Appendix 4E

Preliminary Final Report

For the Year Ended 30 June 2016

Beyond International Limited

ACN 003 174 409

This preliminary final report is provided to the Australian Securities Exchange (ASX) under ASX Listing Rule 4.3A

Current Reporting Period: Previous Corresponding Period: Financial year ended 30 June 2016 Financial year ended 30 June 2015

## **Appendix 4E**

### Preliminary Final Report

Name of Entity	BEYOND INTERNATIONAL LIMITED
ABN	65 003 174 409
Financial Year Ended	30 JUNE 2016
Previous Corresponding Reporting Period	30 JUNE 2015

Results for Announcement to the		\$'000		Percentage	2
		000		increase	-
				/(decrease	١
				over prev	
				correspond	
				period	9
Revenue from ordinary activities		101,2	29	Up 8.6%	
Profit from ordinary activities after	er tax attributable to				
members		5,317		Down 9.7%	
Net profit for the period attributable	e to members	,			
		5,317		Down 9.7%	,
Dividends (distributions)	Amount per security	y	Franked	amount	per
			security	,	•
Interim Dividend	5.00 cents per shar	е	NIL		
Final Dividend	5.00 cents per shar	е	10%		
Previous corresponding period					
Interim Dividend	5.00 cents per shar	e NIL			
Final Dividend	5.00 cents per shar				
Record date for determining entit	lements to the 21 C	ctober	2016		
dividends (if any)					
Brief explanation of any of the figu	ires reported above n	ecessa	ry to enat	ole the figure	s to
be understood:					
Refer to release					

### Dividends

18 November 2016
21 October 2016
5.00 cents
\$3,066,848.40
2.5 cents
N/A
N/A
2

NTA Backing

	Current Period	Previous corresponding period
Net tangible asset backing per ordinary security	63.79 cents	64.28 cents

### Associates or Joint Ventures

7Beyond Media Rights Ltd	50% JV with Seven Network (Operations)
	Ltd

			INTERN	ERNATIONAL	
	FY 2016 \$,000	FY 2015 \$,000	Variance \$,000	Variance %	
Operating Revenue	101,229	93,218	8,011	8.6%	
Expense	(94,988)	(85,348)	(9,640)	11.3%	
Operating EBIT	6,241	7,870	(1,629)	(20.7%)	
Non-operating Items Additional Amortisation	(688)	(1,906)	1,218	(63.9%)	
EBIT	5,553	5,964	(411)	(6.9%)	
Net Interest Income	51	49	2	4.1%	
Profit Before Tax	5,604	6,013	(409)	(6.8%)	
Tax Expense	(287)	(128)	(159)	(124.2%)	
Profit After Tax	5,317	5,885	(568)	(9.7%)	
OEI		2	-	-	
Net Profit	5,317	5,885	(568)	(9.7%)	
EPS (Cents per Share)	8.67	9.59	(0.93)	(9.7%)	
Dividends per Share (cents)	10.00	10.00	-	-	
NTA	63.79	64.28	(0.49)	(0.8%)	

## FINANCIAL PERFORMANCE FOR THE 12 MONTH PERIOD TO 30<sup>TH</sup> JUNE 2016

- Operating revenue increased by 8.6% to \$101,229,000;
- Net profit after tax and before outside equity interests decreased 9.7% to \$5,317,000. The
  result is better than the guidance provided in July by \$809,000 mainly as a result of slightly
  better trading and, arising out of the audit process, a different tax outcome than expected;
- Earnings per share has decreased by 9.7% to 8.67 cents;
- EBIT for the period has decreased by 6.9% to \$5,553,000;
- Net cash flows from operating activities decreased by 37% to \$5,127,000 from \$8,135,000;
- Net cash reduced by \$4,025,000 to \$6,379,000.

REVIEW OF OPERATIONS BY SEGMENT FOR THE FINANCIAL YEAR ENDED 30<sup>TH</sup> JUNE 2016

	FY 2016 \$,000	FY 2015 \$,000	Variance \$,000	Variance %
Revenue				
Productions & Copyright	38,371	35,315	3,056	8.7%
Home Entertainment	24,485	22,463	2,022	9.0%
Distribution	25,843	22,612	3,231	14.3%
Digital Marketing	12,470	12,828	(358)	(2.8%
Other	60	-	60	-
Total Revenue	101,229	93,218	8,011	8.6%
OPERATING EBIT				
Productions & Copyright	9,964	9,360	604	6.5%
Home Entertainment	1,526	1,827	(301)	(16.5%)
Distribution	2,020	2,420	(400)	(16.5%)
Digital Marketing	(292)	132	(424)	NMF
Corporate	(6,079)	(5,818)	(261)	(4.5%)
7Beyond Joint Venture	(404)	(560)	156	27.9%
Foreign Exchange Gain / (Loss)	(494)	509	(1,003)	NMF
Operating EBIT	6,241	7,870	(1,629)	(20.7%)
Non Operating Items				
Distribution	(350)	-	(350)	
Corporate	(247)	-	(247)	
Productions & Copyright	(91)	(1,906)	1,815	95.2%
EBIT	5,553	5,964	(411)	(6.9%)

### 1. Television Productions and Copyright Segment

Segment revenue increased by \$3,056,000 or 8.7% to \$38,371,000 compared to the prior year. The number of programmes in production at any point in time is subject to the commissioning process, and the timing of commissions is outside the Company's control. In the financial year ended 30 June 2016, the Company experienced an increase in the number of projects in production. During the 2016 financial year, over 174 hours of television commenced production, including over 56 hours commissioned by US broadcasters.

The segment EBIT of \$9,964,000 was 6.5% higher than the \$9,360,000 reported in the 2015 financial year. The improvement in EBIT was due to an increase in programmes in production.

Copyright income (included in total segment revenue above) increased marginally by \$200,000 to \$6,450,000 compared to FY2015.

Non-operating adjustments of \$91,000 relating to the segment are impairment adjustments.

US broadcast commissions produced during the period include returning series *Deadly Women series 10*, and the final season of *Mythbusters*. A new version of Mythbusters with new hosts is being developed for the 2017 financial year. New titles include *The White Rabbit Project, Your Number's Up*, and *My Lottery Dream Home*, the first series commissioned through 7Beyond, with a second season commissioned late in the financial year. Beyond are also managing the production of the US version of My Kitchen Rules for the Seven Network. Other programs commenced in the 2016 financial year are animation projects Beat Bugs and Motown, with Beyond only recognising production fees.

Australian program commissions during the period included *Deadline Design*, *Santos Tour Down Under*, *Shaynna's World of Design*, *Fanshaw & Crudnut*, and season 9 and season 10 of *Selling Houses Australia*.

The 12 months to June has seen the emerging video on demand platforms in a number of important territories throughout the world begin to disrupt the television landscape.

Companies such as Netflix, Hulu, Amazon and Youtube are bringing with them both challenges and opportunities for the production business. Commissioning opportunities are opening up with the new media platforms – including a demand for programming aimed at children and teens. The demand for high end animation is increasing as a result of the video on demand platforms focusing on the children's market as a subscription driver. Beyond is well placed to capitalize on this market segment, with three animation series currently in production, Fanshaw & Crudnut, Beat Bugs and Motown.

The strategic focus for the coming 12 months includes:

- targeting buyers who value our ability to co-produce;
- strengthening relationships with "new media" outlets:
- capitalizing on strong relationships with existing clients and within our proven genre strengths; and
- early adoption of new technology to gain market leadership and reputation. This includes the production of Ultra High Definition (4k) content as well as Virtual Reality content to augment linear content production.

#### 2. Home Entertainment Segment (BHE)

Revenue increased by 9% to \$24,485,000 (2015: \$22,463,000) compared to the corresponding 12-month period.

The segment EBIT decreased by 16.5% to \$1,526,000 compared to \$1,827,000 in the 2015 year.

New content released in the period that contributed to the increase in revenue includes: -

- Sales and distribution rights to the Australian Football League (AFL).
- The Network 7 television series 800 Words Season One.
- Peter Allen: Not The Boy Next Door a two-part Australian mini-series.

2<sup>nd</sup> half trading conditions adversely impacted the EBIT performance of BHE. Factors in the retail environment that have impacted BHE include: -

- Aggressive product discounting (retail driven percentage off sales) by BHE's retail customers fully funded by BHE;
- Discounting of slow-moving inventory and overstocks in the retail channel fully funded by BHE;
- Higher than expected demands for BHE to pay for retail shelf space and promotional participation fees;
- The unexpected reduction of shelf space for the home entertainment category by a major department store;
- Low order volumes from BHE's customers in May and June 2016 due to the uncertainty of the Federal election; and
- The total physical DVD market contracted 4% for the twelve-months ending 30 June 2016.

To complement our existing portfolio of content, BHE in 2017 will launch the following event level programming: -

- 800 Words Season Two currently broadcast on Network 7:
- Brock a two-part Australian mini-series based on the life of motor racing driver Peter Brock set to screen on Network Ten in 2016:
- The Secret Daughter an Australian drama television series set to screen on the Seven Network in 2016 starring Jessica Mauboy; and
- The 2016 AFL Grand Final.

#### 3. Distribution TV and Film Segment

Revenue increased by \$3,231,000 or 14.3% to \$25,843,000 compared to the corresponding 2015 period. Period EBIT before impairment charges declined 16.5% to \$2,020,000 compared to \$2,420,000 in the corresponding 2015 period.

Lower EBIT was a result of higher cost of sales, with the average commission earned on third party programs declining from 30% in FY2015 to 28% in FY2016. In addition, overheads increased due to a relocation of the London office at the start of the financial year.

The non-operating adjustment of \$350,000 relates to impairment of various titles held for distribution that are unlikely to achieve sufficient sales to support their carrying value.

Third party programs are primarily sourced from independent producers in the US, UK and Canada. Product focus continues to be factual series, documentaries, family and children's programs as there is a steady demand for these genres from broadcasters throughout the world. With the proliferation of media platforms – both over the air, cable and on the web – channels are becoming increasingly focused on specific audience demographics when acquiring content.

During the year significant sales for third party producers were achieved for existing franchises of Highway Thru Hell and Love It or List It and new shows Chasing Monsters and Game of Homes. Mythbusters and Deadly Women from Beyond Productions also achieved strong sales during the financial year.

The share of revenue by third party produced programmes continues to rise with a large volume of new episodes of existing series; third party revenue is now at 64% - a 6% point rise on 2015.

Traditional cable broadcasters are still strong worldwide and this combined with the growth of Video on Demand (OTT) platforms will have a positive impact on revenues in this division in the future.

There are now fewer medium sized independent producers/distributors active in the international market than at any time in the modern era – and this is an advantage to the medium sized entities in attracting new product and customers as these companies offer an alternative to the dominance of the handful of large entities that dominate the international content business.

### 4. Digital Marketing Segment (BeyondD)

Full year revenues for BeyondD were \$12,470,000, 3% down on last year's total of \$12,828,000.

The operating result for the 12 months was a loss of \$292,000 against an operating profit of \$132,000 for the corresponding period last year.

FIRST had a consistent flow of digital production revenues from key clients in Australia and a very consistent consulting monthly performance by New Zealand. Both the Australian and New Zealand search operations refocused their search engine optimisation offerings around content outreach as well as continuing to improve the conversion rate optimization offering. This enabled the business to secure new clients as well as retain existing clients who otherwise may have been nearing the end of their relationship with the business. The result was that the FIRST business unit again contributed \$1.8 million, a result that mirrors the FY2015 performance in a very competitive space.

The lead generation and performance media section of BeyondD (3Di) had a very difficult year. The market in these categories is very competitive and while the business is still well known for its quality, 3Di has been unable to deliver the quantity of data to make the business profitable. The result was a negative contribution of \$408k for the business unit.

Due to the eroding of the marketplace a decision was made to shift focus for 3Di from its existing membership data sales model. These changes began in Q4, with the initial groundwork being laid for financial year 16/17. This groundwork came with some impacts to FIRST revenue via use by 3Di of FIRST resources and while there was success in getting some of the necessary changes done quickly, revenue benefits were not reflected in the current financial year.

Vigilance on the cost structure of FIRST and its expected continued success, will enable a strong focus on this new programmatic offering of 3Di. This focus is required to return the division to profitability in 2016/17.

### 5. 7Beyond joint venture

The 7Beyond joint venture started operations in September 2013 and FY2015 was the first full year of operations. The Group's share of operating costs net of tax to June 2016 was \$404,000, an improvement on the share in FY2015 of \$560,000. The venture had a number of projects in development during the year, with one, My Dream Lottery Home, being commissioned by HGTV in the United States. This series was renewed for a second series towards the end of the financial year

The joint venture has a deep slate of projects in development and is actively working with US broadcasters to develop and produce new programs for the US market.

### Foreign Exchange - Impact on Results

The Group has significant exposure to foreign exchange fluctuations in the television production and distribution operating segments with over 40% of Group revenues derived from overseas.

In the normal course, the company generally hedges production costs denominated in US\$. Foreign currency contracts entered into by the distribution segment are generally not hedged.

There continued to be volatility in the currency markets during the reporting period, with the Australian dollar ranging from a high of \$0.765 to a low of \$0.701 against the US dollar.

The total foreign exchange loss for FY2016 is \$494,000 (2015: gain \$509,240). This loss is allocated to the operating segments as follows: -

		Jun-16	Jun-15	Movement	
Item	Segment	\$	\$	\$	%
Realised gain / (loss)	Distribution / TV	115,634	354,619	(238,985)	67%
Unrealised gain / (loss)	Distribution / TV	(283,436)	86,750	(370,186)	NMF
Mark To Market revaluation of Currency Hedges (Loss)	Other*	87,348	(86,798)	174,146	201%
Unrealised gain/(loss)	Other	(40,447)	112,797	(153,244)	136%
Other		(373,042)	41,873	(414,915)	NMF
Total FX (Gain)/loss	1	(493,943)	509,241	(1,003,184)	(197%)

<sup>\*</sup> The Australian dollar expense component of US dollar denominated production contracts are hedged when the contracts are entered into.

#### Dividend

The Directors have determined to maintain the 2016 (financial year) Final Dividend at 5 cents (10% franked) per share. Shareholders registered on the books on 21 October 2016 will be entitled to this dividend, which will be paid on 18 November 2016.

A 5 cent per share (unfranked) 2016 Interim Dividend was paid on 21 April 2016 making the total dividend for the 2016 financial year 10 cents per share.

Mikael Borglund CEO & Managing Director 30 August 2016

### **About Beyond**

Beyond International Limited (ASX:BYI) is a leading international producer and distributor of television and digital content and is one of the largest independent distributors of home entertainment product in Australia. The Company is headquartered in Sydney and listed on the Australian Stock Exchange.

Beyond has produced over five thousand hours of television programs for broadcast internationally including Mythbusters, Taboo, Selling Houses Australia, Deadly Women and Toybox. The company has production offices in Sydney, Perth, San Francisco, and Los Angeles and produces programs for Australian, US and International broadcasters.

Beyond's international distribution business markets an extensive program catalogue sourced from third party producers and internal production. This business unit is headquartered in Dublin, with sale offices in London and Sydney.

The Home Entertainment operation focuses on digital and DVD distribution and has an extensive catalogue of product, which is distributed throughout Australia and New Zealand.

The Digital Marketing business performs online search optimisation, website creation, development and performance and online media sales within Australia and New Zealand.

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This announcement is made pursuant to Listing Rule 4.1 & 3.1.

All enquiries should be directed to:

Mr Mikael Borglund. Managing Director, Beyond International Limited
Telephone 02 9437 2000 or email investor\_relations@beyond.com.au

### Audit/Review Status

This report is based on accounts to v (Tick one)	vhich or	ne of the following applies:		
The accounts have been audited		The accounts have been subject to review		
The accounts are in the process of being audited or subject to review	~	The accounts have not yet been audited or reviewed		
If the accounts have not yet been audited or subject to review and are likely to be subject to dispute or qualification, a description of the likely dispute or qualification: N/A				
If the accounts have been audited qualification, a description of the disp N/A		ect to review and are subject to dispute or pualification:		

Attachments Forming Part of Appendix 4E

Attachment #	Details	
1	Preliminary Finance	cial Statements
Signed By (Com	pany Secretary)	Ham Watie
Print Name		Paul Wylie
Date		30 August 2016

# BEYOND INTERNATIONAL LIMITED AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2016

		2016 \$000's	2015 \$000's
Revenue from continuing operations Other income		101,229 161	93,218 851
Royalty expense Production costs		21,980	16,944
Home entertainment direct costs		28,730	26,704
Digital marketing direct costs		10,491	7,787
Administration		8,576	8,901
Employee benefits expense		5,599 15,235	6,884
Finance costs		35	15,092 49
Provisions		829	1,341
Depreciation and amortisation expense		3,413	3,794
Net foreign exchange loss		494	-
Share of loss of joint venture accounted for using the equity method		404	560
Profit before income tax		5,604	6,013
Income tax expense		(287)	(128)
Profit for the year		5,317	5,885
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss:			
Changes in the fair-value of available-for-sale financial assets		10	(4)
Foreign currency translation		(1)	12
Other comprehensive income for the year, net of tax		9	8
Total comprehensive income for the year		5,326	5,893
Profit is attributable to:			
Owners of Beyond International Limited Non-controlling interest		5,317	5,885
		5,317	5,885
Total comprehensive income for the year is attributable to:			
Owners of Beyond International Limited  Non-controlling interest		5,326	5,893
Non-controlling interest		5,326	5,893
		3,020	3,073
Earnings per share for profit attributable to the ordinary equity holders of the company:		Cents	Cents
Basic and diluted earnings per share	6	8.67	9.59

The consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the accompanying notes.

# BEYOND INTERNATIONAL LIMITED AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2016

	<b>87</b> (40	2016	2015
ASSETS	Note	\$000's	\$000's
CURRENT ASSETS			
Cash and cash equivalents		6,379	10.403
Trade and other receivables	4		10,403
Inventories	7	32,388 2,882	30,561
Other current assets	5	16,454	3,069
TOTAL CURRENT ASSETS		58,103	15,732 59,765
NON-CURRENT ASSETS			
Trade and other receivables	7	0.40=	
Financial assets	4	8,495	1,831
Property, plant and equipment		14	4
Intangible assets	7	2,590	1,850
Deferred tax assets	7	5,681	6,062
Other non-current assets		314	804
TOTAL NON-CURRENT ASSETS	5	751 17,845	518
		17,043	11,071
TOTAL ASSETS		75,948	70,836
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables		4.607	
Employee benefits		4,697	6,025
Financial liabilities		3,538	2,902
Current tax liabilities		4	91
Other financial liabilities	8	3,049	134
Other current liabilities	9	10,678	10.966
TOTAL CURRENT LIABILITIES		21,966	10,866 20,018
NON-CURRENT LIABILITIES			
Deferred tax liabilities		2.050	4.020
Employee benefits		3,050 340	4,029
Other financial liabilities	8	3,931	588
Other non-current liabilities	9	1,854	710
TOTAL NON-CURRENT LIABILITIES		9,175	710 5,328
TOTAL LIABILITIES			
TOTAL BIADILITIES		31,141	25,346
NET ASSETS		44,807	45,490
EQUITY			
ssued capital		22.004	
Reserves		33,991	33,867
Retained earnings		(94)	(103)
TOTAL EQUITY		10,910	11,726
		44,807	45,490

The consolidated statement of financial position is to be read in conjunction with the accompanying notes.

# BEYOND INTERNATIONAL LIMITED AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2016

	\$'000	\$'000
Cash flows from operating activities		
Receipts from customers	101,124	90,391
Payments to suppliers and employees	(94,853)	(81,859)
Interest received	86	184
Finance costs paid	(35)	(49)
Income tax paid	(1,195)	(532)
Net cash (used in) / provided by operating activities	5,127	8,135
Cash flows from investing activities		
Distribution guarantees paid		
Distribution guarantees paid  Distribution guarantees recouped	(2,945)	(2,285)
Prepaid royalties	3,382	1,605
Prepaid royalties recouped	(1,765)	(2,427)
Purchase of property, plant and equipment	1,628	3,084
Payments for intangibles	(1,671)	(899)
	(246)	(706)
Proceeds from sale of property, plant and equipment	1	(1)
Payment for investments & JV	(1,011)	(303)
Investment in development projects	(513)	(354)
Net cash used in investing activities	(3,140)	(2,286)
Cash flows from financing activities		
Contributions from employee share plan	125	92
Dividend paid	(6,137)	
Net cash used in financing activities	(6,012)	(6,523)
	( ) )	(0,.51)
Net decrease in cash and cash equivalents	(4,024)	(582)
Cash and cash equivalents at beginning of period	10,403	10,985
Cash and cash equivalents at end of period	6,379	10,403

The consolidated statement of cash flows is to be read in conjunction with the accompanying notes.

# BEYOND INTERNATIONAL LIMITED AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2016

	Issued capital	Reserves	Retained earnings	Total equity
	\$'000	\$1000	\$'000	\$'000
Balance at 1 July 2015	33,867	(103)	11,726	45,490
Profit after income tax expense for the year Available-for-sale financial assets	-	-	5,317	5,317
Foreign currency translation	-	10 (1)	-	10 (1)
Total comprehensive income for the year		9	5,317	5,326
Transactions with owners in their capacity as owners:				
Dividends paid or provided for	•	_	(6,134)	(6,134)
Employee share plan	125	-	-	125
Balance at 30 June 2016	33,991	(94)	10,910	44,807
	Issued capital	Reserves	Retained earnings	Total equity
	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2014	33,775	(111)	11,975	45,639
Profit after income tax expense for the year Available-for-sale financial assets	-	*	5,885	5,885
Foreign currency translation		(4) 12	-	(4) 12
Total comprehensive income for the year		8	5,885	5,893
Transactions with owners in their capacity as owners:			***************************************	-,
Dividends paid or provided for Employee share plan	92	-	(6,134)	(6,134) 92
Balance at 30 June 2015	33,867	(103)	11,726	45,490

The consolidated statement of changes in equity is to be read in conjunction with the accompanying notes.

#### NOTE 1: CORPORATE INFORMATION

The preliminary financial report of Beyond International Limited and controlled entities for the year ended 30 June 2016 was authorised for issue in accordance with a resolution of the directors on 30 August 2016.

Beyond International Limited is a company limited by shares, incorporated and domiciled in Australia whose shares are publicly traded on the Australian Securities Exchange.

#### NOTE 2: BASIS OF PREPARATION

The preliminary financial report has been prepared in accordance with the measurement and recognition criteria of the Australian Accounting Standards and Interpretations as appropriate for-profit oriented entities.

The preliminary financial report does not include notes of the type normally included in an annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as the full financial report. Accordingly, it is recommended that the preliminary financial report should be read in conjunction with the annual financial report for the year ended 30 June 2015 and any public announcements made by Beyond International Limited and its controlled entities during the year in accordance with continuous disclosure requirements arising under the ASX Listing Rules.

The same accounting policies and methods of computation have been followed in these preliminary financial statements as compared with the most recent annual financial statements.

### Rounding of amounts

The company is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, the nearest dollar.

### Changes to prior year classifications

During the year the company changed its chart of accounts structure. This has meant that a number of items in 2015 have been reclassified to match the new structure in 2016.

### NOTE 3: Dividends Paid

An interim unfranked dividend for the financial year 30 June 2016 of 5 cents per share, totalling \$3,066,848 was paid during the year on ordinary shares (2015: 5 cents per share totalling \$3,066,848).

Subsequent to 30 June 2016, a final dividend of 5 cents per share, 10% franked, totalling \$3,066,848 has been declared, payable on 18 November 2016 (2015: 5 cents per share totalling \$3,066,848 - unfranked). In accordance with Australian Accounting Standards this has not been provided for in the preliminary financial report to 30 June 2016.

	22	
	2016 \$000's	2015 \$000's
NOTE 4: Trade and other receivables		
Current		
Trade receivables	32,745	30,582
Provision for impairment of receivables	(357)	(21)
	32,388	30,561
Non-current		
Trade receivables	8,495	1,831
	8,495	1,831

During the year a 100% owned special purpose entity, HL Beyond Limited, took out a limited recourse facility to fund production on The White Rabbit Project. Trade receivables in relation to the transaction have been recognised as current or non-current to reflect the payment schedule of licence fees by the commissioning broadcaster to the facility provider. The amount in current is \$3,049,000 (2015: \$0) and the amount in non current is \$3,931,000 (2015: \$0)

### NOTE 5: Other assets

Current		
Capitalised Development Costs	2,055	1,659
Less: Deferred Revenue	(1,285)	(909)
	770	750
Distribution Advances	14,012	9,755
Less: Provision for impairment	(11,380)	(8,247)
	2,632	1,508
Prepaid Royalties	6,312	6,577
Capitalised Production Costs	5,695	6,119
Prepayments & other assets	1,045	778
	6,740	6,897
	16,454	15,732
Non-current		
Distribution Advances	2,123	1,241
Less: Provision for impairment	(1,372)	(723)
	751	518

NOTE 6: Earnings pe	r share
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NOTE 6: Earnings per share		
	2016	2015
	Cents per share	Cents per share
Basic and diluted earnings per share: Diluted earnings per share:	8.67 8.67	9.59 9.59
The following reflects the income and share data used in the basic and dilute	ed earnings per share com	putations
	2016 \$000's	2015 \$000's
Net profit attributable to ordinary equity holders (used in calculating basic earning and diluted per share)	5,317	5,885
Net profit attributable to ordinary equity holders (used in calculating diluted earning per share)	5,317	5,885
Weighted average number of ordinary shares in calculating basic earnings and diluted per share	Number	Number
	61,336,968	61,336,968
	-	
	2016 \$000's	2015 \$000's
NOTE 7: Intangible assets		
Goodwill Trademarks and patents	4,600	4,600
Websites and databases	150 931	150 1,312
	5,681	6,062
NOTE 8: Other financial liabilities		
Current	3,049	10
Non-current	3,931	-

During the year a 100% owned special purpose entity, HL Beyond Limited, took out a limited recourse facility to fund production on The White Rabbit Project. The facility is secured by the intellectual property created by the production and there is no recourse or obligation to repay the facility against any other company in the Group. The liability and the corresponding receivable will be extinguished on either payment by the commissioning broadcaster to the facility provider, or if the commissioning broadcaster defaults on payment. The current value of the production facility is \$6,980,000 (2015: \$0).

	2016 \$000's	2015 \$000's	
NOTE 9: Other liabilities			
Current (unsecured) Producer share payable Deferred revenue GST payable Other	6,781 3,444 312 141 10,678	7,332 3,437 97 - 10,866	
Non-current (unsecured)			
Producer share payable	1,854	710	
	1,854	710	

### NOTE 10: Contingent Assets and Liabilities

There has been no change in contingent assets and liabilities since the last annual reporting date.

### **NOTE 11: Subsequent Events**

Apart from the final dividend declared as detailed in Note 3, there are no subsequent events to disclose.

#### **NOTE 12: Segment Information**

Management has determined the operating segments based on the reports reviewed by the Board that are used to make strategic decisions. The Board considers the business on a global basis in the following four operating divisions:

### TV production and copyright

Production of television programming and ownership of television product copyright.

### Film and Television distribution

International distribution of television programmes and feature films.

#### Home Entertainment

Distribution in Australia and New Zealand of DVDs.

### Digital Marketing

Online search optimisation, website creation, development and performance and on-line media sales within Australia and New Zealand

### Unallocated corporate benefit/(expense)

Includes the parent entity, centralised administrative support services to the group comprising legal and business affairs, finance and human resources, in addition to internet development. None of these activities constitute a separately reportable business segment.

NOTE 12 - Segment Information (Cont'd)

### Financial Results at June 2016

Operating Segment	TV Production & Copyright \$'000	Distribution TV & Film S'000	Home Entertainment S'000	Digital  Marketing \$'000	Inter Segment Eliminations \$'000	Consolidated \$'000
Revenue						
External revenues excluding fx	38,371	25,843	24,485	12,470	60	101.000
Other segments	5,575	49	24,463	234	60	101,229
Total revenue	43,946	25,892	24,485	12,704	(5,858) (5,798)	101,229
Result before fx, interest and D&A	10,761	1,670	2,301	(241)		14,491
Depreciation & amortisation	1,292	-	775	51	•	2,118
Result before interest, fx & other expense	9,469	1,670	1,526	(292)	-	12,373
Net Interest Income						51
Foreign exchange gain/(loss)						(494)
Corporate expense						(6,326)
Profit before income tax						5,604
Income Tax Expense						(287)
Profit after income tax					-	5,317

### Financial Results at June 2015

Operating Segment	TV Production & Copyright \$'000	Distribution TV & Film \$'000	Home Entertainment S'000	Digital Marketing \$'000	Inter Segment Eliminations \$'000	Consolidated \$'000
Revenue						
External revenues excluding fx	35,316	22,612	22,463	12.027		
Other segments	4,868	78	22,463	12,827	· · · · · · · · · · · · · · · · · · ·	93,218
Total revenue	40,184	22,690	22,483	313 13,140	(5,279) (5,279)	93,218
Result before fx, interest and D&A	8,915	2,436	2,437	848	-	14,636
Depreciation & amortisation	2,021	16	610	716	-	3,363
Result before interest, fx & other expense	6,895	2,420	1,827	132	(*)	11,273
Net Interest Income						49
Foreign exchange gain/(loss)						509
Corporate expense						(5,818)
Profit before income tax						6,013
Income Tax Expense						(128)
Profit after income tax					=	5,885