

26 October 2016

TRADING UPDATE FOR 1HFY17

Highlights of 1HFY17 guidance:

- 120% increase in revenue against the prior six month period
- 48% increase in EBITDA against the prior six month period
- 15% increase in earnings per share against the prior six month period
- The \$5m Convertible Note that was issued in December 2015 will be redeemed on 12 December 2016

BPS Technology Limited “BPS” (ASX:BPS) is pleased to update the market on the outlook for the first half of FY17 after a better than expected first quarter. The upcoming half-year results will be the first that include the acquisition of Entertainment Publications of Australia and New Zealand “EPANZ” as announced to the market on 12 August 2016.

The incorporation of EPANZ into the BPS Group has been substantially completed and progressed according to plan. The first quarter results of EPANZ have exceeded expectations, and all indications are that EPANZ will exceed its targets for the first half of FY17.

Due to the strong performance of EPANZ, higher than expected franchise sales in the USA as well as the existing businesses meeting budgets for the first quarter, BPS management is giving the following guidance in key areas for the first half of FY17:

- Revenues expected to exceed \$55m against \$25m of the prior six month period, being an increase of 120%
- EBITDA expected to exceed \$6.8m against \$4.6m of the prior six month period, being an increase of 48%
- Earnings per share expected to exceed 7.1c against 6.0c of the prior six month period, being an increase of more than 15%
- The \$5m Convertible Note that was issued in December 2015 will be redeemed on 12 December 2016

Trevor Dietz, Chief Executive, commented on the guidance, “BPS is proud of the excellent first quarter numbers following the transformative acquisition of EPANZ. We look forward unlocking further synergies and value within the new combined entity and delivering a strong first half result. Entertainment Publications is a very cash generative business, which will give the group a strong year-end Balance Sheet. We believe that FY17 will be an exceptional year for BPS, with a full-year contribution from Entertainment Publications and continuing expansion of Bartercard USA.”

For more information, please contact:

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About BPS Technology Limited (ASX: BPS): BPS Technology Limited is a leading provider of technology platforms and management systems in the Digital Payments space helping to drive customers to its SME merchants. BPS earns revenues on transactions over the platforms via its subsidiaries Bartercard, Entertainment, bucqi and TESS. BPS platforms serve 36,000 merchants and 550,000 customers through a network of 18,000 Not-For-Profit organisations.

About Bartercard: Bartercard operates the world's largest trade exchange. It allows small to medium businesses to conduct business transactions without the use of cash. There are 50,000+ card holders in 8 countries currently. Bartercard transactions can be conducted online, via its mobile app, across more than 7,000 bank EFTPOS terminals and on bucqi terminals.

About Entertainment: Entertainment Publications is a business-to-consumer (B2C) deals platform with an established model proven over 21 years of profitable operations. Entertainment provides restaurant and activity guides with special offers from more than 12,000 SMEs to consumers across Australia and New Zealand.

About bucqi: bucqi is a disruptive technology based around a loyalty platform designed for SMBs combined with a robust and innovative mobile payment app for both merchants and consumers. The payments platform has been two years in the making and has a number of patents pending. It allows consumers to easily pay for goods and services without taking out their wallet or swiping their credit card and they earn and redeem reward points via a wide range of participating suppliers. It has been launched in 3 regional cities in Queensland Australia and Wellington in New Zealand.

About TESS: TESS (Trade Exchange Software Services) is a software platform developed to support all trade exchanges globally. It is the only software recognised and recommended as preferred software by the International Reciprocal Trade Association (IRTA) - the largest professional body governing of the industry globally. TESS produces versions of its software created to service small, medium, large and enterprise level exchanges. IRTA uses TESS supplied software to run its Universal Currency (UC) trading platform that allows members' trade exchanges to trade between themselves seamlessly.