------

Total consideration paid	2	,431

Assets and liabilities acquired		Fair value at acquisition \$'000s
	Assets and liabilities acquired Inventory Plant and equipment Deferred tax asset Employee entitlements Other assets / (liabilities) Net assets acquired	417 245 22 (92) (425)
	Goodwill	2,264

The goodwill on acquisition arises as a result of the reputations, employees and profitability of the businesses.

Goodwill is not deductible for tax purposes.

#### Contribution since acquisition

For the year ended 30 June 2016, the acquired businesses contributed combined revenue of \$6,883,000 and combined profit after tax of \$1,433,000 which is included within the consolidated profit for that period.

#### Prior year

During the prior year the consolidated entity purchased a manufacturing business, SmartBar in South Australia (September 2014), and a retail store in Port Macquarie, New South Wales (February 2015).

A summary of these aggregated transactions is:

\$'000s

Total consideration paid	2,619_
Total consideration paid	2,619

Assets and liabilities acquired		Fair value at acquisition \$'000s
	Assets and liabilities acquired Inventory Plant and equipment Deferred tax asset Employee entitlements Other assets / (liabilities) Net assets acquired	355 705 36 (121) (4) 971
	Goodwill	1,648

The goodwill on acquisition arises as a result of the reputations, employees and profitability of the businesses.

Goodwill is not deductible for tax purposes.

#### Contribution since acquisition

For the year ended 30 June 2015, the two businesses contributed combined revenue of \$3,351,000 and combined profit after tax of \$493,000 which is included within the consolidated profit for that period.

Acquisitions in both the current and prior financial years were for the business assets only and accordingly appropriate accounting records are not available to ascertain what the contribution to revenue and profits would have been if the acquisitions had been at the beginning of the reporting period.

## Notes to the Financial Statements (continued) For the Year Ended 30 June 2016

Tof the Teal Ended 30 Julie 2010		
		LIDATED
22. Commitments and contingencies	JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Operating lease commitments All operating leases are property leases.	(\$ 0003)	(ψ 0003)
Minimum lease payments Future operating lease rentals of property, not provided for and payable as follows:		
Not later than one year Later than one year but not later than five years Later than five years	4,356 10,342 1,118	4,858 11,006 952
	15,816	16,816
Capital expenditure commitments Contracted, but not provided for and payable within one year	6,397	4,911
23. Earnings per share	CONSO JUN 2016 cents	JUN 2015 cents
Earnings per share (cents)	59.9	57.8
Weighted average number of ordinary shares used in the calculation of basic earnings per share	79,164,247	76,291,663
Diluted earnings per share do not differ from basic earnings per share and are therefore not separately	y disclosed.	
24. Auditors' remuneration	CONSO JUN 2016 (\$'000s)	JUN 2015 (\$'000s)
Remuneration of Pitcher Partners, the auditors of the parent entity for:		
<ul> <li>Auditing or reviewing the financial report</li> <li>Taxation services</li> <li>Other compliance and advisory services</li> </ul>	176 43 -	209 31 18
Auditing or reviewing the financial report of subsidiaries - Remuneration of network firms of Pitcher Partners - Remuneration of other non-related auditors	34 34	32 31
Total auditors' remuneration	287	321

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

25. Controlled entities

CONSOLIDATED

JUN 2016 JUN 2015

(\$'000s) (\$'000s)

The consolidated financial statements include the financial statements of ARB Corporation Limited and its controlled entities listed below:

	Country of Incorporation		
Parent entity ARB Corporation Limited	Australia	JUN 2016 %	JUN 2015 %
Controlled entities			
Air Locker, Inc.	United States of America	100	100
Kingsley Enterprises Pty Ltd	Australia	100	100
Off Road Accessories Ltd	Thailand	100	100
ARB Off Road Ltd	Thailand	100	100
ARB Europe s.r.o	Czech Republic	100	100
ARB Middle East FZE	United Arab Emirates	100	-

#### 26. Directors and executives

#### **Details of Key Management Personnel**

R.G. Brown Non-executive Director and Chairman

A.H. Brown Managing Director

A.R. Fitzpatrick (appointed 1 July 2016) Non-executive Director

J.R. Forsyth Non-executive Director and Company Secretary

R.D. Fraser

E.E. Kulmar (retired 1 July 2016)

A.P. Stott

Non-executive Director

Non-executive Director

Non-executive Director

Key Management Personnel remuneration by category	JUN 2016 \$	JUN 2015 \$
Short term employment benefits Post employment benefits	982,904 87,729	1,140,082 118,327
	1,070,633	1,258,409

#### 27. Related party transactions

#### Directors

The name of each person holding the position of Director of ARB Corporation Limited during the financial year is R.G. Brown, A.H. Brown, J.R. Forsyth, R.D. Fraser, E.E. Kulmar and A.P. Stott. Subsequent to year end, E.E. Kulmar retired as a Non-executive Director of the Company and A.R. Fitzpatrick was appointed as a Non-executive Director.

Apart from the details disclosed in this note, no Director has entered into a material contract with the Company or the economic entity since the end of the previous financial year and there were no material contracts involving Directors' interests subsisting at year end.

#### **Controlled entities**

Details of interests in the controlled entities, being wholly-owned subsidiary companies, are set out at Note 25. All transactions between the Company and its controlled entities have been eliminated on consolidation.

#### Ultimate parent entity

The immediate parent entity and ultimate parent entity is ARB Corporation Limited.

#### Loans

Loans from the Company to its overseas controlled entities are charged interest monthly at arm's length rates on the outstanding balance.

#### Notes to the Financial Statements (continued)

For the Year Ended 30 June 2016

#### 28. Segment information

The major products/services from which the economic entity derived revenue during the year remained unchanged and were the design, manufacture, distribution and sale of motor vehicle accessories and light metal engineering works.

The reportable segments of the consolidated entity are based on geographical locations comprising operations in Australia, USA, Thailand and Middle East & Europe.

(a) Income Statement	Australia	USA	Thailand		Eliminations	Consolidated
2016	(\$'000s)	(\$'000s)	(\$'000s)	& Europe (\$'000s)	(\$'000s)	(\$'000s)
Segment revenue			•	•	•	•
Total segment revenue	342,708	47,344	52,127	10,849	(91,804)	361,224
Intersegmental revenues	(43,897)	<u> </u>	(47,907)		91,804	
Segment revenue from external source	298,811	47,344	4,220	10,849	-	361,224
Total segment result Intersegmental eliminations	37,130 7,246	1,255 -	10,125 (9,305)	988	(2,059) 2,059	47,439 -
Segment result from external source	44,376	1,255	820	988	-	47,439
Items included within the segment result: Net interest income (expense) Depreciation and amortisation expense Income tax expense	(145) 7,598 14,924	- 143 689	8 2,391 1,139	- 55 188	:	(137) 10,187 16,940
2015						
Segment revenue						
Total segment revenue Intersegmental revenues	316,597 (32,550)	38,958 -	46,067 (42,521)	6,805 -	(75,071) 75,071	333,356
Segment revenue from external source	284,047	38,958	3,546	6,805	-	333,356
Total segment result	34,436	893	8,594	676	(506)	44,093
Intersegmental eliminations	7,426	-	(7,932)	-	506	-
Segment result from external source	41,862	893	662	676		44,093
Items included within the segment result:						
Net interest income (expense)	252	=	13	=	-	265
Depreciation and amortisation expense	6,296	112	1,893	30	-	8,331
Income tax expense	14,246	626	900	151	-	15,923
(b) Statement of Financial Position	Australia	USA	Thailand	Middle East & Europe	Eliminations	Consolidated
	(\$'000s)	(\$'000s)	(\$'000s)	(\$'000s)	(\$'000s)	(\$'000s)
2016	•	•		•	•	•
Segment assets	273,149	21,816	47,592	8,311	(59,060)	291,808
Segment liabilities	53,043	11,094	7,437	6,681	(36,055)	42,200
Segment acquisition of property, plant, equipment and intangibles	16,150	678	3,938	258	-	21,024
2015						
	255,739	16.961	43.086	6.083	(52.000)	269.869
Segment assets Segment liabilities	48,794	7,639	12,610	5,581	(31,103)	43,521
Segment acquisition of property, plant, equipment and intangibles	43,460	280	6,270	124	-	50,134

#### 29. Subsequent events

There has been no matter or circumstance, which has arisen since 30 June 2016 that has significantly affected or may significantly affect:

- (a) the operations, in financial years subsequent to 30 June 2016 of the consolidated entity,
- (b) the results of those operations, or
- (c) the state of affairs, in financial years subsequent to 30 June 2016 of the consolidated entity.

#### **Directors' Declaration**

The Directors declare that the financial statements and notes set out on pages 11 to 35 are in accordance with the Corporations Act 2001:

- (a) Complying with Accounting Standards, and the Corporations Regulations 2001, and other mandatory professional reporting requirements;
- (b) Complying with International Financial Reporting Standards as indicated in Note 1; and
- (c) Give a true and fair view of the financial position of the consolidated entity as at 30 June 2016 and of its performance for the year ended on that date.

In the Directors' opinion there are reasonable grounds to believe that ARB Corporation Limited will be able to pay its debts as and when they become due and payable.

This declaration has been made after receiving the declarations required to be made to the Directors in accordance with section 295A of the Corporations Act 2001 for the financial year ended 30 June 2016.

This declaration is made in accordance with a resolution of the Directors.

Roger G Brown Director

John R Forsyth Director

Melbourne, 17 August, 2016



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ARB CORPORATION LIMITED AND ITS CONTROLLED ENTITIES

#### **Report on the Financial Report**

We have audited the accompanying financial report of ARB Corporation Limited and controlled entities, which comprises the consolidated statement of financial position as at 30 June 2016, the consolidated income statement, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ARB CORPORATION LIMITED AND ITS CONTROLLED ENTITIES

#### Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act* 2001.

#### Opinion

#### In our opinion:

- (a) the financial report of ARB Corporation Limited and controlled entities is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the consolidated financial report also complies with *International Financial Reporting Standards* as disclosed in Note 1.

#### **Report on the Remuneration Report**

We have audited the Remuneration Report included in pages 9-10 of the directors' report for the year ended 30 June 2016. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

#### Opinion

In our opinion, the Remuneration Report of ARB Corporation Limited and controlled entities for the year ended 30 June 2016 complies with section 300A of the *Corporations Act 2001*.

M J HARRISON

M Hari\_

Partner

17 August 2016

PITCHER PARTNERS Melbourne

Pitcher Partners



## ARB CORPORATION LIMITED AND ITS CONTROLLED ENTITIES AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF ARB CORPORATION LIMITED

In relation to the independent audit for the year ended 30 June 2016, to the best of my knowledge and belief there have been:

- (i) No contraventions of the auditor independence requirements of the Corporations Act 2001; and
- (ii) No contraventions of any applicable code of professional conduct.

This declaration is in respect of ARB Corporation Limited and the entities it controlled during the year.

M J HARRISON Partner

M Hari\_

17 August 2016

PITCHER PARTNERS Melbourne

Pitcher Partners

#### **ASX Additional Information**

Additional information required by the ASX Listing Rules and not disclosed elsewhere in this report.

#### **SHAREHOLDINGS**

#### **Substantial Shareholders**

The number of shares to which substantial shareholders were entitled as listed in the Company's register of substantial shareholders at 25 July 2016 was:

Shareholder	Ordinary
Rogand Pty Ltd	7,935,366
Hyperion Asset Management Limited	6,858,386
Perpetual Limited	6,213,298
Bennelong Funds Management Group Pty Ltd	6,147,551

#### Class of Shares and Voting Rights

At 30 June 2016, there were 5,638 holders of ordinary shares of the Company. The voting rights attaching to the ordinary shares are set out in the Company's Constitution.

#### Distribution of shareholders (as at 30 June 2016):

	Holders	%	Shares Held	%
1 - 1,000	2,591	45.96	1,197,138	1.51
1,001 - 5,000	2,107	37.37	5,145,416	6.50
5,001 - 10,000	514	9.12	3,751,723	4.74
10,001 - 100,000	395	7.00	9,478,532	11.97
100,001 or more	31	0.55	59,595,405	75.28
	5,638	100.00	79,168,214	100.00

The number of shareholders holding less than a marketable parcel at 25 July 2015 was 137.

#### Twenty largest shareholders (as at 25 July 2016)

Name of Holder	Number of ordinary shares held	% of issued ordinary shares held
HSBC Custody Nominees (Australia) Limited Rogand Pty Ltd J P Morgan Nominees Australia Limited RBC Investor Services Australia Nominees Pty Limited <bkcust account=""> National Nominees Limited BNP Paribas Noms Pty Ltd <drp> RBC Investor Services Australia Nominees Pty Limited <pi account="" pooled=""> Citicorp Nominees Pty Ltd Formax Pty Ltd (Reparar Account) Australian Foundation Investment Company Limited Netwealth Investments Limited <wrap account="" services=""> BKI Investment Company Limited Milton Corporation Limited Citicorp Nominees Pty Ltd <colonial account="" first="" inv="" state=""> BNP Paribas Noms Pty Ltd <agency a="" c="" drp="" lending=""> Ms Judith Caroline Carpenter + Ms Gillian Clare Carpenter <est a="" c="" carpenter="" late="" p=""> RBC Investor Services Australia Nominees Pty Limited <piic account=""> Mirrabooka Investments Limited Mr Gerard James Van Paassen (The Van Paassen Fam Account)</piic></est></agency></colonial></wrap></pi></drp></bkcust>	9,055,732 7,851,183 7,069,898 6,051,278 5,072,277 4,795,753 3,810,813 3,713,365 2,086,723 1,198,068 1,060,678 945,447 877,065 860,863 706,666 653,831 481,673 433,352 409,834	11.44 9.92 8.93 7.64 6.41 6.06 4.81 4.69 2.64 1.51 1.34 1.19 1.11 1.09 0.89 0.83 0.61 0.55
Illabarook Pty Ltd	350,000	0.44

The 20 largest shareholders hold 72.62% of the ordinary shares of the Company.

There is no current on market buy back of shares.



# The year ahead

ARB will continue to strive for innovation and engineering excellence in 2016/2017, using advanced technologies to bring new products to market. A host of exciting new products will be released in the coming 12 months, which will bring another big year for ARB.

