

ACN 009 686 435

23 May 2016

Dear Shareholder

Capilano Honey Limited ACN 009 686 435 (Company) - 1 for 10 Fully Underwritten Non-Renounceable Pro Rata Rights Issue

The Company is writing to advise you as a shareholder of the Company with a registered address outside of Australia, New Zealand, Hong Kong and Singapore, that the Company announced on 23 May 2016 a 1 for 10 fully underwritten non-renounceable pro rata rights issue at an issue price of \$19.50 per new share (**New Share**) to raise approximately \$16.8 million (before transaction costs) (**Rights Issue**).

In accordance with ASX Listing Rule 7.7.1(b), the Company hereby advises that the Company will not be offering the New Shares under the Rights Issue to you.

On that basis, you will not be receiving a copy of the offer document issued in connection with the Rights Issue (**Offer Document**) and you will not receive an offer of entitlements under, or otherwise be permitted to participate in, the Rights Issue.

Details of the Rights Issue are set out in the Offer Document and Appendix 3B that have been lodged with ASX on 23 May 2016. Both documents are available on the ASX's website (www.asx.com.au) and on the Company's website (www.capilano.com.au). The key information of the Rights Issue is also summarised below for your information.

The Rights Issue is fully underwritten by Canaccord Genuity (Australia) Limited and Morgans Corporate Limited. Details of the potential effect of the underwriting arrangement on the Company, as well as the underwriting agreement itself, are set out in the Offer Document.

Any New Shares not acquired by eligible shareholders will be treated as shortfall shares and can be applied for by other eligible shareholders under the Top Up Offer, as described in the Offer Document, in excess of their respective entitlement of New Shares under the Rights Issue.

The net proceeds of the Rights Issue will be used primarily to

- 1. fund the Company's acquisition of beekeeping enterprises;
- 2. strengthen the Company's balance sheet by reducing debt and providing flexibility for further growth;
- 3. increase the Company's working capital to support business growth and new export market sales;
- 4. enable the Company to invest in select production efficiency upgrades and new product capabilities; and
- 5. enable the Company to implement a dedicated marketing budget supporting new product developments and export market growth.

All other required details of the Rights Issue are set out in the Offer Document and Appendix 3B that have been lodged with ASX on 23 May 2016. Both documents are available on the ASX's website (www.asx.com.au) and on the Company's website (www.capilano.com.au).

| Summary of Key Information | |
|--------------------------------|--|
| Type of Offer | Fully underwritten non-renounceable pro rata 1 for 10 rights issue of approximately 859,712 ordinary shares to eligible shareholders that are in the share register of the Company as at the record date, being 7:00pm (Brisbane time) on 26 May 2016 (Record Date). |
| Offer Price | \$19.50 per New Share |
| Offer Ratio | 1 New Share for every 10 existing shares held at the Record Date. |
| Non-renounceable | Your entitlements may not be sold on ASX or otherwise transferred. |
| Ranking of New Shares | The New Shares will be fully paid and will rank equally in all respects with the Company's existing ordinary shares. |
| Number of shares quoted on ASX | The number of fully paid ordinary shares in the capital of the Company (each a Share) to be quoted on ASX on completion of the Rights Issue, including all New Shares to be issued under the Rights Issue, will be approximately 9,456,833 |

| Indicative Timetable* | | |
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| Announcement of Offer and lodgement of Appendix 3B, Cleansing notice under section 708AA(2)(f) and Offer Document with ASX | Monday, 23 May 2016 | |
| Notice of Offer sent to Shareholders | Tuesday, 24 May 2016 | |
| Shares quoted on an "ex-rights" basis** | Wednesday, 25 May 2016 | |
| Record date for determining eligibility of Shareholders to participate under the Offer | Thursday, 26 May 2016 7.00 p.m. (Brisbane time) | |
| Offer Document and Entitlement and Acceptance Forms dispatched to Eligible Shareholders | Tuesday, 31 May 2016 | |
| Last date to extend Closing Date | Pre-open on Wednesday, 15 June 2016 | |
| Closing Date | Monday, 20 June 2016 5.00 p.m. (Brisbane time) | |
| Expected commencement of trading of New Shares on a deferred settlement basis on ASX | Tuesday, 21 June 2016 | |
| Notify ASX of under subscriptions (if any) | Thursday, 23 June 2016 | |
| New Shares are issued, shareholder holding statements dispatched and deferred settlement trading ends | Monday, 27 June 2016 | |
| Normal trading of New Shares commences | Tuesday, 28 June 2016 | |

^{*} Dates and times are indicative only and subject to change. Subject to compliance with the ASX Listing Rules, the Company reserves the right to: (i) not proceed with the Rights Issue and return any applications moneys received without interest; or (ii) vary any of the dates and times above including closing the offer of entitlements under the Rights Issue earlier or later than as stated above.

If you require further information of the process, please contact the Company Secretary:

Address: 399 Archerfield Road, Richland, QLD 4077, Australia

Email: honey@capilano.com.au / Phone: +61 7 3712 8282 / Fax: +61 7 3712 8286 / Website: www.capilano.com.au

Yours faithfully

CAPILANO HONEY LIMITED

Trevor Morgan Chairman

^{**} Shares in the Company commence trading without the entitlement to participate in the Rights Issue.