



ASX ANNOUNCEMENT | COVATA LIMITED

G-Cloud 8 Awarded - Covata the Only G8 Approved UK Government File Sharing Application for up to 'Top Secret' Classification

SYDNEY – 29 July 2016 – Covata Limited (ASX: CVT) (Covata or the Company), has successfully been awarded Tier 2 Top Secret Classification on G Cloud 8, significantly advancing the Company's position within the UK government marketplace.

- **Awarded Tier 2 Top Secret Classification on G Cloud 8, becoming the only file sharing application with this approved status across the UK Government.**
- **Covata's updated G8 Safe Share pricing:**
 - **Gov + Premium priced between £25 – £29 per user per month**
 - **Gov + pricing increases from G7 pricing of £6 – £8, to G8 pricing of £8 – £10 per user per month**
- **Covata Safe Share is the only file sharing application to be deployed and hosted on an Official Accredited Cloud Platform delivered by our government hosting partner using security cleared staff.**
- **The UK Government and Public Sector represents a potential addressable market of 5.35 million employees*.**

Covata Safe Share will be offering Safe Share Gov + Premium on G Cloud 8 to all UK Government Departments and Agencies from August 1st 2016. In line with this release, the Company is launching a sales and marketing campaign targeted at decision makers across the UK Government.

Safe Share Gov + and Gov + Premium will be offered to customers as a SaaS solution over a secure, government platform with service management by security cleared staff. The application will be hosted on an Official Accredited Cloud Platform and can be consumed by any government customer via PSN or the Internet. This infrastructure partnership is an unparalleled differentiator for Safe Share Gov + Premium within the G Cloud 8 marketplace.

Trent Telford, Covata CEO said, "Safe Share's Gov + Premium Tier 2 Top Secret status has truly set the bar for data security. Covata is now the unparalleled market leader in secure file sharing across the whole of UK Government. In the wake of Brexit and regional uncertainty, the need for data security is at an all time high. Covata is now positioned with the potential to collect substantially increased revenue from the sale of this premiere product. The sector represents a very large Total Addressable Market (TAM) and we are now attacking this from a unique competitive position. This



achievement provides major validation for our decision to focus resources on strengthening our product position and pipeline in the Government sector, as outlined in the last quarterly business update. In my opinion this award, coupled with commercial success, will change how external parties view the potential strategic value of this division of our company.”

Further details on the G-Cloud 8 hosting and infrastructure partner will be made public in line with their strict approval and sign-off policy.

* UK Office of National Statistics, 2015 data.

Public Pricing

Gov + Pricing	20 – 999 Users	1,000 + Users
Per Month per User	£10	£8

Gov + Premium Pricing	20 - 249 Users	250 - 999 Users	1,000 - 4,999 Users	5,000 + Users
Per Month per User	£29	£27	£25	POA

G Cloud Comparative Product Pricing	200 Users	1,000 Users	4,000 Users
Safe Share Gov +	£2,000 per month	£8,000 per month	£32,000 per month
Safe Share Gov + Premium	£5,800 per month	£25,0 00 per month	£100,000 per month



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About Covata

Covata enables true ownership and control over your data in the cloud and over mobile devices. We deliver data-centric security solutions without compromising simple usability, providing true end-to-end security. Your data is always protected wherever it may travel – inside your network, beyond the domain, to mobile devices and to the cloud – with granular access controls that extend to external users, view-only restrictions, real-time revocation and complete visibility and auditability.

Own Your Data, control your data and choose where it is stored – with complete assurance that it is protected and secure. For further information please visit Covata.com.