ASX: IAN

25 October 2016
The Manager
Market Announcements Office
Australian Securities Exchange
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

## **Directors**

Mark Rantall: Chairman

Mark Fisher: Executive Director

Patrick Canion: Director

Mathew Walker: Director

Sonu Cheema: Company Secretary

## **Issued Capital**

1,049,618,364 ("IAM") Fully Paid Ordinary Shares

302,682,093 ("IAMOA") 31 December 2017 Listed Options exercisable at \$0.008 per Option

37,500,000 Fully Paid Ordinary Shares classified as restricted securities

100,000,000 Unquoted Options exercisable at \$0.02 on or before 30 June 2020

250,000,000 Class A Performance Shares classified as restricted securities

250,000,000 Class B Performance Shares classified as restricted securities

## OF PARTNERSHIPS TO INTIGER GROUP

The directors of Intiger Group Limited (IAM) (Intiger or the Company) are pleased to announce the appointment of Mr Charles Blake MComm (University of Sydney), BA (University of Sydney), GradDipFinPlan (FINSIA) to the role of Global Head of Partnerships.

A 20 year industry veteran, Mr Blake is well known in the Australian Financial Planning Profession and leaves his role at Macquarie Private Wealth to join Intiger in this key leadership role.

In appointing Mr Bake, Intiger continues to demonstrate its capacity to attract the industry's most experienced and respected professionals. Joining Chairman Mark Rantall, Director Patrick Canion, CEO Mark Fisher and COO Sharon Wright, Mr Blake adds further weight to Intiger's world class leadership team. As Global Head of Partnerships, Mr Blake will spearhead the formation of Intiger's Client Engagement Team and the national rollout of the Intiger solution. Based in Sydney he delivers the East Coast footprint critical to Intiger's continued success.

With over 20 years' Australian Financial Planning experience in key operational, client management and leadership roles for some of the industries most respected institutions (including ipac Securities, AMP, and Macquarie), Mr Blake has the background, reputation, experience and relationships to drive exceptional growth and Intiger shareholder return. Mr Blake is a member of the Australian SMSF Association, has lectured for educational institutions including FINSIA, and authored course content for KAPLAN Financial Planning Master Taskforces.

Commenting on his appointment, Charles said "Opportunities to fundamentally and rapidly change the direction and profitability of an industry the size of Australian Financial Planning are career defining. Demand for cost reducing operational efficiency solutions are at an all-time high & set to continue. Only Intiger has successfully delivered what the market demands and as market leader Intiger will dominate this landscape long term. I am proud to join such a unique firm driving such extraordinary change. We are focused on improving the profitability of every Financial Planning licensee in the country whilst simultaneously making advice affordable to every Australian for the first time in the industry's history."

Intiger Managing Director, Mark Fisher noted "Charles' appointment highlights Intiger's privileged capacity to attract industry leaders as we ride an enormous groundswell of operational efficiency & cost reducing demand. Charles brings with him 20 years of tier 1 relationships, a deep understanding of how advice businesses work and a proven capability to reduce costs. As the creator & leader of the Australian Financial Planning cost reduction industry, Intiger will continue to grow its leadership bench as we expedite the conversion of this extraordinary untapped demand into shareholder return."

Charles Blake will commence with Intiger in mid-late November.

- ENDS -

For further information, please contact:

<u>Investors</u>

Mathew Walker Corporate Director

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**Executive Director & Founder** 

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## **About Intiger Group Limited**

The business of **Intiger Group Limited (ASX: IAM)**, was founded by experienced investment banking and financial services executive Mark Fisher and operates an Australian software development house and offshore processing platform dedicated to reducing the back office and operational costs within the Australian financial planning industry. Working with Australian financial planning licensees and their practices, the Intiger Group has developed and launched proprietary software platform LiLLY, which has been designed to digitise and automate core components of the financial planning process including the production of automated statements of advice. In conjunction with LiLLY, the Intiger Group has presented the online practice management system KLIP which tracks key performance indicators of a financial planning practice and delivers oversight and control to both licensors and financial planning practices nationally.

In addition, the Intiger Group is a provider of offshore processing solutions built for the financial planning sector. The Intiger Group operates an offshore outsourcing facility in the Philippines which employs Australian trained staff, who deliver financial planning back office and administrative processing services for various documents including Statements of Advice. No financial advice is provided and no financial services license is required for these activities.