

Welcome to the 2016 Annual General Meeting

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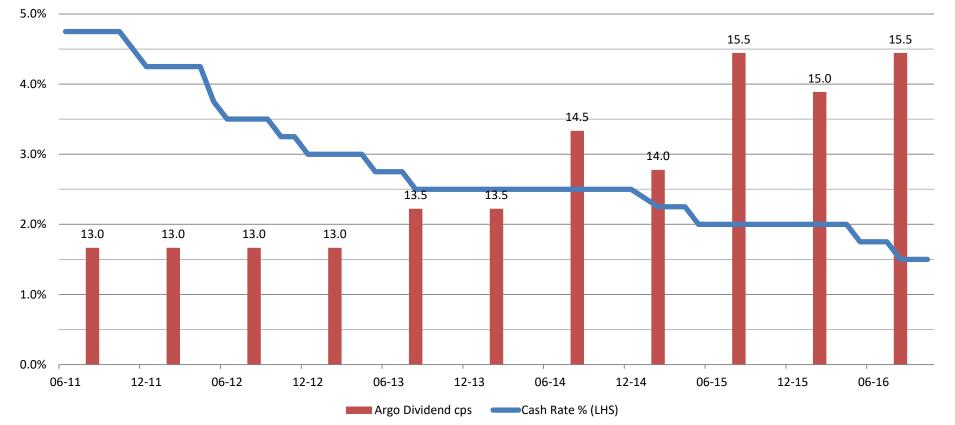
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Cash rate v Argo dividend five year history



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Summary of financial resu	5		
	2015	2016	change
Profit	\$228.1 million	\$216.3 million	-5.2%
Earnings per share	34.3 cents	32.0 cents	-6.7%
Total dividends per share for the full year	29.5 cents	30.5 cents	+3.4%
Net tangible asset backing (NTA) per share	\$7.52	\$7.11	-5.5%
Management expense ratio (MER)	0.15%	0.17%	+0.02
Number of shareholders	78,008	80,477	+2,469

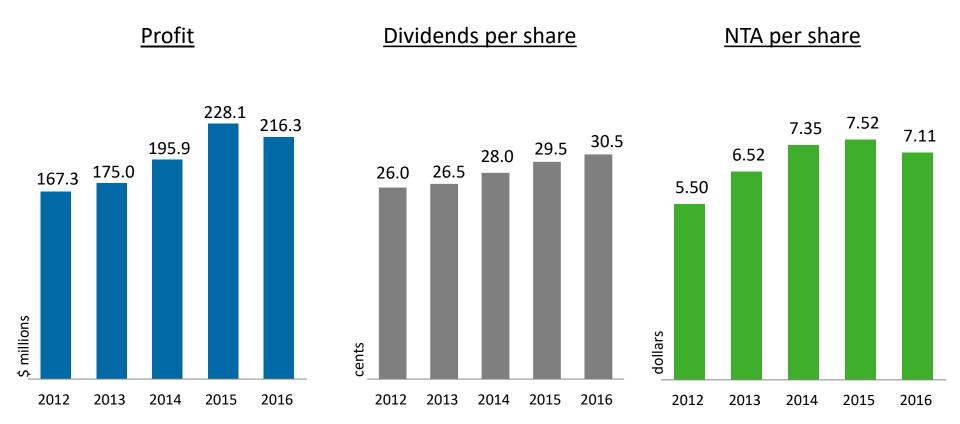
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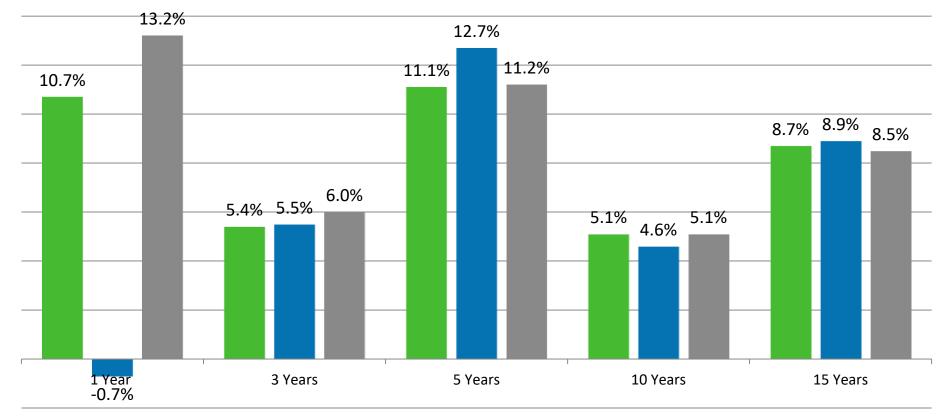








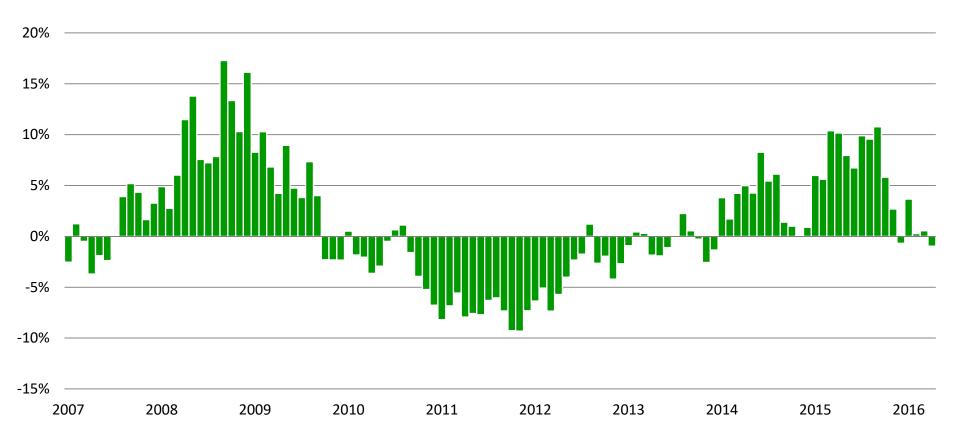
Total Portfolio Return to 30 September 2016: % per annum



9

■ NTA ■ Share Price ■ S&P/ASX 200 acc.

Share price relative to NTA to 30 September 2016



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Small cap outperformance



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Unconventional monetary policy

Interest rates near zero

Growth rates have remained anaemic Continued deflationary worries

Australian economy has performed relatively well

US economy gathering momentum Normalising monetary policy challenges





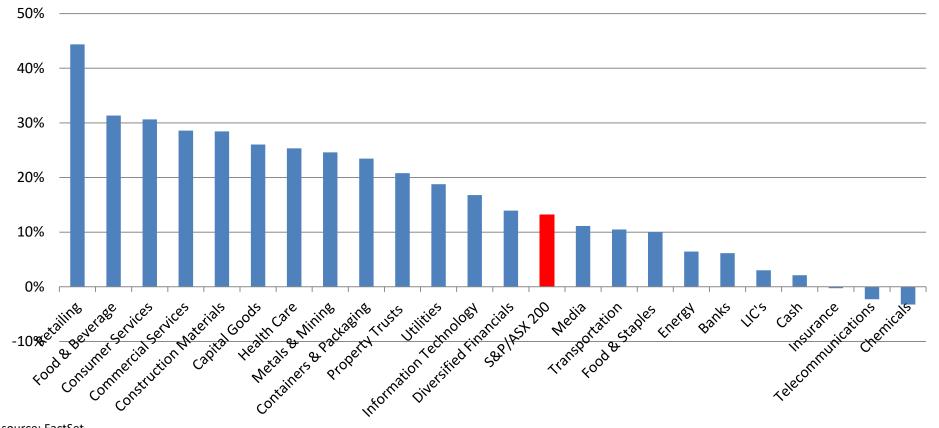


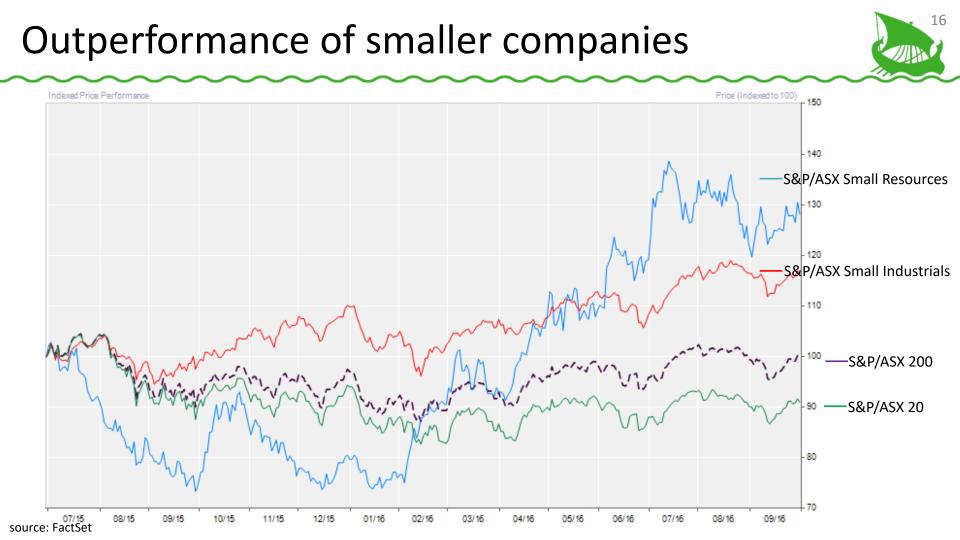




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15 S&P/ASX 200 subsectors total return during the year to 30 September 2016





Major investment purchases during the year to 30 June 2016



Mestpac







McGrath



Major investment sales during the year to 30 June 2016





GROUP



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MILTON CORPORATION LIMITED



Total purchases of approximately \$53m, with larger purchases including:









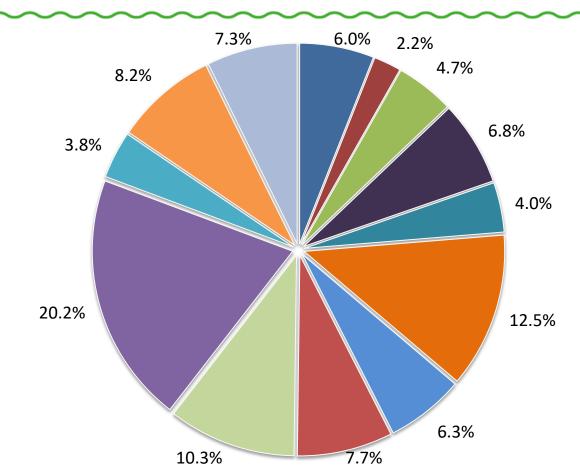


Top 20 equity investments as at 30 September 2016



	\$M		\$M
Westpac Banking Corporation	328.1	Australian United Investment Co.	117.1
ANZ Banking Group	269.7	CSL	112.6
Wesfarmers 1	239.9	Ramsay Health Care 1	111.4
Commonwealth Bank of Australia	232.0	Sydney Airport	100.8
Telstra Corporation	222.8	Woolworths 👢	96.2
Macquarie Group 1	201.4	APA Group	87.6
BHP Billiton	188.6	Amcor	74.5
National Australia Bank	168.8	AGL Energy	69.5
Rio Tinto	129.6	Brambles	65.9
Milton Corporation	117.3	Transurban Group 1	65.8

Portfolio sector allocation as at 30 September 2016



Listed Investment Companies

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Cash

Utilities

- Telecommunication Services & I.T.
- Property Trusts

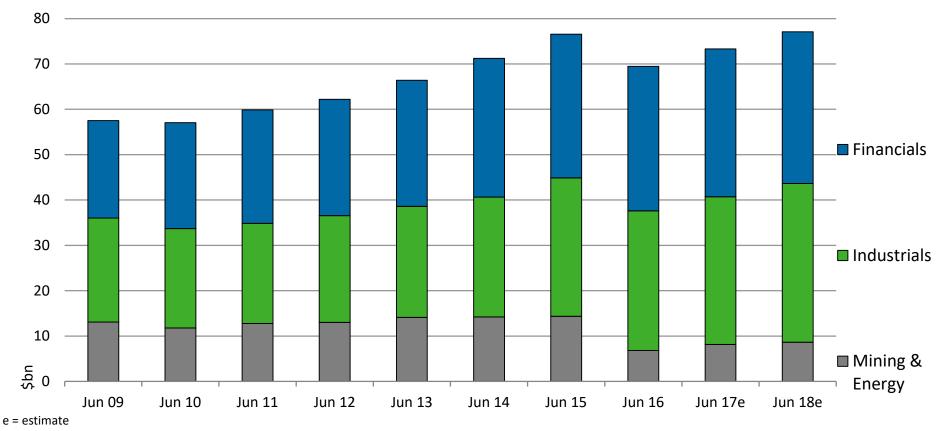
Materials

- Industrials
- Health Care

Financials ex-Property & Banks

- Banks
- Energy
- Consumer Staples
- Consumer Discretionary

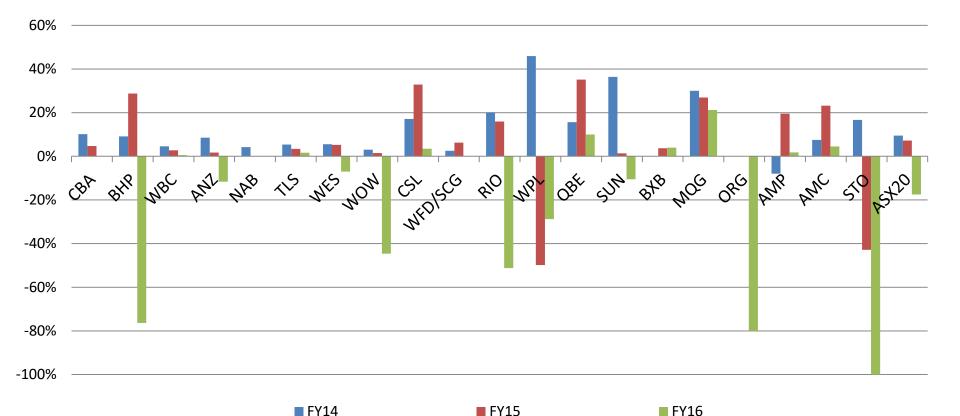
S&P/ASX 200 total dividends



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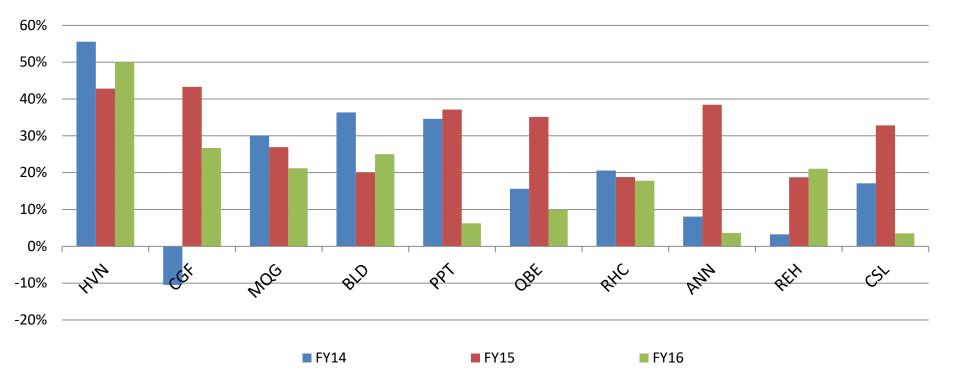
source: Credit Suisse

S&P/ASX 20 dividend growth last three financial years (FY)



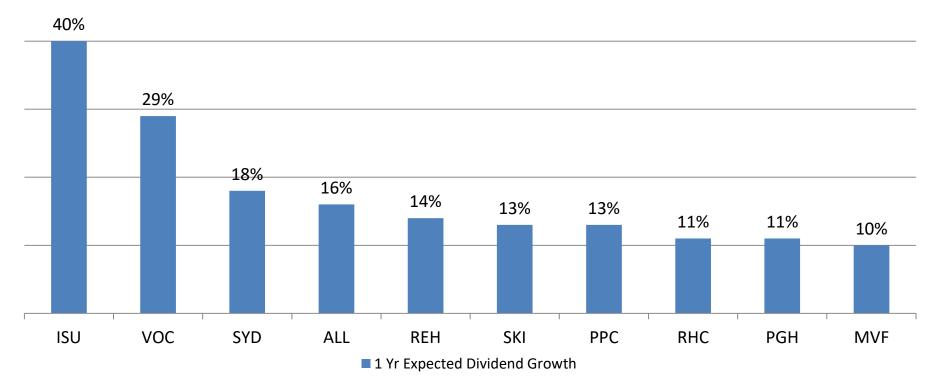
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Highest dividend growers within Argo's portfolio



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Expected dividend growers based on our forecast



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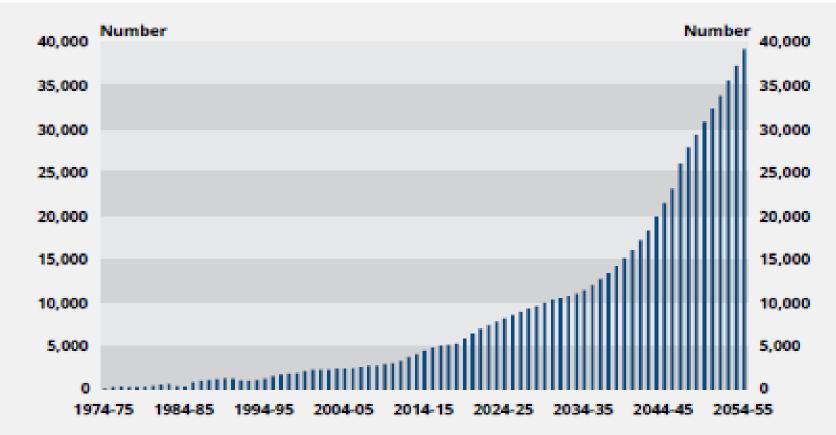




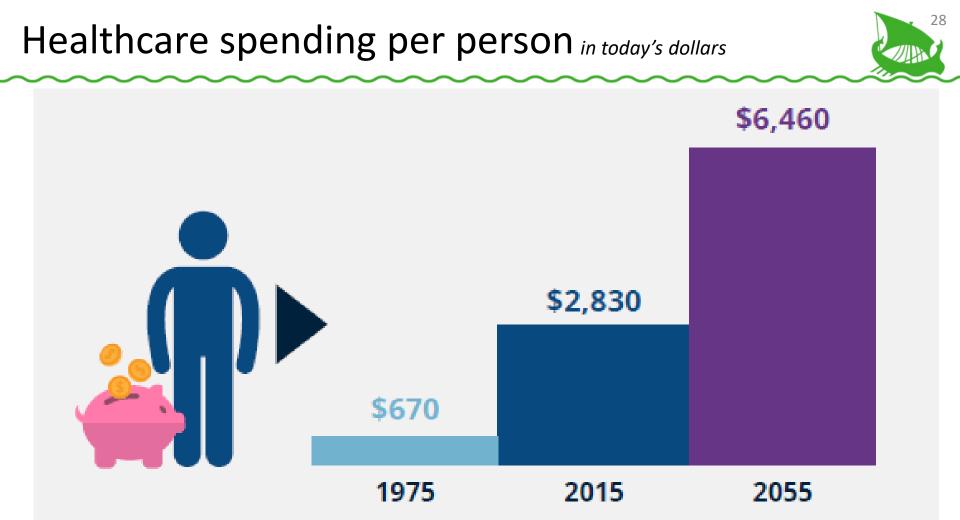
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Demographic trends in Australia number of people aged 100+





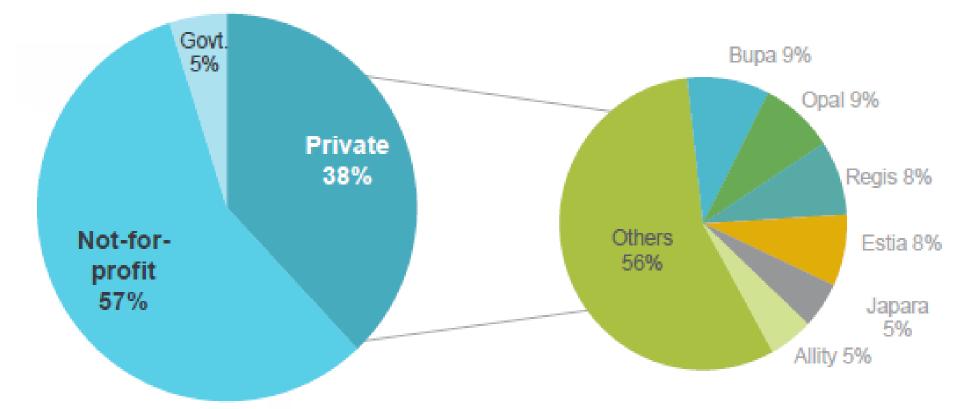
source: Commonwealth of Australia - 2015 Intergenerational Report



source: Commonwealth of Australia - 2015 Intergenerational Report

Aged care *key service providers*



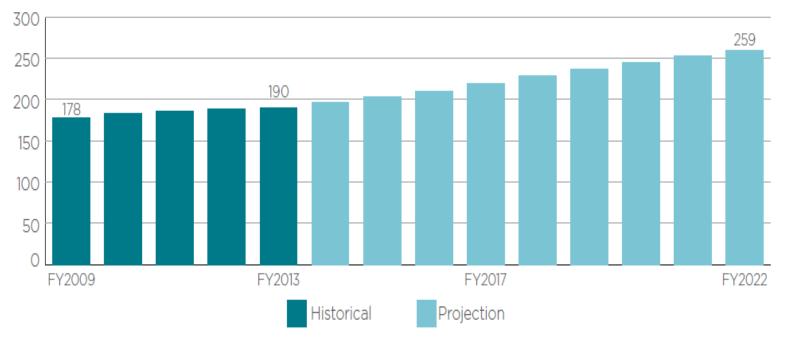


source: Regis Healthcare presentation (Oct 2016)

Aged care projected growth in places

'000 Places

3.5% CAGR FY2013 - FY2022







US interest rates

Brexit

Geopolitics

Technology change





Executive team

