



iWebGate

Multiply the Network Effect

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Worldwide Winners

Numerous Awards



iWebGate has won a number of international competitions including:

- Worldwide winner of the Global Security Challenge (sponsored by US Government)
- First international company accepted into Northrop Grumman Cyber Incubator
- Asia Pacific ICT Awards (best security product)
- National Winner - Telstra Innovation Challenge

What We Do

Supply-Side Disruption

iWebGate enables cloud providers and app developers to efficiently deliver *more* and *better* solutions across any customer network.

- We achieve this by engineering an end-end virtualization software platform.
- Once established, the platform constructs an abstraction layer over new and existing ICT infrastructure, which produces a whole new caliber of interaction and engagement.
- This yields immediate efficiencies and superior security over all cloud and on-premise networks.



Universal Problem

Out-Dated Architecture



For our customers, what matters most is how quickly they can deliver solutions in the most efficient manner.

To stay competitive, the time it takes to deliver enterprise-ready solutions needs to change from weeks to minutes and operations must go from manual to programmatic.

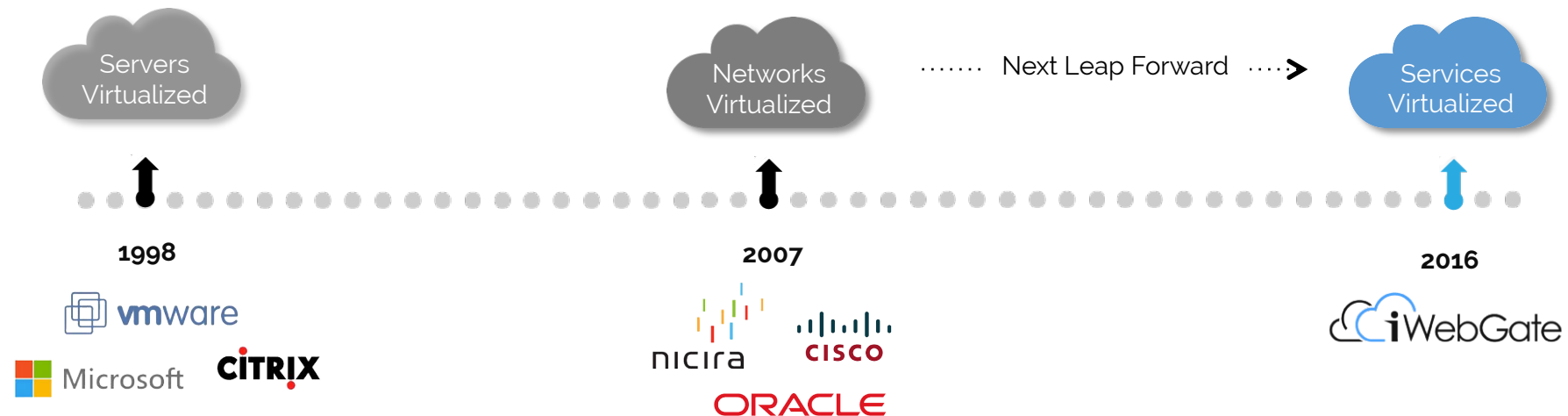
Obstructing this transformation is the way users, applications and devices are tied to **30-year old Firewall and VPN centric network architecture.**

Virtualization

... is the Key

Virtualization is the process of establishing a **software abstraction layer**, which creates a virtual computing device, network or resource on physical infrastructure.

While the server and network has been virtualized, network services have not. As a result, fundamental security weaknesses and operational inefficiencies are prolific across cloud and on-premise networks.



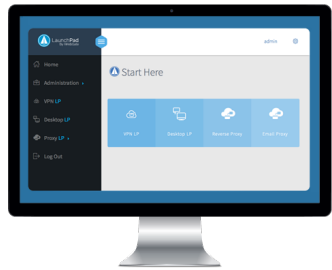
iWebGate introduces the next big leap forward ...

Virtualization

of Network Services

COMPLETED

We bring the Virtualization of Network Services to life. iWebGate has developed three proprietary software products to deliver an end-to-end solution between points of origin, points of destination and Internet transport layers



Virtual Services Platform (VSP)

Fortifies network perimeters better than firewalls. Installed on a single server, iWebGate's software abstraction layer *creates a hardened network of multi-tenant services (new end-points) out front of any network.*



Virtual Invisible Networking (VIN)

Outperforms traditional VPN's security, speed, reliability and scalability.

This software *stretches Virtual Local Area Networks (VLANs) over the Internet, cloud and local connections.* In minutes, our partners can securely interlink any network using software only.



Virtual Application Container (VAC)

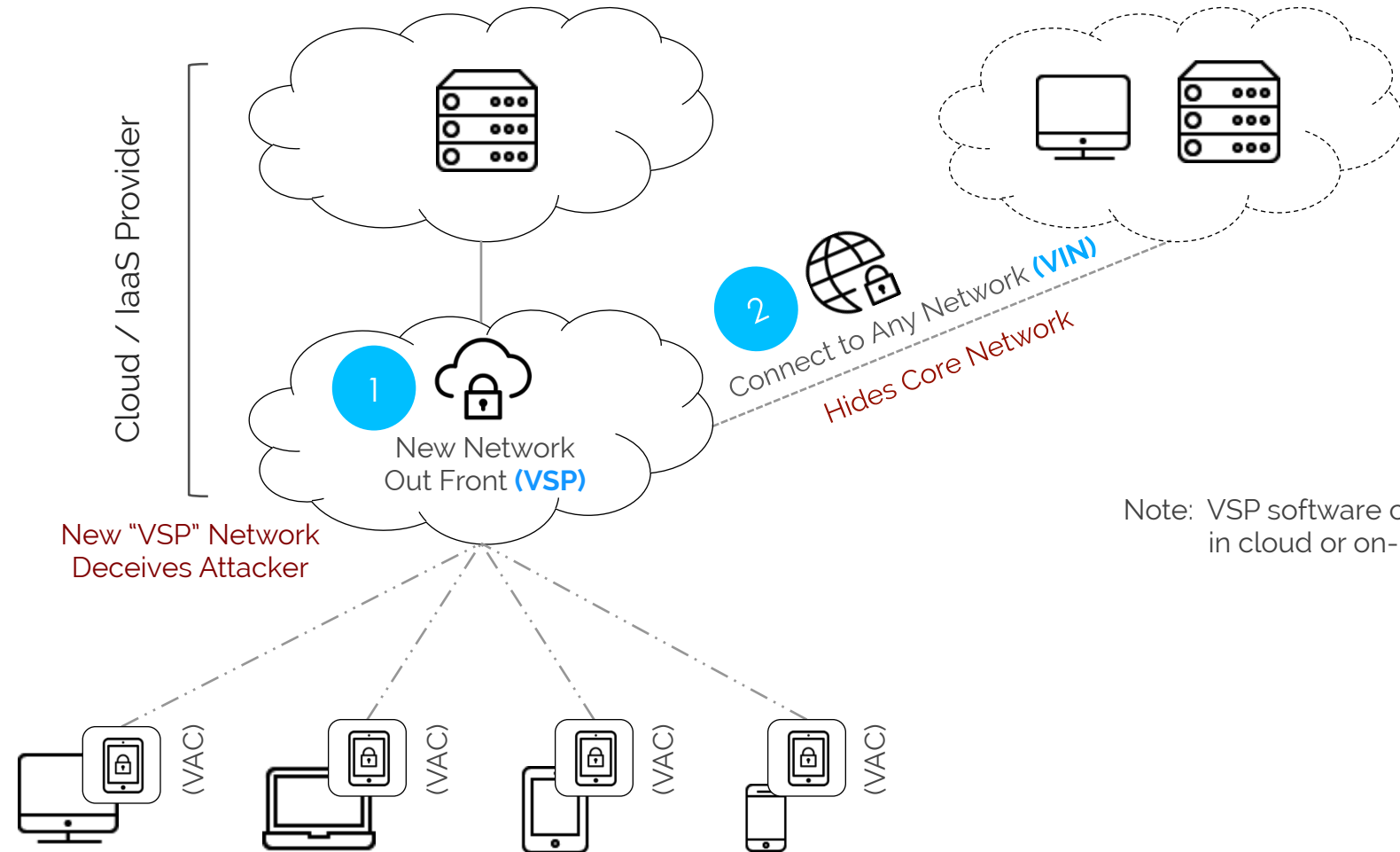
A whole new dimension for user devices. This software abstraction layer *establishes a secure container on PC, Laptop, Tablet and Smartphone devices.* The container includes Mobile Device Management (MDM), Mobile Application Management and many security features.

How It Works

Virtualization Creates New Rules of Engagement & Supply Channels

Significant Value & Competitive Advantage for Cloud Provider

Deliver security products and enterprise-ready solutions **as-a-Service** to cloud *AND* on-premise networks



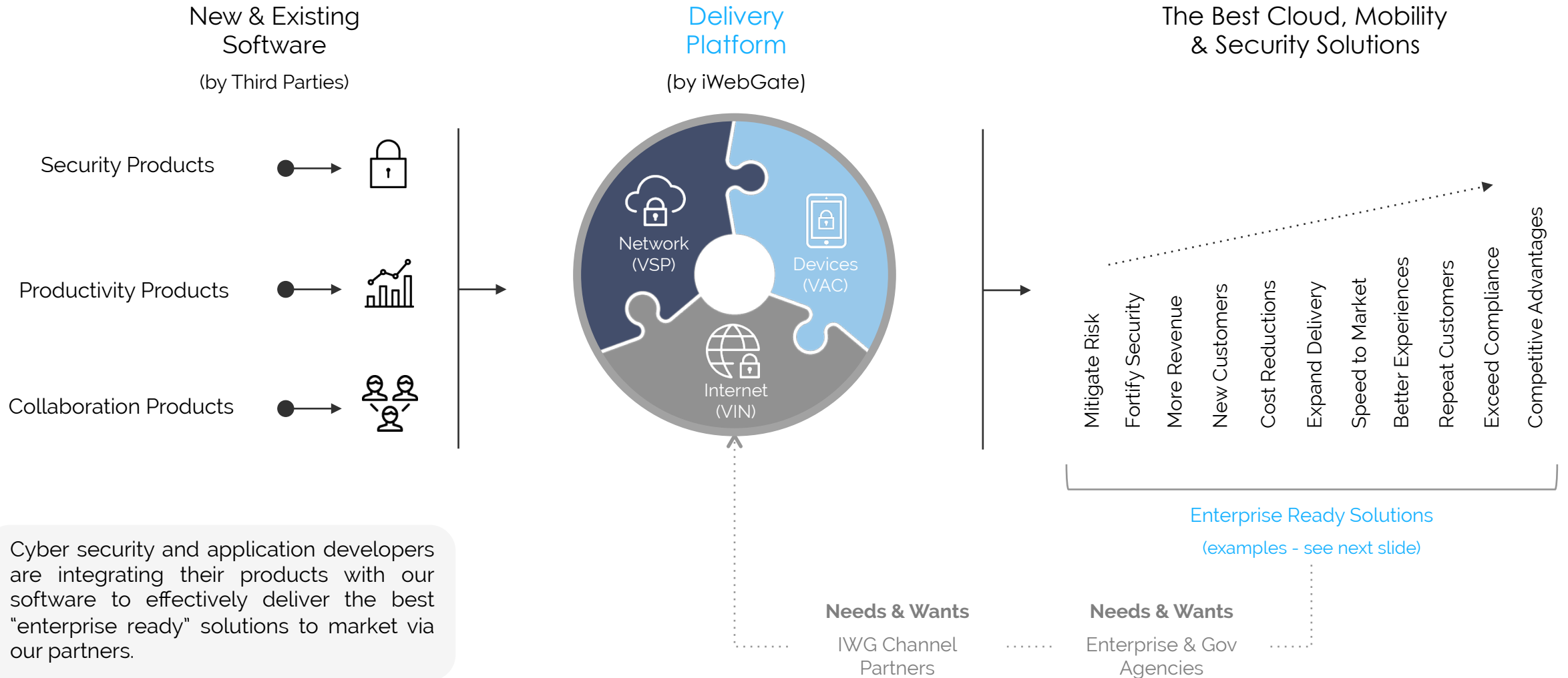
Note: VSP software can be installed in cloud or on-premise.

3

VAC Securely connects users, devices and applications to VSP

Power of Three

Advanced Delivery Platform & Enterprise App Marketplace



Cyber security and application developers are integrating their products with our software to effectively deliver the best "enterprise ready" solutions to market via our partners.

Independent Security Testing

Results - Dec 2015 Report



SecureState is a global management consulting firm focused on information security. They are the trusted advisor to organizations and governments large and small

Assessment Information

SecureState was engaged to conduct a series of assessments to determine the state of security of iWebGate's:

- Virtual Services Platform (VSP)
- Virtual Invisible Networking (VIN)
- Virtual Application Container (VAC).

Over 100 unique attacks were conducted. Each product was tested for known extreme, high, medium, and low risk vulnerabilities and rated according the Common Vulnerability Scoring System (CVSS).

Testing was performed on iWebGate's products independently, and **without firewalls or other associated security products** in order to establish baseline measurements.

Highlights

- iWebGate received highest possible rating
SecureState was not able to penetrate IWG's products during the assessments and found the products to have strong security controls and an overall low risk of compromise
- VSP and internal network was not infiltrated
... amplifies new and existing perimeter security
- VIN not found without credentials provided
... traditional VPN can't offer same stealth security
- "iWebGate's products are in line with the top Fortune 500 organizations with which SecureState works"

First Major Partner

Cloud Provider (Telstra)



- **About**

Telstra is Australia's leading provider of mobile phones, mobile devices, home phones and broadband internet

- **Financial Data**

Global Fortune 500, Mkt Cap A\$65.77b, P/E 15.68, Revenue (2015) A\$26.6b, Net Profit (after tax) A\$4.3b, EBITB Margin 40%, Employees 36k

- **Cloud Initiative**

Telstra's cloud offering is designed to unite hybrid environments with a network offering. Using iWebGate's software, Telstra and its Channel Partners can now provide a growing list of as-a-service offerings to their customers.

To solve a growing list of customer IT-related problems, the as-a-service offerings Telstra and its Channel Partners can provide to customers using iWebGate's software are not available from any other cloud provider on the planet.

These offerings **create a potential to generate multi-million dollar revenues.**

Telstra Timeline

All Development Streamlines Next Partner

(estimate at least 50% faster)

At Least 100%
Faster Commercial
Readiness



iWebGate Platform (3 components) and 3 solutions developed for Telstra ... ready for commercial release in **12 months ... versus 24 to 36 months** for comparable channel development.

Market Release

Sales & Support (engage channel)

Recruit & Train Sales Team

Testing (included independent security assessments)

Licensing

Telstra Cloud Integration

Commercial Contracts

Over 50 channel partners engaged and trained in **three months** to sell iWebGate's solution. One channel partner has over 200 locations.

VSP & VIN Enhancements for Telstra Release | Developed 3 Solutions for Telstra | VAC Development and Enhancements for Telstra



Empowering Cloud Providers

Example: Desktop Access

At Least 8x
Faster Deployment



Requirements for Enterprise Security & User Needs

- Secure Access Gateway
- Intrusion Detection & Prevention
- Reverse Proxy for Web Interface
- RDP Client for Multiple Devices
- Concurrent Access to Host (RDP)
- Device Application Management
- Multi Factor Authentication
- Multi Tenancy for Internal & External Use
- Host Access & Protection
- Distributed Network Architecture

	Before	With iWebGate
Hardware:	Many Server Environments	One Server Environment
Installation:	Manual	Programmatic
Skill Required:	IT Computer Graduate	Average Computer User
Penetration Testing:	\$10,000+ / 1+ week	Not Required (already done)
Supply Chain:	Distributor ... Reseller ... Solutions Integrator	Cloud Provider ... Channel Partner
Est Setup Time:	1 to 4 weeks	< 30 minutes
Est Cost (10 Users):	\$15,000+ plus ongoing charges (Cap-Ex and Op-Ex Model restricts number of customers)	\$100 per month (Op-Ex Model significantly increases number of customers)

Opportunity

Best App Marketplace
to Solve Many Enterprise Problems



Consumer Model

- One-time App License Fee
- Enterprise Friendly (meets business needs but has many security issues)
- Highly Competitive
- Limited Enterprise Distribution
- Limited Device Apps Only

Virtual Application Container









Enterprise Model

- Monthly App License Fee
- Enterprise Ready (business solution with high security)
- Blue Ocean Territory
- Direct & Large Enterprise Distribution
- Comprehensive Device & Network Apps

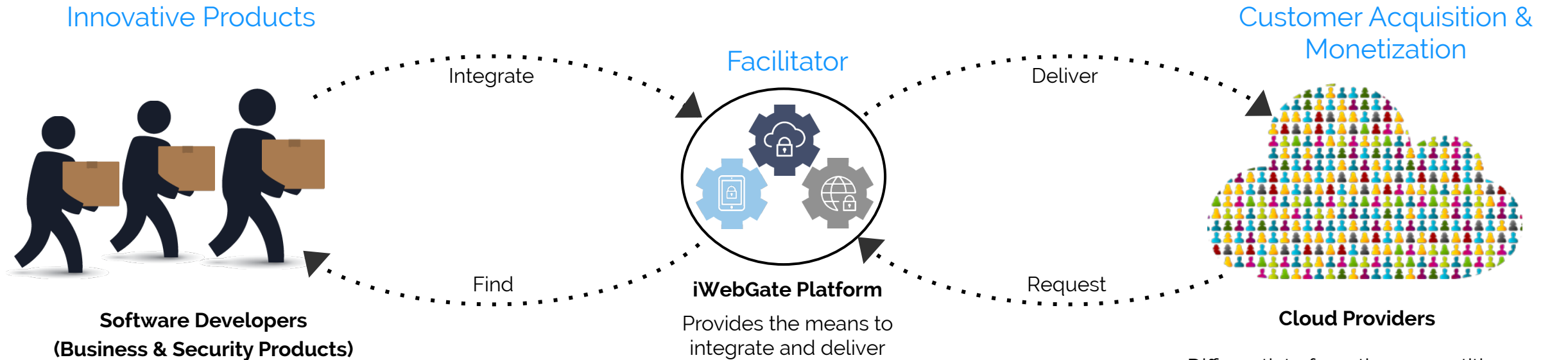
Competitive Matrix

iWebGate's End-to-End Solution

	Device Containers					Transport Layer	Network Perimeter	
	iOS	OSX	Android	Windows Native	Windows Mobile	Remote VLAN	MDM / MAM Gateway	Virtual Services Platform
	●	●	●	●	●	●	●	●
	●	◐	●	◐	●		●	
	●	◐	●	◐	●			
	●	◐	●	◐	●		●	
	●		●		●		●	
			●					

Better Delivery

Vibrant Ecosystem Emerges



- Get to market in fastest and most cost effect manner possible
- Recurring and growing revenues with high yield
- Feel a sense of creativity and making a difference

- Differentiate from the competition
- Recurring and growing revenues with high yield
- Quickly and efficiently deliver solutions that resolve the needs of:
 - The Market
 - Channel Partners
 - Resellers
 - End-Customers

Partnership Model

... and Revenue Sources

100% Success Rate



Engineering Phase

(stealth mode, no revenue, **customer** acquisition)

- Cloud Providers (e.g. telcos, data centers)
- Software Developer (security and productivity solutions)
- Solution Integrators and Network Administrators
- Network Vendors (e.g. firewall manufacturers)

Commercialisation Phase

(shift in cost structure & **many revenue sources**)

- Cloud Infrastructure
- Other Products & Services
- iWebGate Product Licensing
- iWebGate Customization & Integration Services
- 3rd Party Product Licensing

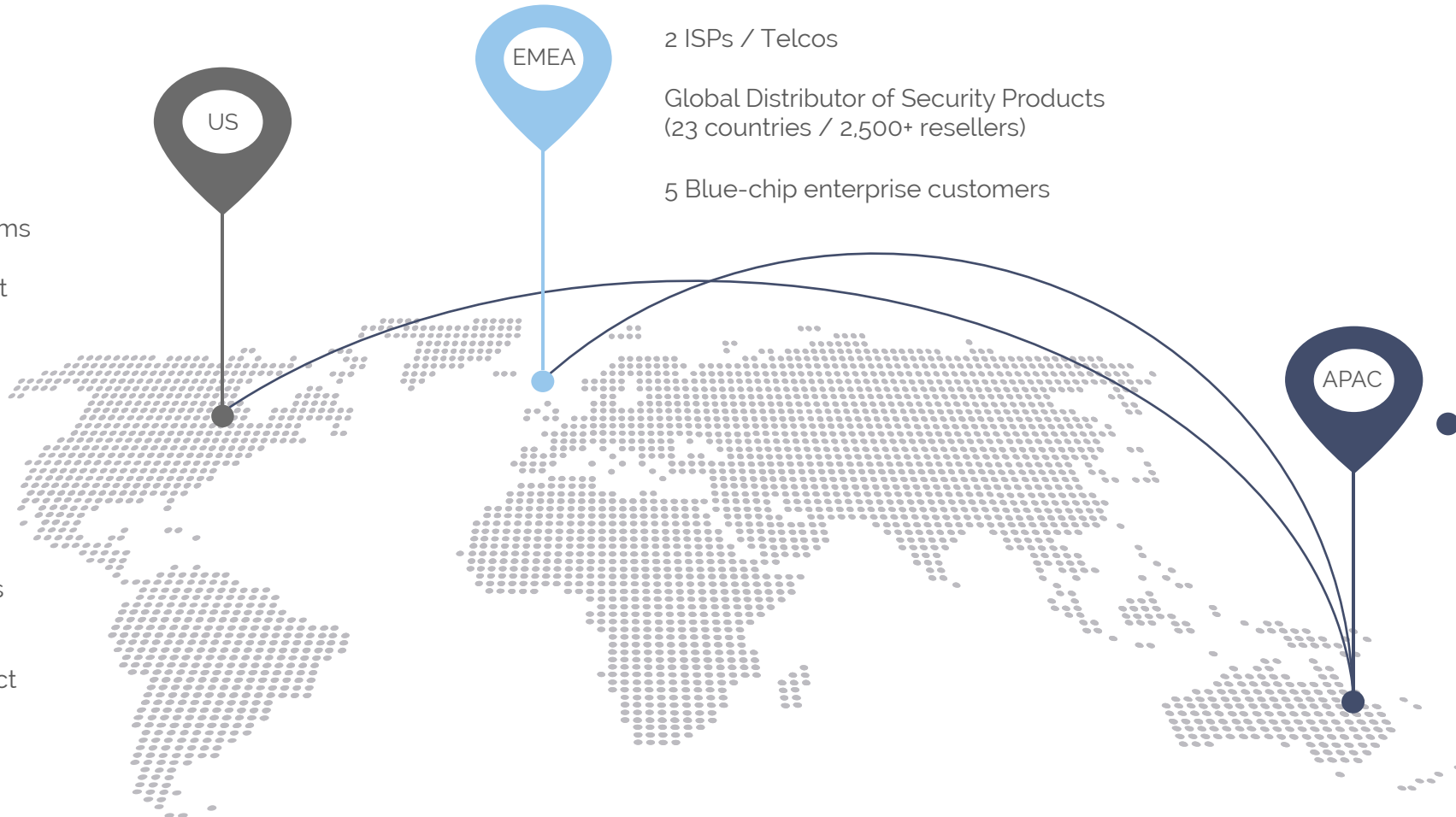
Current Prospects

Leverage Recent Project

● United States

- 2 ISPs / Telcos
- 2 Global Consultancy Firms
- 3 Defense & Government Prime Contractors
- University Network
- 4 Software Vendors
- Government Cloud

^ US team also develops device container and provides after hours support for Telstra project



● Europe, Middle East & Africa

- 2 ISPs / Telcos
- Global Distributor of Security Products (23 countries / 2,500+ resellers)
- 5 Blue-chip enterprise customers

● Asia Pacific

- 2 ISPs
- Global OEM (network equipment)
- Government Agency

Licensing - Exponential Growth

Example: Cloud Partner Solution Offering



iWebGate Platform (VSP, VIN & VAC)

IWG Software: \$0 (available for Enterprise and Gov Agency networks of all sizes)

Hardware & Data: \$280 per month (70% Cloud Partner | 30% IWG)

Desktop Access

Features:

- World's fastest RDP connection
- World's first RDP as-a-Service (unites Apple users with Microsoft Infrastructure)
- Gateway security and MFA setup in <30min versus 2 to 10 days (min 9,600% faster)

\$10.00

per user / per month

Remote VLANs

Features:

- World's first VLAN as-a-Service
- 100% faster connectivity speeds than remote VPN services
- Setup in <20min versus 2 to 10 days (min 14,400% faster)

\$22.50

per device / per month

Proxy Security

Features:

- World's first Microsoft Server Reverse Proxy as-a-Service
- Penetration tested (saves end-customer \$5,000 to \$15,000 annually)
- Setup in <30min versus 5 to 20 days (min 24,000% faster)

\$32.50

per server / per month

Additional solutions integrated into the IWG platform generate more monthly revenue capacity on a per user, device, server or transaction basis!

Financial Summary

Cash Positive

iWebGate generates approximately US\$2.0 million in sales and R&D tax credits

First ISP - Telstra

After IWG demonstrates how anyone can provision services using AWS and RackSpace infrastructure, Telstra signs MOU with iWebGate indicating it would enable IWG to commercially engage with Telstra and Telstra Channel

Patents Granted

VIN patent granted in the United States, Australia and Europe

Comm. Australia Grant

iWebGate receives highest paying grant from Commercialisation Australia (CA). Funds were matched by family and friend investments. Funds were dedicated to project enabling IWG staff to focus on identifying ideal channels to market and pricing models. IWG's technology was re-engineered around project outcomes.

ASX Listing

Due to significant limitations in the Australian capital markets, IWG raises US\$3.5 million

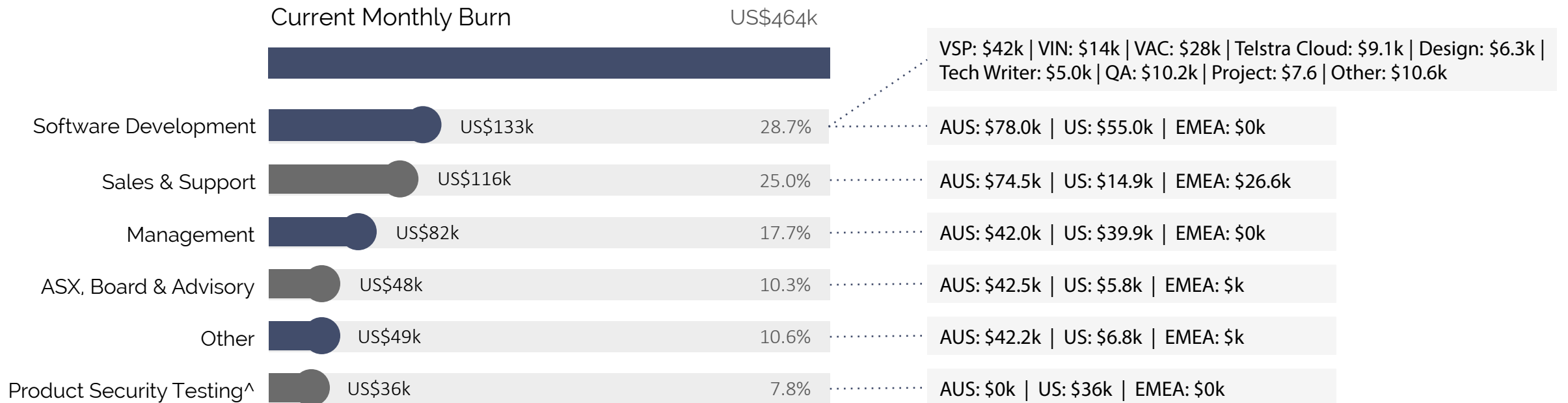
Virtual Application Container

Universal problem identified and development commences to streamline Telstra delivery

Financial Summary

Development & Telstra Focus

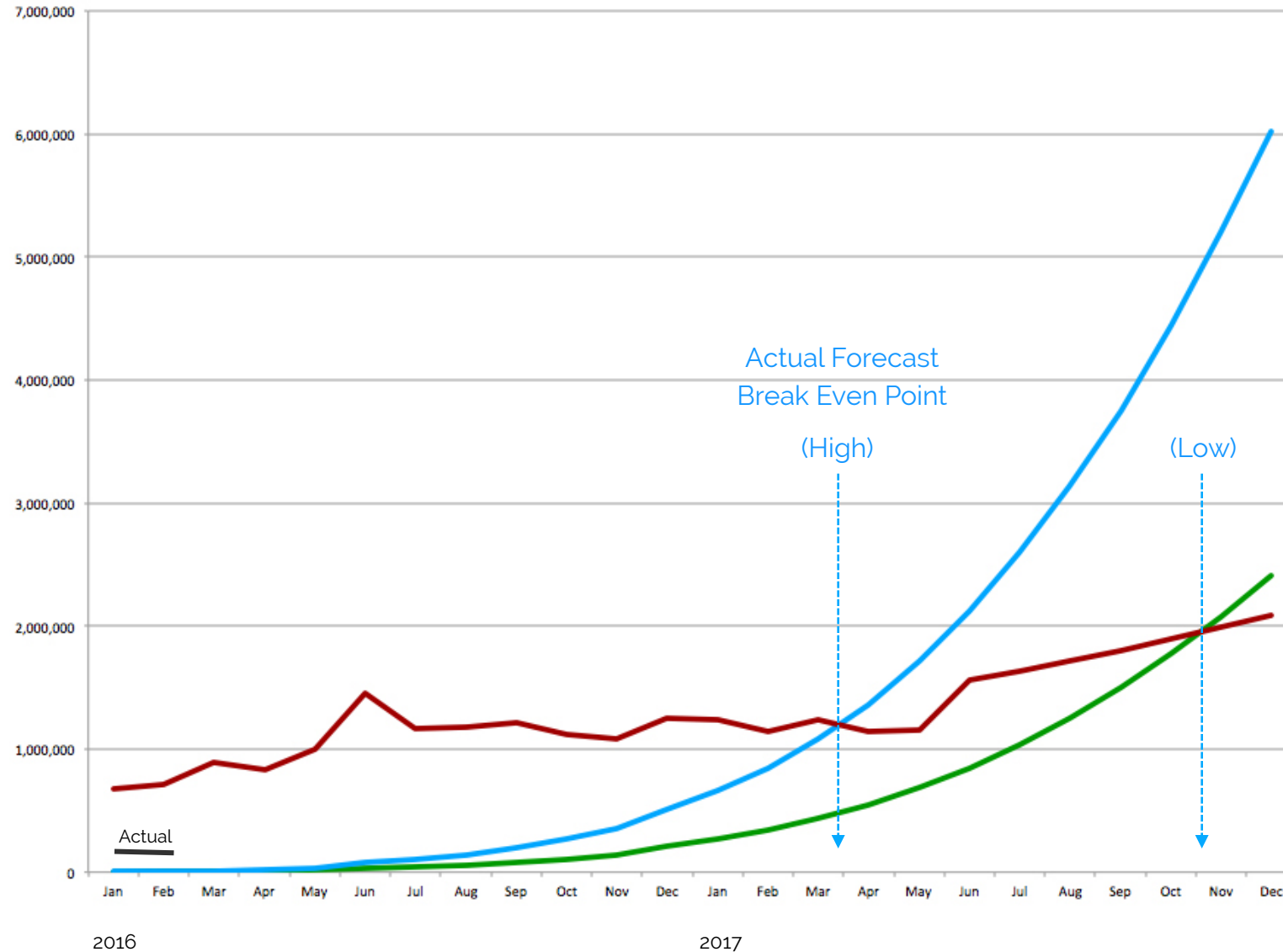
Highlights



^Occurs approx 3x per year

Cashflow Break Even

Projected \$ (2016/2017)



Revenue Variables

- Increase Partner Programs
- Additional Products Integrated
- Higher Volume Partners

Risks to Break Even

- Slower than Anticipated Rampage Rate
- Higher than Expected Development Cost
- Delays in Launching Product

Monthly (Low)

Monthly (High)

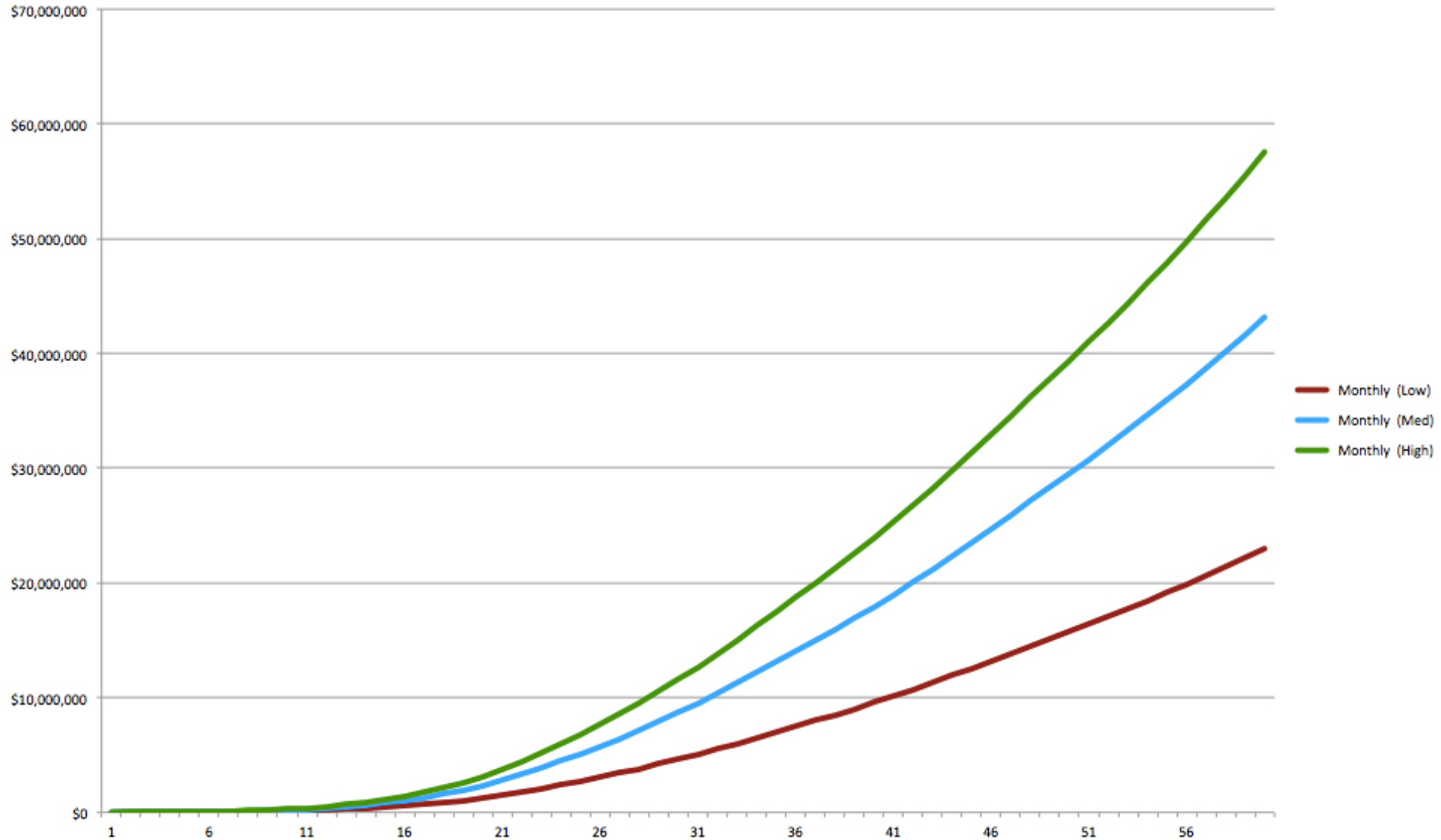
Expenses

Break Even Forecast

- Mid Level is May/June 2017

iWebGate Platform is Scalable

Projected Monthly Revenue (\$): Licensing Only (2016 to 2021)



Profit & Loss

Historical and Projected (A\$)

A\$	Actual		Actual		Projected	
	For the Twelve Months Ended June 30,		For the Six Months Ended December 31,		For the Twelve Months Ended June 30,	
	2014	2015	2015		2016	2017
Total Income	\$1,569,331	\$953,183	\$473,859		\$1,073,245	\$14,700,293
Cost of Goods Sold	-	-	-		(126,322)	(621,121)
Gross Profit	1,569,331	953,183	473,859		946,922	14,079,172
Salaries and Employees Benefit Expenses	(2,288,503)	(4,103,150)	(3,118,547)		(7,453,452)	(11,821,123)
Sales, Marketing & Travel Expenses	(624,020)	(1,078,647)	(248,911)		(517,764)	(865,862)
General & Administrative Expenses	(274,988)	(709,831)	(999,863)		(1,455,712)	(1,636,849)
EBITDA Operating Income/(Loss)	(1,618,180)	(4,938,445)	(3,893,462)		(8,480,006)	(244,661)
Depreciation Expense	(18,140)	(22,515)	-		-	-
EBIT	(1,636,320)	(4,960,960)	(3,893,462)		(8,480,006)	(244,661)
Finance Costs	(252,855)	(125,874)	-		-	-
Other Expenses	-	(2,335,013)	-		(432,456)	(96,800)
Other Income	-	-	-		-	-
Income/(Loss) Before Income Tax Expense	(1,889,175)	(7,421,847)	(3,893,462)		(8,912,462)	(341,461)
Other Comprehensive Income/(Loss)	(10,259)	(76,647)	-		-	-
Total Comprehensive Income/(Loss)	(\$1,899,434)	(\$7,498,494)	(\$3,893,462)		(\$8,912,462)	(\$341,461)
Gross Profit Margin	100.0%	100.0%	100.0%		88.2%	95.8%
EBITDA Margin	-103.1%	-518.1%	-821.6%		-790.1%	-1.7%
Total Income Growth	-	-39.3%	-		12.6%	1269.7%
Total Income CAGR% (2014 - 2017)						110.8%

Projected Profit & Loss

Detail by Region (A\$)

	iWebGate Group Consolidated					iWebGate Group Consolidated				
	Profit & Loss					Profit & Loss				
	July 2015 to June 2016					July 2016 to June 2017				
	APAC Forecast	USA Forecast	EMEA Forecast	HO Forecast	TOTAL Forecast	APAC Forecast	USA Forecast	EMEA Forecast	HO Forecast	TOTAL Forecast
	A\$	A\$	A\$	A\$	A\$	A\$	A\$	A\$	A\$	A\$
Income										
Partners	83,000	139,078	35,366		257,444	6,295,850	1,752,385	647,561		8,695,796
Service Providers	-	69,539	36,585		106,124	-	876,193	1,939,024		2,815,217
Direct	127,378	103,474	82,317		313,170	216,000	959,640	902,439		2,078,079
Professional Services	253,936		7,317		261,253	810,000		150,000		960,000
Other Services and fees	13,761		-		13,761	12,360		138,841		151,201
R&D and EMDG				112,506	112,506				-	-
Other Income	1,263			7,724	8,987	-			-	-
Total Income	100%	479,338	312,091	161,585	120,230	7,334,210	3,588,217	3,777,866	-	14,700,293
Expenses										
Direct Sales COGS	6,080	90,401	29,841		126,322	85,310	-	535,811		621,121
Management & Administration	391,755	795,705	326,464	331,393	1,845,316	511,180	814,998	333,659	375,000	2,034,837
Sales & Marketing	1,052,332	128,647	336,981	46,131	1,564,091	2,483,070	317,098	1,502,024	-	4,302,193
Product Development & Support	283,076	491,418	-	2,094,350	2,868,843	781,500	547,957	174,388	2,478,678	3,982,523
Other Employment Costs	589,172	165,095	-	420,934	1,175,202	587,386	210,007	274,478	429,700	1,501,571
Sales & Marketing Expenses	80,156	24,339	48,105	109,098	261,698	114,150	91,792	308,946	96,000	610,888
Travel Expenses	70,605	109,979	9,268	66,213	256,066	47,300	127,674	-	80,000	254,974
Corporate Expenses	19,240	110,791	11,341	740,339	881,711	39,000	112,987	58,537	626,500	837,024
Office & Other Expenses	124,622	108,164	27,439	313,776	574,000	147,300	165,847	96,829	389,849	799,825
Other Expenses	27,879	-		404,577	432,456	-	-		96,800	96,800
Total Expenses	2,644,917	2,024,538	789,440	4,526,811	9,985,706	4,796,196	2,388,359	3,284,672	4,572,527	15,041,754
Net Profit / (Loss) before tax	(2,165,580)	(1,712,447)	(627,854)	(4,406,581)	(8,912,462)	2,538,014	1,199,858	493,194	(4,572,527)	(341,461)

Balance Sheet

(A\$)

A\$	Actual For the Twelve Months Ended June 30,		Actual For the Six Months Ended December 31,
	2014	2015	2015
ASSETS			
Cash & Cash Equivalents	\$539,368	\$1,741,857	\$613,374
Trade & Other Receivables	243,226	698,482	357,299
Total Current Assets	782,594	2,440,339	970,673
Property, Plant & Equipment Net	20,130	30,034	43,058
Other	17,785	-	-
Total Non-Current Assets	37,915	30,034	43,058
TOTAL ASSETS	820,509	2,470,373	1,013,732
LIABILITIES & EQUITY			
Trade & Other Payables	\$147,588	\$550,908	\$245,214
Employee Benefits	-	111,518	235,600
Accrued Expenses & Other	-	436,307	110,852
Total Current Liabilities	147,588	1,098,733	591,666
Related Party Loans	1,858,995	88,066	1,317,869
Other Loans	219,240	1,216,689	1,000,000
MYA Loan	1,600,000	-	-
Total Borrowings & Obligations	3,678,235	1,304,755	2,317,869
TOTAL LIABILITIES	3,825,823	2,403,488	2,909,535
Net Assets	(3,005,314)	66,885	(1,895,803)
Issued Capital	2,782,407	13,353,100	15,353,800
Reserves	(10,259)	(86,906)	15,240
Retained Earnings	(5,777,462)	(13,199,309)	(17,264,843)
TOTAL EQUITY	(3,005,314)	66,885	(1,895,803)

Contact



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