## 5 September 2016

The Manager Australian Securities Exchange Level 5, 20 Bridge Street Sydney NSW 2000





## Issue of options to key management and employees

The Board of MOQ Limited (**Company**) wishes to advise that as part of their remuneration packages, certain key management and employees of the Company and the Company's wholly owned subsidiaries have been granted unlisted and unvested options in the Company pursuant to the Employee Option Plan approved at the EGM on 16 May 2016.

The employee options have an exercise price of \$0.275 each, vest after the employee's period of service with the Company has hit certain time milestones and expire on 1 September 2020.

These options have been issued under Exception 9 to ASX Listing Rule 7.2 as approved at the Company EGM on 16 May 2016.

If you have any queries, please contact the undersigned on +61 2 8039 5015 or info@moq.com.au

Yours faithfully

**Brad Cohen** 

Company Secretary

#### **About MOQ Limited**

MOQ is a global award winning, cloud systems integrator with 180 employees which provides ICT Consulting, Integration, Managed Services and Solutions around data, applications, and infrastructure that enables digital business. Our strategy is to build annuity revenue streams through managed services and commercialised IP to capitalise on a rapidly growing digital economy.

Our purpose is to enable our customers to achieve more through the smart use of technology as they embrace digital transformation. We pride ourselves on building lifetime relationships with our customers by driving outcomes to get the best results the business needs.

# Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/oo, \ 30/o9/o1, \ 11/o3/o2, \ o1/o1/o3, \ 24/10/o5, \ o1/o8/12, \ o4/o3/13$ 

Name o	of entity	
	Limited	
ABN		
94 050	0 240 330	
We (tl	he entity) give ASX the followin	g information.
	1 - All issues st complete the relevant sections (attac	th sheets if there is not enough space).
1	*Class of *securities issued or to be issued	Unlisted Options
_	Number of to comition issued on	
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	3,690,901 unlisted options in 2 tranches: - Tranche 1: 1,845,456 unlisted options - Tranche 2: 1,845,445 unlisted options

<sup>+</sup> See chapter 19 for defined terms.

Principal terms of the \*securities 3 (e.g. if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for if +convertible payment; securities, the conversion price and dates for conversion)

### Tranche 1

1,845,456 unlisted and unvested employee options, each exercisable at \$0.275 per option, which vest after 24 months' continuous service by the option holder from the date of issue, expires on 01/09/2020.

### Tranche 2

1,845,445 unlisted and unvested employee options, each exercisable at \$0.275 per option, which vest after 36 months' continuous service by the option holder from the date of issue, expires on 01/09/2020.

Do the \*securities rank equally | Yes, upon exercise of options in all respects from the +issue date with an existing +class of quoted +securities?

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust. distribution) interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

Issue price or consideration 5

Nil

6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	Issue of unvested options to key employees of the Company and its wholly-owned subsidiaries.
6a	Is the entity an teligible entity	Voc
Oa	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?	Yes
	If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	25 November 2015
6с	Number of *securities issued without security holder approval under rule 7.1	N/A
6d	Number of *securities issued with security holder approval under rule 7.1A	N/A
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A
c C		
6f	Number of *securities issued under an exception in rule 7.2	3,690,901 unlisted options
6g	If +securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the +issue date and both values. Include the source of the VWAP calculation.	N/A

<sup>+</sup> See chapter 19 for defined terms.

6h	If *securities were issued under ]	N/A
	rule 7.1A for non-cash	
	consideration, state date on	
	which valuation of	
	consideration was released to	
	ASX Market Announcements	

6i Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements

See Annexure 1		

7 +Issue dates

Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.

Cross reference: item 33 of Appendix 3B.

1 September 2016.		

8 Number and +class of all +securities quoted on ASX (including the +securities in section 2 if applicable)

Number	+Class
154,713,558	Fully paid ordinary
	shares

9 Number and +class of all +securities not quoted on ASX (including the +securities in section 2 if applicable)

Number	+Class
2,500,000	Unlisted options with an exercise price of \$0.1 expiring on 30/06/2017
16,667	Unlisted options with an exercise price of \$7.00 expiring on 12/02/2017
16,667	Unlisted options with an exercise price of \$7.00 expiring on 12/02/2018
1,845,456	Unlisted and unvested employee options with an exercise price of \$0.275 expiring on 01/09/2020
1,845,445	Unlisted and unvested employee options with an exercise price of \$0.275 expiring on 01/09/2020

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

# Part 2 - Pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	

<sup>+</sup> See chapter 19 for defined terms.

13	Ratio in which the *securities will be offered	
14	*Class of *securities to which the offer relates	
15	<sup>+</sup> Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has security holders who will not be sent new offer documents	
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	
20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	
	If the igns is serious.	
25	If the issue is contingent on security holders' approval, the date of the meeting	

26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do security holders sell their entitlements <i>in full</i> through a broker?	
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	
32	How do security holders dispose of their entitlements (except by sale through a broker)?	
33	<sup>+</sup> Issue date	
You ne	3 - Quotation of securities  Type of *securities	
34	(tick one)	
(a)	*Securities described in Part	1
(b)		nd of the escrowed period, partly paid securities that become fully paid en restriction ends, securities issued on expiry or conversion of convertible
Entiti	es that have ticked box 34(a)	

<sup>+</sup> See chapter 19 for defined terms.

# Additional securities forming a new class of securities

Tick to docum	to indicate you are providing the information	on or
35	1 1	securities, the names of the 20 largest holders of the number and percentage of additional *securities
36	1 1	securities, a distribution schedule of the additional mber of holders in the categories
37	A copy of any trust deed for the	he additional <sup>+</sup> securities
Entit	ties that have ticked box 34(b)	
38	Number of *securities for which quotation is sought	
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	

41	Reason for request for quotation
	now
	Example: In the case of restricted securities, end of restriction period
	(if issued upon conversion of another *security, clearly identify that other *security)

42 Number and \*class of all \*securities quoted on ASX (including the \*securities in clause 38)

Number	+Class

### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

<sup>+</sup> See chapter 19 for defined terms.

We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 01 September 2016

(Company secretary)

Print name: Brad Cohen

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# Appendix 3B – Annexure 1

# Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

## Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid <sup>+</sup> ordinary securities on issue 12 months before the <sup>+</sup> issue date or date of agreement to issue	315,409,857	
<ul> <li>Number of fully paid +ordinary securities issued in that 12 month period under an exception in rule 7.2</li> <li>Number of fully paid +ordinary securities issued in that 12 month period with shareholder approval</li> <li>Number of partly paid +ordinary securities that became fully paid in that 12 month period</li> <li>Note:         <ul> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> </li> </ul>	711,594,688 (issued on 29 May 2015). 46,666,668 (issued on 26 June 2015). 833,333 (issued on 3 July 2015). 2,499,999 (issued on 16 September 2015). 161,454,545 (issued on 1 April 2016). 308,675,326 (issued on 20 May 2016).	
<b>Subtract</b> the number of fully paid <sup>+</sup> ordinary securities cancelled during that 12 month period	1,392,420,858 (decrease to issued capital due to 10:1 reconstruction on 30/05/2016)	
"A"	154,713,558	

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"		
"B"	0.15	
	[Note: this value cannot be changed]	
<b>Multiply</b> "A" by 0.15	23,207,034	
Step 3: Calculate "C", the amount of placement capacity under rule 7.1 that has already been used		
Insert number of +equity securities issued or agreed to be issued in that 12 month period not counting those issued:	Nil	
<ul> <li>Under an exception in rule 7.2</li> </ul>		
Under rule 7.1A		
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>		
<ul> <li>Note:         <ul> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> </ul> </li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"C"	Nil	
Step 4: Subtract "C" from ["A" x "I placement capacity under rule 7.1	B"] to calculate remaining	
"A" x 0.15	23,207,034	
Note: number must be same as shown in Step 2		
Subtract "C"	Nil	
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.15] – "C"	23,207,034	
	[Note: this is the remaining placement capacity under rule 7.1]	

Rule 7.1A – Additional placement capacity for eligible entities		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
"A"	154,713,558	
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
Multiply "A" by 0.10	15,471,356	
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used		
Insert number of <sup>+</sup> equity securities issued or agreed to be issued in that 12 month period under rule 7.1A	Nil	
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"E"	Nil	

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10	15,471,356	
Note: number must be same as shown in Step 2		
Subtract "E"	Nil	
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"	15,471,356	
	Note: this is the remaining placement capacity under rule 7.1A	