



FOR IMMEDIATE RELEASE

SpeedCast appointed by a global leading energy services company to provide satellite communications services in China

SpeedCast continues to gain market share in the energy sector

Houston, USA, July 4, 2016 - [SpeedCast International Limited](#) (ASX: SDA), a leading global satellite communications and network service provider, today announced that it has been awarded a new sizeable multi-year service agreement to provide managed satellite communications services by a leading global energy service company ("the Customer"). Under the service agreement, SpeedCast will provide fully managed VSAT network services to 18 wellsite locations throughout China.

"This is the third major services agreement awarded to SpeedCast by the Customer in the past 12 months. Working side-by-side with the Customer, we proposed a solution which has taken their operational and business requirements into consideration. The Customer will be able to drive global network consistency and gain efficiencies as additional countries come under a common global managed service. The Customer is now able to better manage resources and streamline operational processes by working with us across various countries and three continents." said Keith Johnson, Senior Vice President, Energy of SpeedCast.

"These repeated wins demonstrate our ability to provide best-in-breed services and support across the globe. Leveraging our global infrastructure, combined with operational and commercial flexibility, we are able to provide high quality services and local support wherever the Customer operates. This is what makes us stand out from our competitors." Mr. Johnson added.

"This is our first service implementation for an Energy customer in China" PJ Beylier, CEO of SpeedCast, emphasized. "It is therefore an important milestone that opens the door to more developments in China. Even more importantly, it validates our vision to establish SpeedCast as a leading global service provider, able to serve blue chip energy customers on a global basis, and thus win market share versus long established competitors in that sector." he added.

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About SpeedCast International Limited

SpeedCast International Limited (ASX: SDA) is a leading global satellite communications and network service provider, offering high-quality managed network services in over 90 countries and a global maritime network serving customers worldwide. With a worldwide network of 40 sales and support offices and 39 teleport operations, SpeedCast has a unique infrastructure to serve the requirements of customers globally.



With over 5,000 links on land and at sea supporting mission critical applications, SpeedCast has distinguished itself with a strong operational expertise and a highly efficient support organization. For more information, visit www.speedcast.com.

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