

29 July 2016 ASX Release

#### **QUARTERLY REVIEW**

- Strong contracted pipeline growth. 29 new strata communities signed during the quarter, increasing the contracted pipeline to 79.9GW (up 27%) or 131 communities for the quarter.
- Energy contracts under management increased to 62, up from 38 (up 63%).
- As at 30 June 2016 LPE was billing 31.8 GWh, well on track to exceed 50 GWh before 24 June 2017 (Milestone 1).
- LPE has established as an institute partner with the Urban Development Institute of Australia (UDIA) QLD, providing strong industry validation and recognition.

Locality Planning Energy Holdings Limited (ASX: LPE) (the Company) has today lodged its Appendix 4C Report for the three-month period to 30 June 2016 and is pleased to provide a review of its progress for the quarter.

#### **Operational Progress**

#### Strong Growth in KPIs

LPE has experienced strong growth across its contracted pipeline, continuing to grow its market share, with new strata communities signed during the period.

- The Company experienced strong contracted pipeline growth, with the contracted pipeline increasing to 79.9GW, up from 63GW (up 27%) at the end of the last quarter.
- As at 30 June 2016, 131 strata communities were under contract, with 29 new communities signed during the period.
- 24 contracts commenced revenue generation, with energy contracts under management increasing to 62, up from 38 (up 63%) during the period.
- The partnership with Tritium Pty Ltd is progressing well, with the imminent first installation of a commercial electric vehicle charging station.

#### Corporate & Financial

During the quarter, Mr Charles Furness was appointed Chief Financial Officer and Company Secretary. Holding a Bachelor of Business from QUT, Charles has over 25 years of experience in senior management positions in Australian public companies across the mining, energy, technology and biotechnology sectors. Previous experience includes CFO and Company Secretary roles for ASX, Nasdaq and AIM listed companies.

The company has also entered in an agreement with Armada Capital Pty Ltd to procure funding for the installation of parent meters. The terms of this agreement are close to finalisation. The amount contemplated is AUD\$2million. This will not be via an equity placement.

#### Outlook

LPE's ongoing momentum has seen the Company further establish itself within the Queensland residential and strata community energy market, bolstered by its strong contracted pipeline and revenue growth during the period. The Company remains well positioned to expand beyond its current Queensland market into NSW and the ACT to increase its foothold in the \$37b National Energy Market, of which strata communities comprises 10%.

#### Ends



#### For further information, contact:

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#### About Locality Planning Energy Holdings Limited (LPE)

LPE's wholly owned subsidiary Locality Planning Energy Pty Ltd, holds an Australian Energy Regulator (AER) Authority to sell electricity and utility services to residential, commercial and industrial customers throughout the National Energy Market. LPE specialises in electricity sales to strata communities, both existing and new developments; generating significant savings on electricity delivered to strata communities.

LPE's unique purchasing model is matched against 5 to 10-year supply contracts providing LPE with consistent recurring revenues. LPE is transforming the electricity supply industry by providing an intelligent solution to help its customers reduce high electricity costs, with no risk and no upfront cost. LPE is at the forefront of innovative electricity supply with a commitment to the integration of technology to provide the highest savings and consumer advocacy to its customers.

Rule 4.7B

## **Appendix 4C**

# Quarterly report for entities admitted on the basis of commitments

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10

Name of entity	
Locality Planning Energy Holdings Lim	nited
ABN	Quarter ended ("current quarter")
90 147 867 301	June 2016

### Consolidated statement of cash flows

		Current quarter	Year to date	
Cash flows related to operating activities		\$A'000	(12 months)	
	2 0		\$A'000	
	Receipts from customers	53.4		+
1.1	Receipts from customers	524	1,150	
1.2	Payments for			
	(a) staff costs	(527)	(1,431)	
	(b) advertising and marketing	(56)	(110)	
	(c) research and development	-	-	
	(d) leased assets	(2)	(6)	
	(e) other working capital	(500)	(2,617)	
			, , ,,	
1.3	Dividends received	-	-	
1.4	Interest and other items of a similar nature	14	28	
	received			
1.5	Interest and other costs of finance paid	(6)	(49)	
1.6	Income taxes paid	-	-	
1.7	Other – exploration expenses	-	(170)	
1.8	Other – (option fee)	-	200	
	Net operating cash flows	(553)	(3,005)	

<sup>+</sup> See chapter 19 for defined terms.

		Current quarter \$A'000	Year to date ( 12 months) \$A'000
1.8	Net operating cash flows (carried forward)	(553)	(3,005)
1.9	Cash flows related to investing activities Payment for acquisition of: (a) businesses (item 5)	-	(100)
	<ul><li>(b) equity investments</li><li>(c) intellectual property</li><li>(d) physical non-current assets</li><li>(e) other non-current assets</li></ul>	(896) (37)	(1,650) (37)
1.10	Proceeds from disposal of: (a) businesses (item 5) (b) equity investments (c) intellectual property (d) physical non-current assets (e) other non-current assets		
1.11 1.12 1.13	Loans to other entities Loans repaid by other entities Other (provide details if material)		
	Net investing cash flows	(933)	(1,787)
1.14	Total operating and investing cash flows	(1,486)	(4,792)
1.15 1.16	Cash flows related to financing activities Proceeds from issues of shares, options, etc. Proceeds from sale of forfeited shares	-	7,664
1.17 1.18 1.19	Proceeds from borrowings Repayment of borrowings Dividends paid	(26)	986 (993)
1.20	Other (provide details if material)  Net financing cash flows	(26)	(300)
	Net increase (decrease) in cash held	(1,512)	2,565
1.21 1.22	Cash at beginning of quarter/year to date Exchange rate adjustments to item 1.20	4,143	66
1.23	Cash at end of quarter	2,631	2,631

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<sup>+</sup> See chapter 19 for defined terms.

## Payments to directors of the entity and associates of the directors Payments to related entities of the entity and associates of the related entities

		[	Current quarter \$A'000	
1.24	Aggregate amount of payments to the parties	s included in item 1.2	144	
1.25	Aggregate amount of loans to the parties included in item 1.11			
1.26	Explanation necessary for an understanding of the transactions			
Non	n-cash financing and investing act	ivities		
2.1	Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows  The acquisition of Locality Planning Energy Pty Ltd by Locality Planning Energy Holdings Limited is accounted for under AASB2 Share Based Payments whereby the non-cash consideration in a reverse acquisition is deemed to be the fair value of the deemed issue of shares by the legal acquire (Locality Planning Energy Pty Ltd) equivalent to the current shareholders interest in the legal acquirer (Locality Planning Energy Holdings Limited).			
2.2	Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest			
	ancing facilities available otes as necessary for an understanding of the position	<del></del>		
		Amount available \$A'ooo	Amount used \$A'ooo	
3.1	Loan facilities	202	202	

Credit standby arrangements

17/12/2010

<sup>+</sup> See chapter 19 for defined terms.

## Reconciliation of cash

show	nciliation of cash at the end of the quarter (as n in the consolidated statement of cash flows) e related items in the accounts is as follows.	Current quarter \$A'000	Previous quarter \$A'000
4.1	Cash on hand and at bank	196	143
4.2	Deposits at call	2,435	4,000
4.3	Bank overdraft	-	-
4.4	Other (provide details)	-	-
	Total: cash at end of quarter (item 1.23)	2,631	4,143

## Acquisitions and disposals of business entities

			Acquisitions	Disposals
			(Item 1.9(a))	(Item 1.10(a))
5.1	Name of entity			
5.2	Place	of		
-	incorporation	or		
	registration			
5.3	Consideration for			
	acquisition	or		
	disposal			
5.4	Total net assets			
5.5	Nature of business			

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<sup>+</sup> See chapter 19 for defined terms.

## Compliance statement

- This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- This statement does /does not\* (delete one) give a true and fair view of the matters disclosed.

Sign here:

Date:

Charles Furness (Company secretary)

Print name: CHARLES FURNESS

#### **Notes**

- The quarterly report provides a basis for informing the market how the entity's
  activities have been financed for the past quarter and the effect on its cash position.
  An entity wanting to disclose additional information is encouraged to do so, in a note
  or notes attached to this report.
- 2. The definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
- 3. Accounting Standards. ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

<sup>+</sup> See chapter 19 for defined terms.