## MONTHLY INVESTMENT REPORT AND NTA UPDATE

April 2016



#### KEY CHARACTERISTICS

1. Genuine Exposure to Undervalued Emerging Companies

Regardless of market capitalisation and/or liquidity, NCC seeks to provide investors with exposure to high quality, undervalued emerging companies in a transparent and concentrated long/short structure that has the competitive advantage of being a nimble closed ended fund with no liquidity constraints.

- 2. Focus on Quality of Companies Not Quantity or Size of Companies
  Our primary focus is on developing a deep understanding and appreciation of the companies in our portfolio. We believe the best way to achieve this is to focus on a select number (target 0-15) of high quality ideas. By developing a deep understanding of these companies we believe we are well positioned to capitalise on our 'long term information advantage' & 'liquidity advantage'
- 3. Focus on Meaningful Long Term Performance
  We target an Internal Hurdle Rate of

We target an Internal Hurdle Rate of 20% p.a. over a rolling three-year period for all our investment holdings

- 4. Portfolio Constructed Utilising a Benchmark Unaware Approach
  Being benchmark unaware means we are not forced holders of stocks with large benchmark weightings that we are not convinced are attractive investment propositions.
- 5. Significant Alignment of Interests with Shareholders
  NAOS & NCC employees/directors

NAOS & NCC employees/directors own >10 million NCC shares, providing shareholders with a significant alignment of interests. Net Tangible Asset Value Breakdown as at 30<sup>th</sup> April 2016 (Post the Payment of \$0.0325 Fully Franked Dividend on 29<sup>th</sup> April 2016)

Pre Tax NTA:	\$1.16
Post Tax & Pre Unrealised Gains NTA:	\$1.18
Post Tax NTA:	\$1.12

## Investment Portfolio Performance to 30th April 2016 & Market Insight

The NCC investment portfolio produced a positive return of +4.67% compared to the benchmark Small Ordinaries Accumulation Index (XSOAI) which returned +3.04% for April. The 1st half dividend of \$0.0325 was paid to shareholders on the 29th of April 2016.

The market thematic of "risk on" continued in April with the All Ordinaries Index up +3.24%; bringing the 3-month return to over +6.50%. As concentrated value investors we felt it was timely to focus on the underlying fundamentals of the market, specifically industrials and financials.

The recent positive market moves have been driven by a weaker USD, lower US rates in the short term and positive commentary around the Chinese economy. In our view all of these recent themes are short term aberrations and will not continue into the second half of the year. Despite the above the RBA felt it was prudent to cut rates to just 1.75% last week highlighting the lower than expected inflation levels.

Earnings expectations for the ASX-200 industrials excluding banks have now turned negative for FY16, yet expectations for FY17 remain close to +8%. With what we believe to be a backdrop of further easing in credit growth, increased discounting in retail and a slow rebound in capital expenditure, these expectations may well prove to be as optimistic as has been the case in FY16 to date.

It is important not to lose sight that domestic cash rates of 1.75% will provide support for the domestic equity market, as higher yielding equities such as REIT's, infrastructure and defensives will continue to be in demand and potentially push prices higher.

As we have said many times before NCC will continue to hold concentrated positons in companies that we believe are undervalued on a longer term investment horizon. These companies will often have well-known brands, existing revenue bases, proven management teams and solid balance sheets. The one thing we look for that is not so obvious, is earnings growth that may not be immediate but develops over a 2-5-year period. We believe these companies should be somewhat immune to the economic developments we mention above.

	1 Month	6 Months	1 Year	2 Years (p.a.)	3 Years (p.a.)	Inception (p.a.)	Inception (nom.)
NCC Investment Portfolio Performance*	+4.67%	+14.12%	+12.76%	+8.84%	+16.66%	+18.18%	+69.88%
S&P/ASX Small Ordinaries Accumulation Index (XSOAI)	+3.04%	+8.19%	+5.12%	+5.21%	+4.15%	+1.59%	+5.13%
Outperformance Relative to Benchmark	+1.63%	+5.93%	+7.64%	+3.63%	+12.51%	+16.59%	+64.75%

\*Investment Portfolio Performance is post all operating expenses, before fees, taxes and initial IPO and placement commissions. Performance has not been grossed up for franking credits received by shareholders. Since inception (p.a. and nom.) includes part performance for the month of February 2013.

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## Positive Stock Attribution Analysis (Attribution is what has contributed to NCC's performance since inception) (1st March 2013 to 30<sup>th</sup> April 2016)

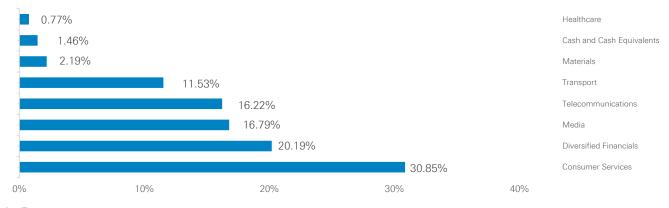
The table below lists the top positive contributors to NCC's total return since 1st March 2013. The purpose of the information is to illustrate that the performance the investment team derive over time is not simply from one or two positions but from a variety of positions, even with a highly concentrated portfolio of investments that is often 0 -15 securities at any one time. We will disclose securities in which the Company has a current substantial holding, or when we have exited the position. All of the below have either been a long or short position in the portfolio at some point in time.

Investment	Contribution to Return (%NAV)	Investment	Contribution to Return (%NAV)
Calliden Group Limited	+12.42%	Village Roadshow Limited	+6.54%
Capitol Health Limited	+12.06%	Sirtex Medical Limited	+6.53%
BSA Limited	+11.94%	RHG Limited	+5.64%
Lindsay Australia	+8.81%	Gage Road Brewing	+4.96%
Armidale Investments	+7.47%	Enero Group	+4.00%
Tamawood	+6.92%	AMA Group	+3.50%

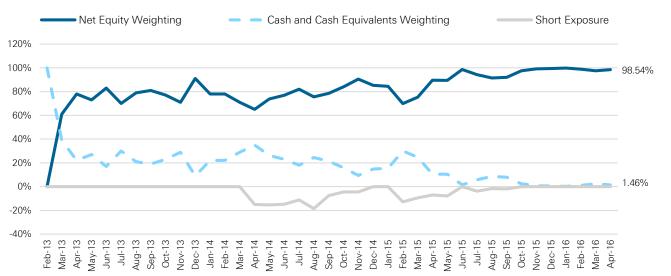
### Portfolio Positioning as at 30th April 2016

As at April month end, the portfolio's net equity exposure was ~98% with a subsequent cash weighting of 1.46%. The core holdings in the portfolio did not change over the course of the month. As at month end, the portfolio was comprised of 9 long positions and no shorts. There were also no income instruments in the portfolio.

#### Industry Exposure



#### **Net Equity Exposure**



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#### **Company Meetings**

The NAOS investment philosophy is based around the belief that for an emerging company to succeed and generate strong returns for shareholders it must be led by a motivated, proven and experienced management team. This is why the NAOS Investment Team has direct contact with many listed and unlisted emerging companies across a wide range of industries. A selection of the companies we met with during the month of April is provided below.

- Adslot (ADJ)
- McColls Transport (Unlisted)
- Netcomm Wireless (NTC)
- Cooper Energy (COE)
- Airtasker (Unlisted)
- Gentrack Group (GTK)

- Armidale Investments (AIK)
- Maxitrans (MXI)
- Global Rally Cross (Unlisted)
- Pacific Environment (PEH)
- Lindsay Australia (LAU)
- McPhersons (MCP)

#### Portfolio Characteristics - Summary Data

Below are a number of historical portfolio risk measures. Our aim in providing these metrics is to demonstrate to investors how NCC is placed from a risk adjusted basis to meet its objective, being to outperform the benchmark over the long term, and also to preserve investors' capital. A glossary of the terms used below and the method used for calculating them can be found on the last page of this report.

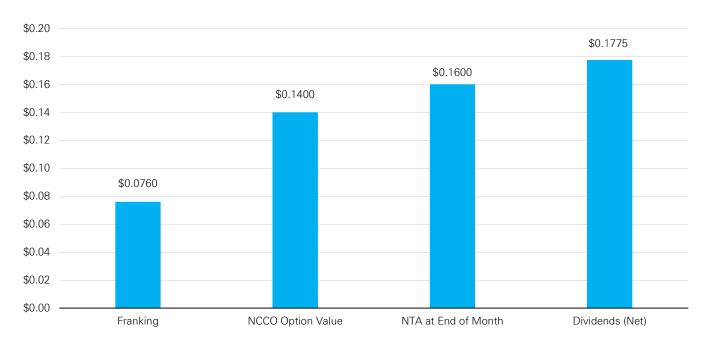
Portfolio Weighted Average Market Capitalisation	\$110 Million
Percentage of Positive Months (NCC)	74%
Percentage of Positive Months (XSOAI)	58%
Standard Deviation of Returns (NCC)	11.58%
Standard Deviation of Returns (XSOAI)	14.43%
Correlation of Returns to XSOAI	0.59
Sortino Ratio	2.63
Downside Deviation (NCC)	5.93%
Downside Deviation (XSOAI)	7.57%
Current Estimated Portfolio Beta	0.07

#### Capital Management - Summary Data as at 30th April 2016

Share Price	\$1.00
Discount/Premium to NTA (Pre-Tax)	-14.00%
Historical Fully Franked Dividend Yield	6.25%
Historical Gross Dividend Yield	8.93%
Shares on Issue	46,918,297
NCC Directors Shareholding (Ordinary Shares)	3,414,065

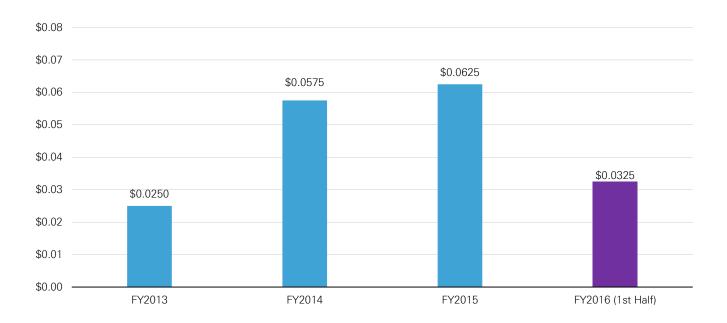
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#### Historical Shareholder Return Breakdown



<sup>\*</sup>Assumes an intrinsic NCCO value of \$0.14 cents per option at expiry (1st February 2015).

#### Dividend Profile - Historical Fully Franked Dividends (Cents per Share)



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#### Description of Statistical Terms/Glossary

Portfolio Average Market Capitalisation - The portfolio weight of each individual position multiplied by each company's respective market capitalisation.

Standard Deviation of Returns - A historical analysis of the volatility in monthly returns also known as historical volatility.

Correlation of Returns – A statistical measure of how two variables move in relation to each other. In this case the two variables are NCC and XSOAI, If the correlation is 1 then the two securities should have the same monthly returns and if the correlation is -1 and XSOAI had a return of -1.00% then NCC would be expected to have a return of +1.00%

Sortino Ratio - A modification of the Sharpe ratio that differentiates harmful volatility from general volatility by taking into account the standard deviation of negative asset returns, called downside deviation. A large Sortino Ratio may potentially indicate that there is a low probability of a large capital loss. Returns less than that of the benchmark (Small Ordinaries Accumulation Index - XSOAI) are classified as negative asset returns.

Downside Deviation - A measure of downside risk that focuses on returns that fall below a minimum threshold or minimum acceptable return (MAR). For our calculations, we use returns negative to zero for the calculation of portfolio downside deviation.

Portfolio Beta - A measure of the volatility, or systematic risk of a portfolio or security. A beta of 1 indicates a portfolio/security's price will move with the market. A beta of less than 1 indicated that a security/portfolio should be less volatile than the market.

XSOAI - Small Ordinaries Accumulation Index

#### Disclaimer:

This report has been prepared by NAOS Asset Management Limited. Information provided in this report is for general information purposes and must not be construed as investment advice. In preparing this report we have not taken into account the investment objectives, financial situation or needs of any particular investor. Past performance is not a reliable indicator of future performance. Before making an investment decision investors must read the offer documents and should seek their own financial product advice. Returns are compounded for periods greater than 12 months. The Investment Manager of the Company is NAOS Asset Management Limited (ABN 23 107 624 126, AFSL 273529). NAOS Address: Level 4 Domain House, 139 Macquarie Street Sydney NSW 2000.

### CORPORATE DIRECTORY

**Directors**David Rickards (Independent Chairman)
Warwick Evans (Director)

## Company Secretary

### Investment Team

Sebastian Evans (Chief Investment Officer) Jeffrey Kim (Portfolio Manager)

## Chief Financial/Operating Officer

**Business Development Manager** 

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